Company name

The Monogatari Corporation

Representative

Inquiries

Hisayuki Kato, President and Representative Director (3097 TSE Prime)
Tsuyoshi Tsudera, Director, Managing Executive Officer, In charge of Finance & Growth Strategy Section

(TEL 0532-63-8001)

Notice Regarding August 2023 Preliminary Monthly YoY Change in Sales and Number of Restaurants

We have made the partial corrections to the "July 2023 Preliminary Monthly YoY Change in Sales" announced on August 9, 2023. Revisions are made to YoY changes in sales in July for the "Existing restaurants" and "Ramen restaurants" on page 1 of this document, and for the "Existing restaurants" and the "Ramen restaurants" on page 2. The corrections are underlined in bold. There is no impact on sales at all stores.

1. Monthly YoY change in sales (Domestic directory managed restaurants + franchise restaurants)

(July 2023 - December 2023)

		Jul.	Aug.	Sep.	1Q	Oct.	Nov.	Dec.	2Q	1H
All restaurants	Net sales	116.8%	122.5%		119.8%					119.89
(New restaurants	# of customers	113.1%	119.1%		116.2%					116.29
included)	# of restaurants at end of period	648	654							
	Net sales	<u>110.5%</u>	116.2%		113.4%					113.49
Existing restaurants	# of customers	105.9%	111.6%		108.9%					108.99
	# of restaurants at end of period	581	581							
	Net sales	109.8%	113.2%		111.6%					111.6
Yakiniku	# of customers	104.8%	107.9%		106.4%					106.49
restaurants	# of restaurants at end of period	276	276							
	Net sales	112.5%	120.6%		116.7%					116.7
Ramen	# of customers	106.7%	113.9%		110.5%					110.5
restaurants	# of restaurants at end of period	183	183							
	Net sales	107.3%	111.6%		109.5%					109.5
Okonomiyaki	# of customers	98.2%	101.0%		99.6%					99.6
restaurants	# of restaurants at end of period	20	19							
	Net sales	111.0%	122.5%		116.9%					116.9
"Yuzu-An"	# of customers	108.6%	117.7%		113.3%					113.3
restaurants	# of restaurants at end of period	91	92							
	Net sales	104.0%	111.8%		107.8%					107.8
Specialty	# of customers	97.4%	100.9%		99.1%					99.19
restaurants	# of restaurants at end of period	11	11							

(January 2024 - June 2024)

		Jan.	Feb.	Mar.	3Q	Apr.	May	Jun.	4Q	2H	Full-year
All	Net sales										119.8%
All restaurants (New restaurants	# of customers										116.2%
included)	# of restaurants at end of period										
	Net sales										113.4%
Existing	# of customers										108.9%
restaurants	# of restaurants at end of period										
	Net sales										111.6%
Yakiniku	# of customers										106.4%
restaurants	# of restaurants at end of period										
	Net sales										116.7%
Ramen	# of customers										110.5%
restaurants	# of restaurants at end of period										
	Net sales										109.5%
Okonomiyaki	# of customers										99.6%
restaurants	# of restaurants at end of period										
	Net sales										116.9%
"Yuzu-An"	# of customers										113.3%
restaurants	# of restaurants at end of period										
	Net sales										107.8%
Specialty	# of customers										99.1%
restaurants	# of restaurants at end of period										

2. Monthly YoY change in sales (Domestic directly managed restaurants)

(July 2023 - December 2023)

		Jul.	Aug.	Sep.	1Q	Oct.	Nov.	Dec.	2Q	1H
All restaurants	Net sales	118.7%	124.6%		121.8%					121.89
New restaurants	# of customers	116.0%	122.3%		119.2%					119.29
included)	# of restaurants at end of period	408	412							
	Net sales	110.0%	116.1%		113.1%					113.1
Existing restaurants	# of customers	105.1%	111.1%		108.2%					108.2
	# of restaurants at end of period	352	353							
	Net sales	109.3%	113.1%		111.3%					111.3
Yakiniku	# of customers	103.9%	107.7%		105.8%					105.8
restaurants	# of restaurants at end of period	167	167							
	Net sales	111.4%	120.1%		115.9%					115.9
Ramen	# of customers	105.5%	113.2%		109.5%					109.5
restaurants	# of restaurants at end of period	85	85							
	Net sales	109.3%	110.8%		110.1%					110.1
Okonomiyaki	# of customers	99.2%	99.6%		99.4%					99.4
restaurants	# of restaurants at end of period	14	14							
	Net sales	111.8%	123.3%		117.7%					117.7
"Yuzu-An"	# of customers	109.3%	118.5%		114.0%					114.0
restaurants	# of restaurants at end of period	75	76							
	Net sales	104.0%	111.8%		107.8%					107.8
Specialty	# of customers	97.4%	100.9%		99.1%					99.1
restaurants	# of restaurants at end of period	11	11							

