Translation

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Summary of Consolidated Financial Results for the Three Months Ended June 15, 2023 (Based on Japanese GAAP)

July 26, 2023

Company name: CAWACHI LIMITED

Stock exchange listing: Tokyo

Stock code: 2664 URL https://www.cawachi.co.jp/

Representative: President Shinji Kawachi

Inquiries: Corporate Officer

Director Administration Manager

Hiroshi Asuke
TEL 0285-32-1131

Scheduled date to file Quarterly Securities Report: July 27, 2023

Scheduled date to commence dividend payments:

Preparation of supplementary material on quarterly financial results: No Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the three months ended June 15, 2023 (from March 16, 2023 to June 15, 2023)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | |
|----------------------------------|-----------------|-----|------------------|------|-----------------|------|---|------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| Three months ended June 15, 2023 | 70,564 | 2.5 | 1,754 | 11.9 | 2,035 | 10.9 | 1,313 | 11.5 |
| Three months ended June 15, 2022 | 68,834 | _ | 1,567 | - | 1,836 | _ | 1,178 | _ |

| | Earnings per share | Diluted earnings per share | |
|----------------------------------|--------------------|----------------------------|--|
| | Yen | Yen | |
| Three months ended June 15, 2023 | 58.82 | 58.75 | |
| Three months ended June 15, 2022 | 52.77 | 52.71 | |

(2) Consolidated financial position

| | Total assets | Net assets | Equity ratio | Net assets per share |
|----------------------|-----------------|-----------------|--------------|----------------------|
| | Millions of yen | Millions of yen | % | Yen |
| As of June 15, 2023 | 198,683 | 107,872 | 54.3 | 4,827.55 |
| As of March 15, 2023 | 194,496 | 107,725 | 55.3 | 4,818.93 |

2. Cash dividends

| | | Annual dividends per share | | | | | |
|---------------------------------------|-----------------|----------------------------|-----------------|-----------------|-------|--|--|
| | 1st quarter-end | 2nd quarter-end | 3rd quarter-end | Fiscal year-end | Total | | |
| | Yen | Yen | Yen | Yen | Yen | | |
| Year ended March 15, 2023 | _ | 0.00 | _ | 50.00 | 50.00 | | |
| Year ending March 15, 2024 | _ | | | | | | |
| Year ending March 15, 2024 (Forecast) | | 0.00 | | 50.00 | 50.00 | | |

3. Forecast of consolidated financial results for the year ending March 15, 2024 (from March 16, 2023 to March 15, 2024)

Percentages indicate year-on-year changes

| | | | | | | | , . | | |
|---|-----------------|-----|------------------|-------|-----------------|-------|---|-------|--------------------|
| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | | Earnings per share |
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Yen |
| Six months ending September 15, 2023 | 146,100 | 2.5 | 3,700 | (8.2) | 4,200 | (8.1) | 2,550 | (9.3) | 114.17 |
| Full year | 286,500 | 1.6 | 6,000 | (9.2) | 7,000 | (8.8) | 4,200 | 0.5 | 188.05 |

4. Notes

(1) Changes in significant subsidiaries during the three months ended June 15, 2023 (changes in specified subsidiaries resulting in the change in scope of consolidation):

No

(2) Application of special accounting methods for preparing quarterly consolidated financial statements: Yes

(3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations:

No
Changes in accounting policies due to other reasons:

No
Changes in accounting estimates:

No
Restatement of prior period financial statements:

No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

| Total named of issued shares at the end of the period (including treasury shares) | | | | | | | |
|---|-------------------|----------------------------------|-------------------|--|--|--|--|
| As of June 15, 2023 | 24,583,420 shares | As of March 15, 2023 | 24,583,420 shares | | | | |
| Number of treasury shares at the end of the period | | | | | | | |
| As of June 15, 2023 | 2,249,122 shares | As of March 15, 2023 | 2,249,122 shares | | | | |
| Average number of shares during the period (cumulative from the beginning of the fiscal year) | | | | | | | |
| Three months ended June 15, 2023 | 22,334,298 shares | Three months ended June 15, 2022 | 22,334,298 shares | | | | |

