# Consolidated Financial Statements for the Nine Months Ended December 31, 2023 [Japanese GAAP]



February 8, 2024

Company name: **SODA NIKKA CO., LTD.** Stock exchange listing: Tokyo Stock Exchange

Code number: 8158

URL: https://www.sodanikka.co.jp/

Representative: Ryuji Mezaki, President and Chief Executive Officer

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Scheduled date of filing quarterly report: February 13, 2024 Scheduled date of commencing dividend payments: – Preparation of supplementary explanatory materials: No

Quarterly financial results briefing: No

(Amounts of less than one million yen are rounded down.)

### 1. Consolidated Results for the Nine Months Ended December 31, 2023 (April 1, 2023 – December 31, 2023)

(1) Consolidated Operating Results (Cumulative) (% indicates changes from the previous corresponding period.)

|                   | Net sales   | Net sales Operating profit |             | orofit | Ordinary profit |      | Profit attributable to owners of parent |      |
|-------------------|-------------|----------------------------|-------------|--------|-----------------|------|---|------|
| Nine months ended | Million yen | %                          | Million yen | %      | Million yen     | %    | Million yen                             | %    |
| December 31, 2023 | 48,850      | 4.4                        | 1,797       | 21.2   | 2,156           | 16.5 | 1,531                                   | 15.6 |
| December 31, 2022 | 46,777      | 14.3                       | 1,483       | 44.6   | 1,850           | 47.9 | 1,325                                   | 26.5 |

(Note) Comprehensive income: Nine months ended December 31, 2023: ¥3,009 million [180.3%] Nine months ended December 31, 2022: ¥1,073 million [14.8%]

|                   | Basic earnings | Diluted earnings |
|-------------------|----------------|------------------|
|                   | per share      | per share        |
| Nine months ended | Yen            | Yen              |
| December 31, 2023 | 67.00          | =                |
| December 31, 2022 | 58.41          | =                |

### (2) Consolidated Financial Position

|                         | Total assets | Net assets  | Equity ratio |
|-------------------------|--------------|-------------|--------------|
|                         | Million yen  | Million yen | %            |
| As of December 31, 2023 | 78,730       | 28,233      | 35.9         |
| As of March 31, 2023    | 69,292       | 26,437      | 38.2         |

(Reference) Equity: As of December 31, 2023: \(\frac{2}{2}\)28,233 million
As of March 31, 2023: \(\frac{2}{2}\)26,437 million

### 2. Cash Dividends

|  | Annual dividends       |                        |                        |              |       |
|--|------------------------|------------------------|------------------------|--------------|-------|
|  | 1st<br>quarter-<br>end | 2nd<br>quarter-<br>end | 3rd<br>quarter-<br>end | Year-<br>end | Total |
|  | Yen                    | Yen                    | Yen                    | Yen          | Yen   |
| Fiscal year ended<br>March 31, 2023                | _                      | 13.00                  | -                      | 27.00        | 40.00 |
| Fiscal year ending<br>March 31, 2024               | _                      | 15.00                  | -                      |              |       |
| Fiscal year ending<br>March 31, 2024<br>(Forecast) |                        |                        |                        | 15.00        | 30.00 |

(Note) Revision to the forecast for dividends announced most recently: No

## 3. Forecast of Consolidated Results for the Fiscal Year Ending March 31, 2024 (April 1, 2023 - March 31, 2024)

(% indicates changes from the previous corresponding period.)

|           | Net sales          | 5        | Operating         | profit    | Ordinary          | profit   | Profit attrib<br>to owner<br>paren | s of      | Basic earnings<br>per share |
|-----------|--------------------|----------|-------------------|-----------|-------------------|----------|------------------------------------|-----------|-----------------------------|
| Full year | Million yen 63,700 | %<br>1.5 | Million yen 1,920 | %<br>10.3 | Million yen 2,310 | %<br>8.4 | Million yen 1,700                  | %<br>12.8 | Yen<br>74.83                |

(Note) Revision to the forecast of consolidated results announced most recently: No

