



# FY2023 2Q Supplementary Information

(January-June)

SHIZUOKA GAS CO.,LTD.

TSE:9543

August 8th,2023

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Disclaimer
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- **Forecasts are based on information available to the management when this was drafted.**
  - **Actual financial results may significantly differ from these forecasts due to any unforeseen economic and business circumstances.**
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# **I . Summary Financial Results for FY2023 2Q**

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# FY2023 2Q Financial Highlights



## ◎ 2Q Results : Higher sales, Higher profits

- Gas sales volume -6.0% year on year  
 (Wholesale) Increased in sales volume to wholesale customers.  
 (Large-Lot Sales) Decreased due to low operation in existing customers.  
 (Small-Lot Sales) Decreased due to higher temperature.
- Net sales and operating profit has increased by 33.1% and 124.2% due to higher unit price of sale.

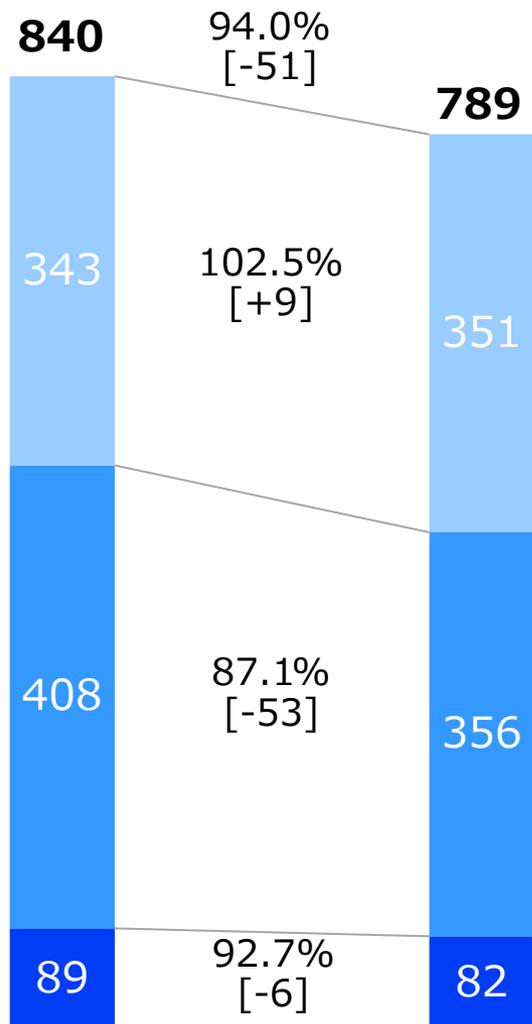
	FY2022 2Q	FY2023 2Q	Change	Change(%)
● Gas sales volume (Non-Consolidated) (million m <sup>3</sup> ,45MJ)	840	<b>789</b>	-51	94.0
Wholesale	343	<b>351</b>	+9	102.5
Large-lot-sale	408	<b>356</b>	-53	87.1
Small-lot-sale	89	<b>82</b>	-6	92.7
● Net sales (billion yen)	94.7	<b>126.2</b>	+31.4	133.1
● Operating profit after Sliding-time-lag adjustment (billion yen)	13.5	<b>5.7</b>	-7.8	42.4
Operating profit	7.9	<b>17.8</b>	+9.8	224.2
Sliding time lag	-5.6	<b>+12.0</b>	+17.7	—

# Gas Sales Volume (Non-consolidated)



Unit; Million m<sup>3</sup>(45MJ/m<sup>3</sup>)

\* Figures in [ ] are the difference from the results in FY2022 2Q



## Wholesale

- Increased in sales volume to wholesale customers [+9]

## Large-lot-sale

- Additional customers in 2023 [+0]
- Existing customers [-53]

## Small-lot-sale

- Decreased in sales volume to commercial customers [-2]
- Decreased in sales volume to residential customers [-4]

