Financial Summary
Six months ended September 30, 2014


November 14, 2014 NORTH PACIFIC BANK, LTD.

## 1. Income Summary (Non-Consolidated)

( $¥$ billions, \%)

|  | Six months ended Sep.30, |  | Increase/ (Decrease) |
| :---: | :---: | :---: | :---: |
|  | 2013 | 2014 |  |
| Ordinary income | 70.8 | 61.5 | (9.3) |
| Core gross profit | 52.7 | 46.8 | (5.8) |
| Net interest income | 44.3 | 38.7 | ( 5.6) |
| Net fees and commissions | 7.7 | 7.5 | (0.1) |
| Net other operating income (excluding gains (losses) on bonds) | 0.6 | 0.5 | (0.0) |
| Expenses(excluding non-recurring losses) | 37.7 | 38.3 | 0.6 |
| Core OHR | 71.5 | 81.9 | 10.4 |
| Core operating profit | 15.0 | 8.4 | (6.5) |
| Credit cost | 2.6 | ( 2.9) | ( 5.6) |
| Gains (losses) on securities | 7.4 | 1.8 | ( 5.6) |
| Net other non-recurring income (loss) | ( 0.3) | 1.2 | 1.5 |
| Ordinary profit | 19.4 | 14.5 | ( 4.9) |
| Net income | 17.2 | 9.7 | (7.5) |

Core gross profit $=$ Net interest income + Net fees and commissions + Net other operating income (excluding gains (losses) on bonds)
Core operating profit $=$ Core gross profit - Expenses (excluding non-recurring losses)
Gains (losses) on securities $=$ Gains(losses) on bonds + Gains(losses) on stocks


## 2. Deposits, Loans and Securities (Non-Consolidated)



|  | (\# billions) |  |  |
| :---: | :---: | :---: | :---: |
|  | As of Sep.30, |  | Increase/ |
|  | 2013 | 2014 | (Decrease) |
| Deposits | 7,196 | 7,313 | 117 |
| Deposit assets | 466 | 440 | (26) |
| Safe custody of public bonds | 319 | 265 | (54) |
| Investment trusts | 147 | 175 | 28 |
| Total | 7,663 | 7,754 | 91 |
| Individual annuity insurance, etc. | 381 | 445 | 64 |
| Individual clients | 1,608 | 1,620 | 12 |
| SMEs | 3,484 | 3,340 | ( 144) |
| Loans and bills discounted | 5,565 | 5,418 | ( 146) |
| In Hokkaido | 5,021 | 4,863 | ( 158) |

Deposits include negotiable certificates of deposits.
Investment trusts are stated at fair value.

## 3. Yields and Spreads, etc. (Non-Consoridated)


(\%)

|  |  | Six months ended Sep.30, |  | Increase/ <br> (Decrease) |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2013 | 2014 |  |
| Yield on interest earning assets | (a) | 1.28 | 1.09 | ( 0.19) |
| Yield on loans and bills discounted | (b) | 1.36 | 1.28 | ( 0.08) |
| Yield on securities |  | 1.42 | 0.68 | ( 0.74) |
| Total funding cost | (c) | 1.12 | 1.09 | (0.03) |
| Yield on deposits and NCD | (d) | 0.03 | 0.02 | ( 0.01) |
| Difference of average yield on loans and deposits | (b)-(d) | 1.33 | 1.26 | ( 0.07) |
| Interest rate spread | (a)-(c) | 0.16 | 0.00 | ( 0.16) |

4. Capital Adequacy Ratio (Domestic) (Non-Consolidated)


|  | ( $¥$ billions, \%) | <Reference> Basel II | ( $¥$ billions, \%) |
| :---: | :---: | :---: | :---: |
| (Preliminary) | $\begin{gathered} \text { As of Sep .30, } \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { As of Sep.30, } \\ 2013 \end{gathered}$ |
| Capital Adequacy Ratio | 10.27 | Capital Adequacy Ratio | 10.83 |
|  |  | Tier I ratio | 8.01 |
| Capital | 347 | Capital | 379 |
| Risk-adjusted assets | 3,379 | Tier I | 280 |
|  |  | Tier II | 99 |
|  |  | Risk-adjusted assets | 3,497 |

5. Unrealized Gains (losses) on Securities (Non-Consolidated)
$\longleftarrow$ Stocks $\sqsubset$ Bonds $\sqsubset$ Others - Unrealized gains (losses) on securities
 (¥ billions)

|  | As of Mar.31, <br> 2014 | As of Sep.30, <br> $\mathbf{2 0 1 4}$ | Increase/ <br> (Decrease) |
| :--- | ---: | ---: | ---: |
| Unrealized gains (losses) on securities | 59 | $\mathbf{7 2}$ | 12 |
| Stocks | 39 | $\mathbf{5 0}$ | 11 |
| Bonds | 18 | $\mathbf{2 0}$ | 1 |
| Others | $\mathbf{1}$ | $\mathbf{0}$ | $(0)$ |

<Reference>

| Nikkei stock average(¥) | 14,827 | $\mathbf{1 6 , 1 7 3}$ | 1,346 |
| :--- | ---: | ---: | ---: |
| New 10-year government bond yield (\%) | 0.640 | $\mathbf{0 . 5 2 5}$ | $(0.115)$ |

