FY2022 FINANCIAL RESULTS ENDED MARCH 31, 2023



Naoki Okamura President and CEO Astellas Pharma Inc. April 27, 2023

CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING INFORMATION

In this material, statements made with respect to current plans, estimates, strategies and beliefs and other statements that are not historical facts are forward-looking statements about the future performance of Astellas Pharma. These statements are based on management's current assumptions and beliefs in light of the information currently available to it and involve known and unknown risks and uncertainties. A number of factors could cause actual results to differ materially from those discussed in the forward-looking statements. Such factors include, but are not limited to: (i) changes in general economic conditions and in laws and regulations, relating to pharmaceutical markets, (ii) currency exchange rate fluctuations, (iii) delays in new product launches, (iv) the inability of Astellas to market existing and new products effectively, (v) the inability of Astellas to continue to effectively research and develop products accepted by customers in highly competitive markets, and (vi) infringements of Astellas' intellectual property rights by third parties.

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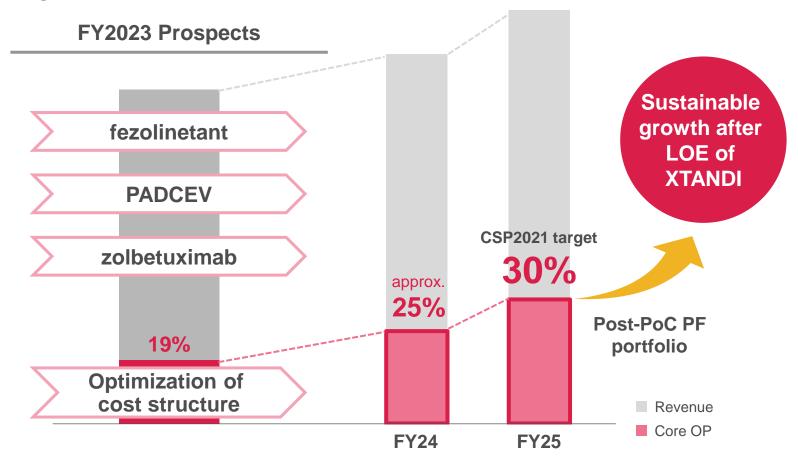


TOWARD ACHIEVEMENT OF CSP2021

- Continue commitment to CSP2021
- FY2023 is the turning point to ensure growth from FY2024 onwards

FY2022 Review

- Core results in line with expectations, but slightly behind full-year forecast
- fezolinetant NDA, PADCEV sBLA, successful zolbetuximab Phase 3 studies
- Established new PF "Targeted Protein Degradation"
- No PoC obtained in FA projects





AGENDA

FY2022 Consolidated Financial Results

II Initiatives for Sustainable Growth

FY2023 Forecasts and Key Expected Events

FY2022 FINANCIAL RESULTS: OVERVIEW

Revenue increased 17% YoY and was in line with expectations, but slightly behind full-year forecast XTANDI, PADCEV and XOSPATA expanded as expected with full-year forecasts

Cost items

- Cost of sales ratio was as expected
- SG&A expenses were on track and decreased YoY when excluding FX impact
- R&D expenses were on track

Operating profit

Core OP increased 17% YoY and was in line with expectations, but slightly behind full-year forecast



FY2022 FINANCIAL RESULTS

(billion yen)	FY2021	FY2022	Change	Change (%)	FY2022 FCST ¹	Achievement	FX impact (YoY)
Revenue	1,296.2	1,518.6	+222.5	+17.2%	1,529.0	99.3%	+164.4 bil. yen
Cost of sales	253.0	288.4	+35.3	+14.0%			+13.3 bil. yen (Incl. the impact of elimination of unrealized profit
% of revenue	19.5%	19.0%	-0.5 ppt				remaining in Q4/FY2021: +7.8 bil.yen)
SG&A expenses	548.8	630.3	+81.4	+14.8%	642.0	98.2%	+80.3 bil. yen
US XTANDI co-pro fee	139.3	175.5	+36.2	+26.0%	186.0	94.3%	
SG&A excl. the above	409.5	454.8	+45.3	+11.1%	456.0	99.7%	+50.4 bil. yen
R&D expenses	246.0	276.1	+30.1	+12.2%	278.0	99.3%	+27.5 bil. yen
Amortisation of intangible assets	28.3	38.4	+10.2	+35.9%			
Gain on divestiture of intangible assets	24.2	0.2	-24.0	-99.1%			
Core operating profit	244.7	286.9	+42.2	+17.2%	290.0	98.9%	+40.1 bil. yen
<full basis=""></full>							Ref. Other expenses
Other income	15.3	3.6	-11.6	-76.1%			 (booked in Q4/FY2022) Fair value increase of contingent
Other expenses	104.3	157.5	+53.2	+51.0%			consideration(zolbetuximab) 2:38.6
Operating profit	155.7	133.0	-22.7	-14.6%	137.0	97.1%	bil. yenImpairment losses on intangible
Profit before tax	156.9	132.4	-24.5	-15.6%	135.0	98.0%	assets:60.3 bil. yen(EVRENZO:47.1
Profit	124.1	98.7	-25.4	-20.4%	105.0	94.0%	bil. yen, FX-322:8.6 bil. yen, Adaptimmune:4.6 bil. yen)

^{1.} FY22 FCST were announced in Oct 2022, provided that full basis is the revised forecast announced on April 11, 2023.



^{2.} Booked in Q4/FY2022 due to internal decision-making to submit for approval of zolbetuximab

FY2022 FINANCIAL RESULTS: MAIN PRODUCTS

XTANDI, PADCEV, XOSPATA showed solid growth in line with full-year forecast

(billion yen)	FY2022 Act	YoY	FY2022 FCST*	Achievement against FCST	
Xtandi (enzalutamide)	661.1	+126.8 (+24%) Excl. FX impact (+45.4 (+9%))	670.0	99%	 ✓ Global sales showed growth in line with FCST ✓ US: Total demand growth offset by affordability challenges including fluctuating PAP rates and generic competitor share Despite the challenging environment, XTANDI continues to be the leading branded NHT across all indications ✓ Europe: Strong demand increase, achieved the upwardly revised FCST
PADCEV enfortumab vedotin Injection for IV infusion 20 mg & 30 mg vials	44.4	+22.7 (+104%) [+17.2 (+79%)]	45.4	98%	 ✓ Global sales expanded significantly, driven by Europe and Japan ✓ US: Despite steady growth in actual demand, revenue from clinical orders was below expectations, resulting in underachieving the FCST ✓ Europe: Launched countries increased to 21 and obtained reimbursement in 7 countries
XOSPATA° gilteritinib tablets	46.6	+12.5 (+37%) [+6.6 (+19%)]	45.8	102%	 ✓ Global sales achieved FCST ✓ Sales expanded in all regions, performance in line with expectations ✓ High market share in US, Europe and Japan
Evrenzo (**) roxadustat	3.2	+0.6 (+23%)	5.0	64%	 ✓ Progress was significantly behind FCST ✓ Japan: Market share was lower than expected due to competitive pressure ✓ Europe: Launched with reimbursement in Italy in Q4

^{*} Announced in Oct 2022



FY2022 FINANCIAL RESULTS: COST ITEMS

Cost of sales ratio was as expected SG&A expenses were on track and decreased YoY when excluding FX impact R&D expenses were on track

Core basis: YoY comparison, ratio to revenue, and achievement against FCST, for major cost items

Cost Items	YoY change	Ratio to Revenue	Achievement against FCST	
Cost of sales	+14.0%	19.0% (-0.5ppt YoY)	-	✓ Cost of sales ratio was as expected
SG&A expenses excl. US XTANDI co-pro fee	+11.1% (-1.3% excl. FX impact)	29.9% (-1.6ppt YoY)	99.7%	 ✓ Optimization of commercial-related personnel globally (YoY approx8.0 bil. yen) ✓ Reduction of mature products-related costs (approx8.0 bil. yen) ✓ Investment for new product launch readiness (approx. +12.0 bil. yen) ✓ Cost reduction progressed as expected, actively making necessary investments ✓ As a result, SG&A expenses were on track
R&D expenses	+12.2% (+1.1% excl. FX impact)	18.2% (-0.8ppt YoY)	99.3%	 ✓ Booked one-time expense for using PRV in Q1 for the application of fezolinetant (13.7 bil. yen) ✓ In line with full-year forecast, including the expense above



