

Supplementary Data for the Six Months Ended September 30, 2013

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The projected figures concerning the future performance of NTT and its subsidiaries and affiliates contained herein are based on a series of assumptions, projections, estimates, judgments and beliefs of the management of NTT in light of information currently available to it regarding NTT and its subsidiaries and affiliates, the economy and telecommunications industry in Japan and overseas, and other factors. These projections and estimates may be affected by the future business operations of NTT and its subsidiaries and affiliates, the state of the economy in Japan and abroad, possible fluctuations in the securities markets, the pricing of services, the effects of competition, the performance of new products, services and new businesses, changes to laws and regulations affecting the telecommunications industry in Japan and elsewhere, other changes in circumstances that could cause actual results to differ materially from the forecasts contained herein, as well as other risks included in NTT's most recent Annual Report on Form 20-F and other filings and submissions with the United States Securities and Exchange Commission.

1. Number of Subscribers

(in thousands except for Public Telephones)

	A As of Mar. 31, 2013	B As of Jun. 30, 2013	C As of Sept. 30, 2013	E		D As of Mar. 31, 2014 (Revised Forecast)	F	[Ref.] As of Mar. 31, 2014 (Forecast when previous annual results were announced)
				Change C-A	Progress E/F		Change D-A	
Telephone Subscriber Lines ⁽¹⁾	25,042	24,497	24,002	(1,041)	46.9%	22,823	(2,220)	22,823
NTT East	12,289	12,008	11,762	(528)	45.0%	11,117	(1,172)	11,117
NTT West	12,753	12,489	12,240	(513)	49.0%	11,706	(1,048)	11,706
INS-Net ⁽²⁾	3,724	3,632	3,539	(185)	43.5%	3,299	(425)	3,299
NTT East	1,914	1,864	1,815	(99)	43.6%	1,686	(228)	1,686
NTT West	1,810	1,768	1,724	(86)	43.4%	1,613	(197)	1,613
Telephone Subscriber Lines + INS-Net	28,766	28,129	27,541	(1,226)	46.3%	26,121	(2,645)	26,121
NTT East	14,203	13,872	13,576	(627)	44.8%	12,803	(1,400)	12,803
NTT West	14,563	14,256	13,964	(599)	48.1%	13,318	(1,245)	13,318
Public Telephones	210,448	207,184	203,120	(7,328)	42.9%	193,348	(17,100)	193,348
NTT East	100,564	99,049	97,285	(3,279)	45.5%	93,364	(7,200)	93,364
NTT West	109,884	108,135	105,835	(4,049)	40.9%	99,984	(9,900)	99,984
FLET'S ISDN	127	122	118	(9)	56.9%	110	(17)	110
NTT East	58	55	53	(5)	48.9%	48	(10)	48
NTT West	69	67	65	(5)	69.1%	62	(7)	62
FLET'S ADSL	1,848	1,751	1,663	(186)	46.2%	1,446	(402)	1,446
NTT East	858	803	756	(101)	40.5%	608	(250)	608
NTT West	990	948	906	(84)	55.4%	838	(152)	838
FLET'S Hikari ⁽³⁾	17,300	17,521	17,672	372	37.2%	18,300	1,000	18,300
NTT East	9,750	9,902	9,985	235	47.0%	10,250	500	10,250
NTT West	7,550	7,619	7,687	137	27.4%	8,050	500	8,050
FLET'S Hikari LIGHT	661	715	763	102	29.1%	1,011	350	1,011
NTT East	437	459	481	44	29.0%	587	150	587
NTT West	224	257	283	58	29.2%	424	200	424
Hikari Denwa	15,169	15,412	15,664	495	39.6%	16,419	1,250	16,419
NTT East	8,085	8,233	8,372	287	41.0%	8,785	700	8,785
NTT West	7,084	7,178	7,292	208	37.8%	7,634	550	7,634
Conventional Leased Circuit Services	260	257	255	(5)	39.2%	247	(13)	247
NTT East	128	127	125	(3)	44.3%	122	(6)	122
NTT West	132	130	129	(2)	34.5%	125	(7)	125
High Speed Digital Services	152	149	148	(3)	43.0%	144	(7)	144
NTT East	80	78	78	(2)	52.4%	76	(4)	76
NTT West	72	71	71	(1)	31.5%	69	(3)	69
NTT Group Major ISPs ⁽⁴⁾	11,611	11,531	11,511	(100)	34.2%	11,318	(293)	11,318
OCN	8,207	8,165	8,165	(43)	18.4%	7,975	(232)	7,975
Plala	3,071	3,031	3,011	(60)	87.1%	3,002	(69)	3,002
Hikari TV	2,453	2,520	2,625	172	31.4%	3,000	547	3,000
FLET'S TV Transmission Services	1,003	1,032	1,067	64	33.7%	1,193	190	1,193
NTT East	714	731	750	36	35.7%	814	100	814
NTT West	289	302	318	28	31.6%	379	90	379
Mobile ⁽⁵⁾	61,536	61,623	61,772	236	12.7%	63,390	1,854	63,390
FOMA ⁽⁶⁾	49,970	47,425	45,374	(4,596)	39.7%	38,390	(11,580)	38,090
Xi	11,566	14,198	16,398	4,832	36.0%	25,000	13,434	25,300
i-mode	32,688	30,689	29,228	(3,459)	40.0%	24,030	(8,658)	24,030
sp-mode	18,285	19,921	21,079	2,794	31.5%	27,160	8,875	27,160

Notes: (1) Number of Telephone Subscriber Lines is the total of individual lines and central station lines (Subscriber Telephone Light Plan is included).

