Company : Vérité Co., Ltd.
Representative : Jhaveri Arpan

(Code number: 9904 Standard Tokyo) Contact: Business Planning Division TEL 045 (415) 8870

https://www.verite.jp/aboutus/irinfo.html



| | | 2023 | | | | | | | | | | | | 2024 | | | | | | |
|-------------------|---------------------------|--------|--------|--------|--------|-------|--------|-------|-------|--------|--------|------|------|--------|------|------|------|-------|--------|--------|
| Total | | Apr. | May | Jun. | 1st Q | Jul. | Aug. | Sep. | 2nd Q | 1st H | Oct. | Nov. | Dec. | 3rd Q | Jan. | Feb. | Mar. | 4th Q | 2nd H | YTD |
| | Sales | 100.1% | 93.5% | 100.6% | 98.0% | 92.7% | 105.2% | 91.3% | 95.5% | 96.6% | 103.8% | | | 103.8% | | | | | 103.8% | 97.7% |
| Total Company | Footfall | 93.4% | 93.5% | 97.5% | 94.8% | 97.3% | 103.0% | 98.4% | 99.4% | 97.2% | 98.4% | | | 98.4% | | | | | 98.4% | 97.3% |
| | Ave. Customer Spend | 107.2% | 100.1% | 103.1% | 103.4% | 95.3% | 102.2% | 92.8% | 96.1% | 99.4% | 105.4% | | | 105.4% | | | | | 105.4% | 100.3% |
| Existing Store | Sales | 95.8% | 89.6% | 96.7% | 93.9% | 92.6% | 102.2% | 89.8% | 94.1% | 94.0% | 102.4% | | | 102.4% | | | | | 102.4% | 95.3% |
| | Footfall | 89.8% | 89.4% | 92.9% | 90.7% | 96.2% | 97.9% | 95.6% | 96.5% | 93.7% | 94.7% | | | 94.7% | | | | | 94.7% | 93.8% |
| | Ave. Customer Spend | 106.7% | 100.2% | 104.2% | 103.6% | 96.2% | 104.4% | 94.0% | 97.5% | 100.4% | 108.2% | | | 108.2% | | | | | 108.2% | 101.5% |

(Unit : store) Upper part : # stores in 2023/24 Lower part : increase/decrease vs same month LY

| | 2023 | | | | | | | | | 2024 | | | Store Summary | | |
|---------------------------|------|-----|------|------|------|------|------|------|------|------|------|------|---|--|--|
| The Number of Stores | Apr. | May | Jun. | Jul. | Aug. | Sep. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | October 1st; Verite Hikone Viva City store reopened after renovation. | | |
| Number of stores | 101 | 101 | 102 | 101 | 102 | 102 | 103 | | | | | | | | |
| as of the end of month | +3 | +3 | +3 | +2 | +3 | +3 | +3 | | | | | | | | |
| V VÉRITÉ | 82 | 82 | 84 | 83 | 84 | 84 | 85 | | | | | | | | |
| V V LICITE | +3 | +3 | +4 | +3 | +4 | +4 | +4 | | | | | | | | |
| MAHARAIA | 3 | 3 | 3 | 3 | 3 | 3 | 3 | | | | | | Monthly Summary | | |
| MAHARAJA | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | | |
| | 1 | 1 | 1 | 1 | 1 | 1 | 1 | | | | | | | | |
| MIMIKAZARI | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | | |
| 79 | 15 | 15 | 14 | 14 | 14 | 14 | 14 | | | | | | | | |
| Velicia | +0 | +0 | -1 | -1 | -1 | -1 | -1 | | | | | | | | |
| Number of existing stores | 92 | 95 | 95 | 95 | 94 | 95 | 95 | | | | | | | | |

(Note) The revenue recognition standard has been changed from the fiscal year ending March 31, 2022. This data has been calculated using the method before the application of the new standard.