This document has been translated from the Japanese original for the convenience of shareholders. In the event of any discrepancy between this document and the Japanese original, the Japanese original shall prevail.

> Securities code: 2433 June 13, 2023 Commencement date of electronic provisional measures: June 7, 2023

To our shareholders:

Masayuki Mizushima Representative Director & President **Hakuhodo DY Holdings Inc.** 5-3-1 Akasaka, Minato-ku, Tokyo

# NOTICE OF THE 20TH ANNUAL GENERAL MEETING OF SHAREHOLDERS

It is our pleasure to inform you of the 20th Annual General Meeting of Shareholders of Hakuhodo DY Holdings Inc. (the "**Company**") to be held on June 29, 2023 as described hereunder.

In convening this Annual General Meeting of Shareholders, the Company has provided certain information (matters for electronic provision) electronically and posted the matters for electronic provision as the "Notice of the 20th Annual General Meeting of Shareholders" and "Matters for Electronic Provision for the 20th Annual General Meeting of Shareholders, etc. (Items Omitted from Paper Copy)."

The Company's website <u>https://www.hakuhodody-holdings.co.jp/english/ir/stock/meeting/</u>

In addition to the above website, the Company has also posted the matters for electronic provision on the website of the Tokyo Stock Exchange (TSE).

TSE website (Listed Company Search)

https://www2.jpx.co.jp/tseHpFront/JJK020010Action.do?Show=Show

\*Please access the above website and download the matters for electronic provision following steps:

- (1) Enter the issue name (company name) or securities code (2433) then click "Search"
- (2) Click on "Basic information"
- (3) Select "Documents for public inspection/PR information"
- (4) Click on "Click here for access" under "Notice of General Shareholders Meeting /Informational Materials for a General Shareholders Meeting"

If you are not attending the Annual General Meeting of Shareholders, you can exercise your voting rights in advance either via the Internet or by postal mail. We ask you to review the Reference Documents for the Annual General Meeting of Shareholders and exercise your voting rights by Wednesday, June 28, 2023 at 5:30 p.m. (Japan Standard Time).

The meeting will be streamed live online for remote viewing. Please note, however, that voting rights cannot be exercised and we are unable to receive questions through the live stream.

We appreciate your understanding and cooperation.

## **Meeting Details**

1. Date and Time:	Thursday, June 29, 2023 at 10:00 a.m. (Japan Standard Time)
2. Place:	Tokyo Prince Hotel "Providence Hall" (2nd floor) 3-3-1 Shiba-koen, Minato-ku, Tokyo

# 3. Purposes:

## Items to be reported:

Business Report, Non-Consolidated Financial Statements, Consolidated Financial Statements, and report on the results of the audit of the Consolidated Financial Statements conducted by the Accounting Auditors and Audit & Supervisory Board for the 20th fiscal year (April 1, 2022 to March 31, 2023)

# Items to be resolved:

Proposal 1:	Appropriation of Surplus
Proposal 2:	Election of Ten (10) Directors
Proposal 3:	Election of Two (2) Audit & Supervisory Board Members

\* Pursuant to the relevant laws and regulations and Article 15 of the Company's Articles of Incorporation, the following matters, which fall under "Other Matters for Electronic Provision (Items Omitted from Paper Copy)," are not included in this notice of the annual general meeting of shareholders; therefore, please refer to the Company's website or TSE website.

1) Matters related to the Business Report

"V. Status of Accounting Auditors" and "VI. System for Assuring the Appropriateness of Operations and Operational Status of the System"

2) Matters related to the Consolidated Financial Statements "The Consolidated Statement of Changes in Net Assets" and "the Notes to Consolidated Financial Statements"

3) Matters related to the Non-Consolidated Financial Statements "The Non-Consolidated Statement of Changes in Net Assets" and "the Notes to Non-Consolidated Financial Statements"

\* The Business Report audited by the Audit & Supervisory Board Members, the Consolidated Financial Statements and the Non-Consolidated Financial Statements audited by Accounting Auditors and the Audit & Supervisory Board Members include the attached documents of the notice of the annual general meeting of shareholders (excluding "(Reference)") and matters posted on the Company's website or TSE website.

\* If any amendments are made to the matters for electronic provision, such amendments will be posted on the Company's website.

# 4. Matters related to the meeting:

- \* As part of the Company's efforts to reduce energy consumption and electricity usage, the meeting will be held in light attire ("Cool Biz" and no tie attire).
- \* Body temperature will be taken near the entry to the venue. Attendees are requested to sanitize their hands and fingers using the alcohol hand sanitizer that will be placed near the reception area. Any attendees who appear to be unwell may be refused entry to the venue.
- \* No gifts will be distributed, and no waiting room will be provided for shareholders.
- \* The time allotted for the meeting may be shortened, and some explanations of the agenda may be simplified on the day of the meeting.
- \* The meeting will be streamed live online. Taking into account the portrait rights, privacy, etc. of shareholders attending the meeting, we will record the video from the back of the venue to avoid showing the faces of any shareholders to the extent possible. Please be aware, however, that some attendees may be recognized during the online stream under unavoidable circumstances.
- \* If there are any changes in the situation up to the date of the meeting, the Company will inform you of them and its response on its website.

# 5. Matters related to exercise of voting rights:

- \* In the event that you vote by postal mail using the voting form, and there is no indication of approval or disapproval of any proposals, it shall be handled as an indication of approval for those proposals.
- \* In the event of multiple votes submitted via the Internet, your last vote shall be handled as the valid exercise of your voting rights.
- \* In the event that you vote via the Internet, that vote shall be handled as the valid exercise of your voting rights, even if you vote by postal mail using the voting form.

# **Information on Exercise of Voting Rights**

Methods to exercising your voting rights are described below. Please review the attached Reference Documents for the Annual General Meeting of Shareholders, and exercise your voting rights in advance via the Internet or by postal mail, as much as possible.

# Voting via the Internet

[Method: Entering your voting right exercise code and password]

Please access the website for exercising voting rights, which is in Japanese only. Please enter your "voting right exercise code" and the "password," which are indicated on the back of the lower right of your enclosed voting form, and enter your approval or disapproval in respect of each proposal by following the instructions on the screen.

For security reasons, please change your "password" when you log-in the first time.

# Website for exercising voting rights: https://soukai.mizuho-tb.co.jp/

[Method: "Smart Voting" (by reading the QR code\*)]

Please read the QR code printed on the lower right of your enclosed voting form by smartphone, etc., and enter your approval or disapproval in respect of each proposal by following the instructions on the screen.