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XTANDI & STRATEGIC PRODUCTS: KEY EVENTS IN FY2022

	Q1 (Apr-Jun)	Q2 (Jul-Sep)	Q3 (Oct-Dec)	Q4 (Jan-Mar)	
enzalutamide/ XTANDI				☆ Ch	MBARK TLR ina ARCHES TLR
enfortumab vedotin/ PADCEV	*	Aug EV-202 Initial TLR	77	A	Approval (US) Apr ng (China)
zolbetuximab	Jun	Jul		TTTLR LOW TLR	
fezolinetant		★ Filing (US Aug	Dec Filing (Europe)		© PDUFA target May
AT132		Sep		Ma	Clinical hold response submitted to FDA

<Other updates>

As of Apr 2023

- zolbetuximab: SPOTLIGHT study results published in The Lancet in Apr 2023
- fezolinetant: SKYLIGHT 1 study results published in The Lancet in Mar 2023 TLR obtained in STARLIGHT (Japan Phase 2b) study in Mar 2023
- gilteritinib/XOSPATA: TLR obtained in MORPHO study (Post-HSCT maintenance) in Mar 2023

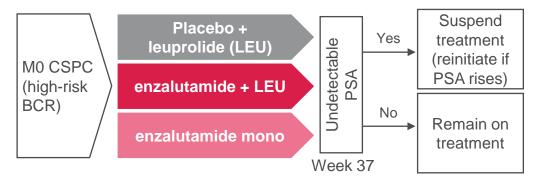


ENZALUTAMIDE/XTANDI: LATEST STATUS

- Aiming for regulatory submission in US as well as Europe, based on the positive topline results from EMBARK study
- Revised potential peak sales upward to 700 billion yen

EMBARK study

Study design



Topline results

- Met primary endpoint of MFS (enzalutamide + LEU vs. placebo + LEU)
- Positive trend in key secondary endpoint of OS (not yet mature)
- Met other key secondary endpoints
 - MFS (enzalutamide mono vs. placebo + LEU)
 - Time to PSA progression
 - Time to first use of new antineoplastic therapy

Future plan

- EMBARK data presentation: AUA 2023 on Apr 29
- Regulatory submission: targeting mid-2023 in US and 2H FY2023 in Europe

Update of sales forecast

- Updated sales forecast by incorporating sales trend so far,
 M0 CSPC submission plan in Europe and FX rate trend
- Potential peak sales: over 700 billion yen*
 - Sales contribution from M0 CSPC: 40-50 billion yen





Modality —
 Small molecule

Antibody Gene Cell Other

PROGRESS IN FOCUS AREA APPROACH (1/2): CURRENT STATUS OF PROJECTS IN CLINICAL TRIAL

(Red: Updates since the last financial results announcement)

Primary Focus	Biology/Modality/Technology ¹	Project	Current status	No. of projects aiming PoC by end FY25 ²
		AT132	ASPIRO study put on clinical hold by FDA in Sep 2021	
Genetic Regulation	Gene replacement (AAV)	AT845	Activities to restart FORTIS study commenced in Feb 2023 Preliminary data from FORTIS study presented at WORLD Symposium in Feb 2023	2
	Gene regulation (AAV)	AT132 ASPIRO study put on clinical hold by FDA in Sep 2021 AT845 ACTIVITIES to restart FORTIS study commenced in Feb 2023 Preliminary data from FORTIS study presented at WORLD Symposium in Feb 202 Repolation (AAV) Repoint ASP1570 Phase 1 study ongoing ASP7517 Terminated ASP0739 Terminated ASP0739 Terminated ASP0739 Terminated ASP2138 Phase 1 study ongoing ASP2138 Phase 1 study ongoing Cific immune cell engager ASP2074 FSFT in Phase 1 study in Mar 2023 ASP1002 FSFT in Phase 1 study in Mar 2023 Preliminary data from FORTIS study presented at WORLD Symposium in Feb 202 ASP0739 Terminated FSFT in Phase 1 study ongoing FSFT in Phase 1 study in Mar 2023 FSFT in Phase 1 study in Mar 2023 FSFT in Phase 1 study in Mar 2023 Preliminary data from FORTIS study presented at WORLD Symposium in Feb 202 FSFT in Phase 1 study ongoing FSFT in Phase 1 study in Mar 2023 FSFT in Phase 1 study in Mar 2023 FSFT in Phase 1 study in Mar 2023 Preliminary data from FORTIS study in Mar 2023 FSFT in Phase 1 study ongoing FSFT in Phase 1 study in Mar 2023 FSFT in Phase 1 study in Mar 2023 Preliminary data from FORTIS study in Mar 2023 FSFT in Phase 1 study in Mar 2023 FSFT in Phase 1 study in Mar 2023 FSFT in Phase 1 study in Mar 2023 PReliminary data from FORTIS study in Mar 2023 FSFT in Phase 1 study in Mar 2023 Phase 2/3 study in PMM ongoing Phase 2/3 study in DMD terminated due to operational reasons		
	Checkpoint	ASP1570	Phase 1 study ongoing	
	Autificial adjustant vector cell (cA)(C)	ASP7517	Terminated	
	Artificial adjuvant vector cell (aAVC)	ASP0739	Terminated	
	Oncolytic virus (intratumoral)	ASP9801	Terminated	
Immuno-	Oncolytic virus (systemic)			7
Oncology	Bispecific immune cell engager	ASP2138	Phase 1 study ongoing	
		ASP2074	FSFT in Phase 1 study in Mar 2023	
		ASP1002	FSFT in Phase 1 study in Mar 2023	
	Cancer cell therapy (UDC)			
	Cell replacement	ASP7317	Screening and enrollment in Phase 1b study restarted in Aug 2022	
Blindness & Regeneration	Cell replacement (UDC)			3
Regeneration	Gene regulation (AAV)			
	Gene regulation & mitochondrial biogenesis	ASP0367	Phase 2/3 study in PMM ongoing Phase 1b study in DMD terminated due to operational reasons	
Mitochondria	Mitochondrial stress	ASP8731	Terminated	3
	Mitochondrial transfer			
Targeted Protein Degradation	Protein degradation	ASP3082	Phase 1 study ongoing. Fast Track Designation granted by FDA in Feb 2023 (pancreatic adenocarcinoma)	1
Primary Focus	Immune modulating/regulatory cells			
Candidate	Tissue-specific immune regulation			-

1. Not exhaustively listed.

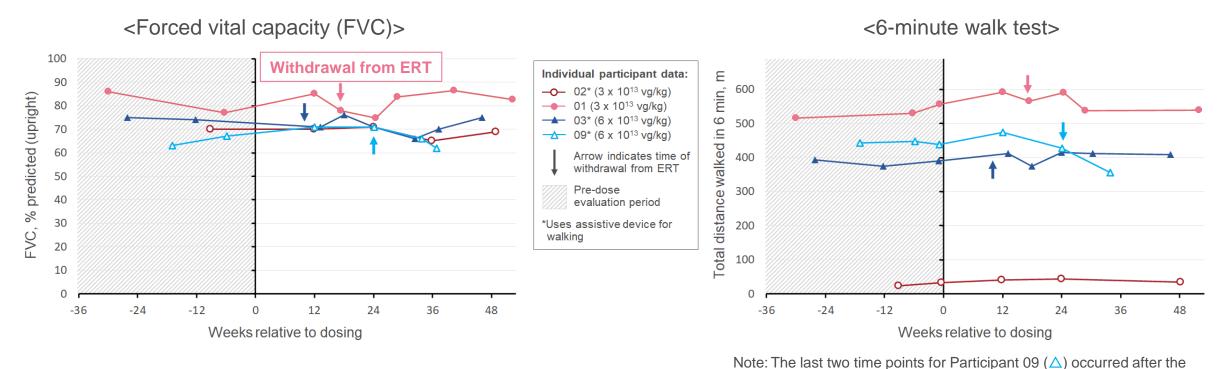
2. Estimated based on standard development timelines, assuming 100% probability of success (as of Apr 2023). Total number indicates change from Apr 2022.

