## Financial Summary <br> Year ended March 31, 2014



May 14, 2014

## 1. Income Summary (Non-Consolidated)

( $¥$ billions, \%)

|  | Year ended Mar.31, |  | Increase/ (Decrease) |
| :---: | :---: | :---: | :---: |
|  | 2013 | 2014 |  |
| Core gross profit | 106.7 | 149.3 | 42.6 |
| Net interest income | 90.5 | 131.8 | 41.3 |
| Net fees and commissions | 15.1 | 16.0 | 0.9 |
| Net other operating income (excluding Gains (losses) on bonds) | 1.0 | 1.4 | 0.3 |
| Expenses(excluding non-recurring losses) | 72.8 | 72.9 | 0.0 |
| Core OHR | 68.2 | 48.8 | ( 19.4) |
| Core operating profit | 33.8 | 76.4 | 42.5 |
| Credit cost | 6.3 | 7.1 | 0.8 |
| Gains (losses) on securities | (1.0) | 30.0 | 31.1 |
| Net non-recurring income | 1.3 | ( 4.2) | (5.6) |
| Ordinary profit | 27.7 | 95.0 | 67.2 |
| Net income | 17.9 | 85.8 | 67.8 |

Core gross profit $=$ Net interest income + Net fees and commissions + Net other operating income (excluding Gains (losses) on bonds)
Core operating profit = Core gross profit - Expenses (excluding non-recurring losses)
Gains (losses) on securities $=$ Gains(losses) on bonds + Gains(losses) on stocks

2. Deposits, Loans and Securities (Non-Consolidated)


|  |  | (¥ billions, \%) |  |
| :--- | ---: | ---: | ---: | ---: |

Deposits include negotiable certificates of deposits.
Investment trusts are stated at fair value.
3. Yields and Spreads, etc. (Non-Consoridated)


|  |  | Year ended Mar.31, |  | Increase/ <br> (Decrease) |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2013 | 2014 |  |
| Yield on interest earning assets | (a) | 1.35 | 1.87 | 0.52 |
| Yield on loans and bills discounted | (b) | 1.45 | 1.35 | ( 0.10) |
| Yield on securities |  | 1.13 | 4.61 | 3.48 |
| Total funding cost | (c) | 1.11 | 1.08 | ( 0.03) |
| Yield on deposits and NCD | (d) | 0.03 | 0.02 | ( 0.01) |
| Difference of average yield on loans and deposits | (b)-(d) | 1.42 | 1.33 | ( 0.09) |
| Interest rate spread | (a)-(c) | 0.24 | 0.79 | 0.55 |

4. Capital Adequacy Ratio (Domestic) (Non-Consolidated)


|  | ( $¥$ billions, \%) | <Reference> Basel II | (\# billions, \%) |
| :---: | :---: | :---: | :---: |
| (Preliminary) | $\begin{gathered} \text { As of Mar.31, } \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { As of Mar.31, } \\ 2013 \end{gathered}$ |
|  |  | Capital Adequacy Ratio | 11.50 |
| Capital Adequacy Ratio | 10.00 | Tier I ratio | 8.57 |
| Capital | 352 | Capital | 402 |
| Risk-adjusted assets | 3,518 | Tier I | 299 |
| The ratio has been calculated in accordance with the notification of revision to Capital Adequacy Ratio (BaselIII) since the end of March,2014. |  | Tier II | 103 |
|  |  | Risk-adjusted assets | 3,493 |

5. Unrealized Gains on Securities (Non-Consolidated)

6. Problem Assets Based on the Financial Revitalization Law (Non-Consolidated)


|  | ( $¥$ billions, \%) |  |  |
| :---: | :---: | :---: | :---: |
|  | As of Mar.31, |  | Increase/ |
|  | 2013 | 2014 | (Decrease) |
| Bankrupt and quasi-bankrupt assets | 60 | 62 | 2 |
| Doubtful assets | 75 | 64 | (11) |
| Substandard loans | 24 | 26 | 2 |
| Problem assets based on the Financial Revitalization Law | 160 | 153 | (6) |
| Percentage of total credit provided | 2.7 | 2.6 | (0.1) |
| * After partial direct write-offs | 119 | 109 | (10) |
| Percentage of total credit provided | 2.0 | 1.9 | (0.1) |

*Partial direct write-offs have not been implemented.
The figures as they would appear after partial direct write-offs are shown for reference.

