# **Reference Data**

(Consolidated Financial Results for Q2 FY2013)



Daiichi-Sankyo

October 31, 2013 Daiichi Sankyo Co., Ltd. http://www.daiichisankyo.com

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### **<u>1. Summary of Consolidated Income Statement</u>**

JPY Bn	to sales	Q1 Results YoY	to sales	Q2 Results YoY	Q3 to sales Results YoY	Q4 to sales Results YoY	to sales	Q2 Results	2 YTD YoY YoY to forecast	to sales	F Forecast f	Y2013 rom May	YoY YoY
Net sales	100%	252.5 +4.1%	100%	263.9 +9.3%			100%	516.4	32.2 +6.7% 47%	100%	1,110.0	30.0	112.1 +11.2%
Cost of sales	33%	83.7 +25.7%	31%	82.8 +7.3%			32%	166.5	22.7 +15.8% 44%	34%	376.0	21.0	62.3 +19.9%
Gross Profit	67%	168.8 -4.1%	69%	181.1 +10.2%			68%	349.9	9.5 +2.8% 48%	66%	734.0	9.0	49.8 +7.3%
SG&A expenses R&D expenses A&P expenses Personnel expenses Other SG&A expenses	59% 20% 10% 15% 14%	148.0 +3.2% 50.0 +18.9% 24.7 +8.8% 38.2 +10.0% 35.1 -20.1%	55% 17% 10% 15% 14%	146.2 +4.6% 44.9 -0.6% 25.5 +18.4% 39.4 +15.2% 36.4 -6.3%			57% 18% 10% 15% 14%	294.2 94.9 50.2 77.6 71.5	11.0       +3.9%       47%         7.7       +8.8%       50%         6.0       +13.5%       8.7         8.7       +12.6%       -11.3         -11.3       -13.7%       -13.7%		629.0 191.0 not disclosed not disclosed not disclosed	<u>14.0</u> 4.0	45.3 +7.8% 8.0 +4.3%
Operating Income	8%	20.8 -36.2%	13%	34.9 +42.2%			11%	55.7	-1.4 -2.5% 53%	9%	105.0	-5.0	4.5 +4.5%
Non-operating income / expe Non-operating income Non-operating expenses	ns <u>es</u>	2.6 6.5 3.9		<mark>-11.2</mark> 0.9 12.2				- <mark>8.7</mark> 7.4 16.1	-1.4 2.5 3.9		-15.0 not disclosed not disclosed	-5.0	-13.6
Ordinary Income	<b>9%</b>	23.3 -42.9%	9%	23.7 +162.0%			<b>9</b> %	47.0	-2.9 -5.7% 52%	8%	90.0	-10.0	-9.1 -9.2%
Extraordinary income / losses Extraordinary income Extraordinary losses	3	<mark>-10.1</mark> 1.6 11.7		5.3 6.0 0.7		. <u> </u>		-4.8 7.6 12.4	<mark>-0.1</mark> 5.1 5.2		12.0 not disclosed not disclosed	5.0	19.1
Income before income taxes and minority interest	ts <u>5%</u>	13.2 -68.0%	11%	29.0 +658.8%			8%	42.2	-3.0 -6.6% 41%	9%	102.0	-5.0	9.9 +10.8%
Income taxes / minority intere Income taxes Minority interests	est <u>s</u>	2.2 1.9 0.3		9.2 11.4 -2.3				11.4 13.4 -2.0	-9.4 -6.4 -3.0		37.0 not disclosed not disclosed	-5.0	11.5
Net Income	4%	11.0 -46.0%	8%	19.8 +401.5%			6%	30.8	6.5 +26.6% 47%	6%	65.0	0.0	-1.6 -2.4%
Effective tax rate Overseas sales ratio resu	<u>ults</u>	<u>15%</u> 53%		<u>39%</u> 50%				<u>32%</u> 51%					

#### Notes to FY2013 Q2 Results Year-on-Year Comparisons

Net Sales	Japan company +16.6 (Nexium +19.6, Memary +3.6, Vaccines +1.8, Mevalotin -2.2), Daiichi Sankyo Inc. +17.9 (Olmesartan +11.1), Daii
Net Gales	Ranbaxy -18.8, Luitpold -0.8
	Currency impact (appreciation of JPY to USD and EUR +30.0, appreciation of JPY to INR +10.0)
SG&A expenses	R&D:+7.7 Currency impact +12.0 (appreciation of JPY to USD, EUR, and INR) Other: +3.3 Currency impact +20.0 (appreciation of JP
Extraordinary income	Gain on sales of securities sold +3.8
Extraordinary losses	Loss on business restructuring +10.0
Income taxes	The benefit by tax exemption relating to R&D expenses, The benefit in tax expenses by dividend received from U3 Pharma
Notes to revision of FY	2013 Forecast
Not Sales	Higher sales at Dajichi Sankvo, Accounting period changed at Ranhavy (One additional guarter to be consolidated)

Net Sales	Higher sales at Daiichi Sankyo, Accounting period changed at Ranbaxy (One additional quarter to be consolidated)
Operating Income	Decline due to exclusion of Ranbaxy's FTF sales from the original projections
Ordinary Income	Decline due to Forex related losses recorded by Ranbaxy

2. Currency Rate	Q1	Q2 <u>YTD</u>	Q3 <u>YTD</u>	Q4 <u>YTD</u>	Q2 <u>YTD</u>	FY2013
	Results	Results	Results	Results	Results YoY	Forecast from May
USD/JPY (average)	98.76	98.86			98.86 +19.44	96.93 0.99
EUR/JPY (average)	128.96	130.01			130.01 +29.37	130.01 4.02
INR/JPY (average)	1.71	1.74			1.74 +0.20	<u>    1.66     -0.04  </u>

Appreciation of JPY to USD, EUR, and INR positively affected the FY2013 Q2 results by 41.0 bil yen in net sales and 1.0 bil yen in operating income. Annual impact of one yen change is estimated to affect the group's FY2013 performance by; USD: net sales 2.0 bil yen, operating income minor / EUR: net sales 0.6 bil yen, operating income minor

aiichi Sankyo Europe +11.4 (Olmesartan +9.9), ASCA company +8.7

JPY to USD, EUR, and INR)

### **<u>3. Segment Information</u>**

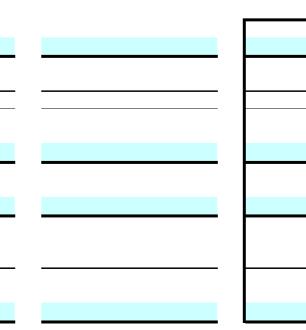
		Q1			Q2			Q3			Q4			Q2 Y	TD	
Daiichi Sankyo Group	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	YoY
Sales to outside customers		210.2	+14.6%		218.2	+12.5%								428.4		+13.5%
Inter-segment sales		0.4			0.4									0.8	0.2	2
Net sales	100%	210.6	+14.6%	100%	218.6	+12.6%							100%	429.2	51.2	+13.5%
Cost of sales	29%	61.9	+29.2%	27%	59.9	+6.7%							28%	121.7	17.8	8 +17.1%
Gross Profit	71%	148.7	+9.4%	73%	158.8	+14.9%							72%	307.5	33.4	+12.2%
SG&A expenses	61%	127.4	+10.0%	57%	125.2	+6.3%							59%	252.6	19.0	+8.1%
R&D expenses	23%	47.7	+18.3%	19%	42.4	-1.8%							21%	90.1	6.6	+7.9%
Other expenses	38%	79.8	+5.5%	38%	82.8	+11.0%							38%	162.6	12.4	+8.2%
Operating Income	10%	21.3	+6.1%	15%	33.6	+65.0%							13%	54.8	14.4	+35.7%
Non-operating income		2.0			0.7									2.7	-0.4	
Non-operating expenses		0.5			2.0									2.6	-0.1	
Ordinary Income	11%	22.7	+7.8%	15%	32.3	+63.1%							13%	55.0	14.1	+34.6%
Extraordinary income		1.2			5.8									7.0	4.6	j
Extraordinary losses		11.5			0.6									12.1	5.1	
Income before income taxes and minority interests	6%	12.5	-42.8%	17%	37.4	+158.0%							12%	49.9	13.6	+37.5%
Income taxes		2.2			14.9									17.1	4.7	,
Minority interests		-0.4			-0.6									-1.0	-0.9	
Net Income	5%	10.6	-22.7%	11%	23.1	+127.7%							8%	33.7	9.9	+41.3%

#### Ranbaxy Group

Sales to outside customers		42.3 -28.4%		45.7 -4.1%			88.0	_
Inter-segment sales		0.3		0.3			0.6	
Net sales	100%	42.6 -28.8%	100%	46.0 -4.0%		100%	88.6	-
Cost of sales	52%	22.3 +14.5%	52%	23.7 +10.5%		52%	46.0	
Gross Profit	48%	20.3 -49.6%	48%	22.3 -15.8%		48%	42.6	-
SG&A expenses	46%	19.5 -26.3%	43%	19.8 -5.2%	 	44%	39.3	
R&D expenses	6%	2.6 +28.2%	6%	2.6 +23.2%	 	6%	5.2	
Other expenses	40%	17.0 -30.8%	37%	17.1 <mark>-8.5%</mark>		38%	34.1	
Operating Income	2%	0.8 -94.4%	5%	2.5 -55.3%		4%	3.3	
Non-operating income		4.6		0.3			4.8	
Non-operating expenses		3.4		10.1			13.4	
Ordinary Income	5%	2.0 -90.8%	-16%	-7.3 -20.9%		-6%	-5.3	-
Extraordinary income		0.3		0.1	 		0.4	
Extraordinary losses		0.2		2.2			2.4	
Income before income taxes and minority interests	5%	2.1 -90.0%	-20%	-9.4 +2.2%	 	-8%	-7.3	
Income taxes		-0.5		-3.2	 		-3.7	
Minority interests		0.1		0.0			0.1	
Net Income	6%	2.5 -83.0%	-13%	-6.2 -10.1%		-4%	-3.6	*

#### Inter-segment Transactions

Net sales	-0.7	-0.7	
Cost of sales	-0.4	-0.8	
Gross Profit	-0.3	0.1	
SG&A expenses	1.0	1.2	
R&D expenses	-0.3	-0.1	
Other expenses	1.3	1.4	
Operating Income	-1.3	-1.2	
Non-operating income	-0.1	-0.1	
Non-operating expenses	0.0	0.1	
Ordinary Income	-1.4	-1.3	
Extraordinary income	0	0.2	
Extraordinary losses	0.0	-2.1	
Income before income taxes and minority interests	-1.3	1.0	
Income taxes	0.2	-0.2	
Minority interests	0.6	-1.7	
Net Income	-2.1	2.8	



-1.4	
-1.3	
-0.2	
2.3	
-0.4	
2.7	
-2.4	
-0.1	
0.1	
-2.7	
0.2	
-2.1	
-0.4	
-0.0	
-1.1	
0.7	

### 4. Sales by Business Units

\*FY2013 Plans for Consolidated Net Sales and Ranbaxy Group have been revised based on the revision of annual guidance. Plans for other business unit, products remain the same as the beginng of FY2013.

	FY2013	Q1	Q2	Q3	Q4	Q2 YTD
	Plan*	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results YoY YoY to plan
JPY Bn						
Consolidated Net Sales	1,110.0	252.5 +4.1% 23%	263.9 +9.3% 24%			516.4 32.2 +6.7% 47%
Japan Company (domestic sales)	480.0	106.6 +8.6% 22%	115.0 +7.6% 24%			221.6 16.6 +8.1% 46%
Olmetec	81.0	<u>16.6</u> -8.9% 21%	20.9 +8.4% 26%			37.6 -0.0 -0.0% 46%
Rezaltas	24.0	4.3 +9.6% 18%	4.6 +12.2% 19%			9.0 0.9 +10.9% 37%
Calblock Loxonin	<u> </u>	<u>2.4</u> -11.1% 27% 14.9 +5.8% 25%	<u>2.4</u> -14.5% 26% 15.7 +0.6% 26%			4.8         -0.7         -12.8%         54%           30.7         0.9         +3.1%         50%
Cravit	36.0	7.6 -5.4% 21%	8.1 -4.0% 22%			15.7 -0.8 -4.7% 44%
Nexium	38.0	10.9 +562.1% 29%	13.1 +375.9% 34%			24.0 19.6 +445.9% 63%
Memary	36.0	6.6 +28.7% 18%	7.8 +38.2% 22%			14.4 3.6 +33.7% 40%
Mevalotin	23.0	5.2 -20.5% 23%	5.9 <b>-12.5%</b> 26%			11.1 -2.2 -16.4% 48%
Artist	22.0	5.4 <mark>-3.4%</mark> 25%	5.7 +0.6% 26%			11.1 -0.2 -1.4% 50%
Omnipaque	19.0	4.7 <b>-4.0%</b> 25%	5.2 -0.7% 28%			10.0 -0.2 -2.3% 52%
Urief	12.0	2.7 +0.1% 22%	2.9 +4.2% 24%			5.6 0.1 +2.2% 46%
Inavir	10.0	0.3 -38.8% 3%	0.0 -90.6% 0%			0.3 -0.2 -45.2% 3%
Ranmark	<u>6.0</u>	<u>1.6 +162.8% 26%</u>	1.9 +68.0% 31%			<u>3.4</u> <u>1.7</u> +100.8% <u>57%</u>
Vaccines Daiichi Sankyo Espha products	not disclosed	<u>8.0 +53.9% -</u> 2.9 +3.6% -	<u>7.1</u> - <u>12.3%</u> - 3.0 +13.2% -			<u>15.1 1.8 +13.6% -</u> 6.0 0.5 +8.2% -
Dalichi Sankyo Espila producis	not disclosed	2.9 +3.0% -	5.0 +15.2 /0 -			0.0 0.3 +0.2 /6 -
Daiichi Sankyo Healthcare (OTC)	48.0	9.8 -4.6% 20%	13.1 +2.5% 27%			22.9 -0.1 -0.6% 48%
Daiichi Sankyo, Inc. (US)	150.0	46.6 +29.7% 31%	39.9 +22.2% 27%			86.5 17.9 +26.1% 58%
Olmesartan	86.0	30.7 +28.4% 36%	26.1 +20.0% 30%			56.8 11.1 +24.4% 66%
Benicar/Benicar HCT	67.0	23.8 +26.1% 36%	20.2 +20.6% 30%			44.0 8.4 +23.5% 66%
Azor	12.0	4.6 +31.6% 38%	3.8 +9.3% 32%			8.4 1.4 +20.5% 70%
Tribenzor	6.0	2.3 +49.3% 39%	2.1 +39.1% 35%			4.4 1.4 +44.3% 74%
Welchol	46.0	11.4 +37.4% 25%	9.6 +33.8% 21%			21.0 5.5 +35.7% 46%
Effient (alliance revenue)	not disclosed	4.0 +65.0% -	3.6 +55.1% -			7.6 2.9 +60.1% -
Luitpold Pharmaceuticals, Inc. (US)	40.0	8.1 -28.7% 20%	10.2 +32.0% 25%			18.3 -0.8 -4.2% 46%
Venofer	19.0	4.9 -27.7% 26%	6.8 +76.5% 36%			11.7 1.0 +9.8% 62%
Daiichi Sankyo Europe GmbH	73.0	19.0 +36.8% 26%	21.4 +41.8% 29%			40.4 11.4 +39.5% 55%
Olmesartan	56.0	14.4 +45.0% 26%	16.8 +48.0% 30%			31.2 9.9 +46.6% 56%
Olmetec/Olmetec Plus	37.0	9.8 +52.4% 26%	11.6 +42.6% 31%			21.4 6.8 +46.9% 58%
Sevikar	11.0	3.0 +19.5% 27%	3.1 +32.6% 28%			6.1 1.2 +25.8% 55%
Sevikar HCT	7.0	<u>1.6 +62.2% 23%</u>	2.1 +136.2% 30%			<u>3.7</u> <u>1.8</u> +97.7% <u>53%</u> <u>2.3</u> <u>0.5</u> +26.7% -
Efient (alliance revenue)	not disclosed	1.2 +30.3% -	1.1 +23.1% -			2.3 0.5 +26.7% -
		Q1 Results	Q2 YTD Results	Q3 YTD Results	Q4 YTD Results	FY2013 Forecast
Currency rate YoY comparison		USD EUR INR	USD EUR INR	USD EUR INR	USD EUR INR	USD EUR INR
	FY2012	80.21 102.91 1.59	79.42 100.64 1.54			May. 13 95.00 125.00 1.75
	FY2013	98.76 128.96 1.71	98.86 130.01 1.74			Oct. 31 96.93 130.01 1.66
	YoY	18.55 26.05 0.12	19.44 29.37 0.20			1.93 5.01 -0.09
Currency rate impact (Bn yen)						
	Nes Sales	about +18.0 Bn yen	about +41.0 Bn yen			
Oper	ating Income	about +0.5 Bn yen	about +1.0 Bn yen			

### 4. Sales by Business Units

\*FY2013 Plans for Consolidated Net Sales and Ranbaxy Group have been revised based on the revision of annual guidance. Plans for other business unit, products remain the same as the beginng of FY2013.

	FY2013 Plan*	Q1 Results YoY to plan	Q2 Results YoY to plan	Q3 Results YoY to plan	Q4 Results YoY to plan	Q2 YTD Results YoY YoY to plan
Asia, South and Central America (ASCA)	46.0	11.2 +58.5% 24%	12.7 +57.2% 28%			23.9 8.7 +57.8% 52%
Daiichi Sankyo China	not disclosed	4.7 +77.3% -	4.9 +62.6% -			9.6 4.0 +69.5% -
Daiichi Sankyo Taiwan	not disclosed	1.1 +40.0% -	1.1 +37.5% -			2.2 0.6 +38.8% -
Daiichi Sankyo Korea	not disclosed	1.8 +44.6% -	2.2 +79.1% -			4.0 1.5 +61.6% -
Daiichi Sankyo (Thailand)	not disclosed	0.4 +46.7% -	0.4 +36.5% -			0.8 0.2 +41.1% -
Daiichi Sankyo Brasil Farmacêutica	not disclosed	1.7 +40.8% -	2.0 +72.5% -			3.7 1.3 +56.3% -
Daiichi Sankyo Venezuela	not disclosed	1.3 +48.4% -	1.8 +22.7% -			3.0 0.7 +32.2% -
Daiichi Sankyo Mexico S.A. de C.V	not disclosed	0.2 +188.6% -	0.2 +59.5% -			0.4 0.2 +108.4% -
Ranbaxy Group**	224.0	42.3 <b>-28.4%</b> -	45.7 -4.1% -			88.0 -18.8 -17.6% -
Others	26.0	8.9 +30.3% 34%	6.0 -44.5% 23%			14.9 <b>-2.7 -15.4%</b> 57%

\*\* Since Ranbaxy Group will change their fiscal year-ends from December to March, their FY2013 financial results will be for 15 months.

### [Reference] Sales in Local Currency

\*FY2013 Plan for Ranbaxy Group has been revised based on the revision of annual guidance. Plans for other business unit, products remain the same as the beginnig of FY2013.

