



# FY2022 2Q Supplementary Information

(January-June)

SHIZUOKA GAS CO.,LTD.

TSE:9543

August 3rd,2022

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Disclaimer
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- **Forecasts are based on information available to the management when this was drafted.**
  - **Actual financial results may significantly differ from these forecasts due to any unforeseen economic and business circumstances.**
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# **I . Summary Financial Results for FY2022 2Q**

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# FY2022 2Q Financial Highlights

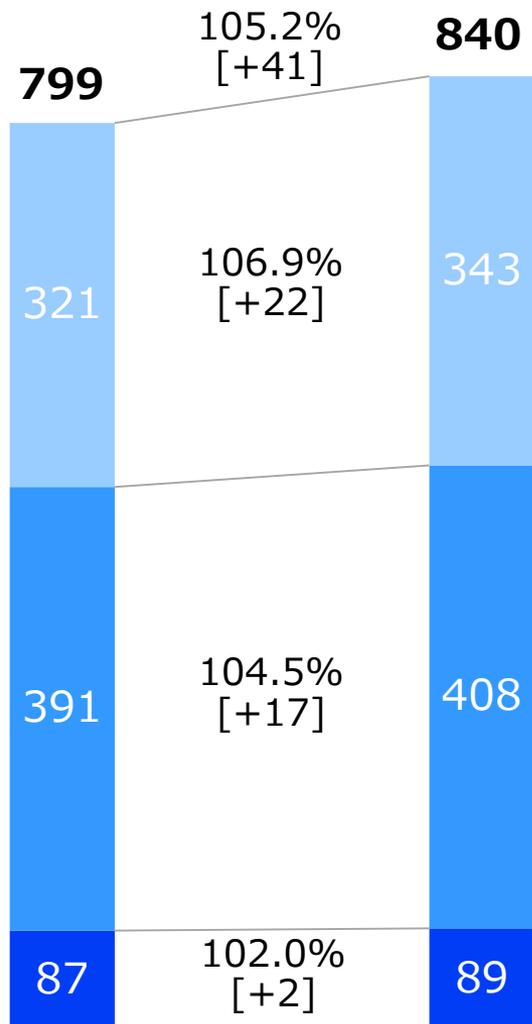


## ◎ 2Q Results : Higher sales, Higher profits

- Gas sales volume +5.2% year on year  
 (Wholesale) Increased in sales volume to wholesale customers.  
 (Large-Lot Sale) Increased in sales volume to existing customers.
- Net sales and Operating Profit has increased by 51.7% and 44.7% respectively due to higher gas sales volume and unit price.

	FY2021 2Q	FY2022 2Q	Change	Change(%)
● Gas sales volume (Non-Consolidated) (million m <sup>3</sup> ,45MJ)	799	<b>840</b>	+41	105.2
Wholesale	321	<b>343</b>	+22	106.9
Large-lot-sale	391	<b>408</b>	+17	104.5
Small-lot-sale	87	<b>89</b>	+2	102.0
● Net sales (billion yen)	62.4	<b>94.7</b>	+32.3	151.7
● Operating profit after Sliding time lag adjustment (billion yen)	8.3	<b>13.5</b>	+5.1	161.6
Operating profit	5.5	<b>7.9</b>	+2.4	144.7
Sliding time lag	-2.8	<b>-5.6</b>	-2.7	—

# Gas Sales Volume (Non-consolidated)



Unit; Million m<sup>3</sup>(45MJ/m<sup>3</sup>)

\* Figures in [ ] are the difference from the results in FY2021 2Q

## Wholesale

- Increased in sales volume to wholesale customers [+22]

## Large-lot-sale

- Full operation in factories of customers added in 2021 [+1]
- Additional customers in 2022 [+1]
- Existing customers [+16]

## Small-lot-sale

- Increased in sales volume to commercial customers [+2]
- Increased in sales volume to residential customers [+0]

