Consolidated Financial Results for the Fiscal Year Ended March 31, 2023 [Japanese GAAP]



May 10, 2023

Company name: RYODEN CORPORATION Stock exchange listing: Tokyo Stock Exchange

Code number: 8084

URL: https://www.ryoden.co.jp/

Representative: Katsuyuki Tomizawa, President & CEO

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Scheduled date of Annual General Meeting of Shareholders: June 23, 2023

Scheduled date of filing annual securities report: June 23, 2023 Scheduled date of commencing dividend payments: June 2, 2023

Availability of supplementary briefing material on annual financial results: Yes

Schedule of annual financial results briefing session: Yes (for institutional investors and securities analysts)

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2023 (April 1, 2022 to March 31, 2023)

(1) Consolidated Operating Results

(% indicates changes from the previous corresponding period.)

	Net sales Operatin		Operating p	Operating profit Ordinary profit		rofit	Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Fiscal year ended March 31, 2023	260,303	13.6	9,380	32.8	9,077	24.6	5,366	7.2
Fiscal year ended March 31, 2022	229,126	16.4	7,062	106.7	7,285	99.4	5,004	113.6

(Note) Comprehensive income: Fiscal year ended March 31, 2023: ¥6,499 million [8.0%] Fiscal year ended March 31, 2022: ¥6,020 million [70.9%]

	Profit per share	Diluted profit per share	Return on equity	Ordinary profit to total assets	Operating profit to net sales
	Yen	Yen	%	%	%
Fiscal year ended March 31, 2023	245.93	244.73	7.0	6.2	3.6
Fiscal year ended March 31, 2022	229.99	228.70	6.9	5.5	3.1

(Reference) Share of profit (loss) of entities accounted for using equity method:

Fiscal year ended March 31, 2023: (¥39 million) Fiscal year ended March 31, 2022: ¥80 million

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of March 31, 2023	151,049	79,898	52.8	3,652.29
As of March 31, 2022	140,970	74,766	52.9	3,427.24

(Reference) Equity: As of March 31, 2023: \pm 79,766 million As of March 31, 2022: \pm 74,587 million (3) Consolidated Cash Flows

	Net cash provided by	Net cash provided by	Net cash provided by	Cash and cash
	(used in)	(used in)	(used in)	equivalents at end of
	operating activities	investing activities	financing activities	period
	Million yen	Million yen	Million yen	Million yen
Fiscal year ended March 31, 2023	(199)	(1,251)	(115)	11,091
Fiscal year ended March 31, 2022	(7,623)	(1,326)	(883)	11,577

2. Dividends

		An	nual divide	T. 4. 1	Payout	Dividends		
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total	Total dividends	ratio (consolidated)	to net assets (consolidated)
	Yen	Yen	Yen	Yen	Yen	Million yen	%	%
Fiscal year ended March 31, 2022	_	28.00	_	30.00	58.00	1,262	25.2	1.7
Fiscal year ended March 31, 2023	_	33.00	_	41.00	74.00	1,616	30.1	2.1
Fiscal year ending March 31, 2024 (Forecast)	_	40.00	_	40.00			36.4	

(Notes) 1. Breakdown of year-end dividends for the fiscal year ended March 31, 2022

Ordinary dividend: ¥28.00 Commemorative dividend: ¥2.00

2. The dividend forecast announced on October 28, 2022 has been revised. For details, please refer to the "Notice Regarding Revision of Dividend Forecast" announced today.

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2024 (April 1, 2023 to March 31, 2024)

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Profit per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
First half	128,000	0.8	3,400	(28.6)	3,400	(27.9)	2,200	(30.6)	100.82
Full year	263,000	1.0	7,000	(25.4)	7,000	(22.9)	4,800	(10.6)	219.97

* Notes:

- (1) Changes in significant subsidiaries during the period under review (changes in specified subsidiaries resulting in changes in scope of consolidation): No
- (2) Changes in accounting policies, changes in accounting estimates and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards: Yes
 - 2) Changes in accounting policies other than 1) above: No
 - 3) Changes in accounting estimates: No
 - 4) Retrospective restatement: No
- (3) Total number of issued shares (common stock)
 - 1) Total number of issued shares at the end of the period (including treasury stock):

March 31, 2023: 22,824,977 shares March 31, 2022: 22,824,977 shares

2) Total number of treasury stock at the end of the period:

March 31, 2023: 984,827 shares March 31, 2022: 1,061,811 shares

3) Average number of shares during the period:

Fiscal year ended March 31, 2023: 21,821,072 shares Fiscal year ended March 31, 2022: 21,758,716 shares

(Reference) Non-consolidated Financial Results for the Fiscal Year Ended March 31, 2023 (April 1, 2022 to March 31, 2023)

(1) Non-consolidated Operating Results

(% indicates changes from the previous corresponding period.)

(-)	- F		(· · · · · · · · · · · · · · · · · · ·					
	Net sales		Operating profit		Ordinary profit		Profit	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Fiscal year ended March 31, 2023	233,010	15.4	8,310	41.3	8,512	37.8	5,002	17.1
Fiscal year ended March 31, 2022	201,988	14.8	5,881	100.8	6,175	88.1	4,271	104.9

	Profit per share	Diluted profit per share
	Yen	Yen
Fiscal year ended March 31, 2023	229.23	228.11
Fiscal year ended March 31, 2022	196.30	195.20

(2) Non-consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of March 31, 2023	136,011	69,902	51.3	3,194.71
As of March 31, 2022	129,610	65,923	50.7	3,020.90

(Reference) Equity: As of March 31, 2023: ¥69,772 million As of March 31, 2022: ¥65,744 million

* Explanation of the proper use of financial results forecast and other notes

The statements concerning future performance presented in this document are prepared based on currently available information and certain preconditions which the Company believes to be reasonable at this time. Actual results may be different from any projections presented herein due to various factors.