(Januar	v 2024 -	June	2024)	

		Jan.	Feb.	Mar.	3Q	Apr.	May	Jun.	4Q	2H	Full-year
All restaurants	Net sales										121.
New restaurants	# of customers										119.
included)	# of restaurants at end of period										
	Net sales										113
Existing	# of customers										108
restaurants	# of restaurants at end of period										
	Net sales										111
Yakiniku	# of customers										105
restaurants	# of restaurants at end of period										
	Net sales										115
Ramen	# of customers										109
restaurants	# of restaurants at end of period										
	Net sales										110
Okonomiyaki	# of customers										99
restaurants	# of restaurants at end of period										
	Net sales										117
"Yuzu-An"	# of customers										114
restaurants	# of restaurants at end of period										
	Net sales										107
Specialty	# of customers										99
restaurants	# of restaurants at end of period										

- (Note)
 1. The numbers in this monthly preliminary report show trends in outlet sales and customer traffic relative to the prior year, please note that the data is not representative of the Company's
- 2. Existing restaurants are defined as those in operation for 18 months or more since opening.
- 3. Restaurants remodeled to different industry formats (e.g., from "Marugen" to "Kyabeton") are considered existing restaurants from the first month after remodeling.
- 4. Closed restaurants (including those remodeling to a different industry) are considered existing restaurants up to one month prior to the month of closure.
- 5. Net sales and number of customers of restaurants with less business days which had extraordinary holidays for renovation etc., are not included in existing restaurants.
- 6. The numbers presented are preliminary, and therefore not audited by an audit corporation.7. The following table shows the number of restaurants that have been revised or excluded from the figures for existing restaurants for August 2023.

Number of restaurants: 6

Restaurant name:

Yakiniku King Matsudo Goko (Due to renovation)

Yakiniku King Maebashi (Due to renovation)
Yakiniku King Akita Hiroomote (Due to closed by heavy rain disaster)

Okonomiyaki Hompo Toyokawa (Due to renovation)

Okonomiyaki Hompo Tamasakai (Due to renovation)
Okonomiyaki Hompo Mikawa Anjo (Due to renovation)

3. Number of restaurants at the end of month

(July 2023 - December 2023)

		Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
	# of directly managed restaurants	190	191				
Yakiniku restaurants	# of FC restaurants	116	117				
restaurants	# of restaurants at end of period	306	308				
	# of directly managed restaurants	102	105				
Ramen restaurants	# of FC restaurants	102	103				
restaurants	# of restaurants at end of period	204	208				
	# of directly managed restaurants	16	16				
Okonomiyaki restaurants	# of FC restaurants	6	5				
restaurants	# of restaurants at end of period	22	21				
	# of directly managed restaurants	78	78				
"Yuzu-An" restaurants	# of FC restaurants	16	16				
restaurants	# of restaurants at end of period	94	94				
	# of directly managed restaurants	22	22				
Specialty restaurants	# of FC restaurants						
restaurants	# of restaurants at end of period	22	22				
	# of restaurants in China	22	23				
Other restaurants	# of restaurants at end of period	22	23				
	# of directly managed restaurants	408	412				
	# of FC restaurants	240	241				
Total	# of restaurants in China	22	23				
	# of restaurants at end of period	670	676				

(January 2024 - June 2024)

		Jan.	Feb.	Mar.	Apr.	May	Jun.
	# of directly managed restaurants						
Yakiniku restaurants	# of FC restaurants						
restaurants	# of restaurants at end of period						
	# of directly managed restaurants						
Ramen restaurants	# of FC restaurants						
restaurants	# of restaurants at end of period						
	# of directly managed restaurants						
Okonomiyaki restaurants	# of FC restaurants						
residurariis	# of restaurants at end of period						
	# of directly managed restaurants						
"Yuzu-An" restaurants	# of FC restaurants						
restaurants	# of restaurants at end of period						
	# of directly managed restaurants						
Specialty restaurants	# of FC restaurants						
restaurants	# of restaurants at end of period						
	# of restaurants in China						
Other restaurants	# of restaurants at end of period						
	# of directly managed restaurants						
	# of FC restaurants						
Total	# of restaurants in China						
	# of restaurants at end of period	_	_			-	

[Reference]

Fiscal year ended June 2023 Monthly YoY Change in Sales and Number of Restaurants

