

Note: This document is a translation of a part of the original Japanese version and provided for reference purposes only. In the event of any discrepancy between the Japanese original and this English translation, the Japanese original shall prevail.



## Consolidated Financial Results for the Nine Months Ended October 31, 2023 [Japanese GAAP]

December 08, 2023

Company name: BESTERRA CO.,LTD  
 Stock exchange listing: Tokyo  
 Code number: 1433  
 URL: <https://www.besterra.co.jp>  
 Representative: Yutaka Honda President and Representative Director  
 Contact: Shinya Ikeda Executive Officer and Planning Manager  
 Phone: +81-3-3630-5555  
 Scheduled date of filing quarterly securities report: December 14, 2023  
 Scheduled date of commencing dividend payments: -  
 Availability of supplementary briefing material on quarterly financial results: Yes  
 Schedule of quarterly financial results briefing session: No

(Amounts of less than one million yen are rounded down.)

### 1. Consolidated Financial Results for the Nine Months Ended October 31, 2023 (February 1, 2023 to October 31, 2023)

#### (1) Consolidated Operating Results (% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended October 31, 2023	5,862	51.7	100	-	212	173.1	101	503.4
October 31, 2022	3,863	5.7	7	(97.0)	77	(82.6)	16	(98.6)

(Note) Comprehensive income:   
 Nine months ended October 31, 2023: ¥ (402) million [ -%]  
 Nine months ended October 31, 2022: ¥ 306 million [ (81.9)%]

	Basic earnings per share	Diluted earnings per share
Nine months ended	Yen	Yen
October 31, 2023	11.44	-
October 31, 2022	1.92	1.92

#### (2) Consolidated Financial Position

	Total assets	Net assets	Capital adequacy ratio
As of	Millions of yen	Millions of yen	%
October 31, 2023	10,135	3,794	37.4
January 31, 2023	8,427	4,379	51.8

(Reference) Equity:   
 As of October 31, 2023: ¥ 3,786 million  
 As of January 31, 2023: ¥ 4,368 million

## 2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended January 31, 2023	-	10.00	-	10.00	20.00
Fiscal year ending January 31, 2024	-	10.00	-		
Fiscal year ending January 31, 2024 (Forecast)				10.00	20.00

(Note) Revision to the forecast for dividends announced most recently: No

## 3. Consolidated Financial Results Forecast for the Fiscal Year Ending January 31, 2024(February 1, 2023 to January 31, 2024)

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	8,000	46.6	210	-	286	-	195	-	22.05

(Note) Revision to the financial results forecast announced most recently: No

### \* Notes:

(1) Changes in significant subsidiaries during the nine months ended October 31, 2023

(changes in specified subsidiaries resulting in changes in scope of consolidation): No

(2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: No

(3) Changes in accounting policies, changes in accounting estimates and retrospective restatement

1) Changes in accounting policies due to the revision of accounting standards: No

2) Changes in accounting policies other than 1) above: No

3) Changes in accounting estimates: No

4) Retrospective restatement: No

(4) Total number of issued shares (common shares)

1) Total number of issued shares at the end of the period (including treasury shares):

October 31, 2023: 8,990,200 shares

January 31, 2023: 8,990,200 shares

2) Number of treasury shares at the end of the period:

October 31, 2023: 129,035 shares

January 31, 2023: 129,035 shares

3) Average number of shares outstanding during the period:

Nine months ended October 31, 2023: 8,861,165 shares

Nine months ended October 31, 2022: 8,757,883 shares

Quarterly Consolidated Financial Statements  
Quarterly Consolidated Balance Sheets

(Thousands of yen)

	As of January 31, 2023	As of October 31, 2023
<b>Assets</b>		
Current assets		
Cash and deposits	1,337,606	2,315,599
Notes receivable accounts receivable from completed construction contracts contract assets and other	1,761,539	3,057,151
Costs on construction contracts in progress	121,467	206,990
Income taxes refund receivable	176,130	3,662
Other	173,763	192,897
Allowance for doubtful accounts	(2,002)	(3,140)
<b>Total current assets</b>	<b>3,568,505</b>	<b>5,773,161</b>
Non-current assets		
Property, plant and equipment	310,394	325,885
Intangible assets		
Goodwill	98,644	305,721
Other	14,794	12,409
<b>Total intangible assets</b>	<b>113,438</b>	<b>318,131</b>
Investments and other assets		
Investment securities	4,374,452	3,647,363
Other	61,687	71,531
Allowance for doubtful accounts	(820)	(820)
<b>Total investments and other assets</b>	<b>4,435,320</b>	<b>3,718,075</b>
<b>Total non-current assets</b>	<b>4,859,154</b>	<b>4,362,092</b>
<b>Total assets</b>	<b>8,427,659</b>	<b>10,135,253</b>

