

Supplementary Data for the Nine Months Ended December 31, 2013

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The projected figures concerning the future performance of NTT and its subsidiaries and affiliates contained herein are based on a series of assumptions, projections, estimates, judgments and beliefs of the management of NTT in light of information currently available to it regarding NTT and its subsidiaries and affiliates, the economy and telecommunications industry in Japan and overseas, and other factors. These projections and estimates may be affected by the future business operations of NTT and its subsidiaries and affiliates, the state of the economy in Japan and abroad, possible fluctuations in the securities markets, the pricing of services, the effects of competition, the performance of new products, services and new businesses, changes to laws and regulations affecting the telecommunications industry in Japan and elsewhere, other changes in circumstances that could cause actual results to differ materially from the forecasts contained herein, as well as other risks included in NTT's most recent Annual Report on Form 20-F and other filings and submissions with the United States Securities and Exchange Commission.

1. Number of Subscribers

(in thousands except for Public Telephones)

1. Number of Subscribers				(in thousands except for Public Telephones)				
	A As of Mar. 31, 2013	B As of Jun. 30, 2013	C As of Sept. 30, 2013	D As of Dec. 31, 2013	E As of Mar. 31, 2014 (Forecast) ⁽⁷⁾			
				F		G		
				Change D-A	Progress F/G	Change E-A		
Telephone Subscriber Lines ⁽¹⁾	25,042	24,497	24,002	23,511	(1,532)	69.0%	22,823	(2,220)
NTT East	12,289	12,008	11,762	11,522	(767)	65.4%	11,117	(1,172)
NTT West	12,753	12,489	12,240	11,988	(765)	73.0%	11,706	(1,048)
INS-Net ⁽²⁾	3,724	3,632	3,539	3,452	(272)	64.0%	3,299	(425)
NTT East	1,914	1,864	1,815	1,767	(147)	64.5%	1,686	(228)
NTT West	1,810	1,768	1,724	1,685	(125)	63.4%	1,613	(197)
Telephone Subscriber Lines + INS-Net	28,766	28,129	27,541	26,962	(1,804)	68.2%	26,121	(2,645)
NTT East	14,203	13,872	13,576	13,289	(914)	65.3%	12,803	(1,400)
NTT West	14,563	14,256	13,964	13,673	(890)	71.5%	13,318	(1,245)
Public Telephones	210,448	207,184	203,120	199,617	(10,831)	63.3%	193,348	(17,100)
NTT East	100,564	99,049	97,285	95,533	(5,031)	69.9%	93,364	(7,200)
NTT West	109,884	108,135	105,835	104,084	(5,800)	58.6%	99,984	(9,900)
FLET'S ISDN	127	122	118	113	(14)	82.7%	110	(17)
NTT East	58	55	53	51	(7)	72.9%	48	(10)
NTT West	69	67	65	63	(6)	97.6%	62	(7)
FLET'S ADSL	1,848	1,751	1,663	1,572	(276)	68.7%	1,446	(402)
NTT East	858	803	756	711	(147)	58.6%	608	(250)
NTT West	990	948	906	861	(130)	85.3%	838	(152)
FLET'S Hikari ⁽³⁾	17,300	17,521	17,672	17,873	572	57.2%	18,300	1,000
NTT East	9,750	9,902	9,985	10,089	339	67.7%	10,250	500
NTT West	7,550	7,619	7,687	7,784	234	46.7%	8,050	500
FLET'S Hikari LIGHT	661	715	763	813	152	43.4%	1,011	350
NTT East	437	459	481	509	72	48.1%	587	150
NTT West	224	257	283	304	80	39.8%	424	200
Hikari Denwa	15,169	15,412	15,664	15,950	781	62.5%	16,419	1,250
NTT East	8,085	8,233	8,372	8,526	441	63.1%	8,785	700
NTT West	7,084	7,178	7,292	7,424	340	61.8%	7,634	550
Conventional Leased Circuit Services	260	257	255	252	(8)	59.7%	247	(13)
NTT East	128	127	125	124	(4)	68.6%	122	(6)
NTT West	132	130	129	128	(3)	51.7%	125	(7)
High Speed Digital Services	152	149	148	146	(5)	70.1%	144	(7)
NTT East	80	78	78	76	(3)	84.4%	76	(4)
NTT West	72	71	71	70	(2)	53.2%	69	(3)
NTT Group Major ISPs ⁽⁴⁾	11,611	11,531	11,511	11,508	(104)	35.3%	11,318	(293)
OCN	8,207	8,165	8,165	8,178	(30)	12.8%	7,975	(232)
Plala	3,071	3,031	3,011	2,994	(78)	112.3%	3,002	(69)
Hikari TV	2,453	2,520	2,625	2,727	274	50.1%	3,000	547
FLET'S TV Transmission Services	1,003	1,032	1,067	1,113	110	57.8%	1,193	190
NTT East	714	731	750	776	62	62.2%	814	100
NTT West	289	302	318	337	48	53.0%	379	90
Mobile ⁽⁵⁾	61,536	61,623	61,772	62,182	646	34.8%	63,390	1,854
FOMA ⁽⁶⁾	49,970	47,425	45,374	43,160	(6,810)	58.8%	38,390	(11,580)
Xi	11,566	14,198	16,398	19,021	7,455	55.5%	25,000	13,434
i-mode	32,688	30,689	29,228	27,826	(4,862)	56.2%	24,030	(8,658)
sp-mode	18,285	19,921	21,079	22,271	3,987	44.9%	27,160	8,875

Notes: (1) Number of Telephone Subscriber Lines is the total of individual lines and central station lines (Subscriber Telephone Light Plan is included).

