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February 9, 2024

## Summary of Consolidated Financial Results for the Third Quarter of the Fiscal Year Ending March 31, 2024 (Based on Japanese GAAP)

Company name: TAKAMIYA CO., LTD.  
 Stock exchange listing: Tokyo (Prime Market)  
 Stock code: 2445 URL: <https://corp.takamiya.co/>  
 Representative: Representative Director, President and Chairman KAZUMASA TAKAMIYA

Scheduled quarterly report submission date: February 13, 2024  
 Preparation of supplementary material on financial results: Yes  
 Holding of financial results meeting: No

(Amounts less than one million yen are rounded down)

## 1. Consolidated Financial Results for the Third Quarter of the Fiscal Year Ending March 31, 2024 (April 1, 2023 to December 31, 2023)

## (1) Consolidated operating results

Percentages indicate year-on-year changes

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Third quarter of the fiscal year ending March 31, 2024	32,183	4.9	2,405	49.7	2,526	46.5	1,727	46.9
Third quarter of the fiscal year ended March 31, 2023	30,686	2.9	1,606	62.8	1,724	54.9	1,176	229.4

(Note) Comprehensive income Third Quarter of Fiscal Year Ending March 31, 2024 : 2,147 million yen 10.2%  
 Third Quarter of Fiscal Year Ended March 31, 2023 : 1,948 million yen 259.0%

	Quarterly Earnings per share	Diluted earnings per share
	Yen	Yen
Third quarter of the fiscal year ending March 31, 2024	37.08	35.70
Third quarter of the fiscal year ended March 31, 2023	25.25	24.40

## (2) Consolidated financial condition

	Total assets	Net assets	Capital adequacy ratio	Net assets per share
	Million yen	Million yen	%	Yen
Third quarter of the fiscal year ending March 31, 2024	68,022	22,064	31.4	458.92
Fiscal year ended March 31, 2023	62,749	20,522	31.7	427.08

(Reference) Shareholders' equity Second Quarter of Fiscal Year Ending March 31, 2024 : 21,375 million yen  
 Fiscal year ended March 31, 2023 : 19,892 million yen

## 2. Cash dividends

	Annual dividends per share				
	End of the 1Q	End of the 2Q	End of the 3Q	End of term	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2023	-	6.00	-	8.00	14.00
Fiscal year ending March 31, 2024	-	6.00			
Fiscal year ending March 31, 2024 (Forecast)			-	8.00	14.00

(Note) Revisions from the most recently announced dividend forecast: None

## 3. Consolidated Financial Forecast for the Fiscal Year Ending March 31, 2024 (April 1, 2023 to March 31, 2024)

Percentages indicate year-on-year changes

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent		Earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	48,000	14.6	3,800	68.7	3,580	49.1	2,420	65.7	51.95

(Note) Revisions from the most recently announced earnings forecast: None

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Notes

(1) Changes in significant subsidiaries during the current quarter consolidated cumulative period (changes in specified subsidiaries resulting in changes in the scope of consolidation) : None

(2) Application of special accounting methods for the preparation of quarterly consolidated financial statements: None

(3) Changes in accounting policies, changes in accounting estimates, and restatements

① Changes in accounting policies due to revision of accounting standards, etc.: None

② Changes in accounting policies other than (1) above : None

③ Changes in accounting estimates : None

④ Restatement : None

(4) Number of shares issued (common stock)

① Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2023	46,585,600 shares	As of March 31, 2023	46,585,600 shares
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② Number of treasury shares at the end of the period

As of December 31, 2023	7,080 shares	As of March 31, 2023	7,020 shares
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③ Average number of shares during the period (cumulative quarterly)

As of December 31, 2023	46,578,563 shares	As of December 31, 2022	46,578,580 shares
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\* The quarterly financial statements are not subject to audit by certified public accountants or auditing firms.

\*Explanation of the appropriate use of financial forecasts and other special notes

(Cautionary Note Regarding Forward-Looking Statements, etc.)

The forward-looking statements, including business forecasts, contained in this document are based on information currently available to the Company and on certain assumptions deemed reasonable, and are not intended as a promise by the Company that they will be achieved. Actual results may differ materially due to a variety of factors. Please refer to "1. Qualitative information on quarterly financial results (3) Explanation of consolidated financial forecasts and other forward-looking statements" on page 3 of the attached materials for the conditions that form the assumptions for the forecast of financial results and cautions concerning the use of the forecast of financial results.

(How to obtain quarterly financial results supplementary materials)

Supplementary materials for the quarterly financial results will be posted on the Company's website.