	FY2013	Q1	Q2	Q3	Q4	Q2 YTD	
	Plan*	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results YoY YoY to p	plan
USD Mn							
Daiichi Sankyo, Inc. (US)	1,579	472 +5.3% 30%	403.0 -3.0% 26%			875 11 +1.3% 55	5%
Olmesartan	905	311 +4.3% 34%	263 -4.7% 29%				3%
Benicar/Benicar HCT	705	241 +2.4% 34%	204 -4.3% 29%				3%
Azor	126	47 +6.9% 37%	38 <mark>-13.2%</mark> 30%			85 <mark>-3 -3.2%</mark> 67	7%
Tribenzor	63	23 +21.3% 37%	21 +10.5% 34%			45 6 +15.9% 71	1%
Welchol	484	115 +11.6% 24%	97 +6.2% 20%			213 18 +9.0% 44	4%
Effient (alliance revenue)	not disclosed	41 +34.0% -	37 +23.2% -			77 17 +28.7% -	-
USD Mn							
Luitpold Pharmaceuticals, Inc. (US)	421	82 -42.1% 20%	103.0 +4.4% 24%				4%
Venofer	200	50 -41.2% 25%	68 +39.2% 34%			118 - <mark>16 -11.8%</mark> 59	9%
EUR Mn							
Daiichi Sankyo Europe GmbH	584	147 +9.2% 25%	163.0 +6.8% 28%				3%
Olmesartan	448	111 +15.7% 25%	128 +11.6% 29%				4%
Olmetec/Olmetec Plus	296	76 +21.6% 26%	89 +7.7% 30%				6%
Sevikar	88	23 <mark>-4.6%</mark> 27%	23 -0.5% 27%				3%
Sevikar HCT	56	12 +29.4% 22%	16 +77.5% 29%				1%
Efient (alliance revenue)	not disclosed	9 +4.0% -	8 -7.5% -			17 0 <del>-1.9%</del> -	-
INR Bn							
	405					54 40 07 494	
Ranbaxy Group**	135	25 - <mark>33.5%</mark> -	26.0 <b>-19.7%</b> -			51 <b>-19 -27.1%</b> -	-

\*\* Since Ranbaxy Group will change their fiscal year-ends from December to March, their FY2013 financial results will be for 15 months.

### 5. Sales of Global Products

	FY2013	Q1	Q2	Q3	Q4	Q2 YTD	
	Plan	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results YoY YoY to pla	lan
JPY Bn							
Olmesartan	269.0	71.4 +19.0% 27%	74.6 +22.7% 28%			146.0 25.2 +20.9% 54%	%
Olmetec (JPN)	81.0	16.6 -8.9% 21%	20.9 +8.4% 26%			37.6 -0.0 -0.0% 46%	
Rezaltas (JPN)	24.0	4.3 +9.6% 18%	4.6 +12.2% 19%			9.0 0.9 +10.9% 37%	
Benicar/Benicar HCT (US)	67.0	23.8 +26.1% 36%	20.2 +20.6% 30%			44.0 8.4 +23.5% 66%	
Azor (US)	12.0	4.6 +31.6% 38%	3.8 +9.3% 32%			8.4 1.4 +20.5% 70%	%
Tribenzor (US)	6.0	2.3 +49.3% 39%	2.1 +39.1% 35%			4.4 1.4 +44.3% 74%	%
Olmetec/Olmetec Plus (EU)	37.0	9.8 +52.4% 26%	11.6 +42.6% 31%			21.4 6.8 +46.9% 58%	%
Sevikar (EU)	11.0	3.0 +19.5% 27%	3.1 +32.6% 28%			6.1 1.2 +25.8% 55%	%
Sevikar HCT (EU)	7.0	1.6 +62.2% 23%	2.1 +136.2% 30%			3.7 1.8 +97.7% 53%	%
Other subsidiaries, export, etc	24.0	5.4 +35.4% 23%	6.2 +44.0% 26%			11.6 3.3 +39.8% 48%	%
Prasugrel	not disclosed	5.2 +55.6% -	4.7 +46.3% -			9.9 3.3 +51.0% -	
Effient alliance revenue (US)	not disclosed	4.0 +65.0% -	3.6 +55.1% -			7.6 2.9 +60.1% -	
Efient alliance revenue (EU)	not disclosed	1.2 +30.3% -	1.1 +23.1% -			2.3 0.5 +26.7% -	

#### 6. Number of Employees

	Mar 2013 Results	Jun 2013 Results	Sep 2013 Results	Dec 2013 Results	Mar 2014 Results
Total Number of Employees	32,229	32,402	32,193		
Japan	9,251	9,379	9,317		
* Overseas	22,978	23,023	22,876		
Daiichi Sankyo Group	17,528	17,716	17,549		
* Ranbaxy Group	14,701	14,686	14,644		

\* For overseas subsidiaries with different fiscal year-ends, numbers as of Mar-end are shown in the June-end columns

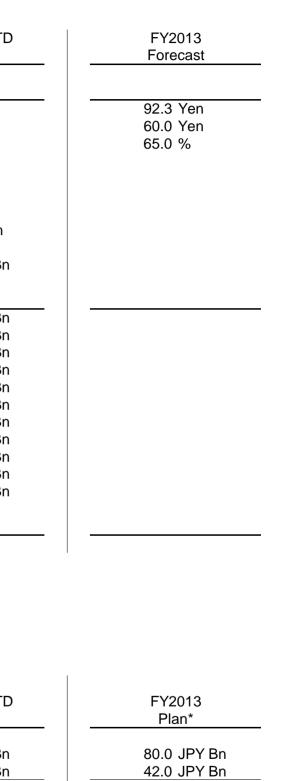
#### 7. Management / Financial Indicators

	FY2011 Results	FY2012 Q2 YTD Results	FY2012 Results	FY2013 Q2 YTD Results
Management Indicators				
Earnings per share (EPS)	14.8 Yen	34.6 Yen	94.6 Yen	43.8 Yen
Dividend per share	60.0 Yen	30.0 Yen	60.0 Yen	30.0 Yen
Dividend payout ratio (Consolidated)	406.8 %	86.7 %	63.4 %	68.5 %
Return on equity (ROE)	1.3 %	- %	7.9 %	3.4 %
Dividend on equity (DOE)	5.1 %	- %	5.0 %	2.4 %
Book value per share (BPS)	1,143.5 Yen	1,126.4 Yen	1,253.9 Yen	1,294.3 Yen
Equity ratio	53.0 %	53.0 %	53.7 %	51.7 %
Total number of common shares	704 million	704 million	704 million	704 million
Share price at end of period	1,508 Yen	1,290 Yen	1,815 Yen	1,778 Yen
Market value	1,069.2 JPY Bn	908.1 JPY Bn	1,277.7 JPY Bn	1,251.7 JPY Bn
- inancial Indicators				
Total assets	1,518.5 JPY Bn	1,495.0 JPY Bn	1,644.1 JPY Bn	1,763.4 JPY Bn
Current assets	861.5 JPY Bn	845.1 JPY Bn	943.6 JPY Bn	1,046.1 JPY Bn
*1 Liquidity on hand	324.3 JPY Bn	314.4 JPY Bn	374.7 JPY Bn	455.1 JPY Bn
Debt with interest	275.9 JPY Bn	270.5 JPY Bn	267.7 JPY Bn	409.6 JPY Bn
Net Cash	48.4 JPY Bn	43.9 JPY Bn	107.0 JPY Bn	45.5 JPY Bn
Equity capital	804.9 JPY Bn	792.9 JPY Bn	882.6 JPY Bn	911.1 JPY Bn
Cash flow from operating activities	92.6 JPY Bn	56.5 JPY Bn	129.2 JPY Bn	-25.8 JPY Bn
Cash flow from investing activities	-125.1 JPY Bn	-102.0 JPY Bn	-109.3 JPY Bn	-87.1 JPY Bn
Cash flow from financial activities	-50.2 JPY Bn	-26.0 JPY Bn	-57.3 JPY Bn	109.7 JPY Bn
*2 Free cash flow	-32.5 JPY Bn	-45.6 JPY Bn	20.0 JPY Bn	-112.9 JPY Bn
Cash and cash equivalents, end of period	212.7 JPY Bn	137.7 JPY Bn	190.9 JPY Bn	195.3 JPY Bn
Others				
Number of consolidated subsidiaries	103	105	104	99

\*1 Current deposits + marketable securities + investment securities, etc \*2 Cash flow from operating activities and investing activities

#### 8. Capital Expenditure and Depreciation and Amortization Expenses

	FY2011 Results	FY2012 Q2 YTD Results	FY2012 Results	FY2013 Q2 YTD Results
Capital expenditure	62.9 JPY Bn	31.5 JPY Bn	65.1 JPY Bn	21.3 JPY Bn
Depreciation and amotization expense	46.3 JPY Bn	20.2 JPY Bn	41.4 JPY Bn	23.2 JPY Bn
Tangible assets	29.4 JPY Bn	12.3 JPY Bn	25.6 JPY Bn	14.2 JPY Bn
Intangible assets	16.8 JPY Bn	7.9 JPY Bn	15.8 JPY Bn	8.9 JPY Bn





#### 9. Consolidated Balance Sheets

(Billions of yen)

	Mar 2013	Sep 2013	QoQ	Notes
ASSETS				
Current assets				
Cash and time deposits	161.0	148.7	-12.2	PBT +42.2 Bn, Depreciation and amortization +23.2 Bn, Increase in loans payable +91.5 Bn
Trade notes and accounts receivable	238.5	239.5	1.0	Proceeds from issuance of bonds +39.9 Bn, Settlement expenses paid -49.8 Bn
Marketable securities	211.3	304.1	92.8	Income taxes paid -23.8 Bn , Dividends paid -21.1 Bn
Merchandise and finished goods	113.2	120.7	7.5	Net purchase and acquisitions of proceeds from sales of non-current assets -19.9 Bn
Work in process	21.8	26.6	4.8	
Raw materials and supplies	39.4	41.4	2.0	
Deferred tax assets	111.1	111.6	0.5	
Other current assets	50.0	56.4	6.4	
Allowance for doubtful accounts	-2.7	-3.0	-0.3	
Total current assets	943.6	1,046.1	102.4	
Non-current assets				
Property, plant and equipment				
Buildings and structures, net	138.3	140.2	1.9	
Machinery, equipment and vehicles, net	63.5	63.6	0.1	
Land	35.8	36.3	0.5	
Construction in progress	47.9	55.4	7.5	
Other, net	18.0	20.7	2.7	,
Total property, plant and equipment	303.4	316.1	12.7	Newly added: Daiichi Sankyo +9.4 Bn
Intangible assets				
Goodwill, net	73.5	70.3	-3.2	
Other intangible assets, net	149.9	149.3	-0.6	
Total intangible assets	223.5	219.6	-3.8	
Investments and other assets				
Investment securities	129.2	129.6	0.4	
Deferred tax assets	32.5	39.1	6.6	
Other	12.1	13.2	1.0	
Allowance for doubtful accounts	-0.3	-0.3	0.0	
Total investments and other assets	173.5	181.5	8.0	
Total non-current assets	700.4	717.3	16.9	
Total assets	1,644.1	1,763.4	119.3	

(Billions of yen)
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	Mar 2013	Sep 2013	QoQ	Notes
LIABILITIES				
Current liabilities				
Trade notes and accounts payable	59.8	64.9	5.1	
Short-term loans payable	66.1	64.1	-1.9	Daiichi Sankyo -10.0 Bn (Transfer from long-term liabilities +10.0 Bn, Payment -20.0 Bn)
Current portion of bonds	0.0	60.0	60.0	Daiichi Sankyo +60.0 Bn (Transfer from long-term liabilities +60.0 Bn)
Income taxes payable	23.2	12.3	-11.0	
Provision for restructuring loss	0.0	7.4	7.4	
Allowance for sales returns	0.6	2.3	1.7	
Allowance for sales rebates	2.0	3.0	1.0	
Provision for settlement expenses	43.7	0.0	-43.7	7 Ranbaxy -43.7 Bn
Provision for environment measures	1.3	0.0	-1.3	
Accrued expenses	89.0	103.3	14.3	
Other current liabilities	150.4	128.3	-22.1	
Total current liabilities	436.1	445.5	9.4	
Long-term liabilities				
Bonds payable	107.9	88.2	-19.7	Daiichi Sankyo -20.0 Bn (Issuance +40.0 Bn, Transfer to current liabilities -60.0 Bn)
Long-term loans payable	93.0	194.0	101.0	Daiichi Sankyo +91.0 Bn (Loan +101.0 Bn, Transfer to current liabilities -10.0 Bn)
Deferred tax liabilities	45.1	46.4	1.3	3
Accrued employees' severance and retirement benefits	13.9	12.2	-1.7	,
Accrued directors' severance and retirement benefits	0.2	0.2	0.0	
Other long-term liabilities	32.1	32.2	0.1	
Total long-term liabilities	292.2	373.2	81.0	
Total liabilities	728.3	818.8	90.4	
IET ASSETS				
Shareholders' equity				
Common stock	50.0	50.0	0.0	
Capital surplus	105.2	105.2	0.0	
Retained earnings	766.7	776.4	9.7	Net income +30.8 Bn, Dividends paid -21.1 Bn
Treasury stock, at cost	-14.5	-14.4	0.1	
Total shareholders' equity	907.5	917.2	9.7	
Accumulated other comprehensive income				
Net unrealized gain on investment securities	34.2	34.2	0.0	
Deferred gains or losses on hedges	0.9	0.9	0.0	
Foreign currency translation adjustments	-60.0	-41.2	18.7	Increase in net assets of overseas subsidiaries on a JPY basis +18.7 Bn
Total accumulated other comprehensive income	-24.8	-6.1	18.7	
Subscription rights to shares	4.1	4.4	0.3	3
Minority interests	29.0	29.1	0.0	Ranbaxy +1.0 Bn, Kitasato Daiichi Sankyo Vaccine (KDSV) -1.0 Bn
Total net assets	915.7	944.6	28.9	
Total liabilities and net assets	1,644.1	1,763.4	119.3	

#### 10. Consolidated Statements of Cash Flows

(Billions of yen)

	FY2012 Q2	FY2013 Q2	YoY	Notes
	Results	Results		
Cash flows from operating activities				
Income before income taxes and minority interests	45.2	42.2	-3.0	
Depreciation and amortization of goodwill	25.8	27.6	1.8	
Increase/decrease in trade receivable and payable	0.1	-7.9	-8.0	
Other, net	3.6	-63.9	-67.5	Ranbaxy: Payment for settlement expenses (-49.8)
Income taxes paid	-18.2	-23.8	-5.6	
Net cash provided by operating activities	56.5	-25.8	-82.3	
Cash flows from investing activities				
Net (increase) decrease in short-term investments	-70.4	-69.6	0.8	
(Acquisition of) proceeds from sales of non-current assets	-40.7	-19.9	20.8	
Acquisition of investments in subsidiaries	0.0	-	0.0	
Other, net	9.0	2.3	-6.7	
Net cash used in investing activities	-102.0	-87.1	14.9	
Cash flows from financing activities				
Net increase (decrease) in loans payable	-4.9	91.5	96.4	
Dividends paid	-21.1	-21.1	0.0	
Other, net	0.0	-0.5	-0.5	
Net cash used in financing activities	-26.0	109.7	135.7	
Effect of exchange rate changes on cash and cash equivalents	-3.4	7.7	11.1	
Net increase (decrease) in cash and cash equivalents	-75.0	4.4	79.4	
Cash and cash equivalents, beginning of period	212.7	190.9	-21.8	
Cash and cash equivalents, at end of period	137.7	195.3	57.6	

#### 11. Summary of Product Outlines

Brand Name	Generic Name	Therapeutic Category	Launched	
Japan Company (domestic sales)				
Olmetec	olmesartan	antihypertensive	2004	
Rezaltas	olmesartan / azelnidipine	antihypertensive	2010	0
Calblock	azelnidipine	antihypertensive	2003	
Loxonin			1986	[
Loxonin Poultice	lovoprofon	analassis and anti inflammatory	2006	L
Loxonin Tape	loxoprofen	analgesic and anti-inflammatory	2008	L
Loxonin Gel			2010	0
Cravit	levofloxacin	antibacterial	1993	[
Nexium	esomeprazole	proton pump inhibitor	2011	
Memary	memantine	treatment for Alzheimer's Disease	2011	
Mevalotin	pravastatin	antihyperlipidemic	1989	
Artist	carvedilol	antihypertensive	1993	
Omnipaque	iohexol	contrast medium	1987	(
Urief	silodosin	treatment for dysuria	2006	
Inavir	laninamivir	anti-influenza	2010	
Ranmark	denosumab	anti-RANKL antibody	2012	
Pralia	denosumab	anti-RANKL antibody	2013	
Tenelia	teneligliptin	type 2 diabetes	2012	Mi
Daiichi Sankyo, Inc. (US)				
Olmesartan			0000	
Benicar	olmesartan		2002	
Benicar HCT	olmesartan / hydrochlorothiazide	antihypertensive	2003	[
Azor	olmesartan / amlodipine		2007	
Tribenzor	olmesartan / amlodipine / hydrochlorothiazide	antikum antinidamia (tum a Q diakataa	2010	
Welchol	colesevelam	antihyperlipidemic / type 2 diabetes	2000	
Effient	prasugrel	antiplatelet	2009	L
		·		ι
Luitpold Pharmaceuticals, Inc. (US)				
Venofer	iron sucrose injection	iron deficiency anemia	2000	
Venoter		non denerency anemia	2000	
Daiichi Sankyo Europe GmbH				
Olmesartan				
Olmetec	olmesartan		2002	
Olmetec Plus	olmesartan / hydrochlorothiazide		2005	
Sevikar	olmesartan / amlodipine	antihypertensive	2009	[
Sevikar HCT	olmesartan / amlodipine / hydrochlorothiazide		2010	
L				
Efient	prasugrel	antiplatelet	2009	ι

Origin

Marketing Alliance

Daiichi Sankyo Daiichi Sankyo Ube Industries Daiichi Sankyo Lead Chemical Lead Chemical Daiichi Sankyo Daiichi Sankyo AstraZeneca Merz Daiichi Sankyo Roche GE Healthcare Kissei Daiichi Sankyo Amgen Amgen Mitsubishi Tanabe

AstraZeneca

Kissei

AstraZeneca

Mitsubishi Tanabe

Daiichi Sankyo

Genzyme Daiichi Sankyo Ube Industries

Lilly

Vifor Pharma

Fresenius

Daiichi Sankyo

Daiichi Sankyo Ube Industries

Lilly

Menarini

Pfizer Nycomed

### 12. Major R&D Pipeline (Innovative pharmaceuticals)

### ◆ Launched/Approved

Project code Number	Generic Name	Class	Target indication	Stage	Remarks
AMG 162	denosumab	Anti-RANKL antibody	Osteoporosis	JP Launched	Launched in Jun 2013

The fully human monoclonal antibody to target RANK Ligand, an essential mediator of osteoclast formation. Launched in Japan in April 2012 as treatment for bone complications stemming from multiple myeloma and bone metastases from solid tumors, and in June 2013 as treatment for osteoporosis.

