

February 8, 2023

Summary of Consolidated Financial Results for the Nine Months Ended December 31, 2022 (Under Japanese GAAP)

Company name: FEED ONE CO., LTD.

Listing: Tokyo Securities code: 2060

URL: https://www.feed-one.co.jp/english/

Representative: REPRESENTATIVE DIRECTOR, PRESIDENT HIDEHIRO SHOJI

SENIOR EXECUTIVE OFFICER, DEPUTY

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MANAGER

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Scheduled date to file quarterly securities report: February 9, 2023

Scheduled date to commence dividend payments:

Preparation of supplementary material on quarterly financial results: Yes Holding of quarterly financial results briefing: None

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the nine months ended December 31, 2022 (from April 1, 2022 to December 31, 2022)

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes)

| | Net sales Operating profit | | ofit | Ordinary pro | ofit | Profit attributable to owners of parent | | |
|-------------------|----------------------------|------|-----------------|--------------|-----------------|---|-----------------|--------|
| Nine months ended | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| December 31, 2022 | 228,746 | 25.2 | 756 | (81.5) | 1,039 | (78.2) | 636 | (80.8) |
| December 31, 2021 | 182,757 | 14.2 | 4,085 | (8.7) | 4,763 | 0.1 | 3,309 | 2.5 |

Note: Comprehensive income For the nine months ended December 31, 2022: ¥ 589 million [(82.2)%] For the nine months ended December 31, 2021: ¥ 3,316 million [(80.0)%]

| | Basic earnings per share | Diluted earnings per share |
|-------------------|--------------------------|----------------------------|
| Nine months ended | Yen | Yen |
| December 31, 2022 | 16.69 | - |
| December 31, 2021 | 85.25 | - |

(2) Consolidated financial position

| | Total assets | Net assets | Equity-to-asset ratio | |
|-------------------|-----------------|-----------------|-----------------------|--|
| As of | Millions of yen | Millions of yen | % | |
| December 31, 2022 | 136,101 | 44,496 | 32.3 | |
| March 31, 2022 | 108,504 | 44,840 | 40.8 | |

Reference: Equity

As of December 31, 2022: ¥ 43,942 million As of March 31, 2022: ¥ 44,306 million

2. Cash dividends

| | Annual dividends per share | | | | | | |
|---|----------------------------|-----------------|-----------------|-----------------|-------|--|--|
| | 1st quarter-end | 2nd quarter-end | 3rd quarter-end | Fiscal year-end | Total | | |
| | Yen | Yen | Yen | Yen | Yen | | |
| Fiscal Year ended March 31, 2022 | - | 12.50 | - | 12.50 | 25.00 | | |
| Fiscal Year ending March 31, 2023 | - | 12.50 | - | | | | |
| Fiscal Year ending March 31, 2023 (Forecast) | | | | 12.50 | 25.00 | | |

Note: Revisions to the forecast of cash dividends most recently announced: None

3. Forecast of consolidated financial results for the year ending March 31, 2023 (from April 1, 2022 to March 31, 2023) (Percentages indicate year-on-year changes)

| | Net sales | 3 | Operating p | rofit | Ordinary profit | | Profit attributable to owners of parent | | Basic earnings per share |
|-----------|-----------------|------|-----------------|--------|-----------------|--------|---|--------|--------------------------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Yen |
| Full year | 305,000 | 25.4 | 800 | (81.4) | 1,000 | (80.3) | 500 | (86.3) | 13.10 |

Note: Revisions to the forecast of financial results most recently announced: None

* Notes

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation):

(2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None

(3) Changes in accounting policies, changes in accounting estimates, and restatement

(i) Changes in accounting policies due to revisions to accounting standards and other regulations:

(ii) Changes in accounting policies due to other reasons:

(iii) Changes in accounting estimates: None

None

(iv) Restatement: None

- (4) Number of issued shares (common shares)
 - (i) Total number of issued shares at the end of the period (including treasury shares)

| (1) Total number of issued shares at the end of the period (including treasury shares) | | | | | | |
|---|-------------------|-------------------------------------|-------------------|--|--|--|
| As of December 31, 2022 | 38,477,128 shares | As of March 31, 2022 | 38,477,128 shares | | | |
| (ii) Number of treasury shares at the end of the period | | | | | | |
| As of December 31, 2022 | 296,976 shares | As of March 31, 2022 | 328,150 shares | | | |
| (iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year) | | | | | | |
| Nine months ended December 31, 2022 | 38,162,285 shares | Nine months ended December 31, 2021 | 38,817,742 shares | | | |

- * Quarterly financial results reports are exempt from quarterly review conducted by certified public accountants or an audit corporation.
- * Proper use of earnings forecasts, and other special matters

The forward-looking statements in this document are based on information currently available to the Company and certain assumptions that the Company judges to be reasonable. Actual results may differ materially due to various factors.

