Company name The Monogatari Corporation

Representative Hisayuki Kato, President and Representative Director

(3097 TSE Prime)

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Notice Regarding October 2023 Preliminary Monthly YoY Change in Sales and Number of Restaurants

1. Monthly YoY change in sales (Domestic directory managed restaurants + franchise restaurants)

(July 2023 - December 2023)

		Jul.	Aug.	Sep.	1Q	Oct.	Nov.	Dec.	2Q	1H
All restaurants	Net sales	116.8%	122.5%	116.2%	118.6%	110.1%			110.1%	116.49
All restaurants New restaurants	# of customers	113.1%	119.1%	116.5%	116.3%	110.1%			110.1%	114.79
included)	# of restaurants at end of period	648	653	656		658				
	Net sales	110.5%	116.2%	109.5%	112.2%	103.5%			103.5%	109.99
Existing	# of customers	105.9%	111.6%	107.8%	108.5%	101.6%			101.6%	106.79
restaurants	# of restaurants at end of period	581	581	584		590				
	Net sales	109.8%	113.2%	106.7%	110.0%	99.1%			99.1%	107.29
Yakiniku	# of customers	104.8%	107.9%	102.4%	105.1%	95.0%			95.0%	102.59
restaurants	# of restaurants at end of period	276	276	278		281				
	Net sales	112.5%	120.6%	119.8%	117.7%	111.1%			111.1%	116.09
Ramen	# of customers	106.7%	113.9%	113.5%	111.4%	106.0%			106.0%	110.19
restaurants	# of restaurants at end of period	183	183	183		186				
	Net sales	107.3%	111.6%	107.9%	108.9%	100.3%			100.3%	106.5°
Okonomiyaki	# of customers	98.2%	101.0%	98.8%	99.3%	91.9%			91.9%	97.39
restaurants	# of restaurants at end of period	20	19	19		19				
	Net sales	111.0%	122.5%	105.8%	113.2%	109.1%			109.1%	112.19
"Yuzu-An"	# of customers	108.6%	117.7%	104.5%	110.4%	108.4%			108.4%	109.89
restaurants	# of restaurants at end of period	91	92	93		93				
	Net sales	104.0%	111.8%	98.2%	105.0%	96.7%			96.7%	103.09
Specialty	# of customers	97.4%	100.9%	94.4%	97.7%	91.8%			91.8%	96.29
restaurants	# of restaurants at end of period	11	11	11		11				•

(January 2024 - June 2024)

		Jan.	Feb.	Mar.	3Q	Apr.	May	Jun.	4Q	2H	Full-year
All	Net sales										116.4%
All restaurants (New restaurants	# of customers										114.7%
included)	# of restaurants at end of period										
	Net sales										109.9%
Existing	# of customers										106.7%
restaurants	# of restaurants at end of period										
	Net sales										107.2%
Yakiniku	# of customers										102.5%
restaurants	# of restaurants at end of period										
	Net sales										116.0%
Ramen	# of customers										110.1%
restaurants	# of restaurants at end of period										
	Net sales										106.5%
Okonomiyaki	# of customers										97.3%
restaurants	# of restaurants at end of period										
	Net sales										112.1%
"Yuzu-An"	# of customers										109.8%
restaurants	# of restaurants at end of period										
	Net sales										103.0%
Specialty	# of customers										96.2%
restaurants	# of restaurants at end of period										

2. Monthly YoY change in sales (Domestic directly managed restaurants)

(July 2023 - December 2023)

