# Financial Results for the First Half of FY 2014 Financial Highlights



**November 11, 2014** 



#### I. Financial Highlights for the First Half of Fiscal Year 2014

#### Posted Y132.7 bn of consolidated net interim income (Pages 1,2)

- => Increased by Y10.6 bn (+8.7%) YoY, and exceeded the forecast by Y58.7 bn (+79.3%)
- · YoY increase mainly due to Y9.9 bn increase in gain from reversal of credit expenses
- Increase from the forecast mainly attributable to 1) stronger-than-expected top-line income, 2) net gains on stocks exceeding the forecast by Y18.4bn (total of 3 group banks) and 3) credit-related expenses below the forecast by Y35.6 bn.

#### Top-line income: Steady progress towards the goal of turning it around (Pages 2,3,4)

- => Actual net operating profit (total of 3 group banks) increased by Y1.3 bn (+1.1%) YoY and exceeded the forecast by Y11.4 bn (+10.5%)
- Loan balance has grown by Y350.1bn (+1.3%) YoY, with a trend of increase sustained.
- ⇒ Loan balance excluding loans to government-related entities increased by approx. Y430.0 bn (+1.7%) YoY.
- Loan-to-deposit spread (domestic operation, total of 3 group banks): 1.37%, declined 8bps YoY
- Fee income (total of 3 group banks): Increased by Y2.8 bn (+5.7%) YoY, insurance sale and real estate brokerage businesses expanded
- Posted Y9.4 bn\*1 of net gains on bonds through accurate interpretation of the prevailing interest rate environment
- Reduced operating expenses (total of 3 group banks) by Y1.8bn through strengthened efforts for low-cost operation

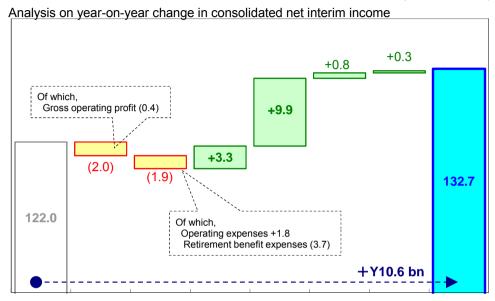
#### Financial ground: Soundness strengthened even further (Page 5,7)

- NPL ratio as of Sep. 30, 2014 at 1.60% (total of 3 group banks), Classified claims (NPL, total of 3 group banks) steadily decreased
- Unrealized gain on available-for-sale securities as of Sep. 30, 2014: Y424.3 bn (total of 3 group banks), unrealized gain increased
- Consolidated capital adequacy ratio (Domestic Std.): 13.71% (preliminary)
- · Consolidated common equity Tier1 ratio (Int'l Std.): 7.15% (reference)

## Public funds: Fully repaid the public funds received under the Deposit Insurance Law (Page 6)

- => Total amount repaid: Y3tn (injected amount basis),
- Amount of public funds to be repaid: Y128.0 bn (injected amount basis)
- In June 2014: Paid Y32.0 bn (injected amount basis) as special preferred dividends for a repayment of RCC preferred shares
- In July 2014: Fully repaid the public funds injected under the Deposit Insurance Law by repurchasing and cancelling Y196.0 bn (injected amount basis) of DIC preferred shares

### (Billions of Yen)



1H FY'13 Gross Operating Net gains Net credit Other Income 1H FY'14 net interim operating expenses on stocks expenses gains/ taxes and net interim income profit losses, net other income

Resona Holdings	1H FY2014 (Announced in May 2014)		Resona Holdings	1H FY20	(Announced in May 2014)		
(Consolidated)		YoY change	Change from forecast	(Non-consolidated)		YoY change	Change from forecast
Ordinary profit	187.7	+13.3	+71.2	Ordinary profit	24.1	(98.4)	+0.6
Net interim income	132.7	+10.6	+58.7	Net interim income	24.2	(99.0)	+0.7