(2) "INS-Net" includes "INS-Net 64" and "INS-Net 1500." In terms of number of channels, transmission rate, and line use rate (base rate), "INS-Net 1500" is in all cases roughly ten times greater than "INS-Net 64." For this reason, one "INS-Net 1500" subscription is calculated as ten "INS-Net 64" subscriptions ("INS-Net 64 Lite Plan" is included).

(3) Number of FLET'S Hikari subscribers includes subscribers to "B FLET'S," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT East, and subscribers to "B FLET'S," "FLET'S Hikari Premium," "FLET'S Hikari Mytown," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT West.

(4) "NTT Group Major ISPs" includes "WAKWAK" and "InfoSphere," in addition to "OCN" and "Plala."

(5) Number of Mobile service subscribers includes communication module service subscribers, in addition to "FOMA" service and "Xi" service subscribers.

(6) Effective March 3, 2008, FOMA services became mandatory for subscription to "2in1" services. Such FOMA service subscriptions to "2in1" services are included in the number of Mobile service subscribers and also in the number of FOMA service subscribers.

2. Number of Employees

				(Person)
	A	B	C	[Ref.]
	As of Sept. 30, 2012	As of Sept. 30, 2013	As of Mar. 31, 2014 (Revised Forecast)	As of Mar. 31, 2014 (Forecast when previous annual results were announced)
		Change B-A		
NTT Consolidated	235,600	231,300 (4,300)	225,750	226,750
Core Group Companies				
NTT (Holding Company)	2,950	2,900 (50)	2,900	2,900
NTT East	6,250	6,100 (150)	5,700	5,700
NTT West	5,250	5,150 (100)	4,950	5,050
NTT Communications	7,950	6,950 (1,000)	6,900	6,900
NTT DATA (Consolidated)	61,250	62,450 1,200	64,300	64,350
NTT DOCOMO (Consolidated)	24,550	24,600 50	24,250	24,150
(Reference) Outsourcing Companies				
East Outsourcing Companies ⁽¹⁾	33,450	30,650 (2,800)	27,800	27,750
West Outsourcing Companies ⁽²⁾	34,550	31,800 (2,750)	28,650	28,400

Notes: (1) Figures for East Outsourcing Companies include the consolidated prefectural outsourcing companies (NTT EAST-TOKYO and others), NTT-ME and NTT EAST SOLUTIONS.

(2) As of October 1, 2013, due to a reorganization within NTT West Group, NTT has revised the scope of the term "West Outsourcing Companies." The revised figures for West Outsourcing Companies under "A. As of Sept. 30, 2012," "B. As of Sept. 30, 2013" and "[Ref.] As of Mar. 31, 2014" as a result of this change, include employees from the consolidated regional outsourcing companies (NTT WEST-KANSAI and others), NTT MARKETING ACT, NTT NEOMEIT, NTT HOMETECHNO, NTT IT-MATE (NTT WEST-KANSAI IT-MATE and others) and NTT BUSINESS ASSOCIE WEST. The revised figures for West Outsourcing Companies under "C. As of Mar. 31, 2014 (Revised Forecast)" include employees from NTT BUSINESS SOLUTIONS, NTT MARKETING ACT, NTT NEOMEIT, NTT FIELDTECHNO and NTT BUSINESS ASSOCIE WEST.

3. Capital Investment

	A	B	C	(Billions of yen)
	Six Months Ended Sept. 30, 2012	Six Months Ended Sept. 30, 2013	Year Ending Mar. 31, 2014 (Revised Forecast)	[Ref.] Year Ending Mar. 31, 2014 (Forecast when previous annual results were announced)
		Change B-A	Progress B/C	
NTT Consolidated	884.1	824.6 (59.5)	44.1%	1,870.0
Core Group Companies				
NTT (Holding Company)	13.9	9.5 (4.3)	32.9%	29.0
NTT East ⁽¹⁾⁽²⁾	165.7	161.3 (4.4)	46.1%	350.0
NTT West ⁽¹⁾⁽²⁾	163.7	158.4 (5.2)	46.6%	340.0
NTT Communications ⁽¹⁾	39.3	62.9 23.5	44.9%	140.0
NTT DATA (Consolidated)	53.6	72.2 18.5	48.8%	148.0
NTT DOCOMO (Consolidated)	361.0	301.8 (59.2)	43.1%	700.0

Notes: (1) Capital Investments of NTT East, NTT West, and NTT Communications for the fiscal year ending Mar. 31, 2014 (Revised Forecast) include: 145.0 billion yen for voice transmission, 25.0 billion yen for data transmission, 155.0 billion yen for leased circuit, 1.0 billion yen for telegraph, 3.0 billion yen for R&D facilities, and 21.0 billion yen for joint facilities and others for NTT East; 162.0 billion yen for voice transmission, 20.0 billion yen for data transmission, 138.0 billion yen for leased circuit, 1.0 billion yen for telegraph, 2.0 billion yen for R&D facilities, and 17.0 billion yen for joint facilities and others for NTT West; and 86.0 billion yen for voice transmission, 15.0 billion yen for data transmission, 3.0 billion yen for leased circuit, 2.0 billion yen for R&D facilities, and 34.0 billion yen for joint facilities and others for NTT Communications.

