

## Entity information

		Mar 2013
Company information		
FASF member mark		true
Document name		決算短信〔日本基準〕 (連結)
Filing date		2013-05-13
Company name		松田産業株式会社
Stock exchange listings		
Tokyo		true
Tokyo 1st section		true
Tokyo 2nd section		-
Tokyo Mothers		-
Tokyo Others		-
Osaka		-
Osaka 1st section		-
Osaka 2nd section		-
Osaka JASDAQ		-
Osaka Others		-
Nagoya		-
Nagoya 1st section		-
Nagoya 2nd section		-
Nagoya Centrex		-
Nagoya Others		-
Sapporo		-
Sapporo		-
Sapporo Ambitious		-
Sapporo Others		-
Fukuoka		-
Fukuoka		-
Fukuoka Q-Board		-
Fukuoka Others		-
Green Sheet		-
Japan Securities Dealers Association		-
Securities code		74560
URL		<a href="http://www.matsuda-sangyo.co.jp">http://www.matsuda-sangyo.co.jp</a>
Business category		
General Business		true
Specific Business		-
Fiscal Year End		2013-03-31
Representative		
Title		代表取締役社長
Name		松田 芳明
Inquiries		
Title		取締役IR部長
Name		田代 芳孝
Tel		03-5381-0728
Other		
Date of general shareholders' meeting (as planned)		2013-06-26
Dividend payable date (as planned)		2013-06-27
Annual securities report filing date (as planned)		2013-06-26
Supplemental material of annual results		true
Way of getting		-
Convening briefing of annual results		true
Target audience		(機関投資家・アナリスト向け)
Note to fraction processing method		(百万円未満切捨て)

## Consolidated information

(in millions of yens)

	Mar 2014	Sep 2013	Mar 2013	Mar 2012
Consolidated information				
Consolidated financial results				
Consolidated operating results				
Consolidated income statements information				
Net sales				
Net sales			167,263	187,606
% change in net sales			-0.108	0.022
Operating income				
Operating income			5,568	6,837
% change in operating income			-0.186	0.130
Ordinary income				
Ordinary income			6,085	7,028
% change in ordinary income			-0.134	0.145
Net income				
Net income			4,008	4,206
% change in net income			-0.047	0.159
Note to consolidated income statements information				
Comprehensive income				
Comprehensive income			4,604	4,080
Change in comprehensive income			0.128	0.182
Other consolidated operating results				
Net income per share			146.51	150.81
Diluted net income per share			-	-
Net income to shareholders' equity ratio			0.094	0.106
Ordinary income to total assets ratio			0.098	0.115
Operating income to net sales ratio			0.033	0.036
Note to consolidated operating results				
Investment profit (loss) on equity method			451	338
Note to consolidated operating results			-	
Consolidated financial positions				
Total assets			63,136	61,363
Net assets			44,460	41,138
Capital adequacy ratio			0.704	0.670
Net assets per share			1643.09	1490.19
Note to consolidated financial positions				
Owner's equity			44,457	41,138
Note to consolidated financial positions			-	
Consolidated cash flows				
Cash flows from operating activities			2,703	5,536
Cash flows from investing activities			-2,765	-742
Cash flows from financing activities			-1,593	-1,354
Cash and equivalents, end of period			8,582	9,948
Note to consolidated cash flows				
Note to consolidated cash flows			-	
Note to consolidated financial results				
Note to consolidated financial results			-	
Dividends				
Dividend per share				
First quarter				
Result			-	-
Forecast	-			
Forecast (upper)	-			
Forecast (lower)	-			
Second quarter				
Result			12.00	12.00
Forecast	12.00			
Forecast (upper)	-			
Forecast (lower)	-			
Third quarter				
Result			-	-
Forecast	-			
Forecast (upper)	-			
Forecast (lower)	-			