| | As of March 31, 2022 | As of December 31, 2022 |
|---|----------------------|-------------------------|
| Assets | | |
| Current assets | | |
| Cash and deposits | 3,500 | 6,300 |
| Notes and accounts receivable - trade | 40,359 | 59,072 |
| Electronically recorded monetary claims - operating | 2,427 | 4,257 |
| Merchandise and finished goods | 2,345 | 3,309 |
| Raw materials and supplies | 13,269 | 17,183 |
| Animals | 335 | 345 |
| Other | 3,100 | 3,304 |
| Allowance for doubtful accounts | (34) | (139) |
| Total current assets | 65,303 | 93,633 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings and structures, net | 13,438 | 13,156 |
| Machinery, equipment and vehicles, net | 12,271 | 11,412 |
| Land | 6,355 | 6,161 |
| Leased assets, net | 818 | 753 |
| Construction in progress | 45 | 70 |
| Other, net | 583 | 508 |
| Total property, plant and equipment | 33,513 | 32,062 |
| Intangible assets | | |
| Other | 530 | 784 |
| Total intangible assets | 530 | 784 |
| Investments and other assets | | |
| Investment securities | 8,215 | 8,712 |
| Long-term loans receivable | 16 | 9 |
| Distressed receivables | 239 | 304 |
| Deferred tax assets | 315 | 277 |
| Other | 630 | 640 |
| Allowance for doubtful accounts | (259) | (323) |
| Total investments and other assets | 9,157 | 9,620 |
| Total non-current assets | 43,200 | 42,467 |
| Total assets | 108,504 | 136,101 |

| | As of March 31, 2022 | As of December 31, 2022 |
|---|----------------------|-------------------------|
| Liabilities | | |
| Current liabilities | | |
| Notes and accounts payable - trade | 30,903 | 48,633 |
| Short-term borrowings | 11,350 | 11,584 |
| Lease liabilities | 128 | 127 |
| Income taxes payable | 441 | 128 |
| Provision for bonuses | 685 | 284 |
| Other | 6,513 | 8,044 |
| Total current liabilities | 50,022 | 68,804 |
| Non-current liabilities | | |
| Long-term borrowings | 10,478 | 19,548 |
| Lease liabilities | 759 | 686 |
| Deferred tax liabilities | 10 | 82 |
| Provision for share awards for directors (and other officers) | 156 | 161 |
| Retirement benefit liability | 2,194 | 2,278 |
| Asset retirement obligations | 3 | 3 |
| Other | 38 | 40 |
| Total non-current liabilities | 13,641 | 22,801 |
| Total liabilities | 63,663 | 91,605 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 10,000 | 10,000 |
| Capital surplus | 9,737 | 9,737 |
| Retained earnings | 23,882 | 23,558 |
| Treasury shares | (271) | (244) |
| Total shareholders' equity | 43,348 | 43,051 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 948 | 1,225 |
| Deferred gains or losses on hedges | 72 | (332) |
| Foreign currency translation adjustment | (1) | 52 |
| Remeasurements of defined benefit plans | (61) | (53) |
| Total accumulated other comprehensive income | 957 | 891 |
| Non-controlling interests | 534 | 553 |
| Total net assets | 44,840 | 44,496 |
| Total liabilities and net assets | 108,504 | 136,101 |

(2) Quarterly Consolidated Statements of Income and Comprehensive Income (Quarterly Consolidated Statements of Income)

(Millions of yen)

| | Nine months ended December 31, 2021 | Nine months ended December 31, 2022 |
|---|--|--|
| Net sales | 182,757 | 228,746 |
| Cost of sales | 164,902 | 211,993 |
| Gross profit | 17,854 | 16,752 |
| Selling, general and administrative expenses | 13,769 | 15,996 |
| Operating profit | 4,085 | 756 |
| Non-operating income | | |
| Interest income | 11 | 8 |
| Dividend income | 138 | 145 |
| Share of profit of entities accounted for using equity method | 100 | 25 |
| Stockpile storage revenue | 106 | 105 |
| Subsidy income | 352 | 142 |
| Other | 122 | 141 |
| Total non-operating income | 831 | 568 |
| Non-operating expenses | | |
| Interest expenses | 79 | 107 |
| Commission expenses | 0 | 75 |
| Other | 72 | 102 |
| Total non-operating expenses | 153 | 284 |
| Ordinary profit | 4,763 | 1,039 |
| Extraordinary income | | |
| Gain on sale of non-current assets | 4 | 35 |
| Gain on sale of investment securities | 45 | 204 |
| Subsidy income | 196 | 1 |
| Insurance claim income | 18 | _ |
| Total extraordinary income | 264 | 241 |
| Extraordinary losses | | |
| Loss on sale of non-current assets | 21 | 7 |
| Loss on retirement of non-current assets | 39 | 30 |
| Loss on tax purpose reduction entry of non-current assets | 12 | _ |
| Impairment losses | 143 | 208 |
| Loss on liquidation of subsidiaries | _ | 0 |
| Total extraordinary losses | 217 | 246 |
| Profit before income taxes | 4,810 | 1,035 |
| Income taxes - current | 1,184 | 214 |
| Income taxes - deferred | 280 | 164 |
| Total income taxes | 1,464 | 379 |
| Profit | 3,345 | 656 |
| Profit attributable to non-controlling interests | 36 | 19 |
| Profit attributable to owners of parent | 3,309 | 636 |
| | | |

(Millions of yen)

| | Nine months ended December 31, 2021 | Nine months ended December 31, 2022 |
|---|--|--|
| Profit | 3,345 | 656 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | (76) | 276 |
| Deferred gains or losses on hedges | 1 | (405) |
| Remeasurements of defined benefit plans, net of tax | 6 | 8 |
| Share of other comprehensive income of entities accounted for using equity method | 39 | 53 |
| Total other comprehensive income | (29) | (66) |
| Comprehensive income | 3,316 | 589 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | 3,280 | 570 |
| Comprehensive income attributable to non-controlling interests | 36 | 19 |