(2) Capital Investments of NTT East and NTT West for the fiscal year ending Mar. 31, 2014 (Revised Forecast) include approximately 150.0 billion yen and 125.0 billion yen for optical fiber related investment in NTT East and in NTT West respectively. Coverage rates of optical fiber are expected to be 94% for NTT East and 92% for NTT West as of Mar. 31, 2014.

4. Financial Results and Projections (NTT Consolidated, NTT (Holding Company))

(Billions of yen)

	A	B		C	[Ref.]
	Six Months Ended Sept. 30, 2012	Six Months Ended Sept. 30, 2013		Year Ending Mar. 31, 2014 (Revised Forecast)	Year Ending Mar. 31, 2014 (Forecast when previous annual results were announced)
			Change B-A	Progress B/C	
NTT Consolidated (US GAAP)					
Operating Revenues ^(*)	5,237.4	5,266.1	28.7	47.9%	11,000.0
Fixed Voice Related Services	866.9	794.5	(72.4)	-	-
Mobile Voice Related Services	659.3	535.0	(124.2)	-	-
IP/Packet Communications Services	1,850.9	1,863.8	13.0	-	-
Sales of Telecommunications Equipment	402.3	442.2	39.9	-	-
System Integration	940.3	1,029.1	88.9	-	-
Other	517.8	601.4	83.6	-	-
Operating Expenses ^(*)	4,574.4	4,613.0	38.6	47.2%	9,770.0
Cost of Services (exclusive of items shown separately below)	1,125.3	1,149.2	23.9	-	-
Cost of Equipment Sold (exclusive of items shown separately below)	418.4	370.7	(47.7)	-	-
Cost of System Integration (exclusive of items shown separately below)	636.7	736.6	100.0	-	-
Depreciation and Amortization	930.1	919.1	(11.0)	-	-
Impairment Loss	0.8	0.2	(0.6)	-	-
Selling, General and Administrative Expenses	1,463.2	1,434.2	(29.0)	-	-
Write-Down of Goodwill and Other Intangible Assets	-	3.0	3.0	-	-
Operating Income	663.0	653.0	(9.9)	53.1%	1,230.0
Income Before Income Taxes	642.8	675.8	33.0	52.8%	1,280.0
Net Income Attributable to NTT	293.4	323.5	30.1	55.3%	585.0
(Ref.) Details of "Cost of Services," "Cost of Equipment Sold," "Cost of System Integration" and "Selling, General and Administrative Expenses"					
Personnel	1,047.2	1,076.6	29.4	-	-
Cost of Services and Equipment Sold, and Selling, General and Administrative Expenses	2,418.4	2,427.9	9.5	-	-
Loss on Disposal of Property, Plant and Equipment	66.5	72.9	6.4	-	-
Other Expenses	111.4	113.4	2.0	-	-
Total	3,643.5	3,690.8	47.2	-	-
NTT (Holding Company) (JPN GAAP)					
Operating Revenues	264.1	264.5	0.4	61.1%	433.0
Operating Expenses	70.6	66.6	(4.0)	44.7%	149.0
Operating Income	193.4	197.9	4.4	69.7%	284.0
Non-Operating Revenues	19.5	17.4	(2.1)	51.3%	35.0
Non-Operating Expenses	21.6	21.5	(0.0)	53.9%	39.0
Recurring Profit	191.3	193.8	2.4	69.7%	280.0
Net Income	190.9	193.2	2.3	69.0%	282.0

Note: (*) Effective as of three months ended Jun. 30, 2013, in conjunction with NTT Group's current state of business and initiatives such as efforts to expand into new business areas in the mobile communications business, NTT has reclassified, among other things, part of its "Mobile Voice Related Services revenues" and "IP/Packet Communications Services revenues" as "Other revenues," and part of its "Other revenues" as "System Integration revenues." Results for the six months ended Sept. 30, 2012 reflect such reclassification.