### ♦ Filed

•			
Project code Number	Generic Name	Class	
CS-8958	laninamivir	Neuraminidase inhibitor	Anti-influenza, prophy
	neuraminidase inhibitor develop enza A and influenza B viruses.	ed and produced by Daiichi Sankyo.	This is an inhalant that wi
CS-747	prasugrel	Anti-platelet agent	Ischemic heart diseas
The oral antiplatel	et agent discovered by Daiichi S	Sankyo and its Japanese research pa	rtner, Ube Industries, Ltd
AMG 162	denosumab	Anti-RANKL antibody	Giant cell tumor of bo
Application to mar	nufacture and market RANMAR	K®. Denosumab obtained orphan dru	ug designation for GCTB i

Target indication	Stage		Remarks
nylactic	JP	Filed	Filed in Nov 2012
vill act directly on the pulmonary and tracheal	sites of infection.	Launch	ed in Japan in October 2010 as
ase undergoing PCI	JP	Filed	Filed in Jun 2013
d. Prasugrel helps keep blood platelets from	clumping together	and dev	veloping a blockage in an artery
oone	JP	Filed	Filed in Aug 2013
indication in June 2013			

	evelopment (Phase1-3					н
Project code Number	Generic Name	Class	Target indication	Stage		Remarks
DU-176b	edoxaban	Factor Xa inhibitor	Atrial Fibrillation (AF)	Global	P3	Application to be expected in 2H FY2013
00-1700	edoxaban		Venous thromboembolism (VTE)	Global	P3	Application to be expected in 2H FY2013
CS-747	prasugrel	Anti-platelet agent	Ischemic Stroke	JP	P3	Study to be completed in FY2014
00-141	prasugrei	Anti-platelet agent	Sickle cell disease	US	P3	
AMG 162	denosumab	Anti-RANKL antibody	Breast cancer adjuvant	JP	P3	
	uenosumab		Rheumatoid arthritis	JP	P2	
DR-3355	levofloxacin	New quinolone	Anti-infection	JP	P3	
ARQ 197	tivantinib	MET inhibitor	Hepatocellular cancer	US/EU	P3	
	tivantino		Colorectal cancer	US/EU	P2	
			Gastric cancer	JP	P3	
DE-766	nimotuzumab	Anti-EGFR antibody	Non small cell lung cancer	JP	P3	
			Esophageal cancer	JP	P1	
00.0150		MR antagonist	Hypertension	JP	P2	
CS-3150	-		Diabetic nephropathy	JP	P2	
	patritumab	Anti-HER3 antibody	Non small cell lung cancer	US/EU	P2	
U3-1287			Non small cell lung cancer	JP	P1	
03-1207			Breast cancer	US	P2	
			Breast cancer	JP	P1	
PLX4032	vemurafenib	BRAF inhibitor	Thyroid cancer	US/EU	P2	
			Hodgkin lymphoma	US	P2	
PLX3397		Fms/Kit/Flt3-ITD inhibitor	Acute myeloid leukemia	US	P2	
FLA3391	-		Glioblastoma	US	P2	
			Prostate Caner	US	P2	
DS-5565	-	α2δ ligand	Chronic pain	Global	P2	
SUN13837	-	Modulator of bFGF signaling system	Spinal cord injury	US/EU	P2	
ASB17061	-	Chymase inhibitor	Atopic Dermatitis	US	P2	
CS-8958	laninamivir	Neuraminidase inhibitor	Anti-influenza	US/EU	P2	
DS-7113	hydromorphone	opioid mu-receptor agonist	Cancer pain	JP	P2	

### ▲ Under development (Phase1.2)

### Under development (Phase1-3)

Project code Number	Generic Name	Class	Target indication	Sta	ge	Remarks
DS-7309	-	Glucokinase activator	Diabetes	-	P1	
DS-8500	-	GPR119 agonist	Diabetes	-	P1	
)S-1442	-	CETP inhibitor	Dyslipidemia	-	P1	
DS-1040	-	TAFIa inhibitor	Acute ischemic stroke	-	P1	
J3-1565	-	Anti-HB-EGF antibody	Solid cancer	US/JP	P1	
DS-2248	-	HSP90 inhibitor	Solid cancer	US	P1	
DS-7423	-	PI3K/mTOR inhibitor	Solid cancer	US/JP	P1	
DS-3078	-	mTOR inhibitor	Solid cancer, lymphoma	US/EU	P1	
DS-3032	-	MDM2 inhibitor	Solid cancer, lymphoma	US	P1	
PLX7486	-	Fms/Trk inhibitor	Solid cancer	US	P1	
)S-8587	-	Topoisomerase inhibitor	Anti-bacterial	-	P1	
S-4771	-	TLR4 inhibitor	Anti-sepsis	-	P1	
PLX5622	-	FMS kinase inhibitor	Rheumatoid arthritis	-	P1	
S-0777	-	S1P receptor modulator	Immunomodulator	-	P1	
S-1093	-	HIF-PH inhibitor	Anemia of chronic kidney disease	-	P1	

### • Change of stage from announcement in Jan 2013

Project code Number	Generic Name	Class	Target indication	Stage	
AMG 162	denosumab	Anti-RANKL antibody	Giant cell tumor of bone	JP	Filed
DS-7113	hydromorphone	opioid mu-receptor agonist	Cancer pain	JP	P2
PLX7486	-	Fms/Trk inhibitor	Solid cancer	US	P1
DS-1093	-	HIF-PH inhibitor	Anemia of chronic kidney disease	-	P1

### ♦ Discontinue

Project code Number	Generic Name	Class	Target indication	Stage	
CS-1008	tigatuzumab	Anti-DR5 antibody	Hepatocellular cancer	Global	P2
<reason disc<="" for="" td=""><td>continue&gt; Daiichi Sankyo decic</td><td>led to discontinue the development o</td><td>f CS-1008 after reviewing its clinical studies results.</td><td></td><td></td></reason>	continue> Daiichi Sankyo decic	led to discontinue the development o	f CS-1008 after reviewing its clinical studies results.		

### Major R&D Pipeline Table

Therapeutic Area	Phase1	Phase2	Phase3
Cardiovascular - Metabolics	DS-7309 (Anti-diabetes / Glucokinase activator) DS-8500 (Anti-diabetes / GPR119 agonist) DS-1442 (Dyslipidemia / CETP inhibitor)	<b>CS-3150 (JP)</b> (Anti-hypertension / Diabetic nephropathy // MR antagonist)	DU-176b (Global) (edoxaban / AF / oral factor Xa inh DU-176b (Global) (edoxaban / VTE / oral factor Xa inh CS-747 (JP) (prasugrel / ischemic stroke / anti-plate
	<b>DS-1040</b> (Acute ischemic stroke / TAFIa inhibitor)		<b>CS-747 (US)</b> (prasugrel / Sickle cell disease / anti-pla
Oncology 	U3-1565 (US/JP) (Anti-HB-EGF antibody) DS-2248 (US) (HSP90 inhibitor) DS-7423 (US/JP) (PI3K/mTOR inhibitor) (PI3K/mTOR inhibitor) DS-3078 (US/EU) (mTOR inhibitor) DS-3032 (US) (MDM2 inhibitor) → PLX7486 (US) (Fms/Trk inhibitor)	CS=1008 (Global)         (tigatuzumab / anti=DR5 antibody)         U3-1287 (US/EU)         (patritumab / anti-HER3 antibody)         PLX4032 (US/EU)         (vemurafenib / BRAF inhibitor)         PLX3397 (US)         (Fms/Kit/Flt3-ITD inhibitor)	ARQ 197 (US/EU) (tivantinib / HCC / MET inhibito AMG 162 (JP) (denosumab / breast cancer adjuvant / anti-RA DE-766 (JP) (nimotuzumab / NSCLC / anti-EGFR DE-766 (JP) (nimotuzumab /Gastric cancer / anti-EGF
Others	DS-8587 (Anti-bacterial / Topoisomerase inhibitor ) CS-4771 (Anti-sepsis / TLR4 inhibitor) PLX5622 (Rheumatoid arthritis / FMS kinase inhibitor) CS-0777 (Immunomodulator / S1P receptor modulator) DS-1093 (Anemia of chronic kidney disease/HIF-PH inhibitor)	CS-8958 (US/EU)         (laninamivir / anti-influenza / Outlicensing with Biota)         AMG 162(JP)         (denosumab / Rheumatoid arthritis / anti-RANKL antibody)         DS-5565 (Global)         (Chronic pain / α2δ ligand)         SUN13837 (US/EU)         (Spinal cord injury / Modulator of bFGF signaling system)         ASB17061 (US)         (Atopic Dermatitis / chymase inhibitor)         DS-7113         (hydromorphone / Cancer pain/ opioid mu-receptor agonist)	DR-3355 (JP) (levofloxacin / anti-infection / New qu

As of October, 2013

	Application
nhibitor)	<b>CS-747 (JP)</b> (prasugrel / PCI / anti-platelet agent)
inhibitor)	
atelet agent)	
olatelet agent)	
bitor)	
RANKL antibody)	
R antibody)	
GFR antibody)	<b>AMG 162(JP)</b> (denosumab / Giant cell tumor / anti-RANKL antibody)
>	
quinolone)	<b>CS-8958 (JP)</b> (Ianinamivir / anti-influenza, prophylactic / Neuraminidase inhibitor)

### **Cardiovascular-Metabolics**

Development Code Number	Generic Name	Dosage Form	Class	Target Indication
DU-176b	edoxaban	Oral	E Factor Xa inhibitor	Atrial fibrillation (AF) Venous thromboembolism (VTE)

An oral anticoagulant that specifically, reversibly and directly inhibits Xa factor playing an important role in the process when blood coagulate

• An oral factor Xa inhibitor, possible once daily regimen with high oral absorption, confirmed by clinical trials. • No severe hepatotoxicity signals in pre-clinical and clinical trials

[JP] Launched for the prevention of VTE after major orthopedic surgery in July-2011. Brand name: Lixiana

Development by Daiichi Sankyo globally. Hokusai-VTE(VTE) P3 studies was presented at ESC 2013.

• ENGAGE AF-TIMI 48(AF) P3 study will be presented at AHA 2013.

NDA for AF/VTE indication to be expected in FY2013.

Development Code Number	Generic Name	Dosage Form	Class	Target Indication	Origin	Brand Name		
CS-747	prasugrel	Oral	Anti-platelet agent	Ischemic heart disease undergoing PCI Ischemic stroke Sickle cell disease	Daiichi Sankyo Ube Industries	Effient (US, Asia) Efient (EU)		
<ul> <li>Co-development</li> </ul>	Inhibition of platelet activation and subsequent aggregation by blocking the P2Y12 adenosine diphosphate (ADP) receptor on the platelet surface.     Co-development with Eli Lilly in the US and EU, development by Daiichi Sankyo in Japan.     A P3 study in pediatric cickle cell disease patients is on going in US.							

•A P3 study in pediatric sickle cell disease patients is on-going in US.

•[EU] Approved in Feb-2009 for ACS-PCI. Brand name: Efient

•[US] Approved in Jul-2009 for ACS-PCI. Brand name: Effient

•[JP] Filed in Jun-2013 for the ischemic heart disease undergoing PCI. P3 studies for ischemic stroke are on-going.

Development Code Number	Generic Name	Dosage Form	Class	Target Indication	Origin	Brand Name	
CS-3150	-	Oral	MR antagonist	Hypertension Diabetic nephropathy	Exelixis	TBD	
<ul> <li>Inhibiton of MR (mineralocorticoid receptor) binding to aldosterone to show antihypertensive and organ-protective effect</li> <li>P2 study in essential hypertension was completed and the P2 study in diabetes with albuminuria is ongoing in Japan.</li> </ul>							

#### [Project after Phase 2]

	Origin	Brand Name
	Daiichi Sankyo	Lixiana(JP)
ates.		

### Oncology

Development Code Number	Generic Name	Dosage Form	Class	Target Indication
ARQ 197	tivantinib	Oral	Met inhibitor	Hepatocellular cancer Colorectal cancer

Met has multiple roles in intracellular signal transductions such as cancer cell motility, proliferation, angiogenesis, invasion, and apoptosis in · Variations of c-Met are shown in gastric, HCC, head and neck cancer, and high expression of c-met are shown in colon, HCC, pancreatic, pl A P3 clinical study for HCC was started in Jan-2013.

Development Code Number	Generic Name	Dosage Form	Class	Target Indication	Origin	Brand Name
DE-766	nimotuzumab	Injection	Anti-EGFR antibody	Gastric cancer Non small cell lung cancer Esophageal cancer	InnoMab	TBD
A humanized monoclonal antibody against Enidermal Growth Factor Recentor/EGER)						

A humanized monoclonal antibody against Epidermal Growth Factor Receptor(EGFR).

Expected to be a best in class EGFR antibody, safety against the skin toxicity and the efficacy comparable to the other EGFR antibodies.

P3 in Japan for NSCLC started in March 2013, that for Gastric cancer started in April

Development Code Number	Generic Name	Dosage Form	Class	Target Indication	Origin	Brand Name
U3-1287	patritumab	Injection	Anti-HER3 antibody	Non small cell lung cancer Breast cancer	Daiichi Sankyo (U3 Pharma)	TBD

•HER3 is one of the member of the Epidermal Growth Factor Receptor(EGFR) family of proteins.

•HER3 is overexpressed in many tumors of epithelial origin and HER2/HER3 dimers and EGFR/HER3 dimers are more potent to induce cell proliferation than homodimers of HER2 or EGFR

Development Code Number	Generic Name	Dosage Form	Class	Target Indication	Origin	Brand Name
PLX4032	vemurafenib	Oral	BRAF inhibitor	Thyroid cancer	Daiichi Sankyo (Plexxikon)	Zelboraf
- Ployvikon disor	warad vomuratonib, and since 200	6 has been	an developing it with partner	Rocha		

•Plexxikon discovered vemurafenib, and since 2006, has been co-developing it with partner, Roche

• Personalized treatment for patients with unresectable (inoperable) or metastatic melanoma with a BRAF V600E mutation as detected by an FDA-approved test.

Development Code Number	Generic Name	Dosage Form	Class	Target Indication	Origin	Brand Name
PLX3397	-	Oral	Fms/Kit/Flt3-ITD inhibitor	Hodgkin lymphoma Acute myeloid leukemia Glioblastoma Prostate Cancer	Daiichi Sankyo (Plexxikon)	TBD
	covered PLX3397. are on-going for several types of c	ancer.				

### Others

Development Code Number	Generic Name	Dosage Form	Class	Target Indication	Origin	Brand Name
AMG 162	denosumab	Injection	Anti-RANKL antibody	Breast cancer adjuvant Rheumatoid arthritis Giant cell tumor of bone	Amgen	SRE: Ranmark(JP) Osteoporosis: Pralia(JP)
	a fully human monoclonal antibo	dy that specifi	cally targets the receptor ac	tivator of nuclear factor kappa B ligand (RANKL), a key media	ator of the resorptive ph	nase of bone remodeling.

July, 2007 In-licensed from Amgen

• P3 : Breast cancer adjuvant, P2: Rheumatoid arthritis, Giant cell tumor of bone

[JP] NDA approval: Skeletal Related Event(SRE) in Jan-2012, Osteoporosis in Mar-2013

[JP] Filed for giant cell tumor of bone in Aug-2013

	Origin	Brand Name
	ArQule	TBD
induction. prostate, bre	east cancer, etc.	

Development Code Number	Generic Name	Dosage Form	Class	Target Indication
CS-8958	laninamivir	Inhalant	Neuraminidase inhibitor	Influenza, Treatment / Prophylactic

Long-acting neuraminidase inhibitor

Licensing activity with Biota in the US and EU, development by Daiichi Sankyo in Japan

CS-8958 is under development as an inhalant that will act directly on the pulmonary and tracheal sites of infection.

[JP] Application: Prophylactic in Nov-2012

[JP] Approved for the flu treatment: Sep-2010. Brand name: Inavir

Development Code Number	Generic Name	Dosage Form	Class	Target Indication
DR-3355	levofloxacin	Injection	New quinolone	Anti-infection

As LCM, additional indications of urinary tract infection, surgical infection and gynecological infection, which are the largest market next to A P3 comparative study for urinary tract infection and 4 open studies are on-going.

Development Code Number	Generic Name	Dosage Form	Class	Target Indication
DS-5565	-	Oral	α2δ ligand	Chronic pain

• An  $\alpha 2\delta$  ligand that binds to  $\alpha 2\delta$  subunit of voltage-dependent Ca2+ channels

·Considered to decrease excess Ca2+ influx to nerve terminals and to lower pain-related neurotransmitter release.

Clinical studies are on-going for diabetic peripheral neuropathic pain

Development Code Number	Generic Name	Dosage Form	Class	Target Indication	Origin	Brand Name
SUN13837	-	Injection	Modulator of bFGF signaling system	Spinal cord injury	Daiichi Sankyo (Asubio Pharma)	TBD

• Although SUN13837 acts upon the signal coupled with the FGF receptor and shows similar cell differentiation actions (nerve cell protection, nerve axon elongation) to bFGF, it does not show any cell multiplication function.

• By accelerating self-regeneration capabilities (nerve cell protection, nerve axon elongation) with bFGF like cell differentiation actions, the perceptional and motor-functional dysfunctions caused by cord injuries are to be improved

• By making perceptional and motor-functional dysfunctions recovered at an early stage of postinjury, remnant functions in the chronic period are to be improved

Clinical studies are on-going for patients with severe spinal cord injury

Development Code Number	Generic Name	Dosage Form	Class	Target Indication	Origin	Brand Name
ASB17061	-	Oral	Chymase inhibitor	Atopic Dermatitis	Daiichi Sankyo (Asubio Pharma)	TBD
• •	ase, one of endogenous protease			•		

Expected to be an oral anti-atopic dermatitis drug with a novel mechanism of action treated with QD dosing

·Clinical study is on-going for adult patients with atopic dermatitis.

Development Code Number	Generic Name	Dosage Form	Class	Target Indication
DS-7113	hydromorphone	Oral/ Injection	opioid mu-receptor regulator	Cancer pain

•An opiate, narcotic analgesic that has been available outside of Japan for over 80 years and recommended in WHO guideline as a standard analgesia •It is designated ed as unapproved drug by "Study Group on Unapproved and Off-label Drugs of High Medical Need". •Phase 2 clinical study is on-going in patients with cancer pain.

	Origin	Brand Name
	Daiichi Sankyo	Inavir(JP)
	Origin	Brand Name
		Cravit (JP)
	Origin Daiichi Sankyo	
respiratory t		Cravit (JP) Levaquin (US) Tavanic (EU)
respiratory t	Daiichi Sankyo	Cravit (JP) Levaquin (US) Tavanic (EU)
respiratory t	Daiichi Sankyo	Cravit (JP) Levaquin (US) Tavanic (EU)

Origin	Brand Name
Daiichi Sankyo	TBD

	Origin	Brand Name
	-	TBD
a for cancer	pain.	