You may exercise your voting rights with "Smart Voting" only once. If you wish to change your approval or disapproval after you exercise your voting rights, you need to exercise your voting rights once again with the method described above: Entering your voting right exercise code and password.

\* "QR code" is a registered trademark of DENSO WAVE INCORPORATED.

# Deadline for exercising voting rights:Online votes must be entered by<br/>Wednesday, June 28, 2023 at 5:30 p.m.<br/>(Japan Standard Time)

Inquiries regarding	Mizuho Trust & Banking Co., Ltd. Securities Agent Department
the exercise of	Internet Help Dial
voting rights via the	Telephone: 0120-768-524 (toll free)
Internet	Operating hours: 9:00 - 21:00 (excluding year-end through New Year
Internet	holidays)

# Voting by Postal Mail

Please indicate your approval or disapproval in respect of each proposal on the enclosed voting form, and return it by postal mail.

Deadline for exercising voting rights:	Your voting form must be received by
	Wednesday, June 28, 2023 at 5:30 p.m.
	(Japan Standard Time)

# Attend the Meeting in Person

If you attend the meeting in person, please submit the enclosed voting form to the receptionist when you attend. Also, please be sure to bring this notice of the annual general meeting of shareholders to the meeting.

Date and Time: Thursday, June 29, 2023 at 10:00 a.m.

(Japan Standard Time)

# Information on Live Streaming

The Company will live stream the meeting on the Internet so that many shareholders can watch the proceedings.

Under the Companies Act, watching live streaming of the Annual General Meeting of Shareholders on the Internet is not considered as attending the meeting, and we cannot receive the exercise of voting rights or questions through live streaming. Please exercise your voting rights in advance in writing (postal mail) or via the Internet.

Streaming date and time	Thursday, June 29, 2023 from 10:00 a.m. to the end of the meeting					
Live streaming website	https://hakuhodody-holdings.premium-yutaiclub.jp					
Login method	(1) shareholder num (Please make sure to	After accessing the above live streaming website, please enter on the login screen: (1) shareholder number and (2) zip code. (Please make sure to note down (1) and (2) before posting the voting form.)				
	We recommend viewing using the following browsers and operating systems.         You can access live streaming with the below system requirements, regardless of whether you are in Japan or overseas.         [Browser]       [Operating systems]         Browser       Version					
Recommended	Chrome	60 or later	system Windows	10 or later		
system requirements	Microsoft Edge	79 or later	MacOS	11 (Big Sur) or later		
	Firefox	60 or later	Android	8.0 (Oreo) or later		
	Safari	11 or later	iOS/iPadOS	12 or later		
A stable communication speed of 1 Mbps or higher is required. We recommend using a high-speed dedicated Internet plan with a 5 Mbps or higher connection to stream high-quality videos.						

\* Live streaming may be disconnected depending on the conditions of communication lines. Please note that the Company is not responsible for any disadvantages to shareholders caused by disconnection.

\* Shareholders are responsible for communication charges for watching the live stream.

Inquiries regarding live streaming	Telephone: 0120-980-965 (toll free in Japan)
	Operating hours: 9:00 - 17:00
	(excluding weekends and holidays)

# **Reference Documents for the Annual General Meeting of Shareholders**

# **Proposals and Reference Information**

# **Proposal 1:** Appropriation of Surplus

The Company considers the profit to shareholders to be an important management issue of the Company. The Company has adopted a policy of determining dividend payments by taking into account stable dividends, future funding needs, and business performance while securing sufficient retained earnings for strengthening our competitive edges.

Based on this policy, the Company, considering comprehensively about business performance trends and conditions, proposes the year-end dividend payment of \$16 per share. Combined with interim dividend of \$16 per share paid in last December, the annual dividends per share for the current fiscal year will amount to \$32, which is the same as the previous fiscal year.

- (1) Type of dividend asset: Cash
- (2) Allocation of dividend assets to be paid to shareholders and total dividend amount: ¥16 per share of common stock of the Company Total amount: ¥5,904,778,032
- (3) Effective date of dividends from surplus: June 30, 2023

# **Proposal 2:** Election of Ten (10) Directors

Upon the conclusion of this Annual General Meeting of Shareholders, the terms of office of all ten (10) Directors will expire.

Accordingly, the Company proposes to elect ten (10) Directors to form the management structure after this Annual General Meeting of Shareholders.

The candidates were deliberated by the Nomination Committee and decided by the Board of Directors.

Candidate No.	Name		Current positions and areas of responsibility in the Company
1	Hirokazu Toda	Reelection	Director & Chairman
2	Masayuki Mizushima	Reelection	Representative Director & President CCO (Chief Compliance Officer)
3	Hirotake Yajima	Reelection	Director & Executive Vice President Chief Officer, Digital Business Unit
4	Masanori Nishioka	Reelection	Representative Director & Senior Executive Corporate Officer CFO (Chief Financial Officer) CHO (Chief Health Officer) Chief Officer, Management Unit
5	Akihiko Ebana	Reelection	Director & Senior Executive Corporate Officer Chief Officer, Group Strategy Unit
6	Motohiro Ando	Reelection	Director & Senior Corporate Officer CTO (Chief Technology Officer) Chief Officer, Technology Unit
7	Noboru Matsuda	Outside Director/ Independent Director/ Reelection	Director
8	Nobumichi Hattori	Outside Director/ Independent Director/ Reelection	Director
9	Toru Yamashita	Outside Director/ Independent Director/ Reelection	Director
10	Ikuko Arimatsu	Outside Director/ Independent Director/ Reelection	Director

The candidates for Directors are as follows:

Candidate No. 1	Hirokazu Toda	(November 12, 194	48)	Number of the Company's shares held 252,095	Reelection
Career summary	, positions and areas of responsibility in the C	Company, and signif	ficant	concurrent positions	
April 1972 February 2001 June 2002	Joined Hakuhodo Inc. Director, Hakuhodo Inc. Director & Senior Corporate Officer,	June 2010	Hakul Repre	esentative Director & Presi hodo DY Holdings Inc. esentative Director & Presi	,
October 2003	Hakuhodo Inc. (to September 2003) Managing Director, Hakuhodo DY Holdings Inc.		Repre	hodo DY Holdings Inc. esentative Director & Pres hodo Inc.	ident,
June 2005	Senior Executive Managing Director, Hakuhodo DY Holdings Inc. Director, YOMIKO ADVERTISING INC. (to June 2006)		Haku	esentative Director & Presi hodo DY Holdings Inc. tor & Chairman, Hakuhod nt)	
June 2006	Representative Director & President in charge of Integration, Hakuhodo DY Holdings Inc.		Haku	esentative Director & Chai hodo DY Holdings Inc. man, Hakuhodo Foundatio	
April 2007	Representative Director & President, Chief Officer, Group Strategy Unit, Hakuhodo DY Holdings Inc.	June 2022	Direc	tor & Chairman, Hakuhod ngs Inc. (to present)	· · · /
April 2009	Representative Director & President, Chief Officer, Group Strategy Unit, in charge of Business Innovation, Hakuhodo DY Holdings Inc.				
<significant concurrent="" positions=""></significant>					
	rman, Hakuhodo Inc. hodo Foundation				
Reasons for non	ninating as candidate for Director				

Mr. Hirokazu Toda has abundant experience and broad insight, having worked in the Group in the fields of creativity, corporate planning, and so forth. He was appointed Representative Director & President of the Company in June 2006, and Representative Director & Chairman of the Company in June 2019. The Company therefore judges that he is an appropriate person for powerfully driving further increase in the Group's corporate value, and has continued to nominate him as a candidate for Director.

Candidate No.	Masayuki Mizushima	(March 8, 1960)		Number of the Company's shares held 93,090	Reelection
Career summary	, positions and areas of responsibility in the	Company, and sign	nificant	concurrent positions	
April 1982 April 2013	Joined Hakuhodo Inc. Corporate Officer, Hakuhodo Inc.	June 2019		esentative Director & Prest hodo DY Holdings Inc.	ident,
June 2015	Director & Corporate Officer, Hakuhodo Inc.	June 2021		esentative Director & Pres Hakuhodo DY Holdings	,
April 2016	Director & Senior Corporate Officer, Hakuhodo Inc.		preser Direc	nt) tor, Hakuhodo DY Media	Partners Inc.
April 2017	Representative Director & President, Hakuhodo Inc. (to present)		(to pr	esent)	
June 2017	Director, Hakuhodo DY Holdings Inc.				
<significant concurrent="" positions=""></significant>					
Representative Director & President, Hakuhodo Inc.					
Director, Hakuh	odo DY Media Partners Inc.				

Reasons for nominating as candidate for Director

Mr. Masayuki Mizushima has abundant experience and broad insight in sales and corporate planning. He was appointed Representative Director & President of Hakuhodo Inc., a general advertising company, in April 2017, and has served as Representative Director & President of the Company since June 2019. The Company therefore judges that he is an appropriate person for powerfully driving further increase in the Group's corporate value, and has continued to nominate him as a candidate for Director.

Candidate No.	Hirotake Yajima	(March 9, 1961)		Number of the Company's shares held 64,270	Reelection	
Career summary	y, positions and areas of responsibility in the	Company, and sig	nificant	concurrent positions		
	Joined Hakuhodo Inc. President & Representative Director, D.A.Consortium Inc. (hereinafter "DAC Inc.")	June 2017	Repre DY M Direct	or, Hakuhodo DY Holding sentative Director, Preside edia Partners Inc. (to press or, D.A.Consortium Holdi	nt, Hakuhodo ent)	
February 2002	President & Representative Director, Corporate Officer, DAC Inc. (to March 2014)	April 2020	Direct respon	nber 2018) or & Executive Vice Presi nsible for Group digital tra		
June 2011	Director, Hakuhodo DY Media Partners Inc (to June 2017)	April 2021		odo DY Holdings Inc. or & Executive Vice Presi	dent Chief	
April 2014	Representative Director, President & CEO, DAC Inc.	April 2021	Office	r, Digital Business Unit, H ngs Inc. (to present)	/	
June 2016	Representative Director, Chairman & CEO, DAC Inc.	June 2021		or, Hakuhodo Inc. (to pres	sent)	
October 2016	Representative Director & President, D.A.Consortium Holdings Representative Director, Chairman & CEO, DAC Inc. (to June 2017)					
<significant concurrent="" positions=""></significant>						
Director, Hakuh	Director, Hakuhodo Inc.					
Representative	Representative Director, President, Hakuhodo DY Media Partners Inc.					
	Reasons for nominating as candidate for Director Mr. Hirotake Yajima has abundant experience and broad insight in the media and digital fields. He has served as President &					

Mr. Hirotake Yajima has abundant experience and broad insight in the media and digital fields. He has served as President & Representative Director of D.A.Consortium Inc. and contributes to increasing the corporate value of the overall Group by promoting its business as Representative Director, President & CEO of Hakuhodo DY Media Partners Inc. The Company therefore judges that he is an appropriate person to promote the Company's digital business and Group management, and maintain closer cooperation between the Company and the operating companies, and has continued to nominate him as a candidate for Director.

