

October 10, 2023

Treasure Factory Announces Monthly Sales Summary (September 2023) (Non-Consolidated)

Name	Treasure Factory Co., Ltd. (Securities Code: 3093)

		Net Sales (%)		No. of Stores		
		All Stores	Existing Stores	Stores Newly Opened	Stores Closed	Total Stores
	Mar. 2023	122.7	113.6	1	0	172 (4)
	Apr. 2023	124.0	114.0	3	0	175 (4)
	May 2023	116.2	107.6	1	0	176 (4)
	Jun. 2023	119.0	108.6	3	0	179 (4)
	Jul. 2023	126.2	113.5	2	0	181 (4)
	Aug. 2023	123.5	111.6	0	0	181 (4)
F	irst Half Total	121.8	111.5	10	0	181 (4)
	Sep. 2023	117.7	107.8	1	0	182 (4)
	Oct. 2023					
	Nov. 2023					
	Dec. 2023					
	Jan. 2024					
	Feb. 2024					
\mathbf{S}	econd Half Total					
Fiscal Year Total						

^{*}Figures for net sales indicate the year-on-year comparison.

[Monthly comment]

In September, net sales totaled 107.8% for existing stores compared with the previous year and 117.7% for all stores.

Due to factors including favorable sales of apparel driven by both autumn and summer apparel given the drop in temperature in the latter half of a month which saw consistently high temperatures compared with the previous year, favorable sales of brand items capturing inbound demand and favorable sales of home appliances with increased sales of air conditioners, refrigerators and other items, sales for both existing stores and all stores increased year on year.

[Information on opening and closing stores]

Treasure Factory Style (fashion): One store opened in Ishikawa, Fujisawa City, on September 16

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^{*}Figures in parentheses indicate the number of franchise stores.