		Jul.	Aug.	Sep.	1Q	Oct.	Nov.	Dec.	2Q	1H
***	Net sales	118.7%	124.6%	116.6%	120.1%	111.8%			111.8%	118.0%
All restaurants (New restaurants	# of customers	116.0%	122.3%	118.1%	118.9%	112.8%			112.8%	117.39
included)	# of restaurants at end of period	408	412	414		416				
	Net sales	110.0%	116.1%	108.2%	111.5%	103.1%			103.1%	109.4°
Existing	# of customers	105.1%	111.1%	105.9%	107.4%	100.5%			100.5%	105.7
restaurants # of restaurants	# of restaurants at end of period	352	353	356		360				
	Net sales	109.3%	113.1%	106.4%	109.7%	99.1%			99.1%	107.0
Yakiniku	# of customers	103.9%	107.7%	101.9%	104.6%	94.8%			94.8%	102.1
restaurants	# of restaurants at end of period	167	167	169		171				
	Net sales	111.4%	120.0%	118.1%	116.6%	110.0%			110.0%	114.9
Ramen	# of customers	105.5%	113.2%	111.8%	110.2%	104.5%			104.5%	108.8
restaurants	# of restaurants at end of period	85	85	85		87				
	Net sales	109.3%	110.8%	104.9%	108.2%	101.2%			101.2%	106.29
Okonomiyaki	# of customers	99.2%	99.6%	95.6%	98.1%	92.4%			92.4%	96.4
restaurants	# of restaurants at end of period	14	14	14		14				
	Net sales	111.8%	123.3%	106.5%	114.0%	109.3%			109.3%	112.7
"Yuzu-An"	# of customers	109.3%	118.5%	105.0%	111.0%	108.4%			108.4%	110.3
restaurants	# of restaurants at end of period	75	76	77		77				
	Net sales	104.0%	111.8%	98.2%	105.0%	96.7%			96.7%	103.0
Specialty	# of customers	97.4%	100.9%	94.4%	97.7%	91.8%			91.8%	96.2
restaurants	# of restaurants at end of period	11	11	11		11				

		Jan.	Feb.	Mar.	3Q	Apr.	May	Jun.	4Q	2H	Full-year
All	Net sales										118.
All restaurants New restaurants	# of customers										117.
included)	# of restaurants at end of period										
	Net sales										109.
Existing	# of customers										105
restaurants	# of restaurants at end of period										
	Net sales										107
Yakiniku	# of customers										102
restaurants	# of restaurants at end of period										
	Net sales										114
Ramen	# of customers										108
restaurants	# of restaurants at end of period										
	Net sales										106
Okonomiyaki	# of customers										96
restaurants	# of restaurants at end of period										
	Net sales										112
"Yuzu-An"	# of customers										110
restaurants	# of restaurants at end of period	_									
	Net sales										103
Specialty	# of customers										96
restaurants	# of restaurants at end of period										

(Note)

- 1. The numbers in this monthly preliminary report show trends in outlet sales and customer traffic relative to the prior year, please note that the data is not representative of the Company's
- 2. Existing restaurants are defined as those in operation for 18 months or more since opening.
- 3. Restaurants remodeled to different industry formats (e.g., from "Marugen" to "Kyabeton") are considered existing restaurants from the first month after remodeling.
- 4. Closed restaurants (including those remodeling to a different industry) are considered existing restaurants up to one month prior to the month of closure.
- 5. Net sales and number of customers of restaurants with less business days which had extraordinary holidays for renovation etc., are not included in existing restaurants.
- 6. The numbers presented are preliminary, and therefore not audited by an audit corporation.
- 7. The following table shows the number of restaurants that have been revised or excluded from the figures for existing restaurants for October 2023.

Number of restaurants: 21

Restaurant name:

Yakiniku King Umejima (Due to renovation in the previous fiscal year)

Yakiniku King Ayase (Due to renovation in the previous fiscal year)

Yakiniku King Yokkaichi Hinaga (Due to renovation in the previous fiscal year)

Yakiniku King Gifu Akanabe (Due to renovation in the previous fiscal year)

Yakiniku King Maebashi (Due to renovation)

Yakiniku King Fujimino (Due to renovation)

Yakiniku King Sendai Minami Koizumi (Due to renovation)

Yakiniku King Odawara Nishisakawa (Due to renovation) Yakiniku King Kitano Dori (Due to renovation)

Yakiniku King Kodaira (Due to renovation)

Yakiniku King Sagamihara Ekimae (Temporary closed)

Genji Souhonten Minamikoshigaya (Due to renovation)

Okonomiyaki Honpo Yamato (Due to renovation in the previous fiscal year)

Marugen Ramen Nerima Sekimachi (Due to renovation in the previous fiscal year)

