Supplementary Documents [IFRS]

Financial results for the first three months of the fiscal year 2022 (FY2022)

Astellas Pharma Inc.

- Q1/FY2022 Financial Results
- Pipeline list

Cautionary Notes

In this material, statements made with respect to current plans, estimates, strategies and beliefs and other statements that are not historical facts are forward-looking statements about the future performance of Astellas. These statements are based on management's current assumptions and beliefs in light of the information currently available to it and involve known and unknown risks and uncertainties. A number of factors could cause actual results to differ materially from those discussed in the forward-looking statements. Such factors include, but are not limited to: (i) changes in general economic conditions and in laws and regulations, relating to pharmaceutical markets, (ii) currency exchange rate fluctuations, (iii) delays in new product launches, (iv) the inability of Astellas to market existing and new products effectively, (v) the inability of Astellas to continue to effectively research and develop products accepted by customers in highly competitive markets, and (vi) infringements of Astellas' intellectual property rights by third parties.

Information about pharmaceutical products (including products currently in development) which is included in this material is not intended to constitute an advertisement or medical advice.

1. Consolidated Results (Full Basis)

| | | | Unit: B¥ | | | Forecasts | FY21 |
|---|----------|----------|------------------|--------|-----------|-----------|--------|
| | FY21 | FY22 | Change | Change | FY21 | FY22 | Change |
| | APR JUN. | APR JUN. | | (%) | Full Year | Full Year | (%) |
| Revenue | 326.1 | 381.8 | 55.6 | 17.1% | 1,296.2 | 1,443.0 | 11.3% |
| Cost of sales | 62.2 | 88.9 | 26.6 | 42.8% | 253.0 | | |
| Ratio to Revenue | 19.1% | 23.3% | | | 19.5% | | |
| Gross profit | 263.9 | 292.9 | 29.0 | 11.0% | 1,043.2 | | |
| SG&A expenses | 137.1 | 153.4 | 16.3 | 11.9% | 548.8 | 598.0 | 9.0% |
| Ratio to Revenue | 42.0% | 40.2% | | | 42.3% | 41.4% | |
| XTANDI co-promotion fee in the United states | 34.5 | 43.1 | 8.6 | 25.1% | 139.3 | 182.0 | 30.6% |
| Personnel expenses | 49.0 | 51.2 | 2.2 | 4.5% | 191.4 | | |
| Advertising and Sales Promotion and Other | 53.6 | 59.1 | 5.4 | 10.1% | 218.1 | | |
| R&D expenses | 58.3 | 74.0 | 15.7 | 26.9% | 246.0 | 254.0 | 3.2% |
| Ratio to Revenue | 17.9% | 19.4% | | | 19.0% | 17.6% | |
| Amortisation of intangible assets | 6.0 | 10.7 | 4.8 | 80.2% | 28.3 | | |
| Gain on divestiture of intangible assets | _ | 0.2 | 0.2 | - | 24.2 | | |
| Share of profit (loss) of investments accounted for using equity method | 0.3 | 0.3 | 0.1 | 19.8% | 0.5 | | |
| Other income | 0.4 | 16.3 | 15.9 | - | 15.3 | | |
| Net foreign exchange gains | 0.3 | 14.1 | 13.7 | - | 8.2 | | |
| Fair value remeasurements on contingent consideration | - | 1.5 | 1.5 | - | 5.4 | | |
| Other expenses | 27.1 | 38.4 | 11.3 | 41.7% | 104.3 | | |
| Impairment losses | 26.1 | 22.0 | -4 .0 | -15.4% | 74.9 | | |
| Fair value remeasurements on contingent consideration | 0.0 | 15.8 | 15.8 | - | 7.0 | | |
| Operating profit | 36.1 | 33.1 | - 2.9 | -8.2% | 155.7 | 269.0 | 72.8% |
| Ratio to Revenue | 11.1% | 8.7% | | | 12.0% | 18.6% | |
| Finance income | 1.5 | 0.9 | -0.5 | -36.3% | 6.1 | | |
| Finance expenses | 1.7 | 2.4 | 0.7 | 39.6% | 4.9 | | |
| Profit before tax | 35.8 | 31.7 | -4.2 | -11.6% | 156.9 | 267.0 | 70.2% |
| Ratio to Revenue | 11.0% | 8.3% | | | 12.1% | 18.5% | |
| Income tax expense | 5.1 | 6.9 | 1.7 | 33.5% | 32.8 | | |
| Profit | 30.7 | 24.8 | - 5.9 | -19.1% | 124.1 | 208.0 | 67.6% |
| Ratio to Revenue | 9.4% | 6.5% | | | 9.6% | 14.4% | |
| Comprehensive income | 36.2 | 134.4 | 98.2 | 271.2% | 208.1 | | |

Change from

2. Consolidated Results (Core Basis)

XTANDI co-promotion fee in the United states

Advertising and Sales Promotion and Other

Share of profit (loss) of investments accounted for using equity method

Revenue

Cost of sales

Gross profit

SG&A expenses

R&D expenses

Operating profit

Finance income

Profit before tax

Profit

Finance expenses

Income tax expense

Personnel expenses

Amortisation of intangible assets

Gain on divestiture of intangible assets

Unit: B¥

55.6

26.6

29.0

16.3

8.6

2.2

5.4

15.7

4.8

0.2

0.1

-7.5

-0.5

0.7

-8.7

-5.3

-3.4

Change

(%)

