

February 8, 2023

## Treasure Factory Announces Monthly Sales Summary (January 2023) (Non-Consolidated)

| NT   | $\mathbf{m}_{\text{obs}} = \mathbf{m}_{\text{obs}} = \mathbf{m}_{\text{obs}$ |
|------|--|
| Name | Treasure Factory Co., Ltd. (Securities Code: 3093)   |

|                   | Net Sales (%) |                    | No. of Stores          |               |              |
|-------------------|---------------|--------------------|------------------------|---------------|--------------|
|                   | All Stores    | Existing<br>Stores | Stores Newly<br>Opened | Stores Closed | Total Stores |
| Mar. 2022         | 119.4         | 108.0              | 2                      | 0             | 155 (4)      |
| Apr. 2022         | 118.3         | 107.6              | 2                      | 0             | 157 (4)      |
| May 2022          | 119.1         | 105.7              | 2                      | 0             | 159 (4)      |
| Jun. 2022         | 125.4         | 112.8              | 0                      | 0             | 159 (4)      |
| Jul. 2022         | 120.3         | 110.6              | 0                      | 0             | 159 (4)      |
| Aug. 2022         | 120.8         | 111.1              | 1                      | 0             | 160 (4)      |
| First Half Total  | 120.5         | 109.1              | 7                      | 0             | 160 (4)      |
| Sep. 2022         | 120.7         | 109.9              | 4                      | 0             | 164 (4)      |
| Oct. 2022         | 129.9         | 119.0              | 3                      | 0             | 167 (4)      |
| Nov. 2022         | 118.8         | 109.5              | 1                      | 0             | 168 (4)      |
| Dec. 2022         | 121.1         | 109.8              | 3                      | 0             | 171 (4)      |
| Jan. 2023         | 119.4         | 109.0              | 0                      | 0             | 171 (4)      |
| Feb. 2023         |               |                    |                        |               |              |
| Second Half Total |               |                    |                        |               |              |
| Fiscal Year Total |               |                    |                        |               |              |

<sup>\*</sup>Figures for net sales indicate the year-on-year comparison.

## [Monthly comment]

In January, net sales totaled 109.0% for existing stores compared with the previous year and 119.4% for all stores.

Due to factors including strong sales of winter apparel with temperatures being low and favorable sales of brand items with continued recovery in the number of foreign tourists visiting stores, as well as strong sales of goods including home appliances and hobby-related items, sales for both existing stores and all stores increased year on year.

## [Information on opening and closing stores]

Not applicable

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|-----------|--|
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<sup>\*</sup>Figures in parentheses indicate the number of franchise stores.