AAV: Adeno-associated virus, UDC: Universal donor cell, FDA: Food and Drug Administration, PMM: Primary mitochondrial myopathies, DMD: Duchenne muscular dystrophy



PROGRESS IN FOCUS AREA APPROACH (2/2): AT845 PRELIMINARY DATA FROM FORTIS STUDY

- Three of four participants have discontinued enzyme replacement therapy (ERT)* following administration of AT845
- Their measured functional outcomes have been stable while off ERT
 *ERT: only approved treatment for Pompe disease; a chronic treatment delivered in bi-weekly infusions



• Activities to restart FORTIS study commenced in Feb 2023, with dosing anticipated to resume in Q2 FY2023



development of peripheral polyneuropathy

PROGRESS IN Rx+ PROGRAM: SUMMARY OF FY2022

Rx+

(Red: Updates since the last financial results announcement)

Key events expected in FY2022 (announced in Apr 2022)

Category	Program	Event	Progress
Digital health Other services	EG Holter	Initiation of pilot marketing	Jun 2022: Initiated sales pilot
Digital therapeutics	BlueStar	Initiation of clinical study (Japan)	Jan 2023: Partnership agreement with Roche Diabetes Care Japan, aiming for approval as a combined medical product with a blood glucose monitoring system Initiation of clinical study in Japan planned in FY2023
Drug-device combination	pudexacianinium chloride (ASP5354)	FSFT in Phase 3 study	Jan 2023: Collaboration on exclusive commercialization in US with Stryker, a medical device company with strengths in surgical visualization technology Preparation to initiate Phase 3 trials in FY2023



AGENDA



II Initiatives for Sustainable Growth

FY2023 Forecasts and Key Expected Events



FY2023 FORECAST: OVERVIEW

- Revenue to be the same level as previous fiscal year
 Sales contributions of fezolinetant and PADCEV offsetting decrease in sales of Lexiscan
 - ✓ SG&A expenses to increase YoY mainly due to investment in fezolinetant and zolbetuximab
 - ✓ Implementation of continued pursuit of operational excellence to achieve Core OP margin of 30% in FY2025
 - ✓ R&D expenses to decrease YoY due to decrease in development costs for Strategic products while continued investment to be made in Primary Focus
- As a result, Core OP to be the same level as previous fiscal year
- In anticipation of our growth from FY2024 onwards, dividend per share is forecasted at 70 yen, an increase of 10 yen



FY2023 FORECAST

(billion yen)	FY2022 actual	FY2023 forecast	Change (%)	FY2023 FCST (FX rate) USD: 130 yen EUR: 140 yen
Revenue	1,518.6	1,520.0	+0.1%	FX impact: -40.8 bil. yen
SG&A expenses US XTANDI co-pro fee SG&A excl. the above	630.3 175.5 454.8	661.0 176.0 485.0	+4.9% +0.3% +6.6%	
R&D expenses	276.1	251.0	-9.1%	
Core operating profit	286.9	290.0	+1.1%	FX impact: -8.7 bil. yen
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Operating profit	133.0	288.0	+116.5%	
Profit	98.7	227.0	+130.0%	



FY2023 FORECAST: MAIN PRODUCTS

Expect continued growth led by PADCEV, with sales contribution from fezolinetant

(billion yen)	FY2023 FCST	YoY	Main growth factors
Xtandi. (enzalutamide)	669.9	+8.8 (+1%) Excl. FX impact*	✓ US: Expect continued growth within the current indication; and potential approval of M0 CSPC additional indication by the end of FY2023
(enzalutamide)	zalutamide)	(+30.7 (+5%)	 ✓ Japan: Expect sales growth driven by M1 CSPC ✓ China: Reimbursement for M0 CRPC additional indication started in Mar 2023
PADCEV enfortumab vedotin Injection for IV infusion 20 mg & 30 mg vials	66.7	+22.3 (+50%) [+23.5 (+54%)]	 ✓ US: Expect substantial growth driven by the additional indication of 1L mUC ✓ Europe: Expect increases in countries with reimbursement ✓ Japan: Expect continued growth within the current indication
XOSPATA gilteritinib tablets	49.3	+2.7 (+6%) (+4.3 (+10%)	 ✓ US and Europe: Expect continued growth in the large markets ✓ International Markets: Expect sales to expand from the increase of launched countries and reimbursement start

• fezolinetant: Factored into FY2023 forecast (40-50 billion yen), detailed guidance will be provided after approval



FY2023 FORECAST: COST ITEMS

Allocate limited resources in a disciplined manner to drive sustainable growth from FY2024 onwards

SG&A expenses (excl. US XTANDI co-pro fee)

485.0 billion yen (+30.2 billion yen YoY) Ratio to revenue: 31.9%

R&D expenses

251.0 billion yen (-25.1 billion yen YoY) Ratio to revenue: 16.5%

Main factors for increase/decrease (YoY)

FY2024 and beyond Accelerating future growth, Optimize cost structure

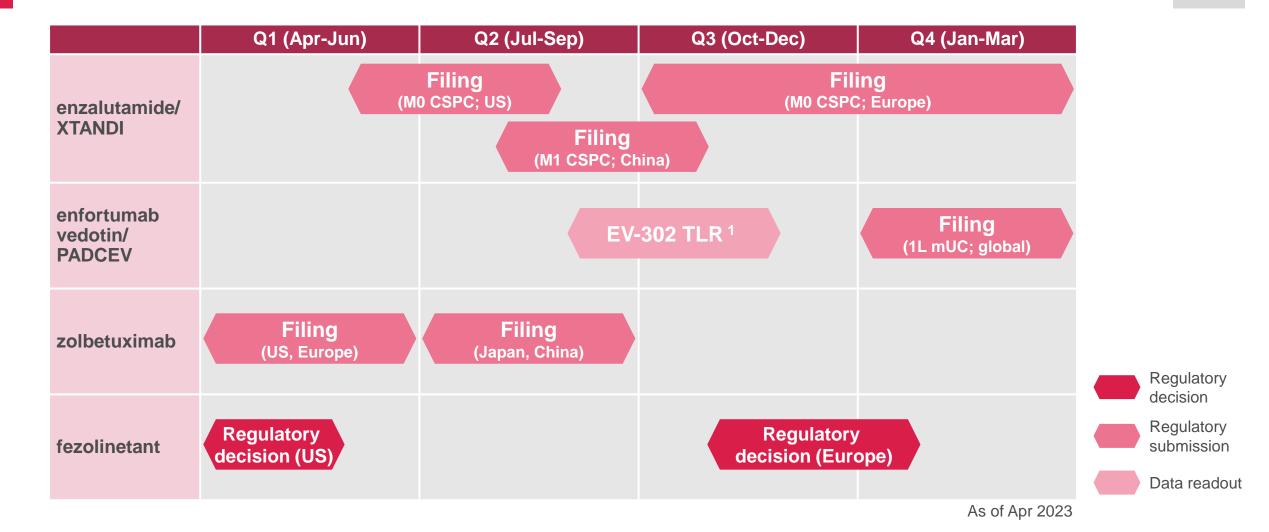
- Investments in fezolinetant and zolbetuximab (approx. +50.0 bil. yen)
- Reduction of mature products-related costs (approx. -8.0 bil. yen)

Continued pursuit of operational excellence

- Increase in Primary Focus-related costs (approx. +8.0 bil. yen)
- One-time expense for PRV in FY22 (-13.7 bil. yen)
- Decrease in development costs for Strategic products (approx. -6.0 bil. yen)



XTANDI & STRATEGIC PRODUCTS: KEY EVENTS EXPECTED IN FY2023



^{1.} The timeline of TLR is subject to shift due to its event-driven nature.

