Financial Summary
Six months ended September 30, 2013


November 13, 2013 NORTH PACIFIC BANK, LTD.

Tokyo Stock Exchange First Section, Sapporo Securities Exchange: 8524

1. Income Summary (Non-Consolidated)

|  |  |  | ( $\ddagger$ billions, \% |
| :---: | :---: | :---: | :---: |
|  | Six months ended Sep.30, |  | Increase/ (Decrease) ratio |
|  | 2012 | 2013 |  |
| Ordinary income | 69.8 | 70.8 | 0.9 |
| Core gross profit | 53.1 | 52.7 | (0.4) |
| Net interest income | 45.7 | 44.3 | ( 1.3) |
| Net fees and commissions | 7.0 | 7.7 | 0.7 |
| Net other operating income (excluding Gains (losses) on bonds) | 0.4 | 0.6 | 0.2 |
| Expenses (excluding non-recurring losses) | 37.6 | 37.7 | 0.0 |
| Core OHR | 70.8 | 71.5 | 0.7 |
| Core operating profit | 15.5 | 15.0 | ( 0.4) |
| Credit cost | 1.2 | 2.6 | 1.4 |
| Gains (losses) on securities | ( 5.0) | 7.4 | 12.5 |
| Net non-recurring income | 0.5 | ( 0.3) | ( 0.8) |
| Ordinary profit | 9.7 | 19.4 | 9.7 |
| Net income | 8.1 | 17.2 | 9.1 |

Core gross profit $=$ Net interest income + Net fees and commissions + Net other operating income
Core operating profit = Core gross profit - Expenses (excluding non-recurring losses)
$\square$ Core gross profit $\quad$ Expenses (excluding non-recurring losses) $\square$ Credit cost
¥ billions

2. Deposits, Loans and Securities (Non-Consolidated)
$\square$ Deposits $\square$ Deposit assets
$\neq$ trillions

$\square$ Loans and bills discounted $\square$ In Hokkaido
$\neq$ trillions
( $¥$ billions)

|  | As of Sep.30, |  | Increase/ (Decrease) |
| :---: | :---: | :---: | :---: |
|  | 2012 | 2013 |  |
| Deposits | 6,955 | 7,196 | 241 |
| Deposit assets | 466 | 466 | 0 |
| Safe custody of public bonds | 350 | 319 | ( 30) |
| Investment trusts | 116 | 147 | 31 |
| Total | 7,421 | 7,663 | 241 |
| Individual annuity insurance, etc. | 310 | 381 | 70 |
| Individual clients | 1,592 | 1,608 | 16 |
| SMEs | 3,475 | 3,484 | 9 |
| Loans and bills discounted | 5,561 | 5,565 | 4 |
| In Hokkaido | 5,059 | 5,021 | ( 38) |

Deposits include negotiable certificates of deposits.
Investment trusts are stated at fair value.
3. Yields and Spreads, etc. (Non-Consolidated)

| \% 1.64 | 1.59 | 1.41 | 1.37 | $\mathbf{1 . 2 8}$ |
| :---: | :---: | :---: | :---: | :---: |
| 0.35 | 0.33 | 0.20 | 0.22 | Yield on <br> interest earning <br> assets |
| 1.29 | 1.26 | 1.21 | 1.15 | $\mathbf{1 . 1 2}$ | | Interest rate |
| :--- |
| spread |

(\%)

|  |  | Six months ended Sep.30, |  | Increase/ (Decrease) |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2012 | 2013 |  |
| Yield on interest earning assets | (a) | 1.37 | 1.28 | (0.09) |
| Yield on loans and bills discounted | (b) | 1.48 | 1.36 | (0.12) |
| Yield on securities |  | 1.14 | 1.42 | 0.28 |
| Total funding cost | (c) | 1.15 | 1.12 | ( 0.03) |
| Yield on deposits and NCD | (d) | 0.03 | 0.03 | (0.00) |
| Difference of average yield on loans and deposits | (b)-(d) | 1.45 | 1.33 | ( 0.12) |
| Interest rate spread | (a)-(c) | 0.22 | 0.16 | ( 0.06) |

4. Capital Adequacy Ratio (Domestic) (Consolidated)

( $¥$ billions, \%)

|  | As of Sep.30, |  | Increase/ <br> (Decrease). |
| :--- | ---: | ---: | ---: |
|  |  |  |  |
| Tier I | 8.53 | $\mathbf{8 . 1 9}$ | $(0.34)$ |
| Tier II | 402 | $\mathbf{3 9 0}$ | $(12)$ |
| Risk-adjusted assets | 297 | $\mathbf{2 8 9}$ | $(7)$ |

FY2012 results are on a consolidated basis with Sapporo Hokuyo Holdings.
5. Unrealized Gains (losses) on Securities (Consolidated)

( $¥$ billions)

|  | As of Mar.31, <br> 2013 | As of Sep.30, <br> $\mathbf{2 0 1 3}$ | Increase/ <br> (Decrease) |
| :--- | ---: | ---: | ---: |
| Unrealized gains on securities | 111 | $\mathbf{1 2 5}$ | 14 |
| Stocks | 35 | $\mathbf{5 1}$ | 15 |
| Bonds | 24 | $\mathbf{1 7}$ | $(6)$ |
| Others | 51 | $\mathbf{5 6}$ | 4 |

<Reference>

| Nikkei stock average (¥) | 12,397 | $\mathbf{1 4 , 4 5 5}$ | 2,058 |
| :--- | ---: | ---: | ---: |
| New 10-year government bond yield (\%) | 0.560 | $\mathbf{0 . 6 8 0}$ | 0.120 |

FY2012 results are on a consolidated basis with Sapporo Hokuyo Holdings.
6. Problem Assets Based on the Financial Reconstruction Law (Non-Consolidated)


[^0]The figures as they would appear after partial direct write-offs are shown for reference.

