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(Securities code: 4569)

June 5, 2023

(Start date for electronic provision measures: June 1, 2023)

To Those Shareholders with Voting Rights

Yutaka Ogihara Representative Director, President and Chief Executive Officer KYORIN Pharmaceutical Co., Ltd. 6, Kanda Surugadai 4-chome, Chiyoda-ku, Tokyo, Japan

#### NOTICE OF THE 65TH ANNUAL GENERAL SHAREHOLDERS MEETING

You are cordially notified that the 65th Annual General Shareholders Meeting (the "Meeting") of KYORIN Pharmaceutical Co., Ltd. (the "Company," together with its subsidiaries, the "Group") will be held as described below.

Measures for electronic provision have been taken for the convocation of this General Meeting of Shareholders, and matters to be provided electronically are posted on the following Internet website.

The Company's website: https://www.kyorin-pharm.co.jp/en/ir/stock/meeting.shtml

In addition to the above website, matters to be provided electronically will also be posted on the Tokyo Stock Exchange (TSE) website. Please access the following TSE website (TSE Listed Company Search), search for an issue name (company name) or securities code, then select "Basic information," and "Documents for public inspection/PR information" to confirm.

TSE website (TSE Listed Company Search)

https://www2.jpx.co.jp/tseHpFront/JJK020010Action.do?Show=Show

You may exercise your voting rights in writing or by using an electronic means (e.g., via the Internet). Please review the Reference Documents for the Meeting listed in the matters to be provided electronically and exercise your voting rights by the end of our business hours (5:10 p.m. Japan time) on Thursday, June 22, 2023.

1. Date and Time: 10:00 a.m. Japan time on Friday, June 23, 2023 (Reception starts at 9:00 a.m.)

2. Place: Banquet Hall Yukyu, 2F, HOTEL METROPOLITAN EDMONT TOKYO

10-8, Iidabashi-3chome, Chiyoda-ku, Tokyo, Japan

3. Agenda of the Meeting:

Matters to be reported: 1. The Business Report, the Consolidated Financial Statements and the audit

results of the Consolidated Financial Statements by the Accounting Auditor and the Audit & Supervisory Board for the 65th fiscal year (from April 1, 2022 to

March 31, 2023)

2. The Non-consolidated Financial Statements for the 65th fiscal year (from April

1, 2022 to March 31, 2023)

Proposals to be resolved:

**Proposal 1:** Election of Six Directors

Proposal 2: Election of One Audit & Supervisory Board Member

Proposal 3: Revision of Performance-linked Stock Compensation Plan for Directors

4. Matters to be decided upon convocation:

If you exercise your voting rights both via the Internet and using the Voting Rights Exercise Form, the voting rights exercised via the Internet will be deemed valid. If you exercise your voting rights multiple times via the Internet, the last vote exercised will be deemed valid.

If there is no indication of approval or disapproval for each proposal on the Voting Rights Exercise Form returned to us, it will be taken as an indication of approval.

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• When attending the Meeting, please submit the enclosed Voting Rights Exercise Form at the reception.

- In the event that any revisions are made to the matters to be provided electronically, the matters before and after revision will be posted on the Company website and the TSE website listed above.
- Of the matters to be provided electronically, the following matters are not stated in the documents to be delivered to shareholders who have requested delivery of documents, in accordance with the provisions of laws and regulations and the Company's Articles of Incorporation.
  - (1) "Status of Accounting Auditors" and "Company Structure and Policies" in the Business Report
  - (2) "Consolidated Statements of Changes in Net Assets" and "Notes to Consolidated Financial Statements" in the Consolidated Financial Statements
  - (3) Non-consolidated Financial Statements
  - (4) Audit Report of Accounting Auditors Pertaining to Consolidated Financial Statements
  - (5) Audit Report of Accounting Auditors Pertaining to Non-consolidated Financial Statements
  - (6) Audit Report of the Audit & Supervisory Board
- The English version of the Notice of the Annual General Shareholders Meeting is available on the Company's
  website on the Internet.

Address of the Company's English website: https://www.kyorin-pharm.co.jp/en/

# **Reference Documents for the General Shareholders Meeting**

# **Proposal and References**

# **Proposal 1: Election of Six Directors**

The terms of office of all nine Directors will expire at the conclusion of the Meeting.