(2) "INS-Net" includes "INS-Net 64" and "INS-Net 1500." In terms of number of channels, transmission rate, and line use rate (base rate), "INS-Net 1500" is in all cases roughly ten times greater than "INS-Net 64." For this reason, one "INS-Net 1500" subscription is calculated as ten "INS-Net 64" subscriptions ("INS-Net 64 Lite Plan" is included).

(3) Number of FLET'S Hikari subscribers includes subscribers to "B FLET'S," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT East, and subscribers to "B FLET'S," "FLET'S Hikari Premium," "FLET'S Hikari Mytown," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT West.

(4) "NTT Group Major ISPs" includes "WAKWAK" and "InfoSphere," in addition to "OCN" and "Plala."

(5) Number of Mobile service subscribers includes communication module service subscribers, in addition to "FOMA" service and "Xi" service subscribers.

(6) Effective March 3, 2008, FOMA services became mandatory for subscription to "2in1" services. Such FOMA service subscriptions to "2in1" services are included in the number of Mobile service subscribers and also in the number of FOMA service subscribers.

(7) Forecasts for the year ending March 31, 2014 have not been changed from those announced in the financial results for the six months ended September 30, 2013.

2. Number of Employees

	(Person)		
	A As of Dec. 31, 2012	B As of Dec. 31, 2013	C As of Mar. 31, 2014 (Forecast) ⁽³⁾
		<u>Change B-A</u>	
NTT Consolidated	237,000	233,950 (3,050)	225,750
Core Group Companies			
NTT (Holding Company)	2,950	2,900 (50)	2,900
NTT East	5,950	5,800 (150)	5,700
NTT West	5,200	5,000 (200)	4,950
NTT Communications	7,700	6,950 (750)	6,900
NTT DATA (Consolidated)	62,300	64,700 2,400	64,300
NTT DOCOMO (Consolidated)	24,500	24,600 100	24,250
(Reference) Outsourcing Companies			
East Outsourcing Companies ⁽¹⁾	33,650	30,850 (2,800)	27,800
West Outsourcing Companies ⁽²⁾	34,550	31,950 (2,600)	28,650

Notes: (1) Figures for East Outsourcing Companies include the consolidated prefectural outsourcing companies (NTT EAST-TOKYO and others), NTT-ME and NTT EAST SOLUTIONS.

(2) As of October 1, 2013, due to a reorganization within NTT West Group, NTT has revised the scope of the term "West Outsourcing Companies." As a result of this change, the revised figures for West Outsourcing Companies under "A. As of Dec. 31, 2012" include employees from the consolidated regional outsourcing companies (NTT WEST-KANSAI and others), NTT MARKETING ACT, NTT NEOMEIT, NTT HOMETECHNO, NTT IT MATE (NTT IT MATE KANSAI and others) and NTT BUSINESS ASSOCIE WEST. The revised figures for West Outsourcing Companies under "B. As of Dec. 31, 2013" and "C. As of Mar. 31, 2014 (Forecast)" include employees from NTT BUSINESS SOLUTIONS, NTT MARKETING ACT, NTT NEOMEIT, NTT FIELDTECHNO and NTT BUSINESS ASSOCIE WEST.

(3) Forecasts for the year ending March 31, 2014 have not been changed from those announced in the financial results for the six months ended September 30, 2013.

3. Capital Investment

	(Billions of yen)			
	A Nine Months Ended Dec. 31, 2012	B Nine Months Ended Dec. 31, 2013	C Year Ending Mar. 31, 2014 (Forecast)	
		<u>Change B-A</u>	<u>Progress B/C</u>	
NTT Consolidated	1,342.2	1,309.0 (33.2)	70.0%	1,870.0
Core Group Companies				
NTT (Holding Company)	21.2	15.7 (5.5)	54.2%	29.0
NTT East	249.5	246.1 (3.3)	70.3%	350.0
NTT West	245.4	246.4 0.9	72.5%	340.0
NTT Communications	64.7	95.0 30.2	67.9%	140.0
NTT DATA (Consolidated)	82.9	109.2 26.2	73.8%	148.0
NTT DOCOMO (Consolidated)	540.4	472.3 (68.1)	67.5%	700.0

Note: Forecasts for the year ending March 31, 2014 have not been changed from those announced in the financial results for the six months ended September 30, 2013.