### \* Notes:

- (1) Changes in significant subsidiaries during the period under review: None (changes in specified subsidiaries resulting in changes in scope of consolidation)
- (2) Application of an accounting method specific to the preparation of Quarterly Consolidated Financial Statements: None
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
  - 1) Changes in accounting policies due to the revision of accounting standards: None
  - 2) Changes in accounting policies other than 1) above: None
  - 3) Changes in accounting estimates: None
  - 4) Retrospective restatement: None
- (4) Total number of outstanding shares (common shares)
  - 1) Total number of outstanding shares at the end of the period (including treasury shares):

December 31, 2023: 22,968,000 shares March 31, 2023: 22,968,000 shares

2) Total number of treasury shares at the end of the period:

December 31, 2023: 249,628 shares March 31, 2023: 9,556 shares

3) Average number of shares during the period:

Nine months ended December 31, 2023: 22,862,514 shares Nine months ended December 31, 2022: 22,686,777 shares

- \* These quarterly financial results are outside the scope of quarterly review by certified public accountants or audit corporations.
- \* Explanation of the proper use of performance forecast and other notes

The above forecasts are estimated based on the information currently available, and actual results may differ from these forecasts due to a wide range of factors. For assumptions that form the basis of the performance forecast and cautionary notes, etc. on the use of performance forecast, please see "Explanation regarding information on future prospects such as forecast of consolidated results" on page 3 of this Quarterly Consolidated Financial Statements (attached materials, Japanese only).

# 2. Quarterly Consolidated Financial Statements and Primary Notes (1) Quarterly Consolidated Balance Sheets

(Million yen)

|  | As of March 31, 2023 | As of December 31, 2023 |
|--|----------------------|-------------------------|
| Assets   |                      |                         |
| Current assets   |                      |                         |
| Cash and deposits  | 8,405                | 9,464                   |
| Notes and accounts receivable - trade, and contract assets | 41,996               | 48,141                  |
| Merchandise and finished goods                             | 1,512                | 1,278                   |
| Other  | 774                  | 327                     |
| Allowance for doubtful accounts                            | (114)                | (83)                    |
| Total current assets                                       | 52,573               | 59,129                  |
| Non-current assets   | ·                    |                         |
| Property, plant and equipment                              | 3,235                | 4,248                   |
| Intangible assets  | 123                  | 67                      |
| Investments and other assets                               |                      |                         |
| Investment securities                                      | 12,604               | 14,556                  |
| Distressed receivables                                     | 5                    | 0                       |
| Other  | 756                  | 729                     |
| Allowance for doubtful accounts                            | (6)                  | (1)                     |
| Total investments and other assets                         | 13,360               | 15,285                  |
| Total non-current assets                                   | 16,719               | 19,600                  |
| Total assets   | 69,292               | 78,730                  |

|   | As of March 31, 2023 | As of December 31, 2023 |
|---|----------------------|-------------------------|
| Liabilities   |                      |                         |
| Current liabilities                                   |                      |                         |
| Notes and accounts payable - trade                    | 32,085               | 38,899                  |
| Short-term borrowings                                 | 4,757                | 5,673                   |
| Income taxes payable                                  | 519                  | 279                     |
| Contract liabilities                                  | 166                  | 3                       |
| Provisions  | 437                  | 305                     |
| Other   | 995                  | 804                     |
| Total current liabilities                             | 38,961               | 45,965                  |
| Non-current liabilities                               |                      |                         |
| Deferred tax liabilities                              | 1,683                | 2,342                   |
| Retirement benefit liability                          | 1,192                | 1,197                   |
| Other   | 1,018                | 990                     |
| Total non-current liabilities                         | 3,893                | 4,530                   |
| Total liabilities                                     | 42,855               | 50,496                  |
| Net assets  |                      |                         |
| Shareholders' equity                                  |                      |                         |
| Share capital   | 3,762                | 3,762                   |
| Capital surplus                                       | 3,116                | 3,116                   |
| Retained earnings                                     | 13,999               | 14,567                  |
| Treasury shares                                       | (6)                  | (255)                   |
| Total shareholders' equity                            | 20,871               | 21,189                  |
| Accumulated other comprehensive income                |                      |                         |
| Valuation difference on available-for-sale securities | 5,279                | 6,691                   |
| Deferred gains or losses on hedges                    | (3)                  | (1)                     |
| Revaluation reserve for land                          | 196                  | 196                     |
| Foreign currency translation adjustment               | 96                   | 155                     |
| Remeasurements of defined benefit plans               | (2)                  | 2                       |
| Total accumulated other comprehensive income          | 5,566                | 7,043                   |
| Total net assets                                      | 26,437               | 28,233                  |
| Total liabilities and net assets                      | 69,292               | 78,730                  |