				· · · · · · · · · · · · · · · · · · ·	
Candidate No.				Number of the	
4	Masanori Nishioka	(November 16, 19	957)	Company's shares held	Reelection
				61,960	
-	r, positions and areas of responsibility in the			-	
April 1980	Joined Hakuhodo Inc.	June 2019		tor & Senior Corporate O	
June 2012	Outside Audit & Supervisory Board			er, Finance Unit, Hakuhoo	lo DY
	Member, D.A.Consortium Inc. (hereinafter			ngs Inc.	
1 2012	"DAC Inc.") (to June 2015)	April 2021		tor & Senior Executive Co	
June 2013	Director, Vice Chief Officer, Management Unit, Hakuhodo DY Holdings Inc.			er, Chief Officer, Finance er, Human Resources and	
	Director, YOMIKO ADVERTISING INC.			rs Unit, Hakuhodo DY Ho	
	(to June 2019)			tor & Senior Executive Co	
April 2014	Director & Corporate Officer, Vice Chief			er, Hakuhodo Inc. (to Mar	
	Officer, Management Unit, Hakuhodo DY			r Executive Corporate Of	
	Holdings Inc.			hodo DY Media Partners I	
April 2015	Director & Corporate Officer, Vice Chief	June 2021	Direc	tor & Senior Executive Co	orporate
	Officer, Management Unit, Hakuhodo DY		Offic	er, Chief Officer, Finance	Unit, Chief
	Holdings Inc.			er, Human Resources and	
	Corporate Officer, Hakuhodo Inc. (to June			rs Unit, Hakuhodo DY Ho	•
	2016)			tor & Senior Executive Co	
June 2015	Director & Corporate Officer, Vice Chief			er, Hakuhodo DY Media I	artners Inc.
	Officer, Management Unit, Hakuhodo DY Holdings Inc.	Amii 2022		esent) tor & Senior Executive Co	
	Audit & Supervisory Board Member, DAC	April 2022		er, CFO, Chief Officer, M	
	Inc. (to September 2016)			Hakuhodo DY Holdings I	
June 2016	Director & Corporate Officer, Vice Chief			tor & Senior Executive Co	
2010	Officer, Management Unit, Hakuhodo DY			er, Hakuhodo Inc. (to pres	
	Holdings Inc.			tor, Hakuhodo Technolog	
	Director & Corporate Officer, Hakuhodo			h 2023)	
	Inc. (to March 2019)	June 2022	Repre	esentative Director & Seni	or Executive
October 2016	Director & Corporate Officer, Vice Chief			orate Officer, CFO, Chief	
	Officer, Management Unit and General			gement Unit, Hakuhodo I	DY Holdings
	Manager, Group Management Service	G . 1 0000	Inc.		<b></b>
	Division, Hakuhodo DY Holdings Inc.	September 2022		esentative Director & Seni	
	Audit & Supervisory Board Member, D.A. Consortium Holdings (to March 2019)			orate Officer, CFO, CHO, er, Management Unit, Hak	
June 2018	Corporate Officer, Vice Chief Officer,			ings Inc. (to present)	
Julie 2018	Management Unit and General Manager,	April 2023		esentative Director & Pres	ident
	Group Management Service Division,	71pm 2025		hodo DY Corporate Initiat	
	Hakuhodo DY Holdings Inc.		prese		
April 2019	Senior Corporate Officer, Chief Officer,		1	,	
•	Finance Unit, Hakuhodo DY Holdings Inc.				
	Director & Senior Corporate Officer,				
	Hakuhodo Inc. (to March 2021)				

<Significant concurrent positions>

Director & Senior Executive Corporate Officer, Hakuhodo Inc.

Director & Senior Executive Corporate Officer, Hakuhodo DY Media Partners Inc.

Representative Director & President, Hakuhodo DY Corporate Initiative Inc.

Reasons for nominating as candidate for Director

Mr. Masanori Nishioka has abundant experience and broad insight, having worked in the Group in accounting and finance, corporate planning, and so forth. From April 2023, he has served as the Representative Director & President of Hakuhodo DY Corporate Initiative Inc. The Company therefore judges that he is an appropriate person to promote management and administration of accounting and finance within the Group, and has continued to nominate him as a candidate for Director.

Candidate No. 5	Akihiko Ebana	(January 26, 1960)	Number of the Company's shares held 67,182	
Career summary,	positions and areas of responsibility in the C	Company, and signifi	cant concurrent positions	
April 1983 April 2013 April 2014 April 2015 June 2017 April 2020 April 2021	Joined Hakuhodo Inc. Corporate Officer, Hakuhodo Inc. (to March 2015) Representative Director & President, HAKUHODO PRODUCT'S INC. (to March 2018) Senior Corporate Officer, Hakuhodo Inc. Director & Senior Corporate Officer, Hakuhodo Inc. (to March 2021) Senior Corporate Officer, Vice Chief Officer, Group Strategy Unit, Hakuhodo DY Holdings Inc. Senior Executive Corporate Officer, Chief Officer, Group Strategy Unit, Hakuhodo DY Holdings Inc. Director & Senior Executive Corporate Officer, Hakuhodo Inc. (to present) Senior Executive Corporate Officer, Hakuhodo DY Media Partners Inc. Director, Hakuhodo DY Matrix Inc. (to present)	June 2021 I G H June 2021 I G H I G ( ( I Z April 2022 I N	Director & Senior Executive Corporate Officer, Chief Officer, Group Strategy Unit, Iakuhodo DY Holdings Inc. (to present) Director & Senior Executive Corporate Officer, Hakuhodo DY Media Partners Inc. to present) Director, D.A.Consortium Inc. (to March 023) Director, Hakuhodo Technologies Inc. (to Iarch 2023)	
<significant concurrent="" positions=""> Director &amp; Senior Executive Corporate Officer, Hakuhodo Inc. Director &amp; Senior Executive Corporate Officer, Hakuhodo DY Media Partners Inc.</significant>				

Director, Hakuhodo DY Matrix Inc.

Reasons for nominating as candidate for Director

Mr. Akihiko Ebana has abundant experience and broad insight in the fields of sales, promotion and management, having served as Representative Director & President of the Company's subsidiary HAKUHODO PRODUCT'S INC. The Company therefore judges that he is an appropriate person for powerfully promoting the Group strategies, and has continued to nominate him as a candidate for Director.

Candidate No.	Motohiro Ando	(November 25, 196	65)	Number of the Company's shares held 28,248	Reelection
Career summary,	positions and areas of responsibility in the C	Company, and signif	ficant	concurrent positions	
April 2017 June 2018 April 2020 April 2021	Joined Hakuhodo Inc. Corporate Officer, Hakuhodo Inc. (to March 2021) Corporate Officer, Hakuhodo DY Media Partners Inc. (to March 2021) Director, D.A.Consortium Inc. (hereinafter "DAC Inc.") (to March 2020) Director, D.A. Consortium Holdings (to September 2018) Director & Corporate Officer, DAC Inc. (to March 2023) Senior Corporate Officer, Vice Chief Officer, Technology Unit, Hakuhodo DY Holdings Inc. Senior Corporate Officer, Hakuhodo Inc. (to June 2022) Senior Corporate Officer, Hakuhodo DY Media Partners Inc. (to June 2022)	June 2022 July 2022 April 2023	Techr Inc. Repret Hakul Direct Office Holdi Direct Hakul Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct Direct D	tor, IREP Co., Ltd. (to pre tor, Hakuhodo Technologi	Y Holdings ident, o June 2022) fficer, Chief ihodo DY fficer, fficer, fficer, (nc. (to sent) ies Inc. (to fficer, CTO, , Hakuhodo
<significant cond<="" td=""><td>current positions&gt;</td><td></td><td></td><td></td><td></td></significant>	current positions>				
Director & Senio	r Corporate Officer, Hakuhodo Inc.				
Director & Senio	r Corporate Officer, Hakuhodo DY Media Pa	artners Inc.			
Director, DAC Ir	ic.				
Director, IREP C	o., Ltd.				
Director, Hakuho	do Technologies Inc.				