FY2022 2Q

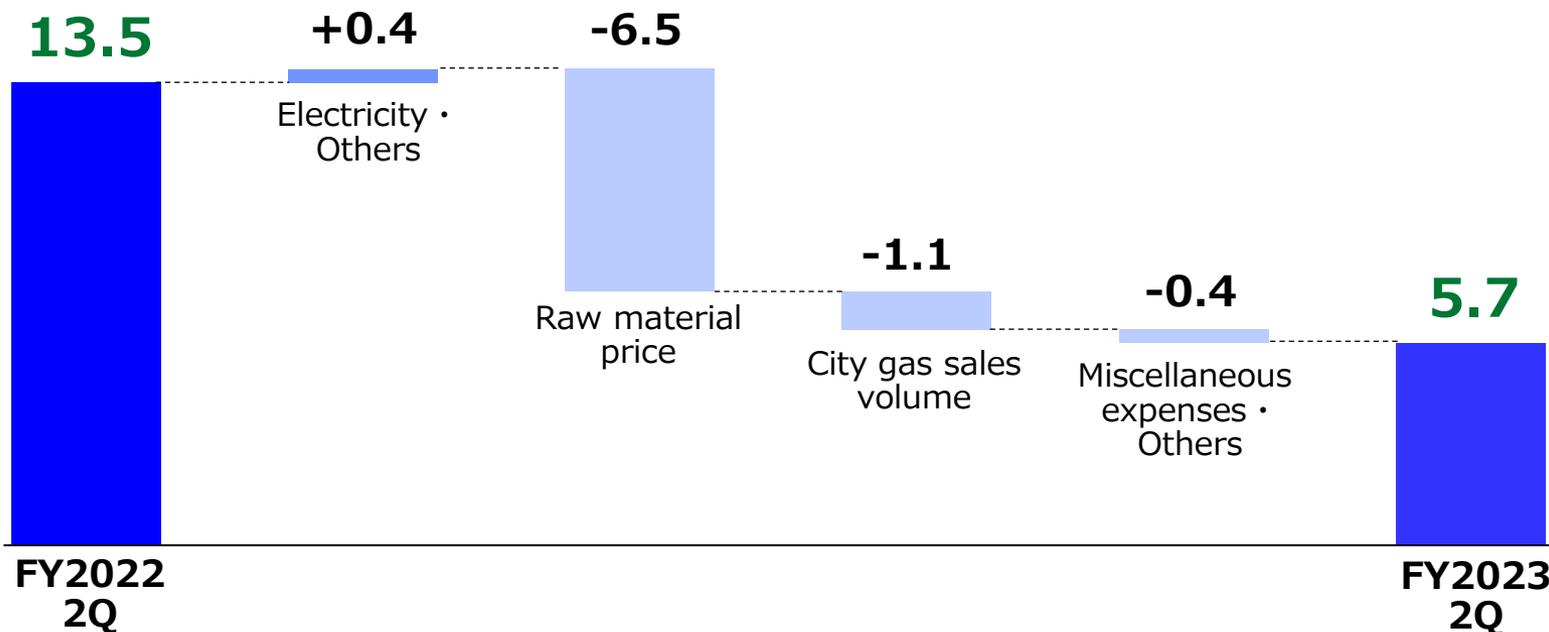
FY2023 2Q

# Breakdown of Consolidated Operating Profit (Year-on-Year comparison)



Unit : billion yen

	FY2022 2Q	FY2023 2Q	Change
<b>Operating profit after Sliding-time-lag adjustment</b>	<b>13.5</b>	<b>5.7</b>	<b>-7.8</b>
Operating profit	7.9	<b>17.8</b>	+9.8
Sliding-time-lag	-5.6	<b>+12.0</b>	+17.7