## MEMO

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### 1. Summary of Consolidated Income Statement (FY2012)

		Q1			Q2			Q3			Q4			FY20	)12	
JPY Bn	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	YoY
Net sales	100%	242.6	+4.7%	100%	241.6	+7.7%	100%	261.5	+8.8%	100%	252.2	+4.1%	100%	997.9	59.2	+6.3%
Cost of sales	27%	66.7	+11.2%	32%	77.2	+11.9%	33%	86.4	+20.6%	33%	83.4	+22.6%	31%	313.7	45.0	+16.8%
Gross Profit	73%	176.0	+2.5%	68%	164.4	+5.8%	67%	175.1	+3.8%	67%	168.8	-3.1%	69%	684.2	14.1	+2.1%
SG&A expenses	59%	143.4	+11.8%	58%	139.8	+2.3%	53%	138.6	-0.3%	64%	161.8	-3.6%	58%	583.7	11.8	+2.1%
R&D expenses	17%	42.0	+2.5%	19%	45.2	+5.1%	17%	44.6	-0.3%	20%	51.2	-8.9%	18%	183.0	-2.0	-1.1%
A&P expenses	9%	22.7	+9.6%	9%	21.6	-8.9%	10%	25.3	+2.0%	11%	27.2	+2.7%	10%	96.8	1.1	+1.1%
Personnel expenses	14%	34.7	-0.4%	14%	34.2	-4.1%	13%	34.1	+1.2%	16%	40.7	+17.0%	14%	143.7	4.7	+3.4%
Other SG&A expenses	18%	44.0	+39.0%	16%	38.9	+13.1%	13%	34.6	-3.2%	17%	42.7	-15.2%	16%	160.2	8.0	+5.3%
Operating Income	13%	32.5	-25.2%	10%	24.6	+31.2%	14%	36.5	+22.9%	3%	7.0	+10.2%	10%	100.5	2.3	+2.4%
Non-operating income / expens	ses	8.3			-15.5			9.4			-3.5			-1.4	20.6	
Non-operating income		10.3			-5.3			8.1			4.5		-	17.6	7.6	
Non-operating expenses		2.0			10.2			-1.2			8.0			19.0	-13.0	
Ordinary Income	17%	40.8	-9.0%	4%	9.0	-58.0%	18%	45.8	+128.3%	1%	3.5	-	10%	99.1	22.9	+30.1%
Extraordinary income / losses		0.6			-5.2			-5.7			3.3			-7.1	35.2	
Extraordinary income		2.0			0.5			0.7			8.9			12.1	-2.7	
Extraordinary losses		1.5			5.7			6.4			5.7			19.2	-37.9	
Income before income taxes and minority interests	17%	41.4	-5.5%	2%	3.8	-79.1%	15%	40.2		3%	6.7		9%	92.1	58.2	+171.5%
Income taxes / minority interest	s	21.0			-0.1			13.0			-8.4			25.5	1.9	
Income taxes		16.8			3.0			10.2			-6.0			23.9	-15.9	
Minority interests		4.2			-3.1			2.8			-2.4			1.6	17.8	
Net Income	8%	20.4	-19.4%	2%	4.0	-66.3%	10%	27.1	-	6%	15.1	-	7%	66.6	56.2	+541.6%
Effective tax rate		<u>41%</u>			<u>78%</u>			<u>25%</u>			<u>-90%</u>			<u>26%</u>		
Overseas sales ratio result	<u>s</u>	<u>54%</u>			<u>48%</u>			<u>44%</u>			<u>49%</u>			<u>49%</u>		
2. Currency Rate (FY2012)		Q1			Q2 <u>YTD</u>			Q3 <u>YTD</u>			Q4			FY20	12	
<u></u>	<u>_</u>	Results			Results			Results			Results			Results	YoY	
USD/JPY (average)		80.21			79.42			80.01			83.11			83.11	+4.04	
EUR/JPY (average)		102.91			100.64			102.18			107.15			107.15	-1.81	
INR/JPY (average)		1.59			1.54			1.50			1.50			1.50	-0.23	

### 3. Segment Information (FY2012)

		Q1		Q2		Q3		Q4		FY20	012	
Daiichi Sankyo Group	to sales	Results YoY	to sales	Results Yo	oY to sales	Results YoY	to sales	Results YoY	to sales	Results	YoY	YoY
					0.01			0110 17 001			10.0	0 50/
Sales to outside customers		183.5 <mark>-4.4</mark> % 0.3	)	193.9 +4.3 0.3	3%	223.1 +9.0% 0.7		211.9 +17.3% 0.5		812.4 1.8	49.2 1.3	+6.5%
Inter-segment sales	1000/		100%	<b>194.2</b> +4.4	4% 100%	<b>223.8 +9.2%</b>	100%	212.4 +17.6%	100%	814.2	<b>50.6</b>	.6 60/
Net sales Cost of sales	<u>100%</u> 26%	<b>183.8</b> -4.2% 47.9 +16.4		56.1 +16		67.3 +28.1%	29%	61.2 +35.5%	29%	232.5		+6.6% +24.2%
Gross Profit	20 <i>%</i> 74%	135.9 -9.9%		138.1 +0.3		156.5 +2.6%	29% 71%	151.1 +11.6%	29% 71%	232.5 581.7	45.3 5.2	
SG&A expenses	63%	115.9 +4.29		117.8 -1.1		121.8 -0.4%	67%	142.3 +1.5%	61%	497.8	4.9	
R&D expenses	22%	40.3 +3.19		43.2 +5.4		42.8 +0.2%	23%	49.3 -9.2%	22%	175.5	-1.4	-0.8%
Other expenses	41%	75.6 +4.89		74.6 -4.5		79.0 -0.8%	44%	93.0 +8.2%	40%	322.2	6.3	
Operating Income	11%	<b>20.1</b> -49.3		20.3 +8.9		34.7 +15.1%	4%	8.9 -	10%	84.0	0.3	
Non-operating income	1170	2.1	1070	1.0		2.5	470	1.7	1070	7.3	-0.8	
Non-operating expenses		1.0		1.6		1.2		1.8		5.6	0.8	
Ordinary Income	11%	21.1 -49.2	6 10%	19.8 +4.2	2% 16%	36.1 +16.1%	4%	8.8 -	11%	85.7	-1.3	
Extraordinary income		2.0		0.4		0.6		8.9		11.9	-2.4	
Extraordinary losses		1.3		5.7		6.3		2.5		15.8	0.1	
Income before income taxes and minority interests	12%	21.8 -46.29	6 7%	14.5 -8.3	3% 14%	30.4 +2.8%	7%	15.2 -	10%	81.8	-3.8	-4.4%
Income taxes	,,,	8.1		4.4		6.9		-4.7		14.7	-36.6	
		-0.1		-0.0		0.2		-0.0				
			<b>6</b> 5%	10.2 -4.6	<b>6%</b> 10%	23.2 +110.3%	<b>9%</b>	19.9 -	8%	67.0	29.7	+79.4%
Minority interests Net Income Ranbaxy Group	7%	13.7 -40.1	<u> </u>	10.2 -4.0	<u> </u>							
Net Income Ranbaxy Group	7%							40.3 - <mark>34.6%</mark>			9.9	
Net Income	7%	<b>13.7 -40.1</b> 59.1 +48.7 0.7		47.6 +24. 0.3		38.3 +7.5% 0.3		40.3 -34.6% 0.4		185.4 1.7	9.9 0.6	+5.7%
Net Income Ranbaxy Group Sales to outside customers	<u>7%</u> 100%	59.1 +48.7	%	47.6 +24	.0%	38.3 +7.5%	100%		100%	185.4		+5.7%
Net Income Ranbaxy Group Sales to outside customers Inter-segment sales		59.1 +48.7 0.7	% <u>6</u>	47.6 +24 0.3	.0% . <b>1% <u>100%</u></b>	38.3 +7.5% 0.3	<u>100%</u> 56%	0.4		185.4 1.7	0.6	+5.7% <b>+6.0%</b>
Net Income Ranbaxy Group Sales to outside customers Inter-segment sales Net sales	100%	59.1 +48.7 0.7 <b>59.8 +49.5</b>	% <u>6 100%</u> 5 45%	47.6 +24 0.3 <b>47.9 +24</b>	.0% <b>.1%</b> <u>100%</u> 7% <u>5</u> 2%	38.3 +7.5% 0.3 <b>38.6 +7.5%</b>		0.4 <b>40.8 -34.3%</b>	100%	185.4 1.7 <b>187.1</b>	0.6 <b>10.5</b>	+5.7% <b>+6.0%</b> +2.7%
Net Income         Ranbaxy Group         Sales to outside customers         Inter-segment sales         Net sales         Cost of sales         Gross Profit         SG&A expenses	<u>100%</u> 33%	59.1 +48.7 0.7 <b>59.8 +49.5</b> 19.5 +3.79 40.3 +90.0 26.5 +66.2	% <b>100%</b> 5 45% 6 55% 44%	47.6 +24 0.3 <b>47.9 +24</b> 21.5 +3. 26.5 +47 20.9 +28	.0% .1% 100% 7% 52% .7% 48% .3% 41%	38.3 +7.5% 0.3 <b>38.6 +7.5%</b> 20.1 +3.0%	56%	0.4 <b>40.8</b> -34.3% 22.9 +0.6%	<u>100%</u> 45%	185.4 1.7 <b>187.1</b> 83.9	0.6 <b>10.5</b> 2.2 8.4 6.9	+5.7% +6.0% +2.7% +8.8% +9.3%
Net Income         Ranbaxy Group         Sales to outside customers         Inter-segment sales         Net sales         Cost of sales         Gross Profit         SG&A expenses         R&D expenses	100% 33% 67% 44% 3%	59.1 +48.7 0.7 <b>59.8 +49.5</b> 19.5 +3.79 40.3 +90.0 26.5 +66.2 2.0 -12.30	100%       45%       55%       44%       44%	47.6 +24 0.3 <b>47.9 +24</b> 21.5 +3. 26.5 +47 20.9 +28 2.1 -10.	.0% .1% 100% 7% 52% .7% 48% .3% 41% 7% 5%	38.3 +7.5% 0.3 <b>38.6 +7.5%</b> 20.1 +3.0% 18.5 +12.9% 15.7 +0.5% 1.9 -17.0%	56% 44% 45% 5%	0.4 <b>40.8 -34.3%</b> 22.9 +0.6% 17.9 -54.5% 18.4 -31.2% 2.1 -11.6%	100% 45% 55% 44%	185.4 1.7 <b>187.1</b> 83.9 103.2 81.4 8.1	0.6 <b>10.5</b> 2.2 8.4 6.9 -1.2	+5.7% +6.0% +2.7% +8.8% +9.3% -12.9%
Net Income         Ranbaxy Group         Sales to outside customers         Inter-segment sales         Net sales         Cost of sales         Gross Profit         SG&A expenses         R&D expenses         Other expenses	100% 33% 67% 44% 3% 41%	59.1 +48.7 0.7 <b>59.8 +49.5</b> 19.5 +3.79 40.3 +90.0 26.5 +66.2 2.0 -12.39 24.5 +79.4	% <b>100%</b> 45% 55% 44% 44% 39%	47.6 +24 0.3 <b>47.9 +24</b> 21.5 +3. 26.5 +47 20.9 +28 2.1 -10. 18.7 +35	.0% .1% 100% 7% 52% .7% 48% .3% 41% .7% 5% .1% 36%	38.3 +7.5% 0.3 <b>38.6 +7.5%</b> 20.1 +3.0% 18.5 +12.9% 15.7 +0.5% 1.9 -17.0% 13.8 +3.6%	56% 44% 45% 5% 40%	0.4 <b>40.8</b> - <b>34.3%</b> 22.9 +0.6% 17.9 -54.5% 18.4 - <b>31.2%</b> 2.1 - <b>11.6%</b> 16.3 - <b>33.0%</b>	100% 45% 55% 44% 39%	185.4 1.7 <b>187.1</b> 83.9 103.2 81.4 8.1 73.3	0.6 <b>10.5</b> 2.2 8.4 6.9 -1.2 8.1	+5.7% +6.0% +2.7% +8.8% +9.3% -12.9% +12.5%
Net Income         Ranbaxy Group         Sales to outside customers         Inter-segment sales         Net sales         Cost of sales         Gross Profit         SG&A expenses         R&D expenses         Other expenses         Operating Income	100% 33% 67% 44% 3%	59.1 +48.7 0.7 <b>59.8 +49.5</b> 19.5 +3.79 40.3 +90.0 26.5 +66.2 2.0 -12.3° 24.5 +79.4 <b>13.8 +161.9</b>	% <b>100%</b> 45% 55% 44% 44% 39%	47.6 +24. 0.3 <b>47.9 +24</b> 21.5 +3. 26.5 +47. 20.9 +28 2.1 -10. 18.7 +35. <b>5.6 +238</b>	.0% .1% 100% 7% 52% .7% 48% .3% 41% .7% 5% .1% 36%	38.3 +7.5% 0.3 <b>38.6 +7.5%</b> 20.1 +3.0% 18.5 +12.9% 15.7 +0.5% 1.9 -17.0% 13.8 +3.6% <b>2.9 +238.4%</b>	56% 44% 45% 5%	0.4 <b>40.8</b> - <b>34.3%</b> 22.9 +0.6% 17.9 - <b>54.5%</b> 18.4 - <b>31.2%</b> 2.1 - <b>11.6%</b> 16.3 - <b>33.0%</b> - <b>0.5 -103.9%</b>	100% 45% 55% 44%	185.4 1.7 <b>187.1</b> 83.9 103.2 81.4 8.1 73.3 <b>21.8</b>	0.6 <b>10.5</b> 2.2 8.4 6.9 -1.2 8.1 <b>1.4</b>	+5.7% +6.0% +2.7% +8.8% +9.3% -12.9% +12.5% +7.0%
Net Income         Ranbaxy Group         Sales to outside customers Inter-segment sales         Net sales         Cost of sales         Gross Profit         SG&A expenses         R&D expenses         Other expenses         Operating Income         Non-operating income	100% 33% 67% 44% 3% 41%	59.1 +48.7 0.7 <b>59.8 +49.5</b> 19.5 +3.79 40.3 +90.0 26.5 +66.2 2.0 <b>-12.3</b> 9 24.5 +79.4 <b>13.8 +161.9</b> 8.3	% <b>100%</b> 45% 55% 44% 44% 39%	47.6 +24 0.3 47.9 +24 21.5 +3. 26.5 +47 20.9 +28 2.1 -10. 18.7 +35 5.6 +238 -6.2	.0% .1% 100% 7% 52% .7% 48% .3% 41% .7% 5% .1% 36%	38.3 +7.5% 0.3 <b>38.6 +7.5%</b> 20.1 +3.0% 18.5 +12.9% 15.7 +0.5% 1.9 -17.0% 13.8 +3.6% <b>2.9 +238.4%</b> 5.7	56% 44% 45% 5% 40%	0.4 <b>40.8</b> - <b>34.3%</b> 22.9 +0.6% 17.9 -54.5% 18.4 - <b>31.2%</b> 2.1 - <b>11.6%</b> 16.3 - <b>33.0%</b> <b>-0.5 -103.9%</b> 2.8	100% 45% 55% 44% 39%	185.4 1.7 <b>187.1</b> 83.9 103.2 81.4 8.1 73.3 <b>21.8</b> 10.4	0.6 <b>10.5</b> 2.2 8.4 6.9 -1.2 8.1 <b>1.4</b> 7.3	+5.7% +6.0% +2.7% +8.8% +9.3% -12.9% +12.5% +7.0%
Net Income         Ranbaxy Group         Sales to outside customers         Inter-segment sales         Net sales         Cost of sales         Gross Profit         SG&A expenses         R&D expenses         Other expenses         Operating Income         Non-operating income         Non-operating expenses	100% 33% 67% 44% 3% 41% 23%	59.1 +48.7 0.7 <b>59.8 +49.5</b> 19.5 +3.79 40.3 +90.0 26.5 +66.2 2.0 -12.3° 24.5 +79.4 <b>13.8 +161.9</b> 8.3 0.8	% 5 6 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	47.6 +24 0.3 47.9 +24 21.5 +3. 26.5 +47 20.9 +28 2.1 -10. 18.7 +35 5.6 +238 -6.2 8.6	.0% <b>.1% 100%</b> 7% 52% .7% 48% .3% 41% 7% 5% .1% 36% <b>3.2% 7%</b>	38.3 +7.5% 0.3 <b>38.6 +7.5%</b> 20.1 +3.0% 18.5 +12.9% 15.7 +0.5% 1.9 -17.0% 13.8 +3.6% <b>2.9 +238.4%</b> 5.7 -2.5	56% 44% 45% 5% 40% - <b>1%</b>	0.4 <b>40.8</b> - <b>34.3%</b> 22.9 +0.6% 17.9 - <b>54.5%</b> 18.4 - <b>31.2%</b> 2.1 - <b>11.6%</b> 16.3 - <b>33.0%</b> - <b>0.5 -103.9%</b> 2.8 6.2	100% 45% 55% 44% 39% 12%	185.4 1.7 <b>187.1</b> 83.9 103.2 81.4 8.1 73.3 <b>21.8</b> 10.4 13.2	0.6 <b>10.5</b> 2.2 8.4 6.9 -1.2 8.1 <b>1.4</b> 7.3 -13.9	+5.7% +6.0% +2.7% +8.8% +9.3% -12.9% +12.5% +7.0%
Net Income         Ranbaxy Group         Sales to outside customers Inter-segment sales         Net sales         Cost of sales         Gross Profit         SG&A expenses         R&D expenses         Other expenses         Operating Income         Non-operating income         Non-operating expenses         Ordinary Income	100% 33% 67% 44% 3% 41%	59.1 +48.7 0.7 <b>59.8 +49.5</b> 19.5 +3.79 40.3 +90.0 26.5 +66.2 2.0 -12.39 24.5 +79.4 <b>13.8 +161.9</b> 8.3 0.8 <b>21.2 +269.3</b>	% 5 6 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	47.6 +24 0.3 47.9 +24 21.5 +3. 26.5 +47 20.9 +28 2.1 -10. 18.7 +35 5.6 +238 -6.2 8.6 -9.2 -317	.0% .1% 100% 7% 52% .7% 48% .3% 41% .7% 5% .1% 36% 3.2% 7%	38.3 +7.5% 0.3 <b>38.6 +7.5%</b> 20.1 +3.0% 18.5 +12.9% 15.7 +0.5% 1.9 -17.0% 13.8 +3.6% <b>2.9 +238.4%</b> 5.7 -2.5 <b>11.0 -</b>	56% 44% 45% 5% 40%	0.4 40.8 -34.3% 22.9 +0.6% 17.9 -54.5% 18.4 -31.2% 2.1 -11.6% 16.3 -33.0% -0.5 -103.9% 2.8 6.2 -3.9 -	100% 45% 55% 44% 39%	185.4 1.7 <b>187.1</b> 83.9 103.2 81.4 8.1 73.3 <b>21.8</b> 10.4 13.2 <b>19.1</b>	0.6 <b>10.5</b> 2.2 8.4 6.9 <b>-1.2</b> 8.1 <b>1.4</b> 7.3 <b>-13.9</b> <b>22.6</b>	+5.7% +6.0% +2.7% +8.8% +9.3% -12.9% +12.5% +7.0%
Net Income         Ranbaxy Group         Sales to outside customers Inter-segment sales         Net sales         Net sales         Cost of sales         Gross Profit         SG&A expenses         R&D expenses         Other expenses         Other expenses         Non-operating income         Non-operating expenses         Ordinary Income         Extraordinary income	100% 33% 67% 44% 3% 41% 23%	59.1 +48.7 0.7 <b>59.8 +49.5</b> 19.5 +3.79 40.3 +90.0 26.5 +66.2 2.0 -12.30 24.5 +79.4 <b>13.8 +161.9</b> 8.3 0.8 <b>21.2 +269.3</b> 0.0	% 5 6 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	47.6 +24. 0.3 47.9 +24. 21.5 +3. 26.5 +47. 20.9 +28. 2.1 -10. 18.7 +35. 5.6 +238 -6.2 8.6 -9.2 -317 0.0	.0% <b>.1% 100%</b> 7% 52% .7% 48% .3% 41% 7% 5% .1% 36% <b>3.2% 7%</b>	38.3 +7.5% 0.3 <b>38.6 +7.5%</b> 20.1 +3.0% 18.5 +12.9% 15.7 +0.5% 1.9 -17.0% 13.8 +3.6% <b>2.9 +238.4%</b> 5.7 -2.5 <b>11.0 -</b> 0.0	56% 44% 45% 5% 40% - <b>1%</b>	0.4 40.8 -34.3% 22.9 +0.6% 17.9 -54.5% 18.4 -31.2% 2.1 -11.6% 16.3 -33.0% -0.5 -103.9% 2.8 6.2 -3.9 - 0.0	100% 45% 55% 44% 39% 12%	185.4 1.7 <b>187.1</b> 83.9 103.2 81.4 8.1 73.3 <b>21.8</b> 10.4 13.2 <b>19.1</b> 0.1	0.6 <b>10.5</b> 2.2 8.4 6.9 -1.2 8.1 <b>1.4</b> 7.3 -13.9 <b>22.6</b> -0.9	+5.7% +6.0% +2.7% +8.8% +9.3% -12.9% +12.5% +7.0%
Net Income         Ranbaxy Group         Sales to outside customers Inter-segment sales         Net sales         Net sales         Cost of sales         Gross Profit         SG&A expenses         R&D expenses         Other expenses         Extraordinary income         Extraordinary losses	100% 33% 67% 44% 3% 41% 23% 36%	59.1 +48.7 0.7 <b>59.8 +49.5</b> 19.5 +3.79 40.3 +90.0 26.5 +66.2 2.0 -12.3° 24.5 +79.4 <b>13.8 +161.9</b> 8.3 0.8 <b>21.2 +269.3</b> 0.0 0.1	% <u>6 100% 45% 55% 44% 44% 4% 39% 12% </u>	47.6 +24 0.3 47.9 +24 21.5 +3. 26.5 +47 20.9 +28 2.1 -10. 18.7 +35 5.6 +238 -6.2 8.6 -9.2 -317 0.0 -0.0	.0% .1% 100% 7% 52% .7% 48% .3% 41% 7% 5% .1% 36% 3.2% 7% .1% 29%	38.3 +7.5% 0.3 38.6 +7.5% 20.1 +3.0% 18.5 +12.9% 15.7 +0.5% 1.9 -17.0% 13.8 +3.6% 2.9 +238.4% 5.7 -2.5 11.0 - 0.0 0.0	56% 44% 45% 5% 40% -1%	0.4 40.8 -34.3% 22.9 +0.6% 17.9 -54.5% 18.4 -31.2% 2.1 -11.6% 16.3 -33.0% -0.5 -103.9% 2.8 6.2 -3.9 - 0.0 3.2	100% 45% 55% 44% 39% 12% 10%	185.4 1.7 <b>187.1</b> 83.9 103.2 81.4 8.1 73.3 <b>21.8</b> 10.4 13.2 <b>19.1</b> 0.1 3.4	0.6 <b>10.5</b> 2.2 8.4 6.9 -1.2 8.1 <b>1.4</b> 7.3 -13.9 <b>22.6</b> -0.9 -38.0	+5.7% +6.0% +2.7% +8.8% +9.3% -12.9% +12.5% +7.0%
Net Income         Ranbaxy Group         Sales to outside customers Inter-segment sales         Net sales         Net sales         Cost of sales         Gross Profit         SG&A expenses         R&D expenses         Other expenses         Description         Extraording income         Extraordinary income         Extraordinary losses         Income before income taxes and minority interests	100% 33% 67% 44% 3% 41% 23%	59.1 +48.7 0.7 <b>59.8 +49.5</b> 19.5 +3.79 40.3 +90.0 26.5 +66.2 2.0 -12.3° 24.5 +79.4 <b>13.8 +161.9</b> 8.3 0.8 <b>21.2 +269.3</b> 0.0 0.1 21.1 +267.8	% <u>6 100% 45% 55% 44% 44% 4% 39% 12% </u>	47.6 +24 0.3 47.9 +24 21.5 +3. 26.5 +47 20.9 +28 2.1 -10. 18.7 +35 5.6 +238 -6.2 8.6 -9.2 -317 0.0 -0.0 -9.2 -321	.0% .1% 100% 7% 52% .7% 48% .3% 41% 7% 5% .1% 36% 3.2% 7% .1% 29%	38.3 +7.5% 0.3 38.6 +7.5% 20.1 +3.0% 18.5 +12.9% 15.7 +0.5% 1.9 -17.0% 13.8 +3.6% 2.9 +238.4% 5.7 -2.5 11.0 - 0.0 0.0 0.0 11.0 -	56% 44% 45% 5% 40% - <b>1%</b>	0.4 40.8 -34.3% 22.9 +0.6% 17.9 -54.5% 18.4 -31.2% 2.1 -11.6% 16.3 -33.0% -0.5 -103.9% 2.8 6.2 -3.9 - 0.0 3.2 -7.1 -	100% 45% 55% 44% 39% 12%	185.4 1.7 <b>187.1</b> 83.9 103.2 81.4 8.1 73.3 <b>21.8</b> 10.4 13.2 <b>19.1</b> 0.1 3.4 15.9	0.6 <b>10.5</b> 2.2 8.4 6.9 -1.2 8.1 <b>1.4</b> 7.3 -13.9 <b>22.6</b> -0.9 -38.0 59.6	+5.7% +6.0% +2.7% +8.8% +9.3% -12.9% +12.5% +7.0% -
Net Income         Ranbaxy Group         Sales to outside customers Inter-segment sales         Net sales         Net sales         Cost of sales         Gross Profit         SG&A expenses         R&D expenses         Other expenses         Other expenses         Operating Income         Non-operating income         Non-operating expenses         Ordinary Income         Extraordinary income         Extraordinary losses         Income taxes and minority interests	100% 33% 67% 44% 3% 41% 23% 36%	59.1 +48.7 0.7 <b>59.8 +49.5</b> 19.5 +3.79 40.3 +90.0 26.5 +66.2 2.0 -12.30 24.5 +79.4 <b>13.8 +161.9</b> 8.3 0.8 <b>21.2 +269.3</b> 0.0 0.1 21.1 +267.8 6.1	% <u>6 100% 45% 55% 44% 44% 4% 39% 12% </u>	47.6 +24 0.3 47.9 +24 21.5 +3. 26.5 +47 20.9 +28 2.1 -10. 18.7 +35 5.6 +238 -6.2 8.6 -9.2 -317 0.0 -0.0 -9.2 -321 -2.3	.0% .1% 100% 7% 52% .7% 48% .3% 41% 7% 5% .1% 36% 3.2% 7% .1% 29%	38.3 +7.5% 0.3 <b>38.6 +7.5%</b> 20.1 +3.0% 18.5 +12.9% 15.7 +0.5% 1.9 -17.0% 13.8 +3.6% <b>2.9 +238.4%</b> 5.7 -2.5 <b>11.0</b> - 0.0 0.0 11.0 - 3.6	56% 44% 45% 5% 40% -1%	0.4 40.8 -34.3% 22.9 +0.6% 17.9 -54.5% 18.4 -31.2% 2.1 -11.6% 16.3 -33.0% -0.5 -103.9% 2.8 6.2 -3.9 - 0.0 3.2 -7.1 - -1.1	100% 45% 55% 44% 39% 12% 10%	185.4 1.7 <b>187.1</b> 83.9 103.2 81.4 8.1 73.3 <b>21.8</b> 10.4 13.2 <b>19.1</b> 0.1 3.4 15.9 6.3	0.6 <b>10.5</b> 2.2 8.4 6.9 -1.2 8.1 <b>1.4</b> 7.3 -13.9 <b>22.6</b> -0.9 -38.0 59.6 16.5	+5.7% +6.0% +2.7% +8.8% +9.3% -12.9% +12.5% +7.0%
Net Income         Ranbaxy Group         Sales to outside customers Inter-segment sales         Net sales         Net sales         Cost of sales         Gross Profit         SG&A expenses         R&D expenses         Other expenses         Description         Extraording income         Extraordinary income         Extraordinary losses         Income before income taxes and minority interests	100% 33% 67% 44% 3% 41% 23% 36%	59.1 +48.7 0.7 <b>59.8 +49.5</b> 19.5 +3.79 40.3 +90.0 26.5 +66.2 2.0 -12.3° 24.5 +79.4 <b>13.8 +161.9</b> 8.3 0.8 <b>21.2 +269.3</b> 0.0 0.1 21.1 +267.8	% <u>100%</u> 45% 55% 44% 44% 4% 39% <b>12% -19%</b>	47.6 +24 0.3 47.9 +24 21.5 +3. 26.5 +47 20.9 +28 2.1 -10. 18.7 +35 5.6 +238 -6.2 8.6 -9.2 -317 0.0 -0.0 -9.2 -321	.0% .1% 100% 7% 52% .7% 48% .3% 41% .7% 5% .1% 36% 3.2% 7% .1% 29% .2% 29%	38.3 +7.5% 0.3 38.6 +7.5% 20.1 +3.0% 18.5 +12.9% 15.7 +0.5% 1.9 -17.0% 13.8 +3.6% 2.9 +238.4% 5.7 -2.5 11.0 - 0.0 0.0 0.0 11.0 -	56% 44% 45% 5% 40% -1%	0.4 40.8 -34.3% 22.9 +0.6% 17.9 -54.5% 18.4 -31.2% 2.1 -11.6% 16.3 -33.0% -0.5 -103.9% 2.8 6.2 -3.9 - 0.0 3.2 -7.1 -	100% 45% 55% 44% 39% 12% 10%	185.4 1.7 <b>187.1</b> 83.9 103.2 81.4 8.1 73.3 <b>21.8</b> 10.4 13.2 <b>19.1</b> 0.1 3.4 15.9	0.6 <b>10.5</b> 2.2 8.4 6.9 -1.2 8.1 <b>1.4</b> 7.3 -13.9 <b>22.6</b> -0.9 -38.0 59.6	+5.7% +6.0% +2.7% +8.8% +9.3% -12.9% +12.5% +7.0% -