4. Financial Results and Projections (NTT Consolidated, NTT (Holding Company))

(Billions of yen)

	A		B		C
	Nine Months Ended Dec. 31, 2012		Nine Months Ended Dec. 31, 2013		Year Ending Mar. 31, 2014 (Forecast) ⁽²⁾
			Change B-A	Progress B/C	
NTT Consolidated (US GAAP)					
Operating Revenues ⁽¹⁾	7,921.7	8,025.2	103.5	73.0%	11,000.0
Fixed Voice Related Services	1,291.2	1,184.8	(106.4)	-	-
Mobile Voice Related Services	967.3	789.5	(177.7)	-	-
IP/Packet Communications Services	2,790.6	2,789.6	(1.0)	-	-
Sales of Telecommunications Equipment	644.7	740.1	95.4	-	-
System Integration	1,423.7	1,585.6	161.8	-	-
Other	804.3	935.7	131.3	-	-
Operating Expenses ⁽¹⁾	6,928.5	7,040.1	111.6	72.1%	9,770.0
Cost of Services (exclusive of items shown separately below)	1,694.9	1,720.4	25.5	-	-
Cost of Equipment Sold (exclusive of items shown separately below)	649.3	646.9	(2.4)	-	-
Cost of System Integration (exclusive of items shown separately below)	989.2	1,147.2	157.9	-	-
Depreciation and Amortization	1,408.9	1,394.9	(14.0)	-	-
Impairment Loss	0.8	0.2	(0.6)	-	-
Selling, General and Administrative Expenses	2,185.4	2,127.6	(57.9)	-	-
Write-Down of Goodwill and Other Intangible Assets	-	3.0	3.0	-	-
Operating Income	993.2	985.1	(8.1)	80.1%	1,230.0
Income Before Income Taxes	985.7	1,024.1	38.4	80.0%	1,280.0
Net Income Attributable to NTT	446.7	484.3	37.6	82.8%	585.0
(Ref.) Details of "Cost of Services," "Cost of Equipment Sold," "Cost of System Integration" and "Selling, General and Administrative Expenses"					
Personnel	1,581.3	1,603.2	21.9	-	-
Cost of Services and Equipment Sold, and Selling, General and Administrative Expenses	3,663.8	3,753.2	89.4	-	-
Loss on Disposal of Property, Plant and Equipment	107.0	117.0	10.0	-	-
Other Expenses	166.7	168.6	1.9	-	-
Total	5,518.8	5,642.0	123.2	-	-
NTT (Holding Company) (JPN GAAP)					
Operating Revenues	390.4	389.2	(1.1)	89.9%	433.0
Operating Expenses	104.7	100.2	(4.5)	67.3%	149.0
Operating Income	285.6	289.0	3.4	101.8%	284.0
Non-Operating Revenues	28.5	25.7	(2.7)	75.7%	34.0
Non-Operating Expenses	32.1	31.0	(1.1)	77.5%	40.0
Recurring Profit	282.0	283.7	1.7	102.1%	278.0
Net Income	280.9	282.9	1.9	101.0%	280.0

- Notes: (1) Effective as of the three months ended June 30, 2013, in connection with NTT Group's current state of business and initiatives such as efforts to expand into new business areas in the mobile communications business, NTT has reclassified, among other things, part of its "Mobile Voice Related Services revenues" and "IP/Packet Communications Services revenues" as "Other revenues," and part of its Other revenues as "System Integration revenues." Results for the nine months ended December 31, 2012 reflect such reclassification.
- (2) As a result of the application of the equity method for NTT Group's investment in Philippine Long Distance Telephone Company from the beginning of the three months ended June 30, 2013, the equity method of accounting was applied retrospectively in accordance with Accounting Standards Codification Topic 323, Investments-Equity Method and Joint Ventures, issued by the FASB.
- (3) Forecasts for the year ending March 31, 2014 have not been changed from those announced in the financial results for the six months ended September 30, 2013.

4. Financial Results and Projections (NTT East, NTT West)

(Billions of yen)