M0: Non-metastatic, CSPC: Castration-sensitive prostate cancer, M1: Metastatic, TLR: Topline results, 1L: First line, mUC: Metastatic urothelial cancer



FOCUS AREA APPROACH: KEY EVENTS EXPECTED IN FY2023

Expecting Phase 1 entry in 4 projects and several progress in Phase 1 studies toward PoC judgment

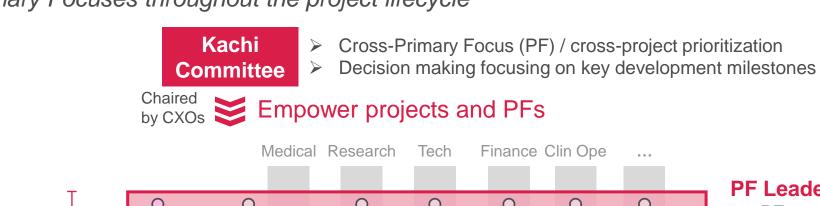
Drimony Footo	IND	Phase 1				
Primary Focus	IND	Early data readout ¹	Dosing resumption			
Genetic Regulation	1 project		AT845			
Immuno-Oncology	2 projects	ASP1570 ASP2138				
Blindness & Regeneration			ASP7317			
Targeted Protein Degradation	1 project (pan-KRAS)	ASP3082				

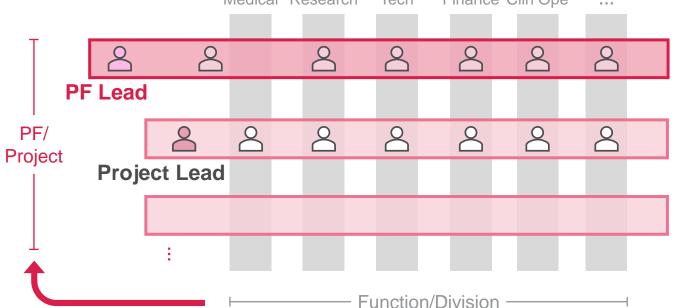


^{1.} Dose escalation/monotherapy
PoC: Proof of concept, IND: Investigational New Drug

NEW R&D OPERATING MODEL

To achieve meaningful PoC as early as possible, enable agile decision making by empowering projects and Primary Focuses throughout the project lifecycle





PF Leadership Team

- PF strategy development & execution
- Budget management in place of divisions

Project Team

- Project strategy development & execution
- Day-to-day decisions within project

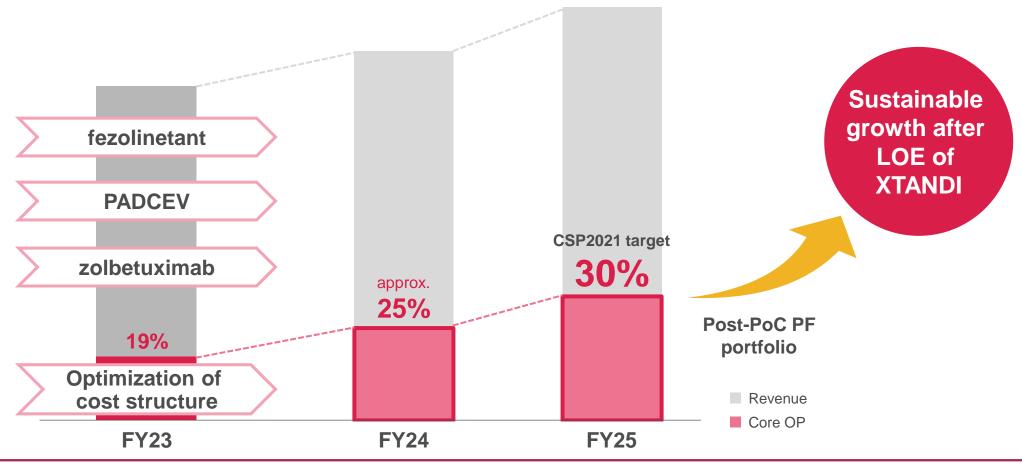


Agile decision making



TOWARD ACHIEVEMENT OF CSP2021

- Continue commitment to CSP2021
- FY2023 is the turning point to ensure growth from FY2024 onwards





fezolinetant Meeting

➤ To be held after approval (Details will be delivered later)





CHANGE EXCHANGE RATES USED FOR ELIMINATION OF UNREALIZED PROFIT ON INVENTORIES (PRO FORMA FIGURES)

Pro forma figures when calculating the cost of sales at exchange rate after the change (average rate) is as shown in red font
in the table below

	Quarterly								Year to Date		
(billion yen)	Q1/FY21	Q2/FY21	Q3/FY21	Q4/FY21	Q1/FY22	Q2/FY22	Q3/FY22	Q4/FY22	FY21	FY22	Change (%)
Revenue	326.1	325.5	340.6	303.9	381.8	380.4	402.2	354.3	1,296.2	1,518.6	+17.2%
Cost of sales % of revenue	61.0 18.7%	63.2 19.4%	66.6 19.6%	54.5 17.9%	76.1 19.9%	75.5 19.9%	74.4 18.5%	62.3 17.6%	245.2 18.9%	288.4 19.0%	+17.6% +0.0ppt
SG&A expenses US XTANDI co-pro fee SG&A excl. the above	137.1 34.5 102.6	133.4 36.6 96.8	135.9 37.6 98.3	142.4 30.6 111.8	153.4 43.1 110.3	154.6 46.5 108.0	163.0 48.6 114.4	159.3 37.3 122.0	548.8 139.3 409.5	630.3 175.5 454.8	+14.8% +26.0% +11.1%
R&D expenses	58.3	60.7	58.6	68.4	74.0	65.2	66.9	70.1	246.0	276.1	+12.2%
Amortisation of intangible assets	6.0	6.4	7.9	8.0	10.7	9.2	9.2	9.3	28.3	38.4	+35.9%
Gain on divestiture of intangible assets	-	-	24.1	0.1	0.2	0.0	0.0	0.0	24.2	0.2	-99.1%
Core operating profit	64.1	61.8	97.5	29.2	68.1	77.3	88.3	53.2	252.5	286.9	+13.6%
(Ref) Impact on Core OP*1	+1.2	-0.7	+2.8	+4.5	+12.8*2	-12.8	-	-	+7.8	-	-

^{*1:} Impact on Core OP when this change is applied



^{*2:} The impact of elimination of unrealized profit, which was disclosed as 13.3 billion yen in Q1/FY22 financial results, was 12.8 billion yen after careful examination

FY2022: REVENUE BY REGION

(billion yen)	FY2021	FY2022	Change (%)
Japan	258.8	262.3	+1.4%
United States	537.5	652.4	+21.4%
Established Markets	306.5	358.4	+16.9%
Greater China	66.3	80.0	+20.7%
International Markets	118.7	144.7	+21.9%



FY2022: SALES OF MAIN PRODUCTS

(billion yen)	FY2021	FY2022	Change	CER growth	FY2022 FCST*
XTANDI	534.3	661.1	+23.7%	+8.5%	670.0
PADCEV	21.7	44.4	+104.4%	+79.2%	45.4
XOSPATA	34.1	46.6	+36.7%	+19.3%	45.8
EVRENZO	2.6	3.2	+23.0%	+20.8%	5.0
mirabegron	172.3	188.6	+9.5%	-3.4%	195.0
Prograf	185.4	198.8	+7.2%	-1.7%	200.3



FY2022 ACTUAL: FX RATE

Average rate for the period

Currency	FY2021	FY2022	Change
USD	112 yen	135 yen	-23 yen
EUR	131 yen	141 yen	-10 yen