Marugen Ramen Kodaira (Due to renovation in the previous fiscal year) Marugen Ramen Tanabe (Due to renovation in the previous fiscal year)

Marugen Ramen Hongodai (Due to renovation)

Marugen Ramen Takatsukikarasaki (Due to renovation)

Marugen Ramen lwakura (Due to renovation)

Marugen Ramen Ichikawa Ono (Due to renovation)

3. Number of restaurants at the end of month

(July 2023 - December 2023)

		Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
	# of directly managed restaurants	190	191	192	193		
Yakiniku restaurants	# of FC restaurants	116	117	118	118		
restaurants	# of restaurants at end of period	306	308	310	311		
	# of directly managed restaurants	102	105	105	105		
Ramen restaurants	# of FC restaurants	102	103	103	103		
restaurants	# of restaurants at end of period	204	208	208	208		
	# of directly managed restaurants	16	16	16	16		
Okonomiyaki restaurants	# of FC restaurants	6	5	5	5		
restaurants	# of restaurants at end of period	22	21	21	21		
	# of directly managed restaurants	78	78	78	78		
"Yuzu-An" restaurants	# of FC restaurants	16	16	16	16		
restaurants	# of restaurants at end of period	94	94	94	94		
	# of directly managed restaurants	22	22	23	24		
Specialty restaurants	# of FC restaurants						
restaurants	# of restaurants at end of period	22	22	23	24		
	# of restaurants in China	22	22	23	22		
Other restaurants	# of restaurants at end of period	22	22	23	22		
	# of directly managed restaurants	408	412	414	416		
	# of FC restaurants	240	241	242	242		
Total	# of restaurants in China	22	22	23	22		
	# of restaurants at end of period	670	675	679	680		

(January 2024 - June 2024)

		Jan.	Feb.	Mar.	Apr.	May	Jun.
	# of directly managed restaurants						
Yakiniku restaurants	# of FC restaurants						
restaurants	# of restaurants at end of period						
	# of directly managed restaurants						
Ramen restaurants	# of FC restaurants						
restaurants	# of restaurants at end of period						
	# of directly managed restaurants						
Okonomiyaki restaurants	# of FC restaurants						
restaurants	# of restaurants at end of period						
	# of directly managed restaurants						
"Yuzu-An" restaurants	# of FC restaurants						
restaurants	# of restaurants at end of period						
	# of directly managed restaurants						
Specialty restaurants	# of FC restaurants						
restaurants	# of restaurants at end of period						
	# of restaurants in China						
Other restaurants	# of restaurants at end of period						
	# of directly managed restaurants						
	# of FC restaurants						
Total	# of restaurants in China						
	# of restaurants at end of period						

[Reference]

Ramen

restaurants

Okonomiyaki

restaurants

"Yuzu-An'

Specialty

restaurants

of customers

of restaurants at end of period

Net sales

of customers

of restaurants

at end of period Net sales

of customers

of restaurants

at end of period Net sales

of customers

of restaurants at end of period

125.6%

109.8%

103.5%

121.4%

110.5%

119.5%

104.7%

172

20

89

127.3%

138.3%

124.5%

154.8%

141.8%

158.3%

116.9%

173

20

89

123.2%

123.7%

109.2%

125.2%

115.0%

128.2%

102.7%

175

20

89

10

125.3%

122.4%

111.3%

130.9%

120.0%

132.9%

107.5%

115.9%

111.3%

102.9%

110.4%

102.8%

106.2%

97.6%

177

20

89

111.1%

111.3%

100.6%

106.2%

99.2%

101.4%

93.7%

178

20

88

110.0%

106.8%

96.1%

106.9%

103.1%

102.9%

95.4%

20

90

181

112.4%

110.0%

100.0%

107.8%

101.6%

103.5%

95.5%

118.6%

115.9% 105.6%

118.9%

110.5%

116.4%

100.9%

119.3%

116.3%

106.8%

117.6%

107.9%

120.3%

102.9%

Fiscal year ended June 2023 Monthly YoY Change in Sales and Number of Restaurants