FY2021 2Q

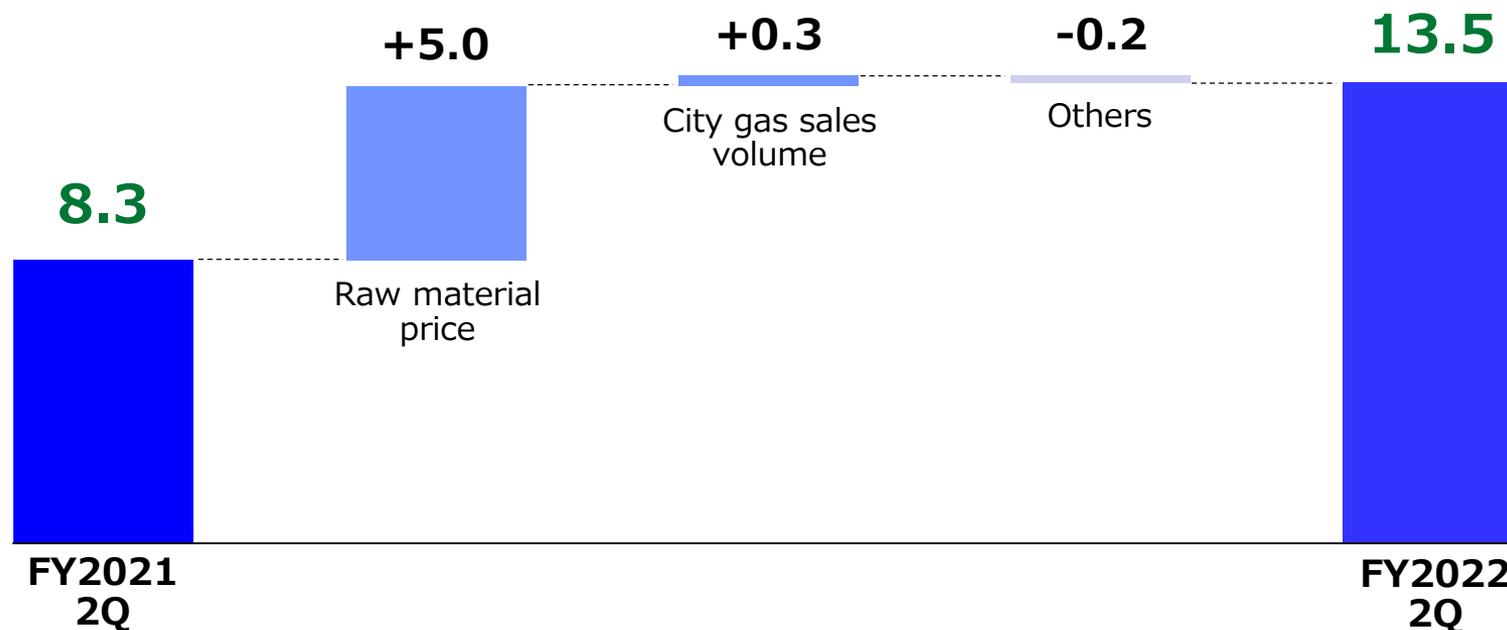
FY2022 2Q

# Breakdown of Consolidated Operating Profit (Year-on-Year comparison)



Unit : billion yen

	FY2021 2Q	FY2022 2Q	Change
<b>Operating profit after Sliding-time-lag adjustment</b>	<b>8.3</b>	<b>13.5</b>	<b>+5.1</b>
Operating profit	5.5	<b>7.9</b>	+2.4
Sliding-time-lag	-2.8	<b>-5.6</b>	-2.7



