[Translation for reference only]

ENGLISH TRANSLATION OF JAPANESE-LANGUAGE DOCUMENT

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May 11, 2023

Consolidated Financial Results for the Fiscal Year Ended March 31, 2023 <under Japanese GAAP>

Company name: **Seibu Holdings Inc.**Listing: Tokyo Stock Exchange

Securities code: 9024

URL: https://www.seibuholdings.co.jp/en/

Representative: NISHIYAMA Ryuichiro, President and Representative Director, COO

Inquiries: TATARA Yoshihiro, Managing Officer,

General Manager of Corporate Communication

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Scheduled date of annual general meeting of shareholders:

Scheduled date to commence dividend payments:

Scheduled date to file annual securities report:

June 21, 2023

June 22, 2023

June 21, 2023

Preparation of supplementary results briefing material on financial results: Yes

Holding of financial results presentation meeting: Yes (for institutional investors and analysts)

(Note: Millions of yen with fractional amounts truncated, unless otherwise noted)

1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2023 (from April 1, 2022 to March 31, 2023)

(1) Consolidated Operating Results

(Percentages indicate year-on-year changes)

| ` / | 1 0 | | | | | | | | | | | |
|-------------------|-----------------|-------|------------------|---|------------------|---|------------------------|-------|------------|-------|----------------------------------|--|
| | Operating re | venue | Operating profit | | Operating profit | | Operating profit Ordin | | Ordinary p | rofit | Profit attributa owners of pa | |
| Fiscal year ended | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | | | | |
| March 31, 2023 | 428,487 | 8.0 | 22,155 | _ | 20,133 | _ | 56,753 | 434.2 | | | | |
| March 31, 2022 | 396,856 | 17.7 | (13,216) | _ | (17,440) | _ | 10,623 | _ | | | | |

Note: Comprehensive income

For the fiscal year ended March 31, 2023: $$\pm 64,964$$ million [389.0%] For the fiscal year ended March 31, 2022: $$\pm 13,286$$ million [-%]

| | Basic earnings per share | Diluted earnings per share | Return on equity | Ratio of ordinary profit to total assets | Ratio of operating profit to net sales |
|-------------------|--------------------------|----------------------------|------------------|--|--|
| Fiscal year ended | Yen | Yen | % | % | % |
| March 31, 2023 | 188.70 | 188.63 | 16.6 | 1.2 | 5.2 |
| March 31, 2022 | 35.39 | 35.37 | 3.5 | (1.0) | (3.3) |

Reference: Share of profit (loss) of entities accounted for using equity method

For the fiscal year ended March 31, 2023: \qquad ¥(12) million For the fiscal year ended March 31, 2022: \qquad ¥2 million

(2) Consolidated Financial Position

| | Total assets | Net assets | Equity-to-asset ratio | Net assets per share |
|----------------|-----------------|-----------------|-----------------------|----------------------|
| As of | Millions of yen | Millions of yen | % | Yen |
| March 31, 2023 | 1,587,834 | 377,633 | 23.5 | 1,237.46 |
| March 31, 2022 | 1,703,442 | 387,217 | 18.3 | 1,035.57 |

Reference: Equity (Net assets – Share acquisition rights – Non-controlling interests)

As of March 31, 2023: \$372,451 million As of March 31, 2022: \$311,141 million

(3) Consolidated Cash Flows

| | Net cash provided by (used in) operating activities | Net cash provided by (used in) investing activities | Net cash provided by (used in) financing activities | Cash and cash equivalents at end of period |
|-------------------|---|---|---|--|
| Fiscal year ended | Millions of yen | Millions of yen | Millions of yen | Millions of yen |
| March 31, 2023 | 67,167 | 87,854 | (217,221) | 25,741 |
| March 31, 2022 | 58,563 | 18,647 | (19,070) | 87,210 |

2. Cash Dividends

| | | Cash d | ividends pe | er share | | Total cash | Dividend | Ratio of |
|--|--------------------------|---------------------------|-------------------|--------------------|-------|-----------------------|--------------------------------|--|
| | First quarter- end | Second quarter- end | Third quarter-end | Fiscal year-end | Total | dividends (Annual) | payout ratio (Consolidated) | dividends to net assets (Consolidated) |
| Fiscal year ended | Yen | Yen | Yen | Yen | Yen | Millions of yen | % | % |
| March 31, 2022 | - | 0.00 | _ | 5.00 | 5.00 | 1,617 | 14.1 | 0.5 |
| March 31, 2023 | - | 5.00 | - | 20.00 | 25.00 | 8,082 | 13.2 | 2.2 |
| Fiscal year ending March 31, 2024 (Forecast) | - | 12.50 | | 12.50 | 25.00 | | 31.4 | |

3. Consolidated Earnings Forecasts for the Fiscal Year Ending March 31, 2024 (from April 1, 2023 to March 31, 2024)

(Percentages indicate year-on-year changes)

| | Operating revenue | | Operating 1 | profit | Ordinary profit | | |
|---|-------------------|------|-----------------|--------|-----------------|------|--|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | |
| Six months ending September 30, 2023 | 236,000 | 11.0 | 23,000 | 71.4 | 20,000 | 57.1 | |
| Fiscal year ending March 31, 2024 | 462,000 | 7.8 | 36,000 | 62.5 | 30,000 | 49.0 | |

| | Profit attributable parent | | Basic earnings per share |
|---|----------------------------|--------|--------------------------|
| | Millions of yen | % | Yen |
| Six months ending September 30, 2023 | 13,000 | (79.9) | 43.19 |
| Fiscal year ending March 31, 2024 | 24,000 | (57.7) | 79.74 |

* Notes

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): None
- (2) Changes in accounting policies, changes in accounting estimates, and restatements of prior period financial statements
 - a. Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
 - b. Changes in accounting policies due to other reasons:

None

c. Changes in accounting estimates:

None

d. Restatements of prior period financial statements:

None

Note: For details, please refer to page 18 of the Attached Materials, "Notes on changes in accounting policies" of "(5)
Notes to consolidated financial statements" under "3. Consolidated Financial Statements and Significant Notes
Thereto."

- (3) Number of issued shares (common shares)
 - a. Total number of issued shares at the end of the period (including treasury shares)

| As of March 31, 2023 | 323,462,920 shares |
|----------------------|--------------------|
| As of March 31, 2022 | 323,462,920 shares |

b. Number of treasury shares at the end of the period

| As of March 31, 2023 | 22,482,684 shares |
|----------------------|-------------------|
| As of March 31, 2022 | 23,008,494 shares |

c. Average number of outstanding shares during the period

| Fiscal year ended March 31, 2023 | 300,755,049 shares |
|----------------------------------|--------------------|
| Fiscal year ended March 31, 2022 | 300,212,282 shares |

- Notes: 1. The Company's shares held by the share-based benefit trusts are included in the number of treasury shares at the end of the period (285,900 shares as of March 31, 2023 and 752,700 shares as of March 31, 2022). Also, the Company's shares held by the share-based benefit trusts are included in treasury shares that are deducted for calculation of the average number of outstanding shares during the period (500,059 shares for the fiscal year ended March 31, 2023 and 994,844 shares for the fiscal year ended March 31, 2022).
 - 2. The portion attributable to the Company of the treasury shares (shares of the Company) held by equity-method associates is included in the number of treasury shares at the end of the period (21,998,594 shares as of March 31, 2023 and 21,998,594 shares as of March 31, 2022). Furthermore, the portion attributable to the Company of the treasury shares (shares of the Company) held by equity-method associates is included in treasury shares that are deducted in the calculation of the average number of outstanding shares during the period (21,998,594 shares for the fiscal year ended March 31, 2023 and 21,998,594 shares for the fiscal year ended March 31, 2022).
 - 3. For further details about the number of shares as a basis of calculation of basic earnings per share (consolidated), please refer to page 21 of the Attached Materials, "Per share information" of "(5) Notes to consolidated financial statements" under "3. Consolidated Financial Statements and Significant Notes Thereto."

(Reference) Overview of Non-Consolidated Financial Results

Non-Consolidated Financial Results for the Fiscal Year Ended March 31, 2023 (from April 1, 2022 to March 31, 2023)

(1) Non-Consolidated Operating Results

(Percentages indicate year-on-year changes)

| | Operating re | venue | Operating p | rofit | Ordinary p | rofit | Profit | |
|-------------------|-----------------|-------|-----------------|-------|-----------------|--------|-----------------|--------|
| Fiscal year ended | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| March 31, 2023 | 44,224 | 218.8 | 31,978 | _ | 32,387 | - | 31,036 | - |
| March 31, 2022 | 13,871 | 11.5 | 2,531 | 3.5 | 2,508 | (15.9) | 1,444 | (39.2) |

| | Basic earnings per share | Diluted earnings per share |
|-------------------|--------------------------|----------------------------|
| Fiscal year ended | Yen | Yen |
| March 31, 2023 | 96.16 | 96.13 |
| March 31, 2022 | 4.48 | 4.48 |

(2) Non-Consolidated Financial Position

| | Total assets | Net assets | Equity-to-asset ratio | Net assets per share |
|----------------|-----------------|-----------------|-----------------------|----------------------|
| As of | Millions of yen | Millions of yen | % | Yen |
| March 31, 2023 | 1,062,320 | 373,788 | 35.2 | 1,156.72 |
| March 31, 2022 | 1,172,518 | 345,148 | 29.4 | 1,069.46 |

Reference: Equity (Net assets)

As of March 31, 2023: As of March 31, 2022: ¥373,595 million ¥344,849 million

* Proper use of earnings forecasts, and other special notes

The business forecasts, targets, plans, forecasts and other forward-looking information of the Group contained in this material should be regarded as the judgment and thoughts of the Company at the present point in time, that have been created based on information currently available as of the release of this material. Actual results of earnings, financial position, etc. of the Group may differ significantly from the content of this material or the content surmised from this material due to various factors of uncertainty at the time of this material's preparation, including fluctuations in the state of domestic and global politics, economies and financial conditions, and the status of measures aimed for in "Review of financial results for fiscal year ended March 31, 2023 and Progress of the FY2021-FY2023 Seibu Group's Medium-term Management Plan" announced separately today.