(Thousands of yen)

	As of January 31, 2023	As of October 31, 2023
<b>Liabilities</b>		
Current liabilities		
Accounts payable for construction contracts	786,095	1,453,479
Short-term borrowings	300,000	2,000,000
Current portion of long-term borrowings	256,318	277,145
Income taxes payable	285	75,796
Provision for bonuses for directors (and other officers)	-	11,997
Provision for bonuses	-	122,432
Provision for loss on construction contracts	3,978	8,314
Provision for shareholder benefit program	34,530	-
Provision for retirement benefits for directors (and other officers)	184,987	-
Other	299,279	365,520
Total current liabilities	1,865,473	4,314,686
Non-current liabilities		
Bonds payable	-	50,000
Long-term borrowings	1,870,376	1,834,559
Retirement benefit liability	66,406	69,249
Provision for retirement benefits for directors (and other officers)	-	4,252
Deferred tax liabilities	234,052	57,017
Other	12,233	10,942
Total non-current liabilities	2,183,067	2,026,020
Total liabilities	4,048,540	6,340,706
<b>Net assets</b>		
Shareholders' equity		
Share capital	843,176	843,176
Capital surplus	804,146	803,214
Retained earnings	3,037,498	2,960,607
Treasury shares	(200,362)	(200,362)
Total shareholders' equity	4,484,458	4,406,635
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	(115,477)	(619,635)
Total accumulated other comprehensive income	(115,477)	(619,635)
Share acquisition rights	7,548	7,548
Non-controlling interests	2,589	-
Total net assets	4,379,118	3,794,547
Total liabilities and net assets	8,427,659	10,135,253

Quarterly Consolidated Statements of Income and Comprehensive Income

Quarterly Consolidated Statements of Income (For the nine months)

(Thousands of yen)

	For the nine months ended October 31, 2022	For the nine months ended October 31, 2023
<b>Net sales</b>		
Net sales of completed construction contracts	3,701,965	5,680,221
Net sales in sideline businesses	161,720	182,210
Total net sales	3,863,685	5,862,431
<b>Cost of sales</b>		
Cost of sales of completed construction contracts	3,080,720	4,767,454
Cost of sales in sideline businesses	126,279	122,927
Total cost of sales	3,207,000	4,890,381
<b>Gross profit</b>		
Gross profit on completed construction contracts	621,244	912,766
Gross profit on sideline business	35,440	59,282
Total gross profit	656,685	972,049
Selling, general and administrative expenses	649,275	871,059
Operating profit	7,409	100,990
<b>Non-operating income</b>		
Dividend income	67,632	55,628
Rental income from real estate	30,219	30,219
Surrender value of insurance policies	-	51,775
Other	6,804	8,253
Total non-operating income	104,656	145,877
<b>Non-operating expenses</b>		
Interest expenses	5,322	5,983
Rental expenses on real estate	22,708	22,957
Other	6,308	5,679
Total non-operating expenses	34,339	34,620
Ordinary profit	77,727	212,247
<b>Extraordinary income</b>		
Gain on sale of non-current assets	-	3,463
Total extraordinary income	-	3,463
Profit before income taxes	77,727	215,710
Income taxes - current	50,806	69,552
Income taxes - deferred	9,170	44,347
Total income taxes	59,977	113,899
Profit	17,750	101,810
Profit attributable to non-controlling interests	957	479
Profit attributable to owners of parent	16,792	101,331

Quarterly Consolidated Statements of Comprehensive Income (For the nine months)

(Thousands of yen)

	For the nine months ended October 31, 2022	For the nine months ended October 31, 2023
Profit	17,750	101,810
Other comprehensive income		
Valuation difference on available-for-sale securities	288,670	(504,158)
Total other comprehensive income	288,670	(504,158)
Comprehensive income	306,420	(402,348)
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	305,462	(402,827)
Comprehensive income attributable to non-controlling interests	957	479