

Summary of Consolidated Financial Results for the Six Months Ended September 30, 2023 [Japanese GAAP]

November 10, 2023

Company name: TOA CORPORATION Stock exchange listing: Tokyo, Sapporo

Code number: 1885

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President and Chief Executive Officer

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Scheduled date of filing quarterly securities report: November 13, 2023

Scheduled date of commencing dividend payments: -

Availability of supplementary briefing material on quarterly financial results: Yes

Schedule of quarterly financial results briefing session: Yes

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the Six Months Ended September 30, 2023 (April 1, 2023 to September 30, 2023)

| (1) Consolidated Operating Results (% indicates changes from the previous corresponding pe | | | | | | nding period | | |
|--|-----------------|--------|------------------|--------|---------------------|--------------|--------------------|--------|
| | Net sal | es | Operating profit | | fit Ordinary profit | | Profit attribution | |
| Six months ended | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| September 30, 2023 | 130,185 | 38.3 | 7,482 | - | 7,176 | 789.5 | 4,497 | 752.3 |
| September 30, 2022 | 94,141 | (11.0) | 529 | (89.5) | 806 | (84.1) | 527 | (85.1) |

(Note) Comprehensive income: Six months ended September 30, 2023: 5,858 million Six months ended September 30, 2022: ¥ 456 million (87.4)%

| | Basic earnings per share | Diluted earnings per share |
|--------------------|--------------------------|----------------------------|
| Six months ended | Yen | Yen |
| September 30, 2023 | 212.70 | - |
| September 30, 2022 | 24.72 | 24.07 |

(2) Consolidated Financial Position

| (-) | | | | | | | |
|--------------------|-----------------|-----------------|------------------------|--|--|--|--|
| | Total assets | Net assets | Capital adequacy ratio | | | | |
| As of | Millions of yen | Millions of yen | % | | | | |
| September 30, 2023 | 251,522 | 89,783 | 35.3 | | | | |
| March 31, 2023 | 226,928 | 89,361 | 39.1 | | | | |

(Reference) Equity: September 30, 2023: 88,742 million As of As of March 31, 2023: ¥ 88,629 million

2. Dividends

| | Annual dividends | | | | |
|--|--------------------|-------|-----|--------|--------|
| | 1st quarter-end | Total | | | |
| | Yen | Yen | Yen | Yen | Yen |
| Fiscal year ended March 31, 2023 | - | - | - | 90.00 | 90.00 |
| Fiscal year ending March 31, 2024 | - | - | | | |
| Fiscal year ending March 31, 2024 (Forecast) | | | - | 110.00 | 110.00 |

(Note) Revision to the forecast for dividends announced most recently: Yes

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2024(April 1, 2023 to March 31, 2024)

(% indicates changes from the previous corresponding period.)

| | Net sale | es | Operating 1 | profit | Ordinary p | orofit | Profit attribu | | Basic earnings per share |
|-----------|-----------------|------|-----------------|--------|-----------------|--------|-----------------|------|--------------------------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Yen |
| Full year | 260,000 | 21.7 | 12,200 | 86.1 | 11,700 | 76.9 | 7,400 | 53.1 | 356.15 |

(Note) Revision to the financial results forecast announced most recently: Yes

- * Explanatory Notes:
- (1) Changes in significant subsidiaries during the six months ended September 30, 2023 (changes in specified subsidiaries resulting in changes in scope of consolidation): No
- (2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards: No
 - 2) Changes in accounting policies other than 1) above: No
 - 3) Changes in accounting estimates: No
 - 4) Retrospective restatement: No
- (4) Total number of issued shares (common shares)
 - 1) Total number of issued shares at the end of the period (including treasury shares):

September 30, 2023: 22,494,629 shares March 31, 2023: 22,494,629 shares

2) Number of treasury shares at the end of the period:

 September 30, 2023:
 1,866,387 shares

 March 31, 2023:
 728,167 shares

3) Average number of shares outstanding during the period:

Six months ended September 30, 2023: 21,143,866 shares Six months ended September 30, 2022: 21,347,037 shares

(Note) Both the number of treasury stock at the end of the period and the number of treasury stock excluded for calculating the average number of shares during the period include the company's shares held by the Board Benefit Trust (BBT) and the Japanese version of Employee Stock Ownership Plan (J-ESOP).