	A		B		C
	Nine Months Ended Dec. 31, 2012		Nine Months Ended Dec. 31, 2013		Year Ending Mar. 31, 2014 (Forecast) ⁽³⁾⁽⁴⁾
			Change B-A	Progress B/C	
NTT East (JPN GAAP)					
Operating Revenues	1,364.6	1,319.5	(45.0)	74.0%	1,783.0
Voice Transmission Services (excluding IP) ⁽¹⁾	441.3	393.9	(47.4)	76.9%	512.0
IP Services ⁽²⁾	624.1	630.7	6.5	74.8%	843.0
Leased Circuit (excluding IP)	92.5	88.8	(3.7)	75.9%	117.0
Telegraph	11.9	11.0	(0.8)	73.9%	15.0
Other	99.7	100.0	0.2		
Supplementary Business	94.7	94.9	0.2	65.9%	296.0
Operating Expenses	1,303.6	1,249.5	(54.0)	72.7%	1,718.0
Personnel	81.6	80.1	(1.4)	74.2%	108.0
Cost of Services and Equipment Sold, and Selling, General and Administrative Expenses	853.2	813.5	(39.7)	72.1%	1,129.0
Depreciation and Amortization	288.3	273.6	(14.7)	74.8%	366.0
Loss on Disposal of Property, Plant and Equipment	26.8	28.0	1.2	65.2%	43.0
Taxes and Public Dues	53.5	54.2	0.6	75.3%	72.0
Operating Income	60.9	70.0	9.0	107.6%	65.0
Non-Operating Revenues	42.4	41.6	(0.7)	86.8%	48.0
Non-Operating Expenses	22.3	21.7	(0.6)	72.6%	30.0
Recurring Profit	81.0	89.9	8.8	108.2%	83.0
Net Income	52.2	57.8	5.5	115.8%	50.0
NTT West (JPN GAAP)					
Operating Revenues	1,208.5	1,172.0	(36.5)	73.9%	1,586.0
Voice Transmission Services (excluding IP) ⁽¹⁾	441.3	397.5	(43.8)	76.3%	521.0
IP Services ⁽²⁾	493.8	502.0	8.1	74.0%	678.0
Leased Circuit (excluding IP)	84.5	78.6	(5.9)	74.2%	106.0
Telegraph	13.7	12.7	(0.9)	79.7%	16.0
Other	80.9	79.4	(1.5)		
Supplementary Business	94.0	101.6	7.6	68.4%	265.0
Operating Expenses	1,190.3	1,153.0	(37.2)	73.6%	1,566.0
Personnel	78.8	73.9	(4.8)	73.3%	101.0
Cost of Services and Equipment Sold, and Selling, General and Administrative Expenses	766.8	748.2	(18.6)	72.9%	1,027.0
Depreciation and Amortization	264.6	248.9	(15.6)	76.1%	327.0
Loss on Disposal of Property, Plant and Equipment	30.3	32.6	2.3	72.6%	45.0
Taxes and Public Dues	49.5	49.2	(0.2)	74.7%	66.0
Operating Income	18.2	18.9	0.6	94.9%	20.0
Non-Operating Revenues	32.8	31.8	(0.9)	81.7%	39.0
Non-Operating Expenses	24.3	23.1	(1.1)	74.8%	31.0
Recurring Profit	26.7	27.6	0.8	98.7%	28.0
Net Income	21.9	18.4	(3.4)	97.1%	19.0

- Notes: (1) Operating Revenues from Voice Transmission Services (excluding IP) of NTT East and NTT West for the nine months ended December 31, 2013 include monthly charges, call charges and interconnection charges of 286.7 billion yen, 32.2 billion yen and 48.3 billion yen for NTT East, and 287.6 billion yen, 29.8 billion yen and 53.9 billion yen for NTT West, respectively.
- (2) Operating Revenues from IP Services of NTT East and NTT West for the nine months ended December 31, 2013 include "FLET'S Hikari" and "Hikari Denwa" charges (including monthly charges, call charges and connection device charges) of 355.4 billion yen and 133.5 billion yen for NTT East, and 282.9 billion yen and 110.3 billion yen for NTT West, respectively. "FLET'S Hikari" includes "B FLET'S," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT East, and "B FLET'S," "FLET'S Hikari Premium," "FLET'S Hikari Mytown," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT West.
- (3) Beginning on April 1, 2013, NTT Group has revised its estimate of the expected life of metal cables based on actual utilization to reflect an extended expected life. Forecast figures for the fiscal year ending March 31, 2014 reflect these revisions.
- (4) Forecasts for the year ending March 31, 2014 have not been changed from those announced in the financial results for the six months ended September 30, 2013.

4. Financial Results and Projections (NTT Communications, Dimension Data)

(Billions of yen)

	A	B		C	
	Nine Months Ended Dec. 31, 2012	Nine Months Ended Dec. 31, 2013		Year Ending Mar. 31, 2014 (Forecast) ⁽⁶⁾	
		Change B-A	Progress B/C		
NTT Communications (JPN GAAP)					
Operating Revenues	699.7	685.4	(14.3)	74.1%	925.0
Voice Transmission Services (excluding IP) ⁽¹⁾	224.6	206.6	(18.0)	76.8%	269.0
IP Services ⁽¹⁾	278.6	276.2	(2.3)	74.3%	372.0
Data Transmission Services (excluding IP) ⁽¹⁾	51.5	46.5	(4.9)	77.6%	60.0
Leased Circuit ⁽¹⁾	38.4	34.0	(4.3)	75.6%	45.0
Solutions Business	124.8	136.9	12.0	68.8%	199.0
Other	20.0	19.0	(0.9)	76.2%	25.0
Operating Expenses	605.8	599.3	(6.4)	73.7%	813.0
Personnel	67.4	60.8	(6.5)	74.2%	82.0
Cost of Services, Cost of Equipment Sold, and Selling, General and Administrative Expenses	282.0	294.0	12.0	74.0%	608.0
Communication Network Charges	167.2	155.7	(11.4)		
Depreciation and Amortization	76.9	77.4	0.5	73.7%	105.0
Loss on Disposal of Property, Plant and Equipment	3.1	2.3	(0.7)	39.9%	6.0
Taxes and Public Dues	9.1	8.9	(0.2)	74.2%	12.0
Operating Income	93.9	86.0	(7.8)	76.8%	112.0
Non-Operating Revenues	19.4	23.3	3.9	106.1%	22.0
Non-Operating Expenses	7.6	7.0	(0.5)	58.7%	12.0
Recurring Profit	105.6	102.3	(3.3)	83.9%	122.0
Net Income	71.4	69.0	(2.3)	82.2%	84.0
Dimension Data (IFRS) ⁽²⁾⁽³⁾					
Operating Revenues	349.3	425.6	76.3	74.5%	571.0
Operating Expenses ⁽⁴⁾	336.4	413.5	77.1	74.6%	554.0
Operating Income ⁽⁵⁾	12.9	12.1	(0.8)	71.3%	17.0
Net Income Attributable to NTT	9.3	8.1	(1.2)	-	-