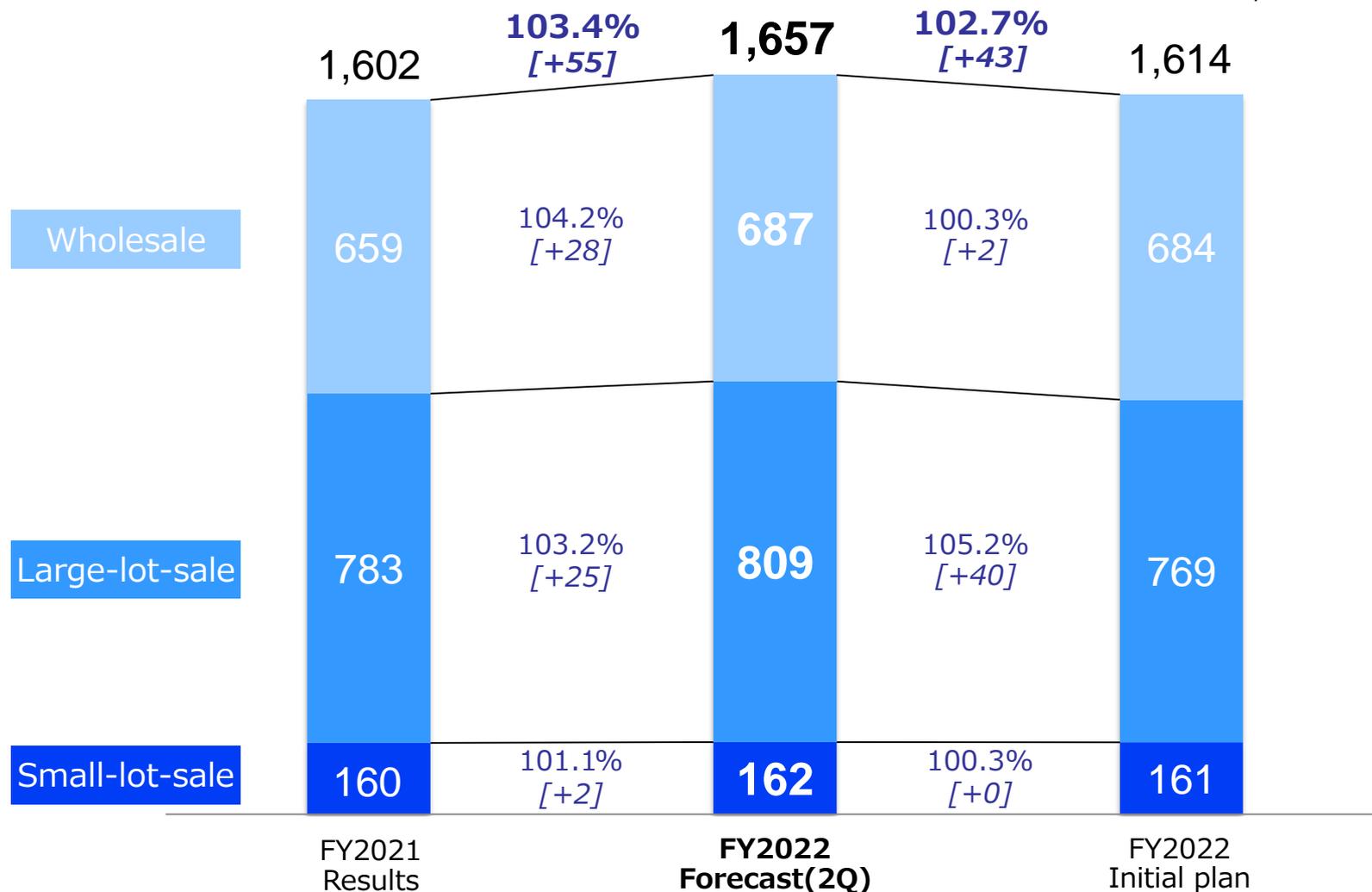
## **II. FY2022 Forecast**

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# FY2022 Forecast: Gas Sales Volume (Non-consolidated)



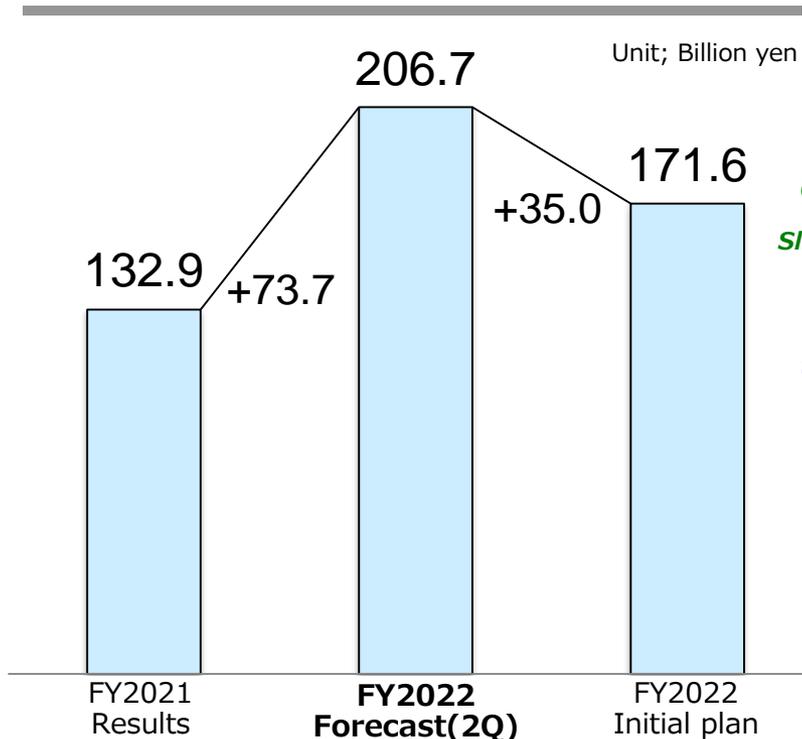
Unit; million m<sup>3</sup>(45MJ/m<sup>3</sup>)



