

Financial Results Briefing for Q1 FY03/2023



INFOCOM CORPORATION

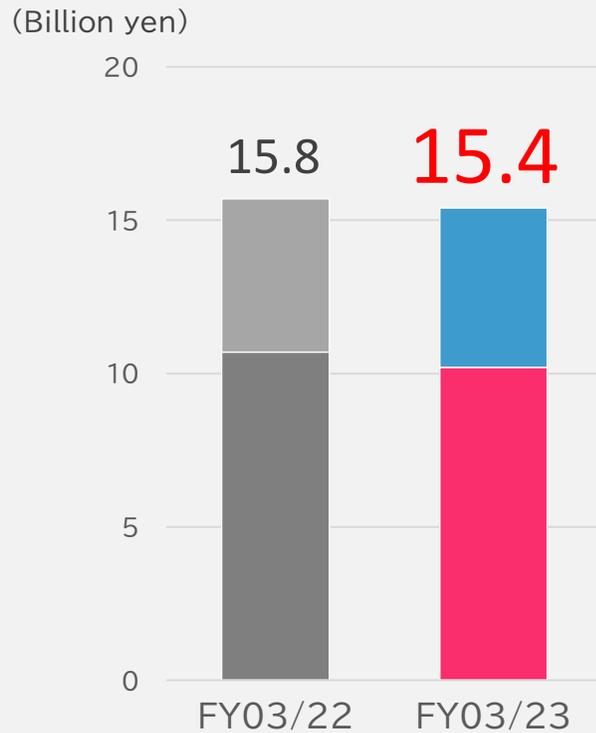
2022.07.28

Q1 FY03/23 Results (Consolidated)