- Notes: (1) Beginning with the three months ended June 30, 2013, NTT consolidated IP-VPN and Wide-area Ethernet operating revenues into VPN operating revenues. Operating Revenues from Voice Transmission Services (excluding IP) of NTT Communications for the nine months ended December 31, 2013 include revenues from telephone subscriber lines (1054 billion yen). Operating Revenues from IP Services include revenues from OCN (115.3 billion yen) and VPN (119.7 billion yen). Operating Revenues from Leased Circuit include revenues from conventional leased circuits (2.0 billion yen) and high-speed digital (13.0 billion yen). IP-VPN and Wide-area Ethernet operating revenues for the nine months ended December 31, 2013 were 47.9 billion yen and 31.8 billion yen, respectively.
- (2) Since Dimension Data's statements of income from January 1 to December 31 are consolidated into NTT's consolidated statements of income from April 1 to March 31, Dimension Data's financial results for the nine months ended September 30, 2012 are stated under "A. Nine Months Ended Dec. 31, 2012," Dimension Data's financial results for the nine months ended September 30, 2013 are stated under "B. Nine Months Ended Dec. 31, 2013" and Dimension Data's forecasts for the twelve months ended December 31, 2013 are stated under "C. Year Ending Mar. 31, 2014 (Forecast)."
- (3) Conversion rate for Dimension Data figures: USD1.00 = JPY96.83
- (4) Operating Expenses include costs associated with the acquisition of Dimension Data by NTT.
- (5) Operating Income for the nine months ended December 31, 2013 under US GAAP was 4.1 billion yen.
- (6) Forecasts for the year ending March 31, 2014 have not been changed from those announced in the financial results for the six months ended September 30, 2013.

4. Financial Results and Projections (NTT DATA, NTT DOCOMO)

(Billions of yen)

	A	B		C	
	Nine Months Ended Dec. 31, 2012	Nine Months Ended Dec. 31, 2013		Year Ending Mar. 31, 2014 (Forecast) ⁽²⁾	
		Change	Progress		
		B-A	B/C		
NTT DATA Consolidated (JPN GAAP)					
Operating Revenues	911.8	942.5	30.6	70.9%	1,330.0
Public & Financial IT Services	506.5	497.8	(8.7)	68.9%	723.0
Enterprise IT Services	208.8	194.1	(14.7)	67.4%	288.0
Solutions & Technologies	120.1	127.1	7.0	71.5%	178.0
Global Business	176.1	228.2	52.1	78.7%	290.0
Elimination or Corporate	(99.8)	(104.9)	(5.0)	70.4%	(149.0)
Cost of Sales	690.1	733.8	43.6	71.3%	1,029.0
Gross Profit	221.6	208.7	(12.9)	69.3%	301.0
Selling, General and Administrative Expenses	172.8	182.9	10.1	75.9%	241.0
Operating Income	48.8	25.7	(23.1)	42.9%	60.0
Non-Operating Income (Loss)	(4.0)	2.7	6.7	-	(11.0)
Recurring Profit	44.7	28.4	(16.3)	58.0%	49.0
Net Income	22.0	10.1	(11.9)	44.0%	23.0
NTT DOCOMO Consolidated (US GAAP)					
Operating Revenues ⁽¹⁾	3,370.8	3,363.6	(7.2)	72.5%	4,640.0
Mobile Communications Services	2,399.1	2,220.2	(178.9)	75.0%	2,961.0
Voice Revenues	981.4	800.6	(180.7)	77.6%	1,032.0
Packet Communications Revenues	1,417.8	1,419.6	1.8	73.6%	1,929.0
Equipment Sales	583.7	675.8	92.1	67.1%	1,007.0
Other Operating Revenues	388.0	467.6	79.6	69.6%	672.0
Operating Expenses	2,668.6	2,674.9	6.3	70.4%	3,800.0
Personnel	208.9	207.8	(1.2)	72.6%	286.0
Cost of Services, Cost of Equipment Sold, and Selling, General and Administrative Expenses	1,726.5	1,710.4	(16.1)	68.2%	2,507.0
Depreciation and Amortization	500.5	521.8	21.3	73.2%	713.0
Loss on Disposal of Property, Plant and Equipment	39.8	47.6	7.7	73.2%	65.0
Communication Network Charges	163.7	158.0	(5.8)	82.7%	191.0
Taxes and Public Dues	29.1	29.4	0.3	77.3%	38.0
Operating Income	702.2	688.7	(13.5)	82.0%	840.0
Non-Operating Income (Loss)	(3.0)	14.9	17.8	-	2.0
Income Before Income Taxes	699.2	703.6	4.3	83.6%	842.0
Net Income Attributable to NTT DOCOMO	416.5	430.2	13.7	84.3%	510.0

