

Introducing Our Initiatives to Achieve the 2030 Vision and the New Medium-term Management Plan

KONOIKE Group Integrated Report 2022 Complete

Publicly available on the Group website from November 30, 2022

Konoike Transport Co., Ltd. (Headquarters: Chuo-ku, Osaka, Japan; Representative Director, Chairman, President and Chief Executive Officer: Tadahiko Konoike; hereinafter “Konoike Transport”) has produced the KONOIKE Group Integrated Report 2022, which outlines the KONOIKE Group’s medium- to long-term management strategies and its strengths in terms of financial and non-financial capital. This report is released on the KONOIKE Group website (IR Library <https://www.konoike.net/en/ir/>) today.

In addition to management’s thoughts on the 2030 Vision and the New Medium-term Management Plan (for FY 2022–2024) that were developed this year, as well as the strategies and measures being undertaken by each business division, this year’s Integrated Report focuses on initiatives that address sustainability issues, which have become increasingly important in recent years.

While emphasizing respect for “humanity” and “relationships of trust” in keeping with the Group’s shared corporate philosophy, the KONOIKE Group will continue its efforts to enhance corporate value while strengthening communication with all its stakeholders.

■ **Key Points of the KONOIKE Group Integrated Report 2022**

• **Medium- to Long-term Management Strategies**

The Integrated Report contains medium- to long-term management strategies for the KONOIKE Group to achieve continued sustainable growth amid the rapidly changing business environment that has followed the COVID-19 pandemic, as well as the thoughts of individual directors on how to implement these strategies.

It also explains the individual strategies and various measures taken by each business division to achieve our medium- to long-term financial targets.

• **Sustainability : “Environment” “People” “Technology”**

With the announcement of the 2030 Vision and the New Medium-term Management Plan, Konoike Transport has set non-financial targets for the KONOIKE Group for the first time. These three non-financial targets, “Environment,” “People,” and “Technology,” have been defined as essential drivers of the Group’s sustainable growth. In this Integrated Report, we present the concepts underlying each of these non-financial targets and report the progress of our efforts. Moreover, we plan to update this information in our financial results briefings and other materials in the future.

For press inquiries, please use the inquiry form on the Contact page of the KONOIKE Group’s Global website:

<https://bit.ly/3Jgjd9>

【Reference】

- Cover : The banded lines of the design express the idea of “alpha,” or “beginning.” The design foreshadows the new beginning of the KONOIKE Group as we head toward the next stage, including the formulation of our 2030 Vision.



- Content sample : Page introducing the 2030 Vision and the New Medium-term Management Plan

KONOIKE Group Vision and Management Strategy

2030 Vision

People, leveraging technology to reach for new heights

Striving to Go Beyond Expectations

1. We will continue to invest in R&D to improve our self-advanced technology, in order to create a rich field of new technologies and products.
2. We will continue to invest in R&D to improve our self-advanced technology, in order to create a rich field of new technologies and products.
3. We will continue to invest in R&D to improve our self-advanced technology, in order to create a rich field of new technologies and products.

Item	2022	2023	2024	2025	2026	2027	2028	2029	2030
Revenue	1,000	1,100	1,200	1,300	1,400	1,500	1,600	1,700	1,800
Operating Profit	100	110	120	130	140	150	160	170	180
ROE	10%	11%	12%	13%	14%	15%	16%	17%	18%

■ Overview of Konoike Transport Co., Ltd. : (<https://www.konoike.net/en>)

The KONOIKE Group is a professional organization that continually challenges itself to solve society's problems and innovate, going beyond the boundaries of logistics and expanding into manufacturing, medical, airport operations, and more.

Business Name	Konoike Transport Co., Ltd. **"Prime Market" segment of the Tokyo Stock Exchange	Representative	Tadahiko Konoike, Representative Director, Chairman, President and Chief Executive Officer
Osaka Head Office	4-3-9 Fushimimachi, Chuo-ku, Osaka	Tokyo Head Office	6-10-1 Ginza, Chuo-ku, Tokyo
Founded	May 1880	Incorporated	May 30, 1945
Capital Stock	1,723 million yen	Employees	Approx. 23,000 (total number as a group) *Temporary staff included
Net Sales	301,373 million yen (Consolidated)	Operating Income	10,288 million yen (Consolidated)
Business	Contracting services (for manufacturing and service industries) and Logistics services (domestic and international)		

*Capital stock, employees, net sales and operating income are as of March 31, 2022

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