# Consolidated Financial Results for the Third Quarter of the Fiscal Year Ending March 31, 2023 (April 1, 2022 to December 31, 2022) <Japanese GAAP>

February 6, 2023

Company Name: NICHIAS Corporation

Stock Exchange Listing: Tokyo Stock Exchange (Code number 5393)

URL: https://www.nichias.co.jp/nichias-E/

Representative: Katsumi Kametsu, President and Chief Executive Officer

Inquiries: Tsukasa Yamamoto, Representative Director and Senior Managing Executive Officer

Phone: +81-3-4413-1111

Scheduled date of filing of quarterly consolidated financial statements: February 9, 2023

Supplementary materials for financial results:

Organization of financial results briefing:

None

Scheduled date of commencement of dividend payment:

(Fractional amounts of less than ¥1 million are discarded.)

#### 1. Consolidated financial results for the third quarter of Fiscal Year 2022

#### (April 1, 2022 to December 31, 2022)

#### (1) Operating Results (cumulative)

(Percentages represent year-on-year changes)

	Net sales		Net sales Operating income		Ordinary income		Profit attributable to owners of the parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY2022 Q3	176,315	10.3	21,705	8.1	24,918	12.9	17,397	8.9
FY2021 Q3	159,820	15.3	20,071	62.6	22,080	68.4	15,978	88.9

Note: Comprehensive income FY2022 Q3 ¥19,458 million---3.0%; FY2021 Q3 ¥18,894 million---74.9%

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
FY2022 Q3	262.28	_
FY2021 Q3	240.88	_

#### (2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of December 31, 2022	257,368	168,992	65.1
As of March 31, 2022	246,924	155,522	62.5

(Reference) Shareholders' equity FY2022 Q3 ¥167,622 million; As of March 31, 2022 (FY2021) ¥154,286 million

#### 2. Dividends

		Annual Dividends							
	End of 1st quarter	End of 1st quarter							
	Yen	Yen	Yen	Yen	Yen				
FY2021	_	42.00	_	44.00	86.00				
FY2022	_	46.00	_						
FY2022 (Forecast)				46.00	92.00				

Note: Adjustments from the most recently released dividend forecast: None

#### 3. Forecast of consolidated financial results for Fiscal Year 2022 (April 1, 2022 to March 31, 2023)

(Percentage figures represent changes from previous fiscal year)

	(Fercentage rightes represent changes from previous risks								
	Net sales		Operating inc	ome	Ordinary income		Profit attributable to owners of the parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	237,500	9.8	29,500	12.3	31,500	3.0	22,200	0.7	334.68

Note: Adjustments from the most recently released consolidated results forecast: Yes

#### \*Notes

- (1) Changes in significant subsidiaries during the consolidated quarter under review: None
- (2) Application of specific accounting methods in the preparation of quarterly consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, and restatements

1) Changes in accounting policies due to revision of accounting standards:	None
2) Changes other than those in 1) above:	None
3) Changes in accounting estimates:	None
4) Restatements:	None

- (4) Number of shares outstanding (ordinary shares)
  - 1) Number of shares issued at the end of the period (including treasury stock)

I)	Number of sh	ares issued at the end of the period (including treas	ury stock)
	FY2022 Q3	(As of December 31, 2022)	67,811,917 shares
	FY2021	(As of March 31, 2022)	67,811,917 shares
2)	Number of sh	ares of treasury stock at the end of the period	
	FY2022 Q3	(As of December 31, 2022)	1,479,863 shares
	FY2021	(As of March 31, 2022)	1,479,228 shares
3)	Average numb	per of shares outstanding during the period	
	FY2022 Q3	(As of December 31, 2022)	66,332,305 shares
	FY2021 Q3	(As of December 31, 2021)	66,333,363 shares

<sup>\*</sup>The consolidated financial results for the third quarter of the fiscal year ending March 31, 2023, are not subject to quarterly review by a certified public accountant or auditor.

Forward-looking statements concerning financial forecasts contained in these materials are based on information available to the Company when the forecasts were made and certain assumptions judged to be reasonable. However, the Company makes no guarantee that these forecasts will be achieved. Actual results may differ significantly from the forecasts due to a variety of factors.

Disclaimer: This is a Japanese-English translation of the summary of financial statements of the Company produced for your convenience. Since no auditor audited this report, officially only the Japanese version is assumed to be the summary of financial statements of the Company. This summary does not constitute any guarantee and the Company will not compensate any losses and/or damage stemming from actions taken based on these statements. In the case that there is any discrepancy between the Japanese and English versions, the Japanese version is assumed to be correct.

<sup>\*</sup>For details of the revisions to our earnings forecasts, please see the "Notice of Revisions to Earnings Forecasts" released separately today.

<sup>\*</sup>Information concerning proper use of financial forecasts and other special notes Information concerning forward-looking statements

#### **○ Attachment index**

1. Qualitative information on the quarter under review	2
(1) Explanation of operating results	
(2) Explanation of financial position	2
(3) Explanation of information related to future prospects including consolidated results forecasts	3
2. Consolidated financial statements and related notes	4
(1) Quarterly consolidated balance sheets	4
(2) Quarterly consolidated statements of income and consolidated statements of comprehensive income	6
Quarterly consolidated statements of income	6
Quarterly consolidated statement of comprehensive income	7
(3) Quarterly consolidated statements of cash flows	8
(4) Notes regarding quarterly consolidated financial statements	10
(Notes regarding going concern assumption)	10
(Notes regarding significant changes in shareholders' equity [if any])	10
(Segment information)	10
3. Supplementary Materials	11

#### 1. Qualitative information on the quarter under review

#### (1) Explanation of operating results

During FY2022 Q3, the Japanese economy experienced a moderate recovery. In the manufacturing industry, although capital investment and production were on a recovery trend, exports remained broadly flat. Overseas, economic activity was curbed in China due to the re-spread of COVID-19, and the recovery slowed, but there was an improvement in the US and emerging countries.