^{*} These financial results are outside the scope of audit by certified public accountant or audit firm.

(How to obtain supplementary briefing material on financial results)

A briefing session for institutional investors and analysts is scheduled to be held on Tuesday, May 23, 2023. The briefing material on financial results to be used on the day will be posted on the Company's website after the session.

Consolidated Financial Statements (1) Consolidated Balance Sheets

	As of March 31, 2022	As of March 31, 2023
Assets		
Current assets		
Cash and deposits	11,587	11,632
Notes and accounts receivable - trade, and contract assets	51,474	58,516
Electronically recorded monetary claims - operating	21,992	21,307
Securities	52	168
Merchandise and finished goods	32,850	37,879
Other	8,163	6,851
Allowance for doubtful accounts	(27)	(29)
Total current assets	126,093	136,326
Non-current assets		
Property, plant and equipment		
Buildings and structures	2,658	4,038
Accumulated depreciation	(1,982)	(2,098)
Buildings and structures, net	675	1,939
Machinery, equipment and vehicles	676	1,159
Accumulated depreciation	(422)	(488)
Machinery, equipment and vehicles, net	254	671
Tools, furniture and fixtures	1,182	1,235
Accumulated depreciation	(945)	(1,015)
Tools, furniture and fixtures, net	236	220
Land	2,597	2,595
Construction in progress	_	11
Total property, plant and equipment	3,764	5,438
Intangible assets		,
Software	752	759
Other	54	157
Total intangible assets	806	917
Investments and other assets		
Investment securities	7,305	6,367
Long-term prepaid expenses	124	160
Deferred tax assets	453	356
Other	2,705	1,724
Allowance for doubtful accounts	(281)	(248)
Total investments and other assets	10,306	8,359
Total non-current assets	14,877	14,715
Deferred assets	,	7
Total assets	140,970	151,049

	As of March 31, 2022	As of March 31, 2023
Liabilities		
Current liabilities		
Notes and accounts payable - trade	40,117	41,732
Electronically recorded obligations - operating	14,776	15,704
Short-term borrowings	822	1,633
Income taxes payable	1,633	1,905
Other	5,235	4,575
Total current liabilities	62,585	65,551
Non-current liabilities		
Long-term borrowings	_	1,785
Retirement benefit liability	2,818	2,980
Other	800	834
Total non-current liabilities	3,618	5,599
Total liabilities	66,204	71,150
Net assets		
Shareholders' equity		
Share capital	10,334	10,334
Capital surplus	7,449	7,504
Retained earnings	55,458	59,391
Treasury shares	(800)	(742)
Total shareholders' equity	72,442	76,488
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	1,652	1,940
Foreign currency translation adjustment	850	2,023
Remeasurements of defined benefit plans	(357)	(685)
Total accumulated other comprehensive income	2,145	3,278
Share acquisition rights	178	129
Non-controlling interests	_	2
Total net assets	74,766	79,898
Total liabilities and net assets	140,970	151,049

(2) Consolidated Statements of Income and Comprehensive Income Consolidated Statements of Income

	For the fiscal year ended March 31, 2022	For the fiscal year ended March 31, 2023
Net sales	229,126	260,303
Cost of sales	202,979	230,819
Gross profit	26,147	29,484
Selling, general and administrative expenses	19,084	20,104
Operating profit	7,062	9,380
Non-operating income	.,,	- ,
Interest income	27	64
Dividend income	181	144
Share of profit of entities accounted for using equity method	80	_
Rental income from non-current assets	56	56
Other	88	133
Total non-operating income	434	398
Non-operating expenses		
Interest expenses	24	56
Share of loss of entities accounted for using equity	- ·	
method	_	39
Loss on sale and retirement of non-current assets	16	1
Loss on sale of trade receivables	4	21
Foreign exchange losses	18	530
Provision of allowance for doubtful accounts	42	_
Loss on sale of investment securities	39	4
Other	65	47
Total non-operating expenses	212	701
Ordinary profit	7,285	9,077
Extraordinary income		
Gain on sale of investment securities	20	126
Gain on sale of non-current assets	-	8
Subsidy income	-	1,435
Total extraordinary income	20	1,571
Extraordinary losses		
Loss on tax purpose reduction entry of non-current assets	_	1,435
Loss on valuation of investment securities	6	_
Loss on valuation of shares of subsidiaries and associates	1	860
Total extraordinary losses	8	2,296
Profit before income taxes	7,297	8,352
Income taxes - current	2,118	2,867
Income taxes - deferred	174	117
Total income taxes	2,293	2,985
Profit	5,004	5,366
Profit attributable to owners of parent	5,004	5,366

Consolidated Statements of Comprehensive Income

	For the fiscal year ended March 31, 2022	For the fiscal year ended March 31, 2023
Profit	5,004	5,366
Other comprehensive income		
Valuation difference on available-for-sale securities	18	287
Foreign currency translation adjustment	781	1,172
Remeasurements of defined benefit plans, net of tax	215	(327)
Total other comprehensive income	1,015	1,132
Comprehensive income	6,020	6,499
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent Comprehensive income attributable to non-controlling	6,020	6,499
interests	_	_

(3) Consolidated Statements of Change in Net Assets For the fiscal year ended March 31, 2022

		5	Shareholders' equit	у	
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	10,334	7,437	51,671	(813)	68,629
Cumulative effects of changes in accounting policies			1		1
Restated balance	10,334	7,437	51,672	(813)	68,630
Changes during period					
Dividends of surplus			(1,218)		(1,218)
Profit attributable to owners of parent			5,004		5,004
Purchase of treasury shares				(0)	(0)
Disposal of treasury shares		12		13	25
Net changes in items other than shareholders' equity					
Total changes during period	_	12	3,786	13	3,811
Balance at end of period	10,334	7,449	55,458	(800)	72,442

