

# Summary of the Consolidated Financial Results for the Fiscal Year Ended March 31, 2023[under Japanese GAAP]

- ① Financial Statements
- 1) Consolidated Balance Sheet

Millions of yen

	FISCAL YEAR				
	2022/3	2023/3			
Cash and deposits	14,771	16,375			
Notes and accounts receivable - trade	10,642	10,059			
Securities	776	13			
Merchandise and finished goods	2,847	3,169			
Work in process	1,611	1,427			
Raw materials and supplies	2,284	2,624			
Other	527	738			
Allowance for doubtful accounts	(101)	(106)			
Current assets	33,361	34,301			
Buildings and structures	27,913	27,293			
Accumulated depreciation	(15,741)	(15,624)			
Buildings and structures, net	12,171	11,668			
Machinery, equipment and vehicles	31,623	31,870			
Accumulated depreciation	(25,918)	(26,402)			
Machinery, equipment and vehicles, net	5,704	5,467			
Land	6,655	6,674			
Construction in progress	81	515			
Other	6,638	6,372			
Accumulated depreciation	(5,816)	(5,636)			
Other, net	821	736			
Property, plant and equipment	25,434	25,061			
Intangible assets	240	190			
Investment securities	10,715	12,861			
Long-term loans receivable	_	4			
Deferred tax assets	1,839	1,095			
Other	1,158	1,138			
Allowance for doubtful accounts	(507)	(477)			
Investments and other assets	13,205	14,623			
Non-current assets	38,880	39,876			
Assets	72,241	74,177			

## **XNotes**

- Numbers with "( )" indicate negative numbers.
- This report contains estimates and forecasts pertaining to the future plans and business results.
   Such statements are based on information available at the time of the report's production and include potential risks and uncertainties. Actual results may differ from estimates and forecasts contained herein.

	FISCAL YEAR				
	2022/3	2023/3			
Notes and accounts payable - trade	1,489	1,477			
Short-term borrowings	210	179			
Income taxes payable	532	503			
Provision for bonuses	914	910			
Other	1,934	2,183			
Current liabilities	5,081	5,255			
Retirement benefit liability	5,360	5,151			
Deferred tax liabilities for land revaluation	350	350			
Asset retirement obligations	59	61			
Provision for business restructuring	259	217			
Provision for share awards	116	125			
Other	144	132			
Non-current liabilities	6,290	6,039			
Liabilities	11,372	11,295			
Share capital	4,102	4,102			
Capital surplus	7,129	7,129			
Retained earnings	45,166	45,048			
Treasury shares	(134)	(247)			
Shareholders' equity	56,263	56,032			
Valuation difference on available-for-sale securities	2,541	3,645			
Revaluation reserve for land	196	196			
Foreign currency translation adjustment	292	1,283			
Remeasurements of defined benefit plans	(2)	15			
Total accumulated other comprehensive income	3,028	5,140			
Non-controlling interests	1,577	1,709			
Net assets	60,869	62,882			
Liabilities and net assets	72,241	74,177			

# Consolidated Statement of Income and Consolidated Statement of Comprehensive Income Consolidated Statement of Income

	FISCAL YEAR	
	2021/4-2022/3	2022/4-2023/3
Net sales	37,161	39,320
Cost of sales	26,811	28,790
Gross profit	10,350	10,530
Selling expenses	4,819	5,208
General and administrative expenses	2,719	2,816
Selling, general and administrative expenses	7,539	8,024
Operating profit	2,811	2,506
Interest income	44	49
Dividend income	135	165
Foreign exchange gains	122	214
Share of profit of entities accounted for using equity method	359	250
Subsidy income	137	49
Miscellaneous income	57	67
Non-operating income	857	797
Interest expenses	4	20
Miscellaneous losses	13	7
Non-operating expenses	17	27
Ordinary profit	3,650	3,275
Gain on sale of non-current assets	64	_
Gain on sale of investment securities	228	555
Reversal of provision for business restructuring	208	_
Refund of customs duty	255	_
Extraordinary income	757	555
Profit before income taxes	4,408	3,830
Income taxes - current	713	732
Income taxes - deferred	308	240
Income taxes	1,021	973
Profit	3,387	2,856
Profit attributable to non-controlling interests	98	91
Profit attributable to owners of parent	3,288	2,765

## Consolidated Statement of Comprehensive Income

	FISCAL YEAR			
	2021/4-2022/3	2022/4-2023/3		
Profit	3,387	2,856		
Other comprehensive income				
Valuation difference on available-for-sale securities	(178)	1,103		
Foreign currency translation adjustment	904	613		
Remeasurements of defined benefit plans, net of tax	(124)	48		
Share of other comprehensive income of entities accounted for using equity method	198	441		
Other comprehensive income	799	2,206		
Comprehensive income	4,187	5,063		
(Comprehensive income attributable to)				
Comprehensive income attributable to owners of parent	4,115	5,060		
Comprehensive income attributable to non-controlling interests	71	3		