In these conditions, the Group's net sales rose 10.3% year on year to ¥176,315 million. This was due to high demand for products for semiconductor production equipment, despite the impact of adjustments to automotive production.

In terms of profits, operating income rose 8.1% year on year to ¥21,705 million, ordinary income rose 12.9% year on year to ¥24,918 million, and profit attributable to owners of parent rose 8.9% year on year to ¥17,397 million.

Net sales by segment for the third quarter of the fiscal year are as follows:

Sales in the **Energy and Industrial Plants Division** rose 10.0% year on year to ¥47,168 million due to strong demand for petroleum refining and petrochemicals in particular.

Sales in the <u>Industrial Products Division</u> increased 8.4% year on year to ¥38,723 million. This was due to steady demand for electronic components, sealing materials for infrastructure, and inorganic thermal insulation materials in Japan, which offset a decrease in demand for environmental products due to deterioration of economic conditions in China.

Sales in the <u>Advanced Products Division</u> rose 27.4% year on year to ¥33,535 million. This was due to high levels of demand for products for semiconductor production equipment, although investment declined, mainly in semiconductors, and the situation for the future still remains uncertain.

Sales in the <u>Autoparts Division</u> rose 6.7% year on year to ¥35,626 million due to the continuing weak yen trend in the exchange market despite lockdowns in Chinese cities due to the spread of COVID-19 and continued adjustments to automotive production due to supply chain turmoil.

Sales in the **<u>Building Materials Division</u>** decreased 1.1% year on year to ¥21,261 million owing to a decline in construction amounts during FY2022 Q3.

#### (2) Explanation of financial position

#### 1) Assets, liabilities, and net assets

Total assets at the end of the third quarter of the consolidated fiscal year ending March 31, 2023, were ¥257,368 million, up ¥10,444 million compared with the end of the previous fiscal year. This was largely because cash and deposits fell by ¥3,466 million, while electronically recorded monetary claims rose by ¥4,948 million, raw materials and supplies rose by ¥3,844 million, buildings and structures rose by ¥2,980 million, and notes and accounts receivable – trade rose by ¥2,632 million.

Liabilities at the end of the third quarter of the fiscal year ending March 31, 2023, were ¥88,375 million, down ¥3,026 million compared with the end of the previous fiscal year. This was largely a result of a decrease in income taxes payable of ¥3,522 million, despite an increase in electronically recorded monetary obligations of ¥716 million.

Net assets at the end of the third quarter of the fiscal year ending March 31, 2023, were ¥168,992 million, up ¥13,470 million compared with the end of the previous fiscal year. This was largely because retained earnings rose ¥11,427 million and foreign currency translation adjustment rose ¥2,587 million.

#### 2) Cash flows

Cash and cash equivalents at the end of the third quarter of the fiscal year ending March 31, 2023 (hereinafter "cash"), fell by ¥3,477 million compared with the end of the previous fiscal year, to ¥50,937 million. Cash flows and factors affecting cash flows are as follows:

(Net cash provided by operating activities)

Net cash provided by operating activities was ¥8,003 million (compared with receipts of ¥15,880 million in the same period of the previous fiscal year).

This was primarily because although cash decreased due to ¥10,230 million in income taxes paid, a ¥6,264 million increase in accounts receivables, a ¥3,033 million increase in inventories, and ¥1,211 million in foreign exchange gain, cash increased due to ¥24,550 million in income before income taxes, and ¥5,396 million in depreciation & amortization.

(Net cash used in investing activities)

Net cash used in investing activities was ¥6,048 million (compared with expenditures of ¥6,140 million in the same period of the previous fiscal year).

This mainly reflected a decrease in cash due to ¥6,259 million in expenditures for the acquisition of property, plant and equipment.

(Net cash used in financing activities)

Net cash used in financing activities was ¥6,307 million (compared with expenditures of ¥5,901 million in the same period of the previous fiscal year).

This was because of a decrease in cash due to ¥5,948 million in cash dividends paid.

#### (3) Explanation of information related to future prospects including consolidated results forecasts

The full-year earnings forecasts for the fiscal year ending March 31, 2023, announced on November 7, 2022, have been revised, largely to reflect earnings progress in the third quarter of the consolidated fiscal year. For details, please see the "Notice of Revisions to Earnings Forecasts" released separately today.

The Company prepared these earnings forecasts based on the information available as of the day that these materials were released, and actual results could differ from forecasts depending on a variety of factors.

#### 2. Consolidated financial statements and related notes

(1) Quarterly consolidated balance sheets

	FY2021	(Millions of yen FY2022 Q3
	(As of March 31, 2022)	(As of December 31, 2022
ssets		
Current assets		
Cash and deposits	54,597	51,13
Notes and accounts receivable – trade	32,031	34,663
Electronically recorded monetary claims	10,860	15,80
Accounts receivable from completed construction contracts	21,488	21,03
Merchandise and finished goods	18,727	19,37
Work in process	3,618	3,75
Raw materials and supplies	13,364	17,20
Costs on uncompleted construction contracts	1,010	1,95
Others	3,742	3,70
Allowance for doubtful accounts	(19)	(10
Total current assets	159,422	168,62
Noncurrent assets		
Property, plant and equipment		
Buildings and structures	62,657	66,86
Accumulated depreciation and impairment loss	(36,221)	(37,451
Buildings and structures, net	26,436	29,41
Machinery, equipment and vehicles	80,968	86,06
Accumulated depreciation and impairment loss	(67,651)	(71,614
Machinery, equipment and vehicles, net	13,317	14,45
Land	14,821	14,88
Lease assets	239	20
Accumulated depreciation	(153)	(118
Lease assets, net	86	8
Construction in progress	4,983	3,19
Others	11,875	12,57
Accumulated depreciation and impairment loss	(9,669)	(10,135
Other, net	2,206	2,44
Total property, plant and equipment	61,851	64,47
Intangible assets	·	·
Software	772	75
Other	635	52
Total intangible assets	1,407	1,27
Investments and other assets	· ·	
Investment securities	17,151	16,00
Long-term loans receivable	364	36
Net defined benefit asset	1,463	1,51
Deferred tax assets	1,355	1,30
Other	3,936	3,83
Allowance for doubtful accounts	(28)	(27
Total investments and other assets	24,242	22,99
Total noncurrent assets	87,502	88,74
Total assets	246,924	257,36