1. Monthly YoY change in sales (Domestic directory managed restaurants + franchise restaurants)

		Jul.	Aug.	Sep.	1Q	Oct.	Nov.	Dec.	2Q	1H	
III restaurants	Net sales	126.7%	139.9%	152.1%	138.8%	123.2%	105.9%	107.1%	111.6%	123.6%	
New restaurants	# of customers	123.5%	133.6%	141.0%	132.3%	121.1%	105.6%	107.3%	111.0%	120.7%	
included)	# of restaurants at end of period	610	612	613		613	615	622			
	Net sales	119.6%	131.7%	142.2%	130.5%	116.2%	100.6%	102.0%	105.8%	116.7%	
Existing	# of customers	116.5%	125.6%	132.4%	124.4%	114.8%	100.7%	102.1%	105.6%	114.2%	
restaurants	# of restaurants at end of period	536	540	546		547	551	556			
	Net sales	118.9%	128.7%	138.3%	128.2%	112.9%	97.3%	97.5%	102.1%	113.6%	
Yakiniku	# of customers	115.4%	119.8%	130.1%	121.4%	111.6%	97.2%	97.0%	101.5%	110.5%	
restaurants	# of restaurants at end of period	254	256	259		261	264	267			
	Net sales	125.8%	137.1%	141.4%	134.4%	125.6%	110.3%	114.7%	116.7%	124.8%	
Ramen	# of customers	120.6%	132.0%	134.1%	128.6%	121.3%	107.1%	109.8%	112.5%	120.1%	
restaurants	# of restaurants at end of period	165	166	168		168	169	172			
	Net sales	119.6%	139.4%	173.8%	140.2%	115.1%	89.6%	93.2%	98.5%	116.7%	
Okonomiyaki	# of customers	110.7%	124.4%	147.3%	125.2%	107.8%	86.3%	88.4%	93.6%	108.0%	
restaurants	# of restaurants at end of period	23	23	23		22	22	21			
	Net sales	110.1%	132.6%	151.8%	129.5%	115.7%	101.7%	103.2%	106.6%	116.2%	
"Yuzu-An"	# of customers	103.6%	119.5%	131.0%	117.1%	103.2%	91.8%	94.1%	96.3%	105.1%	
restaurants	# of restaurants at end of period	85	86	87		87	87	87			
	Net sales	147.3%	156.2%	203.7%	165.1%	115.5%	99.4%	100.8%	104.4%	124.9%	
Specialty	# of customers	118.0%	119.5%	126.5%	121.1%	101.9%	89.4%	92.9%	94.4%	105.5%	
restaurants	# of restaurants at end of period	9	9	9		9	9	9			
nuary 2023 -	June 2023)										
		Jan.	Feb.	Mar.	3Q	Apr.	May	Jun.	4Q	2H	Full-year
All restaurants	Net sales	125.6%	143.7%	126.2%	130.6%	125.8%	117.3%	117.6%	120.2%	125.2%	124.4
New restaurants	# of customers	124.9%	134.7%	122.6%	126.8%	119.4%	112.5%	114.4%	115.3%	120.9%	120.
included)	# of restaurants at end of period	622	623	627		630	633	644			
	Net sales	119.4%	136.5%	120.0%	124.2%	118.4%	110.7%	111.5%	113.5%	118.6%	117.
Existing restaurants	# of customers	118.8%	128.4%	116.7%	120.7%	113.2%	106.0%	107.1%	108.7%	114.6%	114.
restaurants	# of restaurants at end of period	559	564	566		570	571	577			
	Net sales	115.2%	133.3%	115.0%	119.9%	119.9%	109.8%	111.6%	113.7%	116.7%	115.
Yakiniku	# of customers	114.0%	127.0%	111.2%	116.5%	113.8%	102.4%	105.7%	107.2%	111.8%	111.
restaurants	# of restaurants at end of period	269	272	272		273	274	275			
	Net sales	129.3%	132.9%	129.9%	130.6%	121.4%	116.6%	115.7%	117.9%	124.0%	124.
		120.070	102.570	123.370	100.070	121.70	110.070	110.770	117.070	124.070	127.