# (2) Quarterly Consolidated Statements of Income and Comprehensive Income Consolidated Statements of Income

For the Nine-Month Period

(Million yen)

|   | Nine months ended<br>December 31, 2022 | Nine months ended<br>December 31, 2023 |
|---|--|--|
| Net sales   | 46,777                                 | 48,850                                 |
| Cost of sales   | 40,599                                 | 42,202                                 |
| Gross profit  | 6,177                                  | 6,647                                  |
| Selling, general and administrative expenses                  |  |  |
| Freight and incidental costs                                  | 970                                    | 873                                    |
| Salaries and allowances                                       | 1,719                                  | 1,807                                  |
| Provision for bonuses   | 173                                    | 213                                    |
| Provision for bonuses for directors (and other officers)      | 24                                     | 20                                     |
| Provision for share awards for directors (and other officers) | _                                      | 25                                     |
| Retirement benefit expenses                                   | 105                                    | 75                                     |
| Other   | 1,702                                  | 1,835                                  |
| Total selling, general and administrative expenses            | 4,694                                  | 4,850                                  |
| Operating profit  | 1,483                                  | 1,797                                  |
| Non-operating income  | , , , , , , , , , , , , , , , , , , ,  | ,                                      |
| Interest income   | 1                                      | 5                                      |
| Dividend income   | 348                                    | 360                                    |
| Other   | 47                                     | 30                                     |
| Total non-operating income                                    | 397                                    | 395                                    |
| Non-operating expenses  |  |  |
| Interest expenses   | 17                                     | 25                                     |
| Commission for syndicated loans                               | 9                                      | 9                                      |
| Other   | 3                                      | 2                                      |
| Total non-operating expenses                                  | 30                                     | 36                                     |
| Ordinary profit   | 1,850                                  | 2,156                                  |
| Extraordinary income  |  |  |
| Gain on sale of non-current assets                            | 19                                     | _                                      |
| Gain on sale of investment securities                         | 41                                     | 111                                    |
| Compensation for forced relocation                            | 30                                     | _                                      |
| Total extraordinary income                                    | 90                                     | 111                                    |
| Extraordinary losses  |  |  |
| Loss on sale and retirement of non-current assets             | _                                      | 22                                     |
| Office relocation expenses                                    | 11                                     | _                                      |
| Total extraordinary losses                                    | 11                                     | 22                                     |
| Profit before income taxes                                    | 1,929                                  | 2,245                                  |
| Income taxes - current  | 555                                    | 655                                    |
| Income taxes - deferred                                       | 48                                     | 58                                     |
| Total income taxes  | 604                                    | 713                                    |
| Profit  | 1,325                                  | 1,531                                  |
| Profit attributable to non-controlling interests              | _                                      |  |
| Profit attributable to owners of parent                       | 1,325                                  | 1,531                                  |

# Consolidated Statements of Comprehensive Income

# For the Nine-Month Period

(Million yen)

|  | Nine months ended<br>December 31, 2022 | Nine months ended<br>December 31, 2023 |
|--|--|--|
| Profit   | 1,325                                  | 1,531                                  |
| Other comprehensive income   |  |  |
| Valuation difference on available-for-sale securities              | (325)                                  | 1,411                                  |
| Deferred gains or losses on hedges                                 | (5)                                    | 1                                      |
| Foreign currency translation adjustment                            | 72                                     | 59                                     |
| Remeasurements of defined benefit plans, net of tax                | 7                                      | 5                                      |
| Total other comprehensive income                                   | (251)                                  | 1,477                                  |
| Comprehensive income   | 1,073                                  | 3,009                                  |
| Comprehensive income attributable to                               |  |  |
| Comprehensive income attributable to owners of parent              | 1,073                                  | 3,009                                  |
| Comprehensive income attributable to non-<br>controlling interests | _                                      | _                                      |