We therefore propose that six Directors be elected.

The candidates for Director are as follows:

No.	Name	Current positions and responsibilities at the Company	Attributes	
1	Minoru Hogawa	Representative Director and Chairman	Reappointment	
2	Yutaka Ogihara	Representative Director, President and Chief Executive Officer CEO, in charge of Auditing	Reappointment	
3	Michiro Onota	Executive Director CMO, in charge of SCM HQs and Quality Assurance & Reliability HQs	Reappointment	
4	Noriyuki Shikanai	Executive Director	Reappointment	Outside Independent
5	Ken Shigematsu	Executive Director	Reappointment	Outside Independent
6	Hiromi Watanabe	Executive Director	Reappointment	Outside Independent

Reappointment: Candidates for Director to be reelected

Outside: Candidates for Outside Director

Independent: Independent officers based on provisions of stock exchanges, etc.

	Name	Career s	Number of shares of	
No.	(Date of birth)		significant concurrent positions	the Company held
		December 1976	Joined Kyorin Yakuhin Co., Ltd.	
		April 2000	Director, Planning Office, KYORIN	
			Pharmaceutical Co., Ltd.	
		June 2004	Corporate Officer, General Manager,	
			Corporate Planning, KYORIN Pharmaceutical	
			Co., Ltd.	
		June 2005	Executive Director, Senior Executive Officer,	
			Management Strategy Office, KYORIN	
			Pharmaceutical Co., Ltd.	
		January 2006	Executive Director, Management Strategy	
			Office, General Manager, Corporate Planning,	
			in charge of Accounting, KYORIN Holdings,	
			Inc.	
		June 2007	Executive Director, Senior Executive Officer,	
			Management Strategy Office, General	
			Manager, Corporate Planning, KYORIN	
			Pharmaceutical Co., Ltd.	
	Reappointment  Minoru Hogawa	April 2010	Executive Director, Senior Executive Officer,	
			General Manager, Corporate Planning, in	
			charge of Finance & Accounting, KYORIN	
		Ivan 2010	Holdings, Inc.	22 120
		June 2010	Senior Executive Director, General Manager,	32,128
			Corporate Planning, in charge of Finance &	
	(Santamban 1 1052)	June 2010	Accounting, KYORIN Holdings, Inc. Senior Executive Director, KYORIN	
	(September 4, 1953)	Julie 2010	Pharmaceutical Co., Ltd.	
1		June 2012	Senior Managing Director, KYORIN	
		June 2012	Pharmaceutical Co., Ltd.	
		June 2012	Senior Managing Director, General Manager,	
		Julie 2012	Corporate Planning, in charge of Finance &	
			Accounting, KYORIN Holdings, Inc.	
		June 2015	Representative Director, President and Chief	
		5 till 2 5 15	Executive Officer, in charge of Auditing,	
			KYORIN Holdings, Inc.	
		June 2015	Executive Director, KYORIN Pharmaceutical	
			Co., Ltd.	
		June 2017	Representative Director, President and Chief	
			Executive Officer, KYORIN Pharmaceutical	
			Co., Ltd.	
		June 2019	Representative Director, Chairman, KYORIN	
			Pharmaceutical Co., Ltd.	
		June 2019	Representative Director, Chairman, KYORIN	
			Holdings, Inc. (current)	

## Reasons for nomination as a candidate for Director

Minoru Hogawa had led the Group management as Representative Director, President and Chief Executive Officer of the Company for four years since 2015 and has abundant experience, achievements and deep insight as a corporate manager. Since June 2019 when he took office as Representative Director and Chairman of the Company, he has utilized his experience to provide advice and support at the Board of Directors from a broad perspective and fully performed his role mainly in deciding important matters of the Group as well as supervising business execution. The Company has judged that he is essential for the Group's future development and nominated him as a candidate for Director.