- * This document is not subject to quarterly review procedures by certified public accountants or audit firms.
- * Disclaimer regarding appropriate use of the forecasts and other specific remarks:

The forecasts given above are based on information currently available and certain premises regarded as reasonable. The actual business results may be materially different from forecasts due to a variety of factors.

| | | (Millions of yen) |
|---|----------------------|--------------------------|
| | As of March 31, 2023 | As of September 30, 2023 |
| Assets | | |
| Current assets | | |
| Cash and deposits | 28,289 | 36,835 |
| Notes receivable, accounts receivable from completed construction contracts and other | 127,884 | 131,391 |
| Costs on construction contracts in progress | 4,427 | 6,562 |
| Real estate for sale | 1,315 | 1,290 |
| Advances paid | 7,935 | 10,012 |
| Other | 5,731 | 12,188 |
| Allowance for doubtful accounts | (9) | (9) |
| Total current assets | 175,573 | 198,271 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings and structures, net | 5,386 | 5,232 |
| Machinery, vehicles, tools, furniture and fixtures, net | 3,369 | 9,982 |
| Land | 18,767 | 18,767 |
| Other | 8,079 | 2,030 |
| Total property, plant and equipment | 35,602 | 36,012 |
| Intangible assets | 808 | 754 |
| Investments and other assets | | |
| Investment securities | 10,456 | 12,261 |
| Retirement benefit asset | 1,404 | 1,926 |
| Other | 3,614 | 3,569 |
| Allowance for doubtful accounts | (530) | (1,271) |
| Total investments and other assets | 14,944 | 16,485 |
| Total non-current assets | 51,355 | 53,251 |
| Total assets | 226,928 | 251,522 |

(Millions of yen)

| | As of March 31, 2023 | As of September 30, 2023 |
|--|----------------------|--------------------------|
| Liabilities | | |
| Current liabilities | | |
| Notes payable, accounts payable for construction | 37,250 | 49,625 |
| contracts and other Electronically recorded obligations - operating | 7,616 | 9,191 |
| Short-term borrowings | 30,708 | 25,470 |
| Commercial papers | 6,000 | 15,000 |
| Income taxes payable | 1,620 | 2,520 |
| Advances received on construction contracts in | | |
| progress | 10,650 | 10,576 |
| Deposits received | 20,917 | 28,789 |
| Provision for warranties for completed construction | 894 | 842 |
| Provision for loss on construction contracts | 1,321 | 1,201 |
| Provision for bonuses for directors (and other officers) | 28 | 25 |
| Other | 5,242 | 5,297 |
| Total current liabilities | 122,249 | 148,541 |
| Non-current liabilities | | -)- |
| Long-term borrowings | 10,335 | 8,190 |
| Deferred tax liabilities for land revaluation | 2,232 | 2,232 |
| Retirement benefit liability | 596 | 602 |
| Provision for share awards for directors (and other officers) | 111 | 174 |
| Provision for employee stock ownership plan trust | - | 68 |
| Other | 2,041 | 1,929 |
| Total non-current liabilities | 15,317 | 13,197 |
| Total liabilities | 137,567 | 161,739 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 18,976 | 18,976 |
| Capital surplus | 18,965 | 18,965 |
| Retained earnings | 46,602 | 49,091 |
| Treasury shares | (2,225) | (5,912) |
| Total shareholders' equity | 82,319 | 81,121 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 2,048 | 3,278 |
| Deferred gains or losses on hedges | (3) | 91 |
| Revaluation reserve for land | 3,460 | 3,460 |
| Foreign currency translation adjustment | - | (5) |
| Remeasurements of defined benefit plans | 804 | 796 |
| Total accumulated other comprehensive income | 6,310 | 7,621 |
| Non-controlling interests | 731 | 1,040 |
| Total net assets | 89,361 | 89,783 |
| Total liabilities and net assets | 226,928 | 251,522 |

Quarterly Consolidated Statements of Income and Comprehensive Income Quarterly Consolidated Statements of Income (For the six months)

| | | (Millions of yen) |
|--|---|---|
| | For the six months ended September 30, 2022 | For the six months ended September 30, 2023 |
| Net sales | 94,141 | 130,185 |
| Cost of sales | 88,049 | 116,647 |
| Gross profit | 6,092 | 13,538 |
| Selling, general and administrative expenses | 5,563 | 6,055 |
| Operating profit | 529 | 7,482 |
| Non-operating income | | |
| Interest income | 8 | 31 |
| Dividend income | 172 | 175 |
| Foreign exchange gains | 268 | 493 |
| Other | 52 | 24 |
| Total non-operating income | 502 | 725 |
| Non-operating expenses | | |
| Interest expenses | 109 | 146 |
| Provision of allowance for doubtful accounts | - | 740 |
| Guarantee fee | 81 | 101 |
| Other | 35 | 43 |
| Total non-operating expenses | 225 | 1,032 |
| Ordinary profit | 806 | 7,176 |
| Extraordinary income | | |
| Gain on sale of non-current assets | 7 | 3 |
| Other | 2 | - |
| Total extraordinary income | 10 | 3 |
| Extraordinary losses | | |
| Loss on sale of non-current assets | 0 | 3 |
| Loss on retirement of non-current assets | 0 | 4 |
| Other | 3 | 0 |
| Total extraordinary losses | 3 | 9 |
| Profit before income taxes | 814 | 7,170 |
| Income taxes - current | 208 | 2,419 |
| Income taxes - deferred | 35 | 201 |
| Total income taxes | 243 | 2,621 |
| Profit | 570 | 4,549 |
| Profit attributable to non-controlling interests | 43 | 52 |
| Profit attributable to owners of parent | 527 | 4,497 |
| | | |