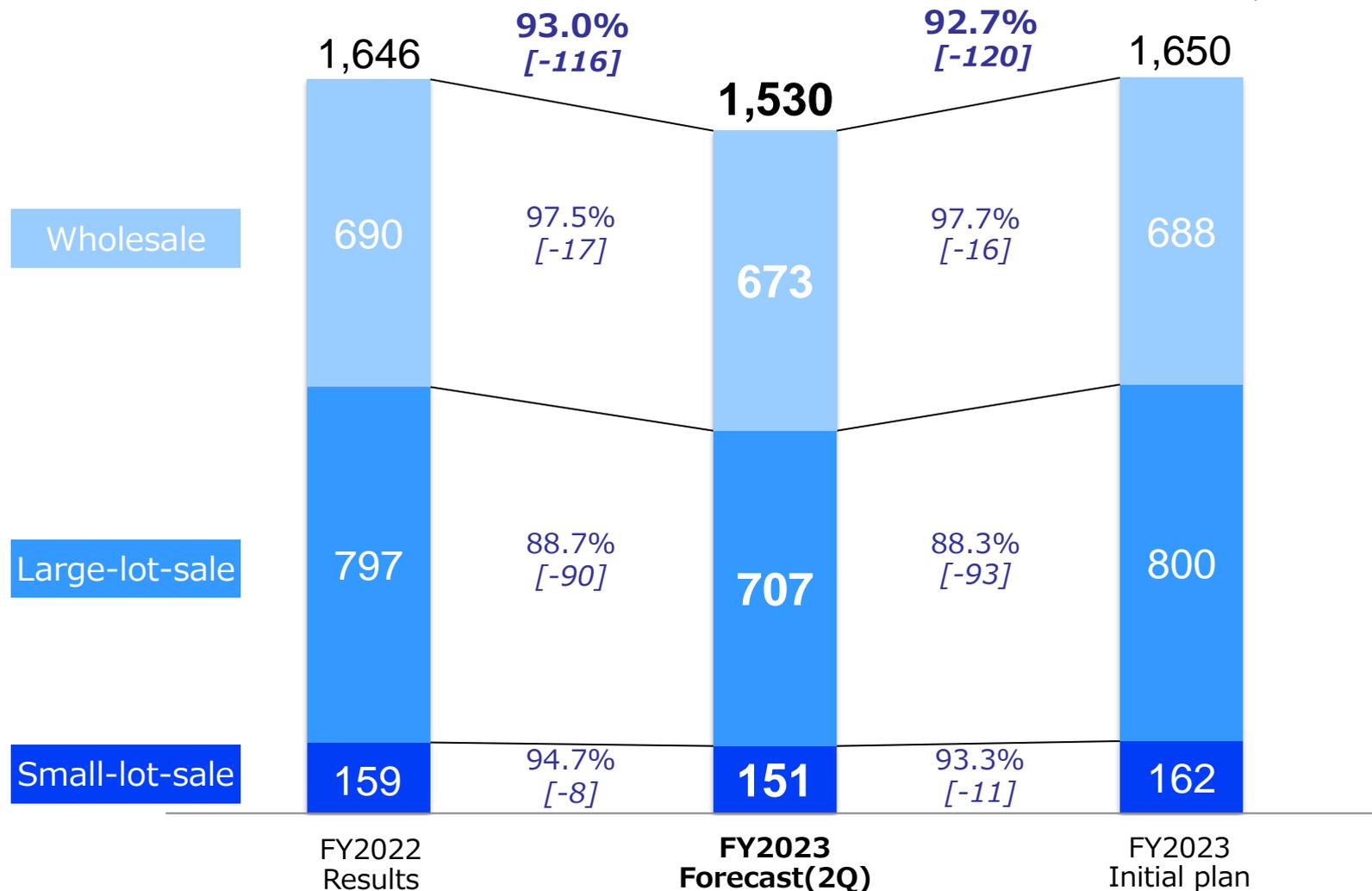
## **II. FY2023 Forecast**

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# FY2023 Forecast: Gas Sales Volume (Non-consolidated)



Unit; million m<sup>3</sup>(45MJ/m<sup>3</sup>)

