Company name: Duskin Co., Ltd.

Name of representative: Hiroyuki Okubo, Representative Director

President and CEO

(Securities code: 4665; TSE Prime Market)

Inquiries: Keiichi Emura, Operating Officer

Manager, Corporate Planning Telephone: +81-6-6821-5071

## Notice Concerning Changes of Responsibilities of Operating Officers and Key Personnel

Duskin Co., Ltd. hereby announces that it has resolved, at the meeting of the Board of Directors held on February 29, 2024, to make the following changes regarding the responsibilities of Operating Officers and key personnel, with effect from April 1, 2024.

## 1. Changes in responsibilities of Operating Officers

Name	New positions and responsibilities	Current positions and responsibilities
Teruji Yamamura	Unchanged	Chairman
Hiroyuki Okubo	Unchanged	President and CEO
		Auditing
Kazushi Sumimoto	Unchanged	COO
		Direct Selling Group <sup>1</sup>
	Unchanged	C00
Tetsuya Wada		Food Group <sup>2</sup>
Tetsaya Wada		General Manager, Mister Donut Business
		Group <sup>3</sup>
		CFO
Naoto Miyata	Unchanged	Corporate Administration Group <sup>4</sup>
		Corporate Account
	Operating Officer	
Shinichiro Ueno	Corporate Business Group <sup>5</sup>	Operating Officer
Similarino Ueno	General Manager	Corporate Business Group
	Production & Logistics	
		Operating Officer
	Operating Officer Corporate Planning Group <sup>6</sup>	Information System, New Business
Keiichi Emura		Development, Continuous Process
		Improvement
		Manager, Corporate Planning
	Unchanged	Operating Officer
Seishi Nemoto		General Manager
Beisin Temoto		Franchise Support & Development, Mister
		Donut Business Group
Hideyuki Kanoh	Unchanged	Operating Officer
		General Manager
		Planning & Development,
		Mister Donut Business Group
Kazumi Mori	Unchanged	Operating Officer
		General Manager, Strategy Management,
		Direct Selling Group <sup>7</sup>

Name	New positions and responsibilities	Current positions and responsibilities
Tetsuji Daikuhara	Unchanged	Operating Officer
		General Manager, Planning & Development,
		Direct Selling Group <sup>8</sup>
Gou Fukushima	Operating Officer	General Manager
	General Manager, Sales & Operations,	Hokkaido Regional Office
	Direct Selling Group	Sales & Operations, Direct Selling Group
	Unchanged	Operating Officer
Kenji Iida		Shared Services Center, Human Resources,
		Quality Assurance & Risk Management
Koji Tsukamoto	Operating Officer Accounting, General Affairs	Operating Officer
		General Affairs
		Manager, Accounting
Takeharu Ide	Operating Officer	General Manager
	Information System	Kita Kanto Regional Office
	Manager, Corporate Planning	Sales & Operations, Direct Selling Group
Kazunari Yamamoto	Operating Officer	
	Public Relations	Manager, International Division
	Manager, International Division	

## Notes:

- 1. Direct Selling Group consists of Strategy Management, Sales & Operations, and Planning & Development.
- 2. Food Group consists of Mister Donut Business Group and divisions that manage the overall matters of Food Group, such as Administration.
- 3. Mister Donut Business Group consists of Planning & Development and Franchise Support & Development.
- 4. Corporate Administration Group consists of Secretariat, Accounting, General Affairs, Legal Affairs & Corporate Compliance, Shared Services Center, Human Resources, and Quality Assurance & Risk Management.
- 5. Corporate Business Group consists of International Division, Public Relations, and Production & Logistics.
- 6. Corporate Planning Group consists of Corporate Planning, Information System, New Business Development, and Continuous Process Improvement.
- 7. Strategy Management under Direct Selling Group consists of divisions that manage the overall matters of Direct Selling Group, such as Strategy Management and Administration.
- 8. Planning & Development under Direct Selling Group consists of Clean Service Division, ServiceMaster Division, Terminix Division, Merry Maids Division, Total Green Division, Home Repair Division, Uniform Service Division, Health & Beauty Division, Rent-All Division, Health Rent Division, Life Care Division and Rescue Service Division.

## 2. Personnel changes

Name	New positions and responsibilities	Current positions and responsibilities
Mikako Oga	Manager, Auditing	Division Manager, Merry Maids Division,
		Planning & Development, Direct Selling
		Group
Hikaru Obana	Manager, Secretariat	Section Chief, Secretariat
Kazuhito Hayashi	Manager, Accounting	Manager, Administration, Food Group
Katsuya Yajima	Manager, Quality Assurance & Risk Management	Manager, New Product & Service
		Development, Planning & Development,
		Direct Selling Group

Name	New positions and responsibilities	Current positions and responsibilities
Takayuki Miyashita	General Manager	Division Manager, Rent-All Division
	Hokkaido Regional Office	Planning & Development, Direct Selling
	Sales & Operations, Direct Selling Group	Group
	General Manager	General Manager
Toshifumi Takeuchi	Tokyo Regional Office	Kinki Regional Office
	Sales & Operations, Direct Selling Group	Sales & Operations, Direct Selling Group
<b>5</b>	General Manager	Sales Manager
Daisuke Wada	Kita Kanto Regional Office	Sales & Operations, Direct Selling Group
	Sales & Operations, Direct Selling Group	
	General Manager	Section Chief
Toko Kabata	Kinki Regional Office	Home Service Planning & Operation, Clean
	Sales & Operations, Direct Selling Group	Service Division
	-	Sales & Operations, Direct Selling Group
	General Manager	Division Manager, Health & Beauty
Osamu Nakamura	Chugoku Shikoku Regional Office Sales & Operations, Direct Selling Group	Division
Osuma Trakamara		Planning & Development, Direct Selling
		Group
Eiji Hirano	Division Manager, Clean Service Division Planning & Development, Direct Selling	General Manager
		Sales & Operations, Direct Selling Group
	Group	
	Division Manager, Merry Maids Division Planning & Development, Direct Selling Group	Section Chief
D !! ** ! !!		Planning & Operation, Merry Maids
Reiko Yoshikawa		Division
		Planning & Development, Direct Selling
		Group
Junko Oishi	Division Manager, Health & Beauty Division Planning & Development, Direct Selling Group	Section Chief
		Organization Development, ServiceMaster
		Division
		Planning & Development, Direct Selling
		Group
Hiroshi Nishitomi	Division Manager, Rent-All Division Planning & Development, Direct Selling Group	Section Chief
		Sales Promotion, Rent-All Division
		Planning & Development, Direct Selling
		Group

For media inquiries on this matter, please contact:

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