Note: This document is a translation of a part of the original Japanese version and provided for reference purposes only. In the event of any discrepancy between the Japanese original and this English translation, the Japanese original shall prevail.





Non-consolidated Financial Results for the Fiscal Year Ended April 30, 2023 (Year Ended April 30, 2023)

June 13, 2023

Company name: Smaregi, Inc. Stock exchange listing: Tokyo

Code number: 4431

URL: https://corp.smaregi.jp/

Representative: Hiroshi Yamamoto Representative Director

Contact: Ryutaro Minato Executive Vice President and Director

Phone: 06-7777-2405

Scheduled date of Annual General Meeting of Shareholders: July 27, 2023

Scheduled date of commencing dividend payments: -

Scheduled date of filing annual securities report: July 28, 2023

Availability of supplementary briefing material on annual financial results: Yes

Schedule of annual financial results briefing session: Yes

(Amounts of less than one million yen are rounded down.)

1. Non-consolidated Financial Results for the Fiscal Year Ended April 30, 2023 (May 1, 2022 to April 30, 2023)

(1) Non-consolidated Operating Results (% indicates changes from the previous corresponding period.)

		2					1 21		
	Net sale	Net sales		profit	Ordinary p	orofit	Net income		
Fiscal year ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	
April 30, 2023	5,914	42.6	893	30.9	896	38.7	887	99.5	
April 30, 2022	4,148	24.8	682	(19.3)	646	(23.7)	444	(23.8)	

	Basic earnings per share	Diluted earnings per share	Rate of return on equity	Ordinary profit to total assets ratio	Operating profit to net sales ratio
Fiscal year ended	Yen	Yen	%	%	%
April 30, 2023	46.26	46.07	20.0	15.8	15.1
April 30, 2022	22.86	22.73	11.3	13.3	16.5

(Reference) Equity in earnings (losses) of affiliated companies: Fiscal year ended April 30, 2023: ¥ - million

(2) Non-consolidated Financial Position

	Total assets	Net assets	Capital adequacy ratio	Net assets per share	
As of	Millions of yen	Millions of yen	%	Yen	
April 30, 2023	6,156	4,681	76.0	244.44	
April 30, 2022	5,189	4,196	80.9	215.19	

(Reference) Equity: As of April 30, 2023: $\mbox{$\sharp$}$ 4,681 million As of April 30, 2022: $\mbox{$\sharp$}$ 4,196 million

(3) Non-consolidated Cash Flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at the end of period	
Fiscal year ended	Millions of yen	Millions of yen	Millions of yen	Millions of yen	
April 30, 2023	986	(310)	(447)	3,957	
April 30, 2022	-	-	-	-	

(Note)Since the Company shifted to non-consolidated financial statements from the fiscal year ending April 30, 2023, the result in the fiscal year ended April 30, 2022 is not recorded.

2. Dividends

	Annual dividends					Total	Payout	Dividends	
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end Total		dividends	ratio	to net assets	
Fiscal year ended	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%	
April 30, 2022	-	0.00	-	0.00	0.00	_	-	-	
April 30, 2023	-	0.00	-	0.00	0.00	_	-	-	
Fiscal year ending									
April 30, 2024	-	0.00	-	0.00	0.00		-		
(Forecast)									

3. Non-consolidated Financial Results Forecast for the Fiscal Year Ending April 30, 2024 (May 1, 2023 to April 30, 2024)

(% indicates changes from the previous corresponding period.)

					(
		Net sales		Operating profit		Ordinary profit		Net income		Basic earnings per share
		Millions of		Millions of		Millions of		Millions of		
		yen	%	yen	%	yen	%	yen	%	Yen
	Full year	7,688	30.0	914	2.4	914	2.1	636	(28.3)	33.24

* Notes:

- (1) Changes in accounting policies, changes in accounting estimates and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards: No
 - 2) Changes in accounting policies other than 1) above: No
 - 3) Changes in accounting estimates: No
 - 4) Retrospective restatement: No
- (2) Total number of issued shares (common shares)
 - 1) Total number of issued shares at the end of the period (including treasury shares):

April 30, 2023: 19,635,000 shares April 30, 2022: 19,633,000 shares

2) Number of treasury shares at the end of the period:

April 30, 2023: 484,702 shares April 30, 2022: 130,037 shares

3) Average number of shares outstanding during the period:

Fiscal Year ended April 30, 2023: 19,186,430 shares Fiscal Year ended April 30, 2022: 19,467,434 shares

(Note)Smaregi conducted a 2-for-1 common stock split effective on September 1, 2021. The number of shares outstanding as of the end of the period, the number of treasury shares as of the end of the period and the average number of shares outstanding during the period are calculated as if this stock split had taken place at the beginning of the previous fiscal year.

^{*} This quarterly financial report is not subject to quarterly review by certified public accountants or auditing firms.