Progress in line with projections, despite lower sales and profits

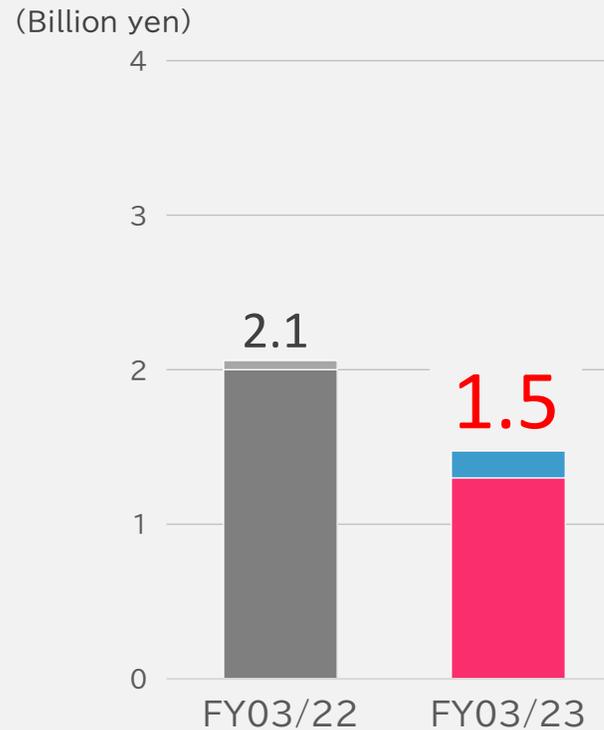
Net sales

-2.4%



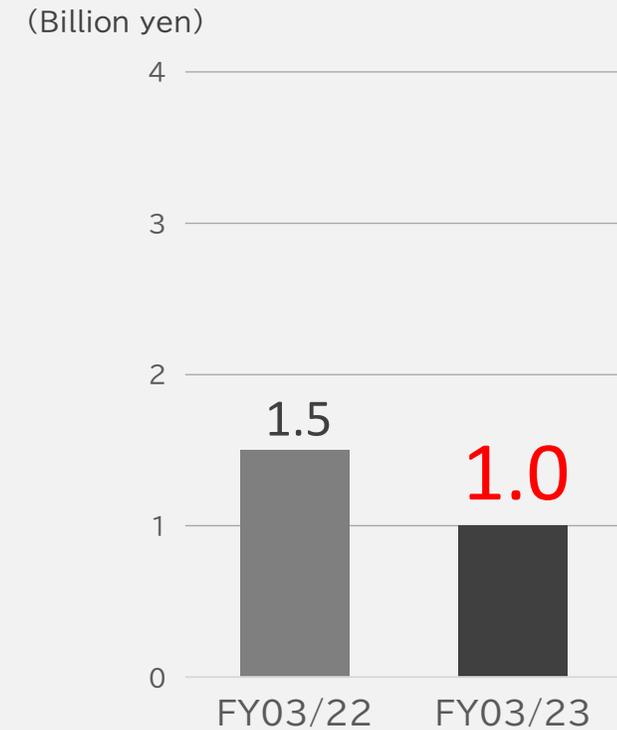
Operating profit

-27.8%



Profit attributable to owners of the parent

-29.3%



Digital Entertainment Business Solution

Management Performance (Consolidated)

(Billion yen)

	FY03/22 Q1	FY03/23 Q1	YoY	
			Change	%
Net sales	15.8	15.4	(0.3)	-2.4%
Operating profit (Operating margin)	2.1 (13.6%)	1.5 (10.1%)	(0.5)	-27.8%
EBITDA	2.5	1.8	(0.6)	-26.1%
Ordinary profit	2.1	1.6	(0.5)	-26.5%
Profit attributable to owners of the parent	1.5	1.0	(0.4)	-29.3%

Business Areas and Segment Structure

Digital Entertainment Group



Digital Entertainment

E-comic

- General consumers

Business Solution Group



Health IT

Package services for medical institutions

- Hospitals
- Pharmaceutical companies
- Nursing care companies
- Health industry