About the matters regarding earnings forecasts (consolidated earnings forecasts for the fiscal year ending March 31, 2024), please refer to page 8 of the Attached Materials, "(4) Future outlook" under "1. Review of Operating Results and Others."

^{*} Financial results reports are exempt from audit conducted by certified public accountants or an audit corporation.

Contents of Attached Materials

| 1. | 1. Review of Operating Results and Others | 2 |
|----|---|---------------|
| | (1) Review of operating results for the fiscal year ended March 31, 2023 | 2 |
| | (2) Review of financial position for the fiscal year ended March 31, 2023 | 6 |
| | (3) Review of cash flows for the fiscal year ended March 31, 2023 | |
| | (4) Future outlook | |
| | (5) Basic policy on profit distribution and dividends for the current period and period | the following |
| 2. | 2. Basic Rationale for Selecting the Accounting Standard | 9 |
| 3. | 3. Consolidated Financial Statements and Significant Notes Thereto | 10 |
| | (1) Consolidated balance sheet | |
| | (2) Consolidated statements of income and comprehensive income | |
| | Consolidated statement of income | 12 |
| | (3) Consolidated statements of changes in equity | |
| | (4) Consolidated statements of cash flows | 16 |
| | (5) Notes to consolidated financial statements | 18 |
| | Notes on premise of going concern | 18 |
| | Notes on changes in accounting policies | |
| | Consolidated statement of income | |
| | Segment information | |
| | Per share information | |
| | Significant events after the reporting period | 22 |

1. Review of Operating Results and Others

(1) Review of operating results for the fiscal year ended March 31, 2023

During the fiscal year ended March 31, 2023, economic activity continued to restart under coexistence with COVID-19, and the Japanese economy was expected to see an economic recovery. However, we must be fully aware of rising raw materials prices and supply-side restrictions along with downside risks such as those from fluctuations in the financial and capital markets amid concerns over the effects of prolonged conflict in Ukraine.

Under these conditions, in the fiscal year ended March 31, 2023, based on the "FY2021-FY2023 Seibu Group's Medium-term Management Plan," which is currently in its second year, we focused on the themes of "Looking ahead to our vision for the Group in a post-COVID-19 society, overcoming the impact of COVID-19 and creating a pathway for rapid growth" and advanced initiatives with a three-point framework comprising "management reforms," "digital management," and "sustainability."

In "management reforms," we carried out "Management Reforms for Urban Transportation and Regional Business" in addition to the themes of "asset-light business operation," "lowering the breakeven point," and "service transformation to suit the new normal." As part of these reforms, for "asset-light business operation," based on the basic agreement that we concluded on February 10, 2022 with GIC Private Limited's affiliate Reco Pine Private Limited, on June 30, 2022, the Company's consolidated subsidiary SEIBU REALTY SOLUTIONS INC. concluded an agreement to transfer certain assets associated with the Hotel and Leisure business to multiple companies in which GIC Private Limited's affiliate Reco Sky Private Limited invests either directly or indirectly, and completed the transfer of 26 properties including The Prince Park Tower Tokyo in the fiscal year ended March 31, 2023.

Seibu Process Innovation Inc. was established on December 1, 2022 to provide optimal shared services through flexible work styles and highly specialized human resources, anticipating the "sharing of back office operations," and preparations are underway for the start of operations on June 1, 2023.

With regard to "Management Reforms for Urban Transportation and Regional Business," the review of organizational and operational structures is progressing, and Seibu Railway Co., Ltd. has determined that it is necessary to enhance its expertise and focus on improving profitability by specializing in its core business of railway operations and value creation functions along its rail lines, and transferred its real estate other than railway operations to SEIBU REALTY SOLUTIONS INC. through a company split effective April 1, 2023.

In terms of "digital management," we began using our "Group Marketing Foundation," worked to build services to expand Group customers, and renewed our accounting system.

In "sustainability," we continued to promote "Sustainability Actions" with 12 key objectives in the four categories of safety, environment, community engagement, and corporate culture, in order to realize a sustainable society. In the environmental category, starting on April 1, 2022, all the power used at "DaiyaGate Ikebukuro," a large-scale office building managed by SEIBU REALTY SOLUTIONS INC., is being covered by the power generated from "Seibu Takeyama Solar Power Station," operated by Seibu Railway Co., Ltd. (power with environmental value), realizing operation with effectively zero-CO₂ emissions. With regard to our response to climate change, since we have been called upon to respond with speed, we revised and newly established our CO₂ emission reduction targets (long-term target: net zero emissions by FY2050, medium-term target: 46% reduction from the FY2018 level by FY2030, and short-term target: 5% reduction from the previous fiscal year's level every fiscal year) to ensure steady progress on eliminating even more CO₂ from our business operations.

To summarize our management results for the fiscal year ended March 31, 2023, although sales declined due to the deconsolidation of Seibu Construction Co., Ltd. and the transfer of 26 properties including The Prince Park Tower Tokyo mentioned above, the Group steadily captured increased demand with the lifting of COVID-19-related restrictions, leading to operating revenue of \(\frac{\pmathbf{4}}{4}28,487\) million, up \(\frac{\pmathbf{3}}{3}1,631\) million, or 8.0%, year on year. Operating profit was \(\frac{\pmathbf{2}}{2}2,155\) million, an improvement of \(\frac{\pmathbf{3}}{3}5,371\) million from an operating loss of \(\frac{\pmathbf{1}}{3}13,216\) million in the previous fiscal year, due to increased revenue and initiatives leading to reduction in fixed expenses, such as revised

operations of railcars and buses, etc. and bringing operations in-house. EBITDA was \(\frac{\pmathbf{77}}{247}\) million, an increase of \(\frac{\pmathbf{34}}{34}\), wear on year.

Ordinary profit was \(\frac{\text{\$\texit{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\}\$}}}\$}\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$

Operating results for the fiscal year ended March 31, 2023, in each segment were as follows. Reportable segments classification was changed from the fiscal year ended March 31, 2023.

(Millions of yen)

| | Operating revenue | | | Oj | perating pro | fit | EBITDA | | | |
|---|-----------------------------------|------------------------------------|------------|-----------------------------------|------------------------------------|------------|-----------------------------------|------------------------------------|------------|--|
| Segment | For the year ended March 31, 2023 | Change from previous year | Change (%) | For the year ended March 31, 2023 | Change from previous year | Change (%) | For the year ended March 31, 2023 | Change from previous year | Change (%) | |
| Urban Transportation and Regional | 143,706 | 12,375 | 9.4 | 2,210 | 7,959 | ı | 24,009 | 7,255 | 43.3 | |
| Hotel and Leisure | 191,167 | 57,987 | 43.5 | 4,905 | 32,956 | П | 21,014 | 32,142 | - | |
| Real Estate | 74,839 | (1,799) | (2.3) | 12,679 | (7,900) | (38.4) | 24,265 | (8,277) | (25.4) | |
| Construction | = | (62,290) | (100.0) | = | (3,177) | (100.0) | = | (3,386) | (100.0) | |
| Other | 39,212 | 6,451 | 19.7 | 590 | 3,847 | - | 4,615 | 3,777 | 450.8 | |
| Total | 448,927 | 12,723 | 2.9 | 20,386 | 33,684 | - | 73,904 | 31,511 | 74.3 | |
| Adjustments | (20,439) | 18,907 | - | 1,768 | 1,686 | - | 3,343 | 3,320 | - | |
| Consolidated | 428,487 | 31,631 | 8.0 | 22,155 | 35,371 | - | 77,247 | 34,832 | 82.1 | |

Notes: 1. Adjustments mainly consist of elimination of inter-company transactions.

- 2. EBITDA is calculated by adding depreciation and amortization of goodwill to operating profit.
- 3. Starting from the fiscal year ended March 31, 2023, with the deconsolidation of Seibu Construction Co., Ltd., to create business synergies, Seibu Landscape Co., Ltd., Yokohama-Ryokuchi Co., LTD., SEIBU GREEN MANAGEMENT Co., LTD., SEIBU AGRIBUSINESS INC., and Step Out Co., Ltd., all of which were included in the Construction business segment, have been transferred to the Real Estate business segment. To facilitate year-on-year comparison, the figures for the previous fiscal year have been restated to conform with the changed segment structure.

Urban Transportation and Regional

The Urban Transportation and Regional business segment consists of railway operations that include key commuter lines for the greater Tokyo metropolitan area, bus operations that support the transportation needs of our railway passengers, lifestyle service operations along railway lines, sports operations, and others. Operating revenues for each of these operations were as follows.