17.1%

42.8%

11.0%

11.9%

25.1%

4.5%

10.1%

26.9%

80.2%

19.8%

-12.0%

-36.3%

39.6%

-14.0%

-40.1%

-6.9%

Change

FY21 Full Year 1,296.2 253.0 19.5% 1,043.2 548.8 42.3% 139.3 191.4 218.1 246.0 19.0% 28.3 24.2 0.5 244.7 18.9% 6.1 4.9 245.9 19.0% 55.4 190.6 14.7%

| Forecasts | FY21 |
|------------------------|--------|
| FY22 | Change |
| Full Year | (%) |
| 1,443.0 | 11.3% |
| | |
| | |
| 598.0 | 9.0% |
| 41.4% | |
| 182.0 | 30.6% |
| 254. 0 17.6% | 3.2% |
| 290.0 | 18.5% |
| 20.1% | |
| | |
| 223.0 | 17.0% |
| 15.5% | |

Change from

3. Exchange Rate

Unit: yen FY21 FY22 FY21 FY22 APR. - JUN.Ave. APR. - JUN.Ave. End Q1 End USD/Yen 109 122 130 136 EUR/Yen 132 138 135 142

FY21

APR. - JUN.

Ratio to Revenue

326.1

62.2

19.1%

263.9

137.1

42.0%

34.5

49.0

53.6

58.3

17.9%

6.0

0.3

62.8

19.3%

1.5

1.7

62.6

19.2%

13.3

49.2

15.1%

FY22

APR. - JUN.

381.8

88.9

23.3%

292.9

153.4

40.2%

43.1

51.2

59.1

74.0

19.4%

10.7

0.2

0.3

55.3

14.5%

0.9

2.4

53.8

14.1%

8.0

45.8

12.0%

FY21 Full Year 112 131

Forecasts FY22 Full Year 120 135

* Fx impacts: Revenue +35.5 billion yen and Core operating profit -7.4 billion yen

* Fx impact on elimination of unrealized profit: COGs ratio +3.2ppt

4. Reconciliation of Full Basis to Core Basis

Unit: B¥

| | | | | | | Offit. D+ | |
|---|------------|------------|------------|------------|------------|------------|--|
| | | FY21 | | | FY22 | | |
| | | APR JUN. | | | APR JUN. | | |
| | Full basis | Adjustment | Core basis | Full basis | Adjustment | Core basis | |
| Revenue | 326.1 | - | 326.1 | 381.8 | I | 381.8 | |
| Cost of sales | 62.2 | - | 62.2 | 88.9 | • | 88.9 | |
| Gross profit | 263.9 | - | 263.9 | 292.9 | • | 292.9 | |
| SG&A expenses | 137.1 | - | 137.1 | 153.4 | - | 153.4 | |
| R&D expenses | 58.3 | - | 58.3 | 74.0 | - | 74.0 | |
| Amortisation of intangible assets | 6.0 | - | 6.0 | 10.7 | - | 10.7 | |
| Gain on divestiture of intangible assets | _ | - | - | 0.2 | - | 0.2 | |
| Share of profit (loss) of investments accounted for using equity method | 0.3 | - | 0.3 | 0.3 | - | 0.3 | |
| Other income * | 0.4 | -0.4 | - | 16.3 | -16.3 | - | |
| Other expenses * | 27.1 | -27.1 | - | 38.4 | -38.4 | _ | |
| Operating profit | 36.1 | 26.7 | 62.8 | 33.1 | 22.1 | 55.3 | |
| Finance income | 1.5 | - | 1.5 | 0.9 | - | 0.9 | |
| Finance expenses | 1.7 | - | 1.7 | 2.4 | - | 2.4 | |
| Profit before tax | 35.8 | 26.7 | 62.6 | 31.7 | 22.1 | 53.8 | |
| Income tax expense | 5.1 | 8.2 | 13.3 | 6.9 | 1.1 | 8.0 | |
| Profit | 30.7 | 18.6 | 49.2 | 24.8 | 21.0 | 45.8 | |

^{* &}quot;Other income" and "Other expenses" are excluded from Core basis results.