1. Monthly YoY change in sales (Domestic directory managed restaurants + franchise restaurants)

		Jul.	Aug.	Sep.	1Q	Oct.	Nov.	Dec.	2Q	1H	
All restaurants	Net sales	126.7%	139.9%	152.1%	138.8%	123.2%	105.9%	107.1%	111.6%	123.6%	
New restaurants	# of customers	123.5%	133.6%	141.0%	132.3%	121.1%	105.6%	107.3%	111.0%	120.7%	
included)	# of restaurants at end of period	610	612	613		613	615	622			
	Net sales	119.6%	131.7%	142.2%	130.5%	116.2%	100.6%	102.0%	105.8%	116.7%	
Existing	# of customers	116.5%	125.6%	132.4%	124.4%	114.8%	100.7%	102.1%	105.6%	114.2%	
restaurants	# of restaurants at end of period	536	540	546		547	551	556			
	Net sales	118.9%	128.7%	138.3%	128.2%	112.9%	97.3%	97.5%	102.1%	113.6%	
Yakiniku	# of customers	115.4%	119.8%	130.1%	121.4%	111.6%	97.2%	97.0%	101.5%	110.5%	
restaurants	# of restaurants at end of period	254	256	259		261	264	267			
	Net sales	125.8%	137.1%	141.4%	134.4%	125.6%	110.3%	114.7%	116.7%	124.8%	
Ramen	# of customers	120.6%	132.0%	134.1%	128.6%	121.3%	107.1%	109.8%	112.5%	120.1%	
restaurants	# of restaurants	165	166	168	120.070	168	169	172	112.570	120.176	
	at end of period				1.40.00/				00.50/	110.70/	
Okonomiyaki	Net sales # of customers	119.6% 110.7%	139.4% 124.4%	173.8% 147.3%	140.2% 125.2%	115.1% 107.8%	89.6% 86.3%	93.2% 88.4%	98.5% 93.6%	116.7% 108.0%	
restaurants	# of customers # of restaurants				143.470				33.0%	100.0%	
	at end of period	23	23	23	100 50	22	22	21	100.00:	110.00	
"N/ A "	Net sales	110.1%	132.6%	151.8%	129.5%	115.7%	101.7%	103.2%	106.6%	116.2%	
"Yuzu-An" restaurants	# of customers # of restaurants	103.6%	119.5%	131.0%	117.1%	103.2%	91.8%	94.1%	96.3%	105.1%	
	at end of period	85	86	87		87	87	87			
	Net sales	147.3%	156.2%	203.7%	165.1%	115.5%	99.4%	100.8%	104.4%	124.9%	
Specialty	# of customers	118.0%	119.5%	126.5%	121.1%	101.9%	89.4%	92.9%	94.4%	105.5%	
restaurants	# of restaurants at end of period	9	9	9		9	9	9			
restaurants	at end of period	9	9	9		9	9	9			
	at end of period	9 Jan.	9 Feb.	9 Mar.	3Q	9 Apr.	9 May	Jun.	4Q	2H	Full-
restaurants nuary 2023 -	at end of period				3Q 130.6%			<u>_</u>	4Q 120.2%	2H 125.2%	
restaurants nuary 2023 -	at end of period June 2023)	Jan.	Feb.	Mar.		Apr.	May	Jun.			12
restaurants nuary 2023 -	at end of period June 2023) Net sales # of customers # of restaurants	Jan. 125.6%	Feb. 143.7%	Mar. 126.2%	130.6%	Apr. 125.8%	May 117.3%	Jun. 117.6%	120.2%	125.2%	12
restaurants nuary 2023 - All restaurants New restaurants	at end of period June 2023) Net sales # of customers # of restaurants at end of period	Jan. 125.6% 124.9% 622	Feb. 143.7% 134.7% 623	Mar. 126.2% 122.6% 627	130.6% 126.8%	Apr. 125.8% 119.4% 630	May 117.3% 112.5% 633	Jun. 117.6% 114.4% 644	120.2% 115.3%	125.2% 120.9%	12
restaurants nuary 2023 - All restaurants New restaurants included) Existing	at end of period June 2023) Net sales # of customers # of restaurants	Jan. 125.6% 124.9%	Feb. 143.7% 134.7%	Mar. 126.2% 122.6%	130.6%	Apr. 125.8% 119.4%	May 117.3% 112.5%	Jun. 117.6% 114.4%	120.2%	125.2%	12
