### Translation

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## Summary of Consolidated Financial Results for the Three Months Ended September 30, 2022 (Based on Japanese GAAP)

November 11, 2022

Company name: EF-ON INC. Stock exchange listing: Tokyo

Stock code: 9514 URL http://www.ef-on.co.jp/

Representative: President and Representative Director TOMOTADA SHIMAZAKI

Inquiries: Executive Director HISAHITO KOIKE TEL 03-4500-6450

Scheduled date to file Quarterly Securities Report: November 11, 2022

Scheduled date to commence dividend payments:

Preparation of supplementary material on quarterly financial results:

No
Holding of quarterly financial results meeting:

No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the three months ended September 30, 2022 (from July 1, 2022 to September 30, 2022)

#### (1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

|                                       | Net sales       |       | Operating pr    | ofit   | Ordinary profit |        | Profit attributable to owners of parent |        |
|---------------------------------------|-----------------|-------|-----------------|--------|-----------------|--------|---|--------|
|                                       | Millions of yen | %     | Millions of yen | %      | Millions of yen | %      | Millions of yen                         | %      |
| Three months ended September 30, 2022 | 4,148           | 20.2  | 392             | (14.3) | 485             | 15.9   | 342                                     | 13.4   |
| Three months ended September 30, 2021 | 3,452           | (1.7) | 457             | (44.2) | 419             | (46.4) | 301                                     | (45.5) |

|                                       | Earnings per share | Diluted earnings per share |
|---------------------------------------|--------------------|----------------------------|
|                                       | Yen                | Yen                        |
| Three months ended September 30, 2022 | 15.93              | =                          |
| Three months ended September 30, 2021 | 13.96              | -                          |

### (2) Consolidated financial position

|                          | Total assets Net assets |                 | Equity ratio |
|--------------------------|-------------------------|-----------------|--------------|
|                          | Millions of yen         | Millions of yen | %            |
| As of September 30, 2022 | 47,241                  | 17,708          | 37.5         |
| As of June 30, 2022      | 47,241                  | 17,539          | 37.1         |

#### 2. Cash dividends

|                                      |                 | Annual dividends per share |                 |                 |       |  |
|--------------------------------------|-----------------|----------------------------|-----------------|-----------------|-------|--|
|                                      | 1st quarter-end | 2nd quarter-end            | 3rd quarter-end | Fiscal year-end | Total |  |
|                                      | Yen             | Yen                        | Yen             | Yen             | Yen   |  |
| Year ended June 30, 2022             | -               | 0.00                       | _               | 8.00            | 8.00  |  |
| Year ending June 30, 2023            | _               |                            |                 |                 |       |  |
| Year ending June 30, 2023 (Forecast) |                 | 0.00                       | -               | 8.00            | 8.00  |  |

3. Forecast of consolidated financial results for the year ending June 30, 2023 (from July 1, 2022 to June 30, 2023)

Percentages indicate year-on-year changes

|  | Net sales       |      | Operating profit Ordinary |      | Ordinary pr     | rofit Profit attributable to owners of parent |                 | Earnings per share |       |
|--|-----------------|------|---------------------------|------|-----------------|---|-----------------|--------------------|-------|
|  | Millions of yen | %    | Millions of yen           | %    | Millions of yen | %   | Millions of yen | %                  | Yen   |
| Six months ending<br>December 31, 2022 | 8,000           | 19.4 | 1,200                     | 51.3 | 1,050           | 47.0  | 700             | 44.8               | 32.58 |
| Full year                              | 17,000          | 28.2 | 2,500                     | 92.4 | 2,200           | 87.4  | 1,500           | 67.9               | 69.81 |

#### 4. Notes

(1) Changes in significant subsidiaries during the three months ended September 30, 2022 (changes in specified subsidiaries resulting in the change in scope of consolidation):

No

(2) Application of special accounting methods for preparing quarterly consolidated financial statements: No

(3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: Yes Changes in accounting policies due to other reasons: No Changes in accounting estimates: No No

Restatement of prior period financial statements:

(4) Number of issued shares (common shares)

| Total number of issued shares at the end of the period (including treasury shares)            |                             |                                  |                             |  |  |
|---|-----------------------------|----------------------------------|-----------------------------|--|--|
| As of September 30, 2022  | 21,635,819 shares           | As of June 30, 2022              | 21,635,819 shares           |  |  |
| Number of treasury shares at the end of th  | e period                    |                                  |                             |  |  |
| As of September 30, 2022  | 148,600 shares              | As of June 30, 2022              | 148,500 shares              |  |  |
| Average number of shares during the period (cumulative from the beginning of the fiscal year) |                             |                                  |                             |  |  |
| Three months ended September 30,  | 1<br>1<br>21 497 290 shares | Three months ended September 30, | 1<br>1<br>21 626 409 shamas |  |  |
| 2022  | 21,487,280 shares           | 2021                             | 21,636,408 shares           |  |  |

