



October 31st 2023
AS ONE CORPORATION

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September 2023 Operating Results (Flash Report)

1. Net Sales trends

Millions of yen

	Apr.	May	Jun.	Jul.	Aug.	Sep.
FY03/2023	6,520	6,483	7,518	6,985	6,752	7,108
FY03/2022	6,263	6,123	7,107	6,857	7,009	7,183
FY03/2023 % YoY	+4.1%	+5.9%	+5.8%	+1.9%	(3.7)%	(1.0)%

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY03/2023						
FY03/2022	7,000	7,238	7,589	7,337	8,015	8,997
FY03/2023 % YoY						

2. Business day

	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY03/2023	20	20	22	20	20	20						
YoY	± 0	+ 1	± 0	± 0	± 0	± 0						
Sales per day % YoY*	+4.1%	+0.6%	+5.8%	+1.9%	(3.7)%	(1.0)%						

Note: AS ONE places particular emphasis on net sales per day, as sales of consumables used in research, industrial and medical fields tend to fluctuate according to variations in the total number of operating days.

3. The comments

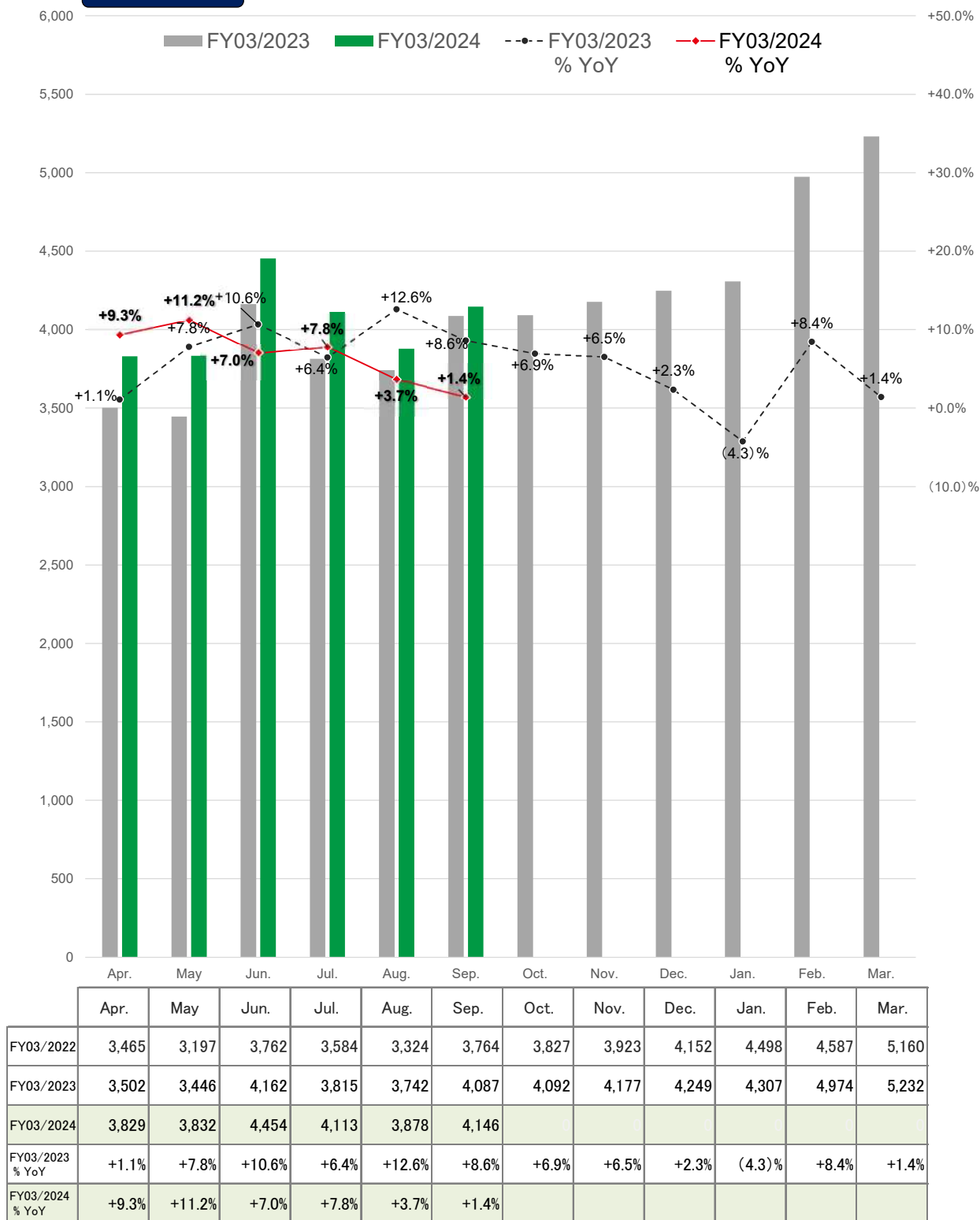
The laboratory sector saw a year-over-year increase of 1.4%, and the industrial sector achieved an increase of 3.0% in revenue. However, the medical sector recorded a year-over-year decrease of 11.3%. Despite the medical sector showing a continuous increase in revenue for two consecutive months, due to the high performance in the same month of the previous year impacted by the 7th wave of COVID-19, it has contributed to pushing down overall performance.

About this material

The figures in these materials are non-consolidated figures that contain some provisional numbers from early reporting. They are provided to show trends for the convenience of investors. Temporarily uncategorized net sales, and adjustments for intra-Group transactions and deductions in consolidated financials are not accounted for. For purposes of reference, in fiscal year ended March 2022, the total annual net sales under this method were 86,178million yen, annual net sales on a non-consolidated basis were 88,625 million yen, and consolidated net sales were 91,421 million yen.

The disclosure of this report in Jun., Sep., Dec. and Mar. will be made at the same time as the disclosure of the Summary of Financial Results.

Scientific sector



Millions of yen・%

Industrial sector



	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY03/2022	1,354	1,242	1,446	1,403	1,304	1,355	1,410	1,438	1,444	1,387	1,427	1,742
FY03/2023	1,336	1,351	1,576	1,537	1,400	1,507	1,502	1,567	1,584	1,438	1,590	1,899
FY03/2024	1,377	1,425	1,717	1,561	1,530	1,552						
FY03/2023 % YoY	(1.3)%	+8.8%	+8.9%	+9.5%	+7.4%	+11.2%	+6.5%	+9.0%	+9.8%	+3.6%	+11.4%	+9.0%
FY03/2024 % YoY	+3.1%	+5.5%	+8.9%	+1.6%	+9.3%	+3.0%						