Notes: (1) Certain reclassifications have been made to "Operating Revenues" for the same period of the previous fiscal year to conform to the presentation used for the nine months ended December 31, 2013.

(2) Forecasts for the year ending March 31, 2014 have not been changed from those announced in the financial results for the six months ended September 30, 2013.

5. Average Monthly Revenue per Unit (ARPU)

Average monthly revenue per unit, or ARPU, is used to measure average monthly operating revenues attributable to each designated service on a per user basis. In the case of NTT Group's fixed-line business, ARPU is calculated by dividing revenue items included in the operating revenues of NTT Group's regional communications business segment, that is, telephone subscriber lines, INS-NET and FLET'S Hikari, by the number of Active Subscribers to the relevant services.

In the case of mobile communications business, ARPU is calculated by dividing revenue items included in operating revenues from NTT Group's mobile communications business segment, such as revenues from FOMA mobile phone services and Xi mobile phone services, that are incurred consistently each month (i.e., basic monthly charges and voice/packet transmission charges), by the number of Active Subscribers to the relevant services. The calculation of these figures excludes revenues that are not representative of monthly average usage, such as telecommunications equipment sales, activation fees and universal service charges.

NTT believes that its ARPU figures calculated in this way provide useful information regarding the monthly average usage of its subscribers. The revenue items included in the numerators of NTT Group's ARPU figures are based on its financial results comprising its U.S. GAAP results of operations.

						(Yen)	
	Three Months Ended Jun. 30, 2013 (From Apr. to Jun., 2013)	Three Months Ended Sept. 30, 2013 (From Jul. to Sept., 2013)	Three Months Ended Dec. 31, 2013 (From Oct. to Dec., 2013)	Nine Months Ended Dec. 31, 2012 (From Apr. to Dec., 2012)	Nine Months Ended Dec. 31, 2013 (From Apr. to Dec., 2013)	Year Ended Mar. 31, 2013	Year Ending Mar. 31, 2014 (Forecast)
NTT East							
Aggregate Fixed Line ARPU (Telephone Subscriber Line + INS-NET Subscriber Line)	2,760	2,760	2,760	2,810	2,760	2,810	2,750
Telephone Subscriber Lines ARPU	2,410	2,410	2,410	2,460	2,410	2,450	2,400
INS-NET Subscriber Lines ARPU	5,030	5,030	5,040	5,060	5,040	5,060	5,030
FLET'S Hikari ARPU	5,750	5,680	5,650	5,880	5,690	5,860	5,700
NTT West							
Aggregate Fixed Line ARPU (Telephone Subscriber Line + INS-NET Subscriber Line)	2,690	2,700	2,700	2,730	2,700	2,720	2,690
Telephone Subscriber Lines ARPU	2,380	2,390	2,390	2,420	2,390	2,410	2,380
INS-NET Subscriber Lines ARPU	4,880	4,890	4,900	4,900	4,890	4,890	4,850
FLET'S Hikari ARPU	5,840	5,850	5,850	5,890	5,850	5,880	5,770
NTT DOCOMO							
Mobile Aggregate ARPU (FOMA+Xi)	4,610	4,590	4,510	4,890	4,570	4,840	4,530
Voice ARPU (FOMA+Xi)	1,470	1,430	1,370	1,800	1,420	1,730	1,320
Packet ARPU (FOMA+Xi)	2,680	2,670	2,640	2,690	2,660	2,690	2,700
Smart ARPU (FOMA+Xi)	460	490	500	400	490	420	510

Notes: (1) We compute the following four categories of ARPU for business conducted by each of NTT East and NTT West.

- Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines): Calculated based on revenues from monthly charges and call charges for Telephone Subscriber Lines and INS-NET Subscriber Lines, which are included in operating revenues from Voice Transmission Services (excluding IP Services), and revenues from "FLET'S ADSL" and "FLET'S ISDN," which are included in operating revenues from IP Services.

- Telephone Subscriber Lines ARPU: Calculated based on revenues from monthly charges and call charges for Telephone Subscriber Lines and revenues from "FLET'S ADSL."

