

Translation

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Summary of Consolidated Financial Results for the Nine Months Ended December 31, 2023 (Based on Japanese GAAP)

February 9, 2024

Company name: Riskmonster.com
 Stock exchange listing: Tokyo
 Stock code: 3768 URL <https://www.riskmonster.co.jp>
 Representative: President,CEO Taichi Fujimoto
 Inquiries: General Manager, Finance and Accounting Maki Yoshida TEL 03-6214-0331
 Division
 Scheduled date to file Quarterly Securities Report: February 13, 2024
 Scheduled date to commence dividend payments: –
 Preparation of supplementary material on quarterly financial results: No
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the nine months ended December 31, 2023 (from April 1, 2023 to December 31, 2023)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended December 31, 2023	2,749	(2.7)	228	(49.8)	223	(50.1)	119	(59.3)
Nine months ended December 31, 2022	2,826	1.1	454	(18.2)	446	(22.3)	294	(23.5)

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
Nine months ended December 31, 2023	15.93		–	
Nine months ended December 31, 2022	38.73		38.70	

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of December 31, 2023	6,756	5,984	87.6	792.94
As of March 31, 2023	6,677	5,845	86.7	774.13

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen				
Year ended March 31, 2023	–	0.00	–	14.75	14.75
Year ending March 31, 2024	–	0.00	–		
Year ending March 31, 2024 (Forecast)				15.00	15.00

3. Forecast of consolidated financial results for the year ending March 31, 2024 (from April 1, 2023 to March 31, 2024)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	3,730	(0.4)	350	(38.1)	340	(38.5)	210	(41.7)	28.03

4. Notes

- (1) Changes in significant subsidiaries during the nine months ended December 31, 2023
(changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: No
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2023	7,636,922 shares	As of March 31, 2023	7,636,922 shares
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Number of treasury shares at the end of the period

As of December 31, 2023	168,868 shares	As of March 31, 2023	160,368 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Nine months ended December 31, 2023	7,522,369 shares	Nine months ended December 31, 2022	7,593,418 shares
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Quarterly consolidated financial statements
Consolidated balance sheets

(Thousands of yen)

	As of March 31, 2023	As of December 31, 2023
Assets		
Current assets		
Cash and deposits	2,004,666	1,585,697
Notes and accounts receivable - trade, and contract assets	463,961	479,380
Raw materials and supplies	13,226	10,136
Other	94,752	147,891
Allowance for doubtful accounts	(662)	(11,901)
Total current assets	2,575,945	2,211,205
Non-current assets		
Property, plant and equipment		
Buildings and structures	585,223	584,498
Accumulated depreciation	(181,306)	(194,014)
Buildings and structures, net	403,916	390,484
Tools, furniture and fixtures	375,015	371,955
Accumulated depreciation	(311,409)	(310,921)
Tools, furniture and fixtures, net	63,606	61,033
Land	568,352	568,352
Leased assets	16,389	21,579
Accumulated depreciation	(2,815)	(5,501)
Leased assets, net	13,574	16,078
Construction in progress	4,883	1,784
Total property, plant and equipment	1,054,333	1,037,732
Intangible assets		
Goodwill	46,862	75,041
Software	1,120,804	1,186,475
Other	589,626	768,886
Total intangible assets	1,757,293	2,030,403
Investments and other assets		
Investment securities	1,192,916	1,364,143
Other	97,297	114,126
Allowance for doubtful accounts	(682)	(677)
Total investments and other assets	1,289,531	1,477,593
Total non-current assets	4,101,158	4,545,728
Total assets	6,677,103	6,756,933

(Thousands of yen)

	As of March 31, 2023	As of December 31, 2023
Liabilities		
Current liabilities		
Accounts payable - other	216,299	222,373
Current portion of long-term borrowings	60,160	55,200
Income taxes payable	121,381	19,737
Provision for bonuses	2,919	1,962
Other	126,583	148,307
Total current liabilities	527,343	447,580
Non-current liabilities		
Long-term borrowings	35,160	2,500
Retirement benefit liability	29,266	35,129
Other provisions	18,742	18,219
Other	221,057	268,743
Total non-current liabilities	304,226	324,593
Total liabilities	831,569	772,174
Net assets		
Shareholders' equity		
Share capital	1,188,168	1,188,168
Capital surplus	828,493	819,841
Retained earnings	3,306,001	3,315,548
Treasury shares	(110,918)	(99,998)
Total shareholders' equity	5,211,745	5,223,560
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	555,569	676,137
Foreign currency translation adjustment	20,544	21,995
Total accumulated other comprehensive income	576,114	698,132
Share acquisition rights	286	286
Non-controlling interests	57,388	62,780
Total net assets	5,845,533	5,984,759
Total liabilities and net assets	6,677,103	6,756,933

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

(Thousands of yen)

	Nine months ended December 31, 2022	Nine months ended December 31, 2023
Net sales	2,826,603	2,749,184
Cost of sales	1,319,302	1,424,275
Gross profit	1,507,300	1,324,908
Selling, general and administrative expenses	1,053,118	1,096,858
Operating profit	454,182	228,050
Non-operating income		
Interest income	73	86
Dividend income	12,626	14,840
Gain on investments in investment partnerships	596	–
Other	1,041	1,184
Total non-operating income	14,338	16,110
Non-operating expenses		
Interest expenses	1,132	988
Commitment fees	2,112	2,106
Commission expenses	16,176	7,210
Loss on investments in investment partnerships	–	6,990
Foreign exchange losses	2,143	1,959
Other	383	1,866
Total non-operating expenses	21,948	21,120
Ordinary profit	446,572	223,040
Extraordinary income		
Gain on sale of investment securities	107	–
Total extraordinary income	107	–
Extraordinary losses		
Loss on retirement of non-current assets	1,388	238
Loss on sale of investment securities	2,621	–
Loss on valuation of investment securities	0	–
Total extraordinary losses	4,009	238
Profit before income taxes	442,670	222,802
Income taxes - current	153,131	102,707
Income taxes - deferred	(5,547)	(4,793)
Total income taxes	147,584	97,913
Profit	295,086	124,888
Profit attributable to non-controlling interests	1,029	5,062
Profit attributable to owners of parent	294,056	119,826

Consolidated statements of comprehensive income (cumulative)

(Thousands of yen)

	Nine months ended December 31, 2022	Nine months ended December 31, 2023
Profit	295,086	124,888
Other comprehensive income		
Valuation difference on available-for-sale securities	(120,462)	120,897
Foreign currency translation adjustment	(767)	1,450
Total other comprehensive income	(121,229)	122,348
Comprehensive income	173,856	247,236
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	172,931	241,844
Comprehensive income attributable to non-controlling interests	925	5,392