(Millions of yen)

| | For the year ended March 31, 2022 | For the year ended March 31, 2023 | Change |
|--|-----------------------------------|-----------------------------------|--------|
| Operating revenue | 131,331 | 143,706 | 12,375 |
| Railway operations | 83,429 | 91,430 | 8,001 |
| Bus operations | 20,320 | 22,119 | 1,798 |
| Lifestyle service operations along railway lines | 21,360 | 23,224 | 1,864 |
| Sports operations | 2,932 | 3,212 | 279 |
| Others | 3,288 | 3,719 | 430 |

In railway operations, in addition to thorough measures to prevent COVID-19 infections, we stimulated demand by carrying out our commemorative plan for "The 110th Anniversary of Seibu Railway's Foundation × The 150th Anniversary of the Start of Railway Operations" and launching a passenger points service, and reviewed carriage operations to cut fixed expenses. We also utilized the "barrier-free fare system for railway stations" with the intention of steadily promoting the installation of barrier-free facilities such as platform screen doors and the like, and began collecting those fares on March 18, 2023.

In lifestyle service operations along railway lines, we opened a new facility in the Seibuen Amusement Park, which underwent a renewal opening in 2021, working to stimulate local leisure demand.

The Urban Transportation and Regional business recorded operating revenue of \$143,706 million, an increase of \$12,375 million, or 9.4%, year on year, by steadily capturing increased demand with the lifting of COVID-19-related restrictions and by promoting non-commuter-pass use and the use of leisure facilities, despite a limited recovery in commuter pass use due to increased remote work. Meanwhile, the number of passengers in railway operations increased by 10.0% year on year (of which commuters increased by 7.4% and non-commuters increased by 14.2%), and passenger transportation sales increased by 10.4% year on year (of which commuters increased by 3.5% and non-commuters increased by 16.1%). Segment operating profit was \$2,210 million, an improvement of \$7,959 million from an operating loss of \$5,748 million in the previous fiscal year. EBITDA was \$24,009 million, an increase of \$7,255 million, or 43.3%, year on year.

Hotel and Leisure

The Hotel and Leisure business segment consists of domestic hotel operations (ownership/lease), domestic hotel operations (MC/FC), overseas hotel operations (ownership/lease), overseas hotel operations (MC/FC), sports operations (ownership/lease), sports operations (MC/FC) and others. Operating revenues for each of these operations were as follows.

(Millions of yen)

| | For the year ended March 31, 2022 | For the year ended March 31, 2023 | Change |
|---|-----------------------------------|--------------------------------------|--------|
| Operating revenue | 133,180 | 191,167 | 57,987 |
| Domestic hotel operations (ownership/lease) | 77,349 | 119,038 | 41,688 |
| Domestic hotel operations (MC/FC) | 88 | 4,981 | 4,893 |
| Overseas hotel operations (ownership/lease) | 23,250 | 30,050 | 6,800 |
| Overseas hotel operations (MC/FC) | 118 | 260 | 142 |
| Sports operations (ownership/lease) | 15,940 | 16,772 | 832 |
| Sports operations (MC/FC) | - | 738 | 738 |
| Others | 16,434 | 19,325 | 2,890 |

- Notes: 1. Starting from the fiscal year ended March 31, 2023, based on the Group's policy of "the asset-light business operation," we changed the breakdown of the Hotel and Leisure business segment. To facilitate year-on-year comparison, the figures for the previous fiscal year have been restated to conform with the changed segment structure.
 - Domestic hotel operations (ownership/lease) mainly include hotels owned by SEIBU REALTY SOLUTIONS INC. and operated by SEIBU PRINCE HOTELS WORLDWIDE INC. and domestic hotels with leases acquired from outside the Group and operated by SEIBU PRINCE HOTELS WORLDWIDE INC.
 - 3. Domestic hotel operations (MC/FC) include domestic hotels whose operations have been entrusted from outside of the Group.
 - 4. Overseas hotel operations (ownership/lease) include hotels owned and operated by the Group and overseas hotels whose leases have been received from outside of the Group and which are operated by the subsidiaries of StayWell Holdings Pty Ltd.
 - 5. Overseas hotel operations (MC/FC) include overseas hotels whose operations have been entrusted from outside the Group.
 - 6. Sports operations (ownership/lease) mainly include domestic golf courses and ski resorts owned by SEIBU REALTY SOLUTIONS INC. and operated by SEIBU PRINCE HOTELS WORLDWIDE INC.
 - 7. Sports operations (MC/FC) include golf courses and ski resorts whose operations have been entrusted from outside the Group.

In domestic hotel operations, we partnered with Allm Inc. to sell accommodation and banquet plans with the optional offer of a PCR test, continuing to provide service with safety and security to our customers. We also contributed to measures to prevent the spread of COVID-19 by providing some of our hotels as lodging and care facilities based on requests from administrative agencies. The hotel

operator SEIBU PRINCE HOTELS WORLDWIDE INC. has continued to open new locations, including: Prince Smart Inn Kyoto Sanjo on April 4, 2022; Okinawa Prince Hotel Ocean View Ginowan, the first Prince Hotel in Okinawa, on April 12, 2022; Prince Smart Inn Hakata on October 13, 2022; Prince Smart Inn Osaka Yodoyabashi, the first Prince Hotel in Osaka, on November 16, 2022; and Prince Smart Inn Naha on November 22, 2022.

In overseas hotel operations, on June 7, 2022, SEIBU PRINCE HOTELS WORLDWIDE INC. concluded an agreement for a management contract (MC) for the New York hotel "The Kitano Hotel New York" with Kitano Arms Corporation, the U.S. subsidiary of Kitano Godo Tatemono Inc.

Operating revenue in the Hotel and Leisure business was \\ \Pi191,167 \text{ million, an increase of \\ \Pi57,987 million or 43.5% year on year, despite the decrease in revenue due to the transfer of 26 properties including The Prince Park Tower Tokyo, as the business steadily captured demand headed toward recovery at resorts in Karuizawa and Hakone, as well as in Hawaii, and leisure facilities, in addition to recent inbound demand. RevPAR* for the domestic hotel business was ¥8,778, an increase of ¥3,932 year on year. Segment operating profit was ¥4,905 million, an improvement of ¥32,956 million from an operating loss of \(\frac{\pma}{2}\)8,050 million in the previous fiscal year due to increased revenue. EBITDA was a profit of \(\xi21,014\) million, an improvement of \(\xi32,142\) million from a loss of \(\xi11,128\) million in the previous fiscal year.

* RevPAR: Revenue Per Available Room. RevPAR is calculated by dividing total room sales for a given period by the aggregate number of days per room for which each room was available during such period.

Real Estate

Operating revenue Leasing operations

The Real Estate business segment consists of leasing operations and others. Operating revenues for each of these operations were as follows.

| | | (Millions of yell) |
|--------------------|--------------------|--------------------|
| For the year ended | For the year ended | CI. |
| March 31, 2022 | March 31, 2023 | Change |
| 76,639 | 74,839 | (1,799) |
| 46,943 | 42,049 | (4,894) |

29,695 32,790 Others Seibu Landscape Co., Ltd., Yokohama-Ryokuchi Co., LTD., SEIBU GREEN MANAGEMENT Co., LTD., Note: SEIBU AGRIBUSINESS INC., and Step Out Co., Ltd., which were transferred from the Construction business segment with the deconsolidation of Seibu Construction Co., Ltd., have been included in the "Other" segment. To facilitate year-on-year comparison, the figures for the previous fiscal year have been restated to conform with the changed segment structure.

In leasing operations, in April 2022, we opened "emiffice Tokorozawa" in the commercial facility "Grand Emio Tokorozawa" as the third "emiffice" shared office property, promoting the provision of services to respond to the growth in remote work.

In addition, construction of the "Tokorozawa Station West Exit Development Plan" for Tokorozawa Station, a major city along Seibu Railway lines, began in November 2022 with the aim of opening in autumn 2024.

In addition, we also worked to reduce fixed expenses by bringing PM and BM operations in-house.

The Real Estate business segment recorded operating revenue of \(\frac{1}{2}\)74,839 million, a decrease of ¥1,799 million, or 2.3%, year on year, due to a decrease in intersegment transactions (leasing to inside the Group, etc.) accompanying internal reorganization and the impact of the changeover in tenants at Tokyo Garden Terrace Kioicho. Segment operating profit was \\pm 12,679 million, a decrease of \\\pm 7,900 million, or 38.4%, year on year. EBITDA was ¥24,265 million, a decrease of ¥8,277 million, or 25.4%, year on year.

Construction

The Construction business segment was eliminated from the fiscal year ended March 31, 2023 with the deconsolidation of Seibu Construction Co., Ltd.

Other

In the Sports business, we worked to provide an enjoyable sports entertainment experience by offering services, giving performances, and holding events that maximize the capabilities of the Belluna Dome, which is a baseball stadium reopened in 2021 after its renewal. In the Izuhakone business, we worked to capture tourism demand headed toward recovery mainly at Izu Mito Sea Paradise Aquarium. In the Ohmi business, we prepared for the separation of infrastructure and operations under a scheme where the facilities are publicly-owned and the operations are privately managed in the railway business.

