## Consolidated Financial Statements for the Nine Months Ended December 31, 2022 [Japanese GAAP]



February 8, 2023

Company name: **SODA NIKKA CO., LTD.** Stock exchange listing: Tokyo Stock Exchange Code number: 8158 URL: https://www.sodanikka.co.jp/ Representative: Takahiko Nagasu, President and Chief Executive Officer Contact: Ryuji Mezaki, Member of the Board, Managing Executive Officer and Finance and Accounting Division Director Phone: +81-3-3245-1803 Scheduled date of filing quarterly report: February 13, 2023 Scheduled date of commencing dividend payments: – Preparation of supplementary explanatory materials: No Quarterly financial results briefing: No

(Amounts of less than one million yen are rounded down.) **1. Consolidated Results for the Nine Months Ended December 31, 2022 (April 1, 2022 – December 31, 2022)** (1) Consolidated Operating Results (Cumulative) (% indicates changes from the previous corresponding period.)

| (1) consolidated operating results (cullulative) (70 ind |        |             |           |                  | cates end | inges nom me     | previous | concesponding          | periou.) |
|--|--------|-------------|-----------|------------------|-----------|------------------|----------|------------------------|----------|
|  |        | Net sales   |           | Operating profit |           | Ordinary profit  |          | Profit attributable to |          |
| INCL SAID  |        | 6           | Operating | Ordinary profit  |           | owners of parent |          |                        |          |
| Nine months  | ended  | Million yen | %         | Million yen      | %         | Million yen      | %        | Million yen            | %        |
| December 31  | , 2022 | 46,777      | 14.3      | 1,483            | 44.6      | 1,850            | 47.9     | 1,325                  | 26.5     |
| December 31  | , 2021 | 40,925      | -         | 1,025            | 81.3      | 1,251            | 55.8     | 1,047                  | 100.5    |

(Note) Comprehensive income: Nine months ended December 31, 2022: ¥1,073 million [14.8%]

Nine months ended December 31, 2021: ¥935 million [(53.0)%]

|                   | Basic earnings | Diluted earnings |
|-------------------|----------------|------------------|
|                   | per share      | per share        |
| Nine months ended | Yen            | Yen              |
| December 31, 2022 | 58.41          | -                |
| December 31, 2021 | 44.90          | —                |

(Note) The Company has applied the "Accounting Standard for Revenue Recognition" (Accounting Standards Board of Japan Statement No. 29, March 31, 2020), etc. from the beginning of the first quarter of the previous consolidated fiscal year. For this reason, changes in net sales from the third quarter of the previous fiscal year, before the application of said standard, are not shown.

(2) Consolidated Financial Position

|                         | Total assets | Net assets  | Equity ratio |  |
|-------------------------|--------------|-------------|--------------|--|
|                         | Million yen  | Million yen | %            |  |
| As of December 31, 2022 | 71,463       | 25,663      | 35.9         |  |
| As of March 31, 2022    | 60,854       | 25,229      | 41.5         |  |

(Reference) Equity: As of December 31, 2022: ¥25,663 million

As of March 31, 2022: ¥25,229 million

#### 2. Cash Dividends

|  | Annual dividends       |                        |                        |              |       |  |
|--|------------------------|------------------------|------------------------|--------------|-------|--|
|  | 1st<br>quarter-<br>end | 2nd<br>quarter-<br>end | 3rd<br>quarter-<br>end | Year-<br>end | Total |  |
|  | Yen                    | Yen                    | Yen                    | Yen          | Yen   |  |
| Fiscal year ended<br>March 31, 2022                | _                      | 8.00                   | _                      | 16.00        | 24.00 |  |
| Fiscal year ending<br>March 31, 2023               | _                      | 13.00                  | _                      |              |       |  |
| Fiscal year ending<br>March 31, 2023<br>(Forecast) |                        |                        |                        | 13.00        | 26.00 |  |

(Note) Revision to the forecast for dividends announced most recently: No

# **3. Forecast of Consolidated Results for the Fiscal Year Ending March 31, 2023 (April 1, 2022 - March 31, 2023)** (% indicates changes from the previous corresponding period.)