restaurants nuary 2023 - All restaurants New restaurants included)	at end of period June 2023) Net sales # of customers # of restaurants at end of period Net sales # of customers # of customers # of customers	Jan. 125.6% 124.9% 622 119.4% 118.8%	Feb. 143.7% 134.7% 623 136.5% 128.4%	Mar. 126.2% 122.6% 627 120.0% 116.7%	130.6% 126.8% 124.2%	Apr. 125.8% 119.4% 630 118.4% 113.2%	May 117.3% 112.5% 633 110.7% 106.0%	Jun. 117.6% 114.4% 644 111.5% 107.1%	120.2% 115.3% 113.5%	125.2% 120.9% 118.6%	12
restaurants nuary 2023 - All restaurants New restaurants included) Existing	at end of period June 2023) Net sales # of customers at end of period Net sales # of restaurants at end of period Ret sales # of customers # of restaurants at end of period	Jan. 125.6% 124.9% 622 119.4% 118.8% 559	Feb. 143.7% 134.7% 623 136.5% 128.4% 564	Mar. 126.2% 122.6% 627 120.0% 116.7% 566	130.6% 126.8% 124.2% 120.7%	Apr. 125.8% 119.4% 630 118.4% 113.2% 570	May 117.3% 112.5% 633 110.7% 106.0%	Jun. 117.6% 114.4% 644 111.5% 107.1%	120.2% 115.3% 113.5% 108.7%	125.2% 120.9% 118.6% 114.6%	12
restaurants nuary 2023 - All restaurants New restaurants included) Existing	at end of period June 2023) Net sales # of customers # of restaurants at end of period Net sales # of customers # of customers # of customers	Jan. 125.6% 124.9% 622 119.4% 118.8% 559 115.2%	Feb. 143.7% 134.7% 623 136.5% 128.4% 564 133.3%	Mar. 126.2% 122.6% 627 120.0% 116.7% 566 115.0%	130.6% 126.8% 124.2% 120.7%	Apr. 125.8% 119.4% 630 118.4% 113.2% 570 119.9%	May 117.3% 112.5% 633 110.7% 106.0% 571 109.8%	Jun. 117.6% 114.4% 644 111.5% 107.1% 577 111.6%	120.2% 115.3% 113.5% 108.7%	125.2% 120.9% 118.6% 114.6%	1: 1: 1: 1:
restaurants nuary 2023 - All restaurants New restaurants included) Existing restaurants	at end of period June 2023) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants	Jan. 125.6% 124.9% 622 119.4% 118.8% 559	Feb. 143.7% 134.7% 623 136.5% 128.4% 564	Mar. 126.2% 122.6% 627 120.0% 116.7% 566	130.6% 126.8% 124.2% 120.7%	Apr. 125.8% 119.4% 630 118.4% 113.2% 570	May 117.3% 112.5% 633 110.7% 106.0%	Jun. 117.6% 114.4% 644 111.5% 107.1%	120.2% 115.3% 113.5% 108.7%	125.2% 120.9% 118.6% 114.6%	12 12
restaurants nuary 2023 - All restaurants New restaurants included) Existing restaurants Yakiniku	at end of period June 2023) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Automatical customers # of restaurants at end of period	Jan. 125.6% 124.9% 622 119.4% 118.8% 559 115.2% 114.0% 269	Feb. 143.7% 134.7% 623 136.5% 128.4% 564 133.3% 127.0% 272	Mar. 126.2% 122.6% 627 120.0% 116.7% 566 115.0% 111.2% 272	130.6% 126.8% 124.2% 120.7% 119.9% 116.5%	Apr. 125.8% 119.4% 630 118.4% 113.2% 570 119.9% 113.8% 273	May 117.3% 112.5% 633 110.7% 106.0% 571 109.8% 102.4% 274	Jun. 117.6% 114.4% 644 111.5% 107.1% 577 111.6% 105.7% 275	120.2% 115.3% 113.5% 108.7% 113.7% 107.2%	125.2% 120.9% 118.6% 114.6% 116.7% 111.8%	1:
restaurants nuary 2023 - All restaurants New restaurants included) Existing restaurants Yakiniku	at end of period June 2023) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants	Jan. 125.6% 124.9% 622 119.4% 118.8% 559 115.2% 114.0% 269 129.3%	Feb. 143.7% 623 136.5% 128.4% 564 133.3% 127.0% 272 132.9%	Mar. 126.2% 122.6% 627 120.0% 116.7% 566 115.0% 111.2% 272	130.6% 126.8% 124.2% 120.7% 119.9% 116.5%	Apr. 125.8% 119.4% 630 118.4% 113.2% 570 119.9% 113.8% 273 121.4%	May 117.3% 112.5% 633 110.7% 106.0% 571 109.8% 102.4% 274 116.6%	Jun. 117.6% 114.4% 644 111.5% 107.1% 577 111.6% 105.7% 275	120.2% 115.3% 113.5% 108.7% 113.7% 107.2%	125.2% 120.9% 118.6% 114.6% 116.7% 111.8%	1: 1: 1: 1: 1: 1: 1: 1: 1: 1: 1: 1: 1: 1