#### Inter-segment Transactions

Net sales	-1.0	-0.6	-1.0	
Cost of sales	-0.7	-0.4	-0.9	
Gross Profit	-0.3	-0.2	-0.0	
SG&A expenses	1.1	1.2	1.1	
R&D expenses	-0.3	-0.1	-0.1	
Other expenses	1.4	1.3	1.3	
Operating Income	-1.4	-1.4	-1.1	
Non-operating income	-0.0	-0.1	-0.1	
Non-operating expenses	0.1	0.0	0.0	
Ordinary Income	-1.5	-1.5	-1.2	
Extraordinary income		0.0	0.0	
Extraordinary losses	0.0	-0.0	0.0	
Income before income taxes and minority interests	-1.5	-1.5	-1.2	
Income taxes	2.6	0.9	-0.3	
Minority interests	4.2	-3.1	2.6	
Net Income	-8.3	0.7	-3.5	

Historical Data2

-0.9	-3.5
-0.7	-2.7
-0.2	-0.7
1.2	4.6
-0.1	-0.6
1.3	5.2
-1.4	-5.3
0.0	-0.2
0.0	0.2
-1.4	-5.7
0.1	0.1
0.0	0.0
-1.4	-5.6
-0.3	3.0
-2.4	1.3
1.3	-9.8

### 4. Sales by Business Units (FY2012)

	FY2012	Q1	Q2	Q3	Q4	FY2012
	Plan	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results YoY to plan
JPY Bn						
Consolidated Net Sales	990.0	242.6 +4.7% 25%	241.6 +7.7% 24%	261.5 +8.8% 26%	252.2 +4.1% 26%	997.9 +6.3% 101%
Japan Company (domostic sales)	440.0	98.2 <mark>-2.2%</mark> 22%			112.7 +18.8% 26%	<i>11</i> 2 5 18 0% 101%
Japan Company (domestic sales) Olmetec	<u>440.0</u> 76.0	18.2 -10.8% 24%	<b>106.9 +6.3% 24%</b> 19.3 <b>-5.5%</b> 25%	<b>124.7 +9.5% 28%</b> 20.9 <b>-7.6%</b> 28%	<u>112.7 +18.8% 26%</u> 19.9 +14.3% 26%	<b>442.5 +8.0% 101%</b> 78.3 <b>-3.2%</b> 103%
Rezaltas	16.0	4.0 +38.6% 25%	4.1 +30.6% 26%	4.6 +16.9% 28%	4.3 +20.5% 27%	16.9 +25.7% 106%
Calblock	10.0	2.7 -14.0% 27%	2.8 -12.9% 28%	2.8 -13.8% 28%	2.6 -5.5% 26%	10.9 -11.8% 109%
Loxonin	60.0	14.1 -2.0% 24%	15.6 -0.4% 26%	16.2 -6.1% 27%	13.7 +0.0% 23%	59.6 -2.3% 99%
Cravit	35.0	8.1 -4.2% 23%	8.4 +0.0% 24%	10.6 -2.0% 30%	8.8 +1.6% 25%	35.9 -1.2% 103%
Nexium	22.0	1.7 - 8%	2.7 +7.1% 13%	8.3 +1254.8% 38%	8.9 +1113.9% 40%	21.6 +452.0% 98%
Memary	26.0	5.1 +128.7% 20%	5.6 +247.5% 22%	6.6 +135.7% 25%	6.4 +103.0% 25%	23.8 +142.0% 92%
Mevalotin	26.0	6.5 <b>-25.7%</b> 25%	6.8 <mark>-21.8%</mark> 26%	6.6 <mark>-25.6%</mark> 25%	6.0 <b>-12.4%</b> 23%	25.8 <mark>-21.9%</mark> 99%
Artist	22.0	5.6 <mark>-8.9%</mark> 25%	5.6 <mark>-9.3%</mark> 26%	5.8 <b>-10.9%</b> 27%	5.3 -5.6% 24%	22.4 -8.8% 102%
Omnipaque	20.0	4.9 <b>-13.2%</b> 25%	5.3 -15.9% 26%	5.4 <b>-16.3%</b> 27%	4.6 -11.1% 23%	20.2 -14.3% 101%
Urief	11.0	2.7 +0.5% 24%	2.8 +0.1% 25%	3.0 <b>-1.8%</b> 27%	2.7 +5.7% 25%	11.1 +1.0% 101%
Inavir	11.0	0.4 +10.3% 4%	0.1 -164.9% 1%	2.1 +22.9% 19%	8.6 -2.0% 78%	11.1 +3.8% 101%
Ranmark	5.0	0.6 - 12%	1.1 - 22%	1.3 - 27%	1.4 - 27%	4.4 - 88%
Vaccines	not disclosed	5.2 +13.9% -	8.1 +52.5% -	11.8 +72.2% -	4.7 +3.5% -	29.8 +40.2% -
Daiichi Sankyo Espha products	not disclosed	2.8 +16.2% -	2.7 +12.7% -	3.0 +2.4% -	2.6 +20.7% -	11.1 +12.2% -
	40.0					
Daiichi Sankyo Healthcare (OTC)	48.0	10.2 +5.0% 21%	<u>    12.8  +1.1%   27%  </u>	14.5 +6.1% 30%	<u>9.5 -2.4% 20%</u>	47.1 +2.7% 98%
Dajiahi Sankua Ina (US)	120.0	25.0 . 2.7% 26%	22.6 10.09/ 249/	27 4 . 22 00/ 270/	26.4 .11.69/ 269/	142.2 . 12.0% 10.2%
Daiichi Sankyo, Inc. (US) Olmesartan	<u>139.0</u> 93.0	35.9 +3.7% 26% 23.9 -3.8% 26%	<u>32.6 +10.0% 24%</u> 21.7 +6.3% 23%	<b>37.4 +23.9% 27%</b> 25.7 +24.9% 28%	<b>36.4 +11.6% 26%</b> 23.6 +7.0% 25%	<b>142.3 +12.0% 102%</b> 94.9 +7.9% 102%
Benicar/Benicar HCT	73.0	<u> </u>	<u>16.7 -0.6%</u> 23%	20.2 +24.7% 28%	17.4 -3.8% 24%	73.2 +2.8% 100%
Azor	14.0	3.5 -1.7% 25%	3.5 +40.0% 25%	3.8 +20.9% 27%	4.1 +42.7% 29%	14.8 +23.3% 106%
Tribenzor	6.0	1.6 +30.8% 26%	1.5 +34.3% 25%	1.6 +37.1% 27%	2.1 +90.9% 35%	6.8 +47.8% 114%
Welchol	31.0	8.3 +17.5% 27%	7.2 +10.5% 23%	8.3 +26.1% 27%	9.3 +39.4% 30%	33.1 +23.4% 107%
Effient (alliance revenue)	not disclosed	2.4 +51.8% -	2.3 +36.4% -	2.7 +47.5% -	3.0 +9.5% -	10.5 +32.7% -
		2.1 01.070	2.0 000.170	2		1010 10211 /0
Luitpold Pharmaceuticals, Inc. (US)	38.0	11.3 <mark>-10.9%</mark> 30%	7.7 <mark>-17.4%</mark> 20%	11.3 <mark>-24.7%</mark> 30%	8.2 +7.7% 22%	38.6 <mark>-13.7%</mark> 102%
Venofer	23.0	6.8 <b>-7.4%</b> 30%	3.8 <mark>-30.4%</mark> 17%	8.3 <mark>-8.5%</mark> 36%	4.7 +60.9% 20%	23.6 -4.9% 103%
Daiichi Sankyo Europe GmbH	65.0	<u>13.9 -17.6%</u> 21%	<u>15.1 -10.8%</u> 23%	<u>16.9 -2.6% 26%</u>	<u>18.5</u> -3.0% 29%	64.4 -8.3% 99%
Olmesartan	48.0	9.9 -16.6% 21%	<u>11.3 -6.6% 24%</u>	12.9 +1.8% 27%	<u>13.9</u> -3.1% 29%	48.0 -5.9% 100%
Olmetec/Olmetec Plus	34.0	6.4 -26.5% 19%	8.1 -7.6% 24%	8.6 -6.9% 25%	9.4 -4.5% 28%	32.6 -11.1% 96%
Sevikar Sevikar LICT	10.0	2.5 +4.5% 25%	2.3 -12.2% 23%	3.1 +17.4% 31%	2.9 <b>-13.7%</b> 29%	10.8 -2.0% 108%
Sevikar HCT	4.0	<u> </u>	0.9 +25.7% 23%	1.3 +47.9% 32%	1.5 +43.3% 38%	4.7 +38.2% 117%
Efient (alliance revenue)	not disclosed	0.9 +54.7% -	0.9 +40.5% -	0.9 +33.0% -	1.2 +13.0% -	3.9 +31.9% -
Asia South and Control America (ASCA)	<sup>*1</sup> 38.0	7.1 +9.8% 19%	8.1 +10.1% 21%	8.2 +18.4% 22%	<b>17.1</b> +117.8% <b>45%</b>	40.5 +41.6% 107%
Asia, South and Central America (ASCA)	not disclosed	2.7 +0.9% -		3.1 +50.9% -	7.6 +214.7% -	16.4 +68.8% -
Daiichi Sankyo China <sup>*2</sup>			3.0 +16.0% -			
Daiichi Sankyo Taiwan	not disclosed	<u> </u>	0.8 -1.3% -	<u> </u>	0.9 +19.5% -	3.3 +4.7% -
Daiichi Sankyo Korea Daiichi Sankyo (Thailand)	not disclosed	0.3 +3.7% -	<u> </u>	0.4 +14.5% -	<u> </u>	<u>5.3 +15.8%</u> - 1.4 +15.6% -
Daiichi Sankyo Brasil Farmacêutic		1.2 +14.2% -	1.2 -22.5% -	1.0 -34.4% -	3.2 +118.5% -	6.6 +18.6% -
Daiichi Sankyo Venezuela	not disclosed	0.8 +87.0% -	1.4 +49.5% -	1.5 +37.1% -	2.9 +75.9% -	6.7 +60.7% -
Daiichi Sankyo Mexico S.A. de C.\		0.1	0.1	0.1	0.4	0.7
		0.1	0	<b></b>	0.1	
Ranbaxy Laboratories Limited	179.0	59.1 +48.7% 33%	47.6 +24.0% 27%	38.3 +7.5% 21%	40.3 <mark>-34.6%</mark> 23%	185.4 +5.7% 104%
<u>-</u>						
						1
Others	43.0	6.8 -38.0% 16%	10.7 +13.1% 25%	10.0 +32.8% 23%	9.5 +7.5% 22%	37.1 +0.5% 86%
Levofloxacin export, royalty, etc	3.0	1.2 -60.1% 41%	1.0 <mark>-56.6%</mark> 34%	1.4 +19.3% 46%	0.6 -59.6% 21%	4.3 -47.8% 142%
Plexxikon	not disclosed	0.1 -96.1% -	1.4 -24.6% -	1.0 +313.4% -	0.5 -35.9% -	3.1 -47.7% -

