

Consolidated Financial Results for the Fiscal Year Ended December 31, 2023 [Japanese GAAP]

February 14, 2024

Name of registrant: Milbon Co., Ltd. Tokyo Stock Exchange, Prime Market

Code No.: 4919 URL https://www.milbon.com/en/

Representative: Hidenori Sakashita, President & CEO

Inquiries: Masahiro Murai, Managing Executive Director TEL: +81-3-6478-6301 Scheduled date of ordinary general meeting of shareholders: March 28, 2024

Scheduled filing date for securities report: March 28, 2024 Scheduled starting date of dividend payments: March 29, 2024 Preparation of supplementary materials on the financial results: Yes

Holding of an explanatory meeting on the financial results: Yes (For institutional investors and analysts)

(Amounts of less than one million yen have been omitted.)

1. Consolidated financial results for the fiscal year ended December 31, 2023 (January 1, 2023 - December 31, 2023)

(1) Consolidated operating results

(1) Consolidated operating results (Percenta)								iges snow year-on-year changes.)		
	Net sales		ales Operating income		Ordinary income		Profit attributa	able to owners		
	INCL S	saics	Operatin	gincome	Ordinary income		of parent			
	Million yen	%	Million yen	%	Million yen	%	Million yen	%		
Year ended December 31, 2023	47,762	5.6	5,525	(26.8)	5,586	(28.6)	4,001	(28.3)		
Year ended December 31, 2022	45,238	-	7,551	-	7,829	9.4	5,577	9.2		

Note: Comprehensive income Year ended December 31, 2023: 4,302 million yen [(31.2)%] Year ended December 31, 2022: 6,253 million yen [8.7%]

	Basic earnings per share	Diluted earnings per share	Return on equity (ROE)	Return on assets (ROA)	Operating income ratio
	Yen	Yen	%	%	%
Year ended December 31, 2023	122.99	-	8.9	10.6	11.6
Year ended December 31, 2022	171.49	-	13.2	15.5	16.7

Note: Since the beginning of the previous fiscal year, sales discounts, previously categorized as non-operating expenses, are deducted from net sales. As a result, the Company has determined that year-on-year comparisons of net sales and operating income with the same period of the previous year may be misleading. Accordingly, the percentage of year-on-year changes in net sales and operating income from the same period of the two fiscal years are not indicated in the above table. (Ordinary income and profit attributable to owners of parent remain unchanged.) If the figures of FY2021 were calculated on the same basis as FY2022, net sales and operating income would increase by 10.7% and 6.6%, respectively, in FY2022. For more details, please see the FY2022 Financial Results Presentation Materials.

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of December 31, 2023	53,037	45,577	85.9	1,400.66
As of December 31, 2022	52,760	43,991	83.4	1,352.52

(Reference) Equity As of December 31, 2023: 45,577 million yen As of December 31, 2022: 43,991 million yen

(3) Consolidated cash flows

	Cash flows from operating	Cash flows from investing	Cash flows from financing	Cash and cash equivalents at end of period	
	activities	activities	activities		
	Million yen	Million yen	Million yen	Million yen	
Year ended December 31, 2023	4,765	(3,109)	(2,797)	11,292	
Year ended December 31, 2022	5,008	(3,865)	(2,578)	12,258	

2. Payment of dividends

		A	Annual dividend	Total dividends (Annual)	Dividend payout ratio (Consolidated)	Dividends on equity (DOE) (Consolidated)		
	End of 1st quarter	End of 2nd quarter	End of 3rd quarter	End of fiscal year	Total			
	Yen	Yen	Yen	Yen	Yen	Million yen	%	%
Year ended December 31, 2022	-	40.00	-	46.00	86.00	2,797	50.2	6.6
Year ended December 31, 2023	-	40.00	-	48.00	88.00	2,863	71.6	6.4
Year ending December 31, 2024 (forecast)	-	40.00	-	48.00	88.00		61.6	

3. Consolidated operating results forecasts for the fiscal year ending December 31, 2024 (January 1, 2024 - December 31, 2024)

(Percentages show year-on-year changes.)

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	Net s	cales	Operating income Ordinary income		Profit attri	butable to	Rac	ic earnings	ner chare		
	INCL S	saics			Ordinary meonic		owners of parent		Basic earnings per share		
	Million yen	%	Million yen	%	Million yen	%	Million yen	%			Yen
Year ending December 31, 2024	50,620	6.0	6,600	19.5	6,560	17.4	4,650	16.2			142.92

*Notes

(1) Significant changes in subsidiaries during the period

(changes in specified subsidiaries resulting in the change in the scope of consolidation) : None

New: 0 company (Company name:) Exclude: 0 companies (Company name:)

(2) Changes in accounting policies, changes in accounting estimates and retrospective restatements

1) Changes in accounting policies due to amendment to the

accounting standards, etc. : None
2) Changes in accounting policies other than those in 1) above : None
3) Changes in accounting estimates : None
4) Retrospective restatements : None

(3) Number of shares issued (common stock)

1) Number of shares issued at the end of the period (including treasury shares)

2) Number of treasury shares at the end of the period

3) Average number of shares during the period

As of December 31, 2023	33,117,234 shares	As of December 31, 2022	33,117,234 shares
As of December 31, 2023	577,107 shares	As of December 31, 2022	591,511 shares
Year ended December 31, 2023	32,536,033 shares	Year ended December 31, 2022	32,521,551 shares

(Reference) Overview of non-consolidated financial results

Non-consolidated financial results for the fiscal year ended December 31, 2023 (January 1, 2023 - December 31, 2023)

(1) Non-consolidated operating results (Percentages show year-on-year changes.) Profit attributable to owners Net sales Ordinary income Operating income of parent Million yen Million yen Million yen Million yen Year ended December 31, 2023 42,520 1.8 4,701 (36.5)4,906 (38.4)3.233 (41.6)Year ended December 31, 2022 41,780 7,407 7,959 14.9 6.5 (0.7)5,533 11.0

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
As of December 31, 2023	99.37	-
As of December 31, 2022	170.16	-

(2) Non-consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share	
	Million yen	Million yen	%	Yen	
As of December 31, 2023	48,400	41,444	85.6	1,273.65	
As of December 31, 2022	49,508	41,249	83.3	1,268.22	

(Reference) Equity As of December 31, 2023: 41,444 million yen As of December 31, 2022: 41,249 million yen

Operating forecasts and other statements regarding the future presented in these materials are based on information currently available and certain assumptions deemed to be reasonable, and actual performance may differ substantially due to various factors.

^{*}These financial statements are not subject to the review by a certified public accountant or an audit corporation.

^{*}Explanation on the appropriate use of operating forecasts and other special instructions