	Accun	Accumulated other comprehensive income					
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	Share acquisition rights	Total net assets	
Balance at beginning of period	1,633	69	(573)	1,129	160	69,919	
Cumulative effects of changes in accounting policies						1	
Restated balance	1,633	69	(573)	1,129	160	69,920	
Changes during period							
Dividends of surplus						(1,218)	
Profit attributable to owners of parent						5,004	
Purchase of treasury shares						(0)	
Disposal of treasury shares						25	
Net changes in items other than shareholders' equity	18	781	215	1,015	18	1,034	
Total changes during period	18	781	215	1,015	18	4,845	
Balance at end of period	1,652	850	(357)	2,145	178	74,766	

For the fiscal year ended March 31, 2023

		Shareholders' equity						
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity			
Balance at beginning of period	10,334	7,449	55,458	(800)	72,442			
Changes during period								
Dividends of surplus			(1,373)		(1,373)			
Profit attributable to owners of parent			5,366		5,366			
Purchase of treasury shares				(0)	(0)			
Disposal of treasury shares		55		58	113			
Changes in scope of consolidation			(44)		(44)			
Net changes in items other than shareholders' equity			(15)		(15)			
Total changes during period	_	55	3,933	57	4,046			
Balance at end of period	10,334	7,504	59,391	(742)	76,488			

	Acci	Accumulated other comprehensive income					
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	Share acquisition rights	Non- controlling interests	Total net assets
Balance at beginning of period	1,652	850	(357)	2,145	178	_	74,766
Changes during period							
Dividends of surplus							(1,373)
Profit attributable to owners of parent							5,366
Purchase of treasury shares							(0)
Disposal of treasury shares							113
Changes in scope of consolidation							(44)
Net changes in items other than shareholders' equity	287	1,172	(327)	1,132	(49)	2	1,070
Total changes during period	287	1,172	(327)	1,132	(49)	2	5,132
Balance at end of period	1,940	2,023	(685)	3,278	129	2	79,898

