

May 12, 2023

Consolidated Financial Results for the Fiscal Year Ended March 31, 2023 (IFRS)

AMADA CO., LTD. Listed on the Prime Market of the TSE

Stock Code: 6113

(URL http://www.amada.co.jp)

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Scheduled date to hold the general meeting of shareholders: June $28,\,2023$

Scheduled date to commence dividend payments: June 29, 2023

Scheduled date to file securities report: June 28, 2023

Preparation of supplementary material on financial results: Yes

Holding of financial results briefing: Yes (for investment analysts and institutional investors)

(Amounts less than one million yen are truncated.)

$1.\ Consolidated\ Financial\ Results\ for\ the\ Fiscal\ Year\ Ended\ March\ 31,2023\ (from\ April\ 1,2022\ to\ March\ 31,2023)$

(1) Operating Results	Percentages indicate year-on-year increase (decrease).				
	Revenue	Operating profit	Profit before tax	Profit	Profit attributable to owners of parent
	Millions %	Millions %	Millions %	Millions %	Millions %

fillions % of yen	Millions %	Millions %	Millions %	Millions %
65,687 17.0	49,867 29.4	49,608 22.5	34,431 23.0	34,158 23.0
12,658 24.8	38,538 44.3	40,496 40.5	27,999 49.4	27,769 49.6
6	f yen % 5,687 17.0 2,658 24.8	yen % of yen % 5,687 17.0 49,867 29.4	6 yen % of yen % of yen 5,687 17.0 49,867 29.4 49,608 22.5 2,658 24.8 38,538 44.3 40,496 40.5	f yen % of yen % of yen % of yen 5,687 17.0 49,867 29.4 49,608 22.5 34,431 23.0 2,658 24.8 38,538 44.3 40,496 40.5 27,999 49.4

Note: Comprehensive income: Fiscal year ended March 31, 2023: ¥39,641 millions (10.9) % Fiscal year ended March 31, 2022: ¥44,495 millions 48.3 %

	Basic earnings per share	Diluted earnings per share	Ratio of profit to equity attributable to owners of parent	Ratio of profit before tax to total assets	Ratio of profit before tax to total assets	
	Yen	Yen	%	%	%	
Fiscal year ended March 31, 2023	98.25	_	6.9	7.9	13.6	
Fiscal year ended March 31, 2022	79.88	_	6.0	6.9	12.3	

Reference: Share of profit (loss) of investments Fiscal year ended March 31, 2023 ¥225 millions accounted for using equity method: Fiscal year ended March 31, 2022 ¥126 millions

(2) Financial Position

(2) I municiui I osition					
	Total assets	Total equity	Equity attributable to owners of parent	Ratio of equity attributable to owners of parent	Owners' equity per share
	Millions of yen	Millions of yen	Millions of yen	%	Yen
As of March 31, 2023	647,562	508,521	504,127	77.8	1,450.07
As of March 31, 2022	614,439	484,034	479,788	78.1	1,380.05

(3) Cash Flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period	
	Millions of yen	Millions of yen	Millions of yen	Millions of yen	
Fiscal year ended March 31, 2023	24,949	(13,323)	(20,392)	98,556	
Fiscal year ended March 31, 2022	56,865	(7,921)	(22,308)	106,791	

2. Dividends

		Divi	dends per	share					
	First quarter	Second quarter	Third quarter	Fiscal year-end	Total	Total amount of dividends (for the entire fiscal year)	Payout ratio (consolidated)	Ratio of dividends to equity attributable to owners of parent (consolidated)	
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%	
Fiscal year ended March 31, 2022	_	17.00	_	21.00	38.00	13,211	47.6	2.9	
Fiscal year ended March 31, 2023	_	22.00	_	26.00	48.00	16,687	48.9	3.4	
Fiscal year ended March 31, 2024 (Forecast)	_	25.00	_	25.00	50.00		50.4		

3. Consolidated Financial Forecasts for the Fiscal Year Ending March 31, 2024 (from April 1, 2023 to March 31, 2024)

Percentages indicate year-on-year increase (decrease).