PY2022 Q3			(Millions of yen)
Liabilities           Current liabilities         22,542         22,902           Electronically recorded monetary obligations         14,421         15,138           Current portion of bonds         -         5,000           Short-term loans payable         10,145         10,465           Accounts payable - other         6,047         6,066           Income taxes payable         6,087         2,565           Advances received on uncompleted construction contracts         190         449           Other         5,021         4,682           Other         5,021         4,682           Total current liabilities         3,268         2,658           Noncurrent liabilities         3,208         2,658           Noncurrent liabilities         13,000         8,000           Long-term loans payable         625         -           Bonds payable         13,000         8,000           Long-term loans payable         625         -           Reserves for litigation losses         460         282           Quiter         3,202         3,542           Total liabilities         3,202         3,542           Total liabilities         12,128         12,128			
Current liabilities         22,542         22,902           Electronically recorded monetary obligations         14,421         15,138           Current portion of bonds         -         5,000           Short-term loans payable         10,145         10,465           Accounts payable – other         6,047         6,006           Income taxes payable         6,087         2,565           Advances received on uncompleted construction contracts         190         449           Provision for bonuses         3,268         2,658           Other         5,021         4,682           Total current liabilities         67,725         69,867           Noncurrent liabilities         13,000         8,000           Long-term loans payable         625         -           Deferred tax liabilities         1,921         2,115           Net defined benefit liability         4,467         4,567           Reserves for litigation losses         460         282           Other         3,202         3,542           Total noncurrent liabilities         23,677         18,508           Total sibilities         12,128         12,128           Capital surplus         13,857         13,857	Liabilities	(AS OT March 31, 2022)	(As of December 31, 2022)
Notes and accounts payable – trade         22,542         22,902           Electronically recorded monetary obligations         14,421         15,138           Current portion of bonds         -         5,000           Short-term loans payable         10,145         10,465           Accounts payable – other         6,047         6,006           Income taxes payable         6,087         2,565           Advances received on uncompleted construction contracts         190         449           Other         5,021         4,682           Other         5,021         4,682           Other         67,725         69,867           Noncurrent liabilities         67,725         69,867           Noncurrent liabilities         13,000         8,000           Long-term loans payable         655         -           Deferred tax liabilities         1,921         2,115           Net defined benefit liability         4,467         4,567           Reserves for litigation losses         460         282           Other         3,202         3,542           Total noncurrent liabilities         23,677         18,508           Total spilities         12,128         12,128           Capital sto			
Electronically recorded monetary obligations         14,421         15,138           Current portion of bonds         -         5,000           Short-term loans payable other         6,047         6,006           Income taxes payable other         6,087         2,565           Advances received on uncompleted construction contracts         190         449           Provision for bonuses         3,268         2,658           Other         5,021         4,682           Total current liabilities         67,725         69,867           Noncurrent liabilities         13,000         8,000           Long-term loans payable         625         -           Deferred tax liabilities         1,921         2,115           Net defined benefit liability         4,467         4,567           Reserves for litigation losses         460         282           Other         3,202         3,542           Total noncurrent liabilities         23,677         18,508           Net assets         12,128         12,128           Shareholders' equity         2         2,577           Capital stock         12,128         12,128           Capital surplus         13,857         13,857           Retain		22 542	22 902
Current portion of bonds         5,000           Short-term loans payable         10,145         10,465           Accounts payable - other         6,047         6,066           Income taxes payable contracts         6,087         2,565           Advances received on uncompleted construction contracts         190         449           Provision for bonuses         3,268         2,658           Other         5,021         4,682           Total current liabilities         67,725         69,867           Noncurrent liabilities         3,1000         8,000           Long-term loans payable         625         -           B onds payable         625         -           Long-term loans payable         625         -           Deferred tax liabilities         1,921         2,115           Net defined benefit liability         4,467         4,567           Reserves for litigation losses         460         282           Other         3,202         3,542           Total noncurrent liabilities         91,402         88,375           Net assets         4         4         4           Capital stock         12,128         12,128           Capital stock         12,128			
Short-term loans payable         10,145         10,465           Accounts payable – other         6,047         6,006           Income taxes payable         6,087         2,565           Advances received on uncompleted construction contracts         190         449           Provision for bonuses         3,268         2,658           Other         5,021         4,682           Total current liabilities         67,725         69,867           Noncurrent liabilities         13,000         8,000           Long-term loans payable         625         -           Deferred tax liabilities         1,921         2,115           Net defined benefit liability         4,467         4,567           Reserves for litigation losses         460         282           Other         3,202         3,542           Total noncurrent liabilities         23,677         18,508           Total solitities         91,402         88,375           Net assets           Shareholders' equity         12,128         12,128           Capital stock         12,128         12,128           Capital stock         12,3904         135,332           Treasury stock         (4,059)         4,061)	· · · · · · · · · · · · · · · · · · ·	T <sub>1</sub> T_	
Accounts payable – other         6,047         6,006           Income taxes payable         6,087         2,565           Advances received on uncompleted construction contracts         190         449           Provision for bonuses         3,268         2,658           Other         5,021         4,682           Total current liabilities         67,725         69,867           Noncurrent liabilities         13,000         8,000           Long-term loans payable         625         -           Deferred tax liabilities         1,921         2,115           Net defined benefit liability         4,467         4,567           Reserves for litigation losses         460         282           Other         3,202         3,542           Total noncurrent liabilities         91,402         88,375           Net assets         123,604         13,857           Shareholders' equity         12,128         1,2128           Capital stock         12,128         1,218           Capital stock         12,3904         135,332           Retained earnings         13,857         13,857           Retained earnings         123,904         135,352           Total other cumulative comprehensive i		10 145	
Income taxes payable         6,087         2,565           Advances received on uncompleted construction contracts         190         449           Provision for bonuses         3,268         2,658           Other         5,021         4,682           Total current liabilities         67,725         69,867           Noncurrent liabilities         3,000         8,000           Long-term loans payable         625         -           Deferred tax liabilities         1,921         2,115           Net defined benefit liability         4,467         4,567           Reserves for litigation losses         460         282           Other         3,202         3,542           Total noncurrent liabilities         91,402         88,375           Net assets         91,402         88,375           Net assets         12,128         12,128           Capital stock         12,128         12,128           Capital stock         12,128         13,857           Retained earnings         13,857         13,857           Retained earnings         13,857         13,857           Teasury stock         (4,059)         (4,061)           Total other cumulative comprehensive income <td< td=""><td></td><td></td><td>•</td></td<>			•