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### 1. Qualitative information on quarterly financial results

#### (1) Explanation of business results

During the third quarter consolidated cumulative period, the global economy saw a trend towards recovery as restrictions on economic activities due to the impact of the COVID-19 pandemic were lifted. However, the pace of recovery slowed due to prolonged inflation and monetary tightening in various European and American countries. Additionally, heightened uncertainty about the future arose due to the prolonged Russia-Ukraine issue and escalating tensions in the Middle East, among other geopolitical risks.

In this environment, the Group has set a management vision of "Create new value through transformation and aim for sustainable growth by becoming a partner to our customers" in the medium-term management plan announced on May 31, 2021, and is proceeding with the transition to a new business model. We have been promoting the "Takamiya Platform," announced on May 31, 2023, which provides high-value-added services to customers who purchased the Iq System. We have been expanding functionalities, including "OPERA," an interface that allows access to all services provided by the Takamiya Platform online, and "Iq-Bid," a digital marketplace where construction temporary equipment can be freely bought and sold. Furthermore, the user accounts for the operational management service of the Iq System, "OPE-MANE," have also increased.

As a result, for the Third quarter of the current fiscal year, the Company posted net sales of 32,183 million yen (up 4.9% year-on-year), operating income of 2,405 million yen (up 49.7% year-on-year), ordinary income of 2,526 million yen (up 46.5% year-on-year), and net income attributable to owners of the parent of 1,727 million yen (up 46.9% year-on-year).

Operating results by segment are as follows.

#### (Sales business)

In the temporary equipment division, there is high interest in "Takamiya Platform," and while there have been inquiries for new procurement, replacements, and additional purchases, concerns about construction delays due to soaring material prices, labor shortages, etc., as well as uncertainties about the future, have led to continued postponement of purchase timing and a trend towards rental usage, resulting in sales being lower than expected. On the other hand, there have been large-scale projects in the second-hand sales, including "Iq-Bid," contributing to an improvement in profit margins.

In divisions other than the temporary equipment division, sales decreased as large-scale solar projects, which had been ongoing since the previous period, concluded.

As a result, sales were 9,053 million yen (down 4.8% year-on-year) and operating income was 1,113 million yen (up 34.1% year-on-year).

#### (Rental Business)

In the construction field, rental demand remains high, mainly for maintenance and repair work in the Tokyo metropolitan area, and in the civil engineering field, the number of construction sites is currently increasing, and the rental volume of temporary construction equipment remained at a high level compared to the previous year. We have also expanded our equipment lineup and worked to establish a stable supply system for Takamiya Platform users.

As a result, sales were 20,473 million yen (up 13.2% year-on-year) and operating income was 2,671 million yen (up 41.1% year-on-year).

#### (Overseas Business)

In the manufacturing field, the procurement of raw materials and parts has not been significantly affected, and both HORY VIETNAM (Vietnam) and Hory Korea (South Korea) are steadily shipping temporary construction equipment to Japan.

In Hory Korea, with overseas sales departments, concerns about the global economic downturn led to a similar trend in rental usage as observed in Japan, particularly in the temporary division. Additionally, sales of solar-related materials decreased not only in the temporary division but also in other divisions. As a result, sales revenue decreased.

At DIMENSION-ALL INC. (Philippines), while economic activity is showing signs of recovery, the impact of delays in large-scale projects and deferment of commencements resulted in performance remaining at a similar level to the same period of the previous year.

As a result, sales were 6,192 million yen (down 8.6% year-on-year) and operating income was 328 million yen (up 0.1% year-on-year).

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(2) Explanation of financial condition

Total assets at the end of the current Third quarter consolidated accounting period were 68,022 million yen, an increase of 5,272 million yen from the end of the previous consolidated fiscal year. This was mainly due to an increase of 683 million yen in Merchandise and finished goods, and an increase of 3,532 million yen in Assets for rent, net.

Total liabilities amounted to 45,958 million yen, an increase of 3,730 million yen from the end of the previous consolidated fiscal year. This was mainly due to an increase of 1,669 million yen in Short-term loans payable, and an increase of 2,082 million yen in Long-term loans payable (including Current portion of long-term loans payable).

Total net assets amounted to 22,064 million yen, an increase of 1,541 million yen from the end of the previous fiscal year. This was mainly due to an increase of 1,075 million yen in retained earnings due to Profit attributable to owners of parent of 1,727 million yen and dividends of surplus of 652 million yen.

(3) Explanation of consolidated financial forecasts and other forward-looking statements

Regarding the consolidated performance forecast, there have been no changes to the full-year consolidated performance forecast as stated in the " Summary of Consolidated Financial Results for the Fiscal Year Ended March 31, 2023" announced on May 11, 2023.