	Revenue		Operating profit		Profit attributable to owners of parent	Basic earnings per share	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Fiscal year ended March 31, 2024 (Forecast)	375,000	2.5	50,000	0.3	34,500	1.0	99.24

4. Other Items

- (1) Changes in the scope of consolidation for significant subsidiaries during the fiscal year ended March 31, 2023: None (Changes in specified subsidiaries resulting in change in the scope of consolidation)
- (2) Changes in accounting policies and changes in accounting estimates:
 - 1) Changes in accounting policies required by IFRS: None
 - 2) Changes in accounting policies other than 1) above: None
 - 3) Changes in accounting estimates: None
- (3) Number of shares issued (common stock)

1) Number of shares issued at end of period (including treasury shares)

As of March 31, 2023 359,115,217 shares 359,115,217 shares As of March 31, 2022 2) Number of treasury shares at end of period

As of March 31, 2023 11,458,462 shares 11,455,307 shares As of March 31, 2022

3) Average number of shares during period

347,658,299 shares Fiscal year ended March 31, 2023 Fiscal year ended March 31, 2022 347,661,317 shares

(Reference)

(Amounts less than one million yen are truncated.)

Non-Consolidated Business Performance for the Fiscal Year Ended March 31, 2023 (from April 1, 2022 to March 31, 2023)

(1) Operating Results	Percentages indicate year-on-year increase (decrease)							lecrease).
	Net sales		Operating income		Ordinary income		Net income	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Fiscal year ended March 31, 2023	183,433	19.0	23,095	45.0	40,801	59.5	31,763	74.1
Fiscal year ended March 31, 2022	154,208	26.7	15,932	178.7	25,573	61.5	18,241	(67.4)

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
Fiscal year ended March 31, 2023	91.36	_
Fiscal year ended March 31, 2022	52.47	_

(2) Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of March 31, 2023	443,867	372,649	84.0	1,071.89
As of March 31, 2022	439,038	362,461	82.6	1,042.58
Reference: Total shareholders' equity:	As of March 31, 2023	¥372,649	million	

As of March 31, 2022 ¥362,461 million

st Explanation regarding the appropriate use of financial results forecasts and other special notes

The consolidated financial forecasts mentioned in this document and other forward-looking statements are based on information available to and on certain reasonable assumptions by the Company as of today. Accordingly, actual results may differ significantly from the forecasts herein due to various factors.

^{*} These financial results are outside the scope of audit by a certified public accountant or an auditing firm.

Consolidated Financial Statements and Primary Notes

Consolidated Statement of Financial Position

Period Item	As of March 31, 2022	As of March 31, 2023
(Assets)		
Current assets:		
Cash and cash equivalents	106,791	98,556
Trade and other receivables	123,468	130,319
Inventories	101,885	134,536
Other financial assets	23,388	24,937
Other current assets	8,598	10,367
Total current assets	364,132	398,716
Non-current assets:		
Property, plant and equipment	164,429	176,668
Goodwill	6,251	6,426
Intangible assets	11,900	11,810
Investments accounted for using equity method	487	702
Other financial assets	52,834	32,656
Deferred tax assets	5,343	11,124
Other non-current assets	9,059	9,457
Total non-current assets	250,307	248,846
Total asset	614,439	647,562

	(Millions of yen; amounts less than one million yen are truncation)					
Period Item	As of March 31, 2022	As of March 31, 2023				
(Liabilities and Equity)						
Liabilities						
Current liabilities:						
Trade and other payables	58,828	62,972				
Borrowings	4,822	4,657				
Income taxes payable	9,120	10,595				
Other financial liabilities	4,172	3,355				
Provisions	2,076	1,877				
Other current liabilities	32,635	37,555				
Total current liabilities	111,655	121,013				
Non-current liabilities:						
Borrowings	2,244	667				
Other financial liabilities	9,712	10,300				
Retirement benefit liability	3,025	3,058				
Provisions	7	7				
Deferred tax liabilities	503	933				
Other non-current liabilities	3,255	3,061				
Total non-current liabilities	18,749	18,028				
Total liabilities	130,405	139,041				
Equity						
Share capital	54,768	54,768				
Capital surplus	143,883	143,883				
Retained earnings	269,067	288,300				
Treasury shares	(12,095)	(12,099)				
Other components of equity	24,164	29,273				
Total equity attributable to owners of parent	479,788	504,127				
Non-controlling interests	4,246	4,393				
Total equity	484,034	508,521				
Total liabilities and equity	614,439	647,562				