		Total of 3 group banks (Non-consolidated)		(Announced in May 2014) Resona Bank		(Announced in May 2014)	Saitama Resona Bank		(Announced in May 2014) Kinki Osa		aka Bank	(Announced in May 2014)	
		1H FY2014	YoY change	Change from forecast	(Non-consolidated)	YoY change	Change from forecast		YoY change	Change from forecast	(Non-consolidated)	YoY change	Change from forecast
	Gross operating profit	285.3	(0.4)	+6.8	191.5	+2.4	+5.5	68.1	(0.8)	+0.6	25.7	(2.0)	+1.2
	Operating expenses	(165.8)	+1.8	+4.7	(108.9)	+1.2	+3.1	(38.1)	+0.0	+0.4	(18.7)	+0.5	+0.7
Α	ctual net operating profit*2	119.4	+1.3	+11.4	82.5	+3.6	+8.5	30.0	(0.8)	+1.0	6.9	(1.5)	+1.9
	Cost income ratio (after NPL disposal in the trust account)	58.1%	(0.5)%		56.8%	(1.4)%		55.9%	+0.6%		73.0%	+3.4%	

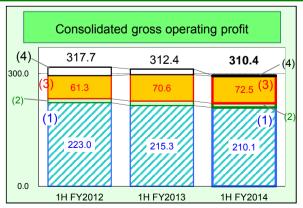
<sup>\*1.</sup> Net gains/(losses) on bonds + derivatives (relating bonds)

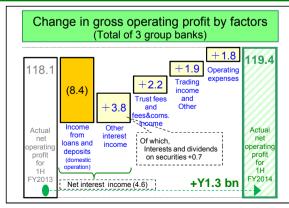
<sup>\*2.</sup> Actual net operating profit: net operating profit before NPL disposal in the trust account and before provision to general reserve for possible loan losses

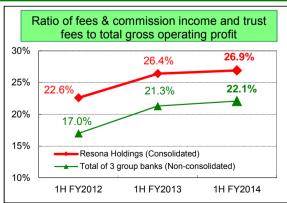
### II. Outline of Financial Results for 1H of FY2014

(Billions of Yen)

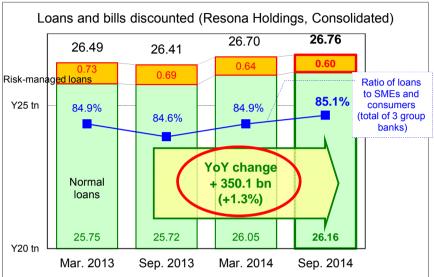
	Resona Hol	J	Difference	Total of 3 g	roup banks	Dagana	Caitana	Kinki Onaka	Factors accounting for the difference
	(Consolidate (A)	YoY change	Difference (A) — (B)	(Non-conso (B)	YoY change	Resona	Saitama Resona	Kinki Osaka	(A)-(B) (Approx. figures) RC: Resona Card, RG: Resona subsidiaries
Gross operating profit	310.4	(2.0)	+25.0	285.3	(0.4)	191.5	68.1	25.7	
(1) Net interest income	210.1	(5.1)	+3.9	206.2	(4.6)	130.4	56.3	19.4	RC 1.2 bn and other
Income from loans and deposits				175.9	(8.4)	110.3	48.3	17.3	Domestic operations, Banking account and Deposits include NCDs
(2) Trust fees	11.2	(0.6)	(0.0)	11.2	(0.6)	11.2	_	_	
(3) Fees and commission income	72.5	+1.9	+20.6	51.9	+2.8	36.7	10.1	5.0	RG 13.5 bn, RC 6.6 bn and other
(4) Other operating income	16.4	+1.8	+0.4	15.9	+1.9	13.0	1.6	1.2	
Net gains/(losses) on bonds	9.4	(1.2)	_	9.4	(1.2)	7.0	1.2	1 1 1	Net gains on bonds + derivatives (relating bonds)
Actual net operating profit				119.4	+1.3	82.5	30.0	6.9	Net operating profit before NPL disposal in the trust account and before provision to general reserve for possible loan losses
Operating expenses (including non-recurring items)	(177.6)	(1.9)	(8.9)	(168.6)	(1.8)	(109.4)	(39.4)	(19.7)	RC (5.4) bn, RG (1.5) bn and other
Operating expenses				(165.8)	+1.8	(108.9)	(38.1)	(18.7)	
Net gains/(losses) on stocks	23.4	+3.3	+0.0	23.4	+3.3	23.5	(0.1)	0.0	
Credit related expenses, net	23.9	+9.9	+0.8	23.1	+8.2	21.1	0.3	1.6	RG 2.6 bn, RC (1.1) bn and other
Other gain/(loss), net	5.8	+0.8	+1.1	4.7	+2.1	3.6	1.0	(0.0)	
Income before income taxes	186.1	+10.2	+18.1	168.0	+11.3	130.4	29.9	7.6	
Income taxes and other	(53.4)	+0.3	(7.6)	(45.7)	+2.9	(34.2)	(10.3)	(1.2)	Minority interests in net income (2.5) bn, Income tax of RHD and other (5.1) bn
Net interim income	132.7	+10.6	+10.4	122.2	+14.3	96.2	19.5	6.4	