## 7. Performance Forecasts (Non-Consolidated)

Six months ended Sep.30,
( $¥$ billions)

|  | $1^{\text {st }}$ Half of <br> FY2013 <br> Actual | $\mathbf{1}^{\text {st }}$ Half of <br> FY2014 <br> Projection | Increase/ <br> (Decrease) |
| :--- | ---: | ---: | ---: |
| Ordinary income | 70.8 | 58.0 | $(12.8)$ |
| Core gross profit | 52.7 | $\mathbf{4 6 . 9}$ | $(5.8)$ |
| General and administrative <br> expenses (excluding non-recurring <br> losses) | 37.7 | $\mathbf{3 8 . 3}$ | 0.5 |
| Core operating profit | 15.0 | $\mathbf{8 . 6}$ | $(6.4)$ |
| Credit cost | 19.4 | $\mathbf{2 . 0}$ | $(0.6)$ |
| Ordinary profit | 17.2 | $\mathbf{9 . 0}$ | $\mathbf{( 1 0 . 4 )}$ |
| Net income | $\mathbf{5 . 5}$ | $\mathbf{( 1 1 . 7 )}$ |  |

Year ended Mar.31,
( $¥$ billions)

|  | FY2013 <br> Actual | FY2014 <br> Projection | Increase/ <br> (Decrease) |
| :--- | ---: | ---: | ---: |
| Ordinary income | 198.8 | $\mathbf{1 1 4 . 0}$ | $(84.8)$ |
| Core gross profit | 149.3 | $\mathbf{9 4 . 5}$ | (54.8) |
| General and administrative <br> expenses (excluding non-recurring <br> losses) | 72.9 | $\mathbf{7 4 . 5}$ | 1.5 |
| Core operating profit | 76.4 | $\mathbf{2 0 . 0}$ | $\mathbf{( 5 6 . 4 )}$ |
| Credit cost | 7.1 | $\mathbf{3 . 9}$ | ( 3.2) |
| Ordinary profit | 95.0 | $\mathbf{1 9 . 0}$ | $\mathbf{( 7 6 . 0 )}$ |
| Net income | 85.8 | $\mathbf{1 1 . 5}$ | $\mathbf{( 7 4 . 3 )}$ |

## 8. Performance Forecasts (Consolidated)

Six months ended Sep.30,
( $¥$ billions)

|  | 1st Half of <br> FY2013 <br> Actual | 1st Half of <br> FY2014 <br> Projection | Increase/ <br> (Decrease) |  |  |  |  |
| :--- | ---: | ---: | ---: | :---: | :---: | :---: | :---: |
| Ordinary income | 85.9 | $\mathbf{7 2 . 0}$ | $(13.9)$ |  |  |  |  |
| Consolidated core gross profit | 55.3 | $\mathbf{4 9 . 3}$ | $(6.0)$ |  |  |  |  |
| General and administrative <br> expenses (excluding non-recurring <br> losses) | 38.5 | $\mathbf{3 9 . 1}$ | 0.5 |  |  |  |  |
| Credit cost | 3.2 | $\mathbf{3 . 1}$ | $(0.1)$ |  |  |  |  |
| Ordinary profit | 20.6 | $\mathbf{9 . 5}$ | $(11.1)$ |  |  |  |  |
| Net income | 17.5 | $\mathbf{5 . 7}$ | $(11.8)$ |  |  |  |  |
| Consolidated core operating profit |  |  |  |  | 16.8 | $\mathbf{1 0 . 2}$ | $\mathbf{( 6 . 6 )}$ |