Consolidated Statement of Profit or Loss

Period	Fiscal year ended	Fiscal year ended
	March 31, 2022	March 31, 2023
Item	Wiaicii 31, 2022	Wiai Cii 51, 2025
Revenue	312,658	365,687
Cost of sales	(179,015)	(206,332)
Gross profit	133,643	159,355
Gloss piolit	133,043	139,333
Selling, general and administrative expenses	(94,432)	(109,790)
Other income	1,568	1,369
Other expenses	(2,240)	(1,067)
Operating profit	38,538	49,867
Finance income	3,899	2,894
Finance costs	(2,067)	(3,378)
Share of profit of investments accounted for using equity method	126	225
Profit before tax	40,496	49,608
Income tax expense	(12,497)	(15,177)
Profit	27,999	34,431
Profit attributable to:		
Owners of parent	27,769	34,158
Non-controlling interests	229	272
Profit	27,999	34,431
Earnings per share		
Basic earnings per share (Yen)	79.88	98.25
Diluted earnings per share (Yen)	_	_

Consolidated Statement of Comprehensive Income

Period Item	Fiscal year ended March 31, 2022	Fiscal year ended March 31, 2023
Profit	27,999	34,431
Other comprehensive income		
Items that will not be reclassified to profit or loss:	121	22
Remeasurements of defined benefit plans Equity financial assets measured at fair value through other		23
comprehensive income	1,811	(4,716)
Total of items	1,932	(4,692)
Items that may be reclassified subsequently to profit or loss		
Exchange differences on translation of foreign operations	14,563	9,905
Debt financial assets measured at fair value through other comprehensive income	(14)	(6)
Share of other comprehensive income of investments accounted for using equity method	14	4
Total of items	14,563	9,903
Total other comprehensive income	16,495	5,210
Comprehensive income	44,495	39,641
Comprehensive income attributable to:		
Owners of parent	43,839	39,291
Non-controlling interests	655	349
Comprehensive income	44,495	39,641

Consolidated Statement of Changes in Equity

Fiscal year ended March 31, 2022 (from April 1, 2021 to March 31, 2022)

Equity attributable to owners of parent									liion yen ure	truncutcu.)		
						Other	components	of equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Re- measure- ments of defined benefit plans	Financial assets measured at fair value through other comprehe nsive income	Exchange differences on translation of foreign operations	Share of other comprehens ive income of investments accounted for using equity method	Total	Total	Non- controlling interests	Total equity
Balance at April 1, 2021	54,768	143,883	252,315	(12,092)	-	4,291	3,915	(4)	8,202	447,077	3,735	450,813
Profit	_	-	27,769	_	_	_	_	_	_	27,769	229	27,999
Other comprehensive income	_	_	_	_	121	1,796	14,137	14	16,069	16,069	426	16,495
Comprehensive income	_	-	27,769	-	121	1,796	14,137	14	16,069	43,839	655	44,495
Dividends	_	-	(11,125)	_	_	_	_	_	_	(11,125)	(145)	(11,270)
Purchase of treasury shares	_	_	_	(3)	_	_	_	_	_	(3)	-	(3)
Disposal of treasury shares	_	0	_	0	_	_	_	_	_	0	_	0
Transfer from other components of equity to retained earnings	l	l	107	l	(121)	13	_	_	(107)	l	_	_
Total transactions with owners	_	0	(11,017)	(3)	(121)	13	_	_	(107)	(11,128)	(145)	(11,274)
Balance at March 31, 2022	54,768	143,883	269,067	(12,095)	-	6,101	18,052	9	24,164	479,788	4,246	484,034