Reasons for nominating as candidate for Director

Mr. Motohiro Ando has abundant experience and broad insight, having worked in the Group in the fields of data marketing and marketing technology. The Company therefore judges that he is an appropriate person to enhance and promote marketing solutions within the Group, and has continued to nominate him as a candidate for Director.

Candidate No. 7	Noboru Matsuda	(December 13, 1933)	Number of the Company's shares held 0Outside Director/ 					
Career summary, positions and areas of responsibility in the Company, and significant concurrent positions								
	Prosecutor, Tokyo District Public Prosecutors Office		Outside Audit & Supervisory Board Member, Hakuhodo Inc.					
January 1981	Director, Youth Division, Criminal Affairs	June 2006	Outside Director, Japan Radio Co., Ltd.					
	Bureau, Ministry of Justice	April 2007	Outside Director, Mitsubishi UFJ NICOS					
	Director-General, Special Trial, Tokyo High		Co., Ltd.					
	Public Prosecutors Office		Outside Audit & Supervisory Board					
	Director-General, Special Investigation,		Member, The Yomiuri Shimbun, Osaka					
	Tokyo District Public Prosecutors Office		Outside Director, Nisshinbo Holdings Inc.					
	Prosecutor, Supreme Public Prosecutors Office		Outside Director, Hakuhodo DY Holdings					
	Chief Prosecutor, Mito District Public		Inc. (to present)					
	Prosecutors Office		Outside Director, Yomiuri Giants Co., Ltd. (to present)					
	Director-General, Correction Bureau, Ministry of Justice							
5	Director-General, Criminal Affairs Department, Supreme Public Prosecutors Office							
June 1996	Governor, Deposit Insurance Corporation of Japan							
	Advisor, Deposit Insurance Corporation of Japan							
	Certified as an attorney							
<significant cond<="" td=""><td colspan="7"><significant concurrent="" positions=""></significant></td></significant>	<significant concurrent="" positions=""></significant>							
Attorney								
Outside Director,	, Yomiuri Giants Co., Ltd.							

Reasons for nominating as candidate for Outside Director and outline of expected roles

Mr. Noboru Matsuda-has in-depth legal knowledge and abundant experience acquired as a public prosecutor and a lawyer as well as experience as outside director of other private companies. The Company expects that he will provide advice on the Group's management strategies and supervise its management based on such expertise. In fact, he provides accurate advice at the Company's Board of Directors meetings from an independent and neutral perspective, mainly concerning corporate governance and compliance, and the Company judges that he is an appropriate person to supervise the Company's Group management and strive for sustainable increase in corporate value. The Company has therefore continued to nominate him as a candidate for Outside Director. For this reason, the Company judges that he will appropriately perform his duties as an Outside Director.

Candidate No.	Nobumichi Hattori	(December 25, 1957)		Number of the Company's shares held 0	Outside Director/ Independent Director/ Reelection			
Career summary, positions and areas of responsibility in the Company, and significant concurrent positions								
April 1981 June 1989	Joined Nissan Motor Co., Ltd. Joined Goldman Sachs and Company (Headquarter in New York)	October 2006	Intern Hitots	ng Professor, Graduate Sc aational Corporate Strateg subashi University	у,			
September 1990	Goldman Sachs Japan Co., Ltd., Tokyo Branch	April 2009	Finan	ng Professor, Graduate Sc ce, Accounting and Law (	currently			
June 1993	Vice President, Goldman Sachs Japan Co., Ltd.			ess and Finance), Waseda esent)	University			
November 1998 October 2003	Managing Director, Goldman Sachs Japan Co., Ltd. Visiting Associate Professor, Graduate	March 2015		de Audit & Supervisory B ber, Frontier Management nt)				
2003	School of International Corporate Strategy, Hitotsubashi University	June 2015		de Director, Hakuhodo Dy to present)	Y Holdings			
June 2005 July 2005	Outside Director, Miraca Holdings Inc. Advisor, Hakuhodo DY Holdings Inc. (to June 2015)	July 2016		nguished Guest Professor, ol of Business Administrat ersity				
November 2005	Outside Director, FAST RETAILING CO., LTD. (to present)	April 2017		ng Professor, Graduate Sc ess Administration, Keio nt)				
<significant concurrent="" positions=""></significant>								

Outside Director, FAST RETAILING CO., LTD.

Outside Audit & Supervisory Board Member, Frontier Management Inc.

Visiting Professor, Waseda Business School (Graduate School of Business and Finance)

Visiting Professor, Graduate School of Business Administration, Keio University

Reasons for nominating as candidate for Outside Director and outline of expected roles

Mr. Nobumichi Hattori currently teaches international corporate strategy at graduate schools following experience in a US major investment bank. Also, he has experience as outside director of other private companies. The Company expects that he will provide advice on the Group's management strategies and supervise its management based on such expertise. In fact, he provides accurate advice at the Company's Board of Directors meetings from an independent and neutral perspective, mainly concerning corporate strategy and M&As, and the Company judges that he is an appropriate person to supervise the Company's Group management and strive for sustainable increase in corporate value. The Company has therefore continued to nominate him as a candidate for Outside Director. For this reason, the Company judges that he will appropriately perform his duties as an Outside Director.

\* Mr. Nobumichi Hattori had provided advice on M&As, etc. under the advisory contract he concluded with the Company between July 2005 and June 2015, before he took office as an Outside Director of the Company. The monetary reward the Company paid to him during that period was very small, less than 10 million yen annually, and approximately eight years have passed since the advisory contract expired. The Company therefore judges that there is no problem in his independency.

