Disclaimer: This document is an English translation of the original document in Japanese and has been prepared solely for reference purposes. In the event of any discrepancy between this English translation and the original in Japanese, the original shall prevail in all respects.

## Consolidated Financial Results for the Three Months Ended June 30, 2023 [Japanese GAAP]



July 31, 2023

Company name: Shinko Shoji Co., Ltd. Stock exchange listing: Tokyo Stock Exchange

Code number: 8141

URL: http://www.shinko-sj.co.jp/

Representative: Tatsuya Ogawa, President and Representative Director

Contact: Shuji Isshiki, Director Phone: +81-3-6361-8111

Scheduled date of filing quarterly securities report: August 10, 2023

Scheduled date of commencing dividend payments: -

Availability of supplementary briefing material on quarterly financial results: Not available

Schedule of quarterly financial results briefing session: Not scheduled

(Amounts of less than one million yen are rounded down.)

#### 1. Consolidated Financial Results for the Three Months Ended June 30, 2023 (April 1, 2023 to June 30, 2023)

(1) Consolidated Operating Results (% indicates changes from the previous corresponding period.)

|                    | Net sales       |      | Operating profit |       | Ordinary profit |       | Profit attributable to owners of parent |       |
|--------------------|-----------------|------|------------------|-------|-----------------|-------|---|-------|
| Three months ended | Millions of yen | %    | Millions of yen  | %     | Millions of yen | %     | Millions of yen                         | %     |
| June 30, 2023      | 45,432          | 9.8  | 1,730            | 11.6  | 1,700           | 5.3   | 1,083                                   | 2.8   |
| June 30, 2022      | 41,360          | 36.2 | 1,549            | 132.1 | 1,614           | 150.6 | 1,054                                   | 127.0 |

(Note) Comprehensive income: Three months ended June 30, 2023: 2,455 million yen [3.8%] Three months ended June 30, 2022: 2,366 million yen [310.2%]

|                    | Basic earnings per share | Diluted earnings per share |
|--------------------|--------------------------|----------------------------|
| Three months ended | Yen                      | Yen                        |
| June 30, 2023      | 32.76                    | _                          |
| June 30, 2022      | 29.52                    | _                          |

The average number of shares during the period used for calculating basic earnings per share is calculated by excluding the number of shares held in own name as well as treasury shares held by the board benefit trust of 510,300 shares for the three months ended June 30, 2022 and 481,800 shares for the three months ended June 30, 2023 and treasury shares held by the employee benefit trust of 347,600 shares for the three months ended June 30, 2022 and 324,025 shares for the three months ended June 30, 2023.

#### (2) Consolidated Financial Position

|                      | Total assets    | Net assets      | Equity ratio |
|----------------------|-----------------|-----------------|--------------|
|                      | Millions of yen | Millions of yen | %            |
| As of June 30, 2023  | 109,057         | 53,672          | 48.5         |
| As of March 31, 2023 | 98,827          | 52,560          | 52.5         |

(Reference) Equity: As of June 30, 2023: 52,942 million yen As of March 31, 2023: 51,860 million yen

#### 2. Cash dividends

|  |                    | Annual dividends per share |                    |                     |           |  |
|--|--------------------|----------------------------|--------------------|---------------------|-----------|--|
|  | 1st<br>quarter-end | 2nd<br>quarter-end         | 3rd<br>quarter-end | Fiscal year-<br>end | Total     |  |
| Fiscal year ended March 31, 2023             | Yen                | Yen 29.00                  | Yen                | Yen<br>40.0         | Yen 69.00 |  |
| Fiscal year ending March 31, 2024            | _                  |                            |                    |                     |           |  |
| Fiscal year ending March 31, 2024 (Forecast) |                    | 26.50                      | -                  | 26.50               | 53.00     |  |

<sup>\*</sup> Revisions to the forecast for dividends announced most recently: No

## 3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2024 (April 1, 2023 to March 31, 2024)

(% indicates changes from the previous corresponding period.)

|           | Net sales         | Operating profit  | Ordinary profit   | Profit attributable<br>to owners of<br>parent | Basic earnings per share |
|-----------|-------------------|-------------------|-------------------|---|--------------------------|
|           | Millions of yen %                             | Yen                      |
| Full year | 170,000 (5.1)     | 5,000 (29.9)      | 5,000 (26.9)      | 3,500 (25.6)                                  | 105.81                   |

<sup>\*</sup> Revisions to the financial results forecast announced most recently: No