Quarterly Consolidated Statements of Comprehensive Income (For the six months)

| | | (Millions of yen) |
|--|---|---|
| | For the six months ended September 30, 2022 | For the six months ended September 30, 2023 |
| Profit | 570 | 4,549 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | (75) | 1,230 |
| Deferred gains or losses on hedges | (9) | 94 |
| Foreign currency translation adjustment | - | (7) |
| Remeasurements of defined benefit plans, net of tax | (29) | (8) |
| Total other comprehensive income | (114) | 1,308 |
| Comprehensive income | 456 | 5,858 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | 413 | 5,808 |
| Comprehensive income attributable to non-controlling interests | 43 | 49 |

| | For the six months ended September 30, 2022 | (Millions of yen) For the six months ended September 30, 2023 |
|--|---|--|
| | ended September 30, 2022 | ended September 30, 2023 |
| Cash flows from operating activities | 814 | 7 170 |
| Profit (loss) before income taxes | Ų | 7,170 |
| Depreciation C. I. I. C. | 1,237 | 1,308 |
| Increase (decrease) in allowance for doubtful accounts Increase (decrease) in net defined benefit asset and lability | (0) (517) | 740 (516) |
| Interest and dividend income | (181) | (207) |
| Interest expenses | 109 | 146 |
| Foreign exchange losses (gains) | (282) | (511) |
| Increase (decrease) in accrued consumption taxes | (3,993) | (3,710) |
| Loss (gain) on sale of property, plant and equipment and intangible assets | (7) | 0 |
| Loss on retirement of property, plant and equipment and intangible assets | 6 | 4 |
| Decrease (increase) in trade receivables | 29,427 | (3,507) |
| Decrease (increase) in costs on construction contracts in progress | (2,373) | (2,135) |
| Decrease (increase) in real estate for sale | 59 | 25 |
| Decrease (increase) in advances paid | 1,935 | (2,077) |
| Increase (decrease) in trade payables | (12,597) | 13,950 |
| Increase (decrease) in advances received on construction contracts in progress | (4,664) | (73) |
| Increase (decrease) in deposits received | 2,390 | 7,872 |
| Other, net | (1,571) | (2,612) |
| Subtotal | 9,790 | 15,866 |
| Interest and dividends received | 182 | 207 |
| Interest paid | (112) | (150) |
| Income taxes paid | (1,379) | (1,500) |
| Net cash provided by (used in) operating activities | 8,480 | 14,423 |
| Cash flows from investing activities | | |
| Purchase of property, plant and equipment | (1,320) | (2,096) |
| Proceeds from sale of property, plant and equipment | 68 | 29 |
| Purchase of intangible assets | (64) | (132) |
| Purchase of short-term and long-term investment securities | (33) | (26) |
| Proceeds from collection of loans receivable | 7 | 7 |
| Other, net | 2 | (148) |
| Net cash provided by (used in) investing activities | (1,339) | (2,365) |

| (3. 514) | | 0 \ |
|----------|-------|---------|
| (Mıl | lions | of ven) |

| | | (Millions of yen) |
|--|---|---|
| | For the six months ended September 30, 2022 | For the six months ended September 30, 2023 |
| Cash flows from financing activities | | |
| Net increase (decrease) in short-term borrowings | 1,079 | (5,190) |
| Net increase (decrease) in commercial papers | - | 9,000 |
| Repayments of long-term borrowings | (2,535) | (2,262) |
| Proceeds from disposal of treasury shares | 424 | - |
| Purchase of treasury shares | (1,924) | (3,700) |
| Dividends paid | (1,957) | (1,994) |
| Proceeds from share issuance to non-controlling shareholders | - | 259 |
| Dividends paid to non-controlling interests | (21) | - |
| Other, net | (341) | (342) |
| Net cash provided by (used in) financing activities | (5,275) | (4,231) |
| Effect of exchange rate change on cash and cash equivalents | 340 | 573 |
| Net increase (decrease) in cash and cash equivalents | 2,205 | 8,399 |
| Cash and cash equivalents at beginning of period | 32,017 | 28,278 |
| Cash and cash equivalents at end of period | 34,222 | 36,677 |
| | | · |