Advances received on uncompleted construction contracts         190         449 contracts           Provision for bonuses         3,268         2,658           Other         5,021         4,682           Total current liabilities         67,725         69,867           Noncurrent liabilities         67,725         69,867           Noncurrent liabilities         13,000         8,000           Long-term loans payable         625         -           Deferred tax liabilities         1,921         2,115           Net defined benefit liability         4,467         4,567           Reserves for litigation losses         460         282           Other         3,202         3,542           Total noncurrent liabilities         23,677         18,508           Total liabilities         91,402         88,375           Net assets         Shareholders' equity         2           Capital stock         12,128         12,128           Capital surplus         13,857         13,857           Retained earnings         13,857         13,857           Retained earnings         123,904         135,332           Treasury stock         (4,059)         (4,061)           Total other cumulative c			
Provision for bonuses         3,268         2,658           Other         5,021         4,682           Total current liabilities         67,725         69,867           Noncurrent liabilities         13,000         8,000           Bonds payable         625         -           Deferred tax liabilities         1,921         2,115           Net defined benefit liability         4,467         4,567           Reserves for litigation losses         460         282           Other         3,202         3,542           Total noncurrent liabilities         23,677         18,508           Total sibilities         91,402         88,375           Net assets         5         12,128         12,128           Capital stock         12,128         12,128         12,128           Capital strock         12,128         12,128         12,128           Capital surplus         13,857         13,857         13,857           Retained earnings         123,904         135,332           Treasury stock         (4,059)         (4,061)           Total other cumulative comprehensive income         8,911         8,093           Foreign currency translation adjustment         890         3,4	Advances received on uncompleted construction		·
Other         5,021         4,682           Total current liabilities         67,725         69,867           Noncurrent liabilities         3,000         8,000           Long-term loans payable         625         -           Deferred tax liabilities         1,921         2,115           Net defined benefit liability         4,467         4,567           Reserves for litigation losses         460         282           Other         3,202         3,542           Total noncurrent liabilities         23,677         18,508           Total liabilities         91,402         88,375           Net assets         Shareholders' equity         12,128         12,128           Capital stock         12,128         12,128         12,128           Capital surplus         13,857         13,857         13,857           Retained earnings         123,904         155,332           Treasury stock         (4,059)         (4,061)           Total shareholders' equity         145,830         157,256           Total other cumulative comprehensive income         8,911         8,093           Foreign currency translation adjustment         890         3,478           Remeasurement of defined benefit plans		3 268	2 658
Total current liabilities         67,725         69,867           Noncurrent liabilities         3,000         8,000           Bonds payable         625         -           Deferred tax liabilities         1,921         2,115           Net defined benefit liability         4,467         4,567           Reserves for litigation losses         460         282           Other         3,202         3,542           Total noncurrent liabilities         23,677         18,508           Total liabilities         91,402         88,375           Net assets         Shareholders' equity         12,128         12,128           Capital stock         12,128         12,128         12,857           Retained earnings         123,904         135,332         135,332           Treasury stock         (4,059)         (4,061)           Total other cumulative comprehensive income         8,911         8,093           Valuation difference on available-for-sale securities         8,911         8,093           Foreign currency translation adjustment         890         3,478           Remeasurement of defined benefit plans         (1,346)         (1,206)           Total other cumulative comprehensive income         8,455         10,365			
Noncurrent liabilities         3,000         8,000           Long-term loans payable         625         -           Deferred tax liabilities         1,921         2,115           Net defined benefit liability         4,467         4,567           Reserves for litigation losses         460         282           Other         3,202         3,542           Total noncurrent liabilities         23,677         18,508           Total liabilities         91,402         88,375           Net assets         Shareholders' equity         20,200         2,200           Capital stock         12,128         12,128         12,128           Capital surplus         13,857         13,857         13,857         13,857         13,857         13,857         13,857         13,857         14,059         (4,061)         10,061			
Bonds payable         13,000         8,000           Long-term loans payable         625         -           Deferred tax liabilities         1,921         2,115           Net defined benefit liability         4,467         4,567           Reserves for litigation losses         460         282           Other         3,202         3,542           Total noncurrent liabilities         23,677         18,508           Total liabilities         91,402         88,375           Net assets         Shareholders' equity         2,212         2,228           Capital stock         12,128         12,128         12,128           Capital surplus         13,857         13,857         13,857           Retained earnings         123,904         135,332         135,332           Treasury stock         (4,059)         (4,061)           Total shareholders' equity         145,830         157,256           Total other cumulative comprehensive income         8,911         8,093           Valuation difference on available-for-sale securities         8,911         8,093           Foreign currency translation adjustment         890         3,478           Remeasurement of defined benefit plans         (1,346)         (1,206)			
Long-term loans payable         625         -           Deferred tax liabilities         1,921         2,115           Net defined benefit liability         4,467         4,567           Reserves for litigation losses         460         282           Other         3,202         3,542           Total noncurrent liabilities         23,677         18,508           Total liabilities         91,402         88,375           Net assets         Shareholders' equity         2           Capital stock         12,128         12,128           Capital surplus         13,857         13,857           Retained earnings         123,904         135,332           Treasury stock         (4,059)         (4,061)           Total shareholders' equity         145,830         157,256           Total other cumulative comprehensive income         8,911         8,093           Valuation difference on available-for-sale securities         8,911         8,093           Foreign currency translation adjustment         890         3,478           Remeasurement of defined benefit plans         (1,346)         (1,206)           Total other cumulative comprehensive income         8,455         10,365           Non-controlling interests		13.000	8.000
Deferred tax liabilities         1,921         2,115           Net defined benefit liability         4,467         4,567           Reserves for litigation losses         460         282           Other         3,202         3,542           Total noncurrent liabilities         23,677         18,508           Total liabilities         91,402         88,375           Net assets         8,912         12,128           Capital stock         12,128         12,128           Capital surplus         13,857         13,857           Retained earnings         123,904         135,332           Treasury stock         (4,059)         (4,061)           Total shareholders' equity         145,830         157,256           Total other cumulative comprehensive income         8,911         8,093           Valuation difference on available-for-sale securities         8,911         8,093           Foreign currency translation adjustment         890         3,478           Remeasurement of defined benefit plans         (1,346)         (1,206)           Total other cumulative comprehensive income         8,455         10,365           Non-controlling interests         1,235         1,370           Total net assets         168,99			-
Net defined benefit liability         4,467         4,567           Reserves for litigation losses         460         282           Other         3,202         3,542           Total noncurrent liabilities         23,677         18,508           Total liabilities         91,402         88,375           Net assets         8,715         8,375           Shareholders' equity         12,128         12,128           Capital stock         12,128         12,128           Capital surplus         13,857         13,857           Retained earnings         123,904         135,332           Treasury stock         (4,059)         (4,061)           Total shareholders' equity         145,830         157,256           Total other cumulative comprehensive income         8,911         8,093           Valuation difference on available-for-sale securities         8,911         8,093           Foreign currency translation adjustment         890         3,478           Remeasurement of defined benefit plans         (1,346)         (1,206)           Total other cumulative comprehensive income         8,455         10,365           Non-controlling interests         1,235         1,370           Total net assets         155,522 </td <td></td> <td></td> <td>2,115</td>			2,115