6. Problem Assets Based on the Financial Revitalization Law (Non-Consolidated)

[^0]
## Consolidated Balance Sheets

( $¥$ millions)

|  | As of Mar.31, <br> 2014 | As of Sep.30, <br> $\mathbf{2 0 1 4}$ |
| :--- | ---: | ---: |
| ASSETS |  |  |
| Cash and due from banks | 486,243 | $\mathbf{5 5 6 , 7 4 0}$ |
| Call loans and bills purchased | 22,658 | $\mathbf{3 , 4 9 8}$ |
| Other debt purchased | 12,060 | $\mathbf{1 0 , 9 6 0}$ |
| Trading account securities | 5,955 | $\mathbf{5 , 2 8 3}$ |
| Securities | $1,561,854$ | $\mathbf{1 , 6 7 8 , 1 2 2}$ |
| Loans and bills discounted | $5,572,012$ | $\mathbf{5 , 3 6 8 , 8 7 6}$ |
| Foreign exchanges | 2,202 | $\mathbf{2 , 5 1 2}$ |
| Lease receivables and investment assets | 46,178 | $\mathbf{4 4 , 7 3 2}$ |
| Other assets | 83,064 | $\mathbf{7 5 , 4 0 1}$ |
| Tangible fixed assets | 92,460 | $\mathbf{9 2 , 0 6 3}$ |
| Intangible fixed assets | 14,157 | $\mathbf{1 3 , 0 8 8}$ |
| Deferred tax assets | 11,952 | $\mathbf{2 , 6 1 5}$ |
| Customers' liabilities for acceptances and guarantees | 53,170 | $\mathbf{6 0 , 7 1 1}$ |
| Allowance for loan losses | $(76,401)$ | $\mathbf{( 6 5 , 4 1 1 )}$ |
| Total assets | $7,887,568$ | $\mathbf{7 , 8 4 9 , 1 9 6}$ |

## Consolidated Balance Sheets

( $¥$ millions)

|  | $\begin{gathered} \text { As of Mar.31, } \\ 2014 \end{gathered}$ | $\begin{gathered} \text { As of Sep. 30, } \\ 2014 \end{gathered}$ |
| :---: | :---: | :---: |
| LIABILITIES |  |  |
| Deposits | 7,233,033 | 7,031,978 |
| Negotiable certificates of deposit | 96,787 | 259,909 |
| Borrowed money | 107,803 | 83,809 |
| Foreign exchanges | 16 | 15 |
| Other liabilities | 59,125 | 58,350 |
| Reserve for bonus payments | 1,635 | 1,813 |
| Net defined benefit liability | 3,896 | 1,532 |
| Reserve for reimbursement of deposits | 1,652 | 1,651 |
| Reserve for point card certificates | 297 | 447 |
| Deferred tax liabilities | 88 | 307 |
| Deferred tax liabilities for land revaluation | 3,512 | 3,495 |
| Acceptances and guarantees | 53,170 | 60,711 |
| Total liabilities | 7,561,020 | 7,504,022 |
| NET ASSETS |  |  |
| Capital stock | 121,101 | 121,101 |
| Capital surplus | 72,328 | 72,328 |
| Retained earnings | 82,834 | 92,984 |
| Treasury stock | (0) | (0) |
| Total shareholders' equity | 276,263 | 286,413 |
| Valuation difference on available-for-sale securities | 40,883 | 48,998 |
| Deferred gains or losses on hedges | (95) | ( 42) |
| Revaluation reserve for land | 5,752 | 5,721 |
| Remeasurements of defined benefit plans | 138 | 54 |
| Total accumulated other comprehensive income | 46,677 | 54,732 |
| Minority interests | 3,607 | 4,027 |
| Total net assets | 326,548 | 345,173 |
| Total liabilities and net assets | 7,887,568 | 7,849,196 |

## Consolidated Statements of Income (Summary)

( $¥$ millions)

|  | Six months ended Sep.30, |  |
| :---: | :---: | :---: |
|  | 2013 | 2014 |
| Ordinary Income | 85,998 | 75,822 |
| Interest income <br> Interest on loans and discounts <br> Interest and dividends on securities <br> Fees and commissions <br> Other operating income <br> Other income | $\begin{array}{r} 46,812 \\ 37,020 \\ 9,403 \\ 14,639 \\ 22,728 \\ 1,817 \end{array}$ | 40,632 <br> 35,055 <br> 5,230 <br> 14,793 <br> 15,714 <br> 4,680 |
| Ordinary Expenses | 65,325 | 60,196 |
| Interest expenses <br> Interest on deposits <br> Fees and commissions payments <br> Other operating expenses <br> General and administrative expenses <br> Other expenses | $\begin{array}{r} 2,705 \\ 950 \\ 4,899 \\ 14,116 \\ 39,682 \\ 3,921 \end{array}$ | $\begin{array}{r} 2,129 \\ 876 \\ 5,376 \\ 12,487 \\ 39,235 \\ 967 \end{array}$ |
| Ordinary Profit | 20,673 | 15,625 |
| Extraordinary income <br> Extraordinary loss | 33 904 | 13 363 |
| Income before income taxes | 19,802 | 15,275 |
| Income taxes; <br> Current <br> Deferred <br> Total income taxes | $\begin{array}{r} 1,010 \\ 902 \\ 1,913 \end{array}$ | $\begin{array}{r} 955 \\ 3,986 \\ 4,941 \end{array}$ |
| Income before minority interests | 17,888 | 10,333 |
| Minority interests in income | 295 | 263 |
| Net income | 17,593 | 10,070 |


| (¥) |  |  |
| :--- | ---: | ---: |
|  | Six months ended Sep.30, |  |
|  | 2013 | $\mathbf{2 0 1 4}$ |
| Diluted EPS | 42.91 | $\mathbf{2 5 . 2 4}$ |
| Dividends per share | 26.47 | - |


[^0]:    *Partial direct write-offs have not been implemented.
    The figures as they would appear after partial direct write-offs are shown for reference.