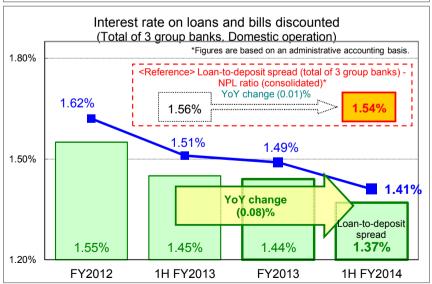


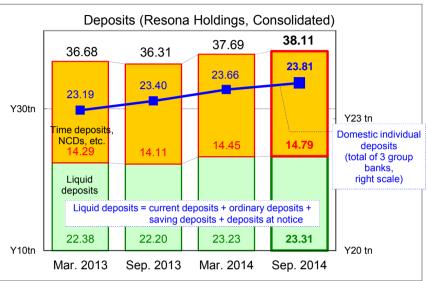


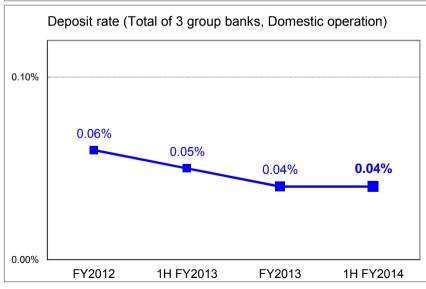


## III. Deposits, Loans and Bills discounted



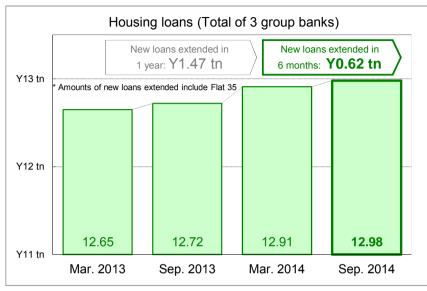


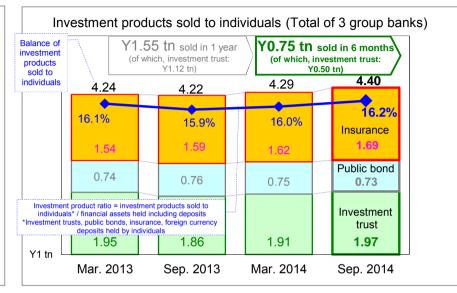


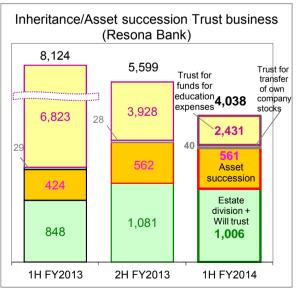


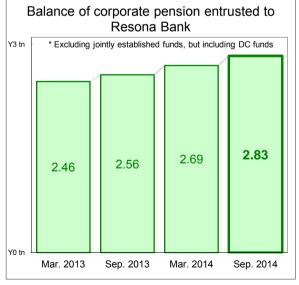
#### IV. Resona's Core Business

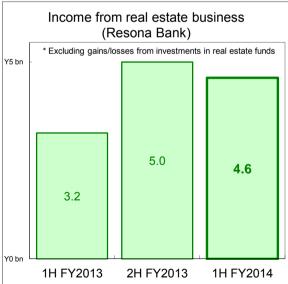
\*Figures are based on an administrative accounting basis.