Reserves for litigation losses         460         282           Other         3,202         3,542           Total noncurrent liabilities         23,677         18,508           Total liabilities         91,402         88,375           Net assets         Shareholders' equity           Capital stock         12,128         12,128           Capital surplus         13,857         13,857           Retained earnings         123,904         135,332           Treasury stock         (4,059)         (4,061)           Total shareholders' equity         145,830         157,256           Total other cumulative comprehensive income         8,911         8,093           Valuation difference on available-for-sale securities         8,911         8,093           Foreign currency translation adjustment         890         3,478           Remeasurement of defined benefit plans         (1,346)         (1,206)           Total other cumulative comprehensive income         8,455         10,365           Non-controlling interests         1,235         1,370           Total net assets         155,522         168,992	Net defined benefit liability		
Other         3,202         3,542           Total noncurrent liabilities         23,677         18,508           Total liabilities         91,402         88,375           Net assets         Shareholders' equity           Capital stock         12,128         12,128           Capital surplus         13,857         13,857           Retained earnings         123,904         135,332           Treasury stock         (4,059)         (4,061)           Total shareholders' equity         145,830         157,256           Total other cumulative comprehensive income         8,911         8,093           Foreign currency translation adjustment         890         3,478           Remeasurement of defined benefit plans         (1,346)         (1,206)           Total other cumulative comprehensive income         8,455         10,365           Non-controlling interests         1,235         1,370           Total net assets         155,522         168,992	•	460	282
Total liabilities         91,402         88,375           Net assets         Shareholders' equity           Capital stock         12,128         12,128           Capital surplus         13,857         13,857           Retained earnings         123,904         135,332           Treasury stock         (4,059)         (4,061)           Total shareholders' equity         145,830         157,256           Total other cumulative comprehensive income         8,911         8,093           Foreign currency translation adjustment         890         3,478           Remeasurement of defined benefit plans         (1,346)         (1,206)           Total other cumulative comprehensive income         8,455         10,365           Non-controlling interests         1,235         1,370           Total net assets         155,522         168,992	<del>-</del>	3,202	3,542
Net assets           Shareholders' equity           Capital stock         12,128         12,128           Capital surplus         13,857         13,857           Retained earnings         123,904         135,332           Treasury stock         (4,059)         (4,061)           Total shareholders' equity         145,830         157,256           Total other cumulative comprehensive income         8,911         8,093           Foreign currency translation adjustment         890         3,478           Remeasurement of defined benefit plans         (1,346)         (1,206)           Total other cumulative comprehensive income         8,455         10,365           Non-controlling interests         1,235         1,370           Total net assets         155,522         168,992	Total noncurrent liabilities	23,677	18,508
Shareholders' equity       12,128       12,128         Capital stock       13,857       13,857         Retained earnings       123,904       135,332         Treasury stock       (4,059)       (4,061)         Total shareholders' equity       145,830       157,256         Total other cumulative comprehensive income       8,911       8,093         Valuation difference on available-for-sale securities       8,911       8,093         Foreign currency translation adjustment       890       3,478         Remeasurement of defined benefit plans       (1,346)       (1,206)         Total other cumulative comprehensive income       8,455       10,365         Non-controlling interests       1,235       1,370         Total net assets       155,522       168,992	Total liabilities	91,402	88,375
Capital stock       12,128       12,128         Capital surplus       13,857       13,857         Retained earnings       123,904       135,332         Treasury stock       (4,059)       (4,061)         Total shareholders' equity       145,830       157,256         Total other cumulative comprehensive income       8,911       8,093         Valuation difference on available-for-sale securities       8,911       8,093         Foreign currency translation adjustment       890       3,478         Remeasurement of defined benefit plans       (1,346)       (1,206)         Total other cumulative comprehensive income       8,455       10,365         Non-controlling interests       1,235       1,370         Total net assets       155,522       168,992	Net assets		
Capital surplus       13,857       13,857         Retained earnings       123,904       135,332         Treasury stock       (4,059)       (4,061)         Total shareholders' equity       145,830       157,256         Total other cumulative comprehensive income       8,911       8,093         Valuation difference on available-for-sale securities       8,911       8,093         Foreign currency translation adjustment       890       3,478         Remeasurement of defined benefit plans       (1,346)       (1,206)         Total other cumulative comprehensive income       8,455       10,365         Non-controlling interests       1,235       1,370         Total net assets       155,522       168,992	Shareholders' equity		
Retained earnings       123,904       135,332         Treasury stock       (4,059)       (4,061)         Total shareholders' equity       145,830       157,256         Total other cumulative comprehensive income       8,911       8,093         Valuation difference on available-for-sale securities       8,911       8,093         Foreign currency translation adjustment       890       3,478         Remeasurement of defined benefit plans       (1,346)       (1,206)         Total other cumulative comprehensive income       8,455       10,365         Non-controlling interests       1,235       1,370         Total net assets       155,522       168,992	Capital stock	12,128	12,128
Treasury stock (4,059) (4,061) Total shareholders' equity 145,830 157,256  Total other cumulative comprehensive income Valuation difference on available-for-sale securities 8,911 8,093 Foreign currency translation adjustment 890 3,478 Remeasurement of defined benefit plans (1,346) (1,206) Total other cumulative comprehensive income 8,455 10,365  Non-controlling interests 1,235 1,370 Total net assets 155,522 168,992	Capital surplus	13,857	13,857
Total shareholders' equity 145,830 157,256  Total other cumulative comprehensive income  Valuation difference on available-for-sale securities 8,911 8,093  Foreign currency translation adjustment 890 3,478  Remeasurement of defined benefit plans (1,346) (1,206)  Total other cumulative comprehensive income 8,455 10,365  Non-controlling interests 1,235 1,370  Total net assets 155,522 168,992	Retained earnings	123,904	135,332
Total other cumulative comprehensive income  Valuation difference on available-for-sale securities Foreign currency translation adjustment Remeasurement of defined benefit plans Total other cumulative comprehensive income Non-controlling interests Total net assets  8,911 8,093 3,478 (1,346) (1,206) (1,206) 7,346) 1,370 1,370 1,370	Treasury stock	(4,059)	(4,061)
Valuation difference on available-for-sale securities8,9118,093Foreign currency translation adjustment8903,478Remeasurement of defined benefit plans(1,346)(1,206)Total other cumulative comprehensive income8,45510,365Non-controlling interests1,2351,370Total net assets155,522168,992	Total shareholders' equity	145,830	157,256
Foreign currency translation adjustment 890 3,478 Remeasurement of defined benefit plans (1,346) (1,206) Total other cumulative comprehensive income 8,455 10,365 Non-controlling interests 1,235 1,370 Total net assets 155,522 168,992	Total other cumulative comprehensive income		
Remeasurement of defined benefit plans(1,346)(1,206)Total other cumulative comprehensive income8,45510,365Non-controlling interests1,2351,370Total net assets155,522168,992	Valuation difference on available-for-sale securities	8,911	8,093
Total other cumulative comprehensive income8,45510,365Non-controlling interests1,2351,370Total net assets155,522168,992	Foreign currency translation adjustment	890	3,478
Non-controlling interests         1,235         1,370           Total net assets         155,522         168,992	Remeasurement of defined benefit plans	(1,346)	(1,206)
Total net assets 155,522 168,992	Total other cumulative comprehensive income	8,455	10,365
	Non-controlling interests	1,235	1,370
Total liabilities and net assets 246,924 257,368	Total net assets	155,522	168,992
	Total liabilities and net assets	246,924	257,368

