

2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended December 31, 2021	-	0.00	-	23.00	23.00
Fiscal year ending December 31, 2022	-	0.00	-		
Fiscal year ending December 31, 2022 (Forecast)				29.00	29.00

(Note) Revision to the forecast for dividends announced most recently: Yes

(Note) Breakdown of the 3rd quarter dividend for the fiscal year ending December 31, 2022 :

Commemorative dividend	- yen
Special dividend	- yen

3. Consolidated Financial Results Forecast for the Fiscal Year Ending December 31, 2022(January 01, 2022 to December 31, 2022)

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	4,270	22.0	1,600	24.8	1,600	25.9	1,120	26.5	84.78

(Note) Revision to the financial results forecast announced most recently: Yes

* Notes:

(1) Changes in significant subsidiaries during the nine months ended September 30, 2022

(changes in specified subsidiaries resulting in changes in scope of consolidation): No

New - (Company name:)

Exclusion: - (Company name:)

(2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: No

(3) Changes in accounting policies, changes in accounting estimates and retrospective restatement

1) Changes in accounting policies due to the revision of accounting standards: Yes

2) Changes in accounting policies other than 1) above: No

3) Changes in accounting estimates: No

4) Retrospective restatement: No

(4) Total number of issued shares (common shares)

1) Total number of issued shares at the end of the period (including treasury shares):

September 30, 2022: 13,211,200 shares

December 31, 2021: 13,209,200 shares

2) Total number of treasury shares at the end of the period:

September 30, 2022: 442 shares

December 31, 2021: 442 shares

3) Average number of shares during the period:

Nine months ended September 30, 2022: 13,210,728 shares

Nine months ended September 30, 2021: 13,198,413 shares

Quarterly Consolidated Financial Statements
Quarterly Consolidated Balance Sheets

(Thousand yen)

	As of December 31,2021	As of September 30,2022
Assets		
Current assets		
Cash and deposits	3,951,623	4,717,768
Notes receivable - trade	-	10,000
Accounts receivable - trade	227,985	208,150
Merchandise	11,717	8,031
Work in process	644	40,323
Advance payments to suppliers	62,802	22,729
Prepaid expenses	28,834	27,779
Other	6,150	8,547
Allowance for doubtful accounts	(2,190)	(2,288)
Total current assets	4,287,569	5,041,041
Non-current assets		
Property, plant and equipment		
Buildings and structures	28,407	26,969
Accumulated depreciation	(7,866)	(7,585)
Buildings and structures, net	20,541	19,384
Other	47,072	51,150
Accumulated depreciation	(34,099)	(39,918)
Other, net	12,972	11,232
Total property, plant and equipment	33,514	30,617
Intangible assets		
Software	35,490	30,693
Software in progress	-	870
Total intangible assets	35,490	31,563
Investments and other assets		
Investment securities	446,032	402,884
Distressed receivables	240	205
Long-term prepaid expenses	2,306	1,088
Long-term time deposits	54,150	60,870
Leasehold deposits	98,355	97,615
Deferred tax assets	34,936	51,431
Other	-	1,503
Allowance for doubtful accounts	(240)	(205)
Total investments and other assets	635,780	615,393
Total non-current assets	704,784	677,574
Total assets	4,992,354	5,718,615

(Thousand yen)

	As of December 31,2021	As of September 30,2022
Liabilities		
Current liabilities		
Accounts payable - trade	54,996	108,689
Accounts payable - other	9,298	9,687
Accrued expenses	41,066	27,134
Income taxes payable	228,126	157,557
Accrued consumption taxes	64,073	38,667
Advances received	954,648	1,172,828
Provision for bonuses for directors (and other officers)	8,700	-
Deposits received	21,327	5,809
Provision for bonuses	11,502	54,888
Other	-	0
Total current liabilities	1,393,738	1,575,263
Non-current liabilities		
Retirement benefit liability	4,852	7,949
Total non-current liabilities	4,852	7,949
Total liabilities	1,398,591	1,583,212
Net assets		
Shareholders' equity		
Share capital	370,751	370,951
Capital surplus	288,558	288,758
Retained earnings	2,915,576	3,440,563
Treasury shares	(784)	(784)
Total shareholders' equity	3,574,101	4,099,488
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	7,997	(10,820)
Foreign currency translation adjustment	11,663	46,734
Total accumulated other comprehensive income	19,661	35,914
Total net assets	3,593,762	4,135,403
Total liabilities and net assets	4,992,354	5,718,615

Quarterly Consolidated Statements of Income and Comprehensive Income
Quarterly Consolidated Statements of Income (For the nine months)

(Thousand yen)

	For the nine months ended September 30,2021	For the nine months ended September 30,2022
Net sales	2,538,635	3,046,350
Cost of sales	929,690	1,081,818
Gross profit	1,608,944	1,964,531
Selling, general and administrative expenses		
Promotion expenses	6,151	13,256
Sales commission	876	700
Advertising expenses	7,473	10,609
Remuneration for directors (and other officers)	42,707	41,055
Salaries and allowances	326,822	363,904
Provision for bonuses	33,800	33,052
Retirement benefit expenses	5,704	8,735
Legal welfare expenses	56,819	64,190
Depreciation	9,649	7,388
Provision of allowance for doubtful accounts	889	585
Rent expenses	50,525	52,339
Other	163,950	183,286
Total selling, general and administrative expenses	705,369	779,103
Operating profit	903,575	1,185,428
Non-operating income		
Interest income	2,914	4,218
Dividend income	2,164	4,617
Foreign exchange gains	-	5,629
Other	2,490	2,305
Total non-operating income	7,569	16,771
Non-operating expenses		
Share of loss of entities accounted for using equity method	13,901	16,025
Foreign exchange losses	593	-
Other	63	221
Total non-operating expenses	14,559	16,246
Ordinary profit	896,585	1,185,952
Extraordinary income		
Gain on change in equity	8,889	-
Gain on sale of non-current assets	11,043	-
Total extraordinary income	19,932	-
Extraordinary losses		
Loss on valuation of investment securities	33,934	-
Total extraordinary losses	33,934	-
Profit before income taxes	882,583	1,185,952
Income taxes - current	285,583	365,354
Income taxes - deferred	(18,225)	(8,190)
Total income taxes	267,357	357,164
Profit	615,226	828,788
Loss attributable to non-controlling interests	(1,918)	-
Profit attributable to owners of parent	617,144	828,788

Quarterly Consolidated Statements of Comprehensive Income (For the nine months)

(Thousand yen)

	For the nine months ended September 30,2021	For the nine months ended September 30,2022
Profit	615,226	828,788
Other comprehensive income		
Valuation difference on available-for-sale securities	41,086	(18,817)
Foreign currency translation adjustment	11,145	35,070
Total other comprehensive income	52,232	16,253
Comprehensive income	667,458	845,041
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	669,377	845,041
Comprehensive income attributable to non-controlling interests	(1,918)	-