Operating revenue was \(\frac{\pmanumath{\text{3}}}{3},212\) million, an increase of \(\frac{\pmanumath{\text{4}}}{6},451\) million, or 19.7%, year on year, due to the increased number of spectators for the professional baseball team Saitama Seibu Lions with the lifting of COVID-19-related restrictions and strong sales of goods. Operating profit was \(\frac{\pmanumath{\text{4}}}{5}90\) million, an improvement of \(\frac{\pmanumath{\text{3}}}{3},847\) million from an operating loss of \(\frac{\pmanumath{\text{3}}}{3},256\) million in the previous fiscal year, and EBITDA was \(\frac{\pmanumath{\text{4}}}{4},615\) million, an increase of \(\frac{\pmanumath{\text{3}}}{3},777\) million, or 450.8%, year on year.

For the sports operations in the Urban Transportation and Regional business and in the Hotel and Leisure business and for the Sports business within the Other businesses segment, the total operating revenue was \fomega40,023 million, up \fomega5,136 million, or 14.7%, year on year.

(2) Review of financial position for the fiscal year ended March 31, 2023

Assets

Total current assets as of March 31, 2023 stood at ¥94,373 million, down ¥41,339 million from the previous fiscal year-end. The decrease was due mainly to a decrease in cash and deposits of ¥61,499 million.

Total non-current assets amounted to \(\frac{\pmathbf{1}}{1}\),493,460 million, down \(\frac{\pmathbf{7}}{7}\)4,268 million from the previous fiscal year-end. The decrease was due mainly to a decrease in property, plant and equipment of \(\frac{\pmathbf{7}}{7}\)4,793 million.

As a result, total assets stood at \(\pm\)1,587,834 million, down \(\pm\)115,607 million from the previous fiscal year-end.

Liabilities

Total current liabilities as of March 31, 2023 stood at ¥367,867 million, down ¥83,319 million from the previous fiscal year-end. The decrease was due mainly to a decrease in short-term borrowings of ¥124,625 million.

Non-current liabilities amounted to \footnote{842,333} million, down \footnote{22,704} million from the previous fiscal year-end. The decrease was due mainly to a decrease in long-term borrowings of \footnote{11,623} million.

As a result of the above, total liabilities stood at \(\pm\)1,210,201 million, down \(\pm\)106,023 million from the previous fiscal year-end.

Net assets

Total net assets as of March 31, 2023 stood at ¥377,633 million, down ¥9,584 million from the previous fiscal year-end. The decrease was due mainly to a decrease in non-controlling interests of ¥70,788 million due to the acquisition and cancellation of preferred shares at a consolidated subsidiary of the Company and the recording of ¥56,753 million of profit attributable to owners of parent.

Equity-to-asset ratio stood at 23.5%, up 5.2 percentage points from the previous fiscal year-end.

(3) Review of cash flows for the fiscal year ended March 31, 2023

Cash and cash equivalents (hereinafter "cash") as of March 31, 2023 decreased ¥61,469 million compared to the end of the previous fiscal year to ¥25,741 million.

Cash flows from operating activities

Net cash provided by operating activities was \(\frac{4}{67}\),167 million after recording profit before income taxes of \(\frac{4}{62}\),011 million and making adjustments for depreciation and income taxes paid, and cash

inflow increased by \(\frac{\pmax}{8}\),603 million compared with the previous fiscal year.

Cash flows from investing activities

Net cash provided by investing activities was \quantum 87,854 million due mainly to the proceeds from sale of property, plant and equipment and intangible assets, and cash inflow increased by \quantum 69,207 million compared with the previous fiscal year.

Cash flows from financing activities

Net cash used in financing activities was of ¥217,221 million due mainly to repayment of borrowings and the acquisition of preferred shares at a consolidated subsidiary of the Company, and cash outflow increased by ¥198,150 million compared with the previous fiscal year.

The Group's cash flow indices were as follows.

| | For the year ended March 31, 2020 | For the year ended March 31, 2021 | For the year ended March 31, 2022 | For the year ended March 31, 2023 |
|--|--------------------------------------|--------------------------------------|-----------------------------------|-----------------------------------|
| Equity-to-asset ratio (%) | 21.5 | 17.6 | 18.3 | 23.5 |
| Equity-to-asset ratio based on market value (%) | 20.8 | 21.5 | 22.4 | 25.8 |
| Interest-bearing debt to cash flow ratio (Years) | 9.2 | _ | 15.9 | 11.8 |
| Interest coverage ratio (Times) | 10.1 | ı | 6.4 | 8.7 |

Notes: 1. Equity-to-asset ratio: Equity / Total assets

- 2. Equity-to-asset ratio based on market value: Market capitalization / Total assets
- 3. Interest-bearing debt to cash flow ratio: Interest-bearing debt / Operating cash flow
- 4. Interest coverage ratio: Operating cash flow / Interest payments
- 5. The above indices are calculated based on consolidated financial figures.
- 6. Market capitalization is calculated as follows: Final stock price at end of period x Total number of issued shares at end of period (excluding treasury shares).
- 7. The figure for operating cash flow is "net cash provided by operating activities" on the consolidated statement of cash flows. Interest-bearing debt refers to all debt posted on the consolidated balance sheet for which interest is paid. Furthermore, regarding the interest payments, we use "interest paid" on the consolidated statement of cash flows.
- 8. The interest-bearing debt to cash flow ratio and interest coverage ratio for the year ended March 31, 2021 are not noted because cash flows from operating activities was negative.

(4) Future outlook

The consolidated earnings forecasts for the fiscal year ending March 31, 2024, which is the third year of the Seibu Group's Medium-term Management Plan takes into consideration delays in the recovery of sales from passengers of commuter passes in the railway operations, as well as changes such as soaring costs for power and raw materials, and reflects the effect through progress in "management reforms," such as the effect of the internal reorganization of the Group.

As a result of calculations based on the above assumptions, we expect operating revenue to increase 7.8% year on year relative to the fiscal year ended March 31, 2023, to ¥462.0 billion due to the steady capture of recovering demand by increasing RevPAR through the increase of prices in the Hotel and Leisure business. Fixed expenses have been increasing due to the impact of higher crude oil prices stemming from the conflict in Ukraine, but we expect operating profit to increase 62.5% year on year to ¥36.0 billion as a result of working to reduce fixed expenses by shifting to an asset-light model for some assets in the Hotel and Leisure business, reviewing costs and other measures. We expect EBITDA to be ¥90.0 billion (up 16.5% year on year).

Forecasts for operating revenue, operating profit, and EBITDA by segment are as follows.

| | | Operating revenue | | | | | | | | | | | | |
|--|---|-------------------|----------------------|------|-------------|-----|---------|------|---------|------|-------------|---|--------------------------------|------|
| | Urban Transportation and Regional | | Hotel and Leisure | | Real Estate | | Other | | Total | | Adjustments | | Consolidated earnings forecast | |
| Six months | Billion | % | Billion | % | Billion | % | Billion | % | Billion | % | Billion | % | Billion | % |
| ending | yen | | yen | | yen | | yen | | yen | | yen | | yen | 70 |
| September 30, 2023 | 74.0 | 8.1 | 111.1 | 15.9 | 38.4 | 6.3 | 26.8 | 13.2 | 250.4 | 11.7 | (14.4) | - | 236.0 | 11.0 |
| Fiscal year ending March 31, 2024 | 148.3 | 6.5 | 224.6 | 15.3 | 76.8 | 1.6 | 42.9 | 9.5 | 492.7 | 9.8 | (30.7) | - | 462.0 | 7.8 |

Note: Adjustments mainly consist of elimination of inter-company transactions.

| | | | | | | | Operatin | g profit | | | | | | |
|--|--------------------------|---------|---------------|-------|---------|--------|----------|----------|---------|------|---------|--------|--------------------|------|
| | Urb Transpo and Re | rtation | Hotel Leis | | Real l | Estate | Oth | ner | Tot | tal | Adjust | ments | Consol earnings | |
| Six months | Billion | % | Billion | % | Billion | % | Billion | % | Billion | % | Billion | % | Billion | % |
| ending | yen | | yen | | yen | | yen | | yen | | yen | | yen | |
| September | 8.2 | 79.4 | 6.5 | - | 5.3 | (2.6) | 3.2 | 28.3 | 23.4 | 86.0 | (0.4) | - | 23.0 | 71.4 |
| 30, 2023 | | | | | | | | | | | | | | |
| Fiscal year ending March 31, 2024 | 10.6 | 97.9 | 14.1 | 485.2 | 9.4 | (21.5) | 1.1 | 92.9 | 35.3 | 73.3 | 0.6 | (61.9) | 36.0 | 62.5 |

Note: Adjustments mainly consist of elimination of inter-company transactions.

| | | EBITDA | | | | | | | | | | | | |
|--|---------|---------------------------|---------------|-------------|---------|-------|---------|-------|---------|-------------|---------|--------------------------------|------|------|
| Trans and I | | oan ortation gional | Hotel Leis | Real Hetate | | Other | | Total | | Adjustments | | Consolidated earnings forecast | | |
| Six months | Billion | % | | % | Billion | % | Billion | % | Billion | % | Billion | % | | % |
| ending | yen | | yen | | yen | | yen | | yen | | yen | | yen | |
| September 30, 2023 | 18.1 | 23.4 | 14.6 | 55.9 | 11.0 | (1.0) | 5.3 | 21.2 | 49.2 | 24.0 | 0.7 | (46.3) | 50.0 | 21.4 |
| Fiscal year ending March 31, 2024 | 31.3 | 19.2 | 30.4 | 54.2 | 21.0 | (9.5) | 5.4 | 18.5 | 88.2 | 19.5 | 1.7 | (49.1) | 90.0 | 16.5 |

Note: Adjustments mainly consist of elimination of inter-company transactions.