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## 2. Quarterly consolidated financial statements and major notes

## (1) Quarterly Consolidated Balance Sheet

Million yen

	Fiscal year ended March 31, 2023	Third quarter of the fiscal year ending March 31, 2024
<b>Assets</b>		
<b>Current assets</b>		
Cash and deposits	8,296	8,577
Notes and accounts receivable trade and contract assets	11,452	11,326
Merchandise and finished goods	5,423	6,107
Work in process	1,308	1,348
Raw materials and supplies	1,452	1,392
Other	819	711
Allowance for doubtful accounts	(323)	(351)
<b>Total current assets</b>	<b>28,430</b>	<b>29,112</b>
<b>Non-current assets</b>		
<b>Property, plant and equipment</b>		
<b>Assets for rent</b>	<b>42,592</b>	<b>47,748</b>
Accumulated depreciation - Assets for rent	(28,243)	(29,866)
<b>Assets for rent, net</b>	<b>14,349</b>	<b>17,881</b>
<b>Buildings and structures</b>	<b>10,084</b>	<b>10,665</b>
Accumulated depreciation and impairment loss	(4,359)	(4,747)
<b>Buildings and structures, net</b>	<b>5,725</b>	<b>5,918</b>
<b>Machinery, equipment and vehicles</b>	<b>3,683</b>	<b>4,018</b>
Accumulated depreciation	(2,171)	(2,505)
<b>Machinery, equipment and vehicles, net</b>	<b>1,512</b>	<b>1,513</b>
Land	7,766	7,775
<b>Leased assets</b>	<b>1,224</b>	<b>1,487</b>
Accumulated depreciation	(922)	(1,073)
<b>Leased assets, net</b>	<b>301</b>	<b>413</b>
Construction in progress	145	727
<b>Other</b>	<b>1,858</b>	<b>2,101</b>
Accumulated depreciation	(1,365)	(1,545)
<b>Other, net</b>	<b>492</b>	<b>556</b>
<b>Total tangible assets</b>	<b>30,292</b>	<b>34,786</b>
<b>Intangible assets</b>		
Leasehold right	327	327
Other	418	395
<b>Total intangible fixed assets</b>	<b>746</b>	<b>723</b>
<b>Investments and other assets</b>		
Investment securities	379	436
Guarantee deposits	760	762
Net defined benefit asset	80	83
Deferred tax assets	745	690
Other	1,382	1,560
Allowance for doubtful accounts	(68)	(132)
<b>Total investments and other assets</b>	<b>3,280</b>	<b>3,399</b>
<b>Total non-current assets</b>	<b>34,318</b>	<b>38,909</b>
<b>Total assets</b>	<b>62,749</b>	<b>68,022</b>

Million yen

	Fiscal year ended March 31, 2023	Third quarter of the fiscal year ending March 31, 2024
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable - trade	7,010	6,863
Short-term loans payable	3,909	5,579
Current portion of bonds	1,167	1,102
Current portion of long-term loans payable	5,749	5,604
Lease obligations	311	345
Income taxes payable	392	507
Contract liability	110	-
Provision for bonuses	466	309
Notes payable - facilities	306	365
Other	2,454	2,958
Total current liabilities	21,878	23,636
Non-current liabilities		
Bonds payable	4,263	3,946
Long-term loans payable	12,253	14,481
Lease obligations	690	654
Net defined benefit liability	1,021	1,028
Asset retirement obligations	34	34
Other	2,085	2,176
Total non-current liabilities	20,349	22,321
Total liabilities	42,227	45,958
<b>Net assets</b>		
Shareholders' equity		
Capital stock	1,052	1,052
Capital surplus	1,910	1,910
Retained earnings	16,514	17,589
Treasury shares	(3)	(3)
Total shareholders' equity	19,473	20,548
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	62	98
Deferred gains or losses on hedges	(1)	(1)
Foreign currency translation adjustment	368	734
Remeasurements of defined benefit plans, net of tax	(9)	(4)
Total accumulated other comprehensive income	419	826
Subscription rights to shares	434	485
Non-controlling interest	194	202
Total net assets	20,522	22,064
<b>Total liabilities and net assets</b>	<b>62,749</b>	<b>68,022</b>

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(2) Quarterly consolidated statements of income and consolidated statements of comprehensive income

(Quarterly consolidated statements of income)