"Other income" and "Other expenses" include gain/loss on sale and disposal of property, plant and equipment, impairment losses, restructuring costs, litigation costs and foreign exchange gains/losses, etc.

| 5. Revenue by Region | n | | | | Unit: B¥ | |
|------------------------|------------------------|------------------|----------|----------|----------|---------------|
| | | | FY21 | FY22 | Change | Change |
| | | | APR JUN. | APR JUN. | | (%) |
| Revenue | | | 326.1 | 381.8 | 55.6 | 17.1% |
| | Japan | | 67.5 | 66.8 | -0.7 | - 1.0% |
| | | Ratio to Revenue | 20.7% | 17.5% | | |
| | United States | | 133.6 | 160.9 | 27.2 | 20.4% |
| | | Ratio to Revenue | 41.0% | 42.1% | | |
| | Established Markets | | 78.0 | 88.7 | 10.7 | 13.7% |
| | | Ratio to Revenue | 23.9% | 23.2% | | |
| | Greater China | | 16.4 | 23.2 | 6.7 | 41.0% |
| | | Ratio to Revenue | 5.0% | 6.1% | | |
| | International Markets | | 27.8 | 31.8 | 4.0 | 14.5% |
| | | Ratio to Revenue | 8.5% | 8.3% | | |
| | Others | | 2.8 | 10.4 | 7.6 | 273.9% |
| | | Ratio to Revenue | 0.9% | 2.7% | | |
| Fatablished Markets, F | urono Conada Australia | | | | | |

| | FY21 |
|---|-----------|
| F | -ull Year |
| | 1,296.2 |
| | 258.8 |
| | 20.0% |
| | 537.5 |
| | 41.5% |
| | 315.2 |
| | 24.3% |
| | 66.3 |
| | 5.1% |
| | 110.1 |
| | 8.5% |
| | 8.4 |
| | 0.6% |

| | Ondinge nom |
|-----------|-------------|
| Forecasts | FY21 |
| FY22 | Change |
| Full Year | (%) |
| 1,443.0 | 11.3% |
| 260.0 | 0.5% |
| 18.0% | |
| 644.2 | 19.9% |
| 44.6% | |
| 339.9 | 7.8% |
| 23.6% | |
| 74.4 | 12.2% |
| 5.2% | |
| 118.5 | 7.7% |
| 8.2% | |
| 6.0 | -28.1% |
| 0.4% | |
| | |

Change from

6. Investment to Property, Plant and Equipment Depreciation/Amortisation

| Depreciation/Amortisation | | | Unit: B¥ | |
|--|----------|----------|----------|--------|
| | FY21 | FY22 | Change | Change |
| | APR JUN. | APR JUN. | _ | (%) |
| Investment to Property, Plant and Equipment | 5.2 | 11.7 | 6.5 | 125.9% |
| Depreciation (PP&E) | 9.9 | 9.8 | -0.1 | -0.8% |
| Amortisation of Intangible Assets (incl. software, etc.) | 8.2 | 27.0 | 18.8 | 228.9% |
| - Investment to Property, Plant and Equipment does not include right-of-us | e asset. | | | |

FY21 Full Year 30.2 40.1 39.6

| | Change from |
|-----------|---------------|
| Forecasts | FY21 |
| FY22 | Change |
| Full Year | (%) |
| 39.0 | 29.3% |
| 40.0 | - 0.1% |
| 42.0 | 6.0% |

⁻ Established Markets: Europe, Canada, Australia

⁻ Greater China: China, Hong Kong, Taiwan

⁻ International Markets: Russia, Latin America, Middle East, Africa, South East Asia, South Asia, Korea, Export sales, etc.

7. Sales of major products

1) Global

| i) Global | | FY21 | FY22 | Change | Change |
|-----------------------|---|----------|----------|--------|--------|
| | | APR JUN. | APR JUN. | | (%) |
| XTANDI | | 132.9 | 162.4 | 29.5 | 22.2% |
| | United States | 68.4 | 83.9 | 15.5 | 22.7% |
| | ex - US | 64.5 | 78.5 | 13.9 | 21.6% |
| | Japan | 12.0 | 14.1 | 2.1 | 17.4% |
| | Established Markets | 42.8 | 47.9 | 5.1 | 11.8% |
| | Greater China | 1.9 | 3.6 | 1.7 | 90.2% |
| | International Markets | 7.8 | 12.9 | 5.1 | 65.2% |
| PADCEV | | 4.2 | 10.6 | 6.4 | 151.6% |
| Ì | Japan | - | 2.0 | 2.0 | - |
| | United States | 4.2 | 7.3 | 3.1 | 74.8% |
| | Established Markets | - | 1.2 | 1.2 | - |
| XOSPATA | | 8.3 | 10.5 | 2.2 | 26.3% |
| | Japan | 1.1 | 1.1 | 0.1 | 5.7% |
| | United States | 4.6 | 5.9 | 1.3 | 29.5% |
| | Established Markets | 2.0 | 2.7 | 0.6 | 31.2% |
| | Greater China | 0.5 | 0.5 | -0.1 | -12.7% |
| | International Markets | 0.1 | 0.3 | 0.2 | 170.0% |
| EVRENZO | | 0.6 | 0.7 | 0.1 | 19.3% |
| | Japan | 0.6 | 0.7 | 0.0 | 8.1% |
| | Established Markets | _ | 0.1 | 0.1 | - |
| Betanis/Myrabetr | iq/BETM I GA | 44.0 | 47.9 | 3.9 | 9.0% |
| • | Japan | 9.8 | 9.3 | -0.5 | -5.0% |
| | United States | 22.8 | 24.7 | 1.9 | 8.3% |
| | Established Markets | 8.5 | 10.6 | 2.1 | 24.6% |
| | Greater China | 0.7 | 1.0 | 0.3 | 46.8% |
| | International Markets | 2.2 | 2.3 | 0.1 | 5.7% |
| Prograf | | 45.2 | 51.8 | 6.6 | 14.6% |
| _ | Japan | 10.2 | 9.6 | -0.6 | -6.0% |
| | United States | 2.1 | 2.5 | 0.4 | 20.3% |
| | Established Markets | 16.2 | 18.4 | 2.2 | 13.4% |
| | Greater China | 9.6 | 13.6 | 4.0 | 41.1% |
| | International Markets | 7.0 | 7.7 | 0.7 | 9.5% |
| Vesicare | | 7.4 | 4.0 | -3.4 | -45.4% |
| - Sales of products i | n Japan are shown in a gross sales basis. | ' | | | |