No.	Name	Caree	Number of shares of	
INO.	(Date of birth)	significant concurrent positions		the Company held
		April 1990	Joined KYORIN Pharmaceutical Co., Ltd.	
		June 2011	Director, President's Office, KYORIN	
			Holdings, Inc.	
		June 2011	Executive Director, President's Office, in	
			charge of Corporate Communication and	
			Information System Management, KYORIN	
			Holdings, Inc.	
		June 2014	Executive Director, KYORIN Pharmaceutical	
			Co., Ltd.	
	<b>D</b>	June 2015	Executive Director, President's Office,	
	Reappointment  Yutaka Ogihara  (July 14, 1967)		KYORIN Holdings, Inc.	
		June 2016	Senior Executive Director, President's Office,	
			KYORIN Holdings, Inc.	1,875,953
		June 2016	Senior Executive Director, KYORIN	1,073,733
			Pharmaceutical Co., Ltd.	
		April 2019	Senior Executive Director, Management	
2			Strategy Office, in charge of Information	
_			System Management, KYORIN Holdings, Inc.	
		June 2019	Representative Director, President and Chief	
			Executive Officer, in charge of Auditing,	
			KYORIN Holdings, Inc.	
		June 2019	Executive Director, KYORIN Pharmaceutical	
			Co., Ltd.	
		April 2023	Representative Director, President and Chief	
			Executive Officer, CEO, in charge of Auditing,	
			KYORIN Pharmaceutical Co., Ltd. (current)	

## Reasons for nomination as a candidate for Director

Yutaka Ogihara has been responsible primarily for corporate planning sections of the Company and the Group companies and has abundant experience in businesses and corporate management. Since June 2019 when he took office as Representative Director, President and Chief Executive Officer of the Company, he has utilized his experience and fully performed his role mainly in deciding important matters of the Group as well as supervising business execution. The Company has judged that he is essential for the Group's future development and nominated him as a candidate for Director.

No.	Name	Caree	r summary, positions, responsibilities and	Number of shares of
NO.	(Date of birth)		significant concurrent positions	the Company held
		April 1985	Joined KYORIN Pharmaceutical Co., Ltd.	
		April 2006	General Manager, Production Engineering,	
			Production HQs, KYORIN Pharmaceutical	
			Co., Ltd.	
		April 2008	Head of Okaya Plant, Production HQs,	
			KYORIN Pharmaceutical Co., Ltd.	
		April 2010	General Manager, Production, Production	
			HQs, KYORIN Pharmaceutical Co., Ltd.	
		April 2014	Senior Executive Director, KYORIN Rimedio	
			Co., Ltd.	
		April 2015	Representative Director, President and Chief	
	Reappointment		Executive Officer, KYORIN Rimedio Co., Ltd	
	11	April 2015	Corporate Officer, KYORIN Holdings, Inc.	
		June 2017	Executive Director, KYORIN Holdings, Inc.	
	Michiro Onota	April 2018	Executive Director, KYORIN Rimedio Co.,	12,685
			Ltd. (current)	
		April 2018	Representative Director, President and Chief	
	(August 20, 1960)		Executive Officer, KYORIN Pharmaceutical	
3			Group Facilities Co., Ltd. (current)	
		June 2018	Executive Director, KYORIN Pharmaceutical	
			Co., Ltd.	
		June 2019	Executive Director, in charge of Generic Drugs	8
			Business, KYORIN Holdings, Inc.	
		June 2021	Executive Director, in charge of Quality	
			Assurance & Reliability, KYORIN Holdings,	
		4 31 2022	Inc.	
		April 2023	Executive Director, CMO, in charge of SCM	
			HQs and Quality Assurance & Reliability HQs	,
	D C	1	KYORIN Pharmaceutical Co., Ltd. (current)	

## Reasons for nomination as a candidate for Director

Michiro Onota has abundant experience in businesses at research & development and production sections of the Group companies. Also, he has abundant experience in businesses and corporate management as he has served as Representative Director, President and Chief Executive Officer of the Company's subsidiary. After taking office as the Company's Executive Director, he has utilized his experience and fully performed his role mainly in deciding important matters of the Group as well as supervising business execution. The Company has judged that he is essential for the Group's future development and nominated him as a candidate for Director.