Equity attributable to owners of parent									, , , , , , , , , , , ,			
						Other	components	of equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Re- measure- ments of defined benefit plans	Financial assets measured at fair value through other comprehe nsive income	Exchange differences on translation of foreign operations	Share of other comprehens ive income of investments accounted for using equity method	Total	Total	Non- controlling interests	Total equity
Balance at April 1, 2022	54,768	143,883	269,067	(12,095)	_	6,101	18,052	9	24,164	479,788	4,246	484,034
Profit	_	_	34,158	_	_	_	_	_	_	34,158	272	34,431
Other comprehensive income	_	-	_	_	23	(4,723)	9,828	4	5,133	5,133	77	5,210
Comprehensive income	_	_	34,158	_	23	(4,723)	9,828	4	5,133	39,291	349	39,641
Dividends	_	_	(14,949)	_	_	_	_	_	_	(14,949)	(202)	(15,151)
Purchase of treasury shares	_	-	_	(3)	_	_	_	_	_	(3)	_	(3)
Disposal of treasury shares	_	0	_	0	-	_	-	_	-	0	_	0
Transfer from other components of equity to retained earnings	_	_	23	_	(23)	_	_	_	(23)	_	-	
Total transactions with owners	_	0	(14,925)	(3)	(23)	_	_	_	(23)	(14,952)	(202)	(15,154)
Balance at March 31, 2023	54,768	143,883	288,300	(12,099)	_	1,378	27,881	13	29,273	504,127	4,393	508,521

Consolidated Statement of Cash Flows

Period	Fiscal year ended March 31, 2022	Fiscal year ended March 31, 2023
Item	March 31, 2022	March 51, 2025
Cash flows from operating activities		
Profit before tax	40,496	49,608
Depreciation and amortization	17,609	17,623
Finance income and finance costs	559	2,264
Share of profit of investments accounted for using equity method	(126)	(225)
Loss (gain) on sales and retirement of fixed assets	1,674	497
Decrease (increase) in inventories	(15,294)	(28,870)
Decrease (increase) in trade and other receivables	(1,722)	(1,791)
Increase (decrease) in trade and other payables	15,769	3,054
Increase (decrease) in retirement benefit liability	(238)	(271)
Increase (decrease) in provisions	224	(283)
Other	2,120	(1,357)
Subtotal	61,070	40,248
Interest received	729	863
Dividends received	160	105
Interest paid	(145)	(220)
Income taxes paid	(4,949)	(16,045)
Net cash provided by (used in) operating activities	56,865	24,949
Cash flows from investing activities		
Net decrease (increase) in time deposits	1,838	(10,003)
Purchase of securities	(23,000)	(24,000)
Proceeds from sales and redemption of securities	24,600	33,500
Purchase of investment securities	(0)	_
Proceeds from sales and redemption of investment securities	4,547	11,925
Purchase of property, plant and equipment	(12,154)	(20,448)
Proceeds from sale of property, plant and equipment	587	741
Purchase of intangible assets	(3,117)	(4,501)
Other	(1,223)	(536)
Net cash provided by (used in) investing activities	(7,921)	(13,323)
Cash flows from financing activities		
Proceeds from short-term borrowings	200	338
Repayments of short-term borrowings	(221)	_
Net increase (decrease) in short-term borrowings	(9,203)	(54)
Proceeds from long-term borrowings	2,247	18
Repayments of long-term borrowings	(1,685)	(2,715)
Repayments of lease liabilities	(2,360)	(2,852)
Purchase of treasury shares	(3)	(3)
Dividends paid	(11,131)	(14,920)
Dividends paid to non-controlling interests	(150)	(202)
Other	0	0
Net cash provided by (used in) financing activities	(22,308)	(20,392)
Effect of exchange rate changes on cash and cash equivalents	4,288	530
Net increase (decrease) in cash and cash equivalents	30,923	(8,235)
Cash and cash equivalents at beginning of period	75,868	106,791
Cash and cash equivalents at end of period	106,791	98,556

Notes on Going Concern Assumption

Not applicable.

Segment Information

1. Overview of Reportable Segments

The Group's reportable segments comprise business units for which separate financial information is available. The reportable segments are regularly reviewed by the Company's Board of Directors for such purposes as making decisions on the allocation of management resources and evaluating business performance.

The Group's business is divided into two parts: the Metalworking Machinery business, which manufactures and sells sheet metal processing machines and micro welding machines; and the Metal Machine Tools business, which manufactures and sells cutting machines, grinders and presses.