- INS-NET Subscriber Lines ARPU: Calculated based on revenues from monthly charges and call charges for "INS-NET" Subscriber Lines and revenues from "FLET'S ISDN."

- FLET'S Hikari ARPU: Calculated based on revenues from "FLET'S Hikari" (including "FLET'S Hikari" optional services), which are included in operating revenues from IP Services, revenues from monthly charges, call charges and connection device charges for "Hikari Denwa," and revenues from "FLET'S Hikari" optional services, which are included in Supplementary Business revenues.

- "FLET'S Hikari" includes "B FLET'S," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT East, and "B FLET'S," "FLET'S Hikari Premium," "FLET'S Hikari Mytown," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT West.

- Commencing in the fiscal year ending March 31, 2014, NTT East and NTT West began including in their respective FLET'S Hikari ARPU calculations revenues from NTT East's and NTT West's "FLET'S VPN WIDE" virtual private network option. These revenues are part of NTT East's and NTT West's operating revenues from IP services. As a result of this new calculation methodology, NTT East's and NTT West's FLET'S Hikari ARPU for the three months ended June 30, 2012, September 30, 2012, December 31, 2012 and March 31, 2013 and for the fiscal year ended March 31, 2013 include revenues from "FLET'S VPN WIDE" as stated below.

- FY2012/1Q: NTT East 20yen, NTT West 10yen
- FY2012/2Q: NTT East 20yen, NTT West 20yen
- FY2012/3Q: NTT East 20yen, NTT West 20yen
- FY2012/4Q: NTT East 20yen, NTT West 20yen
- FY2012 Results: NTT East 20yen, NTT West 20yen

(2) Revenues from interconnection charges are excluded from the calculation of Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines), Telephone Subscriber Lines ARPU, INS-NET Subscriber Lines ARPU, and FLET'S Hikari ARPU.

(3) For purposes of calculating Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines), Telephone Subscriber Lines ARPU and INS-NET Subscriber Lines ARPU, the number of subscribers is determined based on the number of subscriptions for each service.

(4) In terms of number of channels, transmission rate, and line use rate (base rate), INS-Net 1500 is in all cases roughly ten times greater than INS-Net 64. For this reason, for the purpose of calculating Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines) and INS-NET Subscriber Lines ARPU, one INS-Net 1500 subscription is calculated as ten INS-Net 64 subscriptions.

(5) For purposes of calculating FLET'S Hikari ARPU, number of subscribers is determined based on the number of "FLET'S Hikari" subscribers, including subscribers to "B FLET'S," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT East, and subscribers to "B FLET'S," "FLET'S Hikari Premium," "FLET'S Hikari Mytown," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT West.

(6) The following is the formula we use to compute ARPU for mobile business conducted by NTT DOCOMO.

- Mobile Aggregate ARPU ("FOMA"+"Xi") = Voice ARPU ("FOMA"+"Xi") + Packet ARPU ("FOMA"+"Xi") + Smart ARPU ("FOMA"+"Xi").

- NTT DOCOMO's Voice ARPU ("FOMA"+"Xi") is based on operating revenues related to voice services, such as basic monthly charges and voice communication charges attributable to our "FOMA" and "Xi" services, and our Packet ARPU ("FOMA"+"Xi") is based on operating revenues related to packet services, such as flat monthly fees and packet communication charges attributable to our "FOMA" and "Xi" services and our Smart ARPU ("FOMA"+"Xi") is based on operating revenues from a part of Other Operating Revenues attributable to "FOMA" and "Xi" wireless communications services (content services related revenues, fee collection agency commissions, handset warranty service revenues, advertising revenues, etc.).

(7) NTT DOCOMO began using the Smart ARPU metric from the three months ended September 30, 2012. As a result, Smart ARPU is now included in Mobile Aggregate ARPU. In addition, the following amounts (content services related revenues) that were formerly included in Packet ARPU are now classified as Smart ARPU: 80 yen out of Packet ARPU revenues for the nine months ended December 31, 2012; and 80 yen out of Packet ARPU revenues for the year ended March 31, 2013.

(8) Communications module service, phone number storage service, mail address storage service and docomo Business Transceiver subscribers and the revenues therefrom are not included in the calculations of Mobile Aggregate ARPU.

(9) Number of active subscribers used in the ARPU calculation of NTT East and NTT West are as below.

- 1Q Results: Sum of number of active subscribers** for each month from April to Jun
- 2Q Results: Sum of number of active subscribers** for each month from July to Septembe
- 3Q Results: Sum of number of active subscribers** for each month from October to Decembe
- 4Q Results: Sum of number of active subscribers** for each month from January to Marc
- Nine Months Results: Sum of number of active subscribers** for each month from April to Decembe
- FY Results: Sum of number of active subscribers** for each month from April to Marc
- FY (Forecast): Sum of the sum of actual number of active subscribers at the end of each month from April to September and the average expected active number of subscribers during the second half of the fiscal year (number of subscribers at end of September + number of expected subscribers at end of the following March)/2x6

(10) Number of active subscribers used in the ARPU calculation of NTT DOCOMO are as below.