Change in current rate from previous fiscal year end

Currency	FY2021	FY2022
USD	-11 yen	-11 yen
EUR	-5 yen	-9 yen

<Impact of exchange rate on financial results>

• 164.4 billion yen increase in revenue, 40.1 billion yen increase in core OP



FY2023 FORECAST: FX RATE & FX SENSITIVITY

Exchange rate Average for the period	FY2022	FY2023 FCST	Change
USD	135 yen	130 yen	+5 yen
EUR	141 yen	140 yen	+1 yen

Estimated FX sensitivity of FY2023 forecasts by 1 yen appreciation

Currency	Average rate 1 yen higher than assumption			
	Revenue	Core OP		
USD	Approx6.6 bil. yen	Approx2.8 bil. yen		
EUR	Approx1.1 bil. yen	Approx1.2 bil. yen		



FY2023 FORECAST: XTANDI (REGION)

(billion yen)	FY2023 FCST	YoY	Main growth factors	
Xtandi (enzalutamide)	669.9	+8.8 (+1%) Excl. FX impact* (+30.7 (+5%)	 ✓ Expect continued growth globally in actual business excluding FX impact ✓ Expect sales growth in all regions 	
US (Unit: \$)	\$2,635M	+112 (+4%)	 ✓ Despite the challenging conditions of PAP and generic competitor, expect continued growth within the current indication with a mid-single-digit growth in demand ✓ Expect approval of future growth driver M0 CSPC additional indication by the end of FY2023 	
Established Markets (Unit: €)	€1,419M	+14 (+1%)	 ✓ Expect mid-single-digit growth in demand driven by the growth of M1 CSPC indication ✓ On the other hand, expect negative impact from increased competitive and pricing pressure 	
Japan	58.2	+3.5 (+6%)	✓ Expect sales to expand mainly driven by the growth of M1 CSPC indication, despite anticipated impact of increased competitive pressure	
Greater China	14.5	+3.4 (+31%)	✓ Reimbursement for M0 CRPC additional indication started in Mar 2023, expect sales contribution	
International Markets	55.9	+0.3 (+0%)	✓ Expect double-digit growth excluding FX impact from the increase in countries with approval and reimbursement start for the additional indication of M1 CSPC	

^{*} Aligning the exchange rate to FY2023 forecast exchange rate



FY2023 FORECAST: PADCEV (REGION)

(billion yen)	FY2023 FCST	YoY	Main growth factors	
PADCEV. enfortumab vedotin Injection for IV infusion 20 mg & 30 mg vials	66.7	+22.3 (+50%) Excl. FX impact* [+23.5 (+54%)]	 ✓ Expect strong growth, driven by the contribution of 1L mUC indication in the US ✓ Sales growth in all regions 	
US (Unit: \$)	\$341M	+126 (+59%)	 ✓ Obtained approval for 1L mUC additional indication in Apr 2023, Expect significant contribution as a growth driver 	
Established Markets (∪nit: €)	€82M	+34 (+70%)	 ✓ Anticipate obtaining reimbursement in large markets such as Germany, France, Italy and Spain 	
Japan	9.9	+1.5 (+18%)	✓ Expect continued growth within the current indication	
International Markets	0.9	+0.8 (+887%)	 Expect sales contribution from the increase of launched countries and reimbursement start 	



^{*} Aligning the exchange rate to FY2023 forecast exchange rate, 1L: First Line, mUC: Metastatic urothelial cancer Established Markets: Europe, Canada, Greater China: China, Hong Kong, Taiwan, International Markets: Russia, Latin America, Middle East, Africa, Southeast Asia, South Asia, Korea, Australia, Export sales, etc.

BALANCE SHEET & CASH FLOW HIGHLIGHTS

(billion yen)	FY2021 end	FY2022 end
Total assets	2,332.4	2,456.5
Cash and cash equivalents	316.0	376.8
Total equity attributable to owners of the parent Equity ratio (%)	1,460.3 62.6%	1,508.0 61.4%
(billion yen)	FY2021	FY2022
Cash flows from operating activities	257.4	327.8
Cash flows from investing activities	-62.4	-84.5
Free cash flows	195.0	243.3
Cash flows from financing activities	-216.3	-195.6
Increase/decrease in short-term borrowings and CP	-30.0	-15.0
Proceeds from issuance of bonds and long-term borrowings	-	50.0
Redemption of bonds and repayments of long-term borrowings	-30.0	-50.0
Acquisition of treasury shares	-50.7	-60.6
Dividends paid Balance of bonds (Incl. CP) and by	-85.2	-100.4

Balance of bonds (Incl. CP) and borrowings: 125.0 billion yen

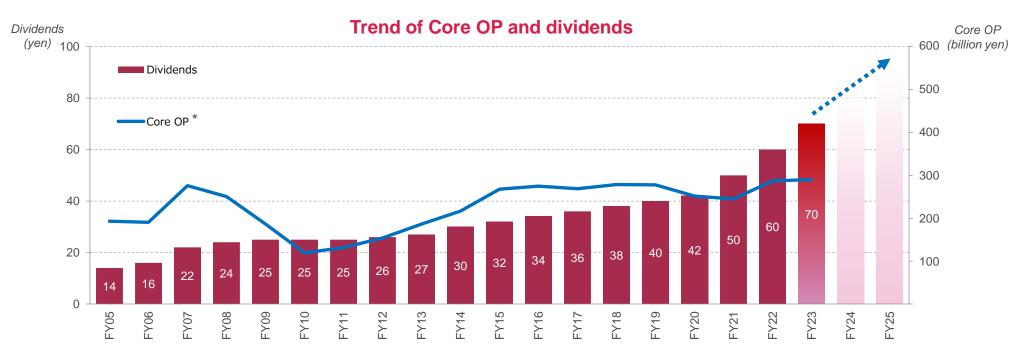


CAPITAL ALLOCATION

1 Top priority is investment for business growth

- Raise dividend level aligned with profit / cashflow plan and actual performance throughout CSP2021 period
- 3 Flexibly execute share buyback by excess cash
- Acquisition of own shares announced in Feb. 2023
- From Feb 7 to Mar 15, 2023
- 26.18 million shares
- 50.0 billion yen

Aiming for higher level of dividends increase during CSP2021 aligned with the robust profit growth forecast



For illustrative purposes only



^{*} Prior to FY2012, operating profit is in accordance with J-GAAP CSP: Corporate Strategic Plan

ROBUST PIPELINE OF ASTELLAS

Phase 1

enfortumab vedotin (NMIBC)

gilteritinib

(Newly diagnosed AML, HIC-ineligible)

ASP1570

ASP2138

ASP2074

ASP1002

ASP7317

bocidelpar/ASP0367 (Duchenne muscular dystrophy)

AT845

ASP3082

ASP0598

ASP8062

Phase 2

enfortumab vedotin

(Other solid tumors)

zolbetuximab

(Pancreatic adenocarcinoma)

fezolinetant

(VMS due to menopause: Japan)

resamirigene bilparvovec

/AT132 (XLMTM)

bocidelpar/ASP0367 (Primary mitochondrial myopathies)

isavuconazole

(Pediatric use: US)

Phase 3

enzalutamide

(M0 CSPC, M1 CSPC: China)

enfortumab vedotin

(mUC previously untreated, MIBC)

gilteritinib

(Earlier-stage AML, pediatric use)

zolbetuximab

(Gastric and GEJ adenocarcinoma)

fezolinetant

(VMS due to menopause: China)

mirabegron

(Pediatric use: Europe)

Submitted/Filed

enfortumab vedotin

(mUC pretreated: China)

fezolinetant

(VMS due to menopause: US, Europe)

peficitinib

(Rheumatoid arthritis: China)

XTANDI and Strategic products

Projects with Focus Area approach

Others

Please refer to R&D pipeline list for details including target disease.