## 3) Consolidated Statement of Cash Flows

Millions FISCAL YEAR				
	2021/4-2022/3	2022/4-2023/3		
Cash flows from operating activities	2021/4-2022/3	2022/4-2023/3		
Profit before income taxes	4,408	3,830		
	2,961	2,882		
Depreciation		·		
Increase (decrease) in allowance for doubtful accounts	(26)	(48)		
Increase (decrease) in provision for bonuses		(14)		
Increase (decrease) in retirement benefit liability	(221)	(162)		
Increase (decrease) in provision for share awards	22	9		
Increase (decrease) in provision for business restructuring	(210)	(63)		
Interest and dividend income	(179)	(215)		
Interest expenses	4	20		
Share of loss (profit) of entities accounted for using equity method	(359)	(250)		
Loss on retirement of property, plant and equipment	9	39		
Loss (gain) on sale of property, plant and equipment	(71)	(5)		
Loss (gain) on sale of investment securities	(228)	(555)		
Decrease (increase) in trade receivables	(1,287)	774		
Decrease (increase) in inventories	(253)	(337)		
Increase (decrease) in trade payables	93	(145)		
Other, net	1,231	(225)		
Subtotal	6,123	5,533		
Interest and dividends received	179	215		
Interest paid	(4)	(20)		
Income taxes paid	(350)	(748)		
Net cash provided by (used in) operating activities	5,948	4,979		
Cash flows from investing activities				
Proceeds from sale of securities	1,000	_		
Purchase of property, plant and equipment	(1,701)	(1,898)		
Proceeds from sale of property, plant and equipment	151	21		
Purchase of investment securities	(30)	(25)		
Proceeds from sale of investment securities	401	687		
Other, net	(178)	(45)		
Net cash provided by (used in) investing activities	(356)	(1,260)		
Cash flows from financing activities				
Net increase (decrease) in short-term borrowings	(380)	(43)		
Purchase of treasury shares	(0)	(1,540)		
Proceeds from sale of treasury shares	16	28		
Dividends paid	(612)	(1,479)		
Dividends paid to non-controlling interests	(18)	(53)		
Repayments of lease liabilities	(83)	(55)		
Net cash provided by (used in) financing activities	(1,077)	(3,145)		
Effect of exchange rate change on cash and cash equivalents	385	266		
Net increase (decrease) in cash and cash equivalents	4,898	840		
Cash and cash equivalents at beginning of period	10,649	15,548		
Cash and cash equivalents at beginning of period	15,548	16,389		
Odori and odori equivalento at end of period	10,040	10,309		

## ② Financial Data

1) Forecast (2023/4-2024/3)

(1	Net sales Millions of yen)	Operating profit (Millions of yen)	Ordinary profit (Millions of yen)	Profit attributable to owners of parent (Millions of yen)	Earnings per share (EPS) (Yen)
	43,000	2,400	2,900	2,300	42.95

#### 2) Consolidated Financial Indicator

		FISCAL YEAR		FORECAST	
	2020/4-2021/3	2021/4-2022/3	2022/4-2023/3	2023/4-2024/3	
Operating profit ratio	(%)	(2.4)	7.6	6.4	5.6
Ordinary profit ratio	(%)	(1.1)	9.8	8.3	6.7
Return on assets (ROA)	(%)	(0.5)	4.7	3.8	_
Return on equity [ROE]	(%)	(0.6)	5.7	4.6	_
Capital expenditures	Millions of yen	6,527	1,605	2,276	6,900
Depreciation [Property, plant and equipment]	Millions of yen	2,773	2,871	2,803	3,200
Research and development expenses	Millions of yen	1,630	1,811	1,985	1,780
Number of employees		2,050	2,057	2,037	_

## 3) Consolidated Net Sales Breakdown

Consolidated Net Sales Breakdown by Industry

	Millions of yet							
	FISCAL YEAR					FORECAST		
	2020/4-20	2020/4-2021/3 2021/4-2022/3 2022/4-202		23/3	2023/4-2024/3			
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
Electronics and Semiconductor	11,070	36.7	13,752	37.0	14,757	37.5	16,320	38.0
Transportation	6,800	22.6	8,115	21.8	8,282	21.1	9,360	21.8
Machinery	7,460	24.7	9,832	26.5	10,640	27.0	11,240	26.1
Stone and Construction	3,635	12.1	4,124	11.1	4,239	10.8	4,580	10.6
Other	1,176	3.9	1,335	3.6	1,401	3.6	1,500	3.5
Net sales	30,143	100.0	37,161	100.0	39,320	100.0	43,000	100.0

## Consolidated Net Sales Breakdown by Geographical Region

	FISCAL YEAR						FORECAST	
	2020/4-2021/3		2021/4-20	-2022/3 2022/4-2		23/3	2023/4-20	24/3
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
Japan	16,566	55.0	19,150	51.5	19,179	48.8	21,000	48.8
Asia and Oceania								
Taiwan	2,610	8.7	3,388	9.1	3,454	8.8	3,000	7.0
China	2,933	9.7	3,647	9.8	4,320	11.0	4,400	10.2
Other	3,989	13.2	4,964	13.4	5,676	14.4	6,700	15.6
Europe	2,409	8.0	3,399	9.1	3,605	9.2	4,300	10.0
North America	_	_	1,841	5.0	2,244	5.7	2,600	6.1
Other	1,634	5.4	768	2.1	838	2.1	1,000	2.3
Net sales	30,143	100.0	37,161	100.0	39,320	100.0	43,000	100.0

Millions of yen,%

(Change in Presentation)

<sup>· &</sup>quot;Sales in North America" which was included in "Other" in the fiscal year ended March 31, 2021, has been separately presented from the fiscal year ended March 31, 2022 since the significance was increased.