|           | Net sal     | les  | Operating profit |      | Ordinary profit |      | Profit attributable<br>to owners of<br>parent |     | Basic earnings<br>per share |
|-----------|-------------|------|------------------|------|-----------------|------|---|-----|-----------------------------|
|           | Million yen |      | Million yen      |      | Million yen     |      | Million yen                                   | %   | Yen                         |
| Full year | 61,100      | 10.1 | 1,660            | 32.5 | 2,110           | 35.9 | 1,500   | 9.7 | 66.08                       |

(Note) Revision to the forecast of consolidated results announced most recently: No

#### \* Notes:

(1) Changes in significant subsidiaries during the period under review (changes in specified subsidiaries resulting in changes in scope of consolidation): None

(2) Application of an accounting method specific to the preparation of Quarterly Consolidated Financial Statements: No

- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
  - 1) Changes in accounting policies due to the revision of accounting standards: None
  - 2) Changes in accounting policies other than 1) above: None
  - 3) Changes in accounting estimates: None
  - 4) Retrospective restatement: None
- (4) Total number of outstanding shares (common shares)
  - Total number of outstanding shares at the end of the period (including treasury shares): December 31, 2022: 22,968,000 shares March 31, 2022: 23,968,000 shares
  - 2) Total number of treasury shares at the end of the period: December 31, 2022: 269,156 shares March 31, 2022: 1,299,663 shares
  - 3) Average number of shares during the period: Nine months ended December 31, 2022: 22,686,777 shares Nine months ended December 31, 2021: 23,327,631 shares
- \* These quarterly financial results are outside the scope of quarterly review by certified public accountants or audit corporations.
- \* Explanation of the proper use of performance forecast and other notes

The above forecasts are estimated based on the information currently available, and actual results may differ from these forecasts due to a wide range of factors. For assumptions that form the basis of the performance forecast and cautionary notes, etc. on the use of performance forecast, please see "Explanation regarding information on future prospects such as forecast of consolidated results" on page 3 of this Quarterly Consolidated Financial Statements (attached materials, Japanese only).

#### 2. Quarterly Consolidated Financial Statements and Primary Notes

(1) Quarterly Consolidated Balance Sheets

(Million yen) As of March 31, 2022 As of December 31, 2022 Assets Current assets 7,482 8,195 Cash and deposits Notes and accounts receivable - trade, and 35,903 45,332 contract assets 1,586 Merchandise and finished goods 1,266 740 Other 674 (112) Allowance for doubtful accounts (119) Total current assets 45,213 55,735 Non-current assets 2,191 2,842 Property, plant and equipment Intangible assets 210 145 Investments and other assets Investment securities 12,471 11,982 Distressed receivables 12 5 769 758 Other Allowance for doubtful accounts (14)(6) Total investments and other assets 13,239 12,740 15,641 15,728 Total non-current assets 60,854 71,463 Total assets

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|--------|-------|--------------------|
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|   | As of March 31, 2022 | As of December 31, 2022 |
|---|----------------------|-------------------------|
| Liabilities   |                      |                         |
| Current liabilities                                   |                      |                         |
| Notes and accounts payable - trade                    | 27,627               | 36,538                  |
| Short-term borrowings                                 | 2,766                | 4,200                   |
| Income taxes payable                                  | 314                  | 292                     |
| Contract liabilities                                  | 231                  | 128                     |
| Provisions  | 338                  | 221                     |
| Other   | 598                  | 776                     |
| Total current liabilities                             | 31,877               | 42,157                  |
| Non-current liabilities                               |                      |                         |
| Deferred tax liabilities                              | 1,653                | 1,539                   |
| Retirement benefit liability                          | 1,234                | 1,284                   |
| Other   | 859                  | 818                     |
| Total non-current liabilities                         | 3,747                | 3,642                   |
| Total liabilities                                     | 35,625               | 45,799                  |
| Net assets  |                      |                         |
| Shareholders' equity                                  |                      |                         |
| Share capital   | 3,762                | 3,762                   |
| Capital surplus                                       | 3,116                | 3,116                   |
| Retained earnings                                     | 13,892               | 13,842                  |
| Treasury shares                                       | (930)                | (192)                   |
| Total shareholders' equity                            | 19,841               | 20,528                  |
| Accumulated other comprehensive income                |                      |                         |
| Valuation difference on available-for-sale securities | 5,174                | 4,848                   |
| Deferred gains or losses on hedges                    | 3                    | (1)                     |
| Revaluation reserve for land                          | 198                  | 196                     |
| Foreign currency translation adjustment               | 69                   | 141                     |
| Remeasurements of defined benefit plans               | (57)                 | (50)                    |
| Total accumulated other comprehensive income          | 5,388                | 5,135                   |
| Total net assets                                      | 25,229               | 25,663                  |
| Total liabilities and net assets                      | 60,854               | 71,463                  |