restaurants nuary 2023 - All restaurants New restaurants included) Existing restaurants Yakiniku restaurants	at end of period June 2023) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of customers # of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants	Jan. 125.6% 124.9% 622 119.4% 118.8% 559 115.2% 114.0% 269	Feb. 143.7% 134.7% 623 136.5% 128.4% 564 133.3% 127.0% 272	Mar. 126.2% 122.6% 627 120.0% 116.7% 566 115.0% 111.2% 272	130.6% 126.8% 124.2% 120.7% 119.9% 116.5%	Apr. 125.8% 119.4% 630 118.4% 113.2% 570 119.9% 113.8% 273	May 117.3% 112.5% 633 110.7% 106.0% 571 109.8% 102.4% 274	Jun. 117.6% 114.4% 644 111.5% 107.1% 577 111.6% 105.7% 275	120.2% 115.3% 113.5% 108.7% 113.7% 107.2%	125.2% 120.9% 118.6% 114.6% 116.7% 111.8%	1: 1: 1: 1: 1: 1: 1: 1: 1: 1: 1: 1: 1: 1
restaurants Duary 2023 - All restaurants New restaurants included) Existing restaurants Yakiniku restaurants Ramen	at end of period June 2023) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers	Jan. 125.6% 124.9% 622 119.4% 118.8% 559 115.2% 114.0% 269 129.3% 125.6% 172	Feb. 143.7% 134.7% 623 136.5% 128.4% 564 133.3% 127.0% 272 132.9% 127.3%	Mar. 126.2% 122.6% 627 120.0% 116.7% 566 115.0% 111.2% 272 129.9% 123.2% 175	130.6% 126.8% 124.2% 120.7% 119.9% 116.5% 130.6% 125.3%	Apr. 125.8% 119.4% 630 118.4% 113.2% 570 119.9% 113.8% 273 121.4% 115.9%	May 117.3% 112.5% 633 110.7% 106.0% 571 109.8% 102.4% 274 116.6% 111.1%	Jun. 117.6% 114.4% 644 111.5% 107.1% 577 111.6% 105.7% 275 115.7% 110.0% 181	120.2% 115.3% 113.5% 108.7% 113.7% 107.2% 117.9% 112.4%	125.2% 120.9% 118.6% 114.6% 114.6% 111.8% 124.0% 118.6%	1; 1; 1; 1; 1; 1; 1;
restaurants nuary 2023 - All restaurants New restaurants included) Existing restaurants Yakiniku restaurants Ramen restaurants Okonomiyaki	at end of period June 2023) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period	Jan. 125.6% 124.9% 622 119.4% 118.8% 559 115.2% 114.0% 269 129.3% 125.6%	Feb. 143.7% 134.7% 623 136.5% 128.4% 564 133.3% 127.0% 272 132.9% 127.3%	Mar. 126.2% 122.6% 627 120.0% 116.7% 566 115.0% 111.2% 272 129.9% 123.2%	130.6% 126.8% 124.2% 120.7% 119.9% 116.5%	Apr. 125.8% 119.4% 630 118.4% 113.2% 570 119.9% 113.8% 273 121.4% 115.9%	May 117.3% 112.5% 633 110.7% 106.0% 571 109.8% 102.4% 274 116.6% 111.1%	Jun. 117.6% 114.4% 644 111.5% 107.1% 577 111.6% 105.7% 275 115.7% 110.0%	120.2% 115.3% 113.5% 108.7% 113.7% 107.2%	125.2% 120.9% 118.6% 114.6% 116.7% 111.8%	1; 1; 1; 1; 1; 1; 1;
restaurants Puary 2023 - All restaurants vew restaurants included) Existing restaurants Yakiniku restaurants Ramen restaurants	at end of period June 2023) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of customers # of restaurants at end of period Net sales # of customers # of customers # of restaurants at end of period Net sales # of customers # of restaurants	Jan. 125.6% 124.9% 622 119.4% 118.8% 559 115.2% 114.0% 269 129.3% 125.6% 172	Feb. 143.7% 134.7% 623 136.5% 128.4% 564 133.3% 127.0% 272 132.9% 127.3% 173	Mar. 126.2% 122.6% 627 120.0% 116.7% 566 115.0% 111.2% 272 129.9% 123.2% 175	130.6% 126.8% 124.2% 120.7% 119.9% 116.5% 130.6% 125.3%	Apr. 125.8% 119.4% 630 118.4% 113.2% 570 119.9% 113.8% 273 121.4% 115.9% 177 111.3%	May 117.3% 112.5% 633 110.7% 106.0% 571 109.8% 102.4% 274 116.6% 111.1% 178	Jun. 117.6% 114.4% 644 111.5% 107.1% 577 111.6% 105.7% 275 115.7% 110.0% 181 106.8%	120.2% 115.3% 113.5% 108.7% 107.2% 117.9% 112.4%	125.2% 120.9% 118.6% 114.6% 114.6% 111.8% 124.0% 118.6%	1; 1; 1; 1; 1; 1; 1;