#### \* Notes:

- (1) Changes in significant subsidiaries during the three months ended June 30, 2023: No (Changes in specified subsidiaries resulting in changes in scope of consolidation)
- (2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: Yes (Note) For details, please refer to "2. Quarterly Consolidated Financial Statements and Primary Notes, (3) Notes to Quarterly Consolidated Financial Statements" on page 8 of the attached document.
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
  - 1) Changes in accounting policies due to the revision of accounting standards: No
  - 2) Changes in accounting policies other than 1) above: No
  - 3) Changes in accounting estimates: No
  - 4) Retrospective restatement: No
  - (Note) For details, please refer to "2. Quarterly Consolidated Financial Statements and Primary Notes, (3) Notes to Quarterly Consolidated Financial Statements" on page 8 of the attached document.
- (4) Total number of issued shares (common shares)
  - 1) Total number of issued shares at the end of the period (including treasury shares):

June 30, 2023: 38,010,566 shares March 31, 2023: 38,010,566 shares

2) Total number of treasury shares at the end of the period:

June 30, 2023: 4,919,405 shares March 31, 2023: 4,933,439 shares

3) Average number of shares during the period:

Three months ended June 30, 2023: 33,083,985 shares Three months ended June 30, 2022: 35,703,455 shares

- 1. The total number of treasury shares at the end of the period includes the Company's shares held by the board benefit trust of 481,800 shares for the fiscal year ended March 31, 2023 and 481,800 shares for the three months ended June 30, 2023 and the Company's shares held by the employee benefit trust of 330,900 shares for the fiscal year ended March 31, 2023 and 316,800 shares for the three months ended June 30, 2023.
- 2. Treasury shares excluded for calculation of the average number of shares during the period includes the Company's shares held by the board benefit trust of 510,300 shares for the three months ended June 30, 2022 and 481,800 shares for the three months ended June 30, 2023 and the Company's shares held by the employee benefit trust of 347,600 shares for the three months ended June 30, 2022 and 324,025 shares for the three months ended June 30, 2023.
- \* This quarterly financial report is outside the scope of audit by certified public accountants or audit firms
- \* Explanation of the proper use of financial results forecast and other notes

The earnings forecasts and other forward-looking statements herein are based on information currently available to the Company and certain assumptions that the Company has deemed reasonable. These statements are not intended as the Company's commitment to achieve them, and actual results may differ significantly from these forecasts due to a wide range of factors. For the assumptions for financial results forecast and precautions for using financial results forecast, please refer to "1. Qualitative Information on Quarterly Financial Results for the Period under Review, (3) Explanation of Consolidated Financial Results Forecast and Other Forward-looking Information" on page 3 of the attached document.

## Table of Contents - Attachments

| 1. Qualitative Information on Quarterly Financial Results for the Period under Review              | 2 |
|--|---|
| (1) Explanation of Operating Results   | 2 |
| (2) Explanation of Financial Position  |   |
| (3) Explanation of Consolidated Financial Results Forecast and Other Forward-looking Information . |   |
|  |   |
| 2. Quarterly Consolidated Financial Statements and Primary Notes                                   | 4 |
| (1) Quarterly Consolidated Balance Sheets  | 4 |
| (2) Quarterly Consolidated Statements of Income and Comprehensive Income                           | 6 |
| Quarterly Consolidated Statements of Income  |   |
| Three months ended June 30   | 6 |
| Quarterly Consolidated Statements of Comprehensive Income  |   |
| Three months ended June 30   | 7 |
| (3) Notes to Quarterly Consolidated Financial Statements   | 8 |
| (Notes on going concern assumption)  | 8 |
| (Notes in the case of significant changes in shareholders' equity)                                 |   |
| (Accounting policies adopted specially for the preparation of quarterly consolidated financial     |   |
| statements)  | 8 |
| (Changes in accounting policies)   | 8 |
| (Changes in accounting estimates)  |   |
| (Segment information)  | 9 |
| (Significant subsequent events)  |   |
|  |   |

#### 1. Qualitative Information on Quarterly Financial Results for the Period under Review

#### (1) Explanation of Operating Results

During the three months ended June 30, 2023, the Japanese economy remained highly uncertain due to economic friction between U.S. and China, the prolonged Ukraine war, global inflation, weakening yen, and other factors, although it is recovering due to the lifting of behavioral restrictions followed by the reclassification of COVID-19 as Category V Infectious Disease.

In the electronics industry, long-standing tightened supply and demand for semiconductors and electronic devices is easing, with the exception of certain products, and inventory adjustment due to the recoil from the significant increase in demand caused by COVID-19 are being seen, despite strong demand backed by the shift to EVs and promotion of DX.