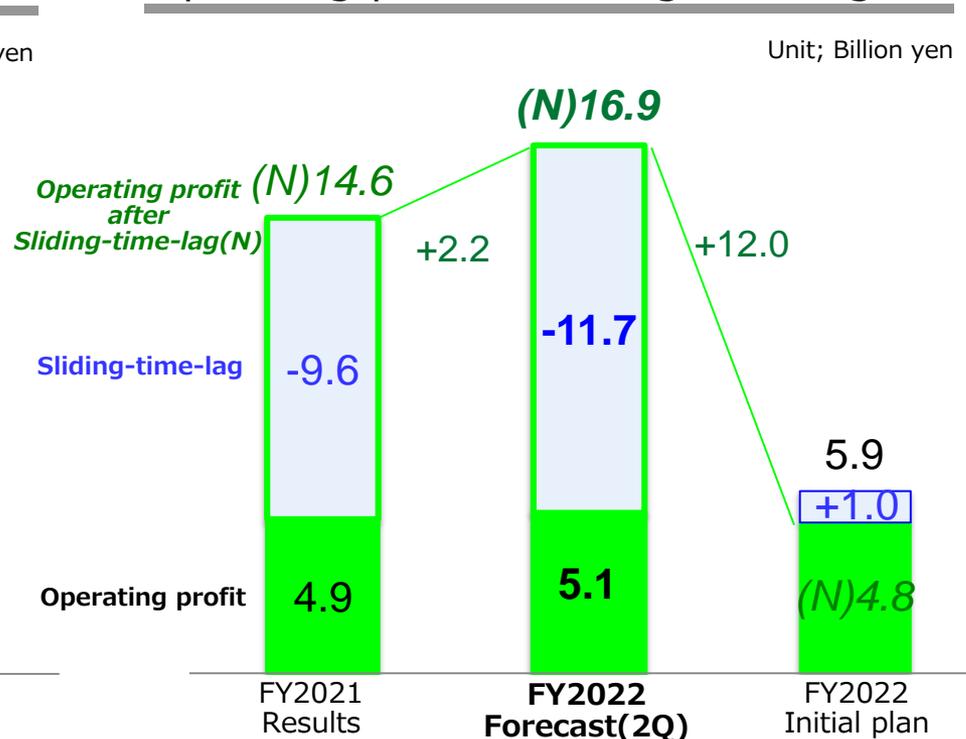
# FY2022 Forecast: Net Sales and Operating Profit



## Net Sales



## Operating profit & Sliding-time-lag



	FY2022 Jan.-Jul.	Aug.-Dec. 2022 Forecast	Effect on Gross Profit (Aug.-Dec. 2022)	
Exchange rate (Yen/US\$)	<b>123.4</b>	<b>140.0</b>	(+) 1yen/US\$	-210 million yen
Crude oil price C I F ( J C C ) (US\$/bbl)	<b>101.4</b>	<b>110.0</b>	(+)1US\$/bbl	-90 million yen

# Breakdown of Operating Profit (FY2022 Forecast) <vs. FY2022 Initial plan>



Unit : billion yen

	FY2022 Initial plan	FY2022 Forecast (2Q)	Change
<b>Operating profit after sliding-time-lag adjustment</b>	<b>4.8</b>	<b>16.9</b>	<b>+12.0</b>
Operating profit	5.9	5.1	-0.7
Sliding-time-lag	+1.0	-11.7	-12.8