Candidate No. 9	Toru Yamashita	(October 9, 1947)		Number of the Company's shares held 0	Outside Director/ Independent Director/ Reelection		
Career summary, positions and areas of responsibility in the Company, and significant concurrent positions							
April 1971	Joined NIPPON TELEGRAPH AND TELEPHONE PUBLIC CORPORATION			de Director, Mitsui Fudos Corporate Advisor, NTT	<i>,</i>		
June 1999	Director, NTT DATA Corporation		Corpo	oration			
June 2003	Director and Executive Vice President, NTT		Outsi	de Director, Eisai Co., Ltd	l.		
	DATA Corporation	July 2015	Outsi	de Director, SUMITOMO	LIFE		
June 2005	Representative Director and Senior		INSU	RANCE COMPANY (to	present)		
	Executive Vice President, NTT DATA	June 2018	Senio	r Advisor, NTT DATA Co	orporation		
	Corporation		Outsi	de Director, Hakuhodo DY	Y Holdings		
	President and Chief Executive Officer, NTT	,	Inc. (1	to present)			
	DATA Corporation	1	Chief	Director, Denenchofufuta	ba Gakuen		
June 2012	Director and Chief Corporate Advisor, NTT		(to M	arch 2023)			
	DATA Corporation	July 2019	ICT S	trategy Advisor, Mitsui F	udosan Co.,		
April 2013	Chairperson of Public Interest Corporation Commission (PICC), Cabinet Office		Ltd. (	to present)			

<Significant concurrent positions>

Outside Director, SUMITOMO LIFE INSURANCE COMPANY

ICT Strategy Advisor, Mitsui Fudosan Co., Ltd.

Reasons for nominating as candidate for Outside Director and outline of expected roles

Mr. Toru Yamashita has experience of serving as outside director at other listed companies, in addition to a wealth of knowledge, experience and insight in the area of managing a BtoB business enterprise he acquired serving as President and Chief Executive Officer of NTT DATA Corporation, which provides IT services around the world. The Company expects that he will provide advice for the Group's management strategies and supervise its management based on such expertise. In fact, he provides accurate advice at the Company's Board of Directors meetings from an independent and neutral perspective mainly concerning management and business strategy, and the Company judges that he is an appropriate person to supervise the Company's Group management and strive for sustainable increase in corporate value. The Company has therefore continued to nominate him as a candidate for Outside Director. For this reason, the Company judges that he will appropriately perform his duties as an Outside Director.

Candidate No. 10		(July 16, 1958)		Number of the Company's shares held 0	Outside Director/ Independent Director/ Reelection				
Career summary, positions and areas of responsibility in the Company, and significant concurrent positions									
April 1982	Joined the Ministry of Education, Science, Sports and Culture	February 2014	Policy	ty Director-General, Lifel y Bureau, Ministry of Edu	cation,				
July 1999	Director, Gender Equality Learning Division, Lifelong Learning Bureau, the Ministry of Education, Science, Sports and Culture	July 2014 July 2016	Deput Direc	re, Sports, Science and Te ty Commissioner for Culti tor-General, Lifelong Lea u, Ministry of Education,	ural Affairs rning Policy				
August 2002	Director, Survey Planning Division, Lifelong Learning Policy Bureau, Ministry of Education, Culture, Sports, Science and Technology	July 2017 June 2022	Direc Educa	s, Science and Technolog tor General, National Inst ational Policy Research, Ja de Director, Hakuhodo D	itute for apan				
August 2003	Counselor to Director General (in charge of general planning and coordination), Director for Policy of Youth Affairs, Cabinet Office			to present)	i iioiuiigs				
July 2005	Director, Research and Coordination Division, Science and Technology Policy Bureau, Ministry of Education, Culture, Sports, Science and Technology								
April 2007	Director, Traditional Culture Division, Cultural Properties Department, Agency for Cultural Affairs								
May 2009	Director, Policy Planning Division, Sports and Youth Bureau, Ministry of Education, Culture, Sports, Science and Technology								
September 2011	Deputy Director-General, Sports and Youth Bureau, Ministry of Education, Culture, Sports, Science and Technology								
August 2012	Executive Director & Secretary General, Yokohama National University								

<Significant concurrent positions>

#### None

Reasons for nominating as candidate for Outside Director and outline of expected roles

Ms. Ikuko Arimatsu has a wealth of knowledge, experience and insight in the areas of gender equality, youth affairs, lifelong learning, etc. acquired through her duties at the Ministry of Education, Science, Sports and Culture, Ministry of Education, Culture, Sports, Science and Technology, Agency for Cultural Affairs, etc. The Company expects that based on such expertise, she will provide advice for the Group's management strategies and supervise its management from an independent and neutral perspective mainly concerning the HR and CSR fields, and the Company judges that she is an appropriate person to supervise the Company's Group management and strive for sustainable increase in corporate value. The Company has therefore continued to nominate her as a candidate for Outside Director. For this reason, the Company judges that she will appropriately perform her duties as an Outside Director.

Notes:	1.	There are no special interests between each candidate and the Company.
	2.	<ol> <li>Messrs. Noboru Matsuda, Nobumichi Hattori, Toru Yamashita and Ms. Ikuko Arimatsu are candidates for Outside Directors.</li> <li>The terms of office of Messrs. Noboru Matsuda and Nobumichi Hattori as Outside Directors of the Company will have been eight years at the conclusion of this Annual General Meeting of Shareholders. The term of office of Mr. Toru Yamashita as Outside Director of the Company will have been five years at the conclusion of this Annual General Meeting of Shareholders. The term of office of Ms. Ikuko Arimatsu as Outside Director of the Company will have been one year at the conclusion of this Annual General Meeting of</li> </ol>
		<ul> <li>Shareholders.</li> <li>(3) The Company has registered Messrs. Noboru Matsuda, Nobumichi Hattori and Toru Yamashita with Tokyo Stock Exchange Inc. as independent Directors pursuant to the regulations of the Exchange. In the event that this proposal is approved as proposed and Messrs. Noboru Matsuda, Nobumichi Hattori, Toru Yamashita and Ms. Ikuko Arimatsu assume office as Directors, the Company intends to register each of them with Tokyo Stock Exchange Inc. as independent Directors pursuant to the regulations of the Exchange.</li> </ul>
	3.	The Company has entered into agreements with Messrs. Noboru Matsuda, Nobumichi Hattori, Toru Yamashita and Ms. Ikuko Arimatsu to limit their liability for damages prescribed in Article 423, paragraph 1 of the Companies Act. The limit of the liability under such agreements shall be the amount prescribed by laws and regulations. If Messrs. Noboru Matsuda, Nobumichi Hattori, Toru Yamashita and Ms. Ikuko Arimatsu assume office as Directors, the Company will continue the said agreements with each of them.
	4.	The Company has entered into a directors and officers liability insurance contract (Management Risk Protection Insurance Contract) with an insurance company pursuant to Article 430-3, paragraph 1 of the Companies Act, with directors and officers as the insured. The said insurance contract covers damages, legal costs, etc. to be borne by the insured in the case that shareholders or third parties claim for damages as a result of an act (including nonfeasance) performed by the insured as a company officer. However, there are certain exemptions; for instance, in the case of actions taken with the knowledge that such actions are in violation of laws and regulations, damages, legal costs, etc. to be borne by the insured will be not covered. The insurance fee for the policy is all borne by the Company and no insurance fee is borne by the insured. If this proposal is approved as originally proposed and each candidate is appointed as Director, they will be the insured under the said insurance contract. The Company plans to renew this insurance policy with the same contents in July, 2023, which is during his or her term of office.