Year ended Mar.31,
( $¥$ billions)

|  | FY2013 <br> Actual | FY2014 Projection | Increase/ (Decrease) |
| :---: | :---: | :---: | :---: |
| Ordinary income | 228.5 | 142.0 | (86.5) |
| Consolidated core gross profit | 154.8 | 99.5 | (55.3) |
| General and administrative expenses (excluding non-recurring losses) | 74.5 | 76.1 | 1.5 |
| Credit cost | 7.7 | 6.0 | (1.7) |
| Ordinary profit | 98.1 | 20.0 | (78.1) |
| Net income | 86.9 | 12.0 | (74.9) |
| Consolidated core operating profit | 80.2 | 23.3 | (56.9) |


| EPS(¥) | 193.82 | $\mathbf{3 0 . 0 8}$ |
| :--- | ---: | ---: |
| Dividends per share $(¥)$ | 6.0 | $\mathbf{7 . 0}$ |

## Consolidated Balance Sheets

( $¥$ billions)

|  | As of Mar.31, |  |
| :---: | :---: | :---: |
|  | 2013 | 2014 |
| ASSETS |  |  |
| Cash and due from banks | 298 | 486 |
| Call loans and bills purchased | 125 | 22 |
| Other debt purchased | 14 | 12 |
| Trading account securities | 5 | 5 |
| Money held in trust | 0 | - |
| Securities | 1,561 | 1,561 |
| Loans and bills discounted | 5,584 | 5,572 |
| Foreign exchanges | 1 | 2 |
| Lease receivables and investment assets | 44 | 46 |
| Other assets | 81 | 83 |
| Tangible fixed assets | 96 | 92 |
| Intangible fixed assets | 14 | 14 |
| Deferred tax assets | 13 | 11 |
| Customers' liabilities for acceptances and guarantees | 50 | 53 |
| Allowance for loan losses | ( 78) | ( 76) |
| Total assets | 7,812 | 7,887 |

## Consolidated Balance Sheets

( $~$ billions)

( $¥$ )

|  | As of Mar.31, |  |
| :--- | ---: | ---: |
|  | 2013 | 2014 |
| BPS | 746 | 809 |

## Consolidated Statements of Income (Summary)

( $¥$ billions)

|  | Year ended Mar.31, |  |
| :---: | :---: | :---: |
|  | 2013 | 2014 |
| Ordinary Income | 162.2 | 228.5 |
| Interest income | 96.2 | 136.7 |
| Interest on loans and discounts | 78.6 | 73.1 |
| Interest and dividends on securities | 17.0 | 62.7 |
| Fees and commissions | 27.6 | 29.1 |
| Other operating income | 35.0 | 51.0 |
| Other income | 3.3 | 11.6 |
| Ordinary Expenses | 132.0 | 130.3 |
| Interest expenses | 5.6 | 5.1 |
| Interest on deposits | 2.0 | 1.7 |
| Fees and commissions payments | 8.5 | 9.1 |
| Other operating expenses | 25.3 | 26.4 |
| General and administrative expenses | 74.5 | 76.8 |
| Other expenses | 17.9 | 12.7 |
| Ordinary Profit | 30.1 | 98.1 |
| Extraordinary income | 0.0 | 0.1 |
| Extraordinary losses | 1.3 | 2.9 |
| Income before income taxes | 28.8 | 95.3 |
| Income taxes; |  |  |
| Current | 2.5 | 0.7 |
| Deferred | 6.4 | 6.7 |
| Total income taxes | 8.9 | 7.4 |
| Income before minority interests | 19.9 | 87.8 |
| Minority interests in income | 0.5 | 0.9 |
| Net income | 19.3 | 86.9 |

( $¥$ )

|  | Year ended Mar.31, |  |
| :--- | ---: | ---: |
|  | 2013 |  |
| $\mathbf{2 0 1 4}$ |  |  |
| EPS | 46.81 | 193.82 |
| Diluted EPS | 27.47 | 139.63 |
| Dividends per share | 3.0 | $\mathbf{6 . 0}$ |