| FY21 | |
|----------------------|--|
| Full Year | |
| 534.3 | |
| 276.9 | |
| 276.9 257.4 | |
| 47.2 | |
| 170.1 | |
| 47.2 170.1 7.9 | |
| 32.2 | |
| 21.7 | |
| 1.8 | |
| 19.5 | |
| 0.5 | |
| 34.1 | |
| 3.9 | |
| 18.9 | |
| 9.0 | |
| 1.5 | |
| 0.7 | |
| 2.6 | |
| 2.5 | |
| 0.1 | |
| 172.3 | |
| 37.5 | |
| 87.2 | |
| 36.7 | |
| 2.9 | |
| 8.1 | |
| 185.4 | |
| 38.2 | |
| 9.4 | |
| 67.9 | |
| 38.1 31.7 | |
| 31.7 | |
| 22.0 | |
| | |

| Forecasts | Change from FY21 |
|-----------|---------------------|
| FY22 | Change |
| Full Year | (%) |
| 642.5 | 20.3% |
| 353.9 | 27.8% |
| 288.6 | |
| 52.6 | 12.1% |
| | 11.4% |
| 182.1 | 7.1% |
| 13.3 | 67.5% |
| 40.6 | 26.1% |
| 36.5 | 68.0% |
| 4.3 | 146.7% |
| 27.6 | 41.4% |
| 4.6 | 891.8% |
| 46.2 | 35.5% |
| 4.9 | 26.0% |
| 25.2 | 33.4% |
| 11.8 | 30.6% |
| 2.4 | 54.0% |
| 1.9 | 173.5% |
| 9.9 | 281.2% |
| 6.3 | 152.6% |
| 3.4 | • |
| 178.7 | 3.7% |
| 36.2 | -3.5% |
| 90.2 | 3.5% |
| 40.6 | 10.9% |
| 3.6 | 21.8% |
| 8.1 | 0.0% |
| 190.7 | 2.9% |
| 35.7 | -6.6% |
| 10.4 | 10.4% |
| 69.9 | 2.9% |
| 41.3 | 8.3% |
| 33.5 | 5.4% |
| 12.7 | -42.0% |
| | 12.070 |

Unit: B¥

⁻ Sales of products in Japan are shown in a gross sales basis.

⁻ Established Markets: Europe, Canada, Australia

⁻ Greater China: China, Hong Kong, Taiwan

⁻ International Markets: Russia, Latin America, Middle East, Africa, South East Asia, South Asia, Korea, Export sales, etc.

⁻ PADCEV (United States): Co-promotion revenue from Seagen

⁻ Astellas' EVRENZO territories: Japan, Europe, the Commonwealth of Independent States, Middle East, South Africa, etc.

2) Revenue by region

| (1) Japan | | | Unit: B¥ | | | Forecasts | Change from FY21 |
|---|------------|------------|----------|----------------|-------------|-----------|---------------------|
| · , , | FY21 | FY22 | Change | Change | FY21 | FY22 | Change |
| <global></global> | APR JUN. | APR JUN. | ŭ | (%) | Full Year | Full Year | (%) |
| XTANDI | 12.0 | 14.1 | 2.1 | 17.4% | 47.2 | 52.6 | 11.59 |
| PADCEV | - | 2.0 | 2.0 | - | 1.8 | 4.3 | 146.7% |
| KOSPATA | 1.1 | 1.1 | 0.1 | 5.7% | 3.9 | 4.9 | 26.0% |
| EVRENZO | 0.6 | 0.7 | 0.0 | 8.1% | 2.5 | 6.3 | 152.6% |
| 3etanis | 9.8 | 9.3 | -0.5 | - 5.0% | 37.5 | 36.2 | -3.5% |
| Prograf (Including Graceptor) | 10.2 | 9.6 | -0.6 | -6.0% | 38.2 | 35.7 | - 6.6% |
| Vesicare | 4.6 | 1.2 | -3.4 | - 73.9% | 10.0 | 1.8 | -82.4% |
| Harnal | 0.7 | 0.5 | -0.2 | -31.7% | 2.6 | 1.4 | - 45.3% |
| Funguard | 0.4 | 0.3 | -0.1 | -29.0% | 1.6 | 0.9 | -46.6% |
| <main products=""> Suglat [Family]</main> | 7.9 | 8.0 | 0.2 | 2.1% | 30.3 | 33.1 | 9.3% |
| | 3.2 | 3.3 | 0.2 | | | 33.1 | 9.3% |
| Sujanu Repatha | 1.5 | 1.6 | 0.1 | 2.0% 12.2% | 12.5 5.8 | | |
| Linzess | 1,8 | 1.8 | 0.2 | 3.9% | 6.9 | 7.8 | 12.8% |
| BLINCYTO | 1.4 | 1.8 | 0.1 | 29.2% | 6.4 | 7.0 | 12.0 / |
| EVENITY | 7.0 | 10.0 | 3.0 | 42.1% | 31.4 | | |
| Smyraf | 0.6 | 0.6 | 0.0 | 0.5% | 2.4 | 3.3 | 39.1% |
| Vaccines | 0.0 | 0.0 | 0.0 | 0.0% | 5.1 | 8.6 | 67.7% |
| | 1.3 | 1.3 | -0.0 | -1.3% | 5.0 | 4.9 | -1.3% |
| Gonax | | | 0.1 | 4.2% | 11.2 | | |
| | 2.8 | 3.0 | 0.1 | T.Z /U | 1114 | | |
| Gonax Cimzia Myslee | 2.8 1.8 | 3.0 1.6 | -0.3 | -14.5% | 7.0 | 5.5 | -22.3% |

