



2022/8/2

ABC-MART, INC.

Monthly Sales Report for July 2022, FY 2023

*** "ABC-MART" Sales Summary fiscal period from MAR 1, 2022 to FEB 28, 2023 (% change compare with last year)

(%)

		2022										
		MAR	APR	MAY	1Q	JUN	JUL	AUG	2Q	1st Half		
Existing Stores	Sales	4.1	12.9	10.1	8.8	6.8	1.2					
	Number of Customers	0.2	7.7	3.9	3.8	1.2	-2.8					
	Sales per customer	3.9	4.9	6.0	4.9	5.5	4.1					
All Stores	Sales	5.3	18.9	27.2	16.7	11.2	2.1					
	Number of Customers	1.1	13.0	21.1	11.5	5.1	-1.9					
	Sales per customer	4.1	5.2	5.0	4.7	5.8	4.1					
		SEP	OCT	NOV	3Q	DEC	2023	JAN	FEB	4Q	2nd Half	Full Year
Existing Stores	Sales											
	Number of Customers											
	Sales per customer											
All Stores	Sales											
	Number of Customers											
	Sales per customer											

Sales Report for FY 2022

(%)

											(%)
		2021									
		MAR	APR	MAY	1Q	JUN	JUL	AUG	2Q	1st Half	
Sales	Existing Stores	16.3	65.2	7.3	22.4	-15.6	9.2	-4.3	-3.6	5.6	
	All Stores	19.4	162.0	45.8	56.8	-16.8	11.0	-3.6	-3.7	20.6	
							2022				
		SEP	OCT	NOV	3Q	DEC	JAN	FEB	4Q	2nd Half	Full Year
Sales	Existing Stores	-4.8	3.1	-0.9	-0.6	14.1	12.8	-8.3	7.9	3.7	4.5
	All Stores	-5.1	4.0	-0.3	-0.3	14.5	13.5	-7.9	8.4	4.0	11.7

◇ Sales Summary

In July, sales remained steady, but customer numbers declined as the early end of the rainy season brought forward purchases of summer items.

Sales at large suburban shopping centers and fashion buildings were strong.

By product, sales of women's shoes and leather casual shoes were strong.

All stores sales grew 2.1% to a year ago in this month.

Existing stores sales also showed a year on year growth of 1.2% compared to the same period in the previous year.

Store Openings and Closings

Opened: 4 stores

Closed: 1 store

Number of stores: 1,073 stores