(4) Consolidated Statements of Cash Flows

Cash flows from operating activities For the fiscal year ended March 31, 2022 For the fiscal year ended March 31, 2023 Profit before income taxes 7,297 8,352 Depreciation 409 572 Increase (decrease) in allowance for doubtful accounts 47 (42) Increase (decrease) in retirement benefit liability (481) (311) Interest and dividend income (208) (209) Interest (expenses 24 56 Share of loss (profit) of entities accounted for using equity method (80) 39 Loss (gain) on sale of investment securities (21) (123) Loss (gain) on valuation of shures of subsidiaries and associates 1 860 Decrease (increase) in trade receivables (4,804) (5,903) Decrease (increase) in trade payables 7,928 1,999 Other, net (4,100) 1,295 Subtoral (7,077) 2,200 Interest and dividends received 230 249 Interest paid (7,623) (2,599) Net cash provided by (used in) operating activities (7,623) (2,599)			(Willion yell)
Profit before income taxes 7,297 8,352 Depreciation 409 572 Increase (decrease) in allowance for doubtful accounts 47 (42) Increase (decrease) in retirement benefit liability (481) (311) Interest and dividend income (208) (209) Interest expenses 24 56 Share of loss (profit) of entities accounted for using (80) 39 cquity method (80) 39 cquity method (80) 39 custos (gain) on sale and retirement of non-current assets 16 (8) Loss (gain) on sale of investment securities 22 (1) Loss (gain) on valuation of investment securities 22 (1) Loss on valuation of shares of subsidiaries and associates 1860 associates 1860 Decrease (increase) in trade receivables (4,804) (5,903) Decrease (increase) in inventories (13,129) (4,375) Increase (decrease) in trade payables 7,928 1,999 Other, net (4,100) 1,295 Subtotal (7,077) 2,200 Interest paid (24) (34) Interest paid (24) (34) Income taxes paid (752) (2,599) Net cash provided by (used in) operating activities (7,623) (199) Cash flows from investing activities (7,623) (199) Purchase of investment securities (1,253) (40) Purchase of property, plant and equipment (132) (2,369) Purchase of investment securities (1,253) (40) Purchase of investment securities (1,253) (40) Purchase of investment securities (1,253) (40) Proceeds from sale of investment securities (1,253) (4,251) Short-term loan advances (500) (-1,251) Short-term loan advances (500) (-1,251)		•	
Profit before income taxes 7,297 8,352 Depreciation 409 572 Increase (decrease) in allowance for doubtful accounts 47 (42) Increase (decrease) in retirement benefit liability (481) (311) Interest and dividend income (208) (209) Interest expenses 24 56 Share of loss (profit) of entities accounted for using (80) 39 cquity method (80) 39 cquity method (80) 39 custos (gain) on sale and retirement of non-current assets 16 (8) Loss (gain) on sale of investment securities 22 (1) Loss (gain) on valuation of investment securities 22 (1) Loss on valuation of shares of subsidiaries and associates 1860 associates 1860 Decrease (increase) in trade receivables (4,804) (5,903) Decrease (increase) in inventories (13,129) (4,375) Increase (decrease) in trade payables 7,928 1,999 Other, net (4,100) 1,295 Subtotal (7,077) 2,200 Interest paid (24) (34) Interest paid (24) (34) Income taxes paid (752) (2,599) Net cash provided by (used in) operating activities (7,623) (199) Cash flows from investing activities (7,623) (199) Purchase of investment securities (1,253) (40) Purchase of property, plant and equipment (132) (2,369) Purchase of investment securities (1,253) (40) Purchase of investment securities (1,253) (40) Purchase of investment securities (1,253) (40) Proceeds from sale of investment securities (1,253) (4,251) Short-term loan advances (500) (-1,251) Short-term loan advances (500) (-1,251)	Cash flows from operating activities		
Increase (decrease) in retirement benefit liability		7,297	8,352
Increase (decrease) in retirement benefit liability	Depreciation		572
Increase (decrease) in retirement benefit liability	Increase (decrease) in allowance for doubtful accounts	47	(42)
Interest and dividend income C208 C309 Interest expenses C34 56 Share of loss (profit) of entities accounted for using equity method Cass (gain) on sale and retirement of non-current assets C16 C8 Loss (gain) on valuation of investment securities C21 C123 Loss (gain) on valuation of investment securities C21 C1 Loss on valuation of shares of subsidiaries and associates C4,804 C5,903 Decrease (increase) in trade receivables C4,804 C5,903 Decrease (increase) in trade payables C13,129 C4,375 Increase (decrease) in inventories C13,129 C4,375 Increase (decrease) in trade payables C7,928 1,999 Other, net C4,100 1,295 Subtotal C7,077 C2,000 Interest and dividends received C30 C44 Interest paid C44 C49 Income taxes paid C44 C49 Income taxes paid C32 C2,599 Net cash provided by (used in) operating activities C3,623 C199 Cash flows from investing activities C3,623 C199 Cash flows from investing activities C3,623 C199 Cash flows from investing activities C3,623 C49 Purchase of investment securities C3,623 C4,64 Purchase of investment securities C3,630 C4,64 Purchase of investment securities C4,630 C4,64 Purchase of investment securities C4,630 C4,64 Purchase of investment securities C4,64 C4,64 Purchase of investment securities C4,64 C4,64 Purchase of investment securities C4,64 C4,64		(481)	(311)
Share of loss (profit) of entities accounted for using equity method (80) 39 Loss (gain) on sale and retirement of non-current assets 16 (8) Loss (gain) on sale and retirement of non-current assets 21 (123) Loss (gain) on valuation of investment securities 22 (1) Loss (gain) on valuation of investment securities 22 (1) Loss (gain) on valuation of shares of subsidiaries and associates 1 860 Decrease (increase) in trade receivables (4,804) (5,903) Decrease (increase) in trade receivables (13,129) (4,375) Increase (decrease) in trade payables 7,928 1,999 Other, net (4,100) 1,295 Subtotal (7,077) 2,200 Interest and dividends received 230 249 Interest paid (24 (44) Incr	· · · · · · · · · · · · · · · · · · ·	(208)	(209)
Share of loss (profit) of entities accounted for using equity method (80) 39 Loss (gain) on sale and retirement of non-current assets 16 (8) Loss (gain) on sale and retirement of non-current assets 21 (123) Loss (gain) on valuation of investment securities 22 (1) Loss (gain) on valuation of investment securities 22 (1) Loss (gain) on valuation of shares of subsidiaries and associates 1 860 Decrease (increase) in trade receivables (4,804) (5,903) Decrease (increase) in trade receivables (13,129) (4,375) Increase (decrease) in trade payables 7,928 1,999 Other, net (4,100) 1,295 Subtotal (7,077) 2,200 Interest and dividends received 230 249 Interest paid (24 (44) Incr	Interest expenses	24	56
Loss (gain) on valuation of investment securities 22 (1) Loss (gain) on valuation of investment securities 22 (1) Loss on valuation of shares of subsidiaries and associates 1 860 Decrease (increase) in trade receivables (4,804) (5,903) Decrease (increase) in inventories (13,129) (4,375) Increase (decrease) in trade payables 7,928 1,999 Other, net (4,100) 1,295 Subtotal (7,077) 2,200 Interest and dividends received 230 249 Increase paid (24) (49) Income taxes paid (7,623) (199) Cash flows from investing activities (7,623) (2,599) Net cash provided by (used in) operating activities (7,623) (2,369) Purchase of property, plant and equipment 0 18 Purchase of property, plant and equipment 0 18 Purchase of investment securities (307) (181) Purchase of investment securities (352) 471 Payments into time deposits -	Share of loss (profit) of entities accounted for using	(80)	39
Loss (gain) on valuation of investment securities 22 (1)	Loss (gain) on sale and retirement of non-current assets	16	(8)
Decrease (increase) in trade receivables	Loss (gain) on sale of investment securities	(21)	(123)
Decrease (increase) in trade receivables	Loss (gain) on valuation of investment securities	22	(1)
Decrease (increase) in inventories		1	860
Increase (decrease) in trade payables	Decrease (increase) in trade receivables	(4,804)	(5,903)
Other, net (4,100) 1,295 Subtotal (7,077) 2,200 Interest and dividends received 230 249 Interest paid (24) (49) Income taxes paid (752) (2,599) Net cash provided by (used in) operating activities (7,623) (199) Cash flows from investing activities (132) (2,369) Purchase of property, plant and equipment 0 18 Purchase of property, plant and equipment 0 18 Purchase of investment securities (307) (181) Purchase of investment securities (1,253) (40) Proceeds from sale of investment securities 932 471 Payments into time deposits — (530) Short-term loan advances (500) — Subsidies received — (57) Cher, net (65) 1 Net cash provided by (used in) investing activities (300) 767 Cash flows from financing activities (300) (30) Cash flows from financing activities	Decrease (increase) in inventories	(13,129)	(4,375)