4. Financial Results and Projections (NTT East, NTT West)

	A		B		C	(Billions of yen)
	Six Months Ended Sept. 30, 2012		Six Months Ended Sept. 30, 2013		Year Ending Mar. 31, 2014 (Revised Forecast) ⁽³⁾	[Ref.] Year Ending Mar. 31, 2014 (Forecast when previous annual results were announced)
			Change B-A	Progress B/C		
NTT East (JPN GAAP)						
Operating Revenues	909.2	879.9	(29.2)	49.4%	1,783.0	1,783.0
Voice Transmission Services (excluding IP) ⁽¹⁾	297.5	265.3	(32.2)	51.8%	512.0	512.0
IP Services ⁽²⁾	413.0	420.8	7.7	49.9%	843.0	843.0
Leased Circuit (excluding IP)	62.6	59.5	(3.0)	50.9%	117.0	117.0
Telegraph	7.7	7.3	(0.3)	48.8%	15.0	15.0
Other	65.2	65.6	0.4			
Supplementary Business	63.1	61.3	(1.7)	42.9%	296.0	296.0
Operating Expenses	872.1	826.9	(45.2)	48.1%	1,718.0	1,718.0
Personnel	54.6	53.7	(0.8)	49.8%	108.0	108.0
Cost of Services and Equipment Sold, and Selling, General and Administrative Expenses	570.6	540.2	(30.3)	47.9%	1,129.0	1,135.0
Depreciation and Amortization	192.2	181.1	(11.0)	49.5%	366.0	361.0
Loss on Disposal of Property, Plant and Equipment	18.5	15.1	(3.4)	35.2%	43.0	42.0
Taxes and Public Dues	36.1	36.5	0.4	50.8%	72.0	72.0
Operating Income	37.0	53.0	16.0	81.5%	65.0	65.0
Non-Operating Revenues	26.9	28.6	1.6	59.6%	48.0	45.0
Non-Operating Expenses	15.2	14.7	(0.4)	49.1%	30.0	30.0
Recurring Profit	48.8	66.9	18.1	80.6%	83.0	80.0
Net Income	31.5	42.6	11.0	85.2%	50.0	50.0
NTT West (JPN GAAP)						
Operating Revenues	807.5	782.8	(24.6)	49.4%	1,586.0	1,592.0
Voice Transmission Services (excluding IP) ⁽¹⁾	297.3	267.5	(29.8)	51.3%	521.0	521.0
IP Services ⁽²⁾	327.8	334.5	6.7	49.4%	678.0	684.0
Leased Circuit (excluding IP)	57.0	52.5	(4.5)	49.6%	106.0	106.0
Telegraph	8.8	8.3	(0.5)	52.0%	16.0	16.0
Other	54.0	52.3	(1.7)			
Supplementary Business	62.3	67.5	5.1	45.2%	265.0	265.0
Operating Expenses	797.5	763.4	(34.0)	48.8%	1,566.0	1,572.0
Personnel	52.7	49.6	(3.0)	49.2%	101.0	101.0
Cost of Services and Equipment Sold, and Selling, General and Administrative Expenses	515.3	494.5	(20.8)	48.2%	1,027.0	1,033.0
Depreciation and Amortization	176.1	165.4	(10.7)	50.6%	327.0	327.0
Loss on Disposal of Property, Plant and Equipment	19.8	20.5	0.7	45.7%	45.0	45.0
Taxes and Public Dues	33.4	33.2	(0.2)	50.4%	66.0	66.0
Operating Income	9.9	19.3	9.3	96.7%	20.0	20.0
Non-Operating Revenues	20.7	21.0	0.3	54.0%	39.0	39.0
Non-Operating Expenses	16.0	14.8	(1.2)	47.8%	31.0	31.0
Recurring Profit	14.6	25.5	10.9	91.4%	28.0	28.0
Net Income	12.5	16.1	3.5	84.7%	19.0	23.0

Notes: (1) Operating Revenues from Voice Transmission Services (excluding IP) of NTT East and NTT West for the six months ended Sept. 30, 2013 include monthly charges, call charges and interconnection charges of 192.9 billion yen, 21.7 billion yen and 32.5 billion yen for NTT East, and 193.4 billion yen, 20.1 billion yen and 36.3 billion yen for NTT West, respectively.

(2) Operating Revenues from IP Services of NTT East and NTT West for the six months ended Sept. 30, 2013 include "FLET'S Hikari" and "Hikari Denwa" charges (including monthly charges, call charges and connection device charges) of 237.7 billion yen and 88.0 billion yen for NTT East, and 188.2 billion yen and 72.7 billion yen for NTT West, respectively. "FLET'S Hikari" includes "B FLET'S," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT East, and "B FLET'S," "FLET'S Hikari Premium," "FLET'S Hikari Mytown," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT West.

(3) Beginning on Apr. 1, 2013, NTT Group has revised its estimate of the expected life of metal cables based on actual utilization to reflect an extended expected life. Forecast figures for the fiscal year ending Mar. 31, 2014 reflect these revisions.