## (2) Quarterly consolidated statements of income and consolidated statements of comprehensive income Quarterly consolidated statements of income Third quarter of consolidated fiscal year

	FY2021 Q3 (From April 1, 2021 to December 31, 2021)	(Millions of yen) FY2022 Q3 (From April 1, 2022 to December 31, 2022)
Net sales	to December 31, 2021)	to December 31, 2022)
Net sales of merchandise and finished goods	118,009	134,819
Net sales of completed construction contracts	41,810	41,495
Total net sales	159,820	176,315
Cost of sales		
Cost of merchandise and finished goods sold	84,572	98,827
Cost of sales of completed construction contracts	35,328	34,882
Total cost of sales	119,900	133,710
Gross profit	39,919	42,605
Selling, general and administrative expenses		·
Selling expenses	6,101	6,552
General and administrative expenses	13,746	14,346
Total selling, general and administrative expenses	19,847	20,899
Operating income	20,071	21,705
Non-operating income		·
Interest income	58	64
Dividends income	412	483
Foreign exchange gain	810	1,429
Rent income	418	426
Equity in earnings of affiliates	65	41
Subsidies for employment adjustment	127	148
Gains on sales of investment securities	-	378
Other	383	483
Total non-operating income	2,276	3,456
Non-operating expenses		-,
Interest expenses	105	102
Other	162	140
Total non-operating expenses	268	243
Ordinary income	22,080	24,918
Extraordinary income		,
Gain on sales of noncurrent assets	6	22
Gain on liquidation of affiliates	311	-
Total extraordinary income	317	22
Extraordinary loss		
Loss on sales and retirement of noncurrent assets	114	276
Provision for litigation loss reserves	32	66
Loss related to COVID-19 pandemic	39	-
Loss due to disasters	73	46
Total extraordinary losses	259	389
Income before income taxes	22,138	24,550
Income taxes – current	5,982	6,568
Income taxes – deferred	74	473
Total income taxes	6,057	7,042
iolai iiicoiiie laxes		.,512
	16.081	17.508
Net income  Net income  Net income attributable to non-controlling interests	16,081 103	17,508 111