## (Billions of Yen)

## V. Classified Claims (NPL) and Credit Related Expenses

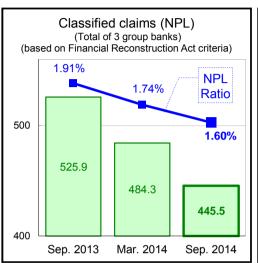
		Total of 3 group banks	Resona Bank	Saitama Resona Bank	Kinki Osaka Bank
Tot	al credit-related expenses	23.1	21.1	0.3	1.6
	Change from Sep. 30, '13	+8.2	+5.8	(0.4)	+2.8
(1)	New bankruptcy, downward migration	(14.5)	(8.5)	(3.6)	(2.2)
	Change from Sep. 30, '13	+0.9	(1.4)	+0.8	+1.4
(2)	Upward migration	4.0	3.1	0.8	0.1
	Change from Sep. 30, '13	(1.4)	(0.7)	(0.1)	(0.6)
(3)	Off-balancing and other	15.9	13.4	1.3	1.0
	Change from Sep. 30, '13	+3.4	+2.8	(0.6)	+1.2
(4)	Provision of general reserve	17.6	13.1	1.8	2.6
	Change from Sep. 30, '13	+5.3	+5.0	(0.5)	+0.7

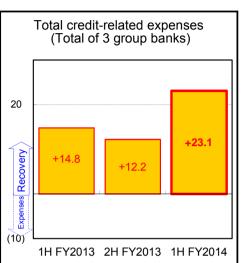


- (2) Reversal of loan loss reserve due to improvements in borrower category, etc.
- (3) Collection of claims from "doubtful" or lower category borrowers, gain from reversal of loan loss reserve due to off-balancing, and gain from recoveries of write-off claims
- (4) Net impact of actual transfer to and reversal from general reserve for possible loan losses

			Total of 3 group banks	Resona Bank	Saitama Resona Bank	Kinki Osaka Bank
	Unr	recoverable or valueless claims	57.0	33.1	14.6	9.2
	Ris	sk claims	287.4	159.3	72.4	55.5
	Sp	ecial attention loans	101.0	64.1	23.3	13.5
To	tal c	lassified claims (NPL)	445.5	256.6	110.4	78.4
		Change from Mar. 31, '14	(38.8)	(29.0)	+0.1	(9.9)
	NP	L ratio <sup>*1</sup>	1.60%	1.38%	1.62%	3.11%
		Change from Mar. 31, '14	(0.14)%	(0.16)%	(0.01)%	(0.31)%

<sup>\*1.</sup> NPL ratio = Total classified claims / Total claims defined under the Financial Reconstruction Act. (Banking and trust accounts) (Total of 3 group banks)





## VI. Unrealized gains/(losses) on securities

		Total of 3 group banks	Resona Bank	Saitama Resona Bank	Kinki Osaka Bank
Held to maturity		69.1	41.0	21.6	6.4
Av	ailable for sale <sup>*3</sup>	424.3	326.1	83.0	15.2
	Change from Mar. 31, '14	+91.5	+74.7	+2.7	+4.0
	Bonds	15.2	3.0	8.6	3.5
	Stocks	402.6	321.6	73.7	7.2
	Other	6.4	1.3	0.6	4.4