## Proposal 3: Election of Two (2) Audit & Supervisory Board Members

Upon the conclusion of this Annual General Meeting of Shareholders, the term of office of Audit & Supervisory Board Members Osamu Nishimura and Katsuyuki Yamaguchi will expire. Accordingly, the Company proposes to elect two (2) Audit & Supervisory Board Members. This Proposal has already been approved by the Audit & Supervisory Board. The candidates for Audit & Supervisory Board Members are as follows:

Candidate No. 1	Osamu Nishimura (June 28, 1960)	Number of th Company's sha held 33,297	-
Career summar	y, positions in the Company, and significant concurrent p	ositions	
April 1983 April 2012 April 2013 April 2014	Joined Hakuhodo Inc. Corporate Officer, Hakuhodo Inc. (to June 2014) Corporate Officer, Hakuhodo DY Media Partners Inc. (to March 2019) Corporate Officer, Advisor to General Management (in charge of Group General Affairs Division, Group Legal Division, Group PR & IR Division (PR), Human Resources Department), Hakuhodo DY Holdings Inc.	April 2015 June 2018	Director & Corporate Officer, Advisor to General Management (in charge of Group General Affairs Division, Group Legal Division, Group PR & IR Division (PR)), Hakuhodo DY Holdings Inc. Corporate Officer, Advisor to General Management (in charge of
June 2014	Director & Corporate Officer, Advisor to General Management (in charge of Group General Affairs Division, Group Legal Division, Group PR & IR Division (PR), Human Resources Department), Hakuhodo DY Holdings Inc. Director & Corporate Officer, Hakuhodo Inc. (to March 2019) Director, Daiko Advertising Inc. (to June 2019)	April 2019 June 2019 April 2023	Group General Affairs Division, Group Legal Division, Group PR & IR Division (PR)), Hakuhodo DY Holdings Inc. Executive Advisor, Hakuhodo DY Holdings Inc. Director, Hakuhodo Inc. Full-Time Audit & Supervisory Board Member, Hakuhodo DY Holdings Inc. (to present) Auditor, YOMIKO ADVERTISING INC. (to present)

<Significant concurrent positions>

Auditor, YOMIKO ADVERTISING INC.

Reasons for nominating as candidate for Audit & Supervisory Board Member

Mr. Osamu Nishimura has abundant experience and broad insight, having worked in the Group in legal, public relations, human resources, general affairs, and so forth. The Company therefore judges that he will appropriately perform the Company's audit tasks. For this reason, the Company judges that he will continue to appropriately carry out his duties as an Audit & Supervisory Board Member.

Candidate No. 2	Kimitoshi Yabuki	(August 22, 1956)		Number of the Company's shares held 0	Outside Audit & Supervisory Board Member/ Independent Audit & Supervisory Board Member/ New election
Career summary,	positions in the Company, and significant	concurrent positions			
April 1992 May 1996 June 2008 June 2013 July 2015	Certified as an attorney Certified as a New York State attorney Representative, Yabuki Law Offices (to present) Outside Director, Eisai Co., Ltd. Outside Audit & Supervisory Board Member, Ricoh Company, Ltd. Outside Director, SUMITOMO LIFE INSURANCE COMPANY	June 2017 April 2021 March 2022 April 2022	Comr preser Presic Repre Migra Inclus Presic	de Director (Audit & Sup nittee Member), SCSK C nt) lent, Tokyo Bar Associati esentative Director, Japan ant Workers towards Resp sive Society (JP-MIRAI) lent, Lawyers' National F ance Association of Toky	orporation (to on Platform for ponsible and (to present) Health

<Significant concurrent positions>

Attorney

Representative, Yabuki Law Offices

Outside Director (Audit & Supervisory Committee Member), SCSK Corporation

Representative Director, Japan Platform for Migrant Workers towards Responsible and Inclusive Society (JP-MIRAI) President, Lawyers' National Health Insurance Association of Tokyo

Reasons for nominating as candidate for Outside Audit & Supervisory Board Member

Mr. Kimitoshi Yabuki has in-depth legal knowledge and abundant experience acquired as a lawyer as well as experience as outside director of other private companies. The Company judges that he will appropriately perform the Company's audit tasks from an independent and neutral perspective. For this reason, the Company judges that he will appropriately carry out his duties as an Outside Audit & Supervisory Board Member.

Notes:	1.	There are no special interests between each candidate and the Company.
	2.	<ul> <li>Matters concerning the candidates for Outside Audit &amp; Supervisory Board Members are as follows:</li> <li>(1) Mr. Kimitoshi Yabuki is a candidate for Outside Audit &amp; Supervisory Board Member.</li> <li>(2) In the event that this proposal is approved as proposed and Mr. Kimitoshi Yabuki assumes office as Audit &amp; Supervisory Board Member, the Company intends to register him with Tokyo Stock Exchange Inc. as independent officer pursuant to the regulations of the Exchange.</li> </ul>
	3.	In the event that this proposal is approved as proposed and Mr. Kimitoshi Yabuki assumes office as Audit & Supervisory Board Member, the Company intends to enter into an agreement with him to limit his liability for damages prescribed in Article 423, Paragraph 1 of the Companies Act. The limit of the liability under such agreement shall be the amount prescribed by laws and regulations.
	4.	The Company has entered into a directors and officers liability insurance contract (Management Risk Protection Insurance Contract) with an insurance company pursuant to Article 430-3, paragraph 1 of the Companies Act, with Audit & Supervisory Board Members as the insured. The said insurance contract covers damages, legal costs, etc. to be borne by the insured in the case that shareholders or third parties claim for damages as a result of an act (including nonfeasance) performed by the insured as a company officer. However, there are certain exemptions; for instance, in the case of actions taken with the knowledge that such actions are in violation of laws and regulations, damages, legal costs, etc. to be borne by the insured will be not covered. The insurance fee for the policy is all borne by the Company and no insurance fee is borne by the insured. If this proposal is approved as originally proposed and each candidate is appointed as Audit & Supervisory Board Member of the Company, they will be the insured under the said insurance contract.