Ordinary profit is expected to be \(\frac{\pmathbb{4}}{30.0}\) billion, up 49.0% year on year. We expect profit attributable to owners of parent of \(\frac{\pmathbb{2}}{24.0}\) billion, down 57.7% year on year, as a result of factors such as a rebound from the recording of extraordinary income (losses) associated with the shifting to an asset-light model for some assets in the Hotel and Leisure business in the fiscal year under review. For more details, please refer to "Review of financial results for fiscal year ended March 31, 2023 and Progress of the FY2021-FY2023 Seibu Group's Medium-term Management Plan" announced separately today.

(5) Basic policy on profit distribution and dividends for the current period and the following period

The Group's businesses are focused primarily on the Urban Transportation and Regional business segment, the Hotel and Leisure business segment, and the Real Estate business segment, with a management objective of achieving sustainable and strong growth. Our basic policy is to strengthen the business base of our Group companies and enhance our corporate value and to strengthen our financial strength by accumulating retained earnings while continuing to make stable dividend payments.

In addition, in accordance with our long-term financial strategy, we aim to provide returns to our stakeholders and conduct investments that will contribute to our future growth in a balanced manner. Furthermore, our basic policy is to use retained earnings, while considering further improvement in our financial strength, and to invest in strengthening the future business base of our group, establishing a stable management base.

Regarding the year-end dividend for the fiscal year ended March 31, 2023, we have set an ordinary dividend of \(\frac{\text{\text{420}}}{20}\) per share (annual dividend of \(\frac{\text{\text{\text{425}}}}{25}\) per share including an interim dividend of \(\frac{\text{\text{\text{\text{\text{\text{e}}}}}}{25}\) per share), taking into account that the "management reforms" that we have been working on as essential features of the "FY2021-FY2023 Seibu Group's Medium-term Management Plan" have been generally on track, and that "transfer of part of the assets of the Hotel and Leisure Business toward asset-light business operations" has been completed, in addition to the fact that current operating results have been recovering in light of the business environment.

Regarding the annual dividend for the fiscal year ending March 31, 2024, after giving comprehensive consideration to the consolidated earnings forecasts for the fiscal year ending March 31, 2024 and to the status of funds described in "(4) Future outlook," we plan to pay a dividend of \u220425 per share (interim dividend \u210412.5, year-end dividend \u210412.5).

2. Basic Rationale for Selecting the Accounting Standard

Although the Group is preparing its consolidated financial statements in accordance with the accounting principles generally accepted in Japan, it is deliberating over future application of international financial reporting standards (IFRSs) while keeping track of trends inside and outside Japan.

3. Consolidated Financial Statements and Significant Notes Thereto

(1) Consolidated balance sheet

| | | (Millions of y |
|---|----------------------|----------------------|
| | As of March 31, 2022 | As of March 31, 2023 |
| Assets | | |
| Current assets | | |
| Cash and deposits | 87,487 | 25,988 |
| Notes and accounts receivable - trade, and contract | 22.425 | 20.001 |
| assets | 22,435 | 29,991 |
| Land and buildings for sale in lots | 5,992 | 5,322 |
| Merchandise and finished goods | 911 | 1,151 |
| Costs on construction contracts in progress | 158 | 102 |
| Raw materials and supplies | 3,391 | 3,169 |
| Other | 15,436 | 28,744 |
| Allowance for doubtful accounts | (99) | (95) |
| Total current assets | 135,713 | 94,373 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings and structures | 1,285,589 | 1,212,046 |
| Accumulated depreciation and impairment | (738,249) | (714,793 |
| Buildings and structures, net | 547,340 | 497,252 |
| Machinery, equipment and vehicles | 321,800 | 309,146 |
| Accumulated depreciation and impairment | (255,012) | (246,198 |
| Machinery, equipment and vehicles, net | 66,788 | 62,947 |
| Land | 701,497 | 660,547 |
| Leased assets | 15,262 | 17,237 |
| Accumulated depreciation and impairment | (4,285) | (3,429 |
| Leased assets, net | 10,977 | 13,807 |
| Construction in progress | 106,532 | 127,105 |
| Other | 92,355 | 84,163 |
| Accumulated depreciation and impairment | (71,948) | (67,075 |
| Other, net | 20,406 | 17,087 |
| Total property, plant and equipment | 1,453,542 | 1,378,748 |
| Intangible assets | 1,433,342 | 1,370,740 |
| Leased assets | 30 | 24 |
| Other | 19,149 | 23,221 |
| _ | 19,179 | |
| Total intangible assets | 19,179 | 23,245 |
| Investments and other assets | 62,672 | 61,617 |
| Investment securities | | |
| Long-term loans receivable Retirement benefit asset | 277 | 269 |
| | 17,365 | 15,893 |
| Deferred tax assets | 6,123 | 5,330 |
| Other | 8,844 | 8,654 |
| Allowance for doubtful accounts | (277) | (299 |
| Total investments and other assets | 95,007 | 91,466 |
| Total non-current assets | 1,567,729 | 1,493,460 |
| Total assets | 1,703,442 | 1,587,834 |

| | | (Millions of ye |
|---|----------------------|----------------------|
| | As of March 31, 2022 | As of March 31, 2023 |
| Liabilities | | |
| Current liabilities | | |
| Notes and accounts payable - trade | 12,809 | 17,566 |
| Short-term borrowings | 256,163 | 131,537 |
| Lease liabilities | 1,129 | 1,136 |
| Income taxes payable | 8,547 | 9,603 |
| Advances received | 86,698 | 103,280 |
| Provision for bonuses | 5,276 | 5,871 |
| Provision for loss on guarantees | 805 | 809 |
| Other provisions | 2,107 | 1,977 |
| Asset retirement obligations | 102 | 66 |
| Other | 77,549 | 96,018 |
| Total current liabilities | 451,186 | 367,867 |
| Non-current liabilities | | , |
| Bonds payable | 50,000 | 50,000 |
| Long-term borrowings | 604,760 | 593,136 |
| Long-term accounts payable to Japan railway | | |
| construction, transport and technology agency | 7,551 | 6,014 |
| Lease liabilities | 7,818 | 10,563 |
| Deferred tax liabilities | 107,927 | 104,326 |
| Deferred tax liabilities for land revaluation | 10,384 | 7,829 |
| Provision for retirement benefits for directors (and | 10,361 | 7,027 |
| other officers) | 574 | 431 |
| Provision for share awards for directors (and other officers) | 218 | 279 |
| Other provisions | 57 | 69 |
| Retirement benefit liability | 25,279 | 19,809 |
| Asset retirement obligations | 1,878 | 1,556 |
| Liabilities from application of equity method | 15,595 | 15,449 |
| Other | 32,992 | 32,865 |
| Total non-current liabilities | 865,038 | 842,333 |
| Total liabilities | 1,316,225 | 1,210,201 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 50,000 | 50,000 |
| Capital surplus | 96,505 | 96,519 |
| Retained earnings | 182,761 | 241,154 |
| Treasury shares | (54,091) | (53,174) |
| Total shareholders' equity | 275,175 | 334,499 |
| Accumulated other comprehensive income | , | <u> </u> |
| Valuation difference on available-for-sale securities | 10,450 | 8,227 |
| Revaluation reserve for land | 16,219 | 11,580 |
| Foreign currency translation adjustment | 6,762 | 15,431 |
| Remeasurements of defined benefit plans | 2,534 | 2,711 |
| Total accumulated other comprehensive income | 35,966 | 37,951 |
| Share acquisition rights | 298 | 193 |
| • | | |
| Non-controlling interests | 75,777 | 4,988 |
| Total net assets | 387,217 | 377,633 |
| Total liabilities and net assets | 1,703,442 | 1,587,834 |

(2) Consolidated statements of income and comprehensive income Consolidated statement of income