PROGRESS IN OVERALL PIPELINE

Phase 1 Entry to Approval since the Last Financial Results Announcement

Phase 1 Entry	Phase 2 Entry	Phase 3 Entry	Filing	Approval
			enfortumab vedotin Locally advanced or metastatic urothelial cancer who received prior treatment with a PD-1/L1 inhibitor and platinum-based chemotherapy: China	enfortumab vedotin Locally advanced or metastatic urothelial cancer who are not eligible for cisplatin- containing chemotherapy: US

Discontinuation

ASP9801: Cancer (Phase 1)

ASP7517: Acute myeloid leukemia and myelodysplastic syndrome (Phase 2), solid tumor (Phase 1)

ASP0739: Cancer (Phase 1)

ASP8731: Sickle cell disease (Phase 1)

FX-322: Sensorineural hearing loss (Phase 2)

Note: Phase 1 entry is defined as confirmation of IND open.

Phase transition is defined by approval of company decision body for entering to next clinical phase.

Filing is defined as submission of application to health authorities.

Discontinuation is defined by the decision of company decision body.



XTANDI & STRATEGIC PRODUCTS: STATUS UPDATE

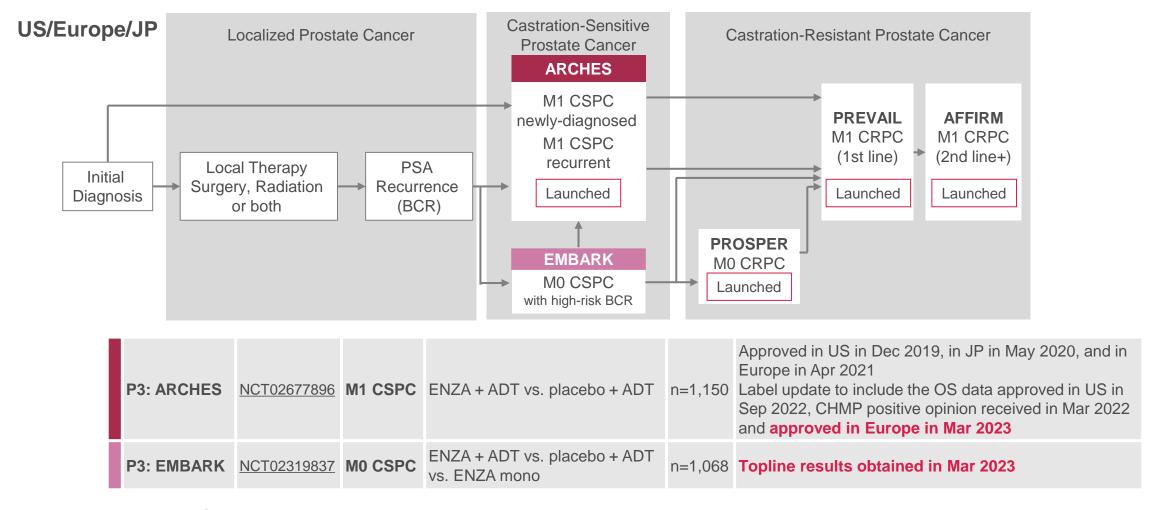
(Red: Updates since the last financial results announcement)

Project / Product	Indication	Current status
enzalutamide / XTANDI	M1 CSPC	 Europe: Label update to include the OS data approved in Mar 2023 China: Obtained topline results from Phase 3 China ARCHES study in Mar 2023
	M0 CSPC	Obtained topline results from Phase 3 EMBARK study in Mar 2023. Results to be presented at AUA in Apr 2023.
enfortumab vedotin / PADCEV	Metastatic urothelial cancer	 Previously untreated (first line): Phase 3 study ongoing (enrollment completed). sBLA approved (accelerated approval) in US in Apr 2023 (cisplatin-ineligible) Pretreated: BLA accepted in China in Mar 2023
	Muscle-invasive bladder cancer	Phase 3 studies ongoing
	Non-muscle-invasive bladder cancer	Phase 1 study ongoing
	Other solid tumors	Phase 2 study ongoing (enrollment completed)
gilteritinib /	Relapsed and refractory AML	China: Phase 3 study stopped due to efficacy
XOSPATA	AML, post-HSCT maintenance	Obtained topline results from Phase 3 MORPHO study in Mar 2023
	AML, newly diagnosed (HIC-eligible)	Phase 3 study ongoing
	AML, newly diagnosed (HIC-ineligible)	Phase 1 study ongoing
	AML, post-chemotherapy	Obtained topline results from Phase 2 GOSSAMER study
zolbetuximab	Gastric & GEJ adenocarcinoma	 Obtained topline results from Phase 3 SPOTLIGHT and GLOW studies in Nov 2022 and Dec 2022, respectively. Results from GLOW study presented at ASCO Plenary Series in Mar 2023. Results from SPOTLIGHT study published in The Lancet in Apr 2023
	Pancreatic adenocarcinoma	Phase 2 study ongoing
fezolinetant	VMS due to menopause	 US & Europe: NDA accepted in US in Aug 2022. MAA accepted in Europe in Sep 2022. Phase 3b DAYLIGHT study ongoing (enrollment completed). Results from Phase 3 SKYLIGHT 1 study published in The Lancet in Mar 2023 Asia: LSLV in Phase 3 MOONLIGHT 1 study in Apr 2022. Obtained topline results from Phase 3 MOONLIGHT 3 study in Sep 2022 Japan: Obtained topline results from Phase 2b STARLIGHT study in Mar 2023
AT132 (resamirigene bilparvovec)	X-linked myotubular myopathy	ASPIRO study put on clinical hold by FDA due to a serious adverse event



ENZALUTAMIDE (1/2): ANDROGEN RECEPTOR INHIBITOR

(Red: Updates since the last financial results announcement)



• M1 CSPC: Topline results obtained in Mar 2023 in Phase 3 China ARCHES study (NCT04076059)





ENZALUTAMIDE (2/2): PHASE 3 STUDY DATA BY DISEASE STAGE

(Red: Updates since the last financial results announcement)

Continued potential in earlier lines with consistent survival benefit and longer duration of treatment

•	Early stage)		Late stage					
Disease stage	Castra	ation-sensitive (CSPC)	Castra	Castration-resistant (CRPC)				
	МО	N	11	МО	M1 (pre-chemo)	M1 (post-chemo)			
Phase 3 study	EMBARK	ARCHES	ENZAMET	PROSPER	PREVAIL	AFFIRM			
Control	Placebo	Placebo	Conventional NSAA	Placebo	Placebo	Placebo			
Primary endpoint	✓ MFS	✓ rPFS HR 0.39	✓ OS HR 0.67	✓ MFS HR 0.29	✓ rPFS HR 0.17 ✓ OS HR 0.71*	✓ OS HR 0.63			
os	(Ongoing)	√ HR 0.66	√ HR 0.67	√ HR 0.73	√ HR 0.77	√ HR 0.63			
DoT	(Ongoing)	√ 40.2 months	√ 29.5 months	√ 33.9 months	√ 17.5 months	√ 8.3 months			

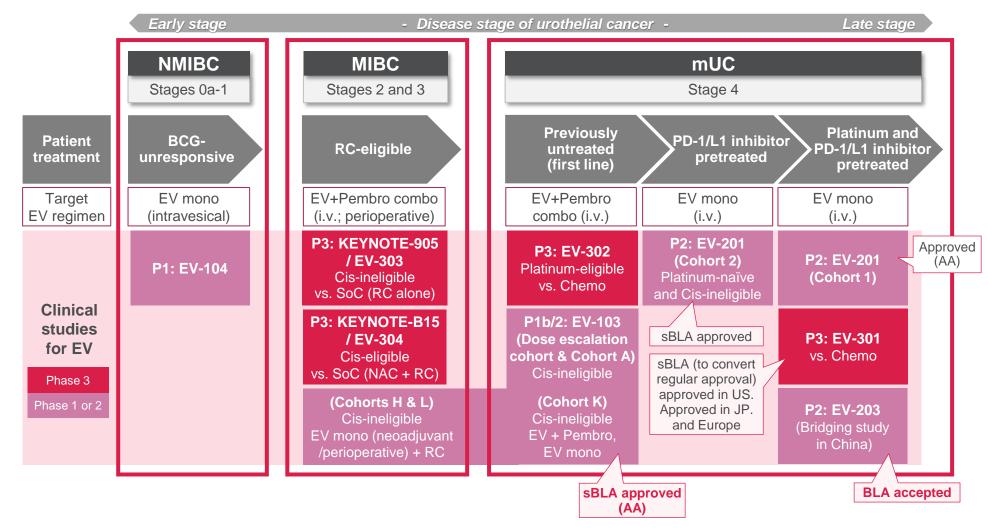
^{√:} Data obtained, *: Prespecified interim analysis