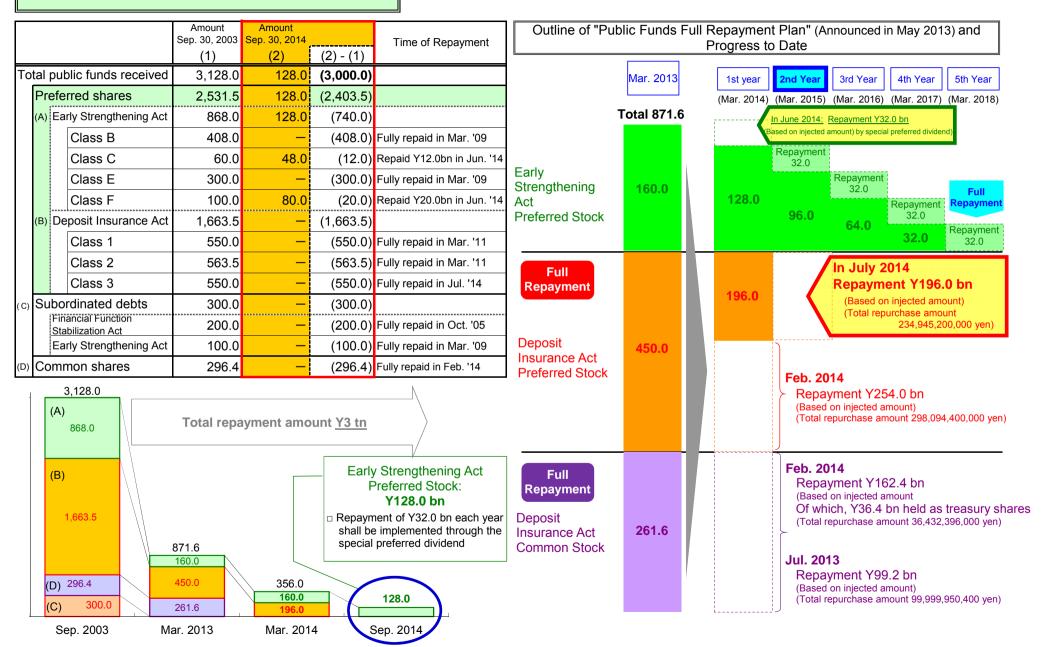
Balance of stock held (acquisition cost)*2	331.9	263.9	63.5	4.4
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<sup>\*2.</sup> Reported figures do not include stocks issued by subsidiaries and affiliated companies and unlisted stocks.

<sup>\*3.</sup> The presented figures only include marketable securities. The figures presented in the table include securities, negotiable certificates of deposit (NCDs) included in "cash and due from banks" and a portion of "monetary claims bought."

### VII. Status of Public Funds



## VIII. Capital Adequacy Ratio

	ı						<u>Co</u>	mparison of to	total qualifying capital as of Sep. 30 and Mar. 31, 2	<u>2014</u>
	Resor	na Holdin	gs (Cons	solidated)			2,60	00		
Japanese Domestic Standard (Billions of Yen/ %)	Mar. 201	14 Sep	2014	Change fro Mar. 2014	"	Regulatory minimum ratio			◆Repayment of DIC Preferred Stock  +132.7  (234.9)	
Capital adequacy ratio <sup>*1</sup>	14.3	3%	13.71%	(0.62)	%	4.0%			(0.4)	_
Total qualifying capital	2,27	8.5	2,175.9	(102.	5)			2,278.5		
Core Capital: instruments and reserves	2,28	5.7	2,182.7	(103.	0)			2,270.3	Y(102.5) bn (-0.65%)	5.9
Core Capital: regulatory adjustments	,	7.2	6.7	(0.	4)		1.80		<u> </u>	
Risk weighted assets*2	15,89	6.8 1	5,870.8	(25.	9)	_	1,80	Mar. '14	Net income Progress in Public Other Sep. '1 Funds Full Repayment Plan	14
(Reference) International Standard	Mar. 201	4 Sep	o. 2014	Change fro Mar. 2014			느			_
Common Equity Tier 1 ratio	7.7	3%	7.15%	(0.58)			Risl		ssets as of Sep. 30, 2014 compared with Mar. 30, 2	2014
Tier 1 ratio	9.3	8%	8.79%	(0.59)	%	·				
Total capital adequacy ratio	13.6	8%	13.25%	(0.43)	%				+103.0 Including addition relating to reduction in excess of flo Approx. 1,640.7	
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Japanese Domestic Standard	Reso (Consoli			a Resona nsolidated)		Osaka olidated)			(308.0) (173.0)	
(Billions of Yen/ %)	Mar. 2014	Sep. 2014	Mar. 2014	Sep. 2014	Mar. 2014	Sep. 2014		<mark>15,896.8</mark>	15,87	70.8
Capital adequacy ratio <sup>*1</sup>	13.37%	14.28%	13.40%	6 <b>13.60%</b>	13.20%	11.25%			Y(25.9) bn (+0.02%)	
Total qualifying capital	1,547.5	1,650.4	435.	5 449.1	176.8	152.6	14.000			
Core Capital: instruments and reserves	1,555.3	1,653.3	449.3	3 464.6	176.8	152.6	14,000	Mar. '14	Increase Decline in Market Other Sep. of loans PD/LGD, investment	. '14
Core Capital: regulatory adjustments	7.7	2.9	13.8	15.4			1		upward migration of obligor ratings	
Risk weighted assets*2	11,572.4	11,555.6	3,248.4	4 3,300.5	1,338.5	1,356.4			or obligor fairings	