restaurants nuary 2023 - All restaurants New restaurants included) Existing restaurants Yakiniku restaurants Ramen restaurants Okonomiyaki	at end of period June 2023) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers	Jan. 125.6% 124.9% 622 119.4% 118.8% 559 115.2% 114.0% 269 129.3% 125.6% 172 109.8% 103.5% 20	Feb. 143.7% 623 136.5% 128.4% 564 133.3% 127.0% 272 132.9% 127.3% 173 138.3% 124.5% 20	Mar. 126.2% 122.6% 627 120.0% 116.7% 566 115.0% 111.2% 272 129.9% 123.2% 175 123.7% 109.2% 20	130.6% 126.8% 124.2% 120.7% 119.9% 116.5% 130.6% 125.3% 122.4% 111.3%	Apr. 125.8% 119.4% 630 118.4% 113.2% 570 119.9% 113.8% 273 121.4% 115.9% 177 111.3% 102.9% 20	May 117.3% 112.5% 633 110.7% 106.0% 571 109.8% 102.4% 274 116.6% 111.1% 178 111.3% 100.6% 20	Jun. 117.6% 114.4% 644 111.5% 107.1% 577 111.6% 105.7% 275 115.7% 110.0% 181 106.8% 96.1% 20	120.2% 115.3% 113.5% 108.7% 107.2% 117.9% 117.9% 110.0% 100.0%	125.2% 120.9% 118.6% 114.6% 114.6% 111.8% 124.0% 118.6% 115.9% 105.6%	12 12 13 13 13 13 14 15 15 16 17
restaurants nuary 2023 - All restaurants New restaurants included) Existing restaurants Yakiniku restaurants Ramen restaurants Okonomiyaki	at end of period June 2023) Net sales # of oustomers # of restaurants at end of period Net sales # of oustomers # of restaurants at end of period Net sales # of oustomers at end of period Net sales # of oustomers at end of period Net sales # of oustomers # of restaurants at end of period Net sales # of oustomers # of restaurants at end of period Net sales # of oustomers # of restaurants at end of period Net sales # of oustomers # of restaurants at end of period Net sales # of restaurants at end of period	Jan. 125.6% 124.9% 622 119.4% 118.8% 559 115.2% 114.0% 269 129.3% 125.6% 172 109.8% 103.5%	Feb. 143.7% 623 136.5% 128.4% 564 133.3% 127.0% 272 132.9% 127.3% 173 138.3% 124.5%	Mar. 126.2% 122.6% 627 120.0% 116.7% 566 115.0% 111.2% 272 129.9% 123.2% 175 123.7% 109.2%	130.6% 126.8% 124.2% 120.7% 119.9% 116.5% 130.6% 125.3%	Apr. 125.8% 119.4% 630 118.4% 113.2% 570 119.9% 113.8% 273 121.4% 115.9% 177 111.3% 102.9%	May 117.3% 112.5% 633 110.7% 106.0% 571 109.8% 102.4% 274 116.6% 111.1% 178 111.3% 100.6%	Jun. 117.6% 114.4% 644 111.5% 107.1% 577 111.6% 105.7% 275 115.7% 110.0% 181 106.8% 96.1%	120.2% 115.3% 113.5% 108.7% 107.2% 117.9% 112.4%	125.2% 120.9% 118.6% 114.6% 114.6% 111.8% 124.0% 118.6%	1: 1: 1: 1: 1: 1: 1: 1: 1: 1: 1: 1: 1: 1