The Metalworking Machinery business is principally operated by the Company and Amada Weld Tech Co., Ltd., while the Metal Machine Tools business is principally operated by Amada Machinery Co., Ltd. and Amada Press System Co., Ltd.

Each companies develop comprehensive strategies for their respective products and services both in Japan and overseas.

Consequently, the Group has two reportable segments—Metalworking Machinery and Metal Machine Tools—based on its business segment-delineated production and marketing structure.

The Metalworking Machinery business manufactures products for the sheet metalworking market, including laser machines, punch presses and press brakes, as well as micro welding machines for the micro welding market. The Metal Machine Tools business manufactures products for the cutting market, including metal-cutting bandsaws, and grinders and other products for the grinder market as well as mechanical presses for the press market.

2. Information on Reportable Segments

Information by reportable segment of the Group is as follows. Further, profit for reportable segments is based on operating profit, and intersegment transactions are based on selling prices, which take into account market prices.

	Metalworking Machinery	Metal Machine Tools	Other	Total	Reconciliations	Consolidated
Revenue						
Revenue from external customers	255,892	55,513	1,252	312,658	_	312,658
Intersegment revenue	l	l	l	l	_	_
Total	255,892	55,513	1,252	312,658		312,658
Segment profit	31,176	6,676	685	38,538	_	38,538
Finance income						3,899
Finance costs						(2,067)
Share of profit of investments accounted for using equity method						126
Profit before tax						40,496
Segment assets	400,744	67,841	9,441	478,028	136,411	614,439
(Other items)						
Depreciation and amortization	14,194	2,372	2	16,569	1,039	17,609
Investments in affiliates accounted for by equity method	383	104	_	487	_	487
Increase in property, plant and equipment and intangible assets	8,633	1,277	_	9,910	5,935	15,845

Notes:

- 1. The "Other" classification refers to businesses not included within reportable segments. It principally comprises real estate leasing and automobile leasing.
- 2. Reconciliations comprise the following.
 - (1) The ¥136,411 million presented for segment assets under reconciliations is the amount for corporate assets not allocated to any reportable segment. These assets mainly comprise invested surplus funds at the Company (deposits, short-term investment securities and others), long term invested funds (investment securities) and customer training and reception facilities.
 - (2) Income and expenses pertaining to customer training and reception facilities are shown included in each reportable segment, based on a rational allocation method. Assets, however, because of the difficulty of rational allocation, are shown in "Reconciliations" as common assets.
 - (3) The adjustment of Increase in property, plant and equipment and intangible assets of ¥5,935 million is the capital investment for corporate assets.
- 3. Segment profit is adjusted from operating profit in the Consolidated Statement of Profit or Loss.
- 4. Increase in property, plant and equipment and intangible assets include an increase in right-of-use assets.

	Metalworking Machinery	Metal Machine Tools	Other	Total	Reconciliations	Consolidated
Revenue						
Revenue from external customers	301,371	63,028	1,286	365,687	_	365,687
Intersegment revenue	_	_	l	l	l	
Total	301,371	63,028	1,286	365,687	I	365,687
Segment profit	41,513	7,632	721	49,867	l	49,867
Finance income						2,894
Finance costs						(3,378)
Share of profit of investments accounted for using equity method						225
Profit before tax						49,608
Segment assets	456,447	73,475	9,259	539,182	108,379	647,562
(Other items)						
Depreciation and amortization	14,182	2,136	2	16,320	1,302	17,623
Investments in affiliates accounted for by equity method	591	111	_	702	_	702
Increase in property, plant and equipment and intangible assets	23,094	1,621		24,715	1,164	25,879

Notes:

- 1. The "Other" classification refers to businesses not included within reportable segments. It principally comprises real estate leasing and automobile leasing.
- 2. Reconciliations comprise the following.
 - (1) The ¥108,379 million presented for segment assets under reconciliations is the amount for corporate assets not allocated to any reportable segment. These assets mainly comprise invested surplus funds at the Company (deposits, short-term investment securities and others), long term invested funds (investment securities) and customer training and reception facilities.
 - (2) Income and expenses pertaining to customer training and reception facilities are shown included in each reportable segment, based on a rational allocation method. Assets, however, because of the difficulty of rational allocation, are shown in "Reconciliations" as common assets.
 - (3) The adjustment of Increase in property, plant and equipment and intangible assets of ¥1,164 million is the capital investment for corporate assets.
- 3. Segment profit is adjusted from operating profit in the Consolidated Statement of Profit or Loss.
- 4. Increase in property, plant and equipment and intangible assets include an increase in right-of-use assets.