2. Monthly YoY change in sales (Domestic directly managed restaurants)

(July 2022 - December 2022)

		Jul.	Aug.	Sep.	1Q	Oct.	Nov.	Dec.	2Q	1H	
All restaurants	Net sales	130.6%	142.6%	156.9%	142.6%	126.2%	107.5%	108.6%	113.5%	126.3%	
New restaurants	# of customers	126.2%	134.9%	143.7%	134.5%	122.8%	106.6%	109.1%	112.5%	122.5%	
included)	# of restaurants at end of period	374	377	376		377	378	385			
	Net sales	121.1%	131.7%	142.7%	131.2%	116.2%	99.8%	101.2%	105.3%	116.6%	
Existing	# of customers	116.2%	123.6%	131.1%	123.3%	112.8%	98.7%	100.4%	103.7%	112.6%	
restaurants	# of restaurants at end of period	318	321	327		328	331	335			
	Net sales	121.9%	128.1%	136.4%	128.5%	113.8%	97.1%	97.1%	102.1%	113.7%	
Yakiniku	# of customers	117.3%	117.9%	127.4%	120.6%	111.9%	97.0%	96.4%	101.2%	110.0%	
restaurants	# of restaurants at end of period	153	154	157		158	160	162			
	Net sales	125.5%	137.7%	141.2%	134.5%	123.4%	108.9%	114.9%	115.5%	124.2%	
Ramen	# of customers	120.1%	132.2%	133.8%	128.4%	118.9%	105.6%	109.5%	111.1%	119.2%	
restaurants	# of restaurants at end of period	73	74	76		76	77	79			
	Net sales	121.4%	137.5%	178.6%	141.6%	114.8%	87.5%	91.6%	96.9%	116.2%	
Okonomiyaki	# of customers	111.0%	120.9%	148.6%	124.6%	106.4%	83.6%	85.9%	91.2%	106.3%	
restaurants	# of restaurants at end of period	15	15	15		15	15	15			
	Net sales	111.9%	135.2%	156.2%	132.3%	118.1%	103.0%	104.4%	108.2%	118.1%	
"Yuzu-An"	# of customers	104.6%	120.8%	133.3%	118.6%	105.0%	93.0%	95.2%	97.6%	106.5%	
restaurants	# of restaurants at end of period	68	69	70		70	70	70			
	Net sales	147.3%	156.2%	203.7%	165.1%	115.5%	99.4%	100.8%	104.4%	124.9%	
Specialty	# of customers	118.0%	119.5%	126.5%	121.1%	101.9%	89.4%	92.9%	94.4%	105.5%	
restaurants	# of restaurants at end of period	9	9	9		9	9	9			
restaurants	# of restaurants at end of period	9 Jan.	9 Feb.	9 Mar.	3Q	9 Apr.	9 May	9 Jun.	4Q	2H	Full-ye
restaurants	# of restaurants at end of period			-	3Q 131.8%				4Q 121.9%	2H 126.7%	
restaurants nuary 2023	# of restaurants at end of period June 2023) Net sales # of customers	Jan.	Feb.	Mar.		Apr.	May	Jun.			126
restaurants nuary 2023	# of restaurants at end of period June 2023) Net sales	Jan. 125.9%	Feb. 145.0%	Mar. 128.0%	131.8%	Apr. 127.5%	May 118.9%	Jun. 119.5%	121.9%	126.7%	Full-ye 126 122
restaurants nuary 2023 All restaurants New restaurants	# of restaurants at end of period June 2023) Net sales # of customers # of restaurants	Jan. 125.9% 125.3%	Feb. 145.0% 135.7%	Mar. 128.0% 123.8%	131.8%	Apr. 127.5% 121.7%	May 118.9% 114.7%	Jun. 119.5% 117.8%	121.9%	126.7%	126
restaurants nuary 2023 Ill restaurants lew restaurants included) Existing	# of restaurants at end of period June 2023) Net sales # of customers # of restaurants at end of period Net sales # of customers	Jan. 125.9% 125.3% 385	Feb. 145.0% 135.7% 387	Mar. 128.0% 123.8% 390	131.8% 127.7%	Apr. 127.5% 121.7% 392	May 118.9% 114.7% 395	Jun. 119.5% 117.8% 405	121.9% 118.0%	126.7% 122.7%	122