- 1Q Results: Sum of number of active subscribers** for each month from April to Jun
- 2Q Results: Sum of number of active subscribers** for each month from July to Septembe
- 3Q Results: Sum of number of active subscribers** for each month from October to Decembe
- 4Q Results: Sum of number of active subscribers** for each month from January to Marc
- Nine Months Results: Sum of number of active subscribers** for each month from April to Decembe
- FY Results: Sum of number of active subscribers** for each month from April to Marc
- FY (Forecast): Sum of expected number of active subscribers** for each month from April to Marc

(11) Forecasts for the year ending March 31, 2014 have not been changed from those announced in the financial results for the six months ended September 30, 2013.

**active subscribers = (number of subscribers at end of previous month + number of subscribers at end of the current month)

6. Interest-Bearing Liabilities (Consolidated)

(Billions of yen)

	As of Mar. 31, 2013	As of Dec. 31, 2013	As of Mar. 31, 2014 (Forecast)
Interest-Bearing Liabilities	4,036.0	4,515.2	4,100.0

Note: Forecasts for the year ending March 31, 2014 have not been changed from those announced in the financial results for the six months ended September 30, 2013.

7. Indices (Consolidated)

	Year Ended Mar. 31, 2013	Nine Months Ended Dec. 31, 2013	Year Ending Mar. 31, 2014 (Forecast) ⁽¹⁾
EBITDA	3,207.4 billion yen	2,443.8 billion yen	3,215.0 billion yen
EBITDA Margin	30.0 %	30.5 %	29.2 %
Operating FCF	1,237.5 billion yen	1,134.8 billion yen	1,345.0 billion yen
ROCE	6.1 %	-	6.1 %

Notes: (1) Forecasts for the year ending March 31, 2014 have not been changed from those announced in the financial results for the six months ended September 30, 2013.

(2) Reconciliation of Indices are as follows.

8. Reconciliation of Financial Indices (Consolidated)

	Year Ended Mar. 31, 2013	Nine Months Ended Dec. 31, 2013	Year Ending Mar. 31, 2014 (Forecast)
EBITDA (a+b)	3,207.4 billion yen	2,443.8 billion yen	3,215.0 billion yen
a Operating Income	1,202.0 billion yen	985.1 billion yen	1,230.0 billion yen
b Depreciation and Amortization, and Loss on Disposal of Property, Plant and Equipment	2,005.5 billion yen	1,458.7 billion yen	1,985.0 billion yen
EBITDA Margin [(c/d)X100]	30.0 %	30.5 %	29.2 %
a Operating Income	1,202.0 billion yen	985.1 billion yen	1,230.0 billion yen
b Depreciation and Amortization, and Loss on Disposal of Property, Plant and Equipment	2,005.5 billion yen	1,458.7 billion yen	1,985.0 billion yen
c EBITDA (a+b)	3,207.4 billion yen	2,443.8 billion yen	3,215.0 billion yen
d Operating Revenues	10,700.7 billion yen	8,025.2 billion yen	11,000.0 billion yen
Operating FCF [(c-d)]	1,237.5 billion yen	1,134.8 billion yen	1,345.0 billion yen
a Operating Income	1,202.0 billion yen	985.1 billion yen	1,230.0 billion yen
b Depreciation and Amortization, and Loss on Disposal of Property, Plant and Equipment	2,005.5 billion yen	1,458.7 billion yen	1,985.0 billion yen
c EBITDA (a+b)	3,207.4 billion yen	2,443.8 billion yen	3,215.0 billion yen
d Capital Investment ⁽¹⁾	1,970.0 billion yen	1,309.0 billion yen	1,870.0 billion yen
ROCE [(b/c)X100]	6.1 %	-	6.1 %
a Operating Income	1,202.0 billion yen	-	1,230.0 billion yen
(Normal Statutory Tax Rate)	38 %	-	38 %
b Operating Income X (1 - Normal Statutory Tax Rate)	742.1 billion yen	-	759.4 billion yen
c Operating Capital Employed ⁽²⁾	12,212.0 billion yen	-	12,460.6 billion yen

Notes: (1) Figures for capital investment are the accrual-based amounts required for acquisition of Property, Plant and Equipment and Intangible Assets. The differences from the figures for "Payments for Property, Plant and Equipment" and "Payments for Acquisition of Intangible Assets" in the consolidated statements of cash flows are as described in the reconciliation below.

(2) Figures for operating capital employed for the "Year Ended Mar. 31, 2013" have been revised to reflect the retroactive application of the equity method of accounting.

(Billions of yen)

	Year Ended Mar. 31, 2013	Nine Months Ended Dec. 31, 2013
Payments for Property, Plant and Equipment	1,538.1	1,161.7
Payments for Acquisition of Intangible Assets	446.6	310.7
Total	1,984.7	1,472.4
Difference from Capital Investment	14.7	163.4