| (2 |) United | States |
|----|----------|--------|
| | | |

| (2) United States | | | Unit: M\$ | |
|-------------------|----------|----------|-------------|---------|
| | FY21 | FY22 | Change | Change |
| | APR JUN. | APR JUN. | | (%) |
| Revenue | 1,221 | 1,240 | 19 | 1.5% |
| XTANDI | 625 | 647 | 22 | 3.5% |
| PADCEV | 38 | 57 | 18 | 47.5% |
| XOSPATA | 42 | 46 | 4 | 9.3% |
| Myrbetriq | 208 | 190 | - 18 | -8.6% |
| Prograf | 19 | 19 | 0 | 1.5% |
| Vesicare | 2 | 0 | -3 | -119.1% |
| MYCAMINE | 14 | 6 | -8 | -59.6% |
| AmBisome | 30 | 29 | -1 | -4.9% |
| CRESEMBA | 45 | 53 | 7 | 15.5% |
| Lexiscan | 196 | 194 | - 2 | -1.1% |

FY21 Full Year 4,782 2,464 174 168 775 84 15 48 135 194 725

| Forecasts | Change from FY21 |
|-----------|---------------------|
| FY22 | Change |
| Full Year | (%) |
| 5,368 | 12.3% |
| 2,949 | 19.7% |
| 230 | 32.4% |
| 210 | 24.9% |
| 752 | -3.1% |
| 87 | 3.4% |
| 11 | -25.3% |
| 18 | -62.5% |
| 143 | 6.2% |
| 209 | 7.4% |
| 739 | 1.9% |

(3) Established Markets

| | FY21 | FY22 | Change | Change |
|----------|----------|----------|------------|--------|
| | APR JUN. | APR JUN. | _ | (%) |
| Revenue | 591 | 642 | 51 | 8.7% |
| XTANDI | 325 | 347 | 22 | 6.8% |
| PADCEV | _ | 9 | 9 | - |
| XOSPATA | 15 | 19 | 4 | 25.3% |
| EVRENZO | - | 0 | 0 | - |
| BETMIGA | 65 | 77 | 12 | 19.1% |
| Prograf | 123 | 133 | 10 | 8.4% |
| Vesicare | 11 | 11 | 0 | 2.1% |
| Omnic | 17 | 17 | 0 | 0.4% |
| MYCAMINE | 7 | 5 | - 2 | -24.3% |

| FY21 Full Year 2,414 1,303 4 69 1 281 520 42 67 22 | |
|---|-----------|
| 2,414 1,303 4 69 1 281 520 42 67 | FY21 |
| 1,303 4 69 1 281 520 42 67 | Full Year |
| 4 69 1 281 520 42 67 | |
| 69 1 281 520 42 67 | 1,303 |
| 281 520 42 67 | 4 |
| 520 42 67 | 69 |
| 520 42 67 | 1 |
| 42 67 | |
| 67 | 520 |
| | 42 |
| 22 | 67 |
| | 22 |

| | Change from |
|-----------|----------------|
| Forecasts | FY21 |
| FY22 | Change |
| Full Year | (%) |
| 2,517 | 4.3% |
| 1,349 | 3.5% |
| 34 | 859.1% |
| 88 | 26.3% |
| 25 | - |
| 301 | 7.2% |
| 518 | -0.4% |
| 35 | -16.1% |
| 64 | -5.2% |
| 15 | - 29.0% |