No.	Name	Career	Number of shares of		
110.	(Date of birth)	significant concurrent positions		the Company held	
	Reappointment	April 1974 Registered with Daini Tokyo Bar Association			
	Outside	March 1977	Established Shikanai Law Office (currently		
	Independent Kyobashi Law Office) (current)				
		October 2002	Councilor, Keio University (current)	4.400	
		October 2010	Trustee, Keio University (current)	4,400	
	Noriyuki Shikanai	April 2012	Auditor, J. F. Oberlin University		
		June 2013	Outside Director, KYORIN Holdings, Inc.		
	(July 14, 1948)		(current)		

Reasons for nomination as a candidate for Outside Director and expected roles

Noriyuki Shikanai is well versed in corporate legal affairs as an attorney and has a high degree of specialization and rich experience as a Trustee of Keio University and through many other prominent positions. He utilizes such assets in fully performing his role mainly in deciding important management matters of the Company and Group companies as well as supervising business execution. The Company has nominated him as a candidate for Outside Director in the expectation that he will continue to contribute to the development of the Group through his suggestions and advice mainly from a legal perspective based on his experience of corporate management, etc.

No.	Name	Career	summary, positions, responsibilities and	Number of shares of
110.	(Date of birth)		significant concurrent positions	the Company held
		April 1971	Joined Mitsukoshi, Ltd.	
		March 1991	President, Mitsukoshi USA, Inc.	
		March 1997	General Manager, International Business	
			Division, Mitsukoshi, Ltd.	
		March 1998	General Manager, Product Planning Division,	
			Sales Headquarters, Mitsukoshi, Ltd.	
		March 1999	Executive Officer, General Manager, Product	
			Planning Division, Sales Headquarters,	
			Mitsukoshi, Ltd.	
		May 2002	Director, Executive Officer, Deputy General	
			Manager, Sales Headquarters, Mitsukoshi, Ltd.	
	Reappointment	March 2004	Director, Managing Executive Officer, General	
	Outside		Manager, Merchandising Headquarters,	
	Independent		Mitsukoshi, Ltd.	
	macpendent	March 2005	Director, Managing Executive Officer, Store	
			Manager, Mitsukoshi Ginza, Mitsukoshi, Ltd.	4 200
	Ken Shigematsu	April 2008	Managing Executive Officer, Isetan	4,200
	Trem Singemassa		Mitsukoshi Holdings Ltd., Director,	
	OT 1 15		Mitsukoshi, Ltd.	
5	(November 15, 1948)	April 2009	Director, Senior Managing Executive Officer,	
			Special Appointive Officer, Mitsukoshi, Ltd.	
		April 2010	Senior Managing Executive Officer, Isetan	
			Mitsukoshi Holdings Ltd., Representative	
			Director, President and Chief Executive	
			Officer, Nagoya Mitsukoshi Ltd.	
		October 2011	Representative Director, President and Chief	
			Executive Officer, Endo Manufacturing Co.,	
			Ltd.	
		October 2015	Representative Director, President and Chief	
			Executive Officer, MFSJ Co., Ltd.	
		June 2017	Outside Director, KYORIN Holdings, Inc.	
			(current)	

# Reasons for nomination as a candidate for Outside Director and expected roles

Ken Shigematsu has served numerous positions as officer of Isetan Mitsukoshi Holdings Ltd. and has accumulated wide-ranging insight through his rich experience in management. He utilizes such assets in fully performing his role mainly in deciding important management matters of the Company and Group companies as well as supervising business execution. The Company has nominated him as a candidate for Outside Director in the expectation that he will continue to contribute to the development of the Group through his suggestions and advice from a broad perspective by utilizing his experience as an executive.

