

Translation

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Summary of Consolidated Financial Results for the Three Months Ended June 30, 2022 (Based on Japanese GAAP)

August 5, 2022

Company name: OpenDoor Inc.
 Stock exchange listing: Tokyo
 Stock code: 3926 URL <https://www.opendoor.co.jp/>
 Representative: President and CEO Daisuke Sekine
 Inquiries: CFO Hideaki Suzuki TEL 03-5545-7215
 Scheduled date to file Quarterly Securities Report: August 5, 2022
 Scheduled date to commence dividend payments: –
 Preparation of supplementary material on quarterly financial results: Yes
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the three months ended June 30, 2022 (from April 1, 2022 to June 30, 2022)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three months ended June 30, 2022	441	89.5	(49)	–	(34)	–	(35)	–
Three months ended June 30, 2021	232	97.2	(235)	–	(196)	–	(197)	–

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
Three months ended June 30, 2022	(1.14)		–	
Three months ended June 30, 2021	(6.37)		–	

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of June 30, 2022	5,547	5,174	93.1
As of March 31, 2022	5,368	5,087	94.6

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Year ended March 31, 2022	–	0.00	–	0.00	0.00
Year ending March 31, 2023	–				
Year ending March 31, 2023 (Forecast)		0.00	–	0.00	0.00

3. Notes

- (1) Changes in significant subsidiaries during the three months ended June 30, 2022
 (changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of June 30, 2022	31,260,000 shares	As of March 31, 2022	31,260,000 shares
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Number of treasury shares at the end of the period

As of June 30, 2022	246,430 shares	As of March 31, 2022	246,430 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Three months ended June 30, 2022	31,013,570 shares	Three months ended June 30, 2021	31,013,622 shares
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Quarterly consolidated financial statements
Consolidated balance sheets

(Thousands of yen)

	As of March 31, 2022	As of June 30, 2022
Assets		
Current assets		
Cash and deposits	3,018,844	2,975,354
Accounts receivable trade and contract assets	193,215	241,565
Other	62,084	68,707
Allowance for doubtful accounts	(47)	(52)
Total current assets	<u>3,274,096</u>	<u>3,285,575</u>
Non-current assets		
Property, plant and equipment	72,109	63,282
Intangible assets	1,241	1,062
Investments and other assets		
Investment securities	1,728,045	1,902,400
Other	292,848	295,406
Total investments and other assets	<u>2,020,893</u>	<u>2,197,806</u>
Total non-current assets	<u>2,094,244</u>	<u>2,262,152</u>
Total assets	<u>5,368,341</u>	<u>5,547,727</u>
Liabilities		
Current liabilities		
Accounts payable - trade	14,839	21,173
Income taxes payable	11,776	5,126
Other	144,666	184,124
Total current liabilities	<u>171,281</u>	<u>210,423</u>
Non-current liabilities		
Deferred tax liabilities	67,094	120,656
Asset retirement obligations	40,400	40,400
Other	2,200	2,200
Total non-current liabilities	<u>109,694</u>	<u>163,256</u>
Total liabilities	<u>280,975</u>	<u>373,679</u>
Net assets		
Shareholders' equity		
Share capital	648,292	648,292
Capital surplus	473,388	473,388
Retained earnings	3,821,283	3,785,889
Treasury shares	(17,610)	(17,610)
Total shareholders' equity	<u>4,925,352</u>	<u>4,889,959</u>
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	151,791	273,079
Total accumulated other comprehensive income	<u>151,791</u>	<u>273,079</u>
Share acquisition rights	10,221	11,009
Total net assets	<u>5,087,365</u>	<u>5,174,048</u>
Total liabilities and net assets	<u>5,368,341</u>	<u>5,547,727</u>

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

	(Thousands of yen)	
	Three months ended June 30, 2021	Three months ended June 30, 2022
Net sales	232,807	441,056
Cost of sales	163,089	166,056
Gross profit	69,718	275,000
Selling, general and administrative expenses	305,181	324,341
Operating loss	(235,463)	(49,340)
Non-operating income		
Gain on sale of investment securities	–	84
Foreign exchange gains	61	315
Subsidy income	38,900	14,570
Other	3	–
Total non-operating income	38,965	14,969
Ordinary loss	(196,497)	(34,370)
Loss before income taxes	(196,497)	(34,370)
Income taxes - current	990	990
Income taxes - deferred	1	32
Total income taxes	991	1,022
Loss	(197,489)	(35,393)
Loss attributable to owners of parent	(197,489)	(35,393)

Consolidated statements of comprehensive income (cumulative)

	(Thousands of yen)	
	Three months ended June 30, 2021	Three months ended June 30, 2022
Loss	(197,489)	(35,393)
Other comprehensive income		
Valuation difference on available-for-sale securities	281,547	121,288
Total other comprehensive income	281,547	121,288
Comprehensive income	84,057	85,894
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	84,057	85,894