

December 7, 2023

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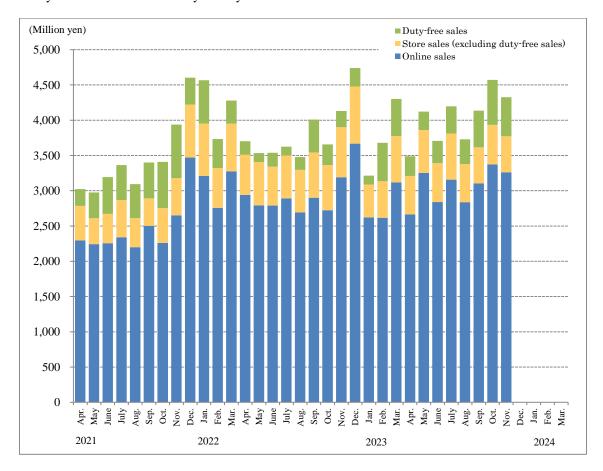
Notice of Monthly Information for November 2023

This is to announce the monthly information for November 2023 as follows.

	November 2023	YoY / MoM Change (Note 1)	
Net Sales	4,326million yen	104.7%	
Online Sales	3,261 million yen	102.1%	
November of Online Members	651,507	+4,130	

In November, cameras and watches increase in net sales year-on-year. Their online sales also saw year-on-year growth.

Duty-Free sales about doubled year on year. The number of new online members continued to increase.



Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

Trend of monthly sales and No. of members.

j	Net Sales (Million yen)		Online Sales (Million yen)		No. of Online Members	
FY ending March 2023	·		·			
April 2022	3,703	123.5%	2,941	129.5%	573,472	+4,659
May 2022	3,534	118.7%	2,792	124.5%	577,884	+4,412
June 2022	3,539	110.9%	2,789	123.6%	582,252	+4,368
July 2022	3,624	107.8%	2,892	123.6%	586,482	+4,230
August 2022	3,478	112.4%	2,693	122.3%	590,604	+4,122
September 2022	4,008	118.0%	2,902	116.2%	594,588	+3,984
October 2022	3,657	107.2%	2,724	120.4%	598,797	+4,209
November 2022	4,739	102.9%	3,668	105.7%	607,628	+4,535
December 2022	4,739	102.9%	3,668	105.7%	607,628	+4,535
January 2023	3,215	70.5%	2,622	81.8%	611,915	+4,287
February 2023	3,679	98.5%	2,618	94.8%	615,668	+3,753
March 2023	4,303	100.5%	3,119	95.3%	619,993	+4,325
FY ending March 2024						
April 2023	3,490	94.2%	2,664	90.6%	623,450	+3,457
May 2023	4,122	116.6%	3,252	116.4%	627,172	+3,722
June 2023	3,707	104.7%	2,839	101.8%	631,348	+4,176
July 2023	4,197	115.8%	3,157	109.1%	635,576	+4,228
August 2023	3,730	107.1%	2,838	105.3%	639,266	+3,690
September 2023	4,136	103.2%	3,102	106.9%	643,499	+4,230
October 2023	4,572	125.0%	3,373	123.8%	647,377	+3,878
November 2023	4,326	104.7%	3,261	102.1%	651,507	+4,130
December 2023						-
January 2024						_
February 2024						
March 2024						

(Notes)

- 1. The changes in net sales and online sales are on a year-on-year basis, while the changes in the number of online members are on a month-on-month basis.
- 2. The figures announced in the notice of net sales are provisional, and may be subject to revision when a future update is made. This material is not audited by any audit corporation.
- 3. The cumulative total of net sales for individual months is not identical to the net sales figure included in the financial results due to the quarterly adjustments of financial accounts.
- 4. A notice of monthly information is announced on the fifth business day of the month after the month concerned, excluding Saturdays, Sundays, and national holidays. The timing of the announcement is subject to change without prior notice.