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Summary of Consolidated Financial Results for the Nine Months Ended December 31, 2022 (Based on Japanese GAAP)

February 03, 2023

Company name: Relia, Inc.
 Stock exchange listing: Tokyo
 Code number: 4708
 URL: <https://www.relia-group.com/>
 Representative: TAKASHI AMINO, President
 Contact: KENICHIRO IWAMOTO, General Manager
 Phone: 03-5351-7200
 Scheduled date of filing quarterly securities report: February 08, 2023
 Scheduled date of commencing dividend payments: -
 Availability of supplementary briefing material on quarterly financial results: No
 Schedule of quarterly financial results briefing session: No

(Amounts of less than one million yen are rounded down)

1. Consolidated Financial Results for the Nine Months Ended December 31, 2022 (April 01, 2022 to December 31, 2022)

(1) Consolidated Operating Results

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Nine months ended December 31, 2022	89,785	3.4	4,927	(2.8)	4,852	(3.4)	3,199	(6.5)
December 31, 2021	86,798	(6.9)	5,068	(19.2)	5,024	(21.8)	3,423	(21.8)

(Note) Comprehensive income: Nine months ended December 31, 2022: ¥ 5,359 million [34.2%]
 Nine months ended December 31, 2021: ¥ 3,992 million [(2.3) %]

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
Nine months ended December 31, 2022	49.35	-
December 31, 2021	52.04	-

(2) Consolidated Financial Position

	Total assets	Net assets	Capital adequacy ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of December 31, 2022	67,176	48,822	72.7	752.93
March 31, 2022	65,435	46,251	70.7	713.28

(Reference) Equity: As of December 31, 2022: ¥ 48,818 million
 As of March 31, 2022: ¥ 46,247 million

2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2022	-	21.00	-	21.00	42.00
Fiscal year ending March 31, 2023	-	22.00	-		
Fiscal year ending March 31, 2023 (Forecast)				0.00	22.00

(Note) Revision to the forecast for dividends announced most recently: No

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2023(April 01, 2022 to March 31, 2023)

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	126,500	7.3	8,100	(2.4)	8,100	(1.0)	5,350	(1.7)	82.51

(Note) Revision to the financial results forecast announced most recently: No

* Notes:

(1) Changes in significant subsidiaries during the nine months ended December 31, 2022

(changes in specified subsidiaries resulting in changes in scope of consolidation): No

New - (Company name:)
 Exclusion: - (Company name:)

(2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: Yes

(3) Changes in accounting policies, changes in accounting estimates and retrospective restatement

- 1) Changes in accounting policies due to the revision of accounting standards: Yes
- 2) Changes in accounting policies other than 1) above: No
- 3) Changes in accounting estimates: No
- 4) Retrospective restatement: No

(4) Total number of issued shares (common shares)

1) Total number of issued shares at the end of the period (including treasury shares):

December 31, 2022: 64,838,033 shares
 March 31, 2022: 64,838,033 shares

2) Total number of treasury shares at the end of the period:

December 31, 2022: - shares
 March 31, 2022: - shares

3) Average number of shares during the period:

Nine months ended December 31, 2022: 64,838,033 shares
 Nine months ended December 31, 2021: 65,782,096 shares

Quarterly Consolidated Financial Statements
Quarterly Consolidated Balance Sheets

(Million yen)

	As of March 31,2022	As of December 31,2022
Assets		
Current assets		
Cash and deposits	25,746	26,788
Notes and accounts receivable - trade	20,913	19,272
Contract assets	1,418	2,190
Supplies	28	58
Other	2,199	3,166
Allowance for doubtful accounts	(178)	(260)
Total current assets	50,129	51,216
Non-current assets		
Property, plant and equipment	6,034	6,423
Intangible assets		
Goodwill	1,953	2,067
Other	1,162	1,264
Total intangible assets	3,116	3,332
Investments and other assets	6,155	6,204
Total non-current assets	15,306	15,960
Total assets	65,435	67,176
Liabilities		
Current liabilities		
Accounts payable - trade	2,970	2,641
Accounts payable - other	7,579	8,445
Lease liabilities	592	516
Income taxes payable	1,236	355
Provision for bonuses	1,096	642
Provision for bonuses for directors (and other officers)	37	29
Provision for loss on compensation for damages	103	103
Other	2,513	2,475
Total current liabilities	16,129	15,208
Non-current liabilities		
Lease liabilities	484	419
Retirement benefit liability	637	748
Asset retirement obligations	1,875	1,905
Other	57	72
Total non-current liabilities	3,054	3,145
Total liabilities	19,183	18,353

(Million yen)

	As of March 31,2022	As of December 31,2022
Net assets		
Shareholders' equity		
Share capital	998	998
Capital surplus	1,112	1,112
Retained earnings	42,169	42,581
Total shareholders' equity	44,280	44,692
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	2	5
Deferred gains or losses on hedges	(35)	(129)
Foreign currency translation adjustment	2,131	4,368
Remeasurements of defined benefit plans	(131)	(117)
Total accumulated other comprehensive income	1,967	4,126
Non-controlling interests	3	4
Total net assets	46,251	48,822
Total liabilities and net assets	65,435	67,176

Quarterly Consolidated Statements of Income and Comprehensive Income
Quarterly Consolidated Statements of Income (For the nine months)

(Million yen)

	For the nine months ended December 31,2021	For the nine months ended December 31,2022
Net sales	86,798	89,785
Cost of sales	73,426	75,154
Gross profit	13,372	14,630
Selling, general and administrative expenses	8,303	9,703
Operating profit	5,068	4,927
Non-operating income		
Interest income	7	8
Dividend income	2	5
Commission income	10	9
Share of profit of entities accounted for using equity method	32	50
Gain on investments in investment partnerships	17	-
Other	14	14
Total non-operating income	85	87
Non-operating expenses		
Interest expenses	51	42
Foreign exchange losses	60	62
Loss on retirement of non-current assets	11	34
Other	6	23
Total non-operating expenses	130	162
Ordinary profit	5,024	4,852
Extraordinary income		
Subsidy bounty income	27	68
Total extraordinary income	27	68
Extraordinary losses		
Loss on valuation of investment securities	-	26
Total extraordinary losses	-	26
Profit before income taxes	5,051	4,894
Income taxes	1,627	1,694
Profit	3,423	3,200
Profit attributable to non-controlling interests	0	0
Profit attributable to owners of parent	3,423	3,199

Quarterly Consolidated Statements of Comprehensive Income (For the nine months)

(Million yen)

	For the nine months ended December 31,2021	For the nine months ended December 31,2022
Profit	3,423	3,200
Other comprehensive income		
Valuation difference on available-for-sale securities	0	2
Deferred gains or losses on hedges	(55)	(94)
Foreign currency translation adjustment	616	2,226
Remeasurements of defined benefit plans, net of tax	2	13
Share of other comprehensive income of entities accounted for using equity method	5	10
Total other comprehensive income	568	2,158
Comprehensive income	3,992	5,359
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	3,992	5,358
Comprehensive income attributable to non-controlling interests	0	0