Business Software

ERP Business package cloud services

- Companies
- Government offices
- Local governments



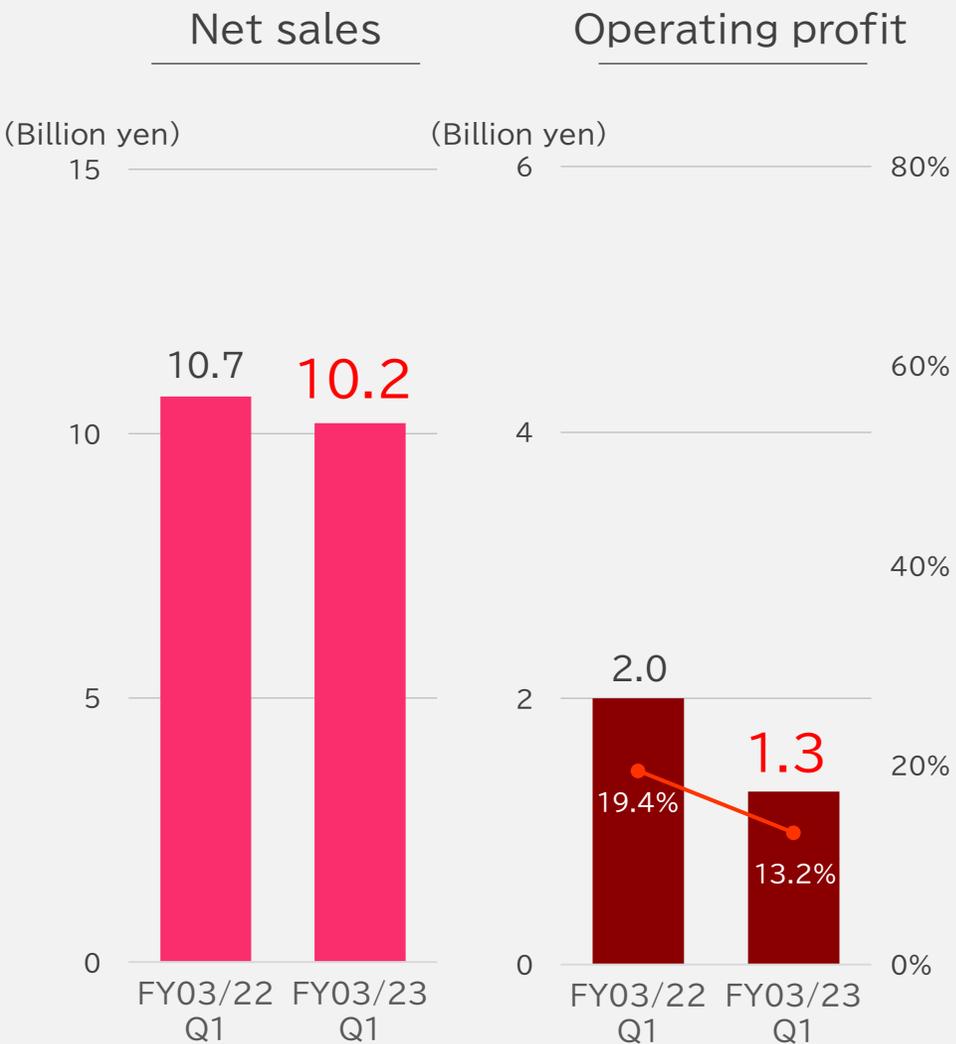
Enterprise Service Management

System integration for major companies

- Textile manufacturers
- Trading companies
- Pharmaceutical wholesalers
- Mobile phone companies

Digital Entertainment Results (Consolidated)

(Billion yen)



	FY03/22 Q1	FY03/23 Q1	YoY	
			Change	%
Net sales	10.7	10.2	(0.5)	-4.8%
Operating profit	2.0	1.3	(0.7)	-35.3%
(Operating margin)	(19.4%)	(13.2%)		

Net sales

- Despite a decrease in sales year on year, we are tracing a recovery trend toward growth, owing to increased advertising in terms of quality and quantity
- Advertising effectiveness improved as the impact of pirate sites diminished

Operating profit

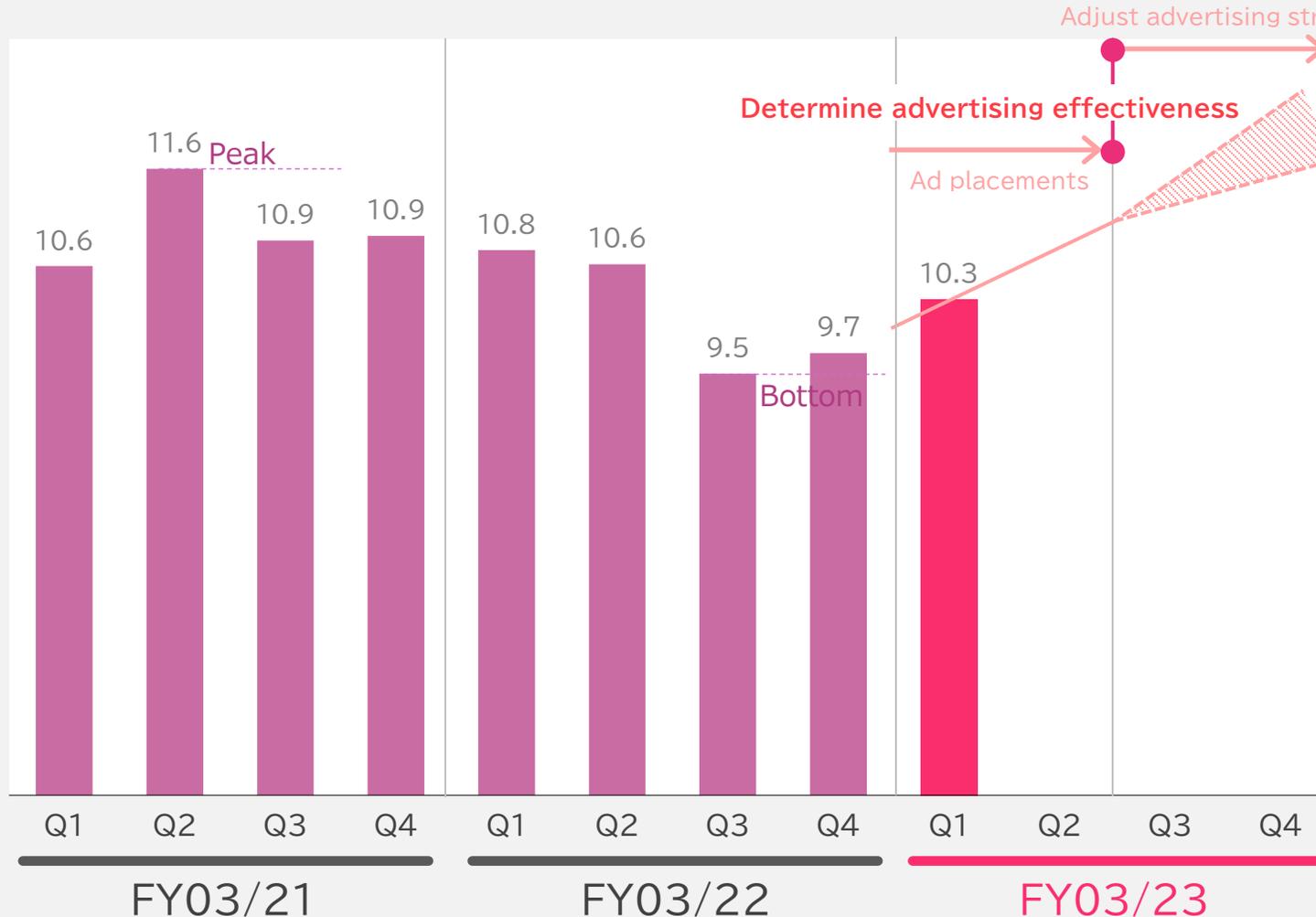
Increase in advertising expenses driven by up-front investments in line with plan