Subtotal (7,077) 2,200 Interest and dividends received 230 249 Interest paid (24) (49) Income taxes paid (752) (2,599) Net eash provided by (used in) operating activities (7,623) (199) Cash flows from investing activities (7,623) (199) Purchase of property, plant and equipment 0 18 Purchase of intangible assets (307) (181) Purchase of intengible assets (307) (181) Proceeds from sale of investment securities (500) - Long-term loan advances (500) - Subsidies received	Increase (decrease) in trade payables	7,928	1,999
Interest and dividends received 1230 249 Interest paid (24) (49) Income taxes paid (752) (2,599) Net cash provided by (used in) operating activities (7,623) (199) Cash flows from investing activities Purchase of property, plant and equipment (132) (2,369) Proceeds from sale of property, plant and equipment 0 18 Purchase of intangible assets (307) (181) Purchase of investment securities (1,253) (40) Proceeds from sale of investment securities 932 471 Payments into time deposits - (530) Short-term loan advances (500) - (57) Long-term loan advances (500) - (57) Long-term loan advances (500) - (57) Subsidies received - (1,326) (1,251) Other, net (65) 1 Net cash provided by (used in) investing activities (1,326) (1,251) Cash flows from financing activities 310 767 Proceeds from long-term borrowings 310 767 Proceeds from long-term borrowings - (51) Net decrease (increase) in short-term borrowings 310 767 Proceeds from long-term borrowings (1,193) (1,397) Net decrease (increase) in treasury shares (0) (0) Dividends paid (1,193) (1,397) Net cash provided by (used in) financing activities (883) (115) Effect of exchange rate change on cash and cash equivalents (9,542) (1,115) Retincrease in cash and cash equivalents resulting from inclusion of subsidiaries in consolidation - (629)	Other, net	(4,100)	1,295
Interest paid (24) (49) (149) (152) (2,599) (15	Subtotal	(7,077)	2,200
Income taxes paid (752) (2,599) Net cash provided by (used in) operating activities (7,623) (199) Cash flows from investing activities Purchase of property, plant and equipment (132) (2,369) Proceeds from sale of property, plant and equipment 0 (181) Purchase of intangible assets (307) (181) Purchase of investment securities (1,253) (40) Proceeds from sale of investment securities 932 (471) Payments into time deposits - (530) Short-term loan advances - (577) Long-term loan advances (500) - (577) Long-term loan advances (500) - (577) Subsidies received - (1,326) (1,251) Other, net (65) 1 Net cash provided by (used in) investing activities (1,326) (1,251) Cash flows from financing activities 310 767 Proceeds from long-term borrowings - (515) Net increase (decrease) in short-term borrowings - (515) Net decrease (increase) in treasury shares (0) (0) Dividends paid (1,193) (1,397) Net cash provided by (used in) financing activities (883) (115) Effect of exchange rate change on cash and cash equivalents (9,542) (1,115) Cash and cash equivalents at beginning of period 11,677 Increase in cash and cash equivalents resulting from inclusion of subsidiaries in consolidation - (629)	Interest and dividends received	230	249
Net cash provided by (used in) operating activities (7,623) (199) Cash flows from investing activities (2,369) Purchase of property, plant and equipment 0 18 Purchase of interpible assets (307) (181) Purchase of investment securities (1,253) (40) Proceeds from sale of investment securities 932 471 Payments into time deposits — (530) Short-term loan advances — (577) Long-term loan advances (500) — Subsidies received — 1,435 Other, net (65) 1 Net cash provided by (used in) investing activities (1,326) (1,251) Cash flows from financing activities — 515 Net decrease (decrease) in short-term borrowings — 515 Net decrease (increase) in treasury shares (0) (0) Dividends paid (1,193) (1,397) Net cash provided by (used in) financing activities (883) (115) Effect of exchange rate change on cash and cash equivalents (9,542)	Interest paid	(24)	(49)
Cash flows from investing activities Purchase of property, plant and equipment 0	Income taxes paid	(752)	(2,599)
Purchase of property, plant and equipment (132) (2,369) Proceeds from sale of property, plant and equipment 0 18 Purchase of intangible assets (307) (181) Purchase of investment securities (1,253) (40) Proceeds from sale of investment securities 932 471 Payments into time deposits — (530) Short-term loan advances — (57) Long-term loan advances (500) — Subsidies received — 1,435 Other, net (65) 1 Net cash provided by (used in) investing activities (1,326) (1,251) Cash flows from financing activities — 515 Net increase (decrease) in short-term borrowings — 515 Net decrease (increase) in treasury shares (0) (0) Dividends paid (1,193) (1,397) Net cash provided by (used in) financing activities (883) (115) Effect of exchange rate change on cash and cash equivalents (9,542) (1,115) Net increase (decrease) in cash and cash equiv	Net cash provided by (used in) operating activities	(7,623)	(199)
Proceeds from sale of property, plant and equipment 0 18 Purchase of intangible assets (307) (181) Purchase of investment securities (1,253) (40) Proceeds from sale of investment securities 932 471 Payments into time deposits — (530) Short-term loan advances — (57) Long-term loan advances (500) — Subsidies received — 1,435 Other, net (65) 1 Net cash provided by (used in) investing activities (1,326) (1,251) Cash flows from financing activities — 515 Net increase (decrease) in short-term borrowings — 515 Net decrease (increase) in treasury shares (0) (0) Dividends paid (1,193) (1,397) Net cash provided by (used in) financing activities (883) (115) Effect of exchange rate change on cash and cash equivalents 290 450 Net increase (decrease) in cash and cash equivalents (9,542) (1,115) Cash and cash equivalents at beginning of	Cash flows from investing activities		
Purchase of intangible assets (307) (181) Purchase of investment securities (1,253) (40) Proceeds from sale of investment securities 932 471 Payments into time deposits — (530) Short-term loan advances — (57) Long-term loan advances (500) — Subsidies received — 1,435 Other, net (65) 1 Net cash provided by (used in) investing activities (1,326) (1,251) Cash flows from financing activities 310 767 Proceeds from long-term borrowings — 515 Net increase (decrease) in short-term borrowings — 515 Net decrease (increase) in treasury shares (0) (0) Dividends paid (1,193) (1,397) Net cash provided by (used in) financing activities (883) (115) Effect of exchange rate change on cash and cash equivalents (9,542) (1,115) Cash and cash equivalents at beginning of period 11,577 Increase in cash and cash equivalents resulting from inclusion of subsidiarie	Purchase of property, plant and equipment	(132)	(2,369)
Purchase of investment securities (1,253) (40) Proceeds from sale of investment securities 932 471 Payments into time deposits — (530) Short-term loan advances — (57) Long-term loan advances (500) — Subsidies received — 1,435 Other, net (65) 1 Net cash provided by (used in) investing activities (1,326) (1,251) Cash flows from financing activities — 515 Net increase (decrease) in short-term borrowings — 515 Net decrease (increase) in treasury shares (0) (0) Dividends paid (1,193) (1,397) Net cash provided by (used in) financing activities (883) (115) Effect of exchange rate change on cash and cash equivalents 290 450 Net increase (decrease) in cash and cash equivalents (9,542) (1,115) Cash and cash equivalents at beginning of period 21,120 11,577 Increase in cash and cash equivalents resulting from inclusion of subsidiaries in consolidation — 629 </td <td>Proceeds from sale of property, plant and equipment</td> <td>0</td> <td>18</td>	Proceeds from sale of property, plant and equipment	0	18
Proceeds from sale of investment securities 932 471 Payments into time deposits — (530) Short-term loan advances — (57) Long-term loan advances (500) — Subsidies received — 1,435 Other, net (65) 1 Net cash provided by (used in) investing activities (1,326) (1,251) Cash flows from financing activities 310 767 Proceeds from long-term borrowings — 515 Net decrease (increase) in treasury shares (0) (0) Dividends paid (1,193) (1,397) Net cash provided by (used in) financing activities (883) (115) Effect of exchange rate change on cash and cash equivalents 290 450 Net increase (decrease) in cash and cash equivalents (9,542) (1,115) Cash and cash equivalents at beginning of period 21,120 11,577 Increase in cash and cash equivalents resulting from inclusion of subsidiaries in consolidation — 629	Purchase of intangible assets	(307)	(181)