4. Financial Results and Projections (NTT Communications, Dimension Data)

	(Billions of yen)				
	A	B		C	[Ref.]
	Six Months Ended Sept. 30, 2012	Six Months Ended Sept. 30, 2013		Year Ending Mar. 31, 2014 (Revised Forecast)	Year Ending Mar. 31, 2014 (Forecast when previous annual results were announced)
		Change			
		B-A	B/C		
NTT Communications (JPN GAAP)					
Operating Revenues	466.5	455.9	(10.5)	49.3%	925.0
Voice Transmission Services (excluding IP) ⁽¹⁾	150.2	138.3	(11.8)	51.4%	269.0
IP Services ⁽¹⁾	185.4	184.3	(1.1)	49.6%	372.0
Data Transmission Services (excluding IP) ⁽¹⁾	34.7	31.6	(3.1)	52.7%	60.0
Leased Circuit ⁽¹⁾	26.0	23.2	(2.7)	51.7%	45.0
Solutions Business	82.7	88.9	6.1	44.7%	199.0
Other	13.2	12.7	(0.5)	50.9%	25.0
Operating Expenses	404.4	395.8	(8.5)	48.7%	813.0
Personnel	45.2	40.6	(4.5)	49.6%	82.0
Cost of Services, Cost of Equipment Sold, and Selling, General and Administrative Expenses	189.1	192.2	3.0	48.7%	608.0
Communication Network Charges	111.4	103.9	(7.5)		
Depreciation and Amortization	50.7	51.5	0.7	49.1%	105.0
Loss on Disposal of Property, Plant and Equipment	1.8	1.4	(0.3)	24.4%	6.0
Taxes and Public Dues	5.9	6.0	0.0	50.2%	12.0
Operating Income	62.0	60.0	(2.0)	53.6%	112.0
Non-Operating Revenues	13.6	17.1	3.4	78.0%	22.0
Non-Operating Expenses	4.8	4.9	0.1	41.7%	12.0
Recurring Profit	70.9	72.2	1.2	59.2%	122.0
Net Income	44.4	53.4	8.9	63.6%	84.0
Dimension Data (IFRS)⁽²⁾⁽³⁾					
Operating Revenues	228.5	275.2	46.7	48.2%	571.0
Operating Expenses ⁽⁴⁾	222.3	270.0	47.8	48.7%	554.0
Operating Income ⁽⁵⁾	6.2	5.1	(1.1)	30.1%	17.0
Net Income Attributable to NTT	3.7	2.6	(1.2)	-	-

Notes: (1) Beginning with the three months ended Jun. 30, 2013, NTT consolidated IP-VPN and Wide-area Ethernet operating revenues into VPN operating revenues. Operating Revenues from Voice Transmission Services (excluding IP) of NTT Communications for the six months ended Sept. 30, 2013 include revenues from telephone subscriber lines (70.4 billion yen). Operating Revenues from IP Services include revenues from OCN (77.0 billion yen) and VPN (79.5 billion yen). Operating Revenues from Leased Circuit include conventional leased circuits (1.3 billion yen) and high-speed digital (9.1 billion yen). IP-VPN and Wide-area Ethernet operating revenues for the six months ended Sept. 30, 2013 were 32.3 billion yen and 21.8 billion yen, respectively.

(2) Since Dimension Data's statements of income from January 1 to December 31 are consolidated into NTT's consolidated statements of income from April 1 to March 31, Dimension Data's financial results for the six months ended Jun 30, 2012 are stated under "A. Six Months Ended Sept. 30, 2012," Dimension Data's financial results for the six months ended Jun 30, 2013 is stated under "B. Six Months Ended Sept. 30, 2013" and Dimension Data's forecast for the twelve months ending December 31, 2013 are stated under "C. Year Ending Mar. 31, 2014 (Revised Forecast)."

(3) Conversion Rate for Dimension Data figures: USD1.00 = JPY95.73

(4) Operating Expenses include costs associated with the acquisition of Dimension Data by NTT.

(5) Operating Income for the six months ended Sept. 30, 2013 under US GAAP was (0.3) billion yen.

4. Financial Results and Projections (NTT DATA, NTT DOCOMO)

	A	B		C	(Billions of yen)
	Six Months Ended Sept. 30, 2012	Six Months Ended Sept. 30, 2013		Year Ending Mar. 31, 2014 (Revised Forecast)	[Ref.] Year Ending Mar. 31, 2014 (Forecast when previous annual results were announced)
		Change			
		B-A	B/C		
NTT DATA Consolidated (JPN GAAP)					
Operating Revenues	604.8	613.0	8.1	46.1%	1,330.0
Public & Financial IT Services	334.2	323.7	(10.5)	44.8%	723.0
Enterprise IT Services	141.7	127.0	(14.7)	44.1%	288.0
Solutions & Technologies	79.2	85.0	5.7	47.8%	178.0
Global Business	115.3	148.2	32.8	51.1%	290.0
Elimination or Corporate	(65.8)	(70.9)	(5.1)	47.6%	(149.0)
Cost of Sales	459.4	488.1	28.7	47.4%	1,029.0
Gross Profit	145.3	124.8	(20.5)	41.5%	301.0
Selling, General and Administrative Expenses	115.2	122.1	6.9	50.7%	241.0
Operating Income	30.1	2.6	(27.5)	4.4%	60.0
Non-Operating Income (Loss)	(3.3)	(1.2)	2.0	11.7%	(11.0)
Recurring Profit	26.8	1.3	(25.4)	2.7%	49.0
Net Income	13.4	(3.7)	(17.1)	-	23.0
NTT DOCOMO Consolidated (US GAAP)					
Operating Revenues ⁽¹⁾	2,207.3	2,199.0	(8.3)	47.4%	4,640.0
Mobile Communications Services	1,606.3	1,491.7	(114.5)	50.4%	2,961.0
Voice Revenues	668.5	542.4	(126.1)	52.6%	1,032.0
Packet Communications Revenues	937.8	949.3	11.6	49.2%	1,929.0
Equipment Sales	362.4	399.4	37.1	39.7%	1,007.0
Other Operating Revenues	238.7	307.8	69.1	45.8%	672.0
Operating Expenses	1,736.2	1,725.8	(10.4)	45.4%	3,800.0
Personnel	138.0	142.7	4.7	49.9%	286.0
Cost of Services, Cost of Equipment Sold, and Selling, General and Administrative Expenses	1,123.5	1,085.1	(38.4)	43.3%	2,507.0
Depreciation and Amortization	324.2	339.1	14.9	47.6%	713.0
Loss on Disposal of Property, Plant and Equipment	22.5	32.1	9.6	49.4%	65.0
Communication Network Charges	108.5	107.2	(1.2)	56.1%	191.0
Taxes and Public Dues	19.5	19.6	0.1	51.5%	38.0
Operating Income	471.1	473.2	2.0	56.3%	840.0
Non-Operating Income (Loss)	(5.5)	8.6	14.1	430.9%	2.0
Income Before Income Taxes	465.6	481.8	16.2	57.2%	842.0
Net Income Attributable to NTT DOCOMO	285.9	300.4	14.5	58.9%	510.0