<sup>\*1.</sup> Capital adequacy ratio is calculated in accordance with the Notification on Capital Adequacy (Basel 3).

<sup>\*2.</sup> For the methodology to calculate the credit risk-weighted assets, Resona Holdings, Resona Bank and Saitama Resona Bank adopt the A-IRB approach, and Kinki Osaka Bank adopts the F-IRB approach.

## IX. Earnings Forecasts for Fiscal Year Ending March 31, 2015

	Resona Holdings (Consolidated)							
	1H FY'14 (Actual)	Full year forecast	Change from original forecast previous yea					
Consolidated ordinary profit	187.7	285.0	+53.5	(27.1)				
Net (interim) income	132.7	190.0	+40.0	(30.6)				

Forecast for term-end per share dividend on common stock*	15 yen
Forecast for term-end per share dividend on preferred stock*	As pre-determined

<sup>\*</sup> For details of the status of dividend distribution, please refer to the "Consolidated Financial Results for the First Half of Fiscal Year 2014".

	Resona	Resona Holdings (Non-consolidated)							
	1H FY'14 (Actual)	Full year forecast	Change from original forecast	Change from previous year					
Operating income	27.4	128.5	_	(324.9)					
Operating profit	23.8	121.5	_	(325.1)					
Ordinary profit	24.1	121.5	_	(323.1)					
Net (interim) income	24.2	121.5	_	(323.9)					

		Total of 3	group banl	ks (approx	(. figures)	F	tesona Bar	nk	Saitar	ma Resona	Bank	Kin	ki Osaka B	ank
		1H FY'14 (Actual)	Full year forecast	Change from original forecast	Change from previous year	Full year forecast	Change from original forecast	Change from previous year	Full year forecast	Change from original forecast	Change from previous year	Full year forecast	Change from original forecast	Change from previous year
Gross operati	ng profit	285.3	557.0	_	+1.8	372.5	_	+4.5	135.0	_	(0.5)	49.5	_	(2.2)
Operating exp	enses	(165.8)	(335.0)	_	(2.4)	(220.5)	_	(1.5)	(76.5)	—	(1.1)	(38.5)	_	(0.4)
Actual net opera	ting profit	119.4	222.0	—	(0.6)	152.0	_	+3.1	58.5	_	(1.5)	11.0	_	(2.6)
Ordinary profit		169.6	258.0	+50.0	(18.8)	197.0	+43.0	(11.4)	52.5	+2.5	(5.9)	8.5	+4.5	(1.3)
Income before in	come taxes	168.0	252.0	+49.0	(22.0)	191.5	+41.5	(14.8)	52.0	+2.5	(6.0)	8.5	+5.5	(1.0)
Net (interim) inco	ome	122.2	172.0	+37.0	(24.8)	132.0	+31.5	(21.4)	34.0	+2.0	(3.4)	6.5	+4.5	+0.6
				_										
Net gains/(loss	ses) on stocks	23.4	23.5	+13.5	+1.2	23.5	+14.5	+3.1	_	_	(1.0)		(1.0)	(0.7)
Credit related	expenses	23.1	10.0	+35.5	(17.1)	15.0	+28.0	(16.5)	(4.0)	+2.5	(2.9)	(0.5)	+5.5	+2.7

The forward-looking statements contained in this presentation may be subject to material change due to various factors. These factors may include changes in the level of stock price in Japan, any development and change related to the government's policies, laws, business practices and their interpretation, emergence of new corporate bankruptcies, changes in the economic environment in Japan and abroad and any other factors which are beyond control of the Resona Group. These forward-looking statements are not intended to provide any guarantees of the Group's future performance. Please also note that the actual performance may differ from these statements.