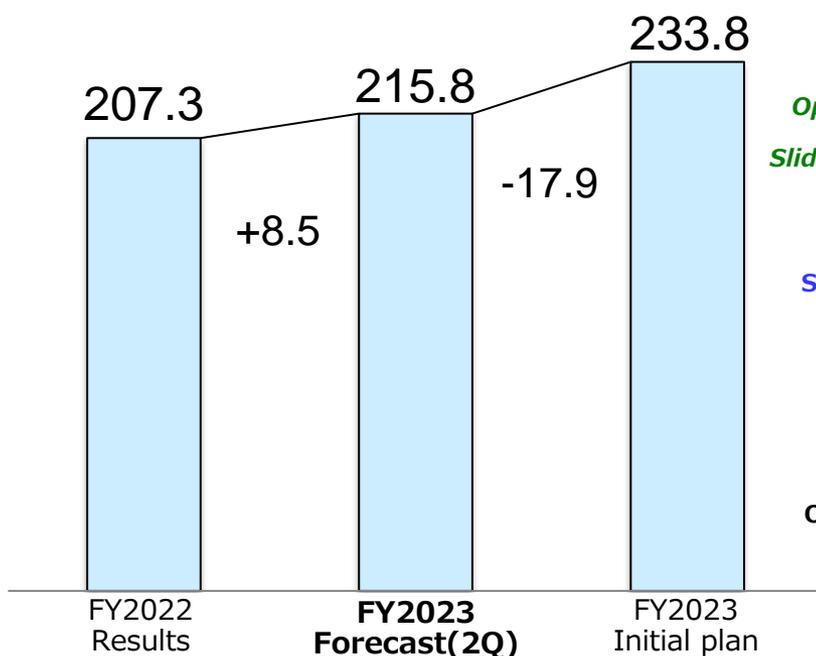


# FY2023 Forecast: Net Sales and Operating Profit



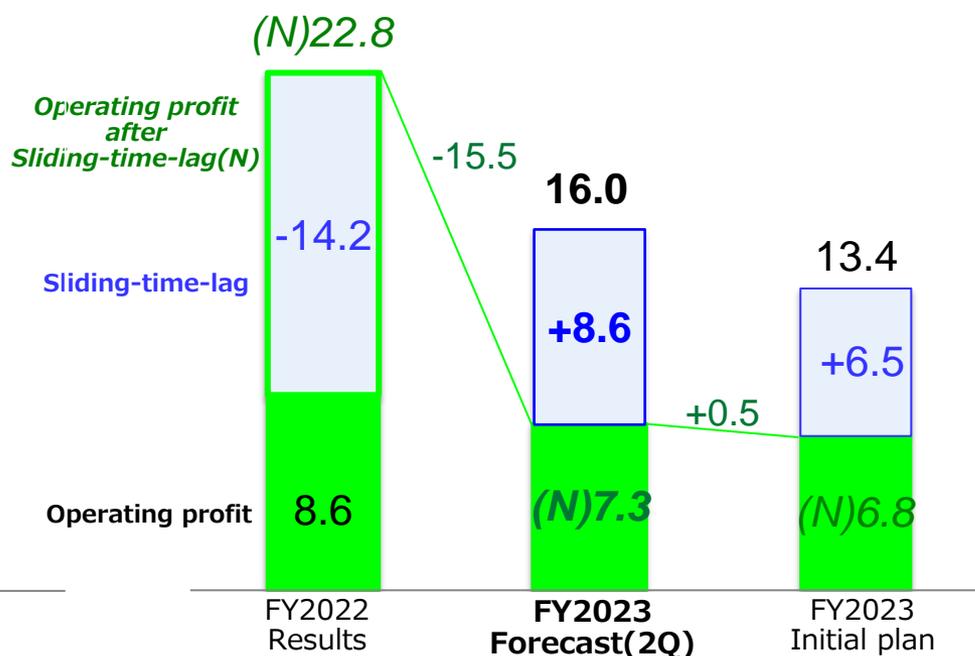
## Net Sales

Unit; Billion yen



## Operating profit & Sliding-time-lag

Unit; Billion yen



	FY2023 Jan.-Jul.	Aug.-Dec. 2023 Forecast	Effect on Gross Profit (Aug.-Dec. 2023)	
Exchange rate (Yen/US\$)	<b>135.4</b>	<b>150.0</b>	(+) 1yen/US\$	-120 million yen
Crude oil price C I F ( J C C ) (US\$/bbl)	<b>84.7</b>	<b>85.0</b>	(+)1US\$/bbl	-100 million yen

# Breakdown of Operating Profit (FY2023 Forecast) <vs. FY2023 Initial plan>



Unit : billion yen

	FY2023 Initial plan	FY2023 Forecast (2Q)	Change
<b>Operating profit after sliding-time-lag adjustment</b>	<b>6.8</b>	<b>7.3</b>	<b>+0.5</b>
Operating profit	13.4	16.0	+2.6
Sliding-time-lag	+6.5	+8.6	+2.1