# **Quarterly consolidated financial statements Consolidated balance sheets**

(Millions of yen)

|  |                     | (Willions of yell)       |
|--|---------------------|--------------------------|
|  | As of June 30, 2022 | As of September 30, 2022 |
| Assets                                     |                     |                          |
| Current assets                             |                     |                          |
| Cash and deposits                          | 4,534               | 4,122                    |
| Accounts receivable - trade                | 1,304               | 1,640                    |
| Supplies                                   | 1,244               | 1,020                    |
| Consumption taxes refund receivable        | 89                  | 1,129                    |
| Deferred income tax - non current          | 657                 | 3                        |
| Other                                      | 200                 | 222                      |
| Total current assets                       | 8,031               | 8,138                    |
| Non-current assets                         |                     |                          |
| Property, plant and equipment              |                     |                          |
| Buildings and structures                   | 9,114               | 13,655                   |
| Accumulated depreciation                   | (1,847)             | (1,958)                  |
| Buildings and structures, net              | 7,266               | 11,696                   |
| Machinery, equipment and vehicles          | 20,745              | 28,451                   |
| Accumulated depreciation                   | (6,688)             | (6,837)                  |
| Machinery, equipment and vehicles, net     | 14,056              | 21,613                   |
| Tools, furniture and fixtures              | 269                 | 294                      |
| Accumulated depreciation                   | (188)               | (195)                    |
| Tools, furniture and fixtures, net         | 80                  | 99                       |
| Land                                       | 3,334               | 3,395                    |
| Leased assets                              | 652                 | 599                      |
| Accumulated depreciation                   | (629)               | (587)                    |
| Leased assets, net                         | 23                  | 12                       |
| Trees                                      | 846                 | 996                      |
| Construction in progress                   | 12,999              | 42                       |
| Total property, plant and equipment        | 38,607              | 37,857                   |
| Intangible assets                          |                     |                          |
| Right to use electricity supply facilities | 305                 | 946                      |
| Other                                      | 12                  | 12                       |
| Total intangible assets                    | 317                 | 958                      |
| Investments and other assets               | _                   |                          |
| Deferred tax assets                        | 69                  | 74                       |
| Other                                      | 215                 | 212                      |
| Total investments and other assets         | 284                 | 287                      |
| Total non-current assets                   | 39,210              | 39,103                   |
| Total assets                               | 47,241              | 47,241                   |
| 1041 40000                                 | 77,271              | 77,271                   |

|   | As of June 30, 2022 | As of September 30, 2022 |
|---|---------------------|--------------------------|
| Liabilities   |                     |                          |
| Current liabilities                                 |                     |                          |
| Notes and accounts payable - trade                  | 1,543               | 1,630                    |
| Short-term borrowings                               | _                   | 100                      |
| Current portion of long-term borrowings             | 2,343               | 2,312                    |
| Accounts payable - other                            | 680                 | 322                      |
| Current portion of long-term accounts payable-other | 0                   | -                        |
| Lease liabilities                                   | 24                  | 15                       |
| Income taxes payable                                | 109                 | 216                      |
| Provision for bonuses                               | 44                  | 79                       |
| Provision for maintenance                           | 418                 | 594                      |
| Other   | 204                 | 231                      |
| Total current liabilities                           | 5,368               | 5,502                    |
| Non-current liabilities                             |                     |                          |
| Long-term borrowings                                | 24,099              | 23,809                   |
| Lease liabilities                                   | 7                   | 4                        |
| Provision for share awards                          | 29                  | 36                       |
| Deferred tax liabilities                            | 197                 | 180                      |
| Total non-current liabilities                       | 24,334              | 24,031                   |
| Total liabilities                                   | 29,702              | 29,533                   |
| Net assets  |                     |                          |
| Shareholders' equity                                |                     |                          |
| Share capital                                       | 2,292               | 2,292                    |
| Capital surplus                                     | 1,292               | 1,292                    |
| Retained earnings                                   | 14,058              | 14,228                   |
| Treasury shares                                     | (104)               | (105)                    |
| Total shareholders' equity                          | 17,539              | 17,708                   |
| Total net assets                                    | 17,539              | 17,708                   |
| Total liabilities and net assets                    | 47,241              | 47,241                   |

# Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

## **Consolidated statements of income (cumulative)**

|  |                    | (Millions of yen)  |
|--|--------------------|--------------------|
|  | Three months ended | Three months ended |
|  | September 30, 2021 | September 30, 2022 |
| Net sales                                    | 3,452              | 4,148              |
| Cost of sales                                | 2,741              | 3,533              |
| Gross profit                                 | 710                | 615                |
| Selling, general and administrative expenses | 252                | 223                |
| Operating profit                             | 457                | 392                |
| Non-operating income                         |                    |                    |
| Interest income                              | 0                  | 4                  |
| Gain on sale of scraps                       | 1                  | 0                  |
| Gain on sale of non-current assets           | 0                  | 0                  |
| Penalty income                               | _                  | 160                |
| Other  | 1                  | 13                 |
| Total non-operating income                   | 3                  | 179                |
| Non-operating expenses                       |                    |                    |
| Interest expenses                            | 40                 | 67                 |
| Commission expenses                          | 1                  | 1                  |
| Loss on retirement of non-current assets     | _                  | 0                  |
| Other  | 0                  | 16                 |
| Total non-operating expenses                 | 42                 | 86                 |
| Ordinary profit                              | 419                | 485                |
| Profit before income taxes                   | 419                | 485                |
| Income taxes - current                       | 136                | 166                |
| Income taxes - deferred                      | (19)               | (22)               |
| Total income taxes                           | 117                | 143                |
| Profit                                       | 301                | 342                |
| Profit attributable to owners of parent      | 301                | 342                |

## Consolidated statements of comprehensive income (cumulative)

(Millions of yen)

|   |                    | (minons of jen)    |
|---|--------------------|--------------------|
|   | Three months ended | Three months ended |
|   | September 30, 2021 | September 30, 2022 |
| Profit  | 301                | 342                |
| Comprehensive income                                  | 301                | 342                |
| Comprehensive income attributable to                  |                    |                    |
| Comprehensive income attributable to owners of parent | 301                | 342                |
| Comprehensive income attributable to non-controlling  |                    |                    |
| interests   | _                  | _                  |