(Millions of yen) Fiscal year ended Fiscal year ended March 31, 2022 March 31, 2023 Operating revenue 396,856 428,487 Operating expenses Operating expenses and cost of sales of transportation 369,934 366,305 40,026 Selling, general and administrative expenses 40,137 Total operating expenses 410,072 406,332 Operating profit (loss) (13,216)22,155 Non-operating income 9 Interest income 6 Dividend income 909 957 Subsidy to keep a bus on a regular route 1,037 992 Share of profit of entities accounted for using equity method 2 Foreign exchange gains 986 525 Subsidies for infection-prevention measures 1,824 1,412 Subsidies for employment adjustment 927 1,885 2,152 Other 6,977 Total non-operating income 6,653 Non-operating expenses Interest expenses 9,075 7,673 Share of loss of entities accounted for using equity method 12 Other 1,801 1,312 Total non-operating expenses 10,877 8,999 20,133 Ordinary profit (loss) (17,440)Extraordinary income Gain on sale of non-current assets 13,906 80.522 Contribution received for construction 1,301 884 Subsidy income 36 85 Gain on sale of investment securities 1,174 37,356 Gain on sale of shares of subsidiaries *2 9,126 Subsidies for employment adjustment 596 62,269 83,261 Total extraordinary income Extraordinary losses 2,782 37,066 Impairment losses Loss on sale of non-current assets 1 Loss on retirement of non-current assets 1,595 1,897 Tax purpose reduction entry of contribution for construction 1,201 881 Loss on tax purpose reduction entry of non-current assets 29 83 Loss on sale of investment securities 168 Loss on sale of shares of subsidiaries 3,574 Loss on valuation of investment securities 26 14 Loss on temporary suspension of operations *3 6,060 Other 577 1,270 15,856 41,384 Total extraordinary losses Profit before income taxes 28,973 62,011 Income taxes - current 8,733 10,600 Income taxes - deferred 7,728 (6,920)Total income taxes 16,462 3,680 12,510 Profit 58,330 Profit attributable to non-controlling interests 1,887 1,577 Profit attributable to owners of parent 10,623 56,753

Consolidated statement of comprehensive income

| | Fiscal year ended March 31, 2022 | Fiscal year ended March 31, 2023 |
|--|-------------------------------------|-------------------------------------|
| Profit | 12,510 | 58,330 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | (4,006) | (2,223) |
| Foreign currency translation adjustment | 5,868 | 8,682 |
| Remeasurements of defined benefit plans, net of tax | (1,087) | 174 |
| Total other comprehensive income | 775 | 6,633 |
| Comprehensive income | 13,286 | 64,964 |
| Comprehensive income attributable to | • | |
| Comprehensive income attributable to owners of parent | 11,366 | 63,377 |
| Comprehensive income attributable to non-controlling interests | 1,919 | 1,587 |

(3) Consolidated statements of changes in equity

Previous fiscal year (From April 1, 2021 to March 31, 2022)

| | | | Shareholders' equity | | |
|---|---------------|-----------------|----------------------|-----------------|----------------------------|
| | Share capital | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity |
| Balance at beginning of period | 50,000 | 96,491 | 172,512 | (55,077) | 263,925 |
| Cumulative effects of changes in accounting policies | | | (925) | | (925) |
| Restated balance | 50,000 | 96,491 | 171,586 | (55,077) | 263,000 |
| Changes during period | | | | | |
| Dividends of surplus | | | | | _ |
| Profit attributable to owners of parent | | | 10,623 | | 10,623 |
| Reversal of revaluation reserve for land | | | 496 | | 496 |
| Disposal of treasury shares | | 14 | | 985 | 999 |
| Increase in retained earnings by exclusion of subsidiaries from consolidation | | | 55 | | 55 |
| Net changes in items other than shareholders' equity | | | | | |
| Total changes during period | _ | 14 | 11,175 | 985 | 12,175 |
| Balance at end of period | 50,000 | 96,505 | 182,761 | (54,091) | 275,175 |

| | | Accumulated | d other compre | hensive income | | | Non- | |
|---|--|------------------------------------|--|--|--|--------------------------------|--------------------------|---------------------|
| | Valuation difference on available- for-sale securities | Revaluation reserve for land | Foreign currency translation adjustment | Remeasure- ments of defined benefit plans | Total accumulated other comprehensive income | Share acquisition rights | controlling interests | Total net assets |
| Balance at beginning of period | 14,489 | 16,716 | 933 | 3,676 | 35,816 | 407 | 85,538 | 385,687 |
| Cumulative effects of changes in accounting policies | | | | | | | (4) | (929) |
| Restated balance | 14,489 | 16,716 | 933 | 3,676 | 35,816 | 407 | 85,534 | 384,757 |
| Changes during period | | | | | | | | |
| Dividends of surplus | | | | | | | | - |
| Profit attributable to owners of parent | | | | | | | | 10,623 |
| Reversal of revaluation reserve for land | | | | | | | | 496 |
| Disposal of treasury shares | | | | | | | | 999 |
| Increase in retained earnings by exclusion of subsidiaries from consolidation | | | | | | | | 55 |
| Net changes in items other than shareholders' equity | (4,039) | (496) | 5,828 | (1,142) | 149 | (108) | (9,756) | (9,715) |
| Total changes during period | (4,039) | (496) | 5,828 | (1,142) | 149 | (108) | (9,756) | 2,459 |
| Balance at end of period | 10,450 | 16,219 | 6,762 | 2,534 | 35,966 | 298 | 75,777 | 387,217 |

Current fiscal year (From April 1, 2022 to March 31, 2023)

| | | | Shareholders' equity | | |
|---|---------------|-----------------|----------------------|-----------------|----------------------------|
| | Share capital | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity |
| Balance at beginning of period | 50,000 | 96,505 | 182,761 | (54,091) | 275,175 |
| Changes during period | | | | | |
| Dividends of surplus | | | (3,012) | | (3,012) |
| Profit attributable to owners of parent | | | 56,753 | | 56,753 |
| Reversal of revaluation reserve for land | | | 4,638 | | 4,638 |
| Purchase of treasury shares | | | | (0) | (0) |
| Disposal of treasury shares | | 14 | | 917 | 932 |
| Change in ownership interest of parent due to transactions with non-controlling interests | | (0) | | | (0) |
| Increase in retained earnings by change in scope of consolidation | | | 12 | | 12 |
| Net changes in items other than shareholders' equity | | | | | |
| Total changes during period | _ | 14 | 58,392 | 917 | 59,324 |
| Balance at end of period | 50,000 | 96,519 | 241,154 | (53,174) | 334,499 |

| | | Accumulated | l other comprel | nensive income | | Share | Non- | |
|---|--|------------------------------------|--|--|--|-----------------------|--------------------------|---------------------|
| | Valuation difference on available-for- sale securities | Revaluation reserve for land | Foreign currency translation adjustment | Remeasure- ments of defined benefit plans | Total accumulated other comprehensive income | acquisition rights | controlling interests | Total net assets |
| Balance at beginning of period | 10,450 | 16,219 | 6,762 | 2,534 | 35,966 | 298 | 75,777 | 387,217 |
| Changes during period | | | | | | | | |
| Dividends of surplus | | | | | | | | (3,012) |
| Profit attributable to owners of parent | | | | | | | | 56,753 |
| Reversal of revaluation reserve for land | | | | | | | | 4,638 |
| Purchase of treasury shares | | | | | | | | (0) |
| Disposal of treasury shares | | | | | | | | 932 |
| Change in ownership interest of parent due to transactions with non-controlling interests | | | | | | | | (0) |
| Increase in retained earnings by change in scope of consolidation | | | | | | | | 12 |
| Net changes in items other than shareholders' equity | (2,223) | (4,638) | 8,669 | 177 | 1,985 | (105) | (70,788) | (68,908) |
| Total changes during period | (2,223) | (4,638) | 8,669 | 177 | 1,985 | (105) | (70,788) | (9,584) |
| Balance at end of period | 8,227 | 11,580 | 15,431 | 2,711 | 37,951 | 193 | 4,988 | 377,633 |

(4) Consolidated statements of cash flows

| | | (Millions of yer |
|--|-------------------------------------|-------------------------------------|
| | Fiscal year ended March 31, 2022 | Fiscal year ended March 31, 2023 |
| Cash flows from operating activities | <u> </u> | |
| Profit before income taxes | 28,973 | 62,011 |
| Depreciation | 56,646 | 54,641 |
| Impairment losses | 2,782 | 37,066 |
| Amortization of goodwill | 442 | 451 |
| Retirement benefit expenses | (2,124) | (1,997) |
| Increase (decrease) in provision for bonuses | 415 | 598 |
| Increase (decrease) in retirement benefit liability | (1,192) | (4,457) |
| Decrease (increase) in retirement benefit asset | 1,311 | 5,066 |
| Increase (decrease) in allowance for doubtful accounts | (4) | 12 |
| Interest and dividend income | (916) | (966) |
| Interest expenses | 9,075 | 7,673 |
| Share of loss (profit) of entities accounted for using equity method | (2) | 12 |
| Contribution received for construction | (1,301) | (884) |
| Subsidy income | (36) | (85) |
| Loss (gain) on sale of investment securities | _ | (1,005) |
| Loss (gain) on valuation of investment securities | 26 | 14 |
| Loss (gain) on sale of non-current assets | (13,897) | (80,520) |
| Loss (gain) on sale of shares of subsidiaries | (33,781) | _ |
| Loss on retirement of non-current assets | 1,595 | 1,897 |
| Tax purpose reduction entry of contribution for construction | 1,201 | 881 |
| Loss on tax purpose reduction entry of non-current assets | 29 | 83 |
| Other extraordinary loss (income) | 388 | 674 |
| Decrease (increase) in trade receivables | 7,804 | (7,413) |
| Decrease (increase) in inventories | 1,828 | 668 |
| Decrease (increase) in accounts receivable - other | 8,626 | (196) |
| Increase (decrease) in trade payables | (2,447) | 4,618 |
| Increase (decrease) in advances received | 5,013 | 944 |
| Increase (decrease) in accrued consumption taxes | 8,873 | 3,599 |
| Other, net | (9,524) | 5,806 |
| Subtotal | 69,804 | 89,196 |
| Interest and dividends received | 955 | 1,006 |
| Interest paid | (9,161) | (7,708) |
| Income taxes refund (paid) | (3,035) | (15,326) |
| Net cash provided by (used in) operating activities | 58,563 | 67,167 |