No.	Name	Career s	summary, positions, responsibilities and	Number of shares of
INO.	(Date of birth)		the Company held	
		April 1972	Joined Internal Medicine Department, Tokyo Women's Medical University Hospital	
		April 1998	Assistant Professor, Internal Medicine, School of Nursing, Tokyo Women's Medical University	
		April 2007	Professor and Dean, Medical Science, College of Nursing, Shukutoku University	
		April 2010	Member of the Board, Daijo Shukutoku Gakuen	
	Reappointment Outside	April 2011	Professor, Medical Science, College of Nursing and Nutrition, Shukutoku University	
	Independent	November 2014	President, Tokyo Branch, Japan Medical Women's Association (current)	
	Hiromi Watanabe	April 2016	Professor, Graduate School of Nursing Division of Nursing, Shukutoku University	1,800
	(July 23, 1947)	April 2018	Neurology Department, Yokufukai Hospital, Total Health and Medical Care Center for	
6		June 2018	Seniors (social welfare corporation) (current) Member of the Board, 3.11 Fund for Children with Thyroid Cancer (NPO) (current)	
		June 2019	Outside Director, KYORIN Holdings, Inc. (current)	
		April 2021	Member of the Board, Daijo Shukutoku Gakuen (current)	
		October 2021	Deputy Director, Shimotakaido Station Clinic ENT Plus+ (current)	

#### Reasons for nomination as a candidate for Outside Director and expected roles

Although Hiromi Watanabe has not been involved in management other than through serving as an outside officer, she has rich clinical and research experience as a medical doctor, wide-ranged insight into medical settings gained through nursing education, and abundant experience in social contribution activities and active involvement in promotion of women's participation in the workplace. She has fully performed her role mainly in deciding important management matters of the Company and Group companies as well as supervising business execution. The Company has nominated her as a candidate for Outside Director in the expectation that she will continue to contribute to the development of the Group through her suggestions and advice based on her experience in medical settings and from a perspective of promotion of women's participation in the workplace which is one of the main points in diversity.

- Notes: 1. KYORIN Pharmaceutical Co., Ltd. listed in the Career summary, positions, responsibilities and significant concurrent positions column for each candidate refers to the former KYORIN Pharmaceutical Co., Ltd., which merged with the Company on April 1, 2023.
  - 2. There are no special interests between the candidates and the Company.
  - 3. Noriyuki Shikanai, Ken Shigematsu and Hiromi Watanabe are candidates for Outside Director.
  - 4. The Company has no consultancy agreements or any other transactions with Kyobashi Law Office.
  - 5. The Company has a business relationship that involves purchases, sales, etc. with Yokufukai Hospital, Total Health and Medical Care Center for Seniors and Shimotakaido Station Clinic ENT Plus+. However, since the Company's sales from said facilities are insignificant compared to the Company's annual consolidated net sales, the Company has judged that this will not affect the independence of Hiromi Watanabe as an outside officer, and that there is no risk of a conflict of interest with general shareholders.
  - 6. Noriyuki Shikanai, Ken Shigematsu and Hiromi Watanabe will have served as Outside Directors for ten years, six years and four years, respectively, at the closing of the Meeting.
  - 7. As Noriyuki Shikanai, Ken Shigematsu and Hiromi Watanabe satisfy the requirements for independent

- officers based on the provisions of Tokyo Stock Exchange, Inc., the Company has notified them as independent officers to the Exchange.
- 8. The Company has entered into a directors and officers liability insurance contract with an insurance company that insures Directors, Auditors, Corporate Officers, etc. of the Company and its subsidiaries. The said insurance contract covers damages that may arise due to the insured assuming liability for the execution of his or her duties or receiving a claim related to the pursuit of such liability. However, there are exemptions; for example, damages arising from the insured illegally obtaining private interests or benefit shall not be covered. The insurance premium is fully borne by the Company and each subsidiary. If the candidates are elected and take office as Directors, they will become the insured of the insurance contract. The Company plans to renew the insurance contract in July 2023 with the same terms and conditions as described above.

# Proposal 2: Election of One Audit & Supervisory Board Member

The term of office of Audit & Supervisory Board Member Takao Yamaguchi will expire at the conclusion of the Meeting.

We therefore propose that one Audit & Supervisory Board Member be elected.

Consent has been obtained from the Audit & Supervisory Board for this proposal.