restaurants nuary 2023 All restaurants lew restaurants included)	# of restaurants at end of period June 2023) Net sales # of customers # of restaurants at end of period Net sales	Jan. 125.9% 125.3% 385 116.7%	Feb. 145.0% 135.7% 387 134.7%	Mar. 128.0% 123.8% 390 119.1%	131.8% 127.7% 122.4%	Apr. 127.5% 121.7% 392 117.3%	May 118.9% 114.7% 395 109.6%	Jun. 119.5% 117.8% 405 110.9%	121.9% 118.0%	126.7% 122.7% 117.3%	126 122
restaurants nuary 2023 All restaurants New restaurants included) Existing restaurants	# of restaurants at end of period June 2023) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants	Jan. 125.9% 125.3% 385 116.7% 115.3%	Feb. 145.0% 135.7% 387 134.7% 125.5%	Mar. 128.0% 123.8% 390 119.1% 114.4%	131.8% 127.7% 122.4%	Apr. 127.5% 121.7% 392 117.3% 111.8%	May 118.9% 114.7% 395 109.6% 104.5%	Jun. 119.5% 117.8% 405 110.9% 106.5%	121.9% 118.0%	126.7% 122.7% 117.3%	122
restaurants nuary 2023 All restaurants New restaurants included) Existing restaurants Yakiniku	# of restaurants at end of period June 2023) Net sales # of customers # of restaurants at end of period Net sales # of customers # of customers # of restaurants at end of period Net sales # of restaurants at end of period Net sales # of restaurants at end of period Net sales # of customers	Jan. 125.9% 125.3% 385 116.7% 115.3%	Feb. 145.0% 135.7% 387 134.7% 125.5% 340	Mar. 128.0% 123.8% 390 119.1% 114.4% 341	131.8% 127.7% 122.4% 117.8%	Apr. 127.5% 121.7% 392 117.3% 111.8%	May 118.9% 114.7% 395 109.6% 104.5% 345	Jun. 119.5% 117.8% 405 110.9% 106.5% 350	121.9% 118.0% 112.5% 107.5%	126.7% 122.7% 117.3% 112.6%	126 122 111 112
restaurants nuary 2023 Ill restaurants New restaurants included) Existing restaurants	# of restaurants at end of period June 2023) Net sales # of customers # of restaurants at end of period Net sales # of customers # of customers # of restaurants at end of period Net sales Net sales	Jan. 125.9% 125.3% 385 116.7% 115.3% 337	Feb. 145.0% 135.7% 387 134.7% 125.5% 340 129.8%	Mar. 128.0% 123.8% 390 119.1% 114.4% 341 114.1%	131.8% 127.7% 122.4% 117.8%	Apr. 127.5% 121.7% 392 117.3% 111.8% 344 118.9%	May 118.9% 114.7% 395 109.6% 104.5% 345 108.9%	Jun. 119.5% 117.8% 405 110.9% 106.5% 350 110.9%	121.9% 118.0% 112.5% 107.5%	126.7% 122.7% 117.3% 112.6%	126 122 117 117
restaurants nuary 2023 All restaurants New restaurants included) Existing restaurants Yakiniku	# of restaurants at end of period June 2023) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of restaurants at end of period Net sales # of restaurants # of restaurants # of restaurants # of customers # of restaurants	Jan. 125.9% 125.3% 385 116.7% 115.3% 337 112.7% 111.2%	Feb. 145.0% 135.7% 387 134.7% 125.5% 340 129.8% 122.7%	Mar. 128.0% 123.8% 390 119.1% 114.4% 341 114.1% 109.5%	131.8% 127.7% 122.4% 117.8%	Apr. 127.5% 121.7% 392 117.3% 111.8% 344 118.9% 112.6%	May 118.9% 114.7% 395 109.6% 104.5% 345 108.9% 101.1%	Jun. 119.5% 117.8% 405 110.9% 106.5% 350 110.9% 104.6%	121.9% 118.0% 112.5% 107.5%	126.7% 122.7% 117.3% 112.6%	126 122 111 112