ENFORTUMAB VEDOTIN (EV) (1/4): NECTIN-4 TARGETED ADC OVERALL UC PROGRAM

(Red: Updates since the last financial results announcement)







ENFORTUMAB VEDOTIN (EV) (2/4): CLINICAL STUDIES

(Red: Updates since the last financial results announcement)

For urothelial cancer

P3: EV-301	NCT03474107	mUC, Platinum and PD-1/L1 inhibitor pretreated; EV mono vs. Chemo	n=608	sBLA (to convert regular approval) approved in US in Jul 2021. Approved in JP in Sep 2021, in Europe in Apr 2022	
P3: EV-302	NCT04223856	mUC, Previously untreated, Platinum-eligible; EV + Pembro vs. Chemo	n=990	Enrollment completed	
P3: EV-303 /KEYNOTE-905	NCT03924895	MIBC, Cis-ineligible; Pembro +/- EV (perioperative) + RC vs. RC alone	n=857	FSFT in Pembro + EV arm: Dec 2020	
P3: EV-304 /KEYNOTE-B15	NCT04700124	MIBC, Cis-eligible; EV + Pembro (perioperative) + RC vs. Chemo (neoadjuvant) + RC	n=784	FSFT: May 2021	
P2: EV-201	mUC, PD-1/L1 inhibitor pretreated; EV mono Cohort 1: Platinum pretreated Cohort 2: Platinum naïve and Cis-ineligible		n=219	Cohort 1: Approved (under the Accelerated Approval program) Cohort 2: sBLA approved in US in Jul 2021	
P1b/2: EV-103	NCT03288545	Cohorts A - G and K (mUC): A-G: Combo with Pembro and other chemo K: EV mono, EV + Pembro Cohorts H, J and L (MIBC, Cis-ineligible, + RC): H: EV mono (neoadjuvant) J (optional): EV + Pembro (neoadjuvant) L: EV mono (perioperative)	n=348	Dose Escalation/Cohort A and Cohort K: sBLA approved (accelerated approval) in US in Apr 2023 Enrollment completed	
P2: EV-203	P2: EV-203 NCT04995419 <bridging china="" in="" study=""> mUC, Platinum and PD-1/L1 inhibitor pretreated; EV mono</bridging>		n=40	BLA accepted in China in Mar 2023	
P1: EV-104	NCT05014139	NMIBC, High-risk BCG-unresponsive; Intravesical EV mono	n=58	FSFT: Jan 2022	

For other solid tumors

P2: EV-202		HR+/HER2- breast cancer, Triple-negative breast cancer, Squamous NSCLC, Non-squamous NSCLC, Head and neck cancer, Gastric adenocarcinoma or esophageal adenocarcinoma or GEJ adenocarcinoma, Esophageal squamous cell carcinoma; EV mono	n=280	Enrollment completed Initial topline results obtained in Jun 2022
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ENFORTUMAB VEDOTIN (EV) (3/4): STUDY DATA BY DISEASE STAGE OF UC

	Early stage								Late stage	
Disease	MI	ВС	mUC							
Disease stage	Surgery	eligible	F	Previously untr	eated (first line	e)	PD-1	/L1 inhibitor p	retreated	
	Cis- eligible	Cis- ineligible	Platinum eligible		Cis-ineligible		Platinum naïve & Cis-ineligible	Platinu	m pretreated	
Study phase	Phase 3	Phase 3	Phase 3	Phas	e 1b/2	Phase 1b/2	Phase 2	Phase 2	Phase 3	
Study No.	KN-B15 / EV-304	KN-905 / EV-303	EV-302	Cohort K C				EV-201 Cohort 2	EV-201 Cohort 1	EV-301
No. of subjects	784 (2 arms)	857 (3 arms)	990 (2 arms)	76	73	45	89	125	608 (2 arms)	
EV regimen	Combo w/ Pembro (perioperative)	Combo w/ Pembro (perioperative)	Combo w/ Pembro	Combo w/ Pembro	Mono	Combo w/ Pembro	Mono	Mono	Mono	
Control	Chemo (neoadjuvant)	SoC	Chemo	n/a	n/a	n/a	n/a	n/a	Chemo	
Primary endpoint	pCR & EFS	pCR & EFS	PFS & OS	✓ ORR 64% (CR 11%)	✓ ORR 45% (CR 4%)	✓ ORR 73% ** (CR 16% **)	✓ ORR 51% ** (CR 22% **)	✓ ORR 44% (CR 12%)	✓ OS HR 0.70 *	
OS	(Ongoing)	(Ongoing)	(Ongoing)	(Ongoing)	(Ongoing)	√ (26.1 mos **)	√ (14.7 mos)	√ (12.4 mos **)	✓ HR 0.70 * (12.9 mos vs.9.0 mos)	
PFS	(Ongoing)	(Ongoing)	(Ongoing)	(Ongoing)	(Ongoing)	√ (12.3 mos **)	√ (5.8 mos)	√ (5.8 mos)	✓ HR 0.62 * (5.6 mos vs.3.7 mos)	
ORR	(Ongoing)	(Ongoing)	(Ongoing)	✓ 64% (CR 11%)	✓ 45% (CR 4%)	√ 73% ** (CR 16% **)	✓ 52% (CR 20%)	✓ 44% (CR 12%)	✓ 41% vs.18% * (CR 4.9% vs.2.7%)	
DoR	(Ongoing)	(Ongoing)	(Ongoing)	(Ongoing)	√ 13.2 mos	✓ 25.6 mos **	✓ 13.8 mos **	√ 7.6 mos	√ 7.4 mos vs. 8.1 mos *	

^{√:} Data obtained, *: Prespecified interim analysis, **: Updated data

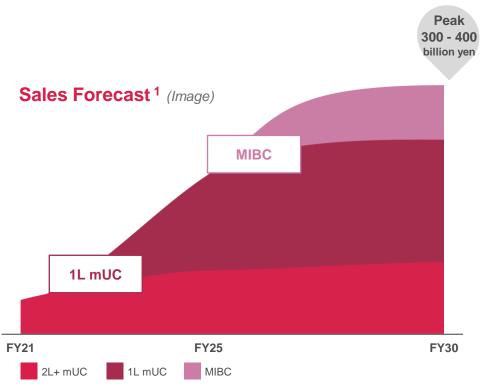




ENFORTUMAB VEDOTIN (EV) (4/4): FUTURE OUTLOOK

(Red: Updates since the last financial results announcement)

- The most significant growth driver is 1L mUC indication, which is expected to account for more than half of total sales
 in the future
- Success in NMIBC and other solid tumors will provide further growth potential



<Already approved / pivotal phase>

Patie	ent segment	Pivotal study (PADCEV regimen)	Target filing timing	Number of eligible patients ²
MIBC	Cis-ineligible	EV-303 (combo w/ Pembro)	FY2025 or later	10,000
IVIIDC	Cis-eligible	EV-304 FY2025 or (combo w/ Pembro) later		37,000
	1L mUC	EV-302 EV-103 Cohorts [Phase 1b/2 for AA in US] (combo w/ Pembro)	FY2024 Approved [AA in US]	76,000 (incl. US, Cis-ineligible: 8,000-9,000)
2L+ mUC	PD-1/L1 inhibitor pretreated & Cis-ineligible	EV-201 Cohort 2 [Phase 2] (monotherapy)	Approved	1,600 (US, Cis-ineligible)
	Platinum & PD-1/L1 inhibitor pretreated	EV-301 EV-201 Cohort 1 [Phase 2 for AA in US] (monotherapy)	Approved	38,000