Unit: M€

⁻ Established Markets: Europe, Canada, Australia

(4) Greater China

Unit: B¥

| ` ' | | | | | |
|----------|--------------|----------|----------|--------|----------------|
| | | FY21 | FY22 | Change | Change |
| | | APR JUN. | APR JUN. | | (%) |
| Revenue | | 16.4 | 23.2 | 6.7 | 41.0% |
| | XTANDI | 1.9 | 3.6 | 1.7 | 90.2% |
| | XOSPATA | 0.5 | 0.5 | -0.1 | - 12.7% |
| | BETMIGA | 0.7 | 1.0 | 0.3 | 46.8% |
| | Prograf | 9.6 | 13.6 | 4.0 | 41.1% |
| | Vesicare | 0.3 | 0.3 | 0.0 | 4.2% |
| | Harnal | 2.0 | 2.4 | 0.4 | 20.3% |
| | MYCAMINE | 0.6 | 0.8 | 0.2 | 35.8% |
| | Feburic | 0.6 | 0.8 | 0.2 | 35.0% |
| 0 1 01 1 | N: 11 1/ T : | | | | |

| F` | Y21 |
|------|------|
| Full | Year |
| | 66.3 |
| | 7.9 |
| | 1.5 |
| | 2.9 |
| | 38.1 |
| | 1.0 |
| | 8.2 |
| | 2.9 |
| | 2.9 |

| Forecasts | Change from FY21 |
|-----------|---------------------|
| FY22 | Change |
| Full Year | (%) |
| 74.4 | 12.2% |
| 13.3 | 67.5% |
| 2.4 | 54.0% |
| 3.6 | 21.8% |
| 41.3 | 8.3% |
| 1.0 | -5.8% |
| 8.0 | -2.3% |
| 1.4 | -53.4% |
| 2.8 | -2.5% |

| (5) International Markets | | | Unit: B¥ | |
|---------------------------|----------|----------|----------|--------|
| | FY21 | FY22 | Change | Change |
| | APR JUN. | APR JUN. | _ | (%) |
| Revenue | 27.8 | 31.8 | 4.0 | 14.5% |
| XTANDI | 7.8 | 12.9 | 5.1 | 65.2% |
| XOSPATA | 0.1 | 0.3 | 0.2 | 170.0% |
| BETMIGA | 2.2 | 2.3 | 0.1 | 5.7% |
| Prograf | 7.0 | 7.7 | 0.7 | 9.5% |
| Vesicare | 0.9 | 1.1 | 0.2 | 22.9% |
| Harnal | 4.3 | 4.2 | -0.1 | -3.3% |
| MYCAMINE | 1.6 | 1.4 | -0.2 | -13.0% |

| FY21 | |
|------|-------|
| Full | Year |
| | 110.1 |
| | 32.2 |
| | 0.7 |
| | 8.1 |
| | 31.7 |
| | 3.7 |
| | 16.1 |
| | 6.1 |

| | Change from |
|-----------|-------------|
| Forecasts | FY21 |
| FY22 | Change |
| Full Year | (%) |
| 118.5 | 7.7% |
| 40.6 | 26.1% |
| 1.9 | 173.5% |
| 8.1 | 0.0% |
| 33.5 | 5.4% |
| 3.9 | 5.1% |
| 17.8 | 10.3% |
| 6.2 | 1.1% |

⁻ Greater China: China, Hong Kong, Taiwan

⁻ International Markets: Russia, Latin America, Middle East, Africa, South East Asia, South Asia, Korea, Export sales, etc.

8. Consolidated statements of financial position

Unit: B¥

| | FY21 | FY22 | Changa |
|---|---------|---------|--------|
| | End | Q1 End | Change |
| ssets | 2,332.4 | 2,481.8 | 149.4 |
| Non-current assets | 1,409.0 | 1,492.6 | 83.5 |
| Property, plant and equipment | 269.0 | 280.2 | 11.1 |
| Goodwill | 303.0 | 334.3 | 31.2 |
| Intangible assets | 623.4 | 639.8 | 16.4 |
| Trade and other receivables | 29.8 | 27.4 | -2.4 |
| Investments accounted for using equity method | 10.0 | 11.7 | 1.7 |
| Deferred tax assets | 72.3 | 92.1 | 19.8 |
| Other financial assets | 91.8 | 94.3 | 2.4 |
| Other non-current assets | 9.5 | 12.8 | 3.3 |
| Current assets | 923.4 | 989.3 | 65.9 |
| Inventories | 153.1 | 164.8 | 11.8 |
| Trade and other receivables | 382.5 | 438.4 | 56.0 |
| Income tax receivable | 21.5 | 18.1 | -3.4 |
| Other financial assets | 21.3 | 23.7 | 2.4 |
| Other current assets | 29.0 | 31.1 | 2.1 |
| Cash and cash equivalents | 316.0 | 313.0 | -3.0 |