| | Fiscal year ended March 31, 2022 | Fiscal year ended March 31, 2023 |
|---|-------------------------------------|-------------------------------------|
| Cash flows from investing activities | | |
| Payments into time deposits | (150) | (120) |
| Proceeds from withdrawal of time deposits | 150 | 150 |
| Purchase of investment securities | (321) | (4,023) |
| Proceeds from sale of investment securities | _ | 2,981 |
| Purchase of property, plant and equipment and intangible assets | (62,050) | (56,945) |
| Proceeds from sale of property, plant and equipment and intangible assets | 20,984 | 131,834 |
| Proceeds from sale of shares of subsidiaries resulting in change in scope of consolidation | 43,921 | - |
| Proceeds from contribution received for construction | 16,195 | 15,830 |
| Other, net | (81) | (1,852) |
| Net cash provided by (used in) investing activities | 18,647 | 87,854 |
| Cash flows from financing activities | · | |
| Net increase (decrease) in short-term borrowings | 89,955 | (77,026) |
| Proceeds from long-term borrowings | 22,587 | 34,800 |
| Repayments of long-term borrowings | (125,368) | (94,021) |
| Proceeds from issuance of bonds | 9,938 | _ |
| Repayments of accounts payable to Japan railway construction, transport and technology agency | (3,706) | (4,387) |
| Repayments of lease liabilities | (1,245) | (1,292) |
| Dividends paid | (3) | (3,006) |
| Dividends paid to non-controlling interests | (1,580) | (1,607) |
| Proceeds from sale of treasury shares | 614 | 648 |
| Proceeds from share issuance to non-controlling shareholders | 29 | - |
| Repayments of shares to non-controlling shareholders | (10,125) | (70,611) |
| Other, net | (167) | (715) |
| Net cash provided by (used in) financing activities | (19,070) | (217,221) |
| Effect of exchange rate change on cash and cash equivalents | 531 | 705 |
| Net increase (decrease) in cash and cash equivalents | 58,671 | (61,493) |
| Cash and cash equivalents at beginning of period | 28,538 | 87,210 |
| Increase in cash and cash equivalents resulting from inclusion of subsidiaries in consolidation | - - | 24 |
| Cash and cash equivalents at end of period | 87,210 | 25,741 |

(5) Notes to consolidated financial statements

Notes on premise of going concern

Not applicable.

Notes on changes in accounting policies

Application of Implementation Guidance on Accounting Standard for Fair Value Measurement

The Company has applied the "Implementation Guidance on Accounting Standard for Fair Value Measurement" (ASBJ Guidance No. 31, June 17, 2021; hereinafter the "Guidance on Fair Value Measurement") from the beginning of the fiscal year ended March 31, 2023, and it has applied new accounting policies stipulated in the Guidance on Fair Value Measurement prospectively, in accordance with the transitional treatment provided for in paragraph 27-2 of the Guidance on Fair Value Measurement. This has no effect on the consolidated financial statements.

Application of U.S. GAAP ASU 2016-02 "Leases"

Overseas subsidiaries applying the U.S. GAAP have adopted the ASU 2016-02 "Leases" from the beginning of the fiscal year ended March 31, 2023. This requires lessees to recognize assets and liabilities for, in principle, all leases. The method adopted for the transition approach in the application of this standard, is one that recognizes the amount of the cumulative effect arising from the application of this standard on the date of initial application.

As a result, as of the beginning of the fiscal year ended March 31, 2023, leased assets in non-current assets increased by \(\frac{\pmathbf{\text{2}}}{2556}\) million, lease liabilities in current liabilities increased by \(\frac{\pmathbf{\text{2}}}{2495}\) million.

The impact of this change on profit or loss for the fiscal year under review is immaterial.

Consolidated statement of income

*1. Subsidies for infection-prevention measures

Subsidies for infection-prevention measures mainly consisted of subsidies for measures to prevent the spread of infections in response to official requests for reduction of operating times, etc. from local governments associated with the impact of COVID-19.

*2. Subsidies for employment adjustment

Subsidies for employment adjustment consisted of the proceeds applicable to special measures such as subsidies for employment adjustment associated with the impact of COVID-19.

*3. Loss on temporary suspension of operations

The loss on the temporary suspension of operations recorded in the fiscal year ended March 31, 2022 consisted of fixed expenses (personnel expenses, depreciation and amortization, etc.) that arose during the period of suspended operation of operating facilities that temporarily suspended operations as a result of official requests and declarations, etc. from the national and local governments to prevent the spread of COVID-19.

Segment information

(a) Segment information

The business segment information for the Company and its consolidated subsidiaries for the years ended March 31, 2022 and 2023 was as follows:

1. Overview of the reportable segments

The reportable segments of the Group are components for which discrete financial information is available and whose operating results are regularly reviewed by the Board of Directors to make decisions about resource allocation and to assess performance.

Starting from the fiscal year under review, the pre-existing four segments of "Urban Transportation and Regional," "Hotel and Leisure," "Real Estate," and "Construction" were changed to the three segments of "Urban Transportation and Regional," "Hotel and Leisure," and "Real Estate" due to the elimination of the "Construction" segment resulting from the removal of Seibu Construction Co., Ltd. from the scope of consolidation.

For details on the changes made to each segment, please refer to Note 3 under the table showing the operating results for the fiscal year ended March 31, 2023, in each segment under "1. Review of Operating Results and Others (1) Review of operating results for the fiscal year ended March 31, 2023." In the business segment results, the Izuhakone business, Ohmi business, Sports business and New businesses are included in "Other."

The reportable segments, and their respective principal business operations are as follows:

(i) Urban Transportation and Regional: Railway operations, Bus operations, Lifestyle service

operations along railway lines, Sports operations, etc.

(ii) Hotel and Leisure: Domestic hotel operations (ownership / lease),

Domestic hotel operations (MC / FC), Overseas hotel

operations (ownership / lease), Overseas hotel

operations (MC / FC), Sports operations (ownership /

lease), Sports operations (MC / FC), etc.

(iii) Real Estate: Leasing operations, etc.

2. Method for calculating the amounts of operating revenue, profit (loss), assets and other items by reportable segment

With regard to the currency translation of revenues and expenses of overseas subsidiaries, etc. into Japanese yen, the Group uses the assumed exchange rate that was used in budget-making. Inter-segment operating revenue and transfer are based on the prevailing market prices. Segment profit (loss) is substantially the same as operating profit.

3. Information about operating revenue, profit (loss), assets and other items by reportable segment For the fiscal year ended March 31, 2022 (from April 1, 2021 to March 31, 2022)

| | | | | | | | , | ions or you |
|---|--|----------------------|-------------|-----------------------|----------------|-----------|----------------------|--|
| | Urban Transporta- tion and Regional | Hotel and Leisure | Real Estate | Construction (Note 1) | Other (Note 2) | Total | Adjustments (Note 3) | Amount in the consolidated financial statement (Note 4) |
| Operating revenue | | | | | | | | |
| Operating revenue from external customers | 123,649 | 129,509 | 63,200 | 52,029 | 28,467 | 396,856 | - | 396,856 |
| Inter-segment operating revenue and transfer | 7,681 | 3,671 | 13,438 | 10,261 | 4,294 | 39,347 | (39,347) | = |
| Total | 131,331 | 133,180 | 76,639 | 62,290 | 32,761 | 436,203 | (39,347) | 396,856 |
| Segment profit (loss) | (5,748) | (28,050) | 20,579 | 3,177 | (3,256) | (13,298) | 82 | (13,216) |
| Segment assets | 597,288 | 628,352 | 383,934 | - | 67,493 | 1,677,068 | 26,373 | 1,703,442 |
| Other items | | | | | | | | |
| Depreciation | 22,503 | 16,922 | 11,962 | 208 | 4,094 | 55,691 | (502) | 55,189 |
| Increase in property, plant and equipment and intangible assets | 28,505 | 9,935 | 3,542 | 504 | 1,582 | 44,069 | 206 | 44,276 |

- (Notes) 1. "Construction" consists of Seibu Construction Co., Ltd. and Seibu Construction Supply Co., Ltd.
 - 2. "Other" consists of the Izuhakone business, Ohmi business, Sports business and New businesses.
 - 3. Details of adjustments are as follows:
 - (1) Adjustments for operating revenue of \(\frac{1}{2}(39,347)\) million mainly consist of elimination of inter-company transactions.
 - (2) Adjustments for segment profit (loss) of ¥82 million mainly consist of elimination of inter-company transactions.
 - (3) Adjustments for segment assets of \(\frac{\pmathbf{\text{\titt{\text{\titt{\text{\titt{\text{\titt{\text{\tiliex{\text{\texitex{\text{\texi}\text{\text{\text{\texi{\texi{\texi{\texi{\text{\texi}\titt{\texi{\texi{\texi{\texi{\texi{\texi{\texi{\texi{\texi{\texi{

- (4) Adjustments for increase in property, plant and equipment and intangible assets of ¥206 million are mainly due to elimination of inter-company transactions.
- 4. Segment profit (loss) has been reconciled with operating loss in the consolidated statement of income.

