

January 10, 2024

## Treasure Factory Announces Monthly Sales Summary (December 2023) (Non-Consolidated)

Name	Treasure Factory Co., Ltd. (Securities Code: 3093)

	Net Sales (%)		No. of Stores		
	All Stores	Existing Stores	Stores Newly Opened	Stores Closed	Total Stores
Mar. 2023	122.7	113.6	1	0	172 (4)
Apr. 2023	124.0	114.0	3	0	175 (4)
May 2023	116.2	107.6	1	0	176 (4)
Jun. 2023	119.0	108.6	3	0	179 (4)
Jul. 2023	126.2	113.5	2	0	181 (4)
Aug. 2023	123.5	111.6	0	0	181 (4)
First Half Total	121.8	111.5	10	0	181 (4)
Sep. 2023	117.7	107.8	1	0	182 (4)
Oct. 2023	113.9	104.2	1	0	183 (4)
Nov. 2023	121.1	111.2	2	0	185 (4)
Dec. 2023	117.8	107.4	3	0	188 (4)
Jan. 2024					
Feb. 2024					
Second Half Total					
Fiscal Year Total		·			

<sup>\*</sup>Figures for net sales indicate the year-on-year comparison.

## [Monthly comment]

In December, net sales totaled 107.4% for existing stores compared with the previous year and 117.8% for all stores.

Due to factors including favorable sales of winter apparel given the temperature drop in the beginning and end of the month and continued favorable sales of brand items with increased inbound demand as well as favorable sales of audio-visual equipment and sports and outdoor items, sales for both existing stores and all stores increased year on year.

## [Information on opening and closing stores]

Treasure Factory Style (fashion): One store opened in Higashi-Omiya on December 13. Treasure Factory Style (fashion): One store opened in Nagakute on December 16.

Treasure Factory Market (interior and home appliances): One Store opened in Kuki on December 16.

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<sup>\*</sup>Figures in parentheses indicate the number of franchise stores.