### [Reference] Sales in Local Currency

	FY2012 Plan	Q1 Results YoY to plan	Q2 Results YoY to plan	Q3 Results YoY to plan	Q4 Results YoY to plan	FY2012 Results YoY to plan
USD Mn						
Daiichi Sankyo, Inc. (US)	1,711	448 +5.7% 26%	415 +8.7% 24%	461.0 +18.2% 27%	389.0 <mark>-5.6%</mark> 23%	1,713 +6.5% 100%
Olmesartan	1,144	298 -2.0% 26%	276 +4.9% 24%	317 +19.0% 28%	251 -9.9% 22%	1,142 +2.7% 100%
Benicar/Benicar HCT	898	235 -4.5% 26%	213 -1.8% 24%	249 +18.8% 28%	184 -19.6% 20%	881 -2.2% 98%
Azor	172	44 +0.2% 25%	44 +37.4% 26%	47 +15.5% 27%	44 +22.2% 25%	179 +17.3% 104%
Tribenzor	75	19 +33.3% 26%	19 +33.0% 26%	20 +30.9% 27%	23 +66.5% 31%	82 +40.6% 109%
Welchol	388	103 +19.7% 27%	92 +9.5% 24%	103 +20.3% 27%	101 +19.8% 26%	399 +17.4% 103%
Effient (alliance revenue)	not disclosed	30 +54.7% -	30 +35.4% -	34 +41.2% -	33 -5.7% -	127 +26.2% -
USD Mn						
Luitpold Pharmaceuticals, Inc. (US)	468	141 <mark>-9.2%</mark> 30%	98 <mark>-18.5%</mark> 21%	140.0 <mark>-27.6%</mark> 30%	85.0 <mark>-11.8%</mark> 18%	465 -17.9% 99%
Venofer	288	85 - <mark>5.6%</mark> 30%	49 -31.0% 17%	103 -11.8% 36%	47 +29.8% 16%	284 <b>-9.6%</b> 99%
EUR Mn						
Daiichi Sankyo Europe GmbH	650	135 <mark>-6.0%</mark> 21%	153 <mark>-0.2%</mark> 24%	161.0 <mark>-2.6%</mark> 25%	152.0 <mark>-16.6%</mark> 23%	601 <mark>-6.7%</mark> 93%
Olmesartan	480	96 -4.8% 20%	115 +4.4% 24%	123 +2.0% 26%	114 -16.5% 24%	448 -4.3% 93%
Olmetec/Olmetec Plus	340	62 -16.2% 18%	82 +3.1% 24%	82 -6.8% 24%	78 -17.8% 23%	304 -9.6% 89%
Sevikar	100	24 +19.3% 25%	23 <mark>-1.1%</mark> 24%	29 +17.7% 29%	23 <mark>-26.4%</mark> 23%	100 <mark>-0.3%</mark> 100%
Sevikar HCT	40	9 +50.1% 24%	9 +41.0% 23%	12 +49.4% 30%	13 +27.1% 32%	44 +40.5% 109%
Efient (alliance revenue)	not disclosed	9 +76.5% -	9 +57.9% -	9 +33.5% -	10 -1.0% -	36 +34.1% -
INR Bn						
Ranbaxy Laboratories Limited	105	37 +71.1% 35%	32 +53.1% 31%	27.0 +31.2% 26%	27.0 <mark>-28.9%</mark> 26%	124 +21.9% 117%

### 5. Sales of Global Products (FY2012)

	FY2012 Plan	Q1 Results YoY to plan	Q2 Results YoY to plan	Q3 Results YoY to plan	Q4 Results YoY to plan	FY2012 Results YoY to plan
JPY Bn						
Olmesartan	251.0	<u>60.0</u> -5.3% 24%	<u>60.8 +0.6% 24%</u>	<u>68.3 +6.4% 27%</u>	<u>69.7 +13.0% 28%</u>	258.9 +3.7% 103%
Olmetec (JPN)	76.0	18.2 <mark>-10.8%</mark> 24%	19.3 <mark>-5.5%</mark> 25%	20.9 <b>-7.6%</b> 28%	19.9 +14.3% 26%	78.3 <mark>-3.2%</mark> 103%
Rezaltas (JPN)	16.0	4.0 +38.6% 25%	4.1 +30.6% 26%	4.6 +16.9% 28%	4.3 +20.5% 27%	16.9 +25.7% 106%
Benicar/Benicar HCT (US)	73.0	18.9 <mark>-6.3%</mark> 26%	16.7 <mark>-0.6%</mark> 23%	20.2 +24.7% 28%	17.4 <mark>-3.8%</mark> 24%	73.2 +2.8% 100%
Azor (US)	14.0	3.5 <mark>-1.7%</mark> 25%	3.5 +40.0% 25%	3.8 +20.9% 27%	4.1 +42.7% 29%	14.8 +23.3% 106%
Tribenzor (US)	6.0	1.6 +30.8% 26%	1.5 +34.3% 25%	1.6 +37.1% 27%	2.1 +90.9% 35%	6.8 +47.8% 114%
Olmetec/Olmetec Plus (EU)	34.0	6.4 <mark>-26.5%</mark> 19%	8.1 <mark>-7.6%</mark> 24%	8.6 <mark>-6.9%</mark> 25%	9.4 <mark>-4.5%</mark> 28%	32.6 <mark>-11.1%</mark> 96%
Sevikar (EU)	10.0	2.5 +4.5% 25%	2.3 <mark>-12.2%</mark> 23%	3.1 +17.4% 31%	2.9 <mark>-13.7%</mark> 29%	10.8 <mark>-2.0%</mark> 108%
Sevikar HCT (EU)	4.0	1.0 +31.6% 24%	0.9 +25.7% 23%	1.3 +47.9% 32%	1.5 +43.3% 38%	4.7 +38.2% 117%
Other subsidiaries, export, etc	18.0	4.0 +20.6% 22%	4.3 +0.1% 24%	4.3 <mark>-3.1%</mark> 24%	8.1 +82.8% 45%	20.7 +25.7% 115%
Prasugrel	not disclosed	3.3 +52.6% -	3.2 +37.5% -	3.7 +43.5% -	4.2 +10.4% -	14.4 +32.5% -
Effient alliance revenue (US)	not disclosed	2.4 +51.8% -	2.3 +36.4% -	2.7 +47.5% -	3.0 +9.5% -	10.5 +32.7% -
Efient alliance revenue (EU)	not disclosed	0.9 +54.7% -	0.9 +40.5% -	0.9 +33.0% -	1.2 +13.0% -	3.9 +31.9% -

### 1. Summary of Consolidated Income Statement (FY2011)

		Q1			Q2			Q3			Q4			FY20	)11	
JPY Bn	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	YoY
Net sales	100%	231.7	-9.7%	100%	224.4	-7.5%	100%	240.4	-3.5%	100%	242.3	+10.5%	100%	938.7	-28.7	-3.0%
Cost of sales	26%	59.9	-6.5%	31%	69.0	-7.4%	30%	71.7	-3.9%	28%	68.1	-0.8%	29%	268.6	-13.1	-4.6%
Gross Profit	74%	171.8	-10.7%	69%	155.4	-7.5%	70%	168.7	-3.4%	72%	174.2	+15.6%	71%	670.1	-15.6	-2.3%
SG&A expenses	55%	128.3	-2.3%	61%	136.7	-1.6%	58%		-3.5%	69%	167.9	+12.5%	61%	571.9	8.3	+1.5%
R&D expenses	18%	41.0	-5.9%	19%	43.0	-5.8%	19%	44.7	-15.6%	23%	56.3	+8.2%	20%	185.1	-9.3	-4.8%
A&P expenses	9%	20.7	-9.4%	11%	23.7	-4.6%	10%	24.8	-4.1%	11%	26.5	+1.4%	10%	95.7	-4.0	-4.0%
Personnel expenses	15%	34.9	+0.8%	16%	35.6	+0.5%	14%	33.7	+1.9%	14%	34.8	+0.0%	15%	139.0	1.1	+0.8%
Other SG&A expenses	14%	31.6	+4.6%	15%	34.4	+4.1%	15%	35.7	+11.3%	21%	50.4	+38.7%	16%	152.1	20.4	+15.5%
Operating Income	<b>19%</b>	43.5	-28.8%	8%	18.7	-35.6%	12%	29.7	-2.8%	3%	6.3	+318.5%	10%	98.2	-23.9	-19.6%
Non-operating income / expense	ses	1.4			2.8			-9.6			-16.5			-22.0	-31.6	
Non-operating income		4.5			4.8			-1.0			1.7			10.0	-13.2	
Non-operating expenses		3.1			2.0			8.6			18.3			32.0	18.4	
Ordinary Income	<b>19%</b>	44.8	-36.0%	10%	21.5	-4.6%	8%	20.1	-47.1%	-4%	-10.2	-	<b>8</b> %	76.2	-55.5	-42.2%
Extraordinary income / losses		-1.1			-3.2			-41.7			3.7			-42.3	-31.0	
Extraordinary income		1.2			0.7			0.2			12.7			14.8	2.0	
Extraordinary losses		2.3			4.0			41.9			9.0			57.1	32.9	
Income before income taxes and minority interests	19%	43.8	-33.8%	8%	18.3	-34.8%	-9%	-21.6	-	-3%	-6.5		4%	33.9	-86.5	-71.8%
Income taxes / minority interest	ts	18.5			6.5			-2.1			0.7			23.5	-26.8	
Income taxes	-	16.4			6.3			15.2			1.8			39.8	-2.0	
Minority interests		2.1			0.2			-17.4			-1.2			-16.2	-24.7	
Net Income	11%	25.3	-23.5%	5%	11.7	-38.5%	<b>-8</b> %	-19.5	-	-3%	-7.2	-	1%	10.4	-59.7	-85.2%
Effective tax rate		<u>37%</u>			<u>34%</u> 48%			<u>-</u>			<u>-</u>			<u>117%</u>		
Overseas sales ratio result	<u>'S</u>	<u>51%</u>			<u>48%</u>			<u>45%</u>			<u>56%</u>			<u>50%</u>		
2. Currency Rate (FY2011)		Q1			Q2 <u>YTD</u>			Q3 <u>YTD</u>			Q4 <u>YTD</u>			FY20	11	
<u></u>	L	Results			Results			Results			Results			Results	YoY	
USD/JPY (average)		81.75			79.81			79.00			79.07			79.07	-6.65	
EUR/JPY (average)		117.40			113.78			110.62			108.96			108.96	-4.17	
INR/JPY (average)		1.83			1.83			1.79			1.73			1.73	-0.20	
		1.00			1.00										0.20	

### 3. Segment Information (FY2011)

		Q1			Q2		Q3			Q4			FY20	)11	
	to sales	Results	YoY	to sales	Results YoY	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	YoY
Sales to outside customers		191.9	-4.8%		185.9 <mark>-6.5%</mark>		204.7	-4.2%		180.6	-0.4%		763.2	-32.2	-4.2%
Inter-segment sales		0.1	-4.070		0.1		0.3	-4.270		-0.0	-0.470		0.5	0.4	-4.270
÷	100%	192.0	-4.8%	100%	186.0 -6.4%	100%		-4.1%	100%	180.6	-0.4%	100%	763.6	-31.8	-4.0%
Cost of sales	21%	41.1	-8.4%	26%	48.3 -11.2%	26%	52.5	-4.4%	25%	45.2	-5.0%	25%	187.1	-14.7	-7.3%
Gross Profit	79%	150.8	-3.8%	74%	137.7 -4.6%	74%	152.5	-3.9%	75%	135.4	+1.2%	76%	576.5	-17.2	-2.9%
SG&A expenses	58%	111.2	-2.0%	64%	119.1 <mark>-1.8%</mark>	60%	122.3	-4.2%	78%	140.2	+6.6%	65%	492.8	-1.0	-0.2%
R&D expenses	20%		-3.1%	22%	40.9 -5.9%	21%		-15.6%	30%	54.2	+9.4%	23%	177.0	-7.0	-3.8%
Other expenses	38%		-1.4%	42%	78.1 +0.5%	39%		+3.3%	48%		+5.0%	41%	315.9		+1.9%
Operating Income	21%		-8.5%	10%	18.7 -19.4%	15%		-2.9%	-3%	-4.8	-	11%	83.7		-16.2%
Non-operating income		3.8			1.7		1.6			1.0			8.1	0.9	
Non-operating expenses	000/	1.8	4.00/	100/	1.4	450/	0.7	7.00/	00/	0.9		4.4.07	4.8	-2.3	40.00/
Ordinary Income	22%	41.6	-4.2%	10%	<u>19.0 -17.8%</u>	15%		-7.9%	-3%	-4.6	-	11%	87.0		-13.0%
Extraordinary income		1.2 2.3			0.7 3.8		<mark>-0.0</mark> 1.5			12.5 8.1			14.3 15.7	4.1 -5.2	
Extraordinary losses	21%		+1.2%	9%	3.0 15.8 <mark>-38.9%</mark>	14%		-14.2%	0%	-0.2	_	11%	85.6	-5.2 -3.7	-4.2%
Income taxes	2170	17.8	<u>+1.2/0</u>	370	5.9	1470	18.9	-14.2 /0	070	8.6		1170	51.2	20.7	-4.2 /0
Minority interests		-0.2			-0.8		-0.4			-1.6			01.2	20.7	
Net Income	12%		+2.5%	6%	10.7 -41.9%	5%		-57.5%	-4%	-7.2	-	5%	37.4	-21.4	-36.4%
Sales to outside customers			-27.5%		38.4 -12.0%			+0.6%			+62.3%		175.5		+2.0%
Inter-segment sales	1000/	0.2	07.404	4000/	0.2	1000/	0.2	4 40/	(	0.4		1000/	1.1	-0.0	0.00/
	100%		-27.1%	100%	<u>38.6 -11.7%</u>	100%		+1.1%	100%		+59.5%	100%	176.6		+2.0%
Cost of sales Gross Profit	47% 53%	18.8 21.2	-2.2% -40.6%	54% 46%	20.7 +3.3% 17.9 <mark>-24.5%</mark>	54% 46%		<mark>-0.1%</mark> +2.5%	37% 63%		+8.2% +120.0%	46%	81.7		
SG&A expenses	40%	15.9	-40.0 %	40%			10.4	TZ.0 /0			±120.070	51%	01 0	15	<b>TI./</b> /0
	6%	10.0	2.070			43%		+1.2%				54% 42%	94.8	<u>1.5</u> 8.9	+13.5%
		2.3	-30.8%			<u>43%</u> 6%	15.6	+1.2%	43%	26.7	+59.6%	42%	74.4	8.9	+13.5%
R&D expenses	34%		<mark>-30.8%</mark> +4.5%	6% 36%	2.4 -21.3% 13.9 -1.4%	<u>43%</u> 6% 37%	15.6 2.3 ·	+1.2% -19.1% +5.8%		26.7 2.3				8.9 -2.7	+13.5% -22.6% +21.6%
		13.7	+4.5%	6%	2.4 -21.3%	6% 37%	15.6 2.3 13.3	-19.1%	43% 4%	26.7 2.3 24.3	+59.6% -17.9%	42 <i>%</i> 5%	74.4 9.3	8.9 -2.7 11.6	-22.6%
R&D expenses Other expenses	34%	13.7		6% 36%	2.4 -21.3% 13.9 -1.4%	6% 37%	15.6 2.3 13.3	-19.1% +5.8%	43% 4% 39%	26.7 2.3 24.3	+59.6% -17.9% +75.4%	42% 5% 37%	74.4 9.3 65.1	8.9 -2.7 11.6	-22.6% +21.6%
R&D expenses Other expenses <b>Operating Income</b>	34%	13.7 <b>5.3</b>	+4.5%	6% 36%	2.4 -21.3% 13.9 -1.4% <b>1.7 -74.9%</b>	6% 37%	15.6 2.3 13.3 <b>0.9</b>	-19.1% +5.8%	43% 4% 39%	26.7 2.3 24.3 <b>12.6</b>	+59.6% -17.9% +75.4%	42% 5% 37%	74.4 9.3 65.1 <b>20.4</b>	8.9 -2.7 11.6 <b>-7.3</b>	-22.6% +21.6%
R&D expenses Other expenses <b>Operating Income</b> Non-operating income	34%	13.7 <b>5.3</b> 1.7 1.3 <b>5.8</b>	+4.5%	6% 36%	2.4 -21.3% 13.9 -1.4% <b>1.7 -74.9%</b> 3.1 0.5 <b>4.2 +353.5%</b>	6% 37% 2%	15.6 2.3 13.3 <b>0.9</b> -2.5 7.9 <b>-9.5</b>	-19.1% +5.8%	43% 4% 39%	26.7 2.3 24.3 <b>12.6</b> 0.8 17.4 <b>-3.9</b>	+59.6% -17.9% +75.4%	42% 5% 37%	74.4 9.3 65.1 <b>20.4</b> 3.2 27.0 <b>-3.4</b>	8.9 -2.7 11.6 <b>-7.3</b> -13.0	-22.6% +21.6%
R&D expenses         Other expenses         Operating Income         Non-operating income         Non-operating expenses         Ordinary Income         Extraordinary income	34% 13%	13.7 <b>5.3</b> 1.7 1.3 <b>5.8</b> 0.0	+4.5% -72.7%	6% 36% 4%	2.4 -21.3% 13.9 -1.4% <b>1.7 -74.9%</b> 3.1 0.5 <b>4.2 +353.5%</b> 0.0	6% 37% 2%	15.6 2.3 13.3 <b>0.9</b> -2.5 7.9 -9.5 0.8	-19.1% +5.8%	43% 4% 39% <b>20%</b>	26.7 2.3 24.3 <b>12.6</b> 0.8 17.4 <b>-3.9</b> 0.2	+59.6% -17.9% +75.4%	42% 5% 37% 12%	74.4 9.3 65.1 <b>20.4</b> 3.2 27.0 <b>-3.4</b> 1.1	8.9 -2.7 11.6 -7.3 -13.0 23.1 -43.4 -4.1	-22.6% +21.6%
R&D expenses         Other expenses         Operating Income         Non-operating income         Non-operating expenses         Ordinary Income         Extraordinary income         Extraordinary losses	34% 13% 14%	13.7 <b>5.3</b> 1.7 1.3 <b>5.8</b> 0.0 0.0	+4.5% -72.7% -79.6%	6% 36% 4% 11%	2.4 -21.3% 13.9 -1.4% <b>1.7 -74.9%</b> 3.1 0.5 <b>4.2 +353.5%</b> 0.0 0.1	6% 37% 2% -26%	15.6 2.3 13.3 <b>0.9</b> -2.5 7.9 -9.5 0.8 0.0	-19.1% +5.8%	43% 4% 39% 20% -6%	26.7 2.3 24.3 <b>12.6</b> 0.8 17.4 <b>-3.9</b> 0.2 41.2	+59.6% -17.9% +75.4%	42% 5% 37% 12%	74.4 9.3 65.1 <b>20.4</b> 3.2 27.0 <b>-3.4</b> 1.1 41.4	8.9 -2.7 11.6 -7.3 -13.0 23.1 -43.4 -4.1 33.1	-22.6% +21.6%
R&D expenses         Other expenses         Operating Income         Non-operating income         Non-operating expenses         Ordinary Income         Extraordinary income         Extraordinary losses         Income before income taxes and minority interests	34% 13%	13.7 <b>5.3</b> 1.7 1.3 <b>5.8</b> 0.0 0.0 0.0 5.7	+4.5% -72.7%	6% 36% 4%	2.4 -21.3% 13.9 -1.4% <b>1.7 -74.9%</b> 3.1 0.5 <b>4.2 +353.5%</b> 0.0 0.1 4.2 -31.2%	6% 37% 2% -26%	15.6 2.3 13.3 <b>0.9</b> -2.5 7.9 <b>-9.5</b> 0.8 0.0 -8.7	-19.1% +5.8%	43% 4% 39% <b>20%</b>	26.7 2.3 24.3 <b>12.6</b> 0.8 17.4 <b>-3.9</b> 0.2 41.2 -45.0	+59.6% -17.9% +75.4%	42% 5% 37% 12%	74.4 9.3 65.1 <b>20.4</b> 3.2 27.0 <b>-3.4</b> 1.1 41.4 -43.8	8.9 -2.7 11.6 -7.3 -13.0 23.1 -43.4 -4.1 33.1 -80.6	-22.6% +21.6%
R&D expenses         Other expenses         Operating Income         Non-operating income         Non-operating expenses         Ordinary Income         Extraordinary income         Extraordinary losses         Income taxes and minority interests	34% 13% 14%	13.7 <b>5.3</b> 1.7 1.3 <b>5.8</b> 0.0 0.0 0.0 5.7 <b>-1.1</b>	+4.5% -72.7% -79.6%	6% 36% 4% 11%	2.4 -21.3% 13.9 -1.4% <b>1.7 -74.9%</b> 3.1 0.5 <b>4.2 +353.5%</b> 0.0 0.1 4.2 -31.2% 0.6	6% 37% 2% -26%	15.6 2.3 13.3 <b>0.9</b> -2.5 7.9 <b>-9.5</b> 0.8 0.0 -8.7 -3.2	-19.1% +5.8%	43% 4% 39% 20% -6%	26.7 2.3 24.3 <b>12.6</b> 0.8 17.4 <b>-3.9</b> 0.2 41.2 -45.0 <b>-6.5</b>	+59.6% -17.9% +75.4%	42% 5% 37% 12%	74.4 9.3 65.1 <b>20.4</b> 3.2 27.0 <b>-3.4</b> 1.1 41.4 -43.8 -10.2	8.9 -2.7 11.6 -7.3 -13.0 23.1 -43.4 -4.1 33.1 -80.6 -23.4	-22.6% +21.6%
R&D expenses         Other expenses         Operating Income         Non-operating income         Non-operating expenses         Ordinary Income         Extraordinary income         Extraordinary losses         Income before income taxes and minority interests	34% 13% 14%	13.7 <b>5.3</b> 1.7 1.3 <b>5.8</b> 0.0 0.0 5.7 -1.1 0.0	+4.5% -72.7% -79.6%	6% 36% 4% 11%	2.4 -21.3% 13.9 -1.4% <b>1.7 -74.9%</b> 3.1 0.5 <b>4.2 +353.5%</b> 0.0 0.1 4.2 -31.2%	6% 37% 2% -26% -24%	15.6 2.3 13.3 <b>0.9</b> -2.5 7.9 <b>-9.5</b> 0.8 0.0 -8.7	-19.1% +5.8%	43% 4% 39% 20% -6%	26.7 2.3 24.3 <b>12.6</b> 0.8 17.4 <b>-3.9</b> 0.2 41.2 -45.0	+59.6% -17.9% +75.4%	42% 5% 37% 12%	74.4 9.3 65.1 <b>20.4</b> 3.2 27.0 <b>-3.4</b> 1.1 41.4 -43.8	8.9 -2.7 11.6 -7.3 -13.0 23.1 -43.4 -4.1 33.1 -80.6	-22.6% +21.6%