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restaurants nuary 2023 All restaurants New restaurants included) Existing restaurants Yakiniku restaurants	# of restaurants at end of period June 2023) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of restaurants at end of period Net sales # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants	Jan. 125.9% 125.3% 385 116.7% 115.3% 337 112.7% 111.2% 163 127.3%	Feb. 145.0% 135.7% 387 134.7% 125.5% 340 129.8% 122.7% 165 129.2%	Mar. 128.0% 123.8% 390 119.1% 114.4% 341 114.1% 109.5% 165 128.1%	131.8% 127.7% 122.4% 117.8% 117.8% 113.7%	Apr. 127.5% 121.7% 392 117.3% 111.8% 344 118.9% 112.6% 165 122.3%	May 118.9% 114.7% 395 109.6% 104.5% 345 108.9% 101.1% 166 117.1%	Jun. 119.5% 117.8% 405 110.9% 106.5% 350 110.9% 104.6% 167 116.5%	121.9% 118.0% 118.0% 112.5% 107.5% 112.8% 106.0%	126.7% 122.7% 117.3% 112.6% 115.3% 109.9%	120 122 111 111 1112 1109
restaurants nuary 2023 All restaurants New restaurants included) Existing restaurants Yakiniku restaurants Ramen	# of restaurants at end of period June 2023) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers	Jan. 125.9% 125.3% 385 116.7% 115.3% 337 112.7% 111.2% 163 127.3% 123.8%	Feb. 145.0% 135.7% 387 134.7% 125.5% 340 129.8% 122.7% 165 129.2% 124.1%	Mar. 128.0% 123.8% 390 119.1% 114.4% 341 114.1% 109.5% 165 128.1% 121.7%	131.8% 127.7% 122.4% 117.8% 117.8% 113.7%	Apr. 127.5% 121.7% 392 117.3% 111.8% 344 118.9% 112.6% 165 122.3% 116.2%	May 118.9% 114.7% 395 109.6% 104.5% 345 108.9% 101.1% 166 117.1% 111.7%	Jun. 119.5% 117.8% 405 110.9% 106.5% 350 110.9% 104.6% 167 116.5% 111.2%	121.9% 118.0% 118.0% 112.5% 107.5% 112.8% 106.0%	126.7% 122.7% 117.3% 112.6% 115.3% 109.9%	112 122 113 111 111 111 110 111
restaurants nuary 2023 All restaurants New restaurants included) Existing restaurants Yakiniku restaurants Ramen restaurants Okonomiyaki	# of restaurants at end of period June 2023) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of restaurants at end of period Net sales # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of restaurants at end of period Net sales # of restaurants at end of period	Jan. 125.9% 125.3% 385 116.7% 115.3% 337 112.7% 111.2% 163 127.3% 123.8% 79	Feb. 145.0% 135.7% 387 134.7% 125.5% 340 129.8% 122.7% 165 129.2% 124.1% 79	Mar. 128.0% 123.8% 390 119.1% 114.4% 341 114.1% 109.5% 165 128.1% 121.7% 80	131.8% 127.7% 122.4% 117.8% 113.7% 128.1% 123.2%	Apr. 127.5% 121.7% 392 117.3% 111.8% 344 118.9% 112.6% 165 122.3% 116.2% 82	May 118.9% 114.7% 395 109.6% 104.5% 345 108.9% 101.1% 166 117.1% 111.7% 82	Jun. 119.5% 117.8% 405 110.9% 106.5% 350 110.9% 104.6% 167 116.5% 111.2% 84	121.9% 118.0% 118.0% 112.5% 107.5% 112.8% 106.0% 118.7% 113.1%	126.7% 122.7% 117.3% 112.6% 115.3% 109.9% 123.3% 118.0%	112 122 113 111 111 110 111 111