Payments into time deposits — (530) Short-term loan advances — (57) Long-term loan advances (500) — Subsidies received — 1,435 Other, net (65) 1 Net cash provided by (used in) investing activities (1,326) (1,251) Cash flows from financing activities 310 767 Proceeds from long-term borrowings — 515 Net decrease (increase) in treasury shares (0) (0) Dividends paid (1,193) (1,397) Net cash provided by (used in) financing activities (883) (115) Effect of exchange rate change on cash and cash equivalents 290 450 Net increase (decrease) in cash and cash equivalents (9,542) (1,115) Cash and cash equivalents at beginning of period 21,120 11,577 Increase in cash and cash equivalents resulting from inclusion of subsidiaries in consolidation — 629	Purchase of investment securities	(1,253)	(40)
Short-term loan advances Long-term loan advances Subsidies received Other, net Net cash provided by (used in) investing activities Cash flows from financing activities Net increase (decrease) in short-term borrowings Proceeds from long-term borrowings Net decrease (increase) in treasury shares Net decrease (increase) in treasury shares Net cash provided by (used in) financing activities Net decrease (increase) in treasury shares (0) Dividends paid (1,193) Net cash provided by (used in) financing activities Effect of exchange rate change on cash and cash equivalents equivalents Net increase (decrease) in cash and cash equivalents (9,542) Cash and cash equivalents at beginning of period Increase in cash and cash equivalents resulting from inclusion of subsidiaries in consolidation — 629	Proceeds from sale of investment securities	932	471
Long-term loan advances(500)—Subsidies received—1,435Other, net(65)1Net cash provided by (used in) investing activities(1,326)(1,251)Cash flows from financing activities310767Net increase (decrease) in short-term borrowings—515Net decrease (increase) in treasury shares(0)(0)Dividends paid(1,193)(1,397)Net cash provided by (used in) financing activities(883)(115)Effect of exchange rate change on cash and cash equivalents290450Net increase (decrease) in cash and cash equivalents(9,542)(1,115)Cash and cash equivalents at beginning of period21,12011,577Increase in cash and cash equivalents resulting from inclusion of subsidiaries in consolidation—629	Payments into time deposits	_	(530)
Subsidies received — 1,435 Other, net (65) 1 Net cash provided by (used in) investing activities (1,326) (1,251) Cash flows from financing activities Net increase (decrease) in short-term borrowings Proceeds from long-term borrowings — 515 Net decrease (increase) in treasury shares (0) (0) Dividends paid (1,193) (1,397) Net cash provided by (used in) financing activities Effect of exchange rate change on cash and cash equivalents Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of period 11,577 Increase in cash and cash equivalents resulting from inclusion of subsidiaries in consolidation — 629	Short-term loan advances	_	(57)
Other, net(65)1Net cash provided by (used in) investing activities(1,326)(1,251)Cash flows from financing activities310767Net increase (decrease) in short-term borrowings310767Proceeds from long-term borrowings—515Net decrease (increase) in treasury shares(0)(0)Dividends paid(1,193)(1,397)Net cash provided by (used in) financing activities(883)(115)Effect of exchange rate change on cash and cash equivalents290450Net increase (decrease) in cash and cash equivalents(9,542)(1,115)Cash and cash equivalents at beginning of period21,12011,577Increase in cash and cash equivalents resulting from inclusion of subsidiaries in consolidation—629	Long-term loan advances	(500)	_
Net cash provided by (used in) investing activities Cash flows from financing activities Net increase (decrease) in short-term borrowings Proceeds from long-term borrowings Net decrease (increase) in treasury shares Net decrease (increase) in treasury shares (0) Dividends paid (1,193) Net cash provided by (used in) financing activities Effect of exchange rate change on cash and cash equivalents Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of period Increase in cash and cash equivalents resulting from inclusion of subsidiaries in consolidation (1,326) (1,326) (1,326) (1,326) (1,327) (0) (0) (0) (1,193) (1,397) (1,193) (115) (115) (115) (1,115) (1,115) (1,115) (1,115)	Subsidies received	_	1,435
Cash flows from financing activities Net increase (decrease) in short-term borrowings Proceeds from long-term borrowings Net decrease (increase) in treasury shares Net decrease (increase) in treasury shares Oividends paid (1,193) Net cash provided by (used in) financing activities Effect of exchange rate change on cash and cash equivalents Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of period Increase in cash and cash equivalents resulting from inclusion of subsidiaries in consolidation To a 100 To 767 To 70 To 70	Other, net	(65)	1
Net increase (decrease) in short-term borrowings310767Proceeds from long-term borrowings—515Net decrease (increase) in treasury shares(0)(0)Dividends paid(1,193)(1,397)Net cash provided by (used in) financing activities(883)(115)Effect of exchange rate change on cash and cash equivalents290450Net increase (decrease) in cash and cash equivalents(9,542)(1,115)Cash and cash equivalents at beginning of period21,12011,577Increase in cash and cash equivalents resulting from inclusion of subsidiaries in consolidation—629	Net cash provided by (used in) investing activities	(1,326)	(1,251)
Proceeds from long-term borrowings — 515 Net decrease (increase) in treasury shares (0) (0) Dividends paid (1,193) (1,397) Net cash provided by (used in) financing activities Effect of exchange rate change on cash and cash equivalents Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of period Increase in cash and cash equivalents resulting from inclusion of subsidiaries in consolidation To the decrease of the consolidation (0) (0) (1,193) (1,397) (1883) (115) (1990) (Cash flows from financing activities		
Net decrease (increase) in treasury shares(0)(0)Dividends paid(1,193)(1,397)Net cash provided by (used in) financing activities(883)(115)Effect of exchange rate change on cash and cash equivalents290450Net increase (decrease) in cash and cash equivalents(9,542)(1,115)Cash and cash equivalents at beginning of period21,12011,577Increase in cash and cash equivalents resulting from inclusion of subsidiaries in consolidation—629	` ,	310	767
Dividends paid (1,193) (1,397) Net cash provided by (used in) financing activities (883) (115) Effect of exchange rate change on cash and cash equivalents equivalents Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of period (1,115) Increase in cash and cash equivalents resulting from inclusion of subsidiaries in consolidation (1,193) (1,397) (883) (115) (9,542) (1,115) (1,115) (1,115) (1,115)		_	
Net cash provided by (used in) financing activities Effect of exchange rate change on cash and cash equivalents Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of period Increase in cash and cash equivalents resulting from inclusion of subsidiaries in consolidation (883) (115) (9,542) (1,115) (1,115) (1,115) (1,115)			
Effect of exchange rate change on cash and cash equivalents Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of period Increase in cash and cash equivalents resulting from inclusion of subsidiaries in consolidation 290 450 (1,115) 21,120 11,577 629	<u> </u>	,	
equivalents Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of period Increase in cash and cash equivalents resulting from inclusion of subsidiaries in consolidation 1290 430 (1,115) 21,120 11,577 629		(883)	(115)
Cash and cash equivalents at beginning of period 21,120 11,577 Increase in cash and cash equivalents resulting from inclusion of subsidiaries in consolidation 629		290	450
Cash and cash equivalents at beginning of period 21,120 11,577 Increase in cash and cash equivalents resulting from inclusion of subsidiaries in consolidation 629	Net increase (decrease) in cash and cash equivalents	(9,542)	(1,115)
inclusion of subsidiaries in consolidation		21,120	11,577
		_	629
		11,577	11,091