The candidate for Audit & Supervisory Board Member is as follows:

No.	Name		Number of shares of		
INO.	(Date of birth)	Oate of birth) significant concurrent positions			
		October 1981 Joined Chuo Accounting Office Auditing			
			Corporation		
		February 1985	Registered as Certified Public Accountant		
		September 1987	Joined Yamaguchi Accounting Office		
	Reappointment	December 1987	Registered as Certified Public Tax Accountant		
	Outside	January 1996	Director, Yamaguchi Accounting Office (current)		
	Independent	June 2013	Chairperson, The Japanese Institute of		
			Certified Public Accountants Chiyoda	2 200	
			Subchapter	2,200	
	Takao Yamaguchi	June 2013	External Audit & Supervisory Board Member,		
			SATO HOLDINGS CORPORATION		
1	(September 13, 1954)	June 2015	Outside Audit & Supervisory Board Member,		
			KYORIN Holdings, Inc. (current)		
	1751)	March 2016	Independent Audit & Supervisory Board		
			Member, Tokyo Tatemono Co., Ltd. (current)		
		March 2019	External Audit & Supervisory Board Member,		
			Lion Corporation		
			te for Outside Audit & Supervisory Board Me		
	Although Takao Yamaguchi has not been involved in management other than through serving as an outside				

Although Takao Yamaguchi has not been involved in management other than through serving as an outside officer, he has considerable knowledge of finance and accounting as a certified public accountant and certified public tax accountant, and he exercises supervision over management by making use of his expertise and extensive knowledge and experience. The Company has determined that he will continue to use such expertise and experience in auditing, and has nominated him as a candidate for Outside Audit & Supervisory Board Member.

Reappointment: Candidates for Audit & Supervisory Board Member to be reelected

Outside: Candidates for Outside Audit & Supervisory Board Member

Independent: Independent officers based on provisions of stock exchanges, etc.

Notes: 1. There are no special interests between the candidate and the Company.

- 2. Matters concerning the candidate for Outside Audit & Supervisory Board Members are as follows:
  - (1) Takao Yamaguchi is a candidate for Outside Audit & Supervisory Board Member.
  - (2) Takao Yamaguchi will have served as Audit & Supervisory Board Member for eight years at the closing of the Meeting.
  - (3) The Company has no consultancy agreements or any other transactions with Yamaguchi Accounting Office.
  - (4) The Company has no business relationship that involves purchases, sales, etc. with Tokyo Tatemono Co., Ltd.
  - (5) As Takao Yamaguchi satisfies the requirements for independent officers based on the provisions of Tokyo Stock Exchange, Inc., the Company has notified him as an independent officer to the Exchange.

3. The Company has entered into a directors and officers liability insurance contract with an insurance company that insures Directors, Auditors, Corporate Officers, etc. of the Company and its subsidiaries. The said insurance contract covers damages that may arise due to the insured assuming liability for the execution of his or her duties or receiving a claim related to the pursuit of such liability. However, there are exemptions; for example, damages arising from the insured illegally obtaining private interests or benefit shall not be covered. The insurance premium is fully borne by the Company and each subsidiary. If the candidate is elected and takes office as Audit & Supervisory Board Member, he will become the insured of the insurance contract. The Company plans to renew the insurance contract in July 2023 with the same terms and conditions as described above.

## (Reference)

Skills Matrix of the Company's Board of Directors

The Company's Board of Directors consists of diverse individuals with various skills (knowledge, experience, etc.) to ensure that the Board of Directors can appropriately perform its decision-making and management supervision functions and maintain a more transparent governance structure in accordance with the Company's medium-to long-term management directions and business strategy.

If Proposals 1 and 2 are approved at this Annual General Shareholders Meeting as originally proposed, the composition of the Board of Directors and the skills possessed by individual Directors and Audit & Supervisory Board Members will be as follows.

	Name	Attributes	Corporate management	Healthcare business	Finance & accounting	Legal	Academic experts	Major qualifications, etc.
	Minoru Hogawa		0	0	0			
	Yutaka Ogihara		0	0				
Directors	Michiro Onota		0	0				
ctors	Noriyuki Shikanai	Outside Independent				0		Attorney
	Ken Shigematsu	Outside Independent	0					
	Hiromi Watanabe	Outside Independent		0			0	Medical Doctor
Audit & Supervisory Bo Members	Tomiharu Matsumoto			0		0		
	Kenji Akutsu		0	0				
	Takao Yamaguchi	Outside Independent			0			Certified Public Accountant
	Yukio Ikemura	Outside Independent	0		0			
Board	Kensuke Morita	Outside Independent				0	0	Attorney

