

This is a translation of the original Japanese text of the “Consolidated Financial Results for the Fiscal Year Ended March 31, 2023.”
Should there be any discrepancy between any part of this translation and the original Japanese text, the latter shall prevail.

Consolidated Financial Results

for the Fiscal Year Ended March 31, 2023 <Japanese GAAP>

May 11, 2023

Company Name: GLORY LTD. Stock exchange listing: Tokyo
 Code number: 6457 URL: <https://corporate.glory-global.com/>
 Representative: Motozumi Miwa President & Representative Director
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Scheduled date of Ordinary General Meeting of Shareholders: June 23, 2023
 Scheduled date of dividend payments: June 26, 2023
 Scheduled filing date of Annual Securities Report: June 26, 2023
 Preparation of earnings supplementary explanatory material: Yes
 Holding of earnings presentation: Yes (for analysts and institutional investors)

(Amounts less than one million yen are rounded downward.)

1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2023 (from April 1, 2022 to March 31, 2023)

(1) Consolidated Operating Results

(The percentages show the changes from the corresponding period of the previous year.)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent	
	(Millions of yen)	(%)	(Millions of yen)	(%)	(Millions of yen)	(%)	(Millions of yen)	(%)
Year ended March 31, 2023	255,857	12.9	522	(94.9)	(2,720)	—	(9,538)	—
Year ended March 31, 2022	226,562	4.2	10,195	(28.2)	10,404	(26.4)	6,410	12.4

(Note) Comprehensive income

Year ended March 31, 2023: ¥3,362 million [(80.8)%]
 Year ended March 31, 2022: ¥17,509 million [3.1%]

	Net income per share	Fully diluted net income per share	Return on equity	Ordinary income to total assets	Operating income to net sales
	(Yen)	(Yen)	(%)	(%)	(%)
Year ended March 31, 2023	(167.02)	—	(4.8)	(0.7)	0.2
Year ended March 31, 2022	106.02	—	3.2	3.0	4.5

(Reference) Income or loss from investments accounted for by the equity method

Year ended March 31, 2023: ¥(2,978) million [— %]
 Year ended March 31, 2022: ¥(58) million [— %]

EBITDA (Operating income + Depreciation + Amortization of goodwill)

Year ended March 31, 2023: ¥18,988 million [(31.0)%]
 Year ended March 31, 2022: ¥27,505 million [(6.5)%]

Net income before amortization of goodwill (Net income attributable to owners of parent + Amortization of goodwill)

Year ended March 31, 2023: ¥(2,834) million [— %]
 Year ended March 31, 2022: ¥11,529 million [12.9%]

(Note) During the second quarter of the fiscal year ended March 31, 2023, the Company finalized the provisional accounting treatment for business combinations, and the figures for the year ended March 31, 2022 reflect the details of the finalization of the provisional accounting treatment.

(2) Consolidated Financial Position

	Total assets	Equity	Ownership equity ratio	Equity per share
	(Millions of yen)	(Millions of yen)	(%)	(Yen)
As of March 31, 2023	381,273	195,984	50.7	3,474.76
As of March 31, 2022	363,269	208,607	56.5	3,395.33

(Reference) Ownership equity

As of March 31, 2023: ¥193,166 million As of March 31, 2022: ¥205,318 million

(Note) During the second quarter of the fiscal year ended March 31, 2023, the Company finalized the provisional accounting treatment for business combinations, and the figures as of March 31, 2022 reflect the details of the finalization of the provisional accounting treatment.

