### Translation

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## Summary of Consolidated Financial Results for the Six Months Ended September 30, 2023 (Based on Japanese GAAP)

November 9, 2023

Company name: Takashima & Co.,Ltd.

Stock exchange listing: Tokyo

Stock code: 8007 URL https://www.tak.co.jp/en/index.html

Representative: President and Representative Director Koichi Takashima

Inquiries: Accounting Unit Manager Koki Sakai TEL +81-3-5217-7297

Scheduled date to file Quarterly Securities Report: November 9, 2023
Scheduled date to commence dividend payments: December 11, 2023

Preparation of supplementary material on quarterly financial results: Yes Holding of quarterly financial results meeting: Yes

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the six months ended September 30, 2023 (from April 1, 2023 to September 30, 2023)

#### (1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

|                                     | Net sales       |     | Operating pr    | ofit   | Ordinary pro    | ofit   | Profit attributa<br>owners of pa |        |
|-------------------------------------|-----------------|-----|-----------------|--------|-----------------|--------|----------------------------------|--------|
|                                     | Millions of yen | %   | Millions of yen | %      | Millions of yen | %      | Millions of yen                  | %      |
| Six months ended September 30, 2023 | 42,010          | 8.2 | 1,018           | 70.6   | 1,171           | 68.6   | 720                              | 41.5   |
| Six months ended September 30, 2022 | 38,817          | 2.8 | 596             | (30.5) | 694             | (27.9) | 509                              | (26.4) |

|                                     | Earnings per share | Diluted earnings per share |
|-------------------------------------|--------------------|----------------------------|
|                                     | Yen                | Yen                        |
| Six months ended September 30, 2023 | 40.49              | =                          |
| Six months ended September 30, 2022 | 28.44              | _                          |

Note: The Company carried out a 4-for-1 stock split of shares of common stock, effective October 1, 2023. Earnings per share is calculated on the assumption that the stock split was carried out at the beginning of the previous fiscal year.

#### (2) Consolidated financial position

|                          | Total assets    | Net assets      | Equity ratio | Net assets per share |
|--------------------------|-----------------|-----------------|--------------|----------------------|
|                          | Millions of yen | Millions of yen | %            | Yen                  |
| As of September 30, 2023 | 59,628          | 20,633          | 34.6         | 1,158.30             |
| As of March 31, 2023     | 53,060          | 19,539          | 36.8         | 1,098.11             |

Note: The Company carried out a 4-for-1 stock split of shares of common stock, effective October 1, 2023. Net assets per share is calculated on the assumption that the stock split was carried out at the beginning of the previous fiscal year.

#### 2. Cash dividends

|                                       |                 | Annual dividends per share  |     |        |        |  |  |
|---------------------------------------|-----------------|---|-----|--------|--------|--|--|
|                                       | 1st quarter-end | 1st quarter-end 2nd quarter-end 3rd quarter-end Fiscal year-end T |     |        |        |  |  |
|                                       | Yen             | Yen   | Yen | Yen    | Yen    |  |  |
| Year ended March 31, 2023             | _               | 70.00   | _   | 100.00 | 170.00 |  |  |
| Year ending March 31, 2024            | _               | 80.00   |     |        |        |  |  |
| Year ending March 31, 2024 (Forecast) |                 |   | -   | 25.00  | _      |  |  |

Note: On October 1, 2023, the Company carried out a 4-for-1 share split of its common stock. Dividends per share for the fiscal year ended March 31, 2023, and the end of the second quarter of the fiscal year ending March 31, 2024 are the amounts prior to the stock split. Dividends at the end of the fiscal year ending March 31, 2024 are stated after taking such share split into consideration. Without the stock split, the year-end dividend per share for the fiscal year ending March 31, 2024 would be 100 yen per share, and the annual dividend per share would be 180 yen per share.

#### 3. Forecast of consolidated financial results for the year ending March 31, 2024 (from April 1, 2023 to March 31, 2024)

Percentages indicate year-on-year changes

|           | Net sales       | Net sales Operating profit |                 | Operating profit Ordinary profit |                 | Profit attributa<br>owners of pa |                 | Earnings per share |       |
|-----------|-----------------|----------------------------|-----------------|----------------------------------|-----------------|----------------------------------|-----------------|--------------------|-------|
|           | Millions of yen | %                          | Millions of yen | %                                | Millions of yen | %                                | Millions of yen | %                  | Yen   |
| Full year | 94,000          | 18.0                       | 2,300           | 30.3                             | 2,400           | 23.7                             | 1,700           | 7.2                | 95.50 |

Note: Revisions to the most recently announced forecasts: Yes

Note: The Company carried out a 4-for-1 stock split of shares of common stock, effective October 1, 2023. Earnings per share is calculated on the assumption that the stock split was carried out at the beginning of the previous fiscal year.