Under these situations, our group (our Company and consolidated subsidiaries) has achieved results exceeding those of the same period of the previous year in the businesses related to automotive electronic products, and amusement products.

As a result, the business performances in the three months ended June 30, 2023 were: net sales 45,432 million yen (9.8% increase compared with the same period of the previous year); operating profit 1,730 million yen (11.6% increase); ordinary profit 1,700 million yen (5.3% increase); and profit attributable to owners of parent 1,083 million yen (2.8% increase). Business performances per segment are as follows.

#### **Electronic Device Business**

The businesses related to industrial products, automotive electronic products, and amusement products remained strong.

As a result of the above, net sales were: semiconductor 26,856 million yen (13.2% increase compared with the same period of the previous year), electronic devices 11,560 million yen (15.9% decrease), and overall 38,417 million yen (2.5% increase).

#### **Assembly Business**

The businesses related to amusement products remained strong.

As a result of the above, net sales of assembly products were 5,686 million yen (89.8% increase compared with the same period of the previous year).

#### Other Businesses

The businesses related to automotive electronic products and amusement products remained strong.

As a result of the above, net sales of electronic products and contract development of microcomputer software were 1,328 million yen (48.0% increase compared with the same period of the previous year).

#### (2) Explanation of Financial Position

#### (Assets)

Total assets at the end of the first quarter of the fiscal year under review increased by 10,230 million yen from the end of the previous period to 109,057 million yen. This is mainly attributable to increases in merchandise and finished goods, accounts receivable - other, and investment securities of 7,912 million yen, 2,931 million yen, and 480 million yen, respectively, despite a decrease in cash and deposits of 1,366 million yen.

#### (Liabilities)

Total liabilities at the end of the first quarter of the fiscal year under review increased by 9,117 million yen from the end of the previous period to 55,384 million yen. This is mainly attributable to increases in notes and accounts payable - trade and electronically recorded obligations - operating of 5,690 million yen and 3,413

million yen, respectively, despite decreases in income taxes payable and provision for bonuses of 668 million yen and 452 million yen, respectively.

#### (Net assets)

Total net assets at the end of the first quarter of the fiscal year under review increased by 1,112 million yen from the end of the previous period to 53,672 million yen. This is mainly attributable to increases in valuation difference on available-for-sale securities and foreign currency translation adjustment of 331 million yen and 1,006 million yen, respectively, despite a decrease in retained earnings of 271 million yen.

This resulted in an equity ratio of 48.5% (52.5% at the end of the previous year).

#### (3) Explanation of Consolidated Financial Results Forecast and Other Forward-looking Information

The Company projects consolidated financial results for the fiscal year ending March 31, 2024 of consolidated net sales of 170,000 million yen, operating profit of 5,000 million yen, ordinary profit of 5,000 million yen, and profit attributable to owners of parent of 3,500 million yen.

## 2. Quarterly Consolidated Financial Statements and Primary Notes

## (1) Quarterly Consolidated Balance Sheets

(Millions of yen)

|  | As of March 31, 2023 | As of June 30, 2023 |
|--|----------------------|---------------------|
| Assets   |                      |                     |
| Current assets   |                      |                     |
| Cash and deposits  | 10,929               | 9,563               |
| Notes and accounts receivable - trade, and contract assets | 38,531               | 38,785              |
| Merchandise and finished goods                             | 31,384               | 39,297              |
| Work in process  | 48                   | 52                  |
| Accounts receivable - other                                | 11,679               | 14,610              |
| Other  | 188                  | 219                 |
| Allowance for doubtful accounts                            | (41)                 | (43)                |
| Total current assets                                       | 92,720               | 102,485             |
| Non-current assets   |                      |                     |
| Property, plant and equipment                              | 771                  | 748                 |
| Intangible assets  | 386                  | 349                 |
| Investments and other assets                               |                      |                     |
| Investment securities                                      | 3,458                | 3,939               |
| Deferred tax assets  | 228                  | 251                 |
| Other  | 1,262                | 1,283               |
| Allowance for doubtful accounts                            | (0)                  | (0)                 |
| Total investments and other assets                         | 4,949                | 5,474               |
| Total non-current assets                                   | 6,107                | 6,572               |
| Total assets   | 98,827               | 109,057             |
| Liabilities  |                      |                     |
| Current liabilities  |                      |                     |
| Notes and accounts payable - trade                         | 16,061               | 21,752              |
| Electronically recorded obligations - operating            | 2,350                | 5,763               |
| Short-term borrowings                                      | 9,025                | 9,355               |
| Current portion of long-term borrowings                    | 1,600                | 1,600               |
| Income taxes payable                                       | 1,477                | 808                 |
| Accounts payable - other                                   | 3,621                | 3,341               |
| Provision for bonuses                                      | 785                  | 333                 |
| Provision for bonuses for directors                        | 129                  | 23                  |
| Other  | 1,901                | 2,847               |
| Total current liabilities                                  | 36,952               | 45,825              |
| Non-current liabilities                                    |                      |                     |
| Long-term borrowings                                       | 7,200                | 7,200               |
| Deferred tax liabilities                                   | 398                  | 598                 |
| Provision for share awards for directors                   | 108                  | 113                 |
| Provision for share awards for employees                   | 322                  | 351                 |
| Retirement benefit liability                               | 815                  | 815                 |
| Other  | 469                  | 479                 |
| Total non-current liabilities                              | 9,314                | 9,558               |
| Total liabilities  | 46,266               | 55,384              |