Unit: B¥

| | FY21 | FY22 | Change |
|---|---------|---------|--------|
| | End | Q1 End | Change |
| uity and Liabilities | 2,332.4 | 2,481.8 | 149. |
| Equity | 1,460.3 | 1,539.1 | 78. |
| Equity attributable to owners of the parent | 1,460.3 | 1,539.1 | 78. |
| Share capital | 103.0 | 103.0 | • |
| Capital surplus | 179.5 | 179.0 | -0 |
| Treasury shares | -13.9 | -23.4 | -9 |
| Retained earnings | 944.3 | 925.0 | -19 |
| Other components of equity | 247.5 | 355.4 | 107 |
| | | | |
| Liabilities | 872.1 | 942.8 | 70 |
| Non-current liabilities | 184.7 | 202.3 | 17 |
| Trade and other payables | 0.7 | 4.9 | 4 |
| Deferred tax liabilities | 5.8 | 6.2 | C |
| Retirement benefit liabilities | 37.2 | 36.3 | -0 |
| Provisions | 5.8 | 7.7 | 1 |
| Other financial liabilities | 95.9 | 111.6 | 15 |
| Other non-current liabilities | 39.2 | 35.5 | -3 |
| Current liabilities | 687.4 | 740.5 | 53 |
| Trade and other payables | 130.7 | 152.2 | 21 |
| Income tax payable | 32.4 | 18.9 | -13 |
| Provisions | 16.6 | 17.6 | 1 |
| Other financial liabilities | 185.0 | 206.5 | 21 |
| Other current liabilities | 322.8 | 345.4 | 22 |

<u>Underlined</u> items indicate changes from the previous announcement in Apr 2022.

XTANDI and Strategic products (1/2)

| Generic name Code No. (Brand name) | Modality / Technology | Classification | Target disease | Phase * | Licensor ** | Remarks |
|---|-------------------------------|-----------------------------|---|-------------|---|---------|
| enzalutamide MDV3100 (XTANDI) | Small molecule | Androgen receptor inhibitor | Metastatic castration-sensitive prostate cancer | China P-III | Pfizer | |
| ATANDI) | | | Non-metastatic castration-sensitive prostate cancer | P-III | | |
| enfortumab vedotin Antibody-d ASG-22ME (ADC) | Antibody-drug conjugate (ADC) | | Metastatic urothelial cancer, previously untreated (first line; combo with pembrolizumab) | P-III | In-house [Co-development with Seagen] | |
| (, | | | Muscle-invasive bladder cancer (combo with pembrolizumab) | P-III | | |
| | | | Other solid tumors | P-II | | |
| | | | Non-muscle-invasive bladder cancer | P-I | | |
| gilteritinib ASP2215 (XOSPATA) | Small molecule | FLT3 inhibitor | Post-chemotherapy maintenance acute myeloid leukemia | P-III | In-house | |
| (AUSFATA) | | | Post-hematopoietic stem cell transplant maintenance acute myeloid leukemia | P-III | | |
| | | | Newly diagnosed acute myeloid leukemia with high intensity induction of chemotherapy | P-III | | |
| | | | Newly diagnosed acute myeloid leukemia with low intensity induction of chemotherapy | P-I | | |
| | | | Acute myeloid leukemia in pediatric patients | P-III | | |

XTANDI and Strategic products (2/2)

| Generic name Code No. (Brand name) | Modality / Technology | Classification | Target disease | Phase * | Licensor ** | Remarks |
|--|-----------------------|---|--|-------------------------|--|--|
| zolbetuximab IMAB362 | 1 - | Anti-Claudin 18.2 monoclonal antibody | Gastric and gastroesophageal junction adenocarcinoma | P-III | In-house (Ganymed) | |
| | | | Pancreatic adenocarcinoma | P-II | | |
| roxadustat ASP1517/FG-4592 (EVRENZO) | Small molecule | HIF-PH inhibitor | Chemotherapy-induced anemia | P-II | FibroGen | Astellas has rights in Japan, Europe, the Commonwealth of Independent States, the Middle East, and South Africa |
| fezolinetant ESN364 | Small molecule | NK3 receptor antagonist | Vasomotor symptoms associated with menopause | US Submitted (Jun 2022) | In-house (Ogeda) | Sum Ama |
| | | | | Europe P-III China | | |
| | | | | Japan P-II | = | |
| resamirigene bilparvovec AT132 | | MTM1 gene replacement to express myotubularin | X-linked myotubular myopathy | P-II | In-house (Audentes Therapeutics) | |

^{*} Compounds are developed globally unless noted. The list shows the most advanced stage if the stages are different depending on the region. The list specifies the area if the compound is developed in limited areas.
** Compounds with "In-house" in this column include ones discovered by collaborative research.

Updates from the previous announcement (Apr 2022):

enfortumab vedotin (ASG-22ME): Removed the description of the approval in Europe in Apr 2022 for locally advanced or metastatic urothelial cancer who have previously received a platinum-containing chemotherapy and a PD-1/L1 inhibitor.

fezolinetant: Filed in US in Jun 2022 for moderate to severe vasomotor symptoms associated with menopause.