For the fiscal year ended March 31, 2023 (from April 1, 2022 to March 31, 2023)

(Millions of yen)

| | • | | | | | | , |
|---|---|----------------------|-------------|-------------------|-----------|----------------------|---|
| | Urban Transportation and Regional | Hotel and Leisure | Real Estate | Other (Note 1) | Total | Adjustments (Note 2) | Amount in the consolidated financial statement (Note 3) |
| Operating revenue | | | | | | | |
| Operating revenue from external customers | 136,008 | 194,082 | 63,683 | 34,712 | 428,487 | _ | 428,487 |
| Inter-segment operating revenue and transfer | 7,698 | (2,915) | 11,155 | 4,499 | 20,439 | (20,439) | - |
| Total | 143,706 | 191,167 | 74,839 | 39,212 | 448,927 | (20,439) | 428,487 |
| Segment profit | 2,210 | 4,905 | 12,679 | 590 | 20,386 | 1,768 | 22,155 |
| Segment assets | 605,324 | 573,530 | 377,949 | 69,876 | 1,626,680 | (38,845) | 1,587,834 |
| Other items | | | | | | | |
| Depreciation | 21,798 | 16,108 | 11,585 | 4,024 | 53,518 | 1,122 | 54,641 |
| Increase in property, plant and equipment and intangible assets | 29,452 | 21,105 | 3,915 | 5,381 | 59,855 | (11,299) | 48,555 |

- (Notes) 1. "Other" consists of the Izuhakone business, Ohmi business, Sports business and New businesses.
 - 2. Details of adjustments are as follows:
 - (1) Adjustments for operating revenue of \(\frac{\pmathbf{x}}{20,439}\) million mainly consist of elimination of inter-company transactions.
 - (2) Adjustments for segment profit of \(\frac{\pmathbf{\frac{4}}}{1,768}\) million mainly consist of elimination of inter-company transactions.
 - (3) Adjustments for segment assets of $\frac{1}{4}(38,845)$ million mainly consist of elimination of inter-company transactions. The amount of corporate assets which are not allocable to the reportable segments, such as surplus funds (cash and deposits), is $\frac{1}{4}18,377$ million.
 - (4) Adjustments for increase in property, plant and equipment and intangible assets of \(\frac{1}{299}\) million are mainly due to elimination of inter-company transactions.
 - 3. Segment profit has been reconciled with operating profit in the consolidated statement of income.

(b) Impairment losses on non-current assets by reportable segment

For the fiscal year ended March 31, 2022 (from April 1, 2021 to March 31, 2022)

(Millions of ven)

| | Urban Transportation and Regional | Hotel and Leisure | Real Estate | Construction | Other | Unallocated amount and elimination | Total |
|-------------------|---|----------------------|-------------|--------------|-------|------------------------------------|-------|
| Impairment losses | 368 | 153 | 12 | 3 | 2,243 | = | 2,782 |

(Note) The amount in "Other" consists of an amount relating to Izuhakone business and Ohmi business.

For the fiscal year ended March 31, 2023 (from April 1, 2022 to March 31, 2023)

(Millions of yen)

| | Urban Transportation and Regional | Hotel and Leisure | Real Estate | Other | Unallocated amount and elimination | Total |
|-------------------|---|-------------------|-------------|-------|------------------------------------|--------|
| Impairment losses | 3,259 | 26,039 | 7,156 | 611 | | 37,066 |

(Note) The amount in "Other" consists of an amount relating to Izuhakone business and Ohmi business.

Per share information

(Yen)

| | Previous fiscal year (From April 1, 2021 to March 31, 2022) | Current fiscal year (From April 1, 2022 to March 31, 2023) |
|----------------------------|---|--|
| Net assets per share | 1,035.57 | 1,237.46 |
| Basic earnings per share | 35.39 | 188.70 |
| Diluted earnings per share | 35.37 | 188.63 |

(Notes) 1. The basis for calculation of net assets per share is as follows:

| | Previous fiscal year (As of March 31, 2022) | Current fiscal year (As of March 31, 2023) |
|--|--|--|
| Total net assets (Millions of yen) | 387,217 | 377,633 |
| Amounts deducted from total net assets (Millions of yen) | 76,076 | 5,182 |
| [Of the above, share acquisition rights (Millions of yen)] | [298] | [193] |
| [Of the above, non-controlling interests (Millions of yen)] | [75,777] | [4,988] |
| Net assets related to common shares (Millions of yen) | 311,141 | 372,451 |
| Number of common shares used to calculate net assets per share (share) | 300,454,426 | 300,980,236 |

2. The basis for calculation of basic earnings per share and diluted earnings per share is as follows:

| | Previous fiscal year (From April 1, 2021 to March 31, 2022) | Current fiscal year (From April 1, 2022 to March 31, 2023) |
|---|---|--|
| Basic earnings per share | | |
| Profit attributable to owners of parent (Millions of yen) | 10,623 | 56,753 |
| Amounts not attributable to common shareholders (Millions of yen) | _ | - |
| Profit attributable to owners of parent related to common shares (Millions of yen) | 10,623 | 56,753 |
| Average number of outstanding common shares during period (share) | 300,212,282 | 300,755,049 |
| Diluted earnings per share | | |
| Adjustments to profit attributable to owners of parent (Millions of yen) | _ | _ |
| Increase in the number of common shares (share) | 167,532 | 119,546 |
| [Of the above, share acquisition rights (share)] | [167,532] | [119,546] |
| Overview of potential shares not included in the calculation of diluted earnings per share because of having no dilutive effect | - | - |

- 3. Shares of the Company retained in trust and recorded as treasury shares under shareholders' equity are included in treasury shares deducted from total number of issued shares at end of period when calculating net assets per share. Moreover, in calculating basic earnings per share, they are included in the number of treasury shares deducted from the average number of outstanding shares during period.
 - The number of treasury shares at end of period deducted in calculating net assets per share for the fiscal year ended March 31, 2022 was 752,700, and for the fiscal year ended March 31, 2023 was 285,900. The average number of treasury shares during period deducted in calculating the basic earnings per share for the fiscal year ended March 31, 2022 was 994,844, and for the fiscal year ended March 31, 2023 was 500,059.
- 4. The portion attributable to the Company of the treasury shares (shares of the Company) held by equity—method associates and recorded as treasury shares under shareholders' equity is included in the number of treasury shares that are deducted from total number of issued shares at end of period when calculating net assets per share. Moreover, in calculating basic earnings per share, it is included in treasury shares that are deducted in the calculation of the average number of outstanding shares during the period.

The number of treasury shares at end of period deducted in calculating net assets per share for the fiscal years ended March 31, 2022 and 2023 was both 21,998,594. The average number of treasury shares during period deducted in calculating the basic earnings per share for the fiscal years ended March 31, 2022 and 2023 was both 21,998,594.

Significant events after the reporting period

Significant reorganizations

The Company resolved at the Board of Directors meeting held on December 8, 2022 to transfer the Real Estate business and the Tourism business along railway lines of Seibu Railway Co., Ltd., our consolidated subsidiary, to SEIBU REALTY SOLUTIONS INC., another consolidated subsidiary of the Company, through an absorption-type company split (hereinafter the "Company split") as of the effective date of April 1, 2023, and executed an absorption-type company split agreement on December 21, 2022.

Through this measure, Seibu Railway Co., Ltd. implemented the Company split on April 1, 2023. An overview, etc. of the Company split is detailed below.

(1) Background and purpose of the Company split

As a part of the "Review of Organization and Management Structure," one of themes of "Management Reforms for Urban Transportation and Regional Business," Seibu Railway Co., Ltd. has determined that it is necessary to enhance its expertise and focus on improving profitability by specializing in its core business of railway operations and value creation functions along its rail lines, and decided to transfer its real estate other than railway operations to SEIBU REALTY SOLUTIONS INC.

Through these efforts, Seibu Railway Co., Ltd. intends to enhance its profitability, by enhancing its expertise in railway business and creating value related to regions along the railway lines, and also focusing on the "implementation of various measures to increase revenue" and "streamlining its operating system," and at the same time, Seibu Railway Co., Ltd. aims to further sharpen its non-railway mobility business in the future as a core entity of the mobility business of the Group. In addition, SEIBU REALTY SOLUTIONS INC. will work toward the optimal use, and maximization of the value of assets along the Seibu-lines in addition to its assets in urban centers and resort areas, and will corporate with Seibu Railway Co., Ltd. toward the creation of value related to regions along the railway lines.

- (2) Overview of the Company split
- (i) Schedule

Execution of absorption-type company split agreement: December 21, 2022 Effective date of absorption-type company split agreement: April 1, 2023

(ii) Method of the Company split

Company split (absorption-type company split) in which Seibu Railway Co., Ltd. is the splitting company and SEIBU REALTY SOLUTIONS INC. is the successor company

- (iii) Details of allocation of the Company split Not applicable.
- (3) Overview of accounting treatment adopted

In accordance with the "Accounting Standard for Business Combinations" (ASBJ Statement No. 21, January 16, 2019) and the "Implementation Guidance on Accounting Standard for Business Combinations and Accounting Standard for Business Divestitures" (ASBJ Guidance No. 10, January 16, 2019), the Company accounted for the business combination as a transaction under common control.