## (Reference)

#### [Our Policy on the Election of the Board of the Directors]

Our goal is to realize a society in which every "sei-katsu-sha" can actively live their lives in their way. For this goal, through the "creativity" of every employee and the "integrated strength" of our teams, who respect and enhance each other's creativity, we bring positive change to the world and create "new value" for sei-katsu-sha. As such, the Hakuhodo DY Group has an unparalleled diversity of creative talent. The Board of Directors is likewise composed of several directors who are familiar with the Group and several outside directors who have a wealth of experience and a wide range of insight while considering the balance of knowledge, experience, and ability of the Board as a whole. This composition ensures the effectiveness of the Board of Directors in enhancing the Group's corporate value.

## [Director and Audit & Supervisory Board Member Skills Matrix] (in the event that each candidate for

## director and corporate auditor is elected at this annual general meeting of shareholders as proposed)

The background and areas of expertise of the Company's directors and Audit & Supervisory Board members are indicated by  $\bigcirc$  in the following chart.

			Management	Finance	Human Resources	Corporate Governance	CSR	Digital	Global	Creation and Cultivation of Corporate Culture
	Name	Position	<ul> <li>Management of operating companies</li> </ul>	Finance     Accounting	<ul> <li>Human resources development</li> <li>Diversity and inclusion</li> </ul>	• Legal • Compliance	• Sustainability • SDGs	<ul> <li>Technology</li> <li>Data/ Systems</li> </ul>	• International business	<ul> <li>"Sei-katsu-sha Insight"</li> <li>"Commitment to Partnership"</li> <li>"our people are our assets"*</li> </ul>
	Hirokazu Toda	Director & Chairman	0			0			0	0
	Masayuki Mizushima	Representative Director & President	0			0			0	0
	Hirotake Yajima	Director & Executive Vice President	0			0		0	0	0
	Masanori Nishioka	Representative Director & Senior Executive Corporate Officer		0	0	0	0			0
Directors	Akihiko Ebana	Director & Senior Executive Corporate Officer	0				0		0	0
	Motohiro Ando	Director & Senior Corporate Officer						0		0
	Noboru Matsuda	Outside Director				0	0			0
	Nobumichi Hattori	Outside Director		0		0			0	0
	Toru Yamashita	Outside Director	0		0	0	0	0	0	0
	lkuko Arimatsu	Outside Director			0	0	0			0
	Osamu Nishimura	Full-Time Audit & Supervisory Board Member			0	0				0
	Tomoyuki Imaizumi	Full-Time Audit & Supervisory Board Member			0	0				0
Auditors	Kazuhiko Tomoda	Outside Audit & Supervisory Board Member		0		0				0
	Shin Kikuchi	Outside Audit & Supervisory Board Member				0			0	0
	Kimitoshi Yabuki	Outside Audit & Supervisory Board Member Note: This chart is not intended				0	0		0	0

Note: This chart is not intended to reflect all of the skills of the Company's directors and Audit & Supervisory Board members. \*1 This concept is the starting point of the Hakuhodo DY Group's philosophy. We create new values through deep insight and understanding people not simply as consumers but as "sei-katsu-sha" who live independently in our diverse society. We know sei-katsu-sha better than anyone else, so we can build bridges between advertisers, sei-katsu-sha, and media companies.

\*2 This approach is the starting point of the Hakuhodo DY Group's business. We always look at things from the viewpoint of sei-katsu-sha and provide advertisers and media companies with solutions by looking at their businesses together, discussing them, and taking action accordingly. As their partner, we aim to build long-term relationships with advertisers and media companies and provide consistent and sustainable solutions.

\*3 A policy in which our employees are regarded as an extremely valuable stakeholder. The minds of our employees are what allows us to produce ideas. For this reason, we place importance on employee satisfaction and are making particular efforts to respect individuality, develop personal creativity, and enhance our teamwork capabilities. These efforts ultimately help us improve our level of customer satisfaction.

## (Reference)

### **Outside Director and Audit & Supervisory Board Member Independence Standards**

The Company will judge to be independent any outside directors and outside Audit & Supervisory Board members who:

- 1. Are not currently and have not been in the past ten years<sup>\*1</sup> a director (excluding outside directors), corporate officer, or employee of the Company or any of its subsidiaries;
- 2. Do not currently fall under and have not fallen under in the past three years any of (i) to (iii):
  - (i) A director, corporate officer, or employee of a major business partner<sup>(Note 1)</sup> of the Company;
  - (ii) An attorney, certified public accountant, consultant, or other such person<sup>\*2</sup> who receives a large amount of money<sup>(Note 2)</sup> or other such economic benefits other than director or Audit & Supervisory Board member compensation from the Company; or
  - (iii) A major shareholder<sup>(Note 3)</sup> of the Company or a director, corporate officer, or employee of such shareholder;
- 3. Are not directors, corporate officers, or employees of a corporation, partnership, or other such organization that exchanges dispatched directors, audit and supervisory board members, or corporate officers with the Company;
- 4. Are not directors, corporate officers, or employees of a corporation, partnership, or other such organization that receives a large amount of contributions<sup>(Note 4)</sup> from the Company; and
- 5. Are not spouses or relatives within the second degree of kinship of material personnel<sup>(Note 5)</sup> who fall under items 1 or 2.
- \*1 However, if the outside director or outside Audit & Supervisory Board member has been a non-executive director or Audit & Supervisory Board member of the Company or any of its subsidiaries at any time within the past ten years, then ten years prior to assuming such position.
- \*2 However, if a corporation, partnership, or other such organization receives such benefits, then any person belonging thereto.
- (Note 1) "Major business partner" means a corporation whose transactions with the Company amount to 2% or more of the annual consolidated sales of either the Company or the business partner.
- (Note 2) "Large amount of money" means ten million yen or more annually in the case of an individual or, in the case of an organization, 2% or more of the annual consolidated sales of the organization.
- (Note 3) "Major shareholder" means a shareholder who holds (including both directly and indirectly) 10% or more of total voting rights.
- (Note 4) "Large amount of contributions" means an amount exceeding the greater of (a) ten million yen annually or (b) 2% of the annual consolidated sales or total revenue of the recipient of the contributions.
- (Note 5) "Material personnel" means directors (excluding outside directors), corporate officers, department chiefs, and employees in managerial positions equivalent to department chiefs.