Non-consolidated Financial Statements

(1) Non-consolidated Balance Sheets

	As of March 31, 2022	As of March 31, 2023
Assets		
Current assets		
Cash and deposits	6,308	4,111
Notes receivable - trade	3,514	2,539
Electronically recorded monetary claims - operating	21,471	20,942
Accounts receivable - trade	43,895	54,739
Contract assets	1,133	64
Securities	52	168
Merchandise and finished goods	26,288	29,399
Advance payments to suppliers	294	239
Prepaid expenses	15	29
Short-term loans receivable	1,564	1,429
Accounts receivable - other	5,730	5,658
Other	2,280	387
Allowance for doubtful accounts	(29)	(32)
Total current assets	112,522	119,678
Non-current assets		·
Property, plant and equipment		
Buildings and structures	674	629
Machinery and equipment	246	219
Vehicles	0	0
Tools, furniture and fixtures	213	178
Land	2,524	2,524
Leased assets	7	6
Construction in progress	_	0
Total property, plant and equipment	3,665	3,558
Intangible assets	- /	-7
Software	750	756
Other	3	3
Total intangible assets	753	760
Investments and other assets		, , ,
Investment securities	5,051	5,053
Shares of subsidiaries and associates	3,307	2,347
Investments in other securities of subsidiaries and associates	5	5
Long-term loans receivable from subsidiaries and associates	850	941
Long-term prepaid expenses	123	160
Deferred tax assets	776	560
Other	2,678	3,045
Allowance for doubtful accounts	(126)	(99)
Total investments and other assets	12,667	12,014
Total non-current assets	17,087	16,332
Total assets	129,610	136,011

	As of March 31, 2022	As of March 31, 2023
Liabilities		
Current liabilities		
Notes payable - trade	531	642
Electronically recorded obligations - operating	14,776	15,704
Accounts payable - trade	37,110	38,983
Short-term borrowings	600	600
Lease liabilities	5	5
Accounts payable - other	1,299	1,250
Accrued expenses	1,347	1,378
Income taxes payable	1,554	1,784
Advances received	221	279
Deposits received	290	323
Provision for bonuses for directors (and other officers)	25	41
Other	1,718	827
Total current liabilities	59,481	61,821
Non-current liabilities		
Lease liabilities	9	6
Provision for retirement benefits	3,422	3,494
Long-term guarantee deposits	746	759
Asset retirement obligations	27	27
Total non-current liabilities	4,205	4,287
Total liabilities	63,686	66,109
Net assets		
Shareholders' equity		
Share capital	10,334	10,334
Capital surplus		
Legal capital surplus	7,355	7,355
Other capital surplus	94	149
Total capital surplus	7,449	7,504
Retained earnings		
Legal retained earnings	788	788
Other retained earnings		
Reserve for tax purpose reduction entry of	238	238
land		
General reserve	11,100	11,100
Retained earnings brought forward	34,980	38,608
Total retained earnings	47,107	50,736
Treasury shares	(800)	(742)
Total shareholders' equity	64,091	67,832
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	1,652	1,940
Total valuation and translation adjustments	1,652	1,940
Share acquisition rights	178	129
Total net assets	65,923	69,902
Total liabilities and net assets	129,610	136,011