## Consolidated Balance Sheets

|  | (¥ millions) |  |
| :--- | ---: | ---: |
|  | As of Mar.31, <br> 2013 | As of Sep.30, <br> $\mathbf{2 0 1 3}$ |
| ASSETS |  |  |
| Cash and due from banks | 298,236 | $\mathbf{5 0 5 , 2 4 2}$ |
| Call loans and bills purchased | 125,233 | $\mathbf{1 0 4 , 1 1 6}$ |
| Other debt purchased | 14,171 | $\mathbf{1 0 , 9 1 5}$ |
| Trading accout securities | 5,571 | $\mathbf{5 , 9 2 4}$ |
| Money held in trust | 1 | - |
| Securities | $1,561,104$ | $\mathbf{1 , 4 3 6 , 6 1 5}$ |
| Loans and bills discounted | $5,584,120$ | $\mathbf{5 , 5 1 8 , 7 1 9}$ |
| Foreign exchanges | 1,786 | $\mathbf{2 , 5 0 5}$ |
| Lease receivables and investment assets | 44,711 | $\mathbf{4 5 , 3 0 5}$ |
| Other assets | 81,588 | $\mathbf{7 5 , 8 7 5}$ |
| Tangible fixed assets | 96,445 | $\mathbf{9 4 , 9 0 7}$ |
| Intangible fixed assets | 14,013 | $\mathbf{1 5 , 0 4 8}$ |
| Deferred tax assets | 13,105 | $\mathbf{1 0 , 4 7 0}$ |
| Customers' liabilities for acceptances and guarantees | 50,780 | $\mathbf{5 6 , 1 7 7}$ |
| Allowance for loan losses | $(78,490)$ | $\mathbf{( 7 9 , 2 3 0 )}$ |
| Total assets | $7,812,377$ | $\mathbf{7 , 8 0 2 , 5 9 2}$ |

## Consolidated Balance Sheets

| ( $¥$ millions) |  |  |
| :---: | :---: | :---: |
|  | As of Mar.31, 2013 | $\begin{gathered} \text { As of Sep. } 30, \\ 2013 \end{gathered}$ |
| LIABILITIES |  |  |
| Deposits | 7,073,264 | 6,899,536 |
| Negotiable certificates of deposit | 98,229 | 276,954 |
| Borrowed money | 117,250 | 111,780 |
| Foreign exchanges | 43 | 21 |
| Other liabilities | 61,776 | 51,746 |
| Reserve for bonus payments | 1,653 | 1,663 |
| Reserve for employees' retirement benefits | 2,153 | 3,052 |
| Reserve for reimbursement of deposits | 1,470 | 1,638 |
| Reserve for point card certificates | 282 | 417 |
| Deferred tax liabilities | - | 87 |
| Deferred tax liabilities for land revaluation | 4,335 | 4,119 |
| Acceptances and guarantees | 50,780 | 56,177 |
| Total liabilities | 7,411,240 | 7,407,196 |
| NET ASSETS |  |  |
| Capital stock | 121,101 | 121,101 |
| Capital surplus | 121,604 | 86,282 |
| Retained earnings | 64,296 | 80,956 |
| Treasury stock | ( 0) | (0) |
| Total shareholders' equity | 307,002 | 288,339 |
| Valuation difference on available-for-sale securities | 84,596 | 97,319 |
| Deferred gains or losses on hedges | ( 232) | ( 164) |
| Revaluation reserve for land | 7,257 | 6,863 |
| Total accumulated other comprehensive income | 91,621 | 104,017 |
| Minority interests | 2,513 | 3,038 |
| Total net assets | 401,137 | 395,395 |
| Total liabilities and net assets | 7,812,377 | 7,802,592 |

## Consolidated Statements of Income (Summary)

|  | ( $¥$ million |
| :---: | :---: |
|  | Six months ended Sep. 30, 2013 |
| Income | 85,998 |
| Interest income | 46,812 |
| Interest on loans and discounts | 37,020 |
| Interest and dividends on securities | 9,403 |
| Fees and commissions | 14,639 |
| Other operating income | 22,728 |
| Other income | 1,817 |
| Expenses | 65,325 |
| Interest expenses | 2,705 |
| Interest on deposits | 950 |
| Fees and commissions payments | 4,899 |
| Other operating expenses | 14,116 |
| General and administrative expenses | 39,682 |
| Other expenses | 3,921 |
| Ordinary Profit | 20,673 |
| Extraordinary income | 33 |
| Extraordinary loss | 904 |
| Income before income taxes | 19,802 |
| Income taxes: |  |
| Current | 1,010 |
| Deferred | 902 |
| Total income taxes | 1,913 |
| Income before minority interests | 17,888 |
| Minority interests in income | 295 |
| Net income | 17,593 |


|  |  |  |  |  |
| :--- | ---: | :---: | :---: | :---: |
|  | Six months <br> ended Sep.30, <br> 2013 |  |  |  |
| EPS | 42.91 |  |  |  |
| Diluted EPS | 26.47 |  |  |  |
| Dividends per share | 2.50 |  |  |  |


[^0]:    * Partial direct write-offs have not been impremented.

