Plenus Co.,Ltd.
Monthly Flash Report January 2023

※Monthly Flash Report is updated on the second business day of every month.
When correction is required, the report is updated with amended data on the second business day of the following month.
※Existing stores include stores that have reduced operating hours.
※Partner chain is store where management of directly-operated store is entrusted to partners under the management consignment system.

Hotto Motto			FY2021	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Total
Monthly trends	All stores	%	–	103.3	102.2	95.6	98.8	102.1	101.1	97.9	104.0	106.8	108.5	103.8		102.2
(Year-to-Year basis)	Existing stores	%	–	103.7	102.5	95.9	99.3	102.6	101.7	98.8	104.6	107.5	109.4	105.0		102.9
Store openings			–	1	0	0	0	0	3	1	0	2	2	0		9
	Regular chain		–	1	0	0	0	0	2	1	0	2	2	0		8
	Partner chain		–	0	0	0	0	0	0	0	0	0	0	0		0
	Franchise chain		–	0	0	0	0	0	1	0	0	0	0	0		1
Store closures			–	△ 2	△ 1	△ 6	△ 1	△ 4	△ 6	△ 2	△ 2	△ 3	△ 4	0		△ 31
	Regular chain		–	0	△ 1	△ 3	△ 1	△ 3	△ 5	△ 1	△ 1	△ 3	△ 2	0		△ 20
	Partner chain		–	0	0	0	0	0	0	0	0	0	0	0		0
	Franchise chain		–	△ 2	0	△ 3	0	△ 1	△ 1	△ 1	△ 1	0	△ 2	0		△ 11
Transfer	Regular chain		–	△ 3	2	8	5	5	4	△ 2	5	△ 4	△ 2	10		28
	Partner chain		–	△ 4	△ 1	△ 2	△ 6	△ 4	△ 1	△ 3	△ 1	△ 2	△ 3	△ 2		△ 29
	Franchise chain		–	7	△ 1	△ 6	1	△ 1	△ 3	5	△ 4	6	5	△ 8		1
Number of stores			2,488	2,487	2,486	2,480	2,479	2,475	2,472	2,471	2,469	2,468	2,466	2,466		–
	Regular chain		561	559	560	565	569	571	572	570	574	569	567	577		–
	Partner chain		97	93	92	90	84	80	79	76	75	73	70	68		–
	Franchise chain		1,830	1,835	1,834	1,825	1,826	1,824	1,821	1,825	1,820	1,826	1,829	1,821		–

※"Hotto Motto" includes "Hotto Motto Grill" Number of stores 33
※The franchise chain includes the district headquarters

YAYOI			FY2021	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Total
Monthly trends	All stores	%	–	114.5	116.9	125.4	120.7	122.6	127.8	125.6	120.4	107.5	105.5	121.1		118.2
(Year-to-Year basis)	Existing stores	%	–	115.3	118.0	126.8	123.7	125.2	129.8	127.9	123.3	109.9	107.7	123.5		120.2
Store openings			–	0	0	0	0	0	0	0	0	0	0	0		0
	Regular chain		–	0	0	0	0	0	0	0	0	0	0	0		0
	Partner chain		–	0	0	0	0	0	0	0	0	0	0	0		0
	Franchise chain		–	0	0	0	0	0	0	0	0	0	0	0		0
Store closures			–	0	△ 2	△ 3	0	0	0	0	△ 1	0	0	△ 1		△ 7
	Regular chain		–	0	△ 2	△ 3	0	0	0	0	△ 1	0	0	△ 1		△ 7
	Partner chain		–	0	0	0	0	0	0	0	0	0	0	0		0
	Franchise chain		–	0	0	0	0	0	0	0	0	0	0	0		0
Transfer	Regular chain		–	△ 1	0	3	2	1	1	0	0	△ 4	0	1		3
	Partner chain		–	0	0	△ 2	△ 1	△ 1	△ 1	0	0	0	△ 1	0		△ 6
	Franchise chain		–	1	0	△ 1	△ 1	0	0	0	0	4	1	△ 1		3
Number of stores			371	371	369	366	366	366	366	366	365	365	365	364		–
	Regular chain		271	270	268	268	270	271	272	272	271	267	267	267		–
	Partner chain		22	22	22	20	19	18	17	17	17	17	16	16		–
	Franchise chain		78	79	79	78	77	77	77	77	77	81	82	81		–

※The franchise chain includes the district headquarters
※ Monthly trends of ”Existing stores” at December is corrected. (2023/2/2)
(Existing stores 107.6→107.7)

MK RESTAURANTS			FY2021	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Total
Monthly trends	All stores	%	–	89.4	100.3	143.7	140.3	103.7	134.1	150.3	133.3	110.1	113.3	136.6		120.2
(Year-to-Year basis)	Existing stores	%	–	90.7	105.6	143.7	137.5	103.7	134.1	152.5	133.3	110.1	113.4	136.6		121.0
Store openings			–	0	0	0	0	0	0	0	0	0	0	0		0
Store closures			–	0	0	0	0	0	0	0	0	0	0	0		0
Number of stores			25	25	25	25	25	25	25	25	25	25	25	25		–

Total number of group stores in Japan	FY2021	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.
Number of stores	2,884	2,883	2,880	2,871	2,870	2,866	2,863	2,862	2,859	2,858	2,856	2,855	

Total number of overseas group stores		FY2021	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.
Hotto Motto		8	8	8	8	8	7	7	5	5	5	5	5	
	China	1	1	1	1	1	1	1	0	0	0	0	0	
	Korea	7	7	7	7	7	6	6	5	5	5	5	5	
YAYOI		245	245	245	245	245	244	245	246	246	245	246	245	
	Thailand	193	193	193	194	194	194	195	196	196	195	195	194	
	Singapore	8	8	8	7	7	7	7	7	7	6	6	6	
	Australia	6	6	6	6	6	6	6	6	6	6	6	6	
	Taiwan	22	22	22	22	22	21	22	21	21	21	21	21	
	USA	3	3	3	3	3	3	3	3	3	3	3	3	
	Philippines	7	7	7	7	7	7	7	7	7	8	8	8	
	Malaysia	5	5	5	5	5	5	5	6	6	6	7	7	
	China	1	1	1	1	1	1	0	0	0	0	0	0	
Number of stores		253	253	253	253	253	251	252	251	251	250	251	250	

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