Quarterly consolidated financial statements Consolidated balance sheets

(Millions of yen)

| | | (Millions of yen) |
|---|----------------------|---------------------|
| | As of March 15, 2023 | As of June 15, 2023 |
| Assets | | |
| Current assets | | |
| Cash and deposits | 38,450 | 42,458 |
| Accounts receivable - trade | 6,604 | 6,549 |
| Merchandise | 32,961 | 35,077 |
| Supplies | 32 | 38 |
| Other | 5,474 | 3,845 |
| Total current assets | 83,523 | 87,969 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings and structures, net | 40,126 | 39,955 |
| Land | 49,292 | 49,368 |
| Other, net | 3,969 | 3,798 |
| Total property, plant and equipment | 93,388 | 93,122 |
| Intangible assets | | |
| Other | 5,243 | 5,24 |
| Total intangible assets | 5,243 | 5,24 |
| Investments and other assets | | |
| Leasehold and guarantee deposits | 7,633 | 7,62 |
| Other | 4,708 | 4,71 |
| Total investments and other assets | 12,342 | 12,343 |
| Total non-current assets | 110,973 | 110,71 |
| Total assets | 194,496 | 198,683 |
| Liabilities | | , |
| Current liabilities | | |
| Accounts payable - trade | 41,923 | 45,489 |
| Current portion of long-term borrowings | 7,909 | 7,770 |
| Income taxes payable | 1,424 | 770 |
| Provision for bonuses | 1,204 | 2,07 |
| Contract liabilities | 2,046 | 2,11 |
| Other | 7,927 | 7,98 |
| Total current liabilities | 62,435 | 66,21 |
| Non-current liabilities | | <u> </u> |
| Long-term borrowings | 11,640 | 11,850 |
| Retirement benefit liability | 8,693 | 8,77 |
| Asset retirement obligations | 3,078 | 3,04 |
| Other | 922 | 92: |
| Total non-current liabilities | 24,335 | 24,592 |
| Total liabilities | 86,771 | 90,811 |

(Millions of yen)

| | As of March 15, 2023 | As of June 15, 2023 |
|---|----------------------|---------------------|
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 13,001 | 13,001 |
| Capital surplus | 14,902 | 14,902 |
| Retained earnings | 84,070 | 84,267 |
| Treasury shares | (4,362) | (4,362) |
| Total shareholders' equity | 107,612 | 107,809 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 15 | 10 |
| Total accumulated other comprehensive income | 15 | 10 |
| Share acquisition rights | 98 | 52 |
| Total net assets | 107,725 | 107,872 |
| Total liabilities and net assets | 194,496 | 198,683 |

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

| | Three months ended | Three months ended |
|--|--------------------|--------------------|
| | June 15, 2022 | June 15, 2023 |
| Net sales | 68,834 | 70,564 |
| Cost of sales | 53,363 | 54,518 |
| Gross profit | 15,470 | 16,046 |
| Selling, general and administrative expenses | 13,903 | 14,291 |
| Operating profit | 1,567 | 1,754 |
| Non-operating income | | <u> </u> |
| Interest income | 5 | 5 |
| Dividend income | 1 | 1 |
| Commission income | 201 | 208 |
| Revenue from sales of electric power | 56 | 49 |
| Other | 91 | 111 |
| Total non-operating income | 357 | 375 |
| Non-operating expenses | | |
| Interest expenses | 11 | 9 |
| Commission expenses | 27 | 26 |
| Depreciation | 14 | 14 |
| Other | 34 | 43 |
| Total non-operating expenses | 87 | 94 |
| Ordinary profit | 1,836 | 2,035 |
| Extraordinary income | | |
| Gain on sale of non-current assets | 3 | _ |
| Gain on reversal of share acquisition rights | _ | 45 |
| Other | _ | 39 |
| Total extraordinary income | 3 | 85 |
| Extraordinary losses | | |
| Loss on sale of non-current assets | _ | 10 |
| Loss on retirement of non-current assets | 16 | 4 |
| Impairment losses | _ | 135 |
| Loss on disaster | 36 | - |
| Other | 0 | = |
| Total extraordinary losses | 53 | 149 |
| Profit before income taxes | 1,785 | 1,971 |
| Income taxes | 607 | 657 |
| Profit | 1,178 | 1,313 |
| Profit attributable to owners of parent | 1,178 | 1,313 |

Consolidated statements of comprehensive income (cumulative)

(Millions of yen)

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|---|--------------------|-----------------------|
| | Three months ended | Three months ended |
| | June 15, 2022 | June 15, 2023 |
| Profit | 1,178 | 1,313 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | 2 | (4) |
| Total other comprehensive income | 2 | (4) |
| Comprehensive income | 1,181 | 1,309 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | 1,181 | 1,309 |