### Quarterly consolidated statement of comprehensive income Third quarter of consolidated fiscal year

Third quarter of consolidated liscal year		
		(Millions of yen)
	FY2021 Q3 (From April 1, 2021 to December 31, 2021)	FY2022 Q3 (From April 1, 2022 to December 31, 2022)
Net income	16,081	17,508
Other comprehensive income		
Valuation difference on available-for-sale securities	1,532	(818)
Foreign currency translation adjustment	1,206	2,627
Remeasurement of defined benefit plans	73	140
Total other comprehensive income	2,813	1,950
Comprehensive income	18,894	19,458
Breakdown		
Comprehensive income attributable to owners of the parent company	18,741	19,307
Comprehensive income attributable to non-controlling interests	153	151

	FY2021 Q3 (From April 1, 2021	(Millions of yen) FY2022 Q3 (From April 1, 2022
Net and any ideal by (condin) are retired as the idea	to December 31, 2021)	to December 31, 2022)
Net cash provided by (used in) operating activities  Income before income taxes	22 120	24 550
	22,138	24,550
Depreciation & amortization	4,833	5,396
Loss (gain) on sales of property, plant and equipment	(6)	(21)
Loss (gain) on liquidation of affiliates	(311)	(270)
Loss (gain) on sales of investment securities	- (20)	(378)
Decrease (increase) in net defined benefit assets	(28)	(47)
Increase (decrease) in net defined benefit liability	96	99
Increase (decrease) in provision for bonuses	(895)	(632)
Interest and dividends income received	(471)	(547)
Interest expenses	105	102
Foreign exchange losses (gains)	(633)	(1,211)
Decrease (increase) in notes and accounts receivable – trade	(493)	(6,264)
Decrease (increase) in inventories	(3,953)	(3,033)
Decrease (increase) in costs on uncompleted construction contracts	(192)	(946)
Increase (decrease) in notes and accounts payable – trade	1,164	377
Increase (decrease) in accounts payable – other	(27)	(1,178)
Increase (decrease) in accrued expenses	(45)	81
Increase (decrease) in advances received on uncompleted construction contracts	84	230
Increase (decrease) in provisions for litigation losses	(95)	(178)
Subsidies for employment adjustment	(127)	(148)
Loss related to COVID-19 pandemic	39	-
Loss due to disasters	73	46
Other	1,249	1,519
Subtotal	22,504	17,816
Interest and dividends income received	471	547
Interest expenses paid	(100)	(100)
Proceeds from subsidy income	23	38
Subsidies for employment adjustment received	26	8
Loss related to COVID-19 pandemic paid	(39)	-
Loss due to disaster paid	(73)	(79)
Income taxes paid	(6,945)	(10,230)
Income taxes refund	13	2
Net cash provided by (used in) operating activities	15,880	8,003
Net cash provided by (used in) investing activities		
Net decrease (increase) in time deposits	(208)	(0)
Expenditures for the acquisition of property, plant and equipment	(7,250)	(6,259)
Proceeds from sales of property, plant and equipment	32	54
Expenditures for the acquisition of intangible fixed assets	(197)	(149)
Proceeds from sales of investment securities	-	394
Payments of loans receivable	(34)	(3)
Collection of loans receivable	3	32
Proceeds from liquidation of affiliated companies	1,547	-
Other	(32)	(117)
Net cash provided by (used in) investing activities	(6,140)	(6,048)
Tivet cash provided by (asea in) investing activities	(0,140)	(0,048)

		(Millions of yen)
	FY2021 Q3 (From April 1, 2021 to December 31, 2021)	FY2022 Q3 (From April 1, 2022 to December 31, 2022)
Cash flows from financing activities		
Net increase (decrease) in short-term loans payable	(40)	1,120
Proceeds from long-term borrowings	118	-
Repayment of long-term loans payable	-	(1,300)
Redemption of bonds	(400)	-
Cash dividends paid	(5,411)	(5,948)
Net decrease (increase) in treasury stock	(3)	(1)
Dividends paid to non-controlling interests	(9)	(16)
Other	(156)	(160)
Cash flows from financing activities	(5,901)	(6,307)
Effect of exchange rate change on cash and cash equivalents	637	875
Net increase (decrease) in cash and cash equivalents	4,476	(3,477)
Cash and cash equivalents at beginning of period	39,589	54,414
Cash and cash equivalents at end of period	44.066	50.937