Historical Data6

#### Inter-segment Transactions

Net sales	-0.3	-0.3	-0.6	
Cost of sales	0.0	-0.1	-0.3	
Gross Profit	-0.3	-0.2	-0.2	
SG&A expenses	1.1	1.4	1.1	
R&D expenses	-0.4	-0.3	-0.3	
Other expenses	1.4	1.7	1.4	
Operating Income	-1.4	-1.6	-1.3	
Non-operating income	-1.1	-0.1	-0.1	
Non-operating expenses	0.0	0.0	0.1	
Ordinary Income	-2.5	-1.7	-1.5	
Extraordinary income	0.1	0.0	-0.7	
Extraordinary losses			40.3	
Income before income taxes and minority interests	-2.4	-1.7	-42.5	:
Income taxes	-0.3	-0.2	-0.5	
Minority interests	2.3	1.0	-17.0	
Net Income	-4.4	-2.4	-24.9	:

-0.4	-1.5
0.1	-0.3
-0.5	-1.3
1.0	4.6
-0.3	-1.2
1.3	5.8
-1.5	-5.9
-0.1	-1.3
0.0	0.1
-1.7	-7.3
0.0	-0.6
-40.3	0.0
38.7	-7.9
-0.2	-1.3
0.4	-13.4
38.5	6.7

### 4. Sales by Business Units (FY2011)

	Q1	Q2	Q3	Q4	FY2011
	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results YoY to plan
JPY Bn					
Consolidated Net Sales	231.7 <mark>-9.7%</mark> 24%	<u>    224.4  -7.5%    23%  </u>	<u>240.4</u> - <u>3.5%</u> 25%	242.3 +10.5% 25%	938.7 - <mark>3.0%</mark> 97%
Japan Company (domestic sales)	100.4 <mark>-4.6%</mark> 23%	100.5 <mark>-2.4%</mark> 23%	113.9 <mark>-2.4%</mark> 26%	94.9 +4.3% 22%	409.8 <mark>-1.5%</mark> 94%
Olmetec	20.4 -1.3% 22%	20.4 -3.1% 22%	22.6 -1.4% 24%	17.4 -1.2% 19%	80.9 -1.8% 87%
Rezaltas	2.9 +58.1% 17%	3.2 +3938.1% 19%	3.9 +190.8% 23%	3.5 +145.4% 21%	13.5 +188.4% 79%
Calblock	3.2 -13.4% 21%	3.2 -9.4% 21%	3.3 -13.8% 22%	2.7 -7.5% 18%	12.4 -11.3% 83%
Loxonin	14.4 +10.7% 25%	15.7 +13.3% 27%	17.2 +17.6% 30%	13.7 +8.3% 24%	61.0 +12.7% 105%
Cravit	8.4 +8.5% 22%	8.4 +11.5% 22%	10.8 +16.8% 29%	8.7 +11.4% 23%	36.3 +12.3% 96%
Nexium		2.6	0.6	0.7	3.9
Memary	2.2	1.6	2.8	3.2	9.8
Mevalotin	8.8 -14.0% 27%	8.6 -14.4% 27%	8.8 <b>-11.6%</b> 28%	6.8 <b>-12.0%</b> 21%	33.1 <b>-13.1%</b> 103%
Artist	6.1 +0.0% 27%	6.2 +6.8% 27%	6.5 +3.6% 29%	5.6 +3.7% 25%	24.5 +3.5% 107%
Omnipaque	5.7 <b>-11.6%</b> 25%	<u>6.3</u> -5.1% 27%	6.4 <b>-2.0%</b> 28%	5.2 -4.5% 23%	23.5 <b>-5.8%</b> 102%
Urief	2.6 +6.8% 24%	2.8 +13.6% 25%	3.0 +7.6% 27%	2.6 +9.2% 23%	11.0 +9.3% 100%
Inavir	0.4 - 4%	-0.1	1.7 -38.5% 19%	8.7 +125.1% 97%	10.7 +61.7% 119%
Vaccines	4.6 +166.4% -	5.3 +14.8% -	6.9 -19.7% -	4.5 +56.5% -	21.2 +19.6% -
Daiichi Sankyo Espha products	2.4	2.4	2.9	2.1	9.9
Daiichi Sankyo Healthcare (OTC)	9.7 +4.9% 20%	12.7 +8.2% 26%	13.7 +4.1% 28%	9.7 <mark>-8.5%</mark> 20%	45.9 +2.3% 94%
Daiichi Sankyo, Inc. (US)	34.6 +3.2% 27%	29.7 -12.4% 23%	30.1 -13.0% 23%	32.6 +15.0% 25%	127.1 <mark>-2.6%</mark> 98%
Olmesartan	24.9 -1.5% 28%	20.4 -17.4% 23%	20.6 -16.3% 23%	22.1 +10.7% 25%	87.9 -6.9% 100%
Benicar/Benicar HCT	20.1 -6.1% 30%	16.8 -18.7% 25%	16.2 -21.3% 24%	18.1 +6.6% 27%	71.3 -10.6% 106%
Azor	3.6 -7.0% 26%	2.5 -26.5% 18%	3.2 -8.7% 23%	2.8 +7.5% 21%	12.0 -9.5% 89%
Tribenzor	1.2 - 16%	1.1 +71.6% 15%	1.2 +139.2% 16%	1.1 +271.8% 15%	4.6 +217.4% 62%
Welchol	7.0 +0.5% 22%	6.5 -11.5% 20%	6.6 -16.0% 21%	6.7 +6.7% 21%	26.9 -5.8% 84%
Effient (alliance revenue)	1.6 +345.5% -	1.7 +124.3% -	1.9 +75.5% -	2.8 +119.8% -	7.9 +130.7% -
Luitpold Pharmaceuticals, Inc. (US)	12.7 <mark>-13.6%</mark> 26%	9.3 <mark>-31.7%</mark> 19%	15.0 +31.0% 31%	7.6 <mark>-45.6%</mark> 16%	44.7 <mark>-17.0%</mark> 91%
Venofer	7.4 -12.5% 30%	5.5 -28.5% 22%	9.1 +55.6% 36%	2.9 -66.8% 12%	24.8 <b>-19.0%</b> 99%
Daiichi Sankyo Europe GmbH	16.9 +14.0% 22%	16.9 +2.0% 22%	17.4 <mark>-4.3%</mark> 23%	19.1 +13.0% 25%	70.2 +5.7% 91%
Olmesartan	11.9 +23.5% 22%	12.2 +4.2% 22%	12.7 -5.4% 23%	14.3 +24.4% 26%	51.0 +10.5% 93%
Olmetec/Olmetec Plus	8.7 +9.8% 22%	8.8 -5.1% 22%	9.2 -8.4% 23%	9.9 +5.4% 25%	36.6 -0.1% 92%
Sevikar	2.4 +44.1% 20%	2.6 +10.5% 22%	2.6 +13.1% 22%	3.3 +63.9% 28%	11.0 +30.9% 92%
Sevikar HCT	0.7 - 25%	0.7 - 24%	0.9 -16.6% 29%	1.1 +1296.8% 36%	3.4 +206.9% 113%
Efient (alliance revenue)	0.6	0.6	0.7	1.0	2.9
Asia, South and Central America (ASCA)	6.5 +8.7% 22%	7.3 +3.8% 24%	6.9 +2.0% 23%	7.8 +2.8% 26%	28.6 +4.1% 95%
Daiichi Sankyo Pharmaceutical (Beijing)	0.9 -19.9% -	0.9 -15.0% -	0.8 -28.4% -	0.8 -11.1% -	3.4 -18.9% -
Daiichi Sankyo Pharmaceutical (Shanghai)	1.7 +21.9% -	1.7 -3.8% -	1.3 -18.7% -	1.6 -11.3% -	6.3 - <mark>3.9%</mark> -
Daiichi Sankyo Taiwan	0.8 +4.6% -	0.8 -2.8% -	0.8 -2.7% -	0.8 -21.0% -	3.1 <mark>-6.3%</mark> -
Daiichi Sankyo Korea	1.2 +23.0% -	1.1 +27.0% -	1.1 +14.6% -	1.1 -0.7% -	4.6 +15.2% -
Daiichi Sankyo (Thailand)	0.3 +10.1% -	0.3 +2.3% -	0.3 -1.6% -	0.3 -7.5% -	1.2 <b>-0.1%</b> -
Daiichi Sankyo Brasil Farmacêutica	1.1 +2.6% -	1.5 +4.4% -	1.5 +6.7% -	1.5 +13.1% -	5.5 +6.9% -
Daiichi Sankyo Venezuela Daiichi Sankyo Mexico S.A. de C.V	0.5 +22.5% -	1.0 +33.2% -	<u> </u>	<u> </u>	4.2 +45.1% -
Ranbaxy Laboratories Limited	39.8 <mark>-27.5%</mark> 25%	38.4 -12.0% 24%	35.7 +0.6% 22%	61.6 +62.3% 38%	175.5 +2.1% 108%
Others	11.1 -38.7% 29%	9.5 -25.9% 25%	7.5 -40.5% 20%	8.8 -31.2% 23%	36.9 -34.5% 97%
Levofloxacin export, royalty, etc	3.1 -56.2% 45%	2.3 -67.5% 33%	1.2 -82.6% 17%	1.6 -78.3% 22%	8.1 -71.0% 116%
Plexxikon	3.0	1.9	0.3	0.8	5.9

### [Reference] Sales in Local Currency

	Q1	Q2	Q3	Q4	FY2011
	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results YoY to plan	Results YoY to plan
USD Mn					
Daiichi Sankyo, Inc. (US)	424 +16.1% 27%	382 - <mark>2.9%</mark> 24%	390 <mark>-7.5%</mark> 25%	412.0 +20.3% 26%	1,608 +5.6% 103%
Olmesartan	304 +10.9% 29%	263 <mark>-8.4%</mark> 25%	266 <b>-11.2%</b> 25%	278 +15.7% 26%	1,112 +0.9% 105%
Benicar/Benicar HCT	246 +5.7% 31%	217 -10.0% 27%	210 <b>-16.5%</b> 26%	228 +11.5% 28%	901 - <mark>3.1%</mark> 112%
Azor	43 +4.7% 27%	32 <b>-18.4%</b> 20%	41 <mark>-3.5%</mark> 25%	36 +11.9% 22%	152 <b>-1.9%</b> 94%
Tribenzor	14 - 16%	14 +96.0% 16%	15 +158.0% 17%	14 +287.9% 16%	58 +244.1% 65%
Welchol	86 +13.2% 22%	84 <b>-1.9%</b> 22%	85 -10.5% 22%	84 +11.6% 22%	340 +2.1% 88%
Effient (alliance revenue)	20 +401.5% -	22 +151.6% -	24 +90.2% -	35 +134.1% -	100 +150.1% -
USD Mn					
Luitpold Pharmaceuticals, Inc. (US)	156 <mark>-2.8%</mark> 26%	121 <mark>-24.2%</mark> 21%	193 +36.4% 33%	96.0 -42.8% 16%	566 -10.0% 96%
Venofer	90 <b>-1.5%</b> 30%	71 -20.7% 24%	116 +60.8% 39%	36 <mark>-65.0%</mark> 12%	314 <b>-12.2%</b> 104%
EUR Mn					
Daiichi Sankyo Europe GmbH	144 +13.6% 21%	153 +2.7% 23%	165 +2.5% 25%	182.0 +21.5% 27%	644 +9.8% 96%
Olmesartan	101 +23.1% 21%	110 +5.1% 23%	121 +1.3% 25%	136 +33.5% 29%	468 +14.7% 98%
Olmetec/Olmetec Plus	74 +9.4% 21%	80 -4.4% 23%	88 -2.0% 25%	95 +13.4% 27%	336 +3.7% 97%
Sevikar	21 +43.7% 20%	24 +11.5% 23%	25 +21.1% 24%	32 +75.2% 30%	101 +35.9% 97%
Sevikar HCT	6 - 24%	6 - 25%	8 <mark>-10.6%</mark> 31%	10 +1366.1% 39%	31 +218.7% 119%
Efient (alliance revenue)	5	6	7	10	27
INR Bn					
Ranbaxy Laboratories Limited	22 -21.5% 26%	21 -1.5% 25%	21 +8.0% 25%	38.0 +82.4% 45%	101 +13.9% 119%

### 5. Sales of Global Products (FY2011)

	Q1	Q2	Q3	Q4	FY2011
	Results YoY to plan				
JPY Bn					
Olmesartan	63.3 +5.2% 24%	60.4 -1.6% 22%	64.2 -2.3% 24%	61.7 +13.9% 23%	249.7 +3.4% 93%
Olmetec (JPN)	20.4 -1.3% 22%	20.4 -3.1% 22%	22.6 <b>-1.4%</b> 24%	17.4 -1.2% 19%	80.9 <b>-1.8%</b> 87%
Rezaltas (JPN)	2.9 +58.1% 17%	3.2 +3938.1% 19%	3.9 +190.8% 23%	3.5 +145.4% 21%	13.5 +188.4% 79%
Benicar/Benicar HCT (US)	20.1 <mark>-6.1%</mark> 30%	16.8 <b>-18.7%</b> 25%	16.2 <mark>-21.3%</mark> 24%	18.1 +6.6% 27%	71.3 <mark>-10.6%</mark> 106%
Azor (US)	3.6 <b>-7.0%</b> 26%	2.5 <mark>-26.5%</mark> 18%	3.2 <mark>-8.7%</mark> 23%	2.8 +7.5% 21%	12.0 <mark>-9.5%</mark> 89%
Tribenzor (US)	1.2 - 16%	<u> </u>	1.2 +139.2% 16%	1.1 +271.8% 15%	4.6 +217.4% 62%
Olmetec/Olmetec Plus (EU)	8.7 +9.8% 22%	8.8 <mark>-5.1%</mark> 22%	9.2 <mark>-8.4%</mark> 23%	9.9 +5.4% 25%	36.6 - <mark>0.1%</mark> 92%
Sevikar (EU)	2.4 +44.1% 20%	2.6 +10.5% 22%	2.6 +13.1% 22%	3.3 +63.9% 28%	11.0 +30.9% 92%
Sevikar HCT (EU)	0.7 - 25%	0.7 - 24%	0.9 -16.6% 29%	1.1 +1296.8% 36%	3.4 +206.9% 113%
Other subsidiaries, export, etc	3.3 +16.4% 20%	4.3 +10.4% 25%	4.4 +28.8% 26%	4.5 +18.3% 26%	16.5 +18.3% 97%
Levofloxacin	13.5 <mark>-20.2%</mark> 26%	12.8 <mark>-24.1%</mark> 24%	13.9 <mark>-23.3%</mark> 26%	12.2 <mark>-29.1%</mark> 23%	52.4 <mark>-24.2%</mark> 99%
Cravit (JPN)	8.4 +8.5% 22%	8.4 +11.5% 22%	10.8 +16.8% 29%	8.7 +11.4% 23%	36.3 +12.3% 96%
Export, royalty, etc	3.1 -56.2% 45%	2.3 <b>-67.5%</b> 33%	1.2 <mark>-82.6%</mark> 17%	1.6 <b>-78.3%</b> 22%	8.1 <b>-71.0%</b> 116%
Other subsidiaries	2.0 <b>-4.7%</b> 25%	2.1 -4.9% 26%	1.9 - <mark>12.9%</mark> 23%	2.0 <b>-11.9%</b> 25%	7.9 <mark>-8.6%</mark> 99%
Pravastatin	10.2 <mark>-13.9%</mark> 27%	10.0 -15.5% 26%	10.6 <mark>-8.6%</mark> 28%	8.4 -12.6% 22%	39.2 -12.7% 103%
Mevalotin (JPN)	8.8 <b>-14.0%</b> 27%	8.6 -14.4% 27%	8.8 <b>-11.6%</b> 28%	6.8 <b>-12.0%</b> 21%	33.1 <b>-13.1%</b> 103%
Other subsidiaries, export, etc	1.5 - <mark>12.9%</mark> 25%	1.3 <mark>-22.1%</mark> 22%	1.7 +10.7% 29%	1.6 <b>-15.1%</b> 26%	6.1 <b>-10.4%</b> 102%
Prasugrel	<b>2.2</b> +176.5% -	2.3 +134.2% -	2.6 +72.6% -	3.8 +94.3% -	10.9 +108.2% -
Effient alliance revenue (US)	1.6 +345.5% -	1.7 +124.3% -	1.9 +75.5% -	2.8 +119.8% -	7.9 +130.7% -
Efient alliance revenue (EU)	0.6 +34.9% -	0.6 +165.9% -	0.7 +65.5% -	1.0 +47.9% -	2.9 +64.8% -

Historical Data

### 1. Summary of Consolidated Income Statement (FY2010)

		Q1			Q2			Q3			Q4			FY20		
JPY Bn	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	to sales	Results	YoY	YoY
Net sales	100%	256.4	+12.9%	100%	242.5	-0.4%	100%	249.2	-2.3%	100%	219.3	-3.2%	100%	967.4	15.3	+1.6%
Cost of sales	25%	64.1	+2.5%	31%	74.4	-0.4%	30%	74.6	-1.1%	31%	68.6	+5.0%	29%	281.7	3.6	+1.3%
Gross Profit	75%	192.4	+16.9%	69%	168.0	-0.4%	70%	174.6	-2.8%	69%	150.7	-6.4%	71%	685.7	11.6	+1.7%
SG&A expenses	<u> </u>	<u>131.3</u> 43.6		<u> </u>	<u>139.0</u> 45.7	-3.9% -6.7%	<u>58%</u> 21%		+2.6% +11.4%	<u>    68%    </u> 24%	149.2 52.0		58% 20%	563.5 194.3	-15.0 -2.5	-2.6% -1.3%
R&D expenses Other expenses	34%	43.6 87.7		19% 38%	45.7 93.3	-0.7% -2.5%	37%		-2.0%	24% 44%	52.0 97.2		20% 38%	194.3 369.2	-2.5	-1.3% -3.3%
Operating Income	24%	61.1	+128.1%	12%	29.0	+20.6%	12%	30.5	-22.2%	1%	1.5	-72.2%	13%	122.1	26.6	+27.9%
Non-operating income / expension	ses	9.0			-6.5			7.4			-0.4			9.6	2.0	
Non-operating income		11.8			-1.7			7.5			5.6			23.2	-5.0	
Non-operating expenses		2.8			4.8			0.0			6.0			13.6	-7.0	
Ordinary Income	27%	70.1	+877.7%	<b>9%</b>	22.6	-50.0%	15%	38.0	-1.1%	1%	1.2	<b>-90.7%</b>	14%	131.8	28.6	+27.8%
Extraordinary income / losses		-4.0			5.5			-1.2			-11.6			-11.3	-5.6	
Extraordinary income		0.8			6.8			0.9			4.3			12.8	6.9	
Extraordinary losses		4.8			1.3			2.2			15.9			24.2	12.5	
Income before income taxes and minority interests	26%	66.1	+665.1%	12%	28.0	-37.7%	15%	36.7	-1.6%	-5%	-10.4	-	12%	120.4	23.0	+23.7%
Income taxes / minority interes	sts	33.0			9.0			9.2			-0.9			50.3	-5.2	
Income taxes		26.6			8.2			8.0			-0.9			41.8	-8.2	
Minority interests		6.5			0.8			1.2			0.0			8.5	3.0	
Net Income	13%	33.1		<b>8</b> %	19.1	-24.1%	11%	27.5	+33.8%	-4%	-9.5	-	7%	70.1	28.3	+67.5%
Effective tax rate Overseas sales ratio resul	ts	<u>40%</u> 52%			<u>29%</u> 51%			<u>22%</u> 46%			<u>-</u> 53%			<u>35%</u> 51%		
2. Currency Rate (FY2010																