#### 4. Notes

(1) Changes in significant subsidiaries during the six months ended September 30, 2023 (changes in specified subsidiaries resulting in the change in scope of consolidation):

No

(2) Application of special accounting methods for preparing quarterly consolidated financial statements:

No

(3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: No Changes in accounting policies due to other reasons: No Changes in accounting estimates: No Restatement of prior period financial statements: No

#### (4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

|   | Total number of issued shares at the end of the period (including treasury shares) |         |                        |                                  |        |                   |  |
|---|--|---------|------------------------|----------------------------------|--------|-------------------|--|
|   | As of September 30, 2023   | 1       | 17,865,092 shares      | As of March 31, 2023             | i<br>i | 17,865,092 shares |  |
| N | Number of treasury shares at the end of the  | ne peri | iod                    |                                  |        |                   |  |
|   | As of September 30, 2023   | 1       | 51,664 shares          | As of March 31, 2023             | !<br>! | 71,552 shares     |  |
| A | Average number of shares during the per-   | iod (cı | imulative from the beg | ginning of the fiscal year)      |        |                   |  |
|   | Six months ended September 30, 2023  | I<br>I  | 17,801,955 shares      | Six months ended September 30, 2 | 2022   | 17,913,095 shares |  |

## **Quarterly consolidated financial statements** Consolidated balance sheets

|  |                      | (Millions of yen)        |
|--|----------------------|--------------------------|
|  | As of March 31, 2023 | As of September 30, 2023 |
| Assets   |                      |                          |
| Current assets   |                      |                          |
| Cash and deposits  | 7,791                | 5,709                    |
| Notes and accounts receivable - trade, and contract assets | 26,260               | 27,823                   |
| Merchandise and finished goods                             | 5,162                | 5,394                    |
| Work in process  | 64                   | 180                      |
| Raw materials and supplies                                 | 1,446                | 1,458                    |
| Costs on construction contracts in progress                | 13                   | 98                       |
| Other  | 742                  | 559                      |
| Allowance for doubtful accounts                            | (41)                 | (43)                     |
| Total current assets                                       | 41,440               | 41,181                   |
| Non-current assets   |                      |                          |
| Property, plant and equipment                              | 4,707                | 6,204                    |
| Intangible assets  |                      |                          |
| Goodwill   | 1,069                | 6,252                    |
| Other  | 592                  | 590                      |
| Total intangible assets                                    | 1,662                | 6,843                    |
| Investments and other assets                               |                      |                          |
| Investment securities                                      | 3,050                | 3,263                    |
| Retirement benefit asset                                   | 261                  | 257                      |
| Other  | 2,095                | 2,031                    |
| Allowance for doubtful accounts                            | (158)                | (153)                    |
| Total investments and other assets                         | 5,249                | 5,398                    |
| Total non-current assets                                   | 11,619               | 18,446                   |
| Total assets   | 53,060               | 59,628                   |