Projects with Focus Area approach (1/2)

| Primary Focus | Generic name Code No. (Brand name) | Modality / Technology | Classification | Target disease | Phase * | Licensor ** Remarks |
|----------------------------------|--|---|--|---|---------|--|
| Immuno- oncology | ASP9801 | Oncolytic virus | Oncolytic virus carrying IL-7 and IL-12 | Cancer | P-I | Tottori University [Discovered through collaborative research] |
| | ASP7517 | Cell therapy (artificial adjuvant vector cells) | WT1 loaded artificial adjuvant vector cell | Acute myeloid leukemia and myelodysplastic syndrome | P-II | RIKEN [Discovered through collaborative |
| | | | | Solid tumor | P-I | research] |
| | ASP0739 | Cell therapy (artificial adjuvant vector cells) | NY-ESO-1 loaded artificial adjuvant vector cell | Cancer | P-I | RIKEN [Discovered through collaborative research] |
| | ASP1570 | Small molecule | DGKζ inhibitor | Cancer | P-I | In-house |
| | ASP2138 | Antibody | | Gastric and gastroesophageal junction adenocarcinoma, pancreatic adenocarcinoma | P-I | Xencor [Discovered through collaborative research] |
| Blindness and Regeneration | ASP7317 | Cell therapy | Retinal pigment epithelium cells | Geographic atrophy secondary to age-related macular degeneration, Stargardt disease | P-I | In-house (Ocata Therapeutics) |
| Mitochondria Biology | bocidelpar ASP0367/MA-0211 | Small molecule | PPARδ modulator | Primary mitochondrial myopathies | P-II | In-house (Mitobridge) |
| | | | | Duchenne muscular dystrophy | P-I | |
| | ASP8731/ML-0207 | Small molecule | BACH1 inhibitor | Sickle cell disease | P-I | In-house (Mitobridge) |

Projects with Focus Area approach (2/2)

| Primary Focus | Generic name Code No. (Brand name) | Modality / Technology | Classification | Target disease | Phase * | Licensor ** | Remarks |
|--|--|---|--|---------------------------------------|---------|--|--------------------------------------|
| | resamirigene bilparvovec AT132 *** | Gene therapy (AAV-based gene therapy) | MTM1 gene replacement to express myotubularin | X-linked myotubular myopathy | P-II | In-house (Audentes Therapeutics) | |
| | AT845 | 1 ' ' | GAA gene replacement to express GAA enzyme | Pompe disease | P-I | In-house (Audentes Therapeutics) | |
| (Other projects with Focus Area approach) | FX-322 | Small molecule | Inner ear progenitor cell activator (combination of GSK-3 inhibitor and HDAC inhibitor) | Sensorineural hearing loss | P-II | Frequency Therapeutics | Astellas has rights in Ex-US markets |
| | ASP0598 | | Recombinant human heparin- binding epidermal growth factor-like growth factor | Chronic tympanic membrane perforation | P-I | Auration Biotech | |
| | ASP3082 | Small molecule | KRAS G12D degrader | Cancer | P-I | In-house | |

^{*} Compounds are developed globally unless noted. The list shows the most advanced stage if the stages are different depending on the region. The list specifies the area if the compound is developed in limited areas.

** Compounds with "In-house" in this column include ones discovered by collaborative research.

*** AT132 is also listed in "XTANDI and Strategic products".

| odates from the previous announcement (Apr 2022): | |
|---|--|
| SP3082: Described the classification. | |
| | |
| | |
| | |
| | |
| | |

Others

| Generic name Code No. (Brand name) | Modality / Technology | Classification | Target disease | | Phase * | Licensor ** | Remarks |
|--|-----------------------|--|---|--------|---------|-------------|---------|
| mirabegron YM178 | Small molecule | β_3 receptor agonist | Neurogenic detrusor overactivity in pediatric patients | Europe | P-III | In-house | |
| | | | Overactive bladder in pediatric patients | Europe | P-III | | |
| peficitinib ASP015K | Small molecule | JAK inhibitor | Rheumatoid arthritis | China | P-III | In-house | |
| isavuconazole | Small molecule | Azole antifungal | Invasive aspergillosis and mucormycosis in pediatric patients | US | P-II | Basilea | |
| ASP8062 | | GABA _B receptor positive allosteric modulator | Alcohol use disorder | P-I | | In-house | |

^{*} Compounds are developed globally unless noted. The list shows the most advanced stage if the stages are different depending on the region. The list specifies the area if the compound is developed in limited areas.

**Compounds with "In-house" in this column include ones discovered by collaborative research.

Updates from the previous announcement (Apr 2022):

ASP8062: Discontinued the development for opioid use disorder in Phase 2 due to strategic prioritization.

| Sphere (Business area) | Program | Concept | Status * | Partner | Remarks |
|---------------------------|--|--|----------------------------------|-------------------------------|---------|
| | Game application for exercise support | Smartphone application to support exercise using motion sensing technology for people who needs regular exercise | Under development | BANDAI NAMCO Entertainment | |
| prevention | Fit-eNce | Service to provide scientifically evidenced exercise programs and systems supporting regular exercise | Under test marketing | | |
| | Fit-eNce Home | Service to provide scientifically evidenced exercise programs and systems supporting regular exercise at home | Under test marketing | | |
| | BlueStar | Digital therapeutics for adults with diabetes | Under clinical trial preparation | Welldoc | |
| outcome maximization | pudexacianinium chloride ASP5354 | Precision surgery-guide enabling identification of ureter in hysterectomy and colorectal surgery etc. | P-III | | |

^{*} The list shows the most advanced stage if the stages are different depending on the region.