Third quarter consolidated cumulative period

Million yen

	Third quarter of the fiscal year ended March 31, 2023	Third quarter of the fiscal year ending March 31, 2024
Net sales	30,686	32,183
Cost of sales	21,393	21,627
Gross profit	9,293	10,555
Selling, general and administrative expenses	7,686	8,150
Operating income	1,606	2,405
Non-operating income		
Interest income	3	10
Dividend income	8	11
Rent income	78	73
Gain on sales of scrap	138	118
Foreign exchange gains	67	192
Other	58	58
Total non-operating income	355	463
Non-operating expenses		
Interest expenses	154	197
Commission fee	43	40
Provision of allowance for doubtful accounts	-	63
Other	40	40
Total non-operating expenses	238	342
Ordinary income	1,724	2,526
Extraordinary income		
Gain on sales of non-current assets	17	20
Total extraordinary income	17	20
Extraordinary losses		
Loss on retirement of non-current assets	22	0
Total extraordinary loss	22	0
Profit before income taxes	1,719	2,546
Income taxes - current	422	740
Income taxes - deferred	110	66
Total income taxes	532	806
Profit	1,186	1,739
Profit attributable to non-controlling interests	10	12
Profit attributable to owners of parent	1,176	1,727

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(Quarterly consolidated Statements of comprehensive income)

(Third quarter consolidated cumulative period)

Million yen

	Third quarter of the fiscal year ended March 31, 2023	Third quarter of the fiscal year ending March 31, 2024
Profit	1,186	1,739
Other comprehensive income		
Valuation difference on available-for-sale securities	5	36
Deferred gains or losses on hedges	6	0
Foreign currency translation adjustment	747	366
Remeasurements of defined benefit plans, net of tax	1	4
Total other comprehensive income (loss)	762	407
Comprehensive income	1,948	2,147
(Breakdown)		
Comprehensive income attributable to owners of parent	1,938	2,134
Comprehensive income attributable to minority interests	10	12

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(3) Notes to quarterly consolidated financial statements

(Notes on going concern assumption)

Not applicable.

(Note in the event of a significant change in the amount of shareholders' equity)

Not applicable.

(Segment information)

I. Consolidated cumulative period for the Third quarter of the previous fiscal year (from April 1, 2022 to December 31, 2022)

1. Information on sales and profit or loss amounts by reporting segment and revenue decomposition information

(Million yen)

	Sales Business	Rental Business	Overseas Business	Total	Adjustment (Note 1)	Amount allocated on consolidated statements of income (Note 2)
Net sales						
Income from contracts with customers	9,466	9,626	2,467	21,560	-	21,560
Other income	-	8,461	663	9,125	-	9,125
Net sales to external customers	9,466	18,088	3,131	30,686	-	30,686
Intersegment sales and transfers Net sales or transfer amount	42	1	3,641	3,686	(3,686)	-
Total	9,509	18,090	6,772	34,372	(3,686)	30,686
Segment income	830	1,894	327	3,052	(1,445)	1,606

Notes 1. The segment profit adjustment amount of (1,445) million yen includes the elimination of inter-segment transactions of 221 million yen and company-wide expenses of (1,667) million yen that are not allocated to each reporting segment. Company-wide expenses are mainly general and administrative expenses that do not belong to the reporting segment.

2. Segment income is adjusted with operating income on the quarterly consolidated income statement.

3. Other income includes lease income based on ASBJ Statement No. 13, "Accounting Standard for Lease Transactions."

2. Information on impairment loss or goodwill of fixed assets by reporting segment

Not applicable.

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II Consolidated cumulative period for the Third quarter of the current fiscal year (from April 1, 2023 to December 31, 2023)

1. Information on sales and profit or loss amounts by reporting segment and revenue decomposition information

(Million yen)

	Sales Business	Rental Business	Overseas Business	Total	Adjustment (Note 1)	Amount allocated on consolidated statements of income (Note 2)
Net sales						
Income from contracts with customers	8,972	10,568	2,057	21,599	-	21,599
Other income	-	9,857	726	10,584	-	10,584
Net sales to external customers	8,972	20,426	2,784	32,183	-	32,183
Intersegment sales and transfers	80	47	3,408	3,536	(3,536)	-
Net sales or transfer amount						
Total	9,053	20,473	6,192	35,719	(3,536)	32,183
Segment income	1,113	2,671	328	4,114	(1,708)	2,405

Notes 1. The segment profit adjustment amount of (1,708) million yen includes inter-segment transaction elimination of 123 million yen and company-wide expenses of (1,832) million yen not allocated to each reporting segment. Company-wide expenses are mainly general and administrative expenses that do not belong to the reporting segment.

2. Segment income is adjusted with operating income on the quarterly consolidated income statement.

3. Other income includes leasing income, etc. based on Corporate Accounting Standard No. 13 "Accounting Standard for Lease Transactions".

2. Information on impairment loss or goodwill of fixed assets by reporting segment

Not applicable.