|  | As of March 31, 2023 | As of September 30, 2023 |
|--|----------------------|--------------------------|
| Liabilities  |                      |                          |
| Current liabilities                                      |                      |                          |
| Notes and accounts payable - trade                       | 15,277               | 16,238                   |
| Electronically recorded obligations - operating          | 5,735                | 5,487                    |
| Short-term borrowings                                    | 3,548                | 7,875                    |
| Income taxes payable                                     | 384                  | 429                      |
| Provision for bonuses                                    | 554                  | 548                      |
| Provision for bonuses for directors (and other officers) | 52                   | 22                       |
| Other  | 2,033                | 1,719                    |
| Total current liabilities                                | 27,585               | 32,320                   |
| Non-current liabilities                                  |                      | _                        |
| Bonds payable  | 30                   | 25                       |
| Long-term borrowings                                     | 3,347                | 3,947                    |
| Retirement benefit liability                             | 84                   | 128                      |
| Other  | 2,472                | 2,573                    |
| Total non-current liabilities                            | 5,935                | 6,674                    |
| Total liabilities  | 33,520               | 38,995                   |
| Net assets   |                      |                          |
| Shareholders' equity                                     |                      |                          |
| Share capital  | 3,801                | 3,801                    |
| Capital surplus  | 1,637                | 1,642                    |
| Retained earnings  | 12,482               | 12,758                   |
| Treasury shares  | (47)                 | (34)                     |
| Total shareholders' equity                               | 17,874               | 18,167                   |
| Accumulated other comprehensive income                   |                      | _                        |
| Valuation difference on available-for-sale securities    | 704                  | 1,065                    |
| Revaluation reserve for land                             | 417                  | 417                      |
| Foreign currency translation adjustment                  | 555                  | 990                      |
| Remeasurements of defined benefit plans                  | (12)                 | (8)                      |
| Total accumulated other comprehensive income             | 1,665                | 2,465                    |
| Total net assets   | 19,539               | 20,633                   |
| Total liabilities and net assets                         | 53,060               | 59,628                   |

# $Consolidated \ statements \ of \ income \ (cumulative) \ and \ consolidated \ statements \ of \ comprehensive \ income \ (cumulative)$

**Consolidated statements of income (cumulative)** 

|   | C: 41 4- 4                             | (Millions of yen)                      |
|---|--|--|
|   | Six months ended<br>September 30, 2022 | Six months ended<br>September 30, 2023 |
| Net sales   | 38,817                                 | 42,010                                 |
| Cost of sales   | 34,449                                 | 36,141                                 |
| Gross profit  | 4,368                                  | 5,869                                  |
| Selling, general and administrative expenses                  | 3,771                                  | 4,851                                  |
| Operating profit  | 596                                    | 1,018                                  |
| Non-operating income  | 370                                    | 1,010                                  |
| Interest income   | 12                                     | 40                                     |
| Dividend income   | 86                                     | 87                                     |
| Share of profit of entities accounted for using equity method | 7                                      | 5                                      |
| Foreign exchange gains  | _                                      | 23                                     |
| Reversal of allowance for doubtful accounts                   | 1                                      |  |
| Other   | 66                                     | 39                                     |
| Total non-operating income                                    | 173                                    | 19°                                    |
| Non-operating expenses  |  | <u></u>                                |
| Interest expenses   | 19                                     | 38                                     |
| Foreign exchange losses                                       | 40                                     | -                                      |
| Leave allowance of non-current assets                         | 9                                      | -                                      |
| Other   | 6                                      | (                                      |
| Total non-operating expenses                                  | 75                                     | 44                                     |
| Ordinary profit   | 694                                    | 1,17                                   |
| Extraordinary income  |  | ,                                      |
| Gain on sale of investment securities                         | 110                                    | 312                                    |
| Total extraordinary income                                    | 110                                    | 312                                    |
| Extraordinary losses  |  |  |
| Loss on sale of investment securities                         |  | 11                                     |
| Loss on retirement of non-current assets                      | 23                                     | 10                                     |
| Loss on tax purpose reduction entry of non-current assets     | 7                                      | -                                      |
| Loss on liquidation of subsidiaries                           | _                                      | 102                                    |
| Total extraordinary losses                                    | 30                                     | 124                                    |
| Profit before income taxes                                    | 775                                    | 1,359                                  |
| Income taxes - current  | 245                                    | 426                                    |
| Income taxes for prior periods                                | 63                                     | _                                      |
| Income taxes - deferred                                       | (43)                                   | 212                                    |
| Total income taxes  | 265                                    | 638                                    |
| Profit _  | 509                                    | 720                                    |
| Profit attributable to owners of parent                       | 509                                    | 720                                    |

## $Consolidated\ statements\ of\ comprehensive\ income\ (cumulative)$

| · · · · · · · · · · · · · · · · · · ·                 |  | (Millions of yen)                      |
|---|--|--|
|   | Six months ended<br>September 30, 2022 | Six months ended<br>September 30, 2023 |
| Profit  | 509                                    | 720                                    |
| Other comprehensive income                            |  |  |
| Valuation difference on available-for-sale securities | (108)                                  | 360                                    |
| Foreign currency translation adjustment               | 613                                    | 435                                    |
| Remeasurements of defined benefit plans, net of tax   | 0                                      | 4                                      |
| Total other comprehensive income                      | 504                                    | 800                                    |
| Comprehensive income                                  | 1,014                                  | 1,521                                  |
| Comprehensive income attributable to                  |  |  |
| Comprehensive income attributable to owners of parent | 1,014                                  | 1,521                                  |