<Early clinical phase>

Patient segment	Study (PADCEV regimen)		
NMIBC High-risk BCG- unresponsive	EV-104 [Phase 1] (monotherapy, intravesical)		
Other solid tumors	EV-202 [Phase 2]* (monotherapy)		

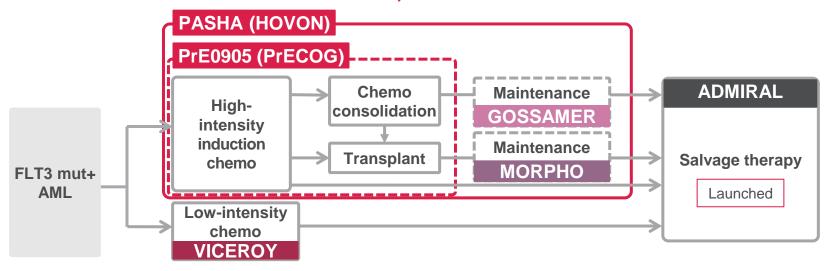
* HR+/HER2- breast cancer,
Triple-negative breast cancer,
Squamous NSCLC,
Non-squamous NSCLC,
Head and neck cancer,
Gastric adenocarcinoma or
esophageal adenocarcinoma or
GEJ adenocarcinoma,
Esophageal squamous cell carcinoma





GILTERITINIB: FLT3 INHIBITOR

(Red: Updates since the last financial results announcement)



Relapsed or refractory	P3: ADMIRAL	NCT02421939	Monotherapy vs. salvage chemo (2:1)	n=371	Launched in US, JP, and Europe
Newly diagnosed	P3: PASHA (HOVON)	NCT04027309	Combo with high intensity	n=768	FSFT: Dec 2019 (Sponsor: HOVON)
(HIC-eligible)	P2: PrE0905 (PrECOG)	NCT03836209	chemo gilteritinib vs. midostaurin (1:1)	n=179	FSFT: Dec 2019 (Sponsor: PrECOG, LLC.)
Post-HSCT maintenance	P3: MORPHO	NCT02997202	Monotherapy vs. placebo (1:1)	n=356	Topline results obtained in Mar 2023 Collaborating with BMT-CTN
Post-chemo maintenance	P2: GOSSAMER	NCT02927262	Monotherapy vs. placebo (2:1)	n=98	Topline results obtained in Aug 2021
Newly diagnosed (HIC-ineligible)	P1: VICEROY	NCT05520567	Combo with venetoclax and azacitidine	n=70	FSFT in Jan 2023

China

 R/R AML: Conditional approval obtained in Jan 2021, based on ADMIRAL study data (full approval contingent on COMMODORE study data) and launched in Apr 2021. Phase 3 COMMODORE study (including China and other countries) stopped due to efficacy based on the planned interim analysis



ZOLBETUXIMAB: ANTI-CLAUDIN 18.2 MONOCLONAL ANTIBODY

Target: Claudin 18.2

- Claudin is a major structural component of tight junctions and seals intercellular space in epithelial sheets
- Broadly expressed in various cancer types
 - ✓ Prevalence of patients with high expression of Claudin 18.2 is substantial: 38%
 - √ ~60% of primary pancreatic adenocarcinomas; ~20% of these meet the eligibility criteria for the ongoing Phase 2 study

Gastric and GEJ adenocarcinoma

- Target patient population: HER2-, Claudin 18.2+ locally advanced and metastatic gastric and GEJ adenocarcinoma
- Metastatic gastric cancer is an area of significant unmet need, especially in advanced stages with ~6% five-year survival rate at Stage IV and treatment options are limited

	P3: SPOTLIGHT	NCT03504397	First line, Combo with mFOLFOX6, DB, vs. placebo	n=566	Topline results obtained in Nov 2022
	P3: GLOW	NCT03653507	First line, Combo with CAPOX, DB, vs. placebo	n=507	Topline results obtained in Dec 2022
Gastric and GEJ adenocarcinoma	P2: ILUSTRO	NCT03505320	Cohort 1: Third or later line, zolbetuximab monotherapy Cohort 2: First line, Combo with mFOLFOX6 Cohort 3: Third or later line, Combo with pembrolizumab Cohort 4: First line, Combo with mFOLFOX6 and nivolumab	n=116	FSFT: Sep 2018
Pancreatic adenocarcinoma	P2	NCT03816163	First line, Combo with nab-paclitaxel and gemcitabine, open	n=369	FSFT: May 2019



FEZOLINETANT: NK3 RECEPTOR ANTAGONIST

(Red: Updates since the last financial results announcement)

VMS has a significant negative impact on QoL

- Physical symptoms include hot flashes and night sweats, which can impact sleep.
- Physical symptoms may lead to emotional impact including embarrassment, irritability, anxiety, and sadness
- Symptoms have a negative impact on multiple aspects of everyday life ¹

Women's Health Initiative (WHI) Study ²

- Initial data analyses showed an association between chronic HRT use and increased risk of cardiovascular disease and breast cancer
- Since WHI's findings, use of HRT has dropped
- Although subsequent analysis of the WHI data have demonstrated that HRT is safe and effective when initiated in the appropriate patient in the appropriate manner (i.e. right time, formulation, dose and duration), prescriptions have not rebounded, leaving some women with minimal options to satisfactorily manage their VMS

US and Europe

P3: SKYLIGHT 1	NCT04003155	Moderate to severe VMS associated with menopause; The first 12 weeks: DB, 30 mg and 45 mg vs. placebo (1:1:1)	n=527		
P3: SKYLIGHT 2	NCT04003142	The last 40 weeks: Active extension treatment period, 30 mg or 45 mg			
P3: SKYLIGHT 4	NC 1 04003389				
P3b: DAYLIGHT	NCT05033886	Moderate to severe VMS associated with menopause, unsuitable for HRT; 24 weeks, DB, 45 mg vs. placebo (1:1)	n=453	Enrollment completed	

Asia (except for Japan)

P3: MOONLIGHT 1		Moderate to severe VMS associated with menopause; The first 12 weeks: DB, 30 mg vs. placebo (1:1) The last 12 weeks: Active extension treatment period, 30 mg	n=302	Primary endpoints not met (12w DB period topline results)
P3: MOONLIGHT 3	NCT04451226	VMS associated with menopause; open label, 30 mg for 52 weeks	n=150	Topline results obtained in Sep 2022

Japan

1: DelveInsight, Epidemiology Forecast, Jun 2018. 2: Data Source - IMS NPA (2000-2016), IMS NSP (2000-2016). (3 HTs and SSRI) NAMS 2015 Position Statement. VMS: Vasomotor symptoms, QoL: Quality of life, HRT: Hormone replacement therapy, DB: Double-blind, NDA: New Drug Application, MAA: Marketing Authorization Application, LSLV: Last subject last visit



AT132 (RESAMIRIGENE BILPARVOVEC): rAAV8-Des-hMTM1

Characteristics of AT132

- Delivers a functional copy of human MTM1 gene by AAV8 to transfect and express myotubularin in skeletal muscle cells
- Regulatory designations granted:
 - ✓ <US> RMAT, Rare Pediatric Disease, Fast Track, and Orphan Drug designations
 - ✓ < Europe > PRIME and Orphan Drug designations

X-linked myotubular myopathy (XLMTM)

- Rare neuromuscular disease with X-linked, loss of function mutations in MTM1 gene
 - ✓ Approximately 1 in 40,000 to 50,000 newborn males
 - ✓ Estimated 50% mortality by 18 months
 - ✓ Up to 24 hours of invasive mechanical ventilation, 60% of patients require tracheostomy
 - √ > 80% require gastrostomy tube placement
 - Motor milestones substantially delayed
 - √ No treatment available; supportive care only

ASPIRO (clinical study for registration in XLMTM patients)

NCT03199469

n=26

Study put on clinical hold by FDA due to a serious adverse event. Investigation on the event ongoing



ON THE FOREFRONT OF HEALTHCARE CHANGE