Note: (1) Certain reclassifications have been made to "Operating Revenues" for the same period of the previous fiscal year to conform to the presentation used for the six months ended Sept. 30, 2013.

5. Average Monthly Revenue per Unit (ARPU)

Average monthly revenue per unit, or ARPU, is used to measure average monthly operating revenues attributable to each designated service on a per user basis. In the case of NTT Group's fixed-line business, ARPU is calculated by dividing revenue items included in the operating revenues of NTT Group's regional communications business segment, that is, telephone subscriber lines, INS-NET and FLET'S Hikari, by the number of Active Subscribers to the relevant services.

In the case of mobile communications business, ARPU is calculated by dividing revenue items included in operating revenues from NTT Group's mobile communications business segment, such as revenues from FOMA mobile phone services and Xi mobile phone services, that are incurred consistently each month (i.e., basic monthly charges and voice/packet transmission charges), by the number of Active Subscribers to the relevant services. The calculation of these figures excludes revenues that are not representative of monthly average usage, such as telecommunications equipment sales, activation fees and universal service charges.

NTT believes that its ARPU figures calculated in this way provide useful information regarding the monthly average usage of its subscribers. The revenue items included in the numerators of NTT Group's ARPU figures are based on its financial results comprising its U.S. GAAP results of operations.

					(Yen)		
	Three Months Ended Jun. 30, 2013 (From Apr. to Jun., 2013)	Three Months Ended Sept. 30, 2013 (From Jul. to Sept., 2013)	Six Months Ended Sept. 30, 2012 (From Apr. to Sept., 2012)	Six Months Ended Sept. 30, 2013 (From Apr. to Sept., 2013)	Year Ended Mar. 31, 2013	Year Ending Mar. 31, 2014 (Revised forecast)	Year Ending Mar. 31, 2014 (Forecast when previous annual results were announced)
NTT East							
Aggregate Fixed Line ARPU (Telephone Subscriber Line + INS-NET Subscriber Line)	2,760	2,760	2,810	2,760	2,810	2,750	2,750
Telephone Subscriber Lines ARPU	2,410	2,410	2,460	2,410	2,450	2,400	2,400
INS-NET Subscriber Lines ARPU	5,030	5,030	5,050	5,030	5,060	5,030	5,030
FLET'S Hikari ARPU	5,750	5,680	5,890	5,720	5,860	5,700	5,700
NTT West							
Aggregate Fixed Line ARPU (Telephone Subscriber Line + INS-NET Subscriber Line)	2,690	2,700	2,730	2,700	2,720	2,690	2,690
Telephone Subscriber Lines ARPU	2,380	2,390	2,420	2,390	2,410	2,380	2,380
INS-NET Subscriber Lines ARPU	4,880	4,890	4,890	4,890	4,890	4,850	4,850
FLET'S Hikari ARPU	5,840	5,850	5,910	5,850	5,880	5,770	5,770
NTT DOCOMO							
Mobile Aggregate ARPU (FOMA+Xi)	4,610	4,590	4,900	4,600	4,840	4,530	4,570
Voice ARPU (FOMA+Xi)	1,470	1,430	1,850	1,450	1,730	1,320	1,340
Packet ARPU (FOMA+Xi)	2,680	2,670	2,660	2,670	2,690	2,700	2,720
Smart ARPU (FOMA+Xi)	460	490	390	480	420	510	510

Notes : (1) We compute the following four categories of ARPU for business conducted by each of NTT East and NTT West.

- Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines): Calculated based on revenues from monthly charges and call charges for Telephone Subscriber Lines and INS-NET Subscriber Lines, which are included in operating revenues from Voice Transmission Services (excluding IP Services), and revenues from "FLET'S ADSL" and "FLET'S ISDN," which are included in operating revenues from IP Services.
- Telephone Subscriber Lines ARPU: Calculated based on revenues from monthly charges and call charges for Telephone Subscriber Lines and revenues from "FLET'S ADSL."
- INS-NET Subscriber Lines ARPU: Calculated based on revenues from monthly charges and call charges for "INS-NET" Subscriber Lines and revenues from "FLET'S ISDN."
- FLET'S Hikari ARPU: Calculated based on revenues from "FLET'S Hikari" (including "FLET'S Hikari" optional services), which are included in operating revenues from IP Services, revenues from monthly charges, call charges and connection device charges for "Hikari Denwa," and revenues from "FLET'S Hikari" optional services, which are included in Supplementary Business revenues.
- "FLET'S Hikari" includes "B FLET'S," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT East, and "B FLET'S," "FLET'S Hikari Premium," "FLET'S Hikari Mytown," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT West.
- Commencing in the fiscal year ending Mar. 31, 2014, NTT East and NTT West began including in their respective FLET'S Hikari ARPU calculations revenues from NTT East's and NTT West's "FLET'S VPN WIDE" virtual private network option. These revenues are part of NTT East's and NTT West's operating revenues from IP services. As a result of this new calculation methodology, NTT East's and NTT West's FLET'S Hikari ARPU for the three months ended Jun. 30, 2012, Sept. 30, 2012, Dec. 31, 2012 and Mar. 31, 2013 and for the fiscal year ended Mar. 31, 2013 include revenues from "FLET'S VPN WIDE" as stated below.

- FY2012/1Q: NTT East 20yen, NTT West 10yen
- FY2012/2Q: NTT East 20yen, NTT West 20yen
- FY2012/3Q: NTT East 20yen, NTT West 20yen
- FY2012/4Q: NTT East 20yen, NTT West 20yen
- FY2012 Results: NTT East 20yen, NTT West 20yen

- Revenues from interconnection charges are excluded from the calculation of Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines), Telephone Subscriber Lines ARPU, INS-NET Subscriber Lines ARPU, and FLET'S Hikari ARPU.
- For purposes of calculating Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines), Telephone Subscriber Lines ARPU and INS-NET Subscriber Lines ARPU, the number of subscribers is determined based on the number of subscriptions for each service.
- In terms of number of channels, transmission rate, and line use rate (base rate), INS-Net 1500 is in all cases roughly ten times greater than INS-Net 64. For this reason, for the purpose of calculating Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines) and INS-NET Subscriber Lines ARPU, one INS-Net 1500 subscription is calculated as ten INS-Net 64 subscriptions.
- For purposes of calculating FLET'S Hikari ARPU, number of subscribers is determined based on the number of "FLET'S Hikari" subscribers, including subscribers to "B FLET'S," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT East, and subscribers to "B FLET'S," "FLET'S Hikari Premium," "FLET'S Hikari Mytown," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT West.
- The following is the formula we use to compute ARPU for mobile business conducted by NTT DOCOMO.
 - Mobile Aggregate ARPU ("FOMA"+"Xi") = Voice ARPU ("FOMA"+"Xi") + Packet ARPU ("FOMA"+"Xi") + Smart ARPU ("FOMA"+"Xi").
 - NTT DOCOMO's Voice ARPU ("FOMA"+"Xi") is based on operating revenues related to voice services, such as basic monthly charges and voice communication charges attributable to our "FOMA" and "Xi" services, and our Packet ARPU ("FOMA"+"Xi") is based on operating revenues related to packet services, such as flat monthly fees and packet communication charges attributable to our "FOMA" and "Xi" services and our Smart ARPU ("FOMA"+"Xi") is based on operating revenues from a part of Other Operating Revenues attributable to "FOMA" and "Xi" wireless communications services (content services related revenues, fee collection agency commissions, handset warranty service revenues, advertising revenues, etc.).
- NTT DOCOMO began using the Smart ARPU metric from the three months ended Sept. 30, 2012. As a result, Smart ARPU is now included in Mobile Aggregate ARPU. In addition, the following amounts (content services related revenues) that were formerly included in Packet ARPU are now classified as Smart ARPU: 90 yen out of Packet ARPU revenues for the six months ended Sept. 30, 2012; and 80 yen out of Packet ARPU revenues for the year ended Mar. 31, 2013.
- Communications module service, phone number storage service, mail address storage service and docomo Business Transceiver. subscribers and the revenues therefrom are not included in the calculations of Mobile Aggregate ARPU.
- Number of active subscribers used in the ARPU calculation of NTT East and NTT West are as below.
 - 1Q Results: Sum of number of active subscribers** for each month from Apr. to Jun.
 - 2Q Results: Sum of number of active subscribers** for each month from Jul. to Sept.
 - 3Q Results: Sum of number of active subscribers** for each month from Oct. to Dec.
 - 4Q Results: Sum of number of active subscribers** for each month from Jan. to Mar.
 - Six Months Results: Sum of number of active subscribers** for each month from Apr. to Sept.
 - FY Results: Sum of number of active subscribers** for each month from Apr. to Mar.
 - FY (Forecast when previous annual results were announced): Average expected active number of subscribers ((Number of subscribers at end of previous Mar. + Number of expected subscribers at end of following Mar.)/2)x12
 - FY (Revised forecast): Sum of the sum of actual number of active subscribers at the end of each month from Apr. to Sept. and the average expected active number of subscribers during the second half of the fiscal year ((number of subscribers at end of Sept. + number of expected subscribers at end of the following Mar.)/2)x6
- Number of active subscribers used in the ARPU calculation of NTT DOCOMO are as below.
 - 1Q Results: Sum of number of active subscribers** for each month from Apr. to Jun.
 - 2Q Results: Sum of number of active subscribers** for each month from Jul. to Sept.
 - 3Q Results: Sum of number of active subscribers** for each month from Oct. to Dec.
 - 4Q Results: Sum of number of active subscribers** for each month from Jan. to Mar.
 - Six Months Results: Sum of number of active subscribers** for each month from Apr. to Sept.
 - FY Results: Sum of number of active subscribers** for each month from Apr. to Mar.
 - FY (Forecast when previous annual results were announced) and FY (Revised forecast): Sum of expected number of active subscribers** for each month from Apr. to Mar.