## Consolidated statements of cash flows

|   |  | (Millions of yen)                      |
|---|--|--|
|   | Six months ended<br>September 30, 2022 | Six months ended<br>September 30, 2023 |
| Cash flows from operating activities  |  |  |
| Profit before income taxes  | 775                                    | 1,359                                  |
| Depreciation  | 261                                    | 346                                    |
| Amortization of goodwill  | _                                      | 187                                    |
| Loss (gain) on sale of investment securities                                    | (110)                                  | (301)                                  |
| Loss (gain) on liquidation of subsidiaries                                      | _                                      | 102                                    |
| Increase (decrease) in allowance for doubtful accounts                          | (1)                                    | (4)                                    |
| Increase (decrease) in provision for bonuses                                    | (44)                                   | (78)                                   |
| Increase (decrease) in net defined benefit asset and liability                  | (0)                                    | 10                                     |
| Increase (decrease) in provision for bonuses for directors (and other officers) | (13)                                   | (29)                                   |
| Interest and dividend income  | (98)                                   | (128)                                  |
| Interest expenses   | 19                                     | 38                                     |
| Decrease (increase) in accounts receivable - other                              | 0                                      | 212                                    |
| Decrease (increase) in trade receivables  | (3,887)                                | (172)                                  |
| Decrease (increase) in inventories  | (1,344)                                | (195)                                  |
| Increase (decrease) in trade payables   | 3,841                                  | (145)                                  |
| Increase (decrease) in advances received  | 320                                    | 32                                     |
| Increase (decrease) in accrued consumption taxes                                | (54)                                   | (83)                                   |
| Increase (decrease) in accounts payable - other, and accrued expenses           | 60                                     | (482)                                  |
| Other, net  | 92                                     | (190)                                  |
| Subtotal  | (184)                                  | 480                                    |
| Interest and dividends received   | 95                                     | 128                                    |
| Interest paid   | (19)                                   | (38)                                   |
| Income taxes paid   | (378)                                  | (695)                                  |
| Net cash provided by (used in) operating activities                             | (487)                                  | (124)                                  |

|  |  | (Millions of yen)                      |
|--|--|--|
|  | Six months ended<br>September 30, 2022 | Six months ended<br>September 30, 2023 |
| Cash flows from investing activities   |  | _                                      |
| Payments into time deposits  | (0)                                    | (0)                                    |
| Purchase of property, plant and equipment  | (316)                                  | (256)                                  |
| Proceeds from sale of property, plant and equipment                              | =                                      | 5                                      |
| Purchase of intangible assets  | (152)                                  | (73)                                   |
| Purchase of investment securities  | (4)                                    | (54)                                   |
| Proceeds from sale of investment securities                                      | 190                                    | 685                                    |
| Purchase of shares of subsidiaries resulting in change in scope of consolidation | _                                      | (4,469)                                |
| Proceeds from collection of loans receivable                                     | 1                                      | 5                                      |
| Other, net   | (18)                                   | (9)                                    |
| Net cash provided by (used in) investing activities                              | (300)                                  | (4,167)                                |
| Cash flows from financing activities   |  | _                                      |
| Net increase (decrease) in short-term borrowings                                 | 241                                    | 2,392                                  |
| Proceeds from long-term borrowings   | _                                      | 400                                    |
| Repayments of long-term borrowings   | (120)                                  | (197)                                  |
| Redemption of bonds  | =                                      | (5)                                    |
| Purchase of treasury shares  | (1)                                    | (2)                                    |
| Dividends paid   | (581)                                  | (444)                                  |
| Other, net   | (95)                                   | (90)                                   |
| Net cash provided by (used in) financing activities                              | (556)                                  | 2,052                                  |
| Effect of exchange rate change on cash and cash equivalents                      | 186                                    | 156                                    |
| Net increase (decrease) in cash and cash equivalents                             | (1,157)                                | (2,083)                                |
| Cash and cash equivalents at beginning of period                                 | 7,301                                  | 7,772                                  |
| Cash and cash equivalents at end of period                                       | 6,144                                  | 5,688                                  |
|  |  |  |