restaurants Puary 2023 - All restaurants vew restaurants included) Existing restaurants Yakiniku restaurants Ramen restaurants Okonomiyaki restaurants	at end of period June 2023) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants # of restaurants # of restaurants	Jan. 125.6% 124.9% 622 119.4% 118.8% 559 115.2% 114.0% 269 129.3% 125.6% 172 109.8% 103.5% 20 121.4%	Feb. 143.7% 623 136.5% 128.4% 564 133.3% 127.0% 272 132.9% 127.3% 173 138.3% 124.5% 20 154.8%	Mar. 126.2% 122.6% 627 120.0% 116.7% 566 115.0% 111.2% 272 129.9% 123.2% 175 123.7% 109.2% 20 125.2%	130.6% 126.8% 124.2% 120.7% 119.9% 116.5% 130.6% 125.3% 122.4% 111.3%	Apr. 125.8% 119.4% 630 118.4% 113.2% 570 119.9% 113.8% 273 121.4% 115.9% 177 111.3% 102.9% 20 110.4%	May 117.3% 112.5% 633 110.7% 106.0% 571 109.8% 102.4% 274 116.6% 111.1% 178 111.3% 100.6% 20 106.2%	Jun. 117.6% 114.4% 644 111.5% 107.1% 577 111.6% 105.7% 275 115.7% 110.0% 181 106.8% 96.1% 20 106.9%	120.2% 115.3% 113.5% 108.7% 107.2% 117.9% 117.9% 110.0% 100.0%	125.2% 120.9% 118.6% 114.6% 114.6% 111.8% 124.0% 118.6% 105.6%	10 11 11 11 11 11 11 11 11 11 11 11 11 1
restaurants nuary 2023 - All restaurants New restaurants included) Existing restaurants Yakiniku restaurants Ramen restaurants Okonomiyaki restaurants "Yuzu-An"	at end of period June 2023) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of restaurants at end of period Net sales # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers	Jan. 125.6% 124.9% 622 119.4% 118.8% 559 115.2% 114.0% 269 129.3% 125.6% 172 109.8% 103.5% 20 121.4% 110.5% 89	Feb. 143.7% 623 136.5% 128.4% 564 133.3% 127.0% 272 132.9% 127.3% 173 138.3% 124.5% 20 154.8% 141.8% 89	Mar. 126.2% 122.6% 627 120.0% 116.7% 566 115.0% 111.2% 272 129.9% 123.2% 175 123.7% 109.2% 20 125.2% 115.0% 89	130.6% 126.8% 124.2% 120.7% 119.9% 116.5% 130.6% 125.3% 122.4% 111.3%	Apr. 125.8% 119.4% 630 118.4% 113.2% 570 119.9% 113.8% 273 121.4% 115.9% 177 111.3% 102.9% 20 110.4% 102.8% 89	May 117.3% 112.5% 633 110.7% 106.0% 571 109.8% 102.4% 274 116.6% 111.1% 178 111.3% 100.6% 20 106.2% 99.2% 88	Jun. 117.6% 114.4% 644 111.5% 107.1% 577 111.6% 105.7% 275 115.7% 110.0% 181 106.8% 96.1% 20 106.9% 103.1% 90	120.2% 115.3% 113.5% 108.7% 108.7% 113.7% 107.2% 117.9% 112.4% 110.0% 101.0%	125.2% 120.9% 118.6% 114.6% 111.8% 124.0% 118.6% 115.9% 105.6%	Full-y-122 122 122 122 122 122 122 122 122 122
restaurants nuary 2023 - All restaurants New restaurants included) Existing restaurants Yakiniku restaurants Ramen restaurants Okonomiyaki restaurants "Yuzu-An"	at end of period June 2023) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of customers # of restaurants at end of period Net sales # of customers # of period	Jan. 125.6% 124.9% 622 119.4% 118.8% 559 115.2% 114.0% 269 129.3% 125.6% 172 109.8% 103.5% 20 121.4% 110.5%	Feb. 143.7% 623 136.5% 128.4% 564 133.3% 127.0% 272 132.9% 127.3% 173 138.3% 124.5% 20 154.8% 141.8%	Mar. 126.2% 122.6% 627 120.0% 116.7% 566 115.0% 111.2% 272 129.9% 123.2% 175 123.7% 109.2% 20 125.2% 115.0%	130.6% 126.8% 124.2% 120.7% 119.9% 116.5% 130.6% 125.3% 122.4% 111.3%	Apr. 125.8% 119.4% 630 118.4% 113.2% 570 119.9% 113.8% 273 121.4% 115.9% 177 111.3% 102.9% 20 110.4% 102.8%	May 117.3% 112.5% 633 110.7% 106.0% 571 109.8% 102.4% 274 116.6% 111.1% 178 111.3% 100.6% 20 106.2% 99.2%	Jun. 117.6% 114.4% 644 111.5% 107.1% 577 111.6% 105.7% 275 115.7% 110.0% 181 106.8% 96.1% 20 106.9% 103.1%	120.2% 115.3% 113.5% 108.7% 107.2% 117.9% 117.9% 110.0% 100.0%	125.2% 120.9% 118.6% 114.6% 114.6% 111.8% 124.0% 118.6% 105.6%	12 12 11 11 11 11 11 11 11 11 11 11 11 1