|   | As of March 31, 2023 | As of June 30, 2023 |
|---|----------------------|---------------------|
| Net assets  |                      |                     |
| Shareholders' equity                                  |                      |                     |
| Share capital   | 9,501                | 9,501               |
| Capital surplus                                       | 9,599                | 9,599               |
| Retained earnings                                     | 33,577               | 33,305              |
| Treasury shares                                       | (4,608)              | (4,595)             |
| Total shareholders' equity                            | 48,070               | 47,811              |
| Accumulated other comprehensive income                |                      |                     |
| Valuation difference on available-for-sale securities | 1,063                | 1,395               |
| Deferred gains or losses on hedges                    | (0)                  | 3                   |
| Revaluation reserve for land                          | (61)                 | (61)                |
| Foreign currency translation adjustment               | 2,762                | 3,768               |
| Remeasurements of defined benefit plans               | 25                   | 24                  |
| Total accumulated other comprehensive income          | 3,789                | 5,130               |
| Non-controlling interests                             | 700                  | 730                 |
| Total net assets                                      | 52,560               | 53,672              |
| Total liabilities and net assets                      | 98,827               | 109,057             |

# (2) Quarterly Consolidated Statements of Income and Comprehensive Income (Quarterly Consolidated Statements of Income)

(Three months ended June 30)

(Millions of yen)

|   |  | (Willions of yell)                       |
|---|--|--|
|   | For the three months ended June 30, 2022 | For the three months ended June 30, 2023 |
| Net sales   | 41,360                                   | 45,432                                   |
| Cost of sales                                     | 37,531                                   | 41,260                                   |
| Gross profit                                      | 3,828                                    | 4,171                                    |
| Selling, general and administrative expenses      | 2,278                                    | 2,441                                    |
| Operating profit                                  | 1,549                                    | 1,730                                    |
| Non-operating income                              |  |  |
| Interest income                                   | 2  | 11                                       |
| Dividend income                                   | 47                                       | 58                                       |
| Purchase discounts                                | 1  | 0  |
| Foreign exchange gains                            | 18                                       | _  |
| Miscellaneous income                              | 31                                       | 18                                       |
| Total non-operating income                        | 101                                      | 87                                       |
| Non-operating expenses                            |  |  |
| Interest expenses                                 | 26                                       | 43                                       |
| Foreign exchange losses                           | _  | 67                                       |
| Commission for purchase of treasury shares        | 9  | -  |
| Miscellaneous expenses                            | 0  | 5  |
| Total non-operating expenses                      | 36                                       | 117                                      |
| Ordinary profit                                   | 1,614                                    | 1,700                                    |
| Extraordinary income                              |  |  |
| Gain on sale of investment securities             |  | 0  |
| Total extraordinary income                        | <u> </u>                                 | 0  |
| Extraordinary losses                              |  |  |
| Loss on sale and retirement of non-current assets |  | 5  |
| Total extraordinary losses                        |  | 5  |
| Profit before income taxes                        | 1,614                                    | 1,695                                    |
| Income taxes                                      | 533                                      | 586                                      |
| Profit  | 1,081                                    | 1,109                                    |
| Profit attributable to non-controlling interests  | 27                                       | 25                                       |
| Profit attributable to owners of parent           | 1,054                                    | 1,083                                    |
| <u> </u>  | -  | -  |

### (Quarterly Consolidated Statements of Comprehensive Income)

(Three months ended June 30)