	Q1	Q2 <u>YTD</u>	Q3 <u>YTD</u>	Q4 <u>YTD</u>
	Results	Results	Results	Results
USD/JPY (average)	92.02	88.95	86.53	85.72
EUR/JPY (average)	117.00	113.84	113.31	113.13
INR/JPY (average)	1.98	2.01	1.96	1.93

FY2	2010	
 Results	YoY	
 85.72	-7.14	
113.13	-18.03	
 1.93	-0.02	

### 3. Segment Information (FY2010)

		Q1		Q2		Q3		Q4		FY20	10
Daiichi Sankyo Group	to sales	Results YoY	to sales	Results YoY	to sales	Results YoY	to sales	Results YoY	to sales	Results	YoY YoY
Net sales	100%	201.6 +2.1%	100%	198.8 <mark>-4.0%</mark>	100%	213.7 <mark>-2.4%</mark>	100%	181.3 <b>-0.3%</b>	100%	795.5	-10.0 -1.2%
Cost of sales	22%	44.9 -1.1%	27%	54.4 +0.1%	26%	55.0 -1.1%	26%	47.6 +0.5%	25%	201.8	-0.8 -0.4%
Gross Profit	78%	156.7 +3.1%	73%	144.4 -5.4%	74%	158.8 -2.9%	74%	133.8 -0.6%	75%	593.7	-9.1 -1.5%
SG&A expenses	56%	113.5 -7.0%	61%	121.2 -4.2%	60%	127.7 +2.7%	73%	131.5 -2.5%	62%	493.9	-13.7 -2.7%
R&D expenses	20%	40.3 -6.2%	22%	43.5 -6.9%	24%	50.6 +12.0%	27%	49.6 -4.0%	23%	184.0	-2.5 -1.3%
Other expenses	36%	73.2 -7.4%	39%	77.7 -2.6%	36%	77.1 -2.6%	45%	81.9 -1.5%	39%	309.9	-11.2 -3.5%
Operating Income	22%	43.3 +44.0%	12%	23.2 -11.6%	15%	31.1 -20.6%	1%	2.3 -1422.3%	13%	99.8	4.6 +4.8%
Non-operating income	/0	1.8	,.	1.9		2.6	.,.	0.9		7.2	0.2
Non-operating expenses		1.7		2.0		-0.1		3.4		7.0	0.9
Ordinary Income	22%	43.4 +34.8%	12%	23.1 -12.6%	16%	33.7 -12.9%	0%	-0.2 -	13%	100.0	3.8 +4.0%
Extraordinary income	2270	0.8	1270	3.8	1070	1.4	070	4.3	1070	10.2	5.7
Extraordinary losses		4.2		1.0		0.7		15.0		20.9	9.3
Income before income taxes and minority interests	20%	40.0 +18.8%	13%	25.9 -1.6%	16%	34.4 -8.6%	-6%	-10.9 -	11%	89.3	0.2 +0.2%
Income taxes Minority interests	2070	17.7	1070	7.5	1070	8.5		-3.1	1170	30.6	-23.7
Net Income	11%	22.3 +122.8%	9%	18.3 +39.4%	12%	26.0 +30.0%	-4%	-7.8 -	7%	58.8	23.9 +68.6%
Ranbaxy Group			( (		( (		(000)		(000)		
Net sales	100%	54.9 +84.9%	100%	43.8 +20.1%	100%	35.5 -1.4%	100%	38.9 -12.6%	100%	173.1	26.4 +18.0%
Cost of sales	35%	19.2 +12.0%	46%	20.0 -1.8%	55%	19.5 -1.7%	54%	21.0 +16.6%	46%	79.8	4.4 +5.8%
Gross Profit	65%	35.7 +184.1%	54%	23.7 +48.0%	45%	<u>16.0 -1.1%</u>	46%	17.9 -32.5%	54%	93.3	22.1 +31.0%
SG&A expenses	30%	16.4 +13.9%	39%	17.1 +2.9%	43%	15.4 +5.3%	43%	16.7 -13.5%	38%	65.6	0.7 +1.0%
R&D expenses	6%	3.3 +56.2%	7%	3.0 +32.0%	8%	2.8 +19.0%	7%	2.8 -19.0%	7%	12.0	1.7 +16.7%
Other expenses	24%	13.1 +6.7%	32%	14.1 - <mark>1.8%</mark>	35%	12.5 +2.6%	36%	13.9 <b>-12.3%</b>	31%	53.5	-1.1 -2.0%
Operating Income	35%	19.3 -1171.9%	15%	6.6 -1214.7%	2%	0.6 -60.0%	3%	1.1 -83.9%	16%	27.7	21.4 +338.8%
Non-operating income		10.0		-3.0		4.9		4.2		16.2	-5.0
Non-operating expenses		1.1		2.7		0.1		0.1		3.9	-10.5
Ordinary Income	52%	28.3 -220.1%	2%	0.9 -95.4%	16%	5.5 +374.9%	14%	5.3 -65.1%	23%	40.0	<b>27.0</b> +207.8%
Extraordinary income		0.0		5.2		0.0		-0.1		5.1	3.8
Extraordinary losses		0.7		0.1		1.5		6.0		8.3	8.2
Income before income taxes and minority interests	50%	27.6 -217.5%	14%	6.0 -70.2%	11%	4.0 +249.7%	-2%	-0.8 -	21%	36.8	22.6 +158.6%
Income taxes		9.2		1.5		0.1		2.4		13.2	3.4
Minority interests		0.1		0.1		0.1		0.1		0.3	0.1
Net Income	33%	18.4 -	10%	4.5 -68.3%	11%	3.8 -	-9%	-3.3 -	14%	23.3	19.1 +456.4%
Inter-segment Transactions										4.0	
Net sales		-0.1		<u>-0.1</u>		-0.1		-0.9		-1.2	
Cost of sales		0.0		0.0		0.1		0.0		0.1	
Gross Profit		-0.1		-0.1		-0.2		-0.9		-1.3	
SG&A expenses		1.5		0.7		1.0		1.0		4.1	
R&D expenses		0.0		-0.8		-0.4		-0.4		-1.7	
Other expenses		1.5		1.5		1.4		1.4		5.8	
Operating Income		-1.5		-0.7		-1.2		-1.9		-5.4	
Non-operating income		0.0		-0.7		-0.1		0.5		-0.2	
Non-operating expenses				0.1		0.0		2.5		2.6	
Ordinary Income		-1.5		-1.5		-1.3		-3.9		-8.2	
Extraordinary income		0.0		-2.2		-0.5		0.1		-2.5	
Extraordinary losses				0.2		0.0		-5.2		-5.0	
Income before income taxes and minority interests		-1.5	-	-3.9		-1.7		1.4		-5.7	
Income taxes		-0.3		-0.8		-0.6		-0.2		-2.0	
Minority interests		6.4		0.7		1.1		-0.1		8.2	
Net Income		-7.6		<b>-3.8</b>		-2.2		1.6		-12.0	h

### 4. Sales by Business Units (FY2010)

	Q1	Q2	Q3	Q4
	Results YoY	Results YoY	Results YoY	Results YoY
JPY Bn				
Consolidated Net Sales	256.4 +12.9%	242.5 -0.4%	249.2 -2.3%	219.3 -3.2%
				04.0 7.0%
Japan Company (domestic sales)	<u>105.3 +0.6%</u>	<u>103.0 -1.7%</u>	<u>116.8 -1.4%</u>	91.0 +7.6%
Olmetec	20.7 +8.7%	21.1 +6.5%	23.0 +3.5%	17.6 +8.5%
Rezaltas	1.8 -	0.1 -	1.3 -	1.4 -
Calblock	3.7 +6.5%	3.5 +0.6%	3.8 -0.6%	2.9 +1.3%
Loxonin	13.0 +15.9%	13.9 +11.0%	14.7 +10.0%	12.6 +27.3%
Cravit	7.8 -18.3%	7.5 -36.7%	9.3 -14.5%	7.8 -31.7%
Mevalotin	10.2 -17.9%	10.1 -18.9%	10.0 -22.0%	7.8 -8.8%
Artist	6.1 +1.8%	5.8 -1.6%	<u>6.3</u> -0.9%	5.4 +8.5%
Omnipaque	6.4 -10.1%	6.6 -12.4%	<u>6.5</u> -8.5%	<u>5.4</u> -0.2%
Urief	2.5 +11.2%	2.5 +9.2%	2.8 +9.2%	2.3 +16.5%
			2.8 -	3.9 -
Vaccines	1.7 +36.2%	4.6 +139.8%	8.5 -1.2%	2.9 +128.3%
Daiichi Sankyo Espha products			2.6 -	2.0 -
Daiichi Sankyo Healthcare (OTC)	9.3 -2.7%	11.7 -12.9%	13.2 +9.1%	10.6 +23.2%
Deijahi Senkua Ina (US)	22 6 1 70/	220 4 20/		
Daiichi Sankyo, Inc. (US) Olmesartan	<u>33.6 +1.7%</u> 25.2 +0.6%	<b>33.9 +1.2%</b> 24.7 <b>-2.5%</b>	<b>34.6 +0.6%</b> 24.6 <b>-6.9%</b>	<b>28.4 -11.6%</b> 19.9 -19.8%
Benicar/Benicar HCT	21.4 -2.9%	20.7 -6.8%	20.6 -9.4%	17.0 -22.5%
Azor	3.8 +25.8%	20.7 -0.8%	20.6 -9.4% 3.5 -5.3%	2.6 -9.7%
	3.0 +23.0%			
	70 100/	0.7 -	0.5 -	0.3 -
Welchol Effient (alliance revenue)	<u> </u>	<u> </u>	<u> </u>	<u> </u>
	0.1	0.0		1.0
Luitpold Pharmaceuticals, Inc. (US)	14.7 +10.4%	13.7 +1.3%	11.5 -8.5%	14.0 +10.5%
Venofer	8.4 +5.2%	7.7 - <mark>5.0%</mark>	5.8 -27.1%	8.7 +8.4%
Daiichi Sankyo Europe GmbH	14.8 -14.6%	16.6 -10.0%	18.1 <mark>-5.0%</mark>	16.9 -17.2%
Olmesartan	9.6 +4.5%	11.7 +4.5%	13.4 +7.9%	11.5 -14.7%
Olmetec/Olmetec Plus	7.9 -4.2%	9.3 -6.7%	10.1 -1.6%	9.4 -17.9%
Sevikar	1.7 +84.9%	2.4 +97.4%	2.3 +5.7%	2.0 -0.4%
Sevikar HCT	1.7 +04.370	2.4 +97.478	1.0 -	0.1 -
			1.0 -	0.1 -
Asia, South and Central America (ASCA)	5.9 +12.7%	7.1 +12.8%	6.8 +3.3%	7.6 -0.4%
Daiichi Sankyo Pharmaceutical (Beijing)	1.1 +17.8%	1.1 +3.6%	1.1 -6.3%	0.9 -2.2%
Daiichi Sankyo Pharmaceutical (Shanghai)	1.4 +35.5%	1.7 +32.5%	1.6 +10.5%	1.8 +20.7%
Daiichi Sankyo Taiwan	0.8 -8.6%	0.8 +1.0%	0.8 +13.5%	1.0 +29.2%
Daiichi Sankyo Korea	1.0 +31.4%	0.9 +2.9%	1.0 +9.7%	1.1 +29.6%
Daiichi Sankyo (Thailand)	0.2 +35.8%	0.3 +22.8%	0.3 +53.4%	0.3 +26.9%
Daiichi Sankyo Brasil Farmacêutica	1.0 +36.5%	1.4 +39.5%	1.4 +6.4%	1.3 -19.9%
Daiichi Sankyo Venezuela	0.4 -46.7%	0.7 -18.7%	0.6 -25.1%	1.1 -32.7%
Ballolli Galikyo Voliozaola	0.1 10.1 /0	0.1 10.170	0.0 20.170	1.1 02.170
Ranbaxy Laboratories Limited	54.8 +84.7%	43.7 +19.9%	35.4 -1.6%	38.0 -14.5%
Others	18.0 +25.6%	12.8 -25.1%	12.7 <mark>-20.2%</mark>	12.8 -20.0%
Levofloxacin export, royalty, etc	7.1 -16.2%	7.2 -25.3%	6.6 -27.5%	7.2 -16.8%
Efient alliance revenue (Europe)	0.4 -	0.2 -	0.4 +278.5%	0.7 +97.7%
(20,000)	<i></i>	·	••••••••	

	0.4.0
FY2	
Results	YOY
067 /	+1.6%
907.4	+1.0%
416.0	+0.9%
	+6.6%
4.7	-
14.0	+1.9%
	+15.3%
32.4	-25.8%
38.1	-17.6%
23.7	′   +1.6%
	-8.3%
	+11.3%
6.6	
	+35.6%
4.6	, -
44.0	. 0. 00/
44.8	+2.6%
120 5	1 00/
94.5	<b>-1.9%</b>
	-7.1% -10.4%
	+4.1%
28.5	- +3.6%
3.4	-
53.9	+3.5%
30.7	+3.5% -4.6%
66.4	-11.7%
46.2	-0.2%
36.7	
	+32.5%
1.1	-
<b>27.4</b> 4.2	
	+2.9% +23.8%
	+23.8%
	+17.9%
	+33.8%
	+9.5%
2.9	
171.9	+17.3%
<b>EG 3</b>	_11 10/
<b>56.3</b> 28.1	
	+285.9%
1.0	1200.3/0

### [Reference] Sales in Local Currency (FY2010)

	Q1	Q2	Q3	Q4	FY2010
	Results YoY	Results YoY	Results YoY	Results YoY	Results YoY
USD Mn					
Daiichi Sankyo, Inc. (US)	365 +7.6%	394 +10.2%	422 +10.3%	342 -3.3%	1,522 +6.3%
Olmesartan	274 +6.4%	287 +6.2%	300 +2.3%	241 -12.2%	1,102 +0.6%
Benicar/Benicar HCT	233 +2.7%	241 +1.6%	251 -0.5%	205 -15.2%	930 -2.9%
Azor	42 +33.1%	39 +16.9%	42 +4.6%	32 -1.0%	155 +12.7%
Tribenzor		7 -	6 -	4 -	17 -
Welchol	76 +7.6%	85 +23.1%	95 +17.8%	76 +0.3%	333 +12.2%
Effient (alliance revenue)	4 -	9 -	13 -	15 -	40 -
USD Mn					
Luitpold Pharmaceuticals, Inc. (US)	<u> </u>	<u> </u>	<u>    142  +1.2% </u>	168 +20.1%	629 +12.1%
Venofer	92 +11.3%	90 +3.8%	72 -18.5%	104 +17.5%	358 +3.4%
EUR Mn					
Daiichi Sankyo Europe GmbH	126 <mark>-3.2%</mark>	149 +8.3%	161 +12.1%	150 -7.0%	587 +2.3%
Olmesartan	82 +18.4%	105 +25.4%	119 +27.3%	102 -3.9%	408 +15.7%
Olmetec/Olmetec Plus	68 +8.5%	83 +12.0%	90 +16.1%	83 -7.6%	324 +6.5%
Sevikar	14 +109.5%	21 +136.0%	20 +24.9%	18 +12.8%	74 +53.6%
Sevikar HCT			9 -	1 -	10 -
INR Bn					
Ranbaxy Laboratories Limited	28 +76.3%	21 +17.1%	19 +4.6%	<b>21</b> -9.0%	89 +18.5%

### 5. Sales of Global Products (FY2010)

	Q1	Q2	Q3	Q4		
	Results YoY	Results YoY	Results YoY	Results YoY		
JPY Bn						
Olmesartan	60.2 +7.6%	61.4 +3.4%	65.7 +1.6%	54.2 -7.0%		
Olmetec (JPN)	20.7 +8.7%	21.1 +6.5%	23.0 +3.5%	17.6 +8.5%		
Rezaltas (JPN)	1.8 -	0.1 -	1.3 -	1.4 -		
Benicar/Benicar HCT (US)	21.4 -2.9%	20.7 - <mark>6.8%</mark>	20.6 -9.4%	17.0 -22.5%		
Azor (US)	3.8 +25.8%	3.4 +6.8%	3.5 <mark>-5.3%</mark>	2.6 -9.7%		
Tribenzor (US)			0.5 -	0.3 -		
Olmetec/Olmetec Plus (EU)	7.9 -4.2%	9.3 -6.7%	10.1 -1.6%	9.4 -17.9%		
Sevikar (EU)	1.7 +84.9%	2.4 +97.4%	2.3 +5.7%	2.0 -0.4%		
Sevikar HCT (EU)			1.0 -	0.1 -		
Other subsidiaries, export, etc	2.8 +7.7%	3.9 +25.4%	3.5 -6.2%	3.8 +0.8%		
Levofloxacin	17.0 -14.3%	16.9 -28.0%	18.1 -18.3%	17.2 <mark>-21.1%</mark>		
Cravit (JPN)	7.8 -18.3%	7.5 -36.7%	9.3 -14.5%	7.8 -31.7%		
Export, royalty, etc	7.1 -16.2%	7.2 -25.3%	6.6 <b>-27.5%</b>	7.2 -16.8%		
Other subsidiaries	2.1 +15.8%	2.2 +10.6%	2.1 +2.0%	2.2 +25.6%		
Pravastatin	11.9 <b>-19.1%</b>	11.8 -21.5%	11.6 -21.8%	9.6 -8.3%		
Mevalotin (JPN)	10.2 -17.9%	10.1 -18.9%	10.0 -22.0%	7.8 -8.8%		
Other subsidiaries, export, etc	1.7 -25.8%	1.7 - <mark>34</mark> .1%	1.6 -20.9%	1.8 <mark>-6.1%</mark>		
Prasugrel (alliance revenue)	0.8 -	1.0 -	1.5 -	2.0 -		
Effient alliance revenue (US)	0.4 -	0.8 -	1.1 -	1.3 -		
Efient alliance revenue (EU)	0.4 -	0.2 -	0.4 +278.5%	0.7 +97.7%		

FY2010	
Results	YoY
241.5	+1.4%
82.3	<b>+1.4%</b> +6.6%
4.7	-
79.7	-10.4%
	+4.1%
1.5	-
36.7	-8.1%
8.4	+32.5%
1.1	-
	+6.0%
69.1	-20.7%
32.4	<b>-20.7%</b> -25.8%
28.1	-21.7%
8.7	+12.9%
44.9	-18.4%
38.1	<b>-18.4%</b> -17.6%
6.8	-22.8%
5.2	+889.6%
3.4	-
	+285.9%
1.0	. 200.070