E-comic Tracing a Growth Path, Owing to Advertising Strategy Calling for Increases in Quality and Quantity

Continue revised marketing measures of Q4 in the previous year through the first half of this year; invest in advertising

Determine the direction for the second half based on the results of the first half



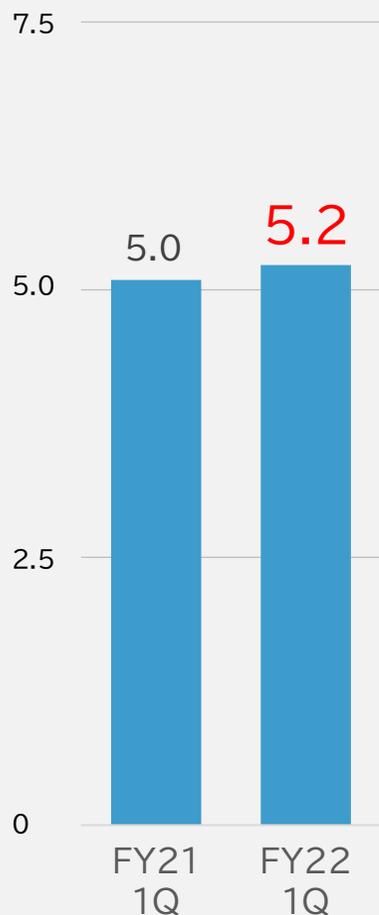
Business Solution Results (Consolidated)

(Billion yen)

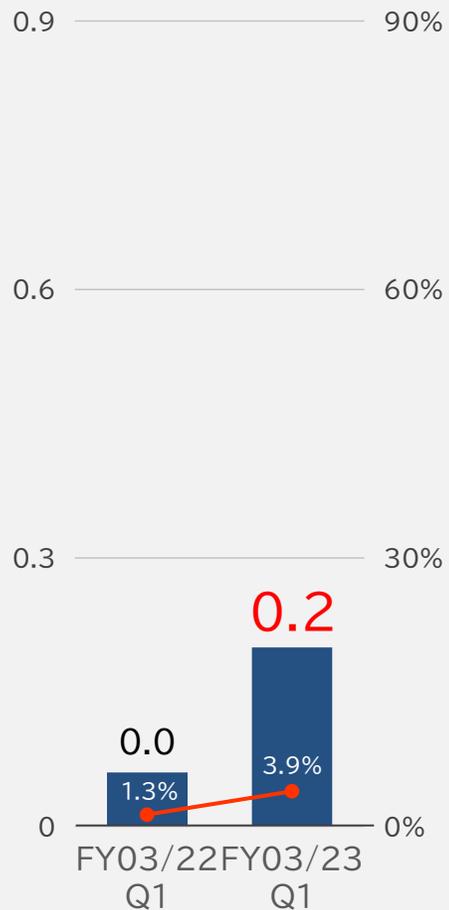
Net sales

Operating profit

(Billion yen)