## Proposal 3: Revision of Performance-linked Stock Compensation Plan for Directors

1. Reasons for the proposal and reasons why it is deemed appropriate

At the 58th Annual General Shareholders Meeting held on June 24, 2016, the Company received approval for the introduction of a performance-linked stock compensation plan "BBT (=Board Benefit Trust)" (hereinafter referred to as the "Plan") for Directors of the Company and its subsidiaries (excluding Outside Directors. Unless otherwise specified, the same shall apply hereinafter in this Proposal.) (The resolution at the above General Shareholders Meeting will hereinafter be referred to as the "Original Resolution"). However, following the absorption-type merger with our subsidiary KYORIN Pharmaceutical Co., Ltd. in April 2023, we request approval for the revision of the eligibility, compensation limits, etc. related to the Plan (hereinafter referred to as the "Revisions"). As with the Original Resolution, the purpose of this proposal is to clarify the link between Director compensation and the performance of the Group, and to raise awareness of contributing to medium-to long-term business growth and improvement of corporate value. It is also intended for Directors to share with shareholders the benefits and risks of share price fluctuations.

Under the Plan, the Company contributes a reasonable amount of money necessary for carrying out the Plan to a trust, and the trust acquires Company shares using this as a source of funds. Then, in accordance with the Directors' Stock Benefit Regulations established by the Company, Company shares and money equivalent to the amount of Company shares converted to the market price (hereinafter referred to as "Company shares, etc.") are delivered.

In light of the above purpose and the content of the Company's policy regarding the determination of the content of individual compensation, etc. for Directors (see Matters Concerning Company Officers in the Business Report of this Convocation Notice (available in Japanese only)), the content of this proposal is deemed appropriate.

This proposal is separate from the compensation, etc. for the Company's Directors (up to 500 million yen per year. However, this does not include compensation from consolidated subsidiaries and salaries for employees.) that was approved at the Annual General Shareholders Meeting held on June 22, 2006, and asks for approval of the specific calculation method and specific details of the amount of compensation, etc. in order to pay compensation to Directors based on the Plan. We would like to entrust the details of the Plan to the Board of Directors, within the following framework.

If Proposal 1 "Election of Six Directors" is approved at the General Shareholders Meeting, the number of the Company's Directors subject to the Plan will be three, excluding three Outside Directors.

- 2. The specific calculation method and specific details of the amount of compensation, etc. related to the Plan We would like to partially revise the contents of the previous Plan. (The main revisions from the Original Resolution are underlined.)
  - (1) Overview of the Plan
    - The Plan is a performance-linked stock compensation plan wherein Company shares are acquired through a trust (the trust established under the Plan will hereinafter be referred to as the "Trust") using money contributed by the Company as a source of funds, and Company shares, etc. are delivered to <u>Directors</u> through the trust in accordance with the Directors' Stock Benefit Regulations established by the Company. In principle, <u>Directors</u> will receive Company shares, etc. on a fixed date during the trust period as stipulated in the Directors' Stock Benefit Regulations. However, if a Director resigns before said date, the relevant Director will receive Company shares, etc. at the time of their resignation.
  - (2) Eligible persons of the Plan <u>Directors of the Company</u> (excluding Outside Directors. Audit & Supervisory Board Members are also excluded from the Plan.)

(3) Calculation method and maximum number of Company shares to be delivered to <u>Directors</u>

For each fiscal year, <u>Directors</u> are awarded a number of points determined by their position, performance achievements, etc. based on the Directors' Stock Benefit Regulations. The maximum number of points

granted to a Director per fiscal year is 25,000 points.

This was determined by comprehensively taking into consideration such things as the current level of compensation for officers, trends in the number of <u>Directors</u>, as well as future prospects, and is judged to be appropriate. In addition, the points granted to <u>Directors</u> are converted into one common share of the Company per point when the Company shares, etc. are delivered as described in (6) below (However, in the event of a stock split, allotment of shares without contribution, or reverse stock split, etc. of Company shares after the approval of resolutions by shareholders at this General Shareholders Meeting, we will make reasonable adjustments to the maximum number of points, the number of points already granted, or the conversion ratio, depending on the relevant ratio, etc.).