(4) Notes regarding quarterly consolidated financial statements (Notes regarding going concern assumption) Not applicable

(Notes regarding significant changes in shareholders' equity [if any]) Not applicable

(Segment information) Segment information

I. Third quarter of fiscal year 2021 (April 1, 2021 to December 31, 2021)

1. Information on net sales and profit (loss) by reporting segment

(Millions of yen) Reporting segments Quarterly Adjustconsolidated Energy and ments profit/loss Industrial Advanced Building **Autoparts** Total Industrial posted **Products Products** Materials **Plants** Net sales Net sales to external 21,488 42,880 35,737 26,329 33,384 159,820 159,820 customers Intersegment sales 6,076 6,076 (6,076)or transfers Total 42,880 41,814 26,329 33,384 21,488 165,896 (6,076)159,820 4,173 6,572 5,764 3,221 339 20,071 20,071 Segment profit

- 2. Information related to impairment loss of noncurrent assets and goodwill by reporting segment: Not applicable
- II. Third quarter of fiscal year 2022 (April 1, 2022 to December 31, 2022)
- 1. Information on net sales and profit (loss) by reporting segment

(Millions of yen) Reporting segments Quarterly Adjustconsolidated Energy and Industrial Advanced Building ments profit/loss Industrial **Autoparts** Total posted **Products Products** Materials **Plants** Net sales Net sales to external 47,168 38,723 33,535 35,626 21,261 176,315 176,315 customers Intersegment sales 7,814 7,814 (7,814)or transfers Total 47,168 46,537 33,535 35,626 21,261 184,129 (7,814)176,315 Segment profit 5,860 6,608 8,155 1,663 (582)21,705 21,705 (loss)

2. Information related to impairment loss of noncurrent assets and goodwill by reporting segment: Not applicable

#### 3. Supplementary Materials

Financial results supplementary materials

(Percentage figures represent changes from previous fiscal year) (Millions of yen)

(1) Kev	consolidated	financial	figures	(Trends)
(I) ICC	CONSONALCA	minariciai	riguics	(TICHUS)

	Q1–0	Q3 Cumula	tive	Full Year					
	FY2021	FY20	)22	FY2018	FY2019	FY2020	FY2021	FY2022	
	Result	Result Change		Result	Result	Result	Result	Forecast	Change
Net sales	159,820	176,315	10.3%	215,495	208,876	196,372	216,236	237,500	9.8%
Operating income	20,071	21,705	8.1%	22,629	20,427	19,616	26,264	29,500	12.3%
Operating margin (%)	12.6%	12.3%		10.5%	9.8%	10.0%	12.1%	12.4%	
Ordinary income	22,080	24,918	12.9%	23,171	21,633	21,279	30,572	31,500	3.0%
Ordinary income margin (%)	13.8%	14.1%		10.8%	10.4%	10.8%	14.1%	13.3%	
Profit attributable to owners of the parent	15,978	17,397	8.9%	15,861	14,674	10,715	22,034	22,200	0.7%
Net income margin (%)	10.0%	9.9%		7.4%	7.0%	5.5%	10.2%	9.3%	
Basic earnings per share (yen)	240.88	262.28	8.9%	238.70	221.21	161.53	332.18	334.68	0.8%
Total assets	235,496	257,368	9.3%	206,426	208,076	219,602	246,924	_	_
Net assets	150,322	168,992	12.4%	117,774	127,233	136,450	155,522	_	_
Shareholders' equity	149,156	167,622	12.4%	116,786	126,297	135,429	154,286	_	_
Equity ratio (%)	63.3%	65.1%		56.6%	60.7%	61.7%	62.5%	_	
Interest-bearing debt	25,431	25,674	1.0%	26,065	26,077	25,861	25,652	_	_
Interest-bearing debt ratio (%)	10.8%	10.0%		12.6%	12.5%	11.8%	10.4%	_	
Capital expenditures	8,182	6,358	(22.3)%	12,816	8,978	7,703	11,355	10,700	(5.8)%
Depreciation & amortization	4,833	5,396	11.6%	5,760	6,274	6,536	6,616	7,100	7.3%
R&D expenses	4,105	4,222	2.8%	5,976	6,132	6,168	6,110	6,000	(1.8)%

The Accounting Standard for Revenue Recognition (Accounting Standards Board of Japan Statement No. 29; March 31, 2020), etc. has been applied from the beginning of FY2021, and major management indicators, etc. for FY2021 reflect the application of these accounting standards.

(2) Quarterly consolidated operating results (Trends)

(Millions of yen)
-------------------

	FY2021				FY2022				
	Q1	Q2	Q3 Q4		Q1	Q2	Q3	Change	
Net sales	52,272	51,253	56,294	56,416	54,617	58,889	62,808	11.6%	
Operating income	6,600	6,071	7,399	6,193	6,589	6,364	8,751	18.3%	
Operating margin (%)	12.6%	11.8%	13.1%	11.0%	12.1%	10.8%	13.9%		
Ordinary income	7,208	6,686	8,184	8,492	8,263	8,088	8,566	4.7%	
Ordinary income margin (%)	13.8%	13.0%	14.5%	15.1%	15.1%	13.7%	13.6%		
Profit attributable to owners of the parent	5,416	4,832	5,728	6,056	5,617	5,691	6,088	6.3%	
Net income margin (%)	10.4%	9.4%	10.2%	10.7%	10.3%	9.7%	9.7%		

All forecasts and plans that are not historical facts in this document are future business results-related forecasts. These are based on information and data currently available to the Company, and various uncertain factors could cause actual results to differ.