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restaurants nuary 2023 All restaurants New restaurants included) Existing restaurants Yakiniku restaurants Ramen restaurants Okonomiyaki restaurants "Yuzu-An"	# of restaurants at end of period June 2023) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of restaurants at end of period Net sales # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of restaurants at end of period Net sales # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers	Jan. 125.9% 125.3% 385 116.7% 115.3% 337 112.7% 111.2% 163 127.3% 123.8% 79 106.0% 99.6% 14 121.1% 110.2%	Feb. 145.0% 135.7% 387 134.7% 125.5% 340 129.8% 122.7% 165 129.2% 124.1% 79 129.3% 116.7% 14 154.9% 141.4%	Mar. 128.0% 123.8% 390 119.1% 114.4% 341 114.1% 109.5% 165 128.1% 121.7% 80 121.4% 105.8% 14 126.6% 116.2%	131.8% 127.7% 122.4% 117.8% 117.8% 113.7% 128.1% 123.2% 117.9% 106.6%	Apr. 127.5% 121.7% 392 117.3% 111.8% 344 118.9% 112.6% 165 122.3% 116.2% 82 107.5% 99.4% 14 111.1% 103.4%	May 118.9% 114.7% 395 109.6% 104.5% 345 108.9% 101.1% 166 117.1% 82 110.2% 99.0% 14 106.6% 99.5%	Jun. 119.5% 117.8% 405 110.9% 106.5% 350 110.9% 104.6% 167 116.5% 111.2% 84 106.7% 95.2% 14 108.0% 104.1%	121.9% 118.0% 118.0% 112.5% 107.5% 112.8% 106.0% 118.7% 113.1% 108.3% 98.1%	126.7% 122.7% 117.3% 112.6% 115.3% 109.9% 123.3% 118.0% 112.9% 102.3%	12: 12: 11: 11: 11: 10: 11: 11: 10:
restaurants nuary 2023 All restaurants New restaurants included) Existing restaurants Yakiniku restaurants Ramen restaurants Okonomiyaki restaurants "Yuzu-An"	# of restaurants at end of period June 2023) Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period Net sales # of customers # of restaurants at end of period	Jan. 125.9% 125.3% 385 116.7% 115.3% 337 112.7% 111.2% 163 127.3% 123.8% 79 106.0% 99.6% 14 121.1% 110.2% 72	Feb. 145.0% 135.7% 387 134.7% 125.5% 340 129.8% 122.7% 165 129.2% 124.1% 79 129.3% 116.7% 14 154.9% 141.4% 72	Mar. 128.0% 123.8% 390 119.1% 114.4% 341 114.1% 109.5% 165 128.1% 121.7% 80 121.4% 105.8% 14 126.6% 116.2% 72	131.8% 127.7% 122.4% 117.8% 113.7% 128.1% 123.2% 117.9% 106.6%	Apr. 127.5% 121.7% 392 117.3% 111.8% 344 118.9% 112.6% 165 122.3% 116.2% 82 107.5% 99.4% 14 111.1% 103.4% 72	May 118.9% 114.7% 395 109.6% 104.5% 345 108.9% 101.1% 166 117.1% 111.7% 82 110.2% 99.0% 14 106.6% 99.5% 72	Jun. 119.5% 117.8% 405 110.9% 106.5% 350 110.9% 104.6% 167 116.5% 111.2% 84 106.7% 95.2% 14 108.0% 104.1% 74	121.9% 118.0% 118.0% 112.5% 107.5% 112.8% 106.0% 118.7% 113.1% 108.3% 98.1%	126.7% 122.7% 117.3% 112.6% 115.3% 109.9% 123.3% 118.0% 112.9% 102.3%	12: 12: 11: 11: 11: 10: 12: 11: 11: 10:

(Note)

- 1. The numbers in this monthly preliminary report show trends in outlet sales and customer traffic relative to the prior year, please note that the data is not representative of the Company's business.
- 2. Existing restaurants are defined as those in operation for 18 months or more since opening.
- 3. Restaurants remodeled to different industry formats (e.g., from "Marugen" to "Kyabeton") are considered existing restaurants from the first month after remodeling.
- 4. Closed restaurants (including those remodeling to a different industry) are considered existing restaurants up to one month prior to the month of closure.
- 5. Net sales and number of customers of restaurants with less business days which had extraordinary holidays for renovation etc., are not included in existing restaurants.
- 6. The numbers presented are preliminary, and therefore not audited by an audit corporation.