2. Monthly YoY change in sales (Domestic directly managed restaurants)

(July 2022 - December 2022)

		Jul.	Aug.	Sep.	1Q	Oct.	Nov.	Dec.	2Q	1H	
All restaurants	Net sales	130.6%	142.6%	156.9%	142.6%	126.2%	107.5%	108.6%	113.5%	126.3%	
New restaurants	# of customers	126.2%	134.9%	143.7%	134.5%	122.8%	106.6%	109.1%	112.5%	122.5%	
included)	# of restaurants at end of period	374	377	376		377	378	385			
	Net sales	121.1%	131.7%	142.7%	131.2%	116.2%	99.8%	101.2%	105.3%	116.6%	
Existing	# of customers	116.2%	123.6%	131.1%	123.3%	112.8%	98.7%	100.4%	103.7%	112.6%	
restaurants	# of restaurants at end of period	318	321	327		328	331	335			
	Net sales	121.9%	128.1%	136.4%	128.5%	113.8%	97.1%	97.1%	102.1%	113.7%	
Yakiniku	# of customers	117.3%	117.9%	127.4%	120.6%	111.9%	97.0%	96.4%	101.2%	110.0%	
restaurants	# of restaurants at end of period	153	154	157		158	160	162			
	Net sales	125.5%	137.7%	141.2%	134.5%	123.4%	108.9%	114.9%	115.5%	124.2%	
Ramen	# of customers	120.1%	132.2%	133.8%	128.4%	118.9%	105.6%	109.5%	111.1%	119.2%	
restaurants	# of restaurants at end of period	73	74	76		76	77	79			
	Net sales	121.4%	137.5%	178.6%	141.6%	114.8%	87.5%	91.6%	96.9%	116.2%	
Okonomiyaki	# of customers	111.0%	120.9%	148.6%	124.6%	106.4%	83.6%	85.9%	91.2%	106.3%	
restaurants	# of restaurants at end of period	15	15	15		15	15	15			
	Net sales	111.9%	135.2%	156.2%	132.3%	118.1%	103.0%	104.4%	108.2%	118.1%	
"Yuzu-An"	# of customers	104.6%	120.8%	133.3%	118.6%	105.0%	93.0%	95.2%	97.6%	106.5%	
restaurants	# of restaurants at end of period	68	69	70		70	70	70			
	Net sales	147.3%	156.2%	203.7%	165.1%	115.5%	99.4%	100.8%	104.4%	124.9%	
Specialty	# of customers	118.0%	119.5%	126.5%	121.1%	101.9%	89.4%	92.9%	94.4%	105.5%	
restaurants	# of restaurants at end of period	9	9	9		9	9	9			
nuary 2023 -	June 2023)										
		Jan.	Feb.	Mar.	3Q	Apr.	May	Jun.	4Q	2H	Full-year
All restaurants	Net sales	125.9%	145.0%	128.0%	131.8%	127.5%	118.9%	119.5%	121.9%	126.7%	126.5%
New restaurants	# of customers	125.3%	135.7%	123.8%	127.7%	121.7%	114.7%	117.8%	118.0%	122.7%	122.69
included)	# of restaurants at end of period	385	387	390		392	395	405			
	Net sales	116.7%	134.7%	119.1%	122.4%	117.3%	109.6%	110.9%	112.5%	117.3%	117.0%
Existing	# of customers	115.3%	125.5%	114.4%	117.8%	111.8%	104.5%	106.5%	107.5%	112.6%	112.6%
restaurants	# of restaurants at end of period	337	340	341		344	345	350			
	Net sales	112.7%	129.8%	114.1%	117.8%	118.9%	108.9%	110.9%	112.8%	115.3%	114.5%
Yakiniku	# of customers	111.2%	122.7%	109.5%	113.7%	112.6%	101.1%	104.6%	106.0%	109.9%	109.9%
restaurants	# of restaurants at end of period	163	165	165		165	166	167			
	Net sales	127.3%	129.2%	128.1%	128.1%	122.3%	117.1%	116.5%	118.7%	123.3%	123.79
Ramen	# of customers	123.8%	124.1%	121.7%	123.2%	116.2%	111.7%	111.2%	113.1%	118.0%	118.6%
restaurants	# of restaurants at end of period	79	79	80		82	82	84			
	Net sales	106.0%	129.3%	121.4%	117.9%	107.5%	110.2%	106.7%	108.3%	112.9%	114.5%
Okonomiyaki											

(Note

Okonomiyaki

restaurants

"Yuzu-An

restaurants

Specialty restaurants

of customers

at end of period

of customers

of restaurants

at end of period

Net sales

of customers

1. The numbers in this monthly preliminary report show trends in outlet sales and customer traffic relative to the prior year, please note that the data is not representative of the Company's business.

106.6%

131.3%

120.29

132.9%

107.5%

99.4%

111.1%

103.4%

106.2%

97.6%

14

72

11

99.0%

106.6%

99.5%

101.4%

93.7%

14

72

11

95.2%

108.0%

104.1%

102.9%

95.4%

14

74

11

98.1%

108.6%

102.29

103.5%

95.5%

102.3%

119.5%

110.9%

116.4%

100.9%

104.3%

118.8%

108.8%

120.3%

102.9%

2. Existing restaurants are defined as those in operation for 18 months or more since opening.

99.6%

121.1%

110.2%

119.5%

104.7%

14

72

9

116.7%

154.9%

141.4%

158.3%

116.9%

14

72

10

3. Restaurants remodeled to different industry formats (e.g., from "Marugen" to "Kyabeton") are considered existing restaurants from the first month after remodeling.

105.8%

126.6%

116.2%

128.2%

102.7%

14

72

10

- 4. Closed restaurants (including those remodeling to a different industry) are considered existing restaurants up to one month prior to the month of closure.
- 5. Net sales and number of customers of restaurants with less business days which had extraordinary holidays for renovation etc., are not included in existing restaurants.
- 6. The numbers presented are preliminary, and therefore not audited by an audit corporation.