**active subscribers = (number of subscribers at end of previous month + number of subscribers at end of the current month)/2

6. Interest-Bearing Liabilities (Consolidated)

	As of Mar. 31, 2013	As of Sept. 30, 2013	As of Mar. 31, 2014 (Revised Forecast)	(Billions of yen) [Ref.] As of Mar. 31, 2014 (Forecast when previous annual results were announced)
Interest-Bearing Liabilities	4,036.0	4,139.4	4,100.0	4,000.0

7. Indices (Consolidated)

	Year Ended Mar. 31, 2013	Six months Ended Sept. 30, 2013	Year Ending Mar. 31, 2014 (Revised Forecast)	[Ref.] Year Ending Mar. 31, 2014 (Forecast when previous annual results were announced)
EBITDA	3,207.4 billion yen	1,609.6 billion yen	3,215.0 billion yen	3,215.0 billion yen
EBITDA Margin	30.0 %	30.6 %	29.2 %	29.2 %
Operating FCF	1,237.5 billion yen	785.0 billion yen	1,345.0 billion yen	1,345.0 billion yen
ROCE	6.1 %	-	6.1 %	6.1 %

Note : Reconciliation of Indices are as follows.

8. Reconciliation of Financial Indices (Consolidated)

	Year Ended Mar. 31, 2013	Six Months Ended Sept. 30, 2013	Year Ending Mar. 31, 2014 (Revised Forecast)	[Ref.] Year Ending Mar. 31, 2014 (Forecast when previous annual results were announced)
EBITDA (a+b)	3,207.4 billion yen	1,609.6 billion yen	3,215.0 billion yen	3,215.0 billion yen
a Operating Income	1,202.0 billion yen	653.0 billion yen	1,230.0 billion yen	1,230.0 billion yen
b Depreciation and Amortization, and Loss on Disposal of Property, Plant and Equipment	2,005.5 billion yen	956.6 billion yen	1,985.0 billion yen	1,985.0 billion yen
EBITDA Margin [(c/d)X100]	30.0 %	30.6 %	29.2 %	29.2 %
a Operating Income	1,202.0 billion yen	653.0 billion yen	1,230.0 billion yen	1,230.0 billion yen
b Depreciation and Amortization, and Loss on Disposal of Property, Plant and Equipment	2,005.5 billion yen	956.6 billion yen	1,985.0 billion yen	1,985.0 billion yen
c EBITDA (a+b)	3,207.4 billion yen	1,609.6 billion yen	3,215.0 billion yen	3,215.0 billion yen
d Operating Revenues	10,700.7 billion yen	5,266.1 billion yen	11,000.0 billion yen	11,000.0 billion yen
Operating FCF [(c-d)]	1,237.5 billion yen	785.0 billion yen	1,345.0 billion yen	1,345.0 billion yen
a Operating Income	1,202.0 billion yen	653.0 billion yen	1,230.0 billion yen	1,230.0 billion yen
b Depreciation and Amortization, and Loss on Disposal of Property, Plant and Equipment	2,005.5 billion yen	956.6 billion yen	1,985.0 billion yen	1,985.0 billion yen
c EBITDA (a+b)	3,207.4 billion yen	1,609.6 billion yen	3,215.0 billion yen	3,215.0 billion yen
d Capital Investment	1,970.0 billion yen	824.6 billion yen	1,870.0 billion yen	1,870.0 billion yen
ROCE [(b/c)X100]	6.1 %	-	6.1 %	6.1 %
a Operating Income	1,202.0 billion yen	-	1,230.0 billion yen	1,230.0 billion yen
(Normal Statutory Tax Rate)	38 %	-	38 %	38 %
b Operating Income X (1 - Normal Statutory Tax Rate)	742.1 billion yen	-	759.4 billion yen	759.4 billion yen
c Operating Capital Employed	12,255.8 billion yen	-	12,460.6 billion yen	12,410.6 billion yen

Note : Figures for capital investment are the accrual-based amounts required for acquisition of Property, Plant and Equipment and Intangible Assets. The differences from the figures for "Payments for Property, Plant and Equipment" and "Payments for Acquisition of Intangible Assets" in the consolidated statements of cash flows are as described in the reconciliation below.

(Billions of yen)

	Year Ended Mar. 31, 2013	Six Months Ended Sept. 30, 2013
Payments for Property, Plant and Equipment	1,538.1	750.3
Payments for Acquisition of Intangible Assets	446.6	193.3
Total	1,984.7	943.6
Difference from Capital Investment	14.7	119.0