(2) Non-consolidated Statements of Income

	For the fiscal year ended March 31, 2022	For the fiscal year ended March 31, 2023
Net sales	201,988	233,010
Cost of sales	179,186	207,102
Gross profit	22,802	25,907
Selling, general and administrative expenses	16,920	17,596
Operating profit	5,881	8,310
Non-operating income		
Interest and dividend income	369	426
Other	148	190
Total non-operating income	517	617
Non-operating expenses		
Interest expenses	19	20
Foreign exchange losses	82	325
Other	121	70
Total non-operating expenses	223	416
Ordinary profit	6,175	8,512
Extraordinary income		
Gain on sale of investment securities	20	126
Total extraordinary income	20	126
Extraordinary losses		
Loss on valuation of shares of subsidiaries and associates	_	959
Loss on valuation of investment securities	6	_
Total extraordinary losses	6	959
Profit before income taxes	6,189	7,678
Income taxes - current	1,861	2,588
Income taxes - deferred	57	88
Total income taxes	1,918	2,676
Profit	4,271	5,002

(3) Non-consolidated Statements of Changes in Net Assets For the fiscal year ended March 31, 2022

	Shareholders' equity						
	Share capital	Legal capital surplus	Other capital surplus	Total capital surplus			
Balance at beginning of period	10,334	7,355	82	7,437			
Cumulative effects of changes in accounting policies							
Restated balance	10,334	7,355	82	7,437			
Changes during period							
Dividends of surplus							
Profit							
Reversal of reserve for special depreciation							
Purchase of treasury shares							
Disposal of treasury shares			12	12			
Net changes in items other than shareholders' equity							
Total changes during period	_	_	12	12			
Balance at end of period	10,334	7,355	94	7,449			

		Shareholders' equity							
		Retained earnings							
	Legal		Other retain	ned earnings		Total retained			
	retained earnings	Reserve for tax purpose reduction entry of land	eserve for tax Reserve for Retained earn pose reduction special General reserve earnings brought	earnings					
Balance at beginning of period	788	238	24	11,100	31,901	44,053			
Cumulative effects of changes in accounting policies					1	1			
Restated balance	788	238	24	11,100	31,902	44,054			
Changes during period									
Dividends of surplus					(1,218)	(1,218)			
Profit					4,271	4,271			
Reversal of reserve for special depreciation			(24)		24	_			
Purchase of treasury shares									
Disposal of treasury shares									
Net changes in items other than shareholders' equity									
Total changes during period	_	_	(24)		3,077	3,053			
Balance at end of period	788	238		11,100	34,980	47,107			

	Sharehold	ders' equity	Valuation an adjust			(1/1111011) (11)
	Treasury shares	Total shareholders' equity	Valuation difference on available-for- sale securities	Total valuation and translation adjustments	Share acquisition rights	Total net assets
Balance at beginning of period	(813)	61,012	1,633	1,633	160	62,806
Cumulative effects of changes in accounting policies		1				1
Restated balance	(813)	61,013	1,633	1,633	160	62,807
Changes during period						
Dividends of surplus		(1,218)				(1,218)
Profit		4,271				4,271
Reversal of reserve for special depreciation		_				
Purchase of treasury shares	(0)	(0)				(0)
Disposal of treasury shares	13	25				25
Net changes in items other than shareholders' equity			18	18	18	37
Total changes during period	13	3,078	18	18	18	3,115
Balance at end of period	(800)	64,091	1,652	1,652	178	65,923

For the fiscal year ended March 31, 2023

		Shareholders' equity					
		Capital surplus					
	Share capital	Legal capital surplus	Other capital surplus	Total capital surplus			
Balance at beginning of period	10,334	7,355	94	7,449			
Changes during period							
Dividends of surplus							
Profit							
Purchase of treasury shares							
Disposal of treasury shares			55	55			
Net changes in items other than shareholders' equity							
Total changes during period	_	_	55	55			
Balance at end of period	10,334	7,355	149	7,504			

	Shareholders' equity						
			Retained earnings				
	Legal retained earnings		Total retained				
		Reserve for tax purpose reduction entry of land	General reserve	Retained earnings brought forward	earnings		
Balance at beginning of period	788	238	11,100	34,980	47,107		
Changes during period							
Dividends of surplus				(1,373)	(1,373)		
Profit				5,002	5,002		
Purchase of treasury shares							
Disposal of treasury shares							
Net changes in items other than shareholders' equity							
Total changes during period	_	_	_	3,628	3,628		
Balance at end of period	788	238	11,100	38,608	50,736		

	Shareholders' equity			d translation ments		
	Treasury shares	Total shareholders' equity	Valuation difference on available-for- sale securities	Total valuation and translation adjustments	Share acquisition rights	Total net assets
Balance at beginning of period	(800)	64,091	1,652	1,652	178	65,923
Changes during period						
Dividends of surplus		(1,373)				(1,373)
Profit		5,002				5,002
Purchase of treasury shares	(0)	(0)				(0)
Disposal of treasury shares	58	113				113
Net changes in items other than shareholders' equity			287	287	(49)	238
Total changes during period	57	3,741	287	287	(49)	3,979
Balance at end of period	(742)	67,832	1,940	1,940	129	69,902