## (2) Quarterly Consolidated Statements of Income and Comprehensive Income

Consolidated Statements of Income

For the Nine-Month Period

|  | Nine months ended December 31, 2021 | Nine months ended December 31, 2022 |
|--|-------------------------------------|-------------------------------------|
| Net sales  | 40,925                              | 46,777                              |
| Cost of sales                                      | 35,456                              | 40,599                              |
| Gross profit                                       | 5,468                               | 6,177                               |
| Selling, general and administrative expenses       | 5,400                               | 0,177                               |
| Freight and incidental costs                       | 978                                 | 970                                 |
| Salaries and allowances                            | 1,650                               | 1,719                               |
| Provision for bonuses                              | 163                                 | 173                                 |
| Provision for bonuses for directors (and other     | 18                                  | 24                                  |
| officers)  | 79                                  | 105                                 |
| Retirement benefit expenses<br>Other               |                                     | 1,702                               |
|  | 1,553                               | ,                                   |
| Total selling, general and administrative expenses | 4,443                               | 4,694                               |
| Operating profit                                   | 1,025                               | 1,483                               |
| Non-operating income                               |                                     |                                     |
| Interest income                                    | 1                                   | 1                                   |
| Dividend income                                    | 294                                 | 348                                 |
| Other  | 57                                  | 47                                  |
| Total non-operating income                         | 353                                 | 397                                 |
| Non-operating expenses                             |                                     |                                     |
| Interest expenses                                  | 21                                  | 17                                  |
| Commission for syndicated loans                    | 87                                  | 9                                   |
| Other  | 18                                  | 3                                   |
| Total non-operating expenses                       | 127                                 | 30                                  |
| Ordinary profit                                    | 1,251                               | 1,850                               |
| Extraordinary income                               |                                     |                                     |
| Gain on sale of non-current assets                 | -                                   | 19                                  |
| Gain on bargain purchase                           | 90                                  | -                                   |
| Gain on sale of investment securities              | 183                                 | 41                                  |
| Compensation for forced relocation                 | -                                   | 30                                  |
| Total extraordinary income                         | 273                                 | 90                                  |
| Extraordinary losses                               |                                     |                                     |
| Provision of loss reserve for loss compensation    | 14                                  | -                                   |
| Loss on valuation of investment securities         | 25                                  | -                                   |
| Office relocation expenses                         | _                                   | 11                                  |
| Total extraordinary losses                         | 40                                  | 11                                  |
| Profit before income taxes                         | 1,484                               | 1,929                               |
| Income taxes - current                             | 343                                 | 555                                 |
| Income taxes - deferred                            | 94                                  | 48                                  |
| Total income taxes                                 | 437                                 | 604                                 |
| Profit   | 1,047                               | 1,325                               |
| Profit attributable to non-controlling interests   | -                                   | -                                   |
| Profit attributable to owners of parent            | 1,047                               | 1,325                               |
|  | 1,017                               | 1,520                               |

### Consolidated Statements of Comprehensive Income

For the Nine-Month Period

|  |  | (Million yen)                          |
|--|--|--|
|  | Nine months ended<br>December 31, 2021 | Nine months ended<br>December 31, 2022 |
| Profit   | 1,047                                  | 1,325                                  |
| Other comprehensive income   |  |  |
| Valuation difference on available-for-sale securities              | (152)                                  | (325)                                  |
| Deferred gains or losses on hedges                                 | (5)                                    | (5)                                    |
| Foreign currency translation adjustment                            | 37                                     | 72                                     |
| Remeasurements of defined benefit plans, net of tax                | 8                                      | 7                                      |
| Total other comprehensive income                                   | (111)                                  | (251)                                  |
| Comprehensive income   | 935                                    | 1,073                                  |
| Comprehensive income attributable to                               |  |  |
| Comprehensive income attributable to owners of parent              | 935                                    | 1,073                                  |
| Comprehensive income attributable to non-<br>controlling interests | -                                      | -                                      |