3. Product and Service Information

Revenue from external customers by product and service is as follows.

(Millions of yen; amounts less than one million yen are truncated.)

	Revenue from external customers							
	Fiscal year ended March 31, 2022	Fiscal year ended March 31, 2023						
Metalworking Machinery								
Sheet Metal Division	229,609	270,461						
Micro Welding Division	26,282	30,910						
Metal Machine Tools								
Cutting and Grinding Division	39,513	43,552						
Stamping Presses Division	15,999	19,476						
Others	1,252	1,286						
Total	312,658	365,687						

4. Regional Information

Revenue from external customers and non-current assets by geographic region are as follows.

(1) Revenue from External Customers

(Millions of yen; amounts less than one million yen are truncated.)

	Fiscal year ended March 31, 2022	Fiscal year ended March 31, 2023
Japan	126,954	141,769
North America	72,709	96,260
Europe	63,382	71,840
China	15,557	15,502
Asia and other regions	34,055	40,315
Total	312,658	365,687

Note: Revenue is classified into countries or regions according to the location of customers.

(2) Non-current Assets

(Millions of yen; amounts less than one million yen are truncated.)

	As of March 31, 2022	As of March 31, 2023
Japan	131,308	142,177
North America	25,797	26,145
Europe	19,776	21,045
China	6,765	7,001
Asia and other regions	7,830	7,793
Total	191,477	204,162

Note:

5. Information on Major Customers

This information is omitted because among revenue from external customers there is no single external customer who accounts for 10% or more of revenue in the Consolidated Statement of Profit or Loss.

^{1.} Non-current assets are classified into countries or regions according to the location of customers and do not include financial instruments, deferred tax assets or retirement benefit asset.

Supplementary Information

Status of Orders Received and Sales (Consolidated)

1. Orders Received

(Millions of yen; amounts less than one million yen are truncated.)

	Fis	scal year ended	March 31, 20)22	Fiscal year ended March 31, 2023			
	Orders received		Orders received Balance of outstanding orders		Orders received		Balance of outstanding orders	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
		%		%		%		%
Sheet Metal Division	278,313	74.2	108,371	78.5	288,522	73.0	130,596	75.9
Micro Welding Division	30,387	8.1	9,864	7.2	34,225	8.7	13,700	7.9
Cutting and Grinding Division	43,781	11.7	9,691	7.0	51,148	13.0	17,609	10.2
Stamping Presses Division	21,305	5.7	10,077	7.3	19,625	5.0	10,246	6.0
Others	1,252	0.3	ĺ	l	1,286	0.3	_	1
Total	375,040	100.0	138,005	100.0	394,808	100.0	172,152	100.0

2. Sales Results

(Millions of yen; amounts less than one million yen are truncated.)

	Fiscal year ended	l March 31, 2022	Fiscal year ende	d March 31, 2023
	Amount	Amount Ratio		Ratio
		%		%
Sheet Metal Division	229,609	73.4	270,461	74.0
Micro Welding Division	26,282	8.4	30,910	8.4
Cutting and Grinding Division	39,513	12.7	43,552	11.9
Stamping Presses Division	15,999	5.1	19,476	5.3
Others	1,252	0.4	1,286	0.4
Total	312,658	100.0	365,687	100.0

Status of Sales revenue to Customers by Geographic Region

Period		Fiscal year ended March 31, 2022		Fiscal year ended March 31, 2023		Percentage change
Re	egions	Amount	Ratio	Amount	Ratio	i ercentage change
			%		%	%
Japan		126,954	40.6	141,769	38.8	11.7
Overseas		185,704	59.4	223,918	61.2	20.6
	North America	72,709	23.3	96,260	26.3	32.4
	Europe	63,382	20.3	71,840	19.6	13.3
	Asia and other regions	49,612	15.8	55,817	15.3	12.5
		312,658	100.0	365,687	100.0	17.0