The number of points, which is the basis for the delivery of Company shares, etc. in (6) below, is determined by the total number of points granted until a <u>Director</u> acquires the right to receive benefits (hereinafter referred to as the "fixed number of points").

- (4) Method of acquiring Company shares
  - Acquisition of Company shares by the Trust will be conducted through the stock market or by undertaking the disposal of the Company's treasury stock, using the funds contributed in (5) below. Details of the acquisition of Company shares by the Trust will be disclosed in a timely and appropriate manner.
- (5) Trust amount

The Company has established the Trust by contributing funds necessary for the Trust to acquire the number of shares that are reasonably expected to be necessary for the delivery of Company shares, etc. in advance for a certain period of time, in accordance with (3) above and (6) below. As stated in (4) above, the Trust acquires Company shares using funds contributed by the Company. Specifically, we established the Trust within the scope approved at the 58th Annual General Shareholders Meeting by contributing 250 million yen as the necessary funds for the four fiscal years from the fiscal year ended March 31, 2017 to the fiscal year ended March 31, 2020 (hereinafter referred to as the "Initial Target Period"). Subject to the approval of this proposal, the Company will set the next target period after the Revisions to be the three fiscal years from the fiscal year ending March 31, 2024 to the fiscal year ending March 31, 2026 (hereinafter, the period of said three fiscal years and each period of three fiscal years starting after said three fiscal years will each be referred to as the "Post-Revisions Target Period.") Until the end of the Plan, in principle, the Company will reasonably estimate the number of shares necessary for delivery to Directors under the Plan for the Post-Revisions Target Period, and contribute additional funds deemed necessary by the Trust for acquisition in advance. In addition, the Post-Revisions Target Period will be linked to the period of our Medium-Term Business Plan, and if the period of the Medium-Term Business Plan is changed in the future, the Post-Revisions Target Period will also be changed accordingly. However, in the case of making such additional contributions, if there are any remaining Company shares (Company shares equivalent to the number of points granted to Directors, excluding those for which the delivery of shares to

(6) Timing of delivery of Company shares, etc.

will disclose it in a timely and appropriate manner.

If a Director meets the beneficiary requirements stipulated in the Directors' Stock Benefit Regulations, they

Directors has not been completed.) or money (hereinafter referred to as "remaining shares, etc.") in the trust

contributions are to be made, remaining shares, etc. will be appropriated as funds for delivery under the Plan during the Post-Revisions Target Period. When the Company decides to make additional contributions, we

property on the day before the start of the Post-Revisions Target Period for which the additional

may receive a number of Company shares from the Trust corresponding to the fixed number of points by following the prescribed beneficiary confirmation procedure. However, in addition to the beneficiary requirements, if the requirements separately stipulated in the Directors' Stock Benefit Regulations are met, for a certain percentage of the number of points granted to the relevant Director, the Director will receive the cash equivalent of the amount of Company shares converted to the market price instead of receiving Company shares. The Trust may sell Company shares in order to deliver cash payments. In addition, in the event that a Director dies during the trust period, in principle, the relevant Director's heir shall receive a cash payment equivalent to the amount of Company shares converted to the market price for the Company shares corresponding to the points that had been granted to the relevant Director before their death.

If the Company determines that a Director, even one who has received points, has committed a certain illegal act during their term of office, or if the Company determines that they have committed an inappropriate act that may cause damage to the Company during their term of office, the relevant Director will not be able to acquire the right to receive payments.

### (7) Voting rights related to Company shares in the Trust

Voting rights pertaining to Company shares in the Trust account shall not be uniformly exercised based on the instructions of the trust administrator. By adopting this method, the Company intends to ensure the neutrality of management regarding the exercise of voting rights related to Company shares in the Trust account.

#### (8) Treatment of dividends

Dividends related to Company shares in the Trust account are received by the Trust and are used for the acquisition of Company shares and as trust fees, etc. for the trustees related to the Trust. In addition, in the event that the Trust ends, dividends, etc. remaining in the Trust will be distributed proportionally according to the number of points held by each Director in accordance with the provisions of the Directors' Stock Benefit Regulations.