

Translation

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Summary of Consolidated Financial Results for the Nine Months Ended December 31, 2023 (Based on Japanese GAAP)

January 31, 2024

Company name: Aica Kogyo Company, Limited
 Stock exchange listing: Tokyo, Nagoya
 Stock code: 4206 URL <https://www.aica.co.jp>
 Representative: President Kenji Ebihara
 Inquiries: General Manager, Financial Management Department Yousuke Mori TEL 052-533-3135
 Scheduled date to file Quarterly Securities Report: February 9, 2024
 Scheduled date to commence dividend payments: –
 Preparation of supplementary material on quarterly financial results: Yes
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the nine months ended December 31, 2023 (from April 1, 2023 to December 31, 2023)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended December 31, 2023	174,875	(3.3)	19,503	31.8	20,572	31.2	12,261	26.1
Nine months ended December 31, 2022	180,818	18.4	14,795	4.1	15,680	2.7	9,722	2.0

	Earnings per share	Diluted earnings per share
	Yen	Yen
Nine months ended December 31, 2023	191.68	191.62
Nine months ended December 31, 2022	152.01	151.96

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of December 31, 2023	271,587	173,942	58.5
As of March 31, 2023	250,049	158,074	58.1

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Year ended March 31, 2023	–	50.00	–	59.00	109.00
Year ending March 31, 2024	–	52.00	–		
Year ending March 31, 2024 (Forecast)				59.00	111.00

3. Forecast of consolidated financial results for the year ending March 31, 2024 (from April 1, 2023 to March 31, 2024)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	237,000	(2.1)	24,500	19.2	25,500	15.4	14,600	45.1	228.23

4. Notes

- (1) Changes in significant subsidiaries during the nine months ended December 31, 2023
(changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: No
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2023	67,590,664 shares	As of March 31, 2023	67,590,664 shares
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Number of treasury shares at the end of the period

As of December 31, 2023	3,619,737 shares	As of March 31, 2023	3,627,311 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Nine months ended December 31, 2023	63,968,517 shares	Nine months ended December 31, 2022	63,961,628 shares
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Quarterly consolidated financial statements
Consolidated balance sheets

(Millions of yen)

	As of March 31, 2023	As of December 31, 2023
Assets		
Current assets		
Cash and deposits	50,993	57,984
Notes receivable - trade	21,419	23,222
Accounts receivable - trade	48,250	49,365
Merchandise and finished goods	15,867	16,560
Work in process	1,575	1,996
Raw materials and supplies	13,979	14,315
Other	8,129	9,697
Allowance for doubtful accounts	(934)	(997)
Total current assets	159,279	172,144
Non-current assets		
Property, plant and equipment	60,872	65,872
Intangible assets		
Goodwill	3,617	3,317
Other	8,915	9,059
Total intangible assets	12,532	12,377
Investments and other assets		
Other	17,366	21,301
Allowance for doubtful accounts	(1)	(108)
Total investments and other assets	17,365	21,192
Total non-current assets	90,769	99,442
Total assets	250,049	271,587
Liabilities		
Current liabilities		
Notes and accounts payable - trade	28,824	30,926
Electronically recorded obligations - operating	6,126	7,885
Short-term borrowings	7,299	6,812
Income taxes payable	4,058	2,221
Provision for bonuses	2,147	1,539
buy-sell transaction liabilities	2,165	2,439
Other	9,047	10,434
Total current liabilities	59,669	62,259
Non-current liabilities		
Convertible-bond-type bonds with share acquisition rights	18,072	18,058
Long-term borrowings	4,222	4,625
Retirement benefit liability	1,577	2,000
Other	8,434	10,701
Total non-current liabilities	32,305	35,385
Total liabilities	91,974	97,645
Net assets		
Shareholders' equity		
Share capital	9,891	9,891
Capital surplus	8,541	8,545
Retained earnings	119,695	124,851
Treasury shares	(6,141)	(6,129)
Total shareholders' equity	131,986	137,159
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	4,270	6,585
Deferred gains or losses on hedges	(12)	(11)
Foreign currency translation adjustment	8,962	15,103
Remeasurements of defined benefit plans	(5)	(32)
Total accumulated other comprehensive income	13,215	21,644
Share acquisition rights	23	19
Non-controlling interests	12,848	15,118
Total net assets	158,074	173,942
Total liabilities and net assets	250,049	271,587

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

(Millions of yen)

	Nine months ended December 31, 2022	Nine months ended December 31, 2023
Net sales	180,818	174,875
Cost of sales	138,982	127,659
Gross profit	41,835	47,216
Selling, general and administrative expenses	27,039	27,712
Operating profit	14,795	19,503
Non-operating income		
Interest income	136	369
Dividend income	397	431
Foreign exchange gains	322	201
Other	742	600
Total non-operating income	1,599	1,602
Non-operating expenses		
Interest expenses	189	162
Other	524	371
Total non-operating expenses	714	533
Ordinary profit	15,680	20,572
Profit before income taxes	15,680	20,572
Income taxes - current	4,662	6,155
Income taxes - deferred	646	1,045
Total income taxes	5,309	7,201
Profit	10,371	13,370
Profit attributable to non-controlling interests	648	1,109
Profit attributable to owners of parent	9,722	12,261

Consolidated statements of comprehensive income (cumulative)

(Millions of yen)

	Nine months ended December 31, 2022	Nine months ended December 31, 2023
Profit	10,371	13,370
Other comprehensive income		
Valuation difference on available-for-sale securities	(31)	2,315
Deferred gains or losses on hedges	(25)	0
Foreign currency translation adjustment	11,773	7,637
Remeasurements of defined benefit plans, net of tax	(48)	(27)
Share of other comprehensive income of entities accounted for using equity method	(2)	(174)
Total other comprehensive income	11,665	9,752
Comprehensive income	22,037	23,123
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	19,152	20,691
Comprehensive income attributable to non-controlling interests	2,885	2,431