(Billion yen)



	FY03/22 Q1	FY03/23 Q1	YoY	
			Change	%
Net sales	5.0	5.2	+0.1	+2.7%
Operating profit	0.06	0.2	+0.1	+218.6%
(Operating margin)	(1.3%)	(3.9%)		

Net sales

- Solid performance in hospital and corporate sales
- Contribution of subsidiaries added via M&A

Operating profit

- Higher profits due to higher sales
- Lower SG&A due to work-style reform

Earnings Forecast for FY03/23 (Consolidated)

(Billion yen)

	FY03/22 Results			FY03/23 Forecast			YoY	
	1H	2H	FY	1H	2H	FY	Change	%
Net sales	32.4	32.1	64.5	33.0	37.0	70.0	+5.4	+8.4%
Operating profit (Operating margin)	4.9 (15.4%)	5.0 (15.9%)	10.0 (15.6%)	4.0 (12.1%)	6.5 (17.6%)	10.5 (15.0%)	+0.4	+4.0%
EBITDA	5.6	5.7	11.4	4.6	7.2	11.8	+0.3	+3.4%
Ordinary profit	5.0	5.1	10.1	4.0	6.5	10.5	+0.3	+3.0%
Profit attributable to owners of the parent	3.4	3.4	6.9	2.7	4.3	7.0	+0.08	+1.3%
Net income per share (yen)			126.20			127.80	+1.60	+1.3%
ROE			16.1%			15.2%	(1.0)	

◆ The company has made no changes to the earnings forecasts as published on April 27, 2022.

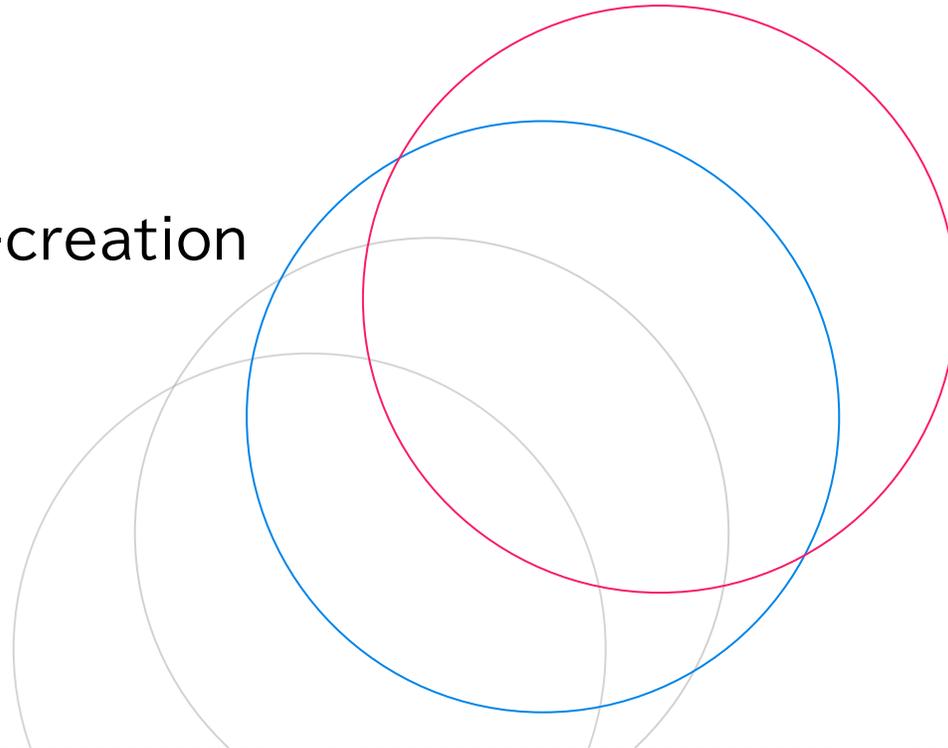
Becoming **a services company** that
delivers new value through the co-creation
of ICT and real-world businesses

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