(3) Consolidated Cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
	(Millions of yen)	(Millions of yen)	(Millions of yen)	(Millions of yen)
Year ended March 31, 2023	(16,486)	(9,364)	8,526	36,693
Year ended March 31, 2022	10,315	(25,739)	(942)	52,316

2. Dividends

(Record date)	Dividends per share					Total dividends (annual)	Dividend payout ratio (consolidated)	Dividends to equity ratio (consolidated)
	First quarter-end	Second quarter-end	Third quarter-end	Year-end	Annual			
	(Yen)	(Yen)	(Yen)	(Yen)	(Yen)	(Millions of yen)	(%)	(%)
Year ended March 31, 2022	—	34.00	—	34.00	68.00	4,132	63.2	2.1
Year ended March 31, 2023	—	34.00	—	34.00	68.00	3,855	—	2.0
Year ending March 31, 2024 (forecast)	—	36.00	—	36.00	72.00		20.6	

3. Consolidated Financial Forecast for the Year Ending March 31, 2024 (from April 1, 2023 to March 31, 2024)

(The percentages show the changes from the corresponding period of the previous year.)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent		Net income per share
	(Millions of yen)	(%)	(Millions of yen)	(%)	(Millions of yen)	(%)	(Millions of yen)	(%)	(Yen)
Six months ending September 30, 2023	142,000	26.6	6,000	—	5,000	—	2,000	—	35.02
Full year	335,000	30.9	35,000	—	33,000	—	20,000	—	350.21

(Reference) EBITDA

Six months ending September 30, 2023: ¥15,200 million

Year ending March 31, 2024 (full year): ¥53,500 million

Net income before amortization of goodwill

Six months ending September 30, 2023: ¥5,300 million

Year ending March 31, 2024 (full year): ¥26,700 million

Notes:

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries involving a change in the scope of consolidation):
None

(2) Changes in accounting policies and estimates, and restatements

(a) Changes in accounting policies associated with revisions of accounting standards, etc.:	Yes
(b) Changes in accounting policies other than (a):	Yes
(c) Changes in accounting estimates:	Yes
(d) Restatements:	None

(3) Total number of shares issued (common shares)

(a) Total number of shares issued at the end of the period (including treasury shares)

As of March 31, 2023: 58,938,210 shares

As of March 31, 2022: 63,638,210 shares

(b) Number of treasury shares at the end of the period

As of March 31, 2023: 2,873,306 shares

As of March 31, 2022: 2,866,078 shares

(c) Average number of shares

Year ended March 31, 2023: 57,108,564 shares

Year ended March 31, 2022: 60,467,088 shares

(Note) In addition to the number of treasury shares at the end of the period, there also existed Company shares owned by the “Board Incentive Plan (BIP) Trust Account” and “Employee Stock Ownership Plan (ESOP) Trust Account.” (As of March 31, 2023: 473,645 shares, As of March 31, 2022: 301,284 shares)

(Reference) Summary of Non-consolidated Financial Results

1. Non-consolidated Financial Results for the Fiscal Year Ended March 31, 2023 (from April 1, 2022 to March 31, 2023)

(1) Non-consolidated Operating Results

(The percentages show the changes from the corresponding period of the previous year.)

	Net sales		Operating income		Ordinary income		Net income	
	(Millions of yen)	(%)	(Millions of yen)	(%)	(Millions of yen)	(%)	(Millions of yen)	(%)
Year ended March 31, 2023	127,160	5.0	(2,456)	—	3,602	(58.4)	(344)	—
Year ended March 31, 2022	121,075	(6.4)	2,736	(63.0)	8,670	(29.7)	9,855	0.6

	Net income per share	Fully diluted net income per share
	(Yen)	(Yen)
Year ended March 31, 2023	(6.04)	—
Year ended March 31, 2022	162.99	—

(2) Non-consolidated Financial Position

	Total assets	Equity	Ownership equity ratio	Equity per share
	(Millions of yen)	(Millions of yen)	(%)	(Yen)
As of March 31, 2023	295,885	175,088	59.2	3,149.57
As of March 31, 2022	282,619	189,258	67.0	3,129.75

(Reference) Ownership equity

As of March 31, 2023: ¥175,088 million As of March 31, 2022: ¥189,258 million

(Note) Financial results reports are exempt from audit conducted by certified public accountants or an audit corporation.

(Note) Explanation regarding the appropriate use of financial forecasts and other special items

(Caution concerning forward-looking statements)

The forward-looking statements such as operational forecasts contained in this report are based on the information currently available to the Company and certain assumptions which the Company regards as legitimate, and are not promises regarding the achievement of forecasts. Actual performance may differ greatly from these forecasts due to various present and future factors.