(Millions of yen)

|  | For the three months ended June 30, 2022 | For the three months ended June 30, 2023 |
|--|--|--|
| Profit   | 1,081                                    | 1,109                                    |
| Other comprehensive income                                     |  |  |
| Valuation difference on available-for-sale securities          | (3)                                      | 332                                      |
| Deferred gains or losses on hedges                             | (2)                                      | 4  |
| Foreign currency translation adjustment                        | 1,288                                    | 1,011                                    |
| Remeasurements of defined benefit plans, net of tax            | 3  | (1)                                      |
| Total other comprehensive income                               | 1,285                                    | 1,346                                    |
| Comprehensive income   | 2,366                                    | 2,455                                    |
| Comprehensive income attributable to                           |  |  |
| Comprehensive income attributable to owners of parent          | 2,332                                    | 2,424                                    |
| Comprehensive income attributable to non-controlling interests | 33                                       | 30                                       |
|  |  |  |

(3) Notes to Quarterly Consolidated Financial Statements

(Notes on going concern assumption)

Not applicable.

(Notes in the case of significant changes in shareholders' equity) Not applicable.

(Accounting policies adopted specially for the preparation of quarterly consolidated financial statements)

Tax expenses were calculated by rationally estimating the effective tax rate after applying tax effect accounting for profit before income taxes for the fiscal year including the first quarter of the fiscal year under review and multiplying the profit before income taxes for the quarter by said estimated effective tax rate.

(Changes in accounting policies)

Not applicable.

(Changes in accounting estimates)

Not applicable.

(Segment information)

- I. For the three months ended June 30, 2022 (April 1, 2022 to June 30, 2022)
  - 1. Information on net sales and profit (loss) by reportable segment

(Millions of yen)

|  |                                  | Reportabl         | e segment        |        |                                  | Consolidated                    |
|--|----------------------------------|-------------------|------------------|--------|----------------------------------|---------------------------------|
|  | Electronic<br>device<br>business | Assembly business | Other businesses | Total  | Adjustment<br>amount<br>(Note 1) | statement<br>amount<br>(Note 2) |
| Net sales: Sales to external customers Inter-segment | 37,467                           | 2,995             | 897              | 41,360 | _                                | 41,360                          |
| sales and transfers                                  | _                                | _                 | _                | _      | _                                | _                               |
| Total  | 37,467                           | 2,995             | 897              | 41,360 | _                                | 41,360                          |
| Segment profit                                       | 1,919                            | 78                | 70               | 2,068  | (518)                            | 1,549                           |

- (Notes) 1. The adjustment amount for segment profit of (518) million yen includes corporate expenses of (518) million yen not allocated to the reportable segments. The corporate expenses are mainly administrative expenses and common expenses not attributed to the reportable segments.
  - 2. Segment profit is reconciled to operating profit in the quarterly consolidated statements of income.
- 2. Information about loss on impairment of non-current assets and goodwill by reportable segment (Significant loss on impairment of non-current assets)

Not applicable.

(Significant changes in goodwill)

Not applicable.

(Significant gain on negative goodwill)

Not applicable.

- II. For the three months ended June 30, 2023 (April 1, 2023 to June 30, 2023)
  - 1. Information on net sales and profit (loss) by reportable segment

(Millions of yen)

|                                   |                                  | Reportabl         | e segment        |        |                                  | Consolidated                    |
|-----------------------------------|----------------------------------|-------------------|------------------|--------|----------------------------------|---------------------------------|
|                                   | Electronic<br>device<br>business | Assembly business | Other businesses | Total  | Adjustment<br>amount<br>(Note 1) | statement<br>amount<br>(Note 2) |
| Net sales:                        |                                  |                   |                  |        |                                  |                                 |
| Sales to external customers       | 38,417                           | 5,686             | 1,328            | 45,432 | _                                | 45,432                          |
| Inter-segment sales and transfers | _                                | l                 | _                | _      | _                                | _                               |
| Total                             | 38,417                           | 5,686             | 1,328            | 45,432 | _                                | 45,432                          |
| Segment profit                    | 2,040                            | 114               | 130              | 2,285  | (554)                            | 1,730                           |

- (Notes) 1. The adjustment amount for segment profit of (554) million yen includes corporate expenses of (554) million yen not allocated to the reportable segments. The corporate expenses are mainly administrative expenses and common expenses not attributed to the reportable segments.
  - 2. Segment profit is reconciled to operating profit in the quarterly consolidated statements of income.
- Information about loss on impairment of non-current assets and goodwill by reportable segment (Significant loss on impairment of non-current assets)
   Not applicable.

rvot applicable.

(Significant changes in goodwill)

Not applicable.

(Significant gain on negative goodwill)

Not applicable.

(Significant subsequent events)

Not applicable.