Fiscal year end		
Result	12.00	12.00
Forecast	12.00	
Forecast (upper)	-	
Forecast (lower)	-	
Total		
Result	24.00	24.00
Forecast	24.00	
Forecast (upper)	-	
Forecast (lower)	-	
Total dividend paid		
Total dividend paid	653	666
Payout ratio (consolidated)		
Payout ratio	0.163	0.159
Payout ratio	0.158	
Ratio of total amount of dividends to net assets (consolidated)		
Ratio of total amount of dividends to net assets	0.015	0.017
Note to dividends		
Note to dividends	-	
Consolidated forecasts		
Title for consolidated forecasts	3. 平成26年 3月期の連結業績予想(平成25年 4月 1日～平成26年 3月31日)	
Preamble to consolidated forecasts		
Preamble to consolidated forecasts	-	
Main table of consolidated forecasts		
Net sales		
Forecast	175,000	86,000
Forecast (upper)	-	-
Forecast (lower)	-	-
% change (forecast)	0.046	0.059
% change (forecast-upper)	-	-
% change (forecast-lower)	-	-
Operating income		
Forecast	6,200	3,000
Forecast (upper)	-	-
Forecast (lower)	-	-
% change (forecast)	0.113	0.659
% change (forecast-upper)	-	-
% change (forecast-lower)	-	-
Ordinary income		
Forecast	6,500	3,150
Forecast (upper)	-	-
Forecast (lower)	-	-
% change (forecast)	0.068	0.570
% change (forecast-upper)	-	-
% change (forecast-lower)	-	-
Net income		
Forecast	4,140	2,020
Forecast (upper)	-	-
Forecast (lower)	-	-
% change (forecast)	0.033	0.516
% change (forecast-upper)	-	-
% change (forecast-lower)	-	-
Net income per share		
Forecast	151.33	73.83
Forecast (upper)	-	-
Forecast (lower)	-	-
Note to consolidated forecasts		
Note to consolidated forecasts	-	
Others		
Material changes in subsidiaries during this period (Changes in scope of consolidations resulting from change is subsidiaries)		
Material changes in subsidiaries during this period (Changes in scope of consolidations resulting from change is subsidiaries)		-
Note to material changes in subsidiaries during this period		

Note to material changes in subsidiaries during this period	-	
Changes in accounting policies and accounting estimates, retrospective restatement		
Changes in accounting policies based on revisions of accounting standard	true	
Changes in accounting policies other than ones based on revisions of accounting standard	-	
Changes in accounting estimates	true	
Retrospective restatement	-	
Note to changes in accounting policies and accounting estimates, retrospective restatement		
Note to changes in accounting policies and accounting estimates, retrospective restatement		(注)当連結会計年度より減価償却方法の変更を行っており、「会計方針の変更を会計上の見積りの変更と区別することが困難な場合」に該当しております。詳細は、添付資料16ページ 4. 連結財務諸表(5)連結財務諸表に関する注記事項をご覧ください。
Number of issued and outstanding shares (common stock)		
Number of issued and outstanding shares at the end of fiscal year (including treasury stock)	28,908,581	28,908,581
Number of treasury stock at the end of fiscal year	1,851,230	1,302,477
Average number of shares	27,356,932	27,889,929
Note to number of issued and outstanding shares (common stock)		
Note to number of issued and outstanding shares (common stock)	-	

## Non consolidated information

(in millions of yens)

	Mar 2013	Mar 2012
Non-consolidated information		
Summary of non-consolidated financial results		
Non-consolidated financial results		
Non-consolidated operating results		
Non-consolidated income statements information		
Net sales		
Net sales	165,755	185,684
% change in net sales	-0.107	0.017
Operating income		
Operating income	4,550	6,233
% change in operating income	-0.270	0.153
Ordinary income		
Ordinary income	4,933	6,092
% change in ordinary income	-0.190	0.144
Net income		
Net income	3,097	3,485
% change in net income	-0.111	0.142
Other non-consolidated operating results		
Net income per share	113.23	124.95
Diluted net income per share	-	-
Note to non-consolidated operating results		
Note to non-consolidated operating results	-	
Non-consolidated financial positions		
Total assets	58,354	57,858
Net assets	39,957	38,036
Capital adequacy ratio	0.685	0.657
Net assets per share	1476.77	1377.82
Note to non-consolidated financial positions		
Owner's equity	39,957	38,036
Note to non-consolidated financial positions	-	
Note to non-consolidated financial results		
Note to non-consolidated financial results	-	

This information